

VITARICH
Advantage Plus

**ADVANTAGE SA MABILISANG PAGLAKI
PLUS SA MABILISANG KITA!**



Look for the Freshly Frozen Seal!

The diagram illustrates the benefits of the Freshly Frozen Seal. A central gold seal with a rooster logo and the text 'FRESHLY FROZEN' is surrounded by six circular callouts, each with an icon and a description. The callouts are: 'Fresh' (leaf icon) - 'Locked-in freshness for every pack'; 'Pro-Immunity Builders' (person icon) - 'Sealed with all of its natural protein, vitamins & minerals'; 'Safe' (hand icon) - 'Securely packed and protected from molds and bacteria. HACCP & NMIS Certified'; 'Tender and Meaty' (chicken leg icon) - 'Juicy and tasty, prime quality meat'; 'Convenient' (shopping cart icon) - 'Easy-to-store, Easy-to-prepare, & Readily available'; and 'Freshly Frozen' (seal icon) - 'Fresh • TENDER AND MEATY'. To the right of the diagram is a bag of Cook's Premium Chicken Breast Fillet, 1.02KG, featuring the Freshly Frozen Seal.

Fresh
Locked-in freshness for every pack

Pro-Immunity Builders
Sealed with all of its natural protein, vitamins & minerals

Safe
Securely packed and protected from molds and bacteria. HACCP & NMIS Certified

Tender and Meaty
Juicy and tasty, prime quality meat

Convenient
Easy-to-store, Easy-to-prepare, & Readily available

FRESHLY FROZEN
FRESH • TENDER AND MEATY

Cook's
Premium
Chicken Breast Fillet
1.02KG

Investor Presentation

October 2021

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Key 2020 figures

70 years

Operating history

P7.9B

Revenues

17%

5-year revenue CAGR

290,800 MT

Feeds production capacity

75,500 MT

Foods production capacity

963

Employees



FEEDS

animal feeds, health and nutritional products, and supplements sold to distributors, dealers, and end users

15%

5-year revenue CAGR
(2015-2020) to P4.1B

209,700 MT

feeds produced



FOODS

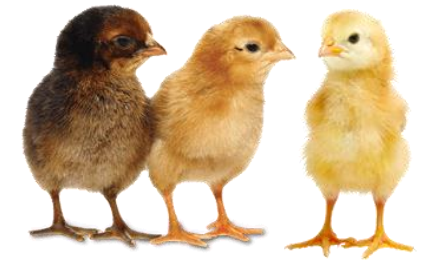
broiler chickens sold to hotels, restaurants, institutional (HRI) clients, supermarkets, and wet markets

21%

5-year revenue CAGR
(2015-2020) to P3.1B

29,500 MT

chicken produced



FARMS

day-old chicks (DOC) and pullets sold to commercial end users or supplied to contract growers

23%

5-year revenue CAGR
(2015-2020) to P0.5B

45 million

day-old-chicks produced

recognized with international standards for sanitation, food safety, and quality

Hazard Analysis and Critical Control Points (HACCP) adopted by the CODEX Alimentarius Commission: Marilao Bulacan
ISO 22000:2018 Food Safety and Management Systems: Pavia Iloilo, Panacan Davao City

VITA through the decades

1950s

Brothers Feliciano, Lorenzo, and Pablo Sarmiento founded Philippine American Milling Co Inc, which later moved its headquarters to Marilao Bulacan, acquired additional machinery and equipment, and incorporated Vitarich Corporation in 1962



1995

Listed on the Philippine Stock Exchange on February 8

2007

Entered corporate rehabilitation where the aggregate debt of P3.2B was restructured to allow longer payment terms and lower interest rates



2016

Ricardo Manuel M. Sarmiento became the President and CEO on June 24

Granted successful exit from corporate rehabilitation on September 16 (6 years ahead of schedule)

2017

Opened a new feed mill in Davao under a lease agreement, automated the feed mill facilities in Iloilo, and introduced a new distribution system for commercial feeds

Approved the following:

- issuance of authorized and existing but unissued capital stock of P267,836,113 with a par value of P1/share;
- conversion of P407,110,891 debt to Kormasinc into equity at a 1:1.52 ratio and its application as full payment to the 267,836,113 shares issued

Post-rehabilitation

Expanded to various areas in Visayas and Mindanao, including Davao, Cagayan de Oro, Iloilo, and Bacolod

1980s

Dressing plant and cold storage facilities were built

1970s



Obtained first ISO:9001 certification

2002

Vitarich Research Center was established

2000



Disposed non-core assets to further reduce outstanding liabilities and generate working capital

2014

Received SEC approval of:

- increase in authorized capital to P3.5B; and
- conversion of P2.4B debt to Kormasinc into equity at a 1:1 ratio

2013

Acquired the feed mill in Davao, and widened hatchery and poultry operations in Rizal and Bicol

2019

Launched new product lines for hog and layer feeds with formula and packaging enhancements

Received SEC approval of:

- decrease in capital stock from P3.5B at P1.00/share par value to P1.33B at P0.38 par;
- equity restructuring to wipe out the capital deficit of P2,256,037,517 against additional paid-in capital

2018

Investment Highlights



- 1** Experienced leadership team with strong execution track record
- 2** Scalable operations with multiple growth levers and advantaged synergies
- 3** Attractive Philippine economy and favorable demographics
- 4** Rising domestic demand and prospects for poultry
- 5** Focused on accelerating growth while maintaining financial discipline

1 | Experienced leadership team with extensive industry expertise

Ricardo Manuel M. Sarmiento
President and CEO

20+ years experience, has led VITA through successful organic growth, corporate rehabilitation, risk and change management, and rebuilding of long-term shareholder value

Stephanie Nicole Sarmiento-Garcia
EVP, Treasurer and Corporate Services

20+ years experience, oversees cash management, administration, and corporate services. She was President of Philippine Association of Feed Millers Inc (PAFMI) in 2020

Reynaldo D. Ortega
SVP, Poultry, Food and Feed Sales

30 years experience, has served progressively senior leadership positions across veterinary services, contract growing, processing and marketing, and poultry and livestock business

Alicia G. Danque
VP, Supply Chain Director

25+ years experience, has held other key leadership roles within the organization focusing on corporate planning, research, and feeds operations management



Diverse skills and experience, strong execution track record, and deep commitment to leading by example and living our values

Emmanuel S. Manalang
VP, Nutrition and R&D Manager

30+ years specialization in animal nutrition, including swine, poultry, and aqua. He was a consultant for various commercial feed mills and farm operations nationwide

Marian A. Dionisio
Comptroller

20+ years experience in accounting and finance functions, having worked with several corporations in different industries where she held senior positions such as Chief Accountant

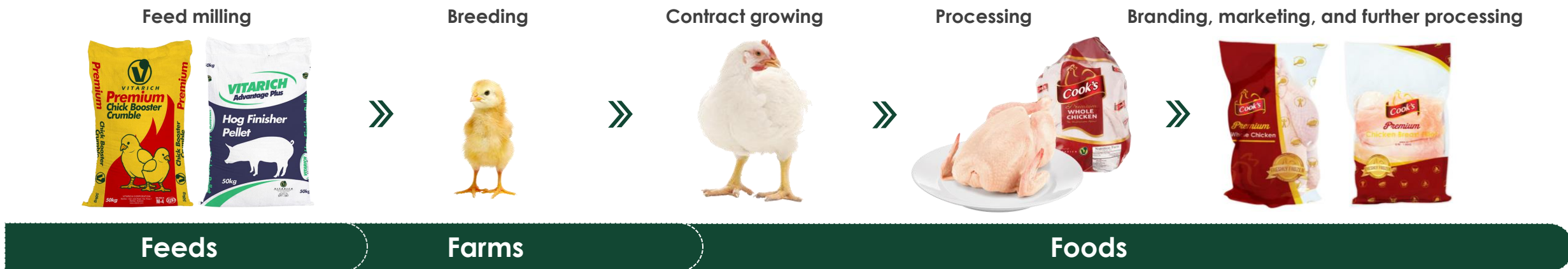
Karlo E. Tugaff
Strategy and Marketing Advisor

20+ years experience in marketing, sales, business development, and food service from various international and local roles at Shell, Unilever, Nestle, and several hospitality businesses

Aison Benedict C. Velasco
Corporate Secretary

15+ years of law practice, Partner of ACRRALAW and Secretary of AB Mauri Philippines, UBS Securities Philippines Inc, UBS Investments Philippines Inc, Shin Clark Power Holdings Inc, and others

2 | Scalable operations with multiple growth levers and advantaged synergies



Competitive advantages: Our multi-channel, multi-product portfolio, and well-established relationships with stakeholders

1,100+ stores

Feeds distribution network

140

Broiler farms nationwide

≥ 15 years

Top 15 key raw materials suppliers, including traders and cooperatives

≥ 10 years

Top 10 Feeds commercial customers, including distributors and direct farms

≥ 5 years

Top 20 contract growers
Top 15 Foods HRI customers
Top 5 Feeds tie-up customers
Top 5 Farms day-old chicks customers

- Our **company culture and Lifetime Profitable Partnership (LPP) approach** gain **long-standing relationships with stakeholders**, from which we derive our strengths, competitiveness, and cost efficiency through an effective, efficient, compliant supply chain
- Our **business model and deep technical expertise enhanced by advancements in technologies enable us to be scalable as well as deliver strategy and respond quickly** to unique events and circumstances, including natural disasters, outbreaks of diseases, and other adverse events
- Strict technical and quality standards, continuing education and assistance, and accreditation requirements** among our suppliers, customers, and trade partners **strengthen every link in our supply chain to be** economically, socially, and environmentally **sustainable**

3 | Attractive Philippine economy and favorable demographics

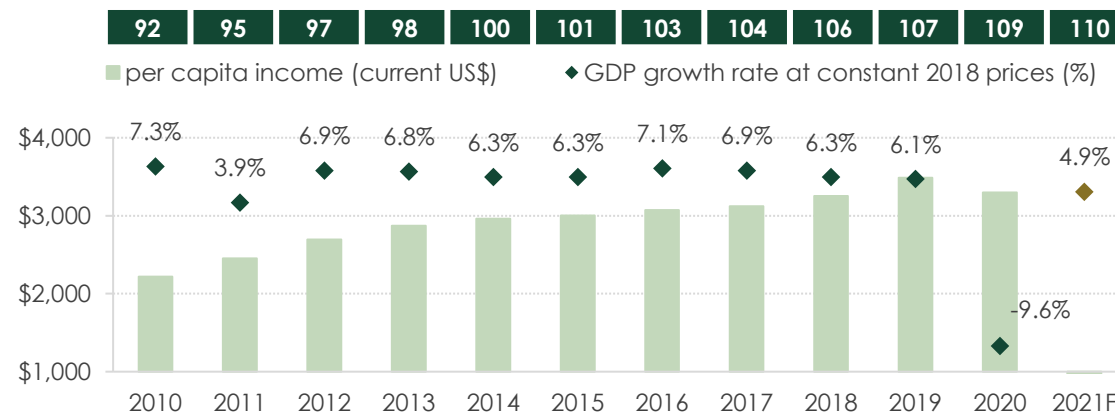
Dynamic Philippine economy rooted in strong macroeconomic fundamentals

- Over **109 million population**, with **annual growth rate of 1.6%** (2015–2020)¹ – the highest in Southeast Asia and second in Asia Pacific behind Pakistan
- Economic growth averaged 6.3% yearly (2011–2019)**, driven by **household consumption, higher wages, remittances, and low interest rates**
- The combination of rising incomes and ongoing urbanization is expected to contribute further to **increased demand for higher value food products, including meat, processed and convenience food** (ready-to-cook, ready-to-eat), **as well as food service** (F&B outlets and quick-service restaurants)
- Poverty rates have declined, but the share of food in household expenditures² remains high at 43% (vs. 15% in Asia Pacific), which leaves **food sensitive to price spikes and income shocks**

Growing Philippine population¹ and disposable income³

Population, million

Median age: 24.3

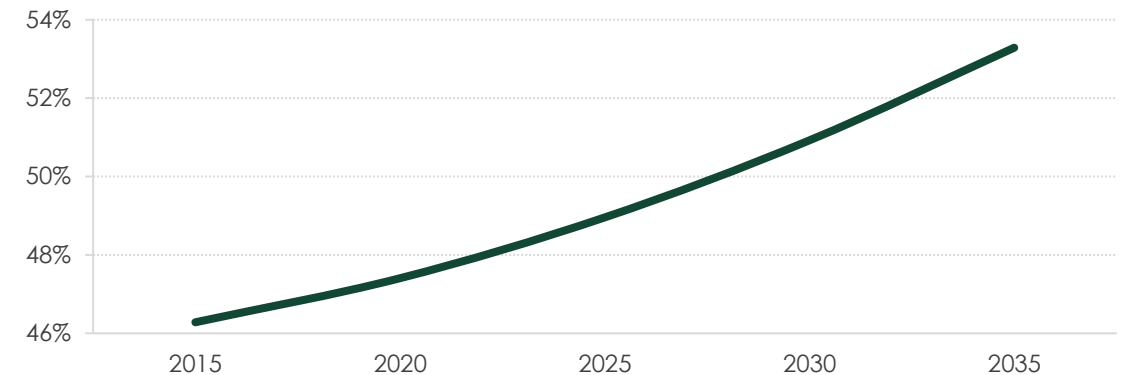


Source:
 1 - Philippine Statistics Authority
 2 - Philippine Statistics Authority, 2018 Family Income and Expenditure Survey
 3 - World Bank national accounts data, and OECD National Accounts
 4 - United Nations
 5 - OECD-FAO Agricultural Outlook, 2021

GDP growth forecast based on Bloomberg consensus

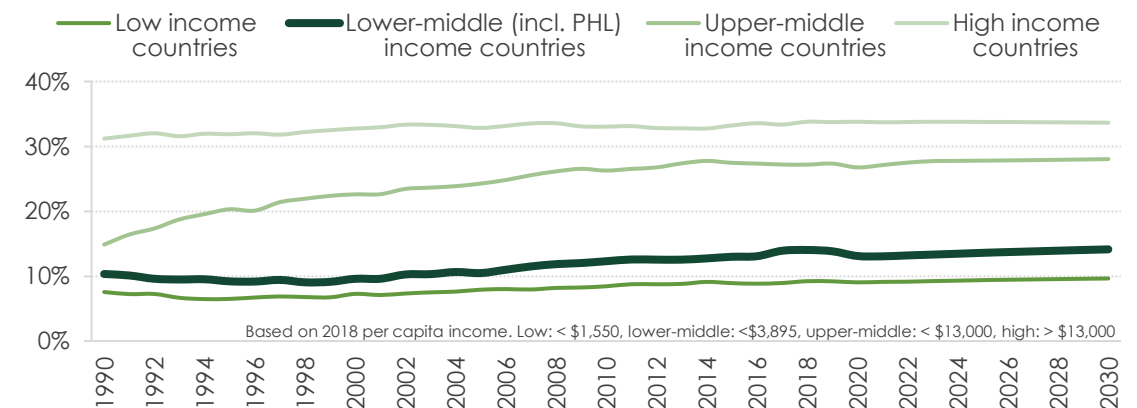
Rapid urbanization to contribute to changes in lifestyle and dietary patterns

Percentage of Philippine population residing in urban areas⁴



Population and income growth drive food consumption in favor of meat

Share of meat protein in total protein consumption⁵



Based on 2018 per capita income. Low: < \$1,550, lower-middle: < \$3,895, upper-middle: < \$13,000, high: > \$13,000

4 | Rising domestic demand and prospects for poultry

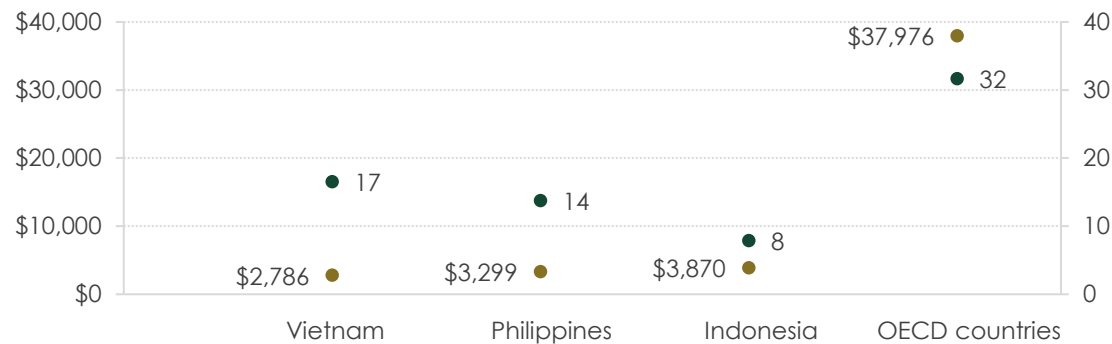
Meat consumption to continue to shift towards poultry¹

- Meat demand is directly shaped by population and income growth, and food prices. Other key determinants include socio-cultural factors, structural changes and consumer preferences, such as continued urbanization, higher labor participation, and increasing health and sustainability awareness
- Poultry attracts consumers due to lower prices, product consistency and adaptability, and higher protein and lower fat content
- By 2030, poultry is projected to account for 41% of total meat sources globally, up from 38%, followed by pork (34%), beef (20%), and sheep (5%)
- In the Philippines, poultry meat is expected to increase in consumption as income increases (and benefit feed demand), as well as become a popular substitute for other meats
- while pork is expected to remain a common choice for Filipinos

Potential for growth in select lower income ASEAN countries

per capita income² current US\$, 2020

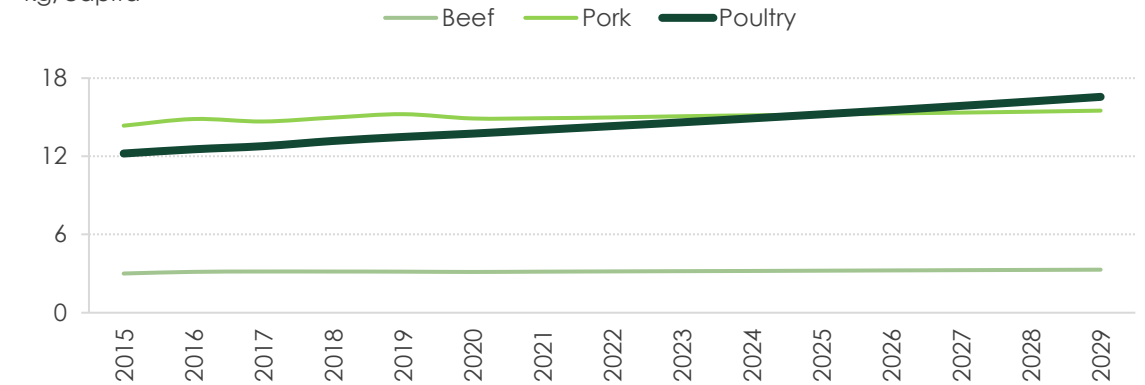
chicken consumption¹
kg/capita, 2020



Source:
 1 - OECD-FAO Agricultural Outlook, 2021
 2 - World Bank national accounts data, and OECD National Accounts
 3 - Department of Agriculture

Higher poultry and pork consumption expected in the Philippines¹

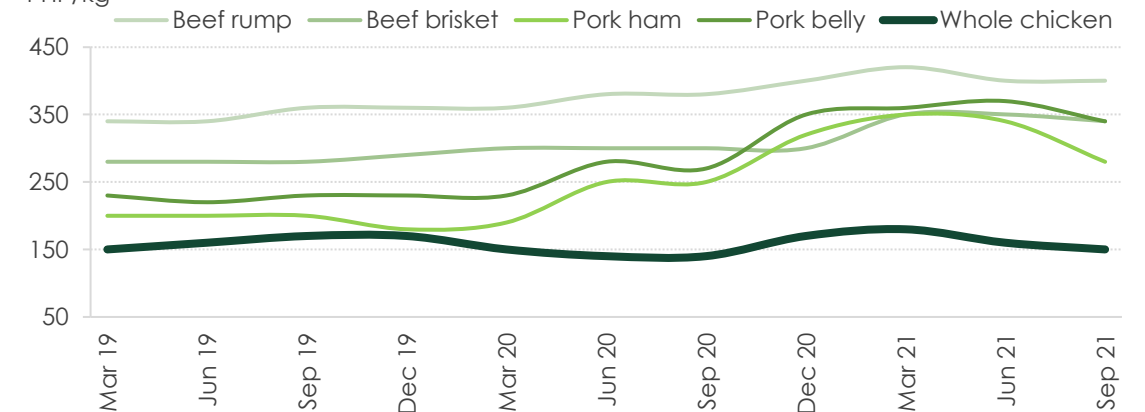
kg/capita



More affordable and stable chicken prices vs. other meat products

Metro Manila prevailing retail prices³

PHP/kg



5 | Focused on accelerating growth while maintaining financial discipline

P4.4B Revenues, up 15% (1H 2021)

Our continued strong performance, long-term demand expectation, and strengthened balance sheet with reduced debt give us increased confidence in our **mid-term outlook of progressive margin expansion as we evolve our strategy towards higher value activities**

year-on-year growth

+3%

Feeds

+26%

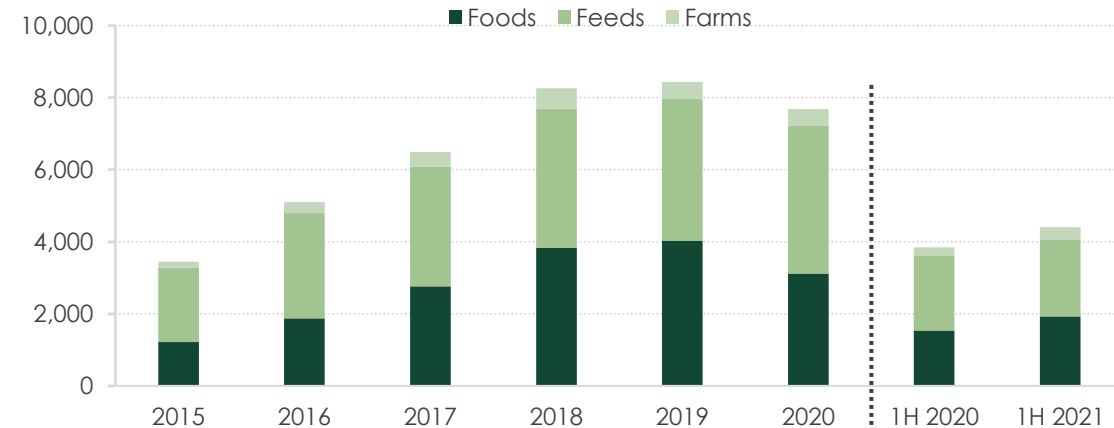
Foods

+43%

Farms

Revenue breakdown

PHP million



P382.0M

Operating income

+9x yoy on growing demand and increased pricing, higher scale and efficiency with OPEX now at 6% of revenues from 10% in 2016

P276.9M

P0.091

Net income and earnings per share

+24x yoy and highest in company history on higher revenues, lower costs of raw materials, and better capacity utilization

P185.8M

Debt

Long-term: P110.7M maturing 2026
Borrowing cost: 6.25%
Not subject to any debt covenants

-2 days

Cash conversion cycle

Receivables turnover: 28 days
Inventory turnover: 27 days
Payables turnover: 57 days

Growth Strategy



- 1** Grow the core
- 2** Diversify into adjacent opportunities
- 3** Transform the cost base and deliver profitable growth
- 4** Invest and adapt for the future
- 5** Create shared value

1 | Grow the core

- **Win new key accounts** for contract chicken production and processing, and **deepen our relationships** with many of our **existing hotels, restaurants, institutional (HRI) customers** through joint product development, customization suited to customer specifications, quality, and cost requirements, as well as collaborative supply chain demand planning with customers
- **Optimize production** of **large volumes of unbranded products** and **smaller volumes of higher-margin branded retail** categories to enhance our overall profitability
- **Expand downstream food processing operations by focusing on our Cook's brand**, which is highly regarded by consumers as clean chicken, affordable, and sold in comfortable shopping channels¹, and **introduce new products, such as ready-to-cook lines** to deliver more distinctive and differentiated items
- **Secure strong and commercially viable domestic distribution chain for Cook's**, which comprises large retailers and supermarkets, convenience stores, online channels, community resellers, secondary HRI, and distributors, **focusing on Greater Manila, Central Luzon, and the Bicol regions in the near-term**
- **Further develop** the right balance of skills, entrepreneurial drive, and experience in **our management team, and fill gaps in expertise through third-party contractors** to bring together capabilities, build brands, manage costs, deliver insights, and drive execution

Our select existing HRI customers



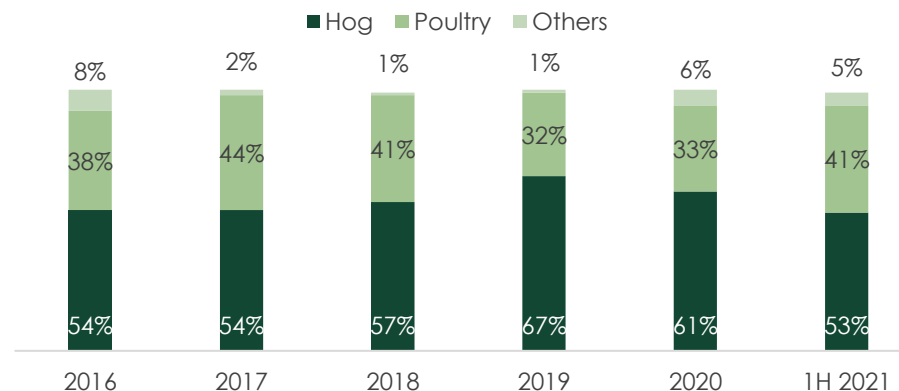
Source:

1 - Commissioned research in dressed chicken usage, image, and attitude, February 2020

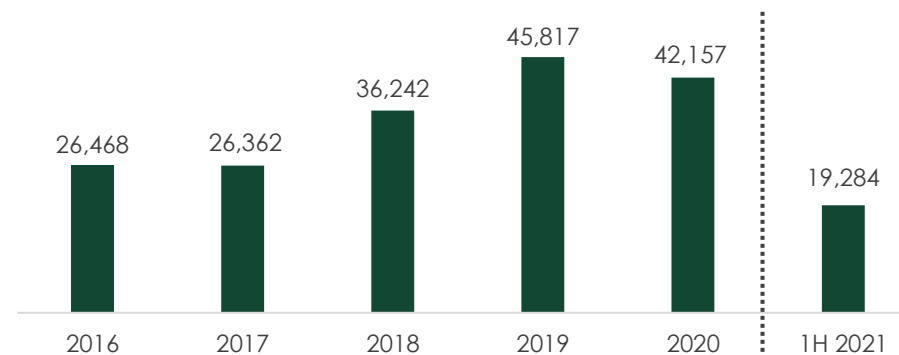
2 | Diversify into adjacent opportunities

- **Seek growth closer to the core by diversifying into hog growing and production**—an adjacent growth strategy which involves managed risk through leveraging current strengths and capabilities
- **Replicate the scalable model of poultry contract growing** by building on our large geographical footprint and trusted partnerships inherent in our Lifetime Profitable Partnership (LPP) approach to capture opportunities in the pork meat market
- Review and **refine our existing business and governance processes for this new segment**, including research and development, animal nutrition management, as well as technical services provided to contract breeders and growers
- **Maintain leadership commitment and involvement to the venture** to ensure strategic alignment, informed decision-making, and team accountability so that new initiatives are implemented and target results derived

Feeds volume contribution (sold to external customers)



Hog feeds volume
in metric ton

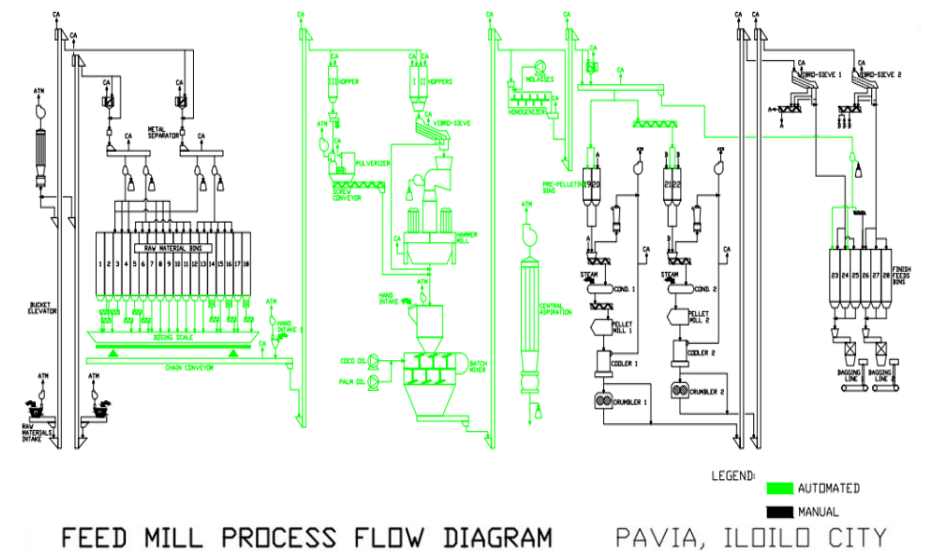


3 | Transform the cost base and deliver profitable growth

- Hedge against volatility of raw material prices through **setting up of new warehouses**
- **Consolidate feed milling in Luzon** to cut down double handling by centralizing facilities



- **Continue forming strategic and mutually beneficial relationships** with HRI businesses while being mindful of our gross margins and profitability targets
- **Offset upward pressure on costs** through automation, further integration, innovation, supply chain optimization, as well as continual assessment for improvements in feeds formulation and efficiency



4 | Invest and adapt for the future

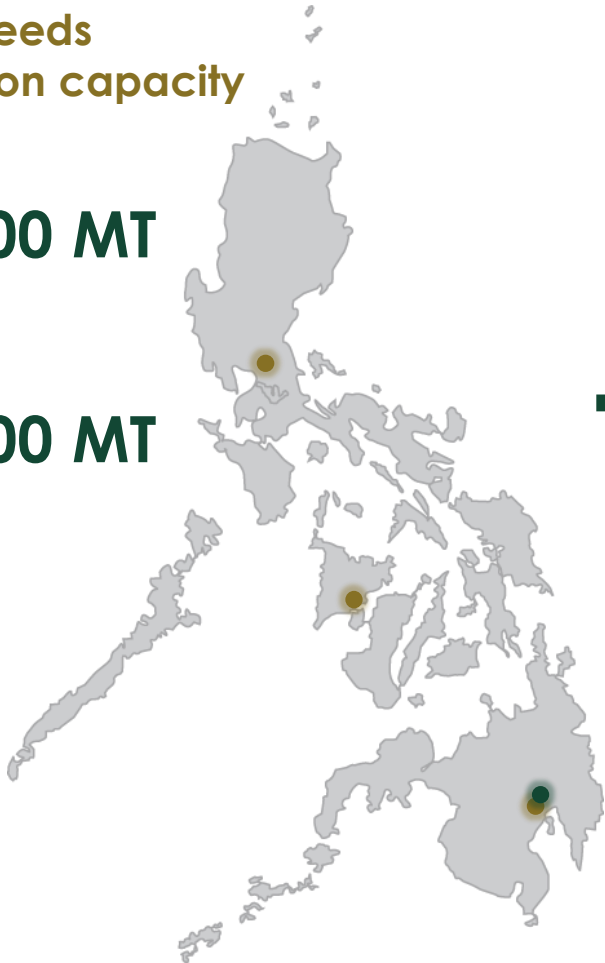
Annual feeds production capacity

2020

290,800 MT

2024

473,200 MT



Annual feeds production capacity, as at end-2020
Network of distribution nationwide, as at 1H 2021
Existing feed mill plants
New feed mill plant



Segment	Location	Key CAPEX projects	CAPEX		Target completion	Annual incremental capacity
			2021	2022		
Foods	Luzon	Dressing plant upgrade (including water treatment system), and kitchen installation	P97.5M	P20M	1Q 2022	17,200 MT
Feeds	Visayas	Additional pelleting line	-	P118M	2Q 2023	38,400 MT
	Mindanao	New warehouse development (two sites)	P108M	-	3Q 2022 1Q 2023	-
		New feed mill plant construction	-	P323M	1Q 2024	144,000 MT
Farms	Luzon	Contract breeding	P36M	-	1Q 2022	-

- **Upgrade dressing plant facilities including water treatment system and build a central kitchen** aligned with our sustainability efforts and our goal to become an original equipment manufacturer (OEM) of major food service businesses and to shift towards higher-margin downstream opportunities
- **Add 182,400 MT annual feeds production capacity by 2024**
- **Develop more warehouses** to manage raw materials volatility and save on lease payments
- **Implement operations automation and information systems** which began in 2017 to:
 - ensure feed pellet quality, higher productivity, and reduced operating cost
 - track operations more effectively, particularly new product categories and schedule delivery to customers more efficiently by analyzing data in real-time
- **Maintain research laboratory and equipment** for quality assurance

5 | Create shared value for Philippines' food self-sufficiency

PURPOSE	FORGING LIVELIHOOD, NOURISHING LIVES.				
VISION	VITARICH will continue being the pioneer, agribusiness partner, and incubator in the feeds industry and will be the backbone of every Filipino farmer's success by providing the best solutions through its products and services				
MISSION	Inputs	Business activities	Outputs	Outcomes	
<p>Continuously adopt new business development programs and technological advancements to enhance product and service quality</p> <p>Empower employees, trade partners, and customers through knowledge sharing and innovations in agribusiness</p> <p>Provide comprehensive solutions to raise the standards of the country's agribusiness industry through products and services</p> <p>Build partnerships with business partners and customers to achieve long term profitability and sustainability, and increase shareholder value</p>	<p><u>Financial capital:</u> revenues generated from business operations and funds from creditors and shareholders</p> <p><u>Manufactured capital:</u> property, plant, and equipment, office supplies and equipment</p> <p><u>Intellectual capital:</u> product formulations, business strategies and plans, goodwill and reputation, and trademarks</p> <p><u>Human capital:</u> employees, leaders, and consultants</p> <p><u>Social capital:</u> trade partners, customers, and suppliers</p> <p><u>Natural capital:</u> agricultural commodities and raw materials for feeds, day-old chicks and hatching eggs for poultry, water, and land</p>	<p>Manufacture and distribution of various animal feeds</p> <p>Integration of broiler chicken from contract growing</p> <p>Production and distribution of dressed chicken</p> <p>Production and distribution of animal health products</p>	<p>Several lines of hogs and poultry feeds for different customers</p> <p>Dressed chicken and branded products under the "Cook's" brand</p> <p>Valued relationships with institutional customers, distributors, and SMEs</p> <p>Animal health products for partner growers, broilers, hog raisers, and customers in the general public</p>	<p>Sustainable business and partnerships with growers, broilers, and hog raisers, as well as farmers and suppliers, and other stakeholders where employees are engaged, product integrity is prioritized, productivity is improved, and negative impacts of our operations to the environment and social risks are reduced</p> <p>Continued contribution to the country's economic development through jobs, incomes, and improved competencies, as well as taxes paid to the government</p>	
VALUES	LEADERSHIP WITH INTEGRITY		EXCELLENCE	CARE FOR OTHERS	

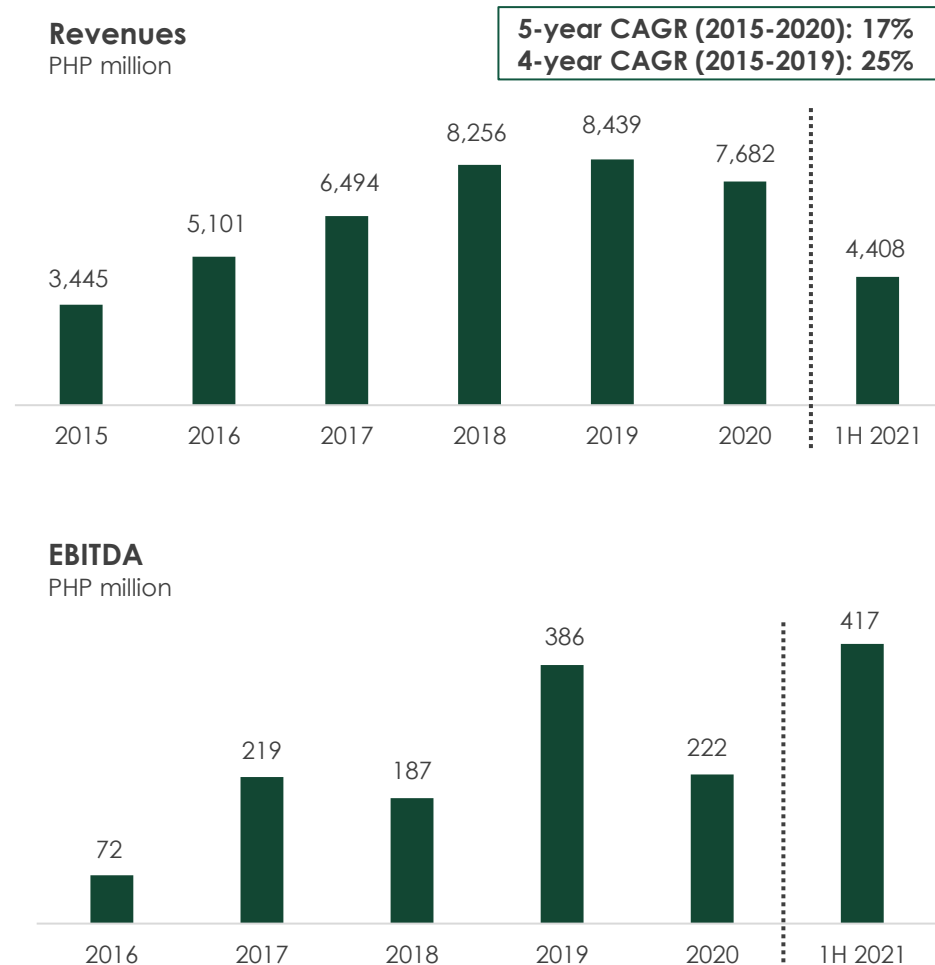
Financial and Operating Performance



- 1** 17% 5-year revenue CAGR (2015-2020)
25% 4-year revenue CAGR (2015-2019)
- 2** Balanced mix and rising revenues from higher margin products
- 3** Continued improvement of profitability margins and productivity
- 4** Conservative financial position with reduced debt and cost of borrowing
- 5** Consistent cash generation and shortened conversion cycle

1 | Financial highlights: 17% 5-year revenue CAGR

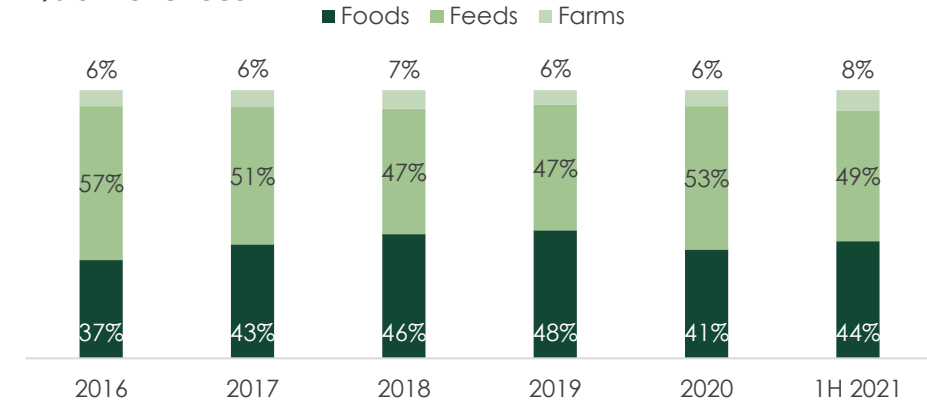
PHP '000	2016	2017	2018	2019	2020	1H 2021
Revenues	5,100,905	6,493,533	8,256,342	8,438,897	7,682,431	4,408,469
Gross profit	632,795	721,519	611,772	717,488	571,799	652,531
GP margin	12.4%	11.1%	7.2%	8.0%	7.3%	14.2%
Operating profit	204,833	206,593	57,539	158,581	79,010	382,046
OP margin	4.0%	3.2%	0.7%	1.9%	1.0%	8.7%
EBITDA	72,203	218,848	186,920	385,533	222,493	417,265
EBITDA margin	1.4%	3.4%	2.3%	4.6%	2.9%	9.5%
Net income	17,509	122,354	65,155	128,823	9,288	276,938



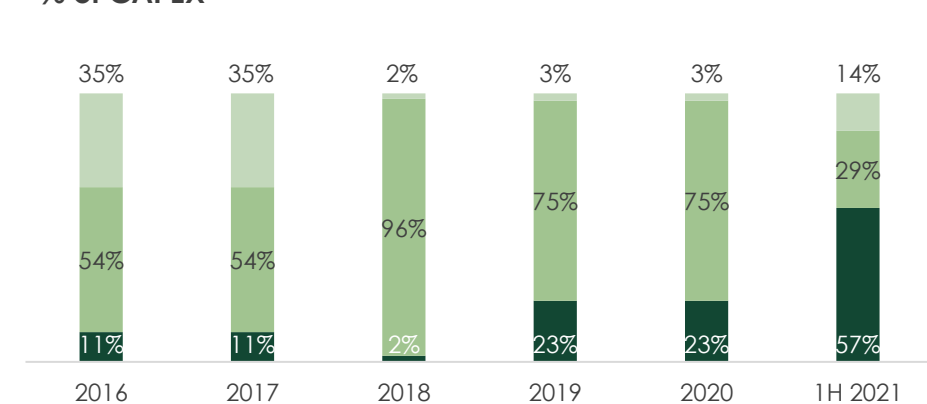
2 | Balanced mix and rising revenues from higher margin products

Foods (PHP '000)	2016	2017	2018	2019	2020	1H 2021
Revenues	1,873,620	2,761,884	3,827,839	4,031,723	3,118,889	1,929,037
Operating profit	214,358	287,592	265,807	593,776	(39,385)	266,337
Assets	299,321	356,728	547,761	864,001	811,958	806,860
CAPEX	2,748	2,624	7,389	16,373	10,649	16,101
Feeds						
Revenues	2,926,254	3,319,155	3,858,401	3,941,107	4,108,529	2,138,817
Operating profit	208,342	214,776	53,352	204,831	468,720	247,906
Assets	888,014	999,943	1,560,075	1,945,413	1,746,920	1,816,753
CAPEX	13,519	12,913	310,756	53,726	34,943	8,092
Farms						
Revenues	301,031	412,494	570,102	466,067	455,013	340,615
Operating profit	29,247	(18,872)	6,010	(255,340)	(78,338)	33,524
Assets	312,847	343,898	358,786	243,007	228,369	226,935
CAPEX	8,723	8,332	6,334	1,930	1,255	3,896

% of Revenues

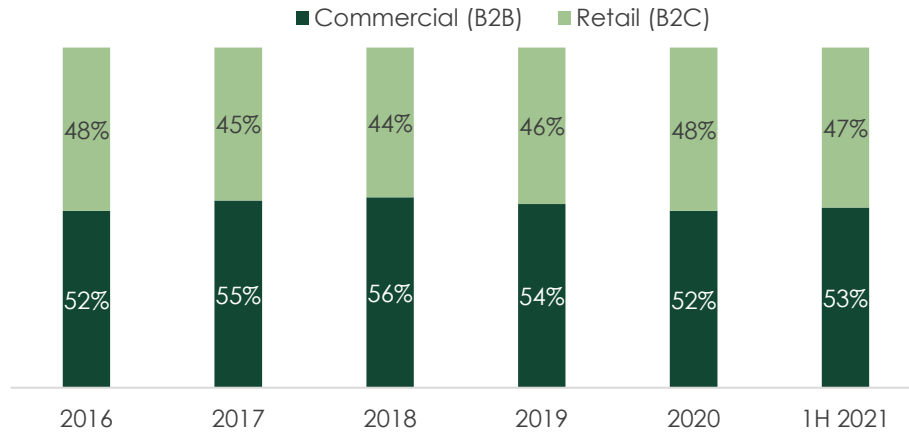


% of CAPEX

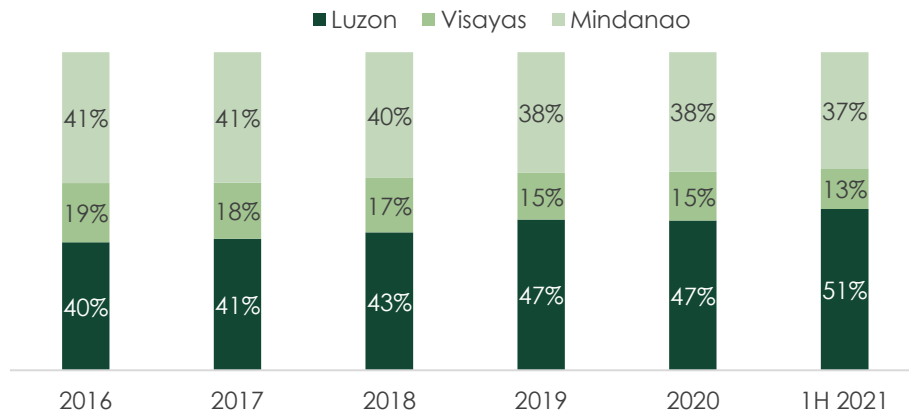


3 | Continued improvement of profitability margins and productivity

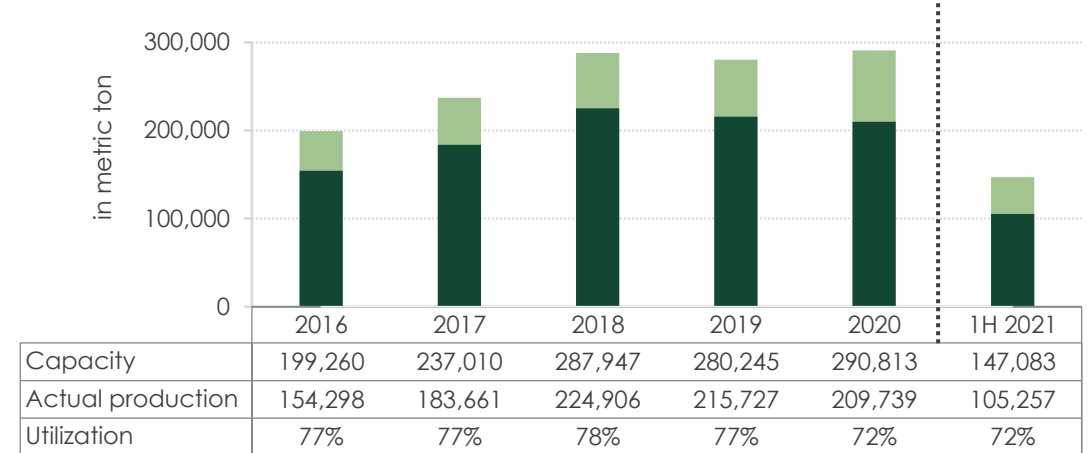
% of Revenues, customer type



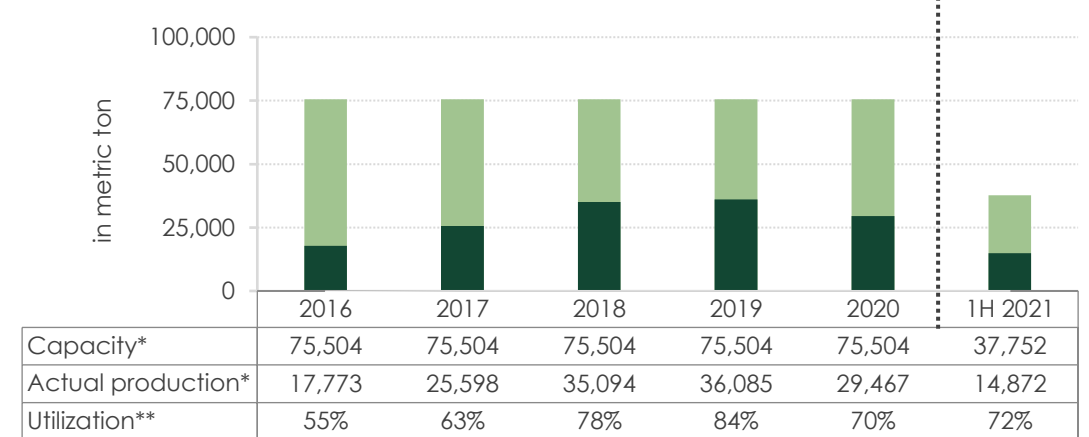
% of Revenues, geography



Feeds capacity, production, and plant utilization



Foods capacity, production, and plant utilization



*Foods capacity and actual production include owned and leased facilities

**utilization includes owned plants only and excludes dressing plant facilities owned by third parties

4 | Conservative financial position and 5 | Consistent cash generation

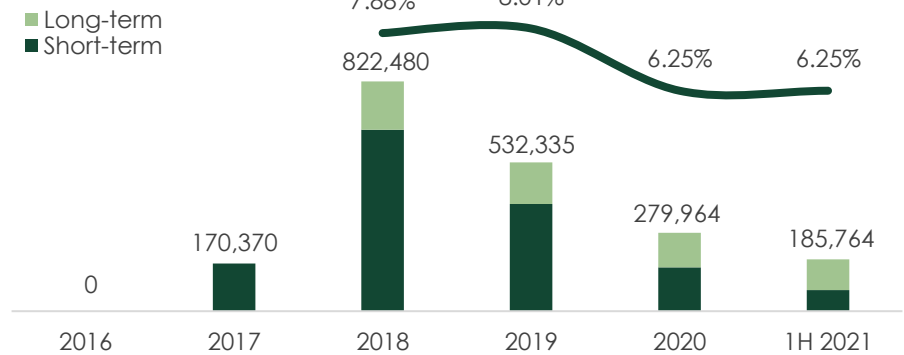
PHP '000	2016	2017	2018	2019	2020	1H 2021
Current assets	1,827,029	2,022,599	2,732,988	2,270,339	1,849,711	1,934,166
Non-current assets	1,032,995	1,133,792	1,610,094	1,932,906	2,018,328	1,990,883
Total assets	2,860,024	3,156,392	4,343,082	4,203,245	3,868,039	3,925,049
Current liabilities	1,862,527	1,578,642	2,399,107	2,072,069	1,804,501	1,603,316
Non-current liabilities	127,485	178,273	429,547	468,704	396,237	377,494
Total liabilities	1,990,012	1,756,915	2,828,654	2,540,774	2,200,738	1,980,809
Equity	870,012	1,399,477	1,514,428	1,662,471	1,667,301	1,944,240
Net cash flows from operating activities	(28,924)	103,894	(346,136)	499,310	560,905	132,657

Key ratios (in days except bank debt/equity)

Receivable turnover	71	57	43	48	38	28
Inventory turnover	33	31	34	33	27	27
Payable turnover	70	67	53	58	64	57
Cash conversion	34	22	24	23	1	-2
Bank debt to equity	-	0.1	0.5	0.3	0.2	0.1

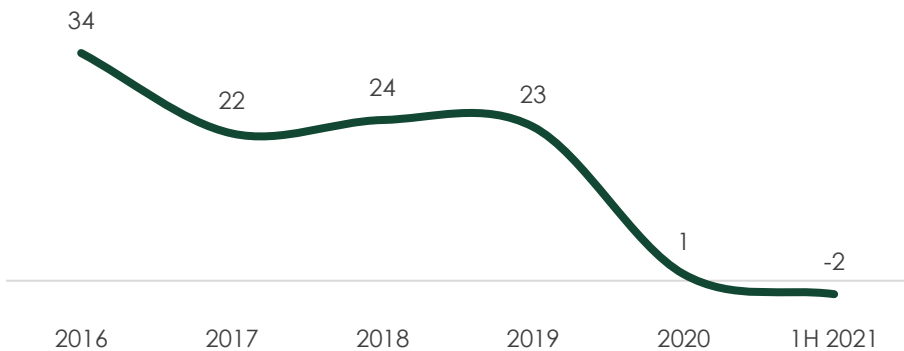
Total bank borrowings and average cost of long-term loans

PHP million



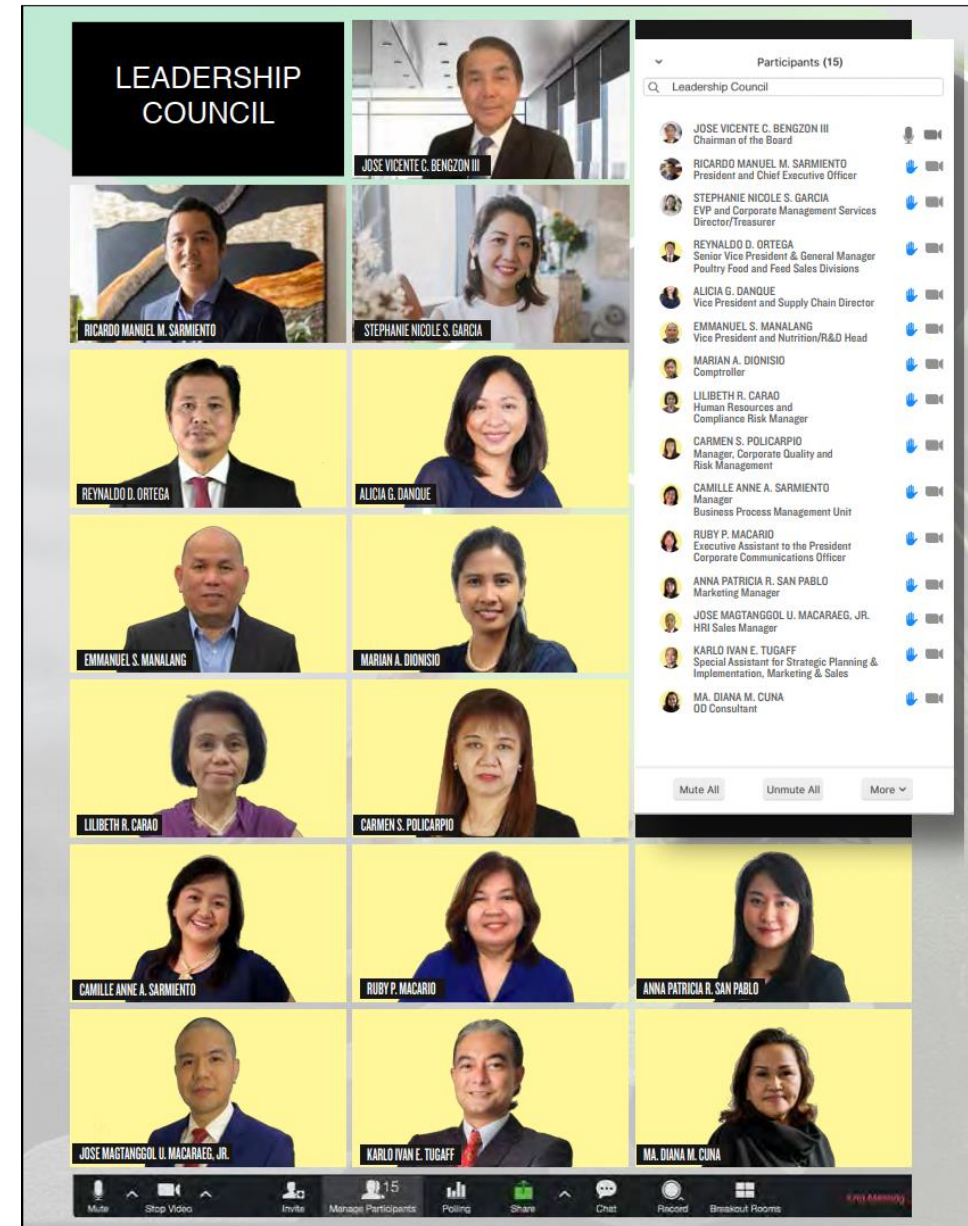
Cash conversion cycle

in days



Q&A

www.vitarich.com
ir@vitarich.com



LEADERSHIP COUNCIL

Participants (15)

- JOSE VICENTE C. BENGZON III
Chairman of the Board
- RICARDO MANUEL M. SARMIENTO
President and Chief Executive Officer
- STEPHANIE NICOLE S. GARCIA
EVP and Corporate Management Services Director/Treasurer
- REYNALDO D. ORTEGA
Senior Vice President & General Manager Poultry Food and Feed Sales Divisions
- ALICIA G. DANQUE
Vice President and Supply Chain Director
- EMMANUEL S. MANALANG
Vice President and Nutrition/R&D Head
- MARIAN A. DIONISIO
Comptroller
- LILIBETH R. CARAO
Human Resources and Compliance Risk Manager
- CARMEN S. POLICARPIO
Manager, Corporate Quality and Risk Management
- CAMILLE ANNE A. SARMIENTO
Business Process Management Unit
- RUBY P. MACARIO
Executive Assistant to the President Corporate Communications Officer
- ANNA PATRICIA R. SAN PABLO
Marketing Manager
- JOSE MAGTANGGOL U. MACARAEG, JR.
HRI Sales Manager
- KARLO IVAN E. TUGAFF
Special Assistant for Strategic Planning & Implementation, Marketing & Sales
- MA. DIANA M. CUNA
OD Consultant

Mute All Unmute All More

Mute Stop Video Invite Manage Participants Polling Share Chat Record Breakout Rooms

Appendix: Board of Directors

Name	Age	Director since	Committee Memberships	
			Audit, Risk Oversight, Related Party Transaction	Nomination, Remuneration, Corporate Governance
Rogelio M. Sarmiento , Chairman Emeritus	72	1982 – 1991 2003 – 2021		
Jose Vicente C. Bengzon III , Chairman, Non-Executive Director	63	2012	•	•
Ricardo Manuel M. Sarmiento , Executive Director	44	2012		•
Stephanie Nicole S. Garcia , Executive Director	41	2012		•
Benjamin I. Sarmiento, Jr. , Non-Executive Director	51	1998	•	
Lorenzo Vito M. Sarmiento III , Non-Executive Director	46	2012		
Juan Arturo Iluminado C. de Castro , Non-Executive Director	40	2014	•	
Manuel D. Escueta , Independent Director	70	2014	•	Chair
Vicente Julian A. Sarza , Independent Director	68	2016	Chair	•



Appendix: Board of Directors

Rogelio M. Sarmiento

Chairman Emeritus

- Former Vice Chairman of our Board of Directors, President, and CEO
- Former President of L.S. Sarmiento & Co, Sarmiento Industries, Fortuna Mariculture Corporation, and Sarphil Corporation
- Former President of the Philippine Association of Feed Millers, and VP of the Philippine Chamber of Commerce
- Former Minister of Transportation and Communications, Deputy Director General of the National Economic and Development Authority, Member of the House of Representatives for First District Davao del Norte
- MBA from Santa Clara University, bachelor's degree from University of San Francisco

Jose Vicente C. Bengzon III

Chairman, Non-Executive Director

- Director of Rizal MicroBank, Vice Chairman of Commtrend Construction Corp, Director and Treasurer of Inception Technology Philippines Corp, and Senior Adviser to the Board of Malayan Bank
- Former Board Member of Philippine National Construction Corp, Director of Manila North Tollways Corp, South Luzon Tollways Corp, Century Peak Mining Corp, and Bermaz Auto Phils
- Certified Public Accountant
- MBA from Northwestern University Kellogg School of Management, and bachelor's degree in commerce and economics from De La Salle University

Benjamin I. Sarmiento, Jr.

Non-Executive Director

- Director of M3 Ventures International, Ultra-Seer, Hillsdale Marketing, Specialized Products & Services, Escotek, and Diversified Industrial Technology
- CEO of Sarmiento Pacific Holdings and Equities, and Sarmiento Pacific Agribusiness
- Bachelor's degree in economics from University of San Francisco

Lorenzo Vito M. Sarmiento III

Non-Executive Director

- President of Davito Holdings Corporation and Lockbox Storage Inc
- Former Chairman of Emphasys Process Corporation, and President of Medityre, Speed Space Systems
- Co-founder and COO of Advanced Environmental Soil Solutions, Co-founder of South Super Sports, and Creative Director of Speed HKG
- Bachelor's degree in business administration with focus on marketing and international business from University of San Francisco

Juan Arturo Iluminado C. de Castro

Non-Executive Director

- Managing partner of the De Castro & Cagampang-De Castro Law Firm, with extensive experience in corporate rehabilitation
- Assistant Professorial Lecturer at the De La Salle University College of Law
- Master of Laws, and Doctorate in the Science of Law from University of California Berkeley School of Law, and Bachelor of Laws from University of the Philippines College of Law

Manuel D. Escueta

Independent Director

- Independent Director of Union Bank of the Philippines, and Pascual Laboratories where he held the roles of President and CEO
- Former Chairman of Pascual Consumer Health Corp, VP for Corporate Marketing and Communication of United Laboratories, and General Advertising Manager of P&G Asia
- Former Director of the Advertising Board of the Philippines

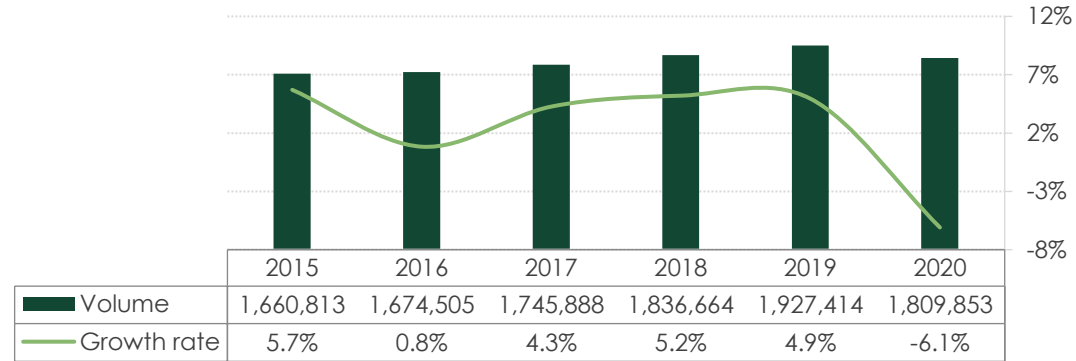
Vicente Julian A. Sarza

Independent Director

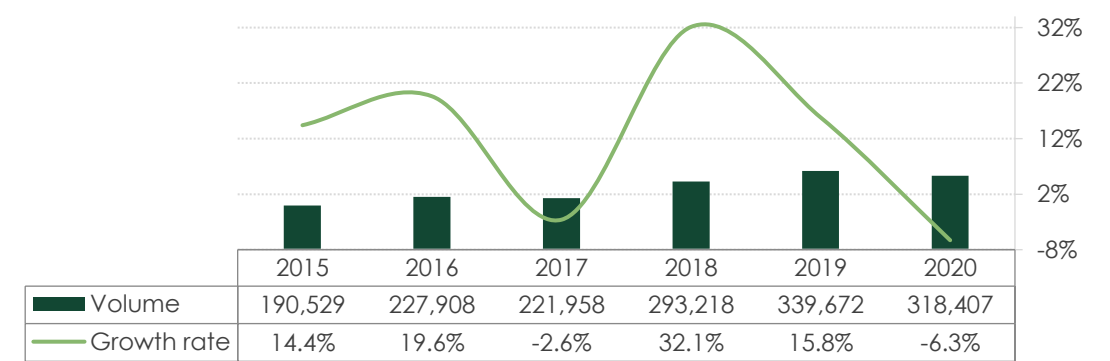
- Consultant of Mabuhay Capital where he was Former Director and COO
- Former SVP Head of Institutional Banking of Asia United Bank , and Principal of Advisory Services in KPMG Philippines
- Former Chief Privatization Officer of the Department of Finance, and Director and Chairman of the Technical Committee Privatization Office and Special Concerns

Appendix: Philippine poultry industry landscape

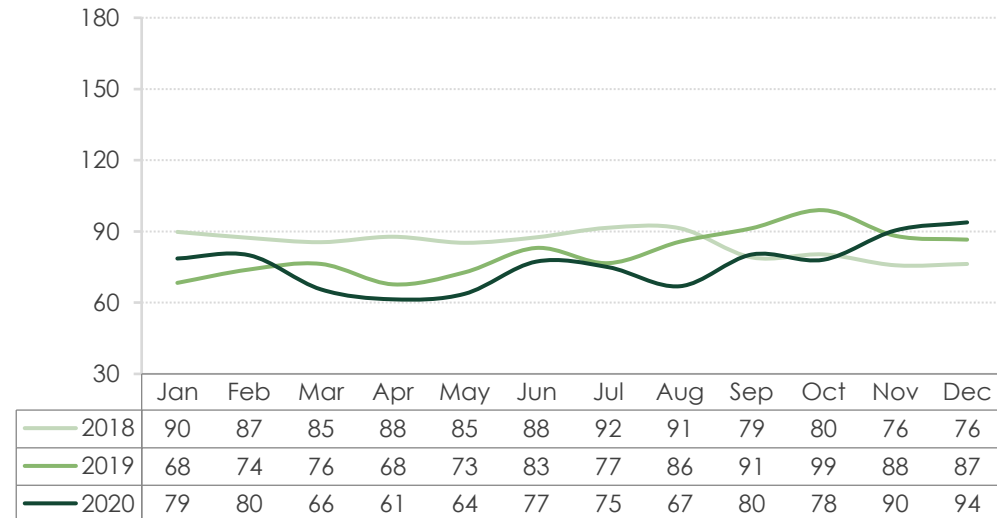
Chicken production, Philippines
in metric tons, liveweight



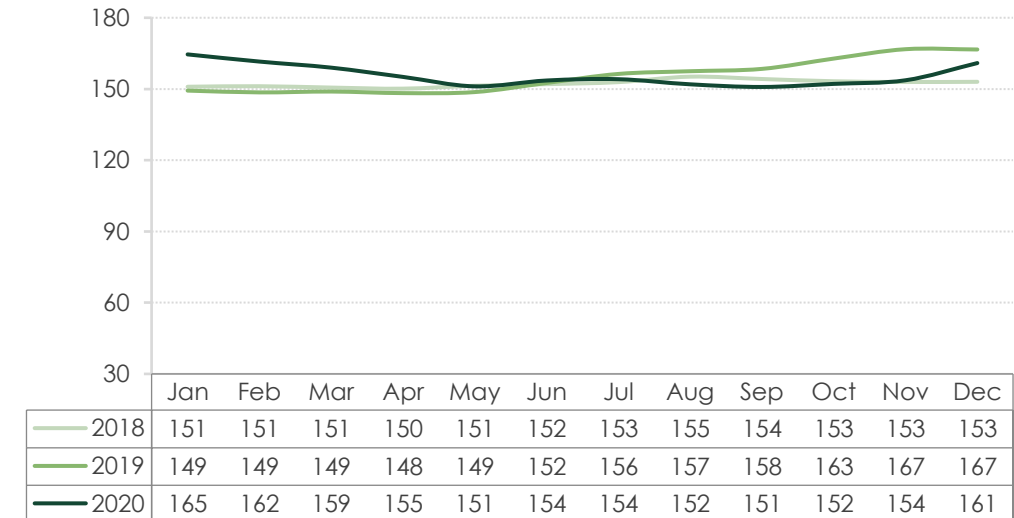
Imported chicken meat
in metric tons



Average farmgate prices
PHP/kg, liveweight

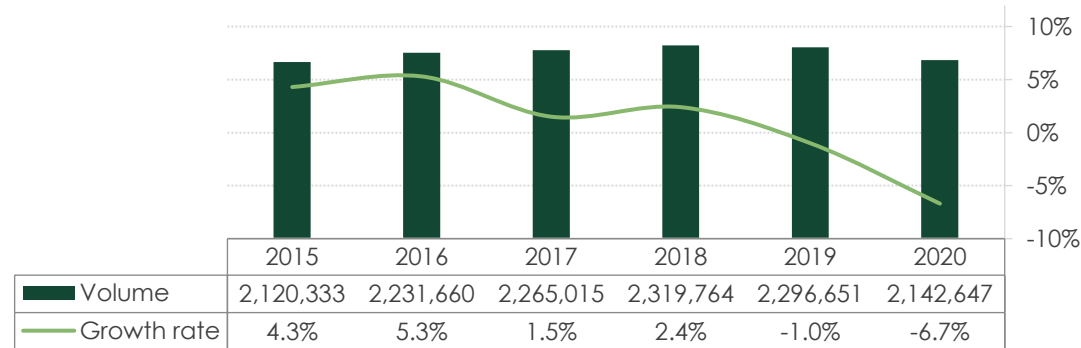


Average retail prices
PHP/kg, liveweight

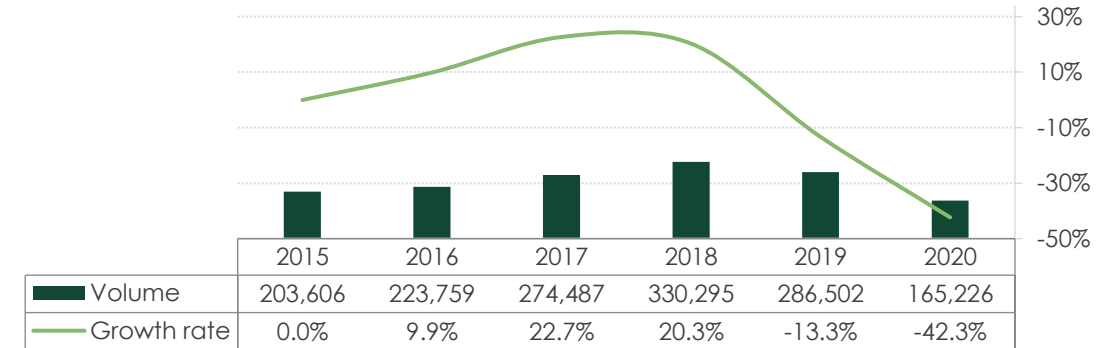


Appendix: Philippine swine industry landscape

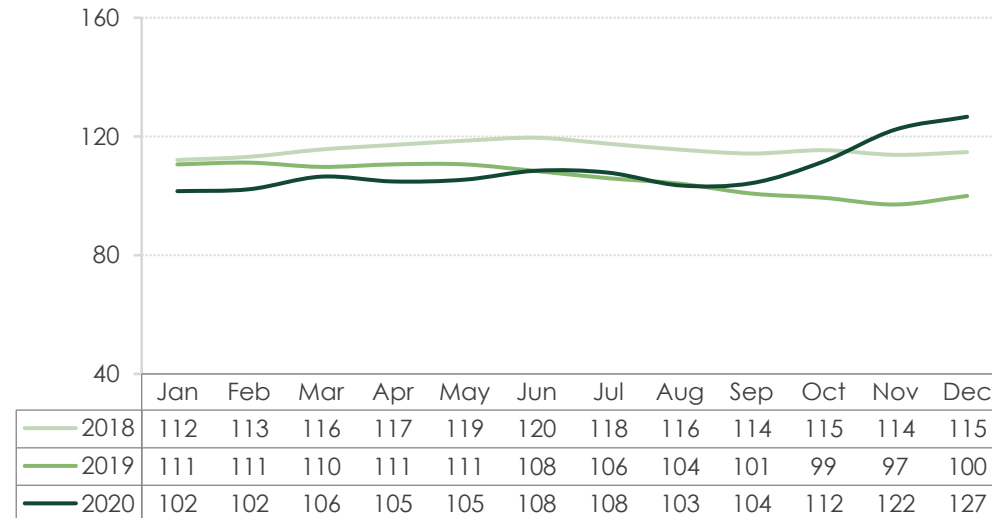
Hog production, Philippines
in metric tons, liveweight



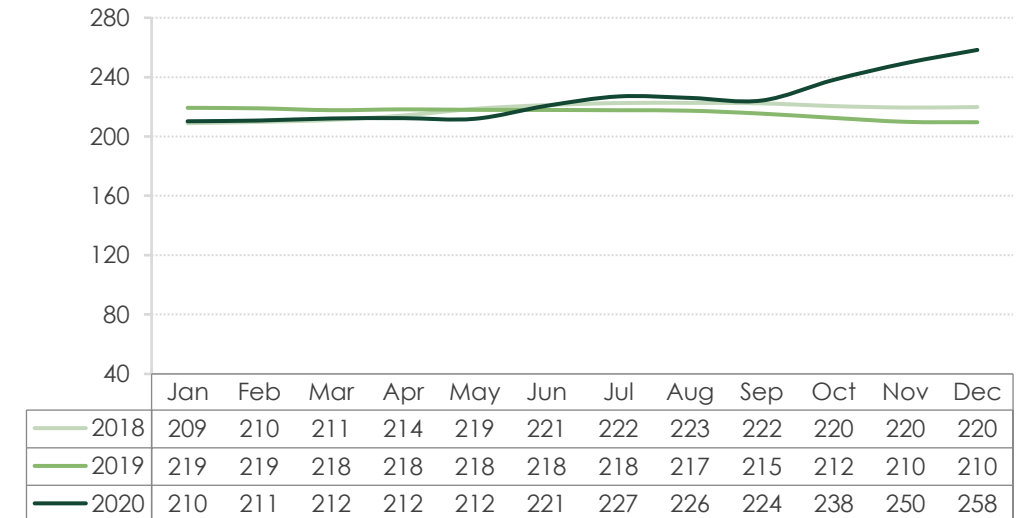
Imported pork meat
in metric tons



Average farmgate prices
PHP/kg, liveweight



Average retail prices of pork lean meat
PHP/kg, liveweight



Appendix: Nationwide presence



Appendix: Feeds

Hog feeds



Broiler feeds



Layer feeds



General poultry



Appendix: Foods



Cook's

Freshness Redefined.

Cook's Premium

- Chicken Breast Fillet
- Chicken Leg Quarter
- Chicken Thigh Fillet
- Whole Chicken
- Chicken Breast
- Chicken Thigh
- Chicken Drumstick
- Chicken Wings

FRESHLY FROZEN

FRESHLY FROZEN

PRO-IMMUNITY BUILDERS • SAFE • CONVENIENT • FRESH • TENDER AND MEATY

* Whole * Breast * Breast fillet * Drumstick *
* Leg quarter * Thigh * Thigh fillet * Wings *