# **COVER SHEET**

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NOTICE IS HEREBY GIVEN that the Annual General Meeting of the Stockholders of VITARICH CORPORATION (the "Corporation") will be held on Friday, 28 August 2020, 2:00 P.M., through video-conferencing to be conducted pursuant to SEC Memorandum Circular No. 6, series of 2020, as approved by the Board of Directors. The annual meeting shall be purely virtual in order to comply with social distancing requirements and the utmost need to prevent the spread of COVID19.

The stockholders' annual general meeting shall have the following agenda:

- 1. Call to order;
- 2. Certification of notice to the stockholders and the presence of a quorum to do business;
- 3. Approval of the minutes of the previous annual meeting;
- 4. Report of the President on the operations and financial statements of the Corporations;
- 5. Confirmation and ratification of the acts of the Board of Directors and officers;
- 6. Election of directors;
- 7. Approval of the Amendment of Article VI of the Amended Articles of Incorporation;
- 8. Appointment of the external auditor;
- Appointment of the stock and transfer agent;
- 10. Other matters: and
- 11. Adjournment.

A brief explanation on each agenda item which requires the approval and/or ratification by the stockholders is provided in the Definitive Information Statement. Stockholders can get the electronic copies of the Definitive Information Statement, SEC 17A Annual Report (with 2019 audited financial statements) and other pertinent information from the PSE's EDGE system and the Corporation's website at <a href="https://vitarich.com/disclosures/sec-filings/">https://vitarich.com/disclosures/sec-filings/</a>.

Only stockholders of record as of 28 July 2020, which is the record date fixed by the Board, are entitled to notice of, and to vote at, this meeting.

All stockholders and proxyholders who will attend the annual meeting shall inform the Chairman of the Board and the Corporate and Assistant Corporate Secretaries by email to <a href="mailto:vc2020asm@vitarich.com">vc2020asm@vitarich.com</a> of his or her intention to attend the annual meeting, and submit their proxy forms and registration requirements stated in the Definitive Information Statement. The registration period will run from 5 August 2020 to 17 August 2020. All proxies shall be validated on 20 August 2020. For stockholders who submitted the complete requirements, the login details for the virtual meeting shall be sent not later than 25 August 2020 via email to the verified email address of the registered stockholder or proxyholder submitted to the Corporation.

A visual and audio recording of the meeting shall be made for future reference.

ATTY. MARY CHRISTINE DABU-PEPITO
Asst. Corporate Secretary/Compliance Officer/

Corporate Information Officer

# REGISTRATION REQUIREMENTS, VOTING AND OTHER PROCEDURES FOR THE 2020 ANNUAL GENERAL MEETING OF THE STOCKHOLDERS OF VITARICH CORPORATION

#### For individual stockholders:

- 1. Valid email address of the stockholder;
- 2. Valid contact number of the stockholder;
- 3. Scanned copies of two (2) government-issued IDs with photo of the stockholder;
- 4. For individual stockholder who wish to appoint a proxy, a scanned copy of the duly-accomplished proxy form (see attached sample for reference), and the valid email address, contact number and scanned copies of two (2) government-issued IDs with photo of the proxyholder; and
- 5. Duly-accomplished ballot form.

## For corporate stockholders:

- 1. Scanned copy of duly-accomplished proxy form executed by a duly authorized officer of the corporation;
- 2. Scanned copy of the notarized Secretary's Certificate on the authority of the officer executing the proxy form;
- 3. Scanned copy of a government-issued IDs with photo of the officer signing the proxy form;
- 4. Scanned copy of a government-issued IDs with photo of the Corporate Secretary executing the Secretary's Certificate;
- 5. Valid email address of the proxyholder;
- 6. Valid contact number of the proxyholder;
- 7. Scanned copies of two (2) government-issued IDs with photo of the proxyholder; and
- 8. Duly-accomplished ballot form.

All scanned documents and photos must be in JPEG or PDF format of not more than 2MB in size.

In addition to the above, a proxy form given by a broker or custodian bank in respect of shares of stock carried by such broker or custodian bank for the account of the beneficial owner must be accompanied by a scanned copy of the certification under oath stating that the broker or custodian bank has obtained the written consent of the account holder.

All registration requirements must be sent by e-mail to <a href="wc2020asm@vitarich.com">wc2020asm@vitarich.com</a> during the registration period starting from 5 August 2020 to 17 August 2020. A stockholder who fails to comply with the registration requirements will not be allowed to participate during the video-conferencing.

By registering to participate in the stockholders' annual general meeting, a stockholder or proxyholder or representative agrees for the Corporation and its service providers to process their sensitive personal information necessary to verify their identity and authority. All ballot forms received shall be held in strict confidence, and shall be accessed only for the purpose of tabulation of the votes by the stock transfer agent.

Please note that the Corporation is not soliciting any proxies.

On the day of the annual meeting on 28 August 2020, stockholders and proxyholders may start to log in at 1:00 pm. As this is a meeting among stockholders, any person who is not among the validated and verified stockholders or proxyholders during registration will not be allowed to join or participate the virtual meeting.

For the election of directors, all nominees are identified in the ballot form (Annex "D") indicated in the Definitive Information Statement filed with the Securities and Exchange Commission ("SEC") and Philippine Stock Exchange ("PSE"). For the election of directors, each stockholder entitled to vote may vote on the shares registered in his/her/its name for as many persons as there are directors, or he/it may cumulate said shares and give one candidate as many votes as the number of directors to be elected multiplied by the number of his/its shares shall equal, or he/it may distribute them on the same principle among as many candidates as he/she/it shall see fit; provided that the total number of votes cast by him/it shall not exceed the number of shares owned by him/her/it multiplied by the whole number of directors to be elected.

Immediately after the said meeting, the newly-elected members of the Board of Directors of the Corporation will hold their organizational meeting for the purpose of electing the officers of the Corporation for the ensuing year as well as the members of the different Board committees. The newly-elected directors shall participate in the meeting via video-conferencing.

## EXPLANATION OF AGENDA ITEMS FOR STOCKHOLDERS' APPROVAL AND/OR RATIFICATION

### 1. Call to Order

The Chairman of the Board will formally commence the meeting at approximately 2:00 p.m. on Friday, 28 August 2020.

## 2. <u>Certification of Notice and Certification of Quorum</u>

The Corporate Secretary will certify that the notice of the annual meeting was published in a newspaper of general circulation and was posted on the PSE's EDGE system and the Corporation's website in compliance with SEC requirements, and that a quorum exists for the valid transaction of business.

Pursuant to Sections 23 and 57 of the Revised Corporation Code and SEC Memorandum Circular No. 6, Series of 2020 which provide for attendance using remote communication during stockholders' meetings, the Corporation has set up a system and process to allow stockholders to vote on the matters in the agenda. Only stockholders who have registered and present during the video-conferencing will be included in determining the existence of a quorum.

There will be an audio and visual recording of the meeting.

### 3. Approval of the Minutes of the Annual Stockholders' Meeting held on 28 June 2019

The minutes of the last annual stockholders' meeting held on 28 June 2019 can be viewed at the Corporation's website at <a href="http://vitarich.com/sites/default/files/documents/disclosure/vcminutesagm28june2019.pdf">http://vitarich.com/sites/default/files/documents/disclosure/vcminutesagm28june2019.pdf</a> and may be found in page 25 of this Information Statement.

# 4. Report of the President on the Results of the Operations and the Audited Financial Statements of the Corporation for 2019

The President and Chief Executive Officer, Mr. Ricardo Manuel M. Sarmiento, will report on the Corporation's 2019 performance and the outlook for this year. The audited financial statements for the year ended 31 December 2019 are included in the Annual Report posted on the PSE's EDGE system and the Corporation's website at <a href="https://vitarich.com/disclosures/sec-filings/">https://vitarich.com/disclosures/sec-filings/</a>.

## 5. Ratification of the Acts of Directors and Officers

The acts of the Board of Directors and its committees, officers and Management of the Corporation since the last annual stockholders' meeting up to the present, as duly recorded in the corporate books, include the approval of all contracts and agreements, application for government permits and licenses, sale or lease of properties, and other transactions in the general conduct of business. The summary of the major resolutions approved and adopted by the Board and the Board Committees are discussed in the Definitive Information Statement.

## 6. Election of Directors

In accordance with the Corporation's Revised Manual on Corporate Governance and By-Laws, the stockholders must elect the members of the Board of Directors of the Corporation comprised of eleven (11) directors, including three (3) independent directors, who shall hold office for a term of one (1) year, or until their successors shall have been duly elected and qualified.

Following the announcement on the holding of the annual stockholders' meeting, the Nomination Committee accepted the nomination of any individual for election as directors. Thereafter, the Nominations Committee evaluated the nominees for the Board, including three (3) nominees for independent directors, and determined that they have all the qualifications and none of the disqualifications to serve in the Board of Directors. The Final List of Candidates and the qualifications of each nominee director are discussed in the Definitive Information Statement and their names are included in the ballot form to be provided by the Corporation.

## 7. Approval of the Amendment of Article VI of the Amended Articles of Incorporation

During the regular meeting of the Board of Directors on 17 July 2020, the Board of Directors, by the unanimous vote of all its eleven (11) members approved the decrease in the number of its members from eleven (11) to nine (9) as well as the amendment of Article VI of the Amended Articles of Incorporation.

## 8. Appointment of the External Auditor

The Audit Committee and the Board endorsed to the stockholders the re-appointment of Sycip Gorres Velayo & Co. as the external auditor of the Corporation for the ensuing year. The details of the external auditor are provided in the Definitive Information Statement.

## 9. Appointment of the Stock Transfer Agent

The Board endorsed to the stockholders the re-appointment of Stock Transfer Services, Inc. as the stock transfer agent for the ensuing year. The details of the stock transfer agent are provided in the Definitive Information Statement.

# VITARICH CORPORATION

# **PROXY FORM**

The undersigned stockholder of <b>VITARIC</b> nominates, constitutes, and appoints the following:	H CORPORATION (th	e "Corporation") hereby
Name of proxyholder:		
or in his/her/its absence, the Chairman of the meetin of his/her/its shares of stock in the Corporation regi and records of the Corporation during the annual st on 28 August 2020 via video-conferencing, and on an	stered in his/her/its nan ockholders' meeting of	me in the corporate books the Corporation scheduled
The proxy is authorized to attend the annual	tockholders' meeting vi	ia video-conferencing.
IN WITNESS WHEREOF, this proxy has been e	xecuted by the undersig	gned.
Signature:		
Name:		

Date:

# VITARICH CORPORATION BALLOT FORM

Name of stockholder	
Name of proxyholder	
Signature	

## Please check:

Matter	For	Against	Abstain
Approval of the minutes of the last annual stockholders' meeting			
Report of the President on the results of the operations and the			
audited financial statements for 2019			
Ratification of the acts of directors and officers			
Appointment of SGV& Company as external auditor			
Appointment of Stock Transfer Services, Inc. as stock transfer agent			
Approval of the Amendment of Article VI of the Amended Articles			
of Incorporation decreasing the number of directors from eleven			
(11) to nine (9)			

## For the election of directors:

Number of shares owned	
Number of votes (no. of shares owned times	
eleven (11) seats)	

Nominee	Number of votes, or if you want to distribute your votes equally among the nominees, please place an "x" *
Jose Vicente C. Bengzon, III	
Rogelio M. Sarmiento	
Ricardo Manuel M. Sarmiento	
Stephanie Nicole S. Garcia	
Jose M. Sarmiento	
Benjamin I. Sarmiento, Jr.	
Lorenzo Vito M. Sarmiento	
Juan Arturo Iluminado De Castro	
Levi F. Diestro (Independent Director)	
Manuel D. Escueta (Independent Director)	
Vicente J.A. Sarza (Independent Director)	
Total*	

<sup>\*</sup> By placing (x) beside the name of the nominee, we shall consider the total number of votes that you are entitled to cast to have been distributed equally to the number of directors that you voted for.

#### **SECURITIES AND EXCHANGE COMMISSION**

### SEC FORM 20-IS

# INFORMATION STATEMENT PURSUANT TO SECTION 20 OF THE SECURITIES REGULATION CODE

- 1. Check the appropriate box:
  - [

    ✓ Preliminary Information Statement
  - [] Definitive Information Statement
- 2. Name of Registrant as specified in its VITARICH CORPORATION
- 3. Bulacan, Philippines
  Province, country or other jurisdiction of incorporation or organization
- 4. SEC Identification Number 21134
- 5. BIR Tax Identification Code 000-234-398-000
- 6. Marilao-San Jose Road, Sta. Rosa I, Marilao, Bulacan 3019
  Address of principal office Postal Code
- 7. Registrant's telephone number, including area code (+632) 8843-3033
- 8. Date, time and place of the meeting of security holders

Date: Friday, August 28, 2020

Time: 2:00 p.m.

Place: Video-conferencing.

- 9. Approximate date on which the Information Statement is first to be sent or given to security holders: 04 August 2020.
- 10. Securities registered pursuant to Sections 8 and 12 of the Code or Sections 4 and 8 of the RSA (information on number of shares and amount of debt is applicable only to corporate registrants)

Title of Each Class Number of Shares of Common Stock Outstanding or

**Amount of Debt Outstanding** 

Common Stock 3,054,334,014 shares

11. Are any or all of registrant's securities listed on a Stock Exchange?

Yes <u>✓</u> No \_

If yes, disclose the name of such Stock Exchange and the class of securities listed therein: Philippine Stock Exchange

WE ARE NOT SOLICITING A PROXY AND YOU ARE REQUESTED NOT TO SEND A PROXY

#### A. GENERAL INFORMATION

Item 1. Date, time, and place of meeting of security holders.

- (a) The Annual Meeting of the Stockholders of VITARICH CORPORATION (the "Corporation") will be held on Friday, 28 August 2020 at 2:00 P.M. via video-conferencing in order to prevent the spread of COVID-19 and to ensure the safety of all the stockholders.
- (b) Pursuant to the Notice dated 20 April 2020 of the SEC, this Information Statement and the accompanying Proxy Form shall be sent or given to security holders through posting of the electronic copies of the said documents at the Corporation's website and PSE EDGE System as well as publication of the notice of the annual meeting containing the information on the availability of the electronic copies of the documents on the Corporation's website and the PSE EDGE system not later than Tuesday, 04 August 2020.

## Item 2. Dissenter's Right of Appraisal

There is no matter to be taken up during the annual stockholders' meeting that may give rise to the exercise by any dissenting stockholder of the right of appraisal. Any stockholder of the Corporation may exercise his right of appraisal against any proposed corporate action that qualifies as an instance under Section 80 of the Revised Corporation Code of the Philippines ("RCCP") and which gives rise to the exercise of such appraisal right pursuant to and in the manner provided under Section 81 of the RCCP. Sections 80 and 81 of the Corporation Code provide as follows:

"SECTION 80. Instances of Appraisal Right. — Any stockholder of a corporation shall have the right to dissent and demand payment of the fair value of the shares in the following instances:

- 1. In case an amendment to the articles of incorporation has the effect of changing or restricting the rights of any stockholder or class of shares, or of authorizing preferences in any respect superior to those of outstanding shares of any class, or of extending or shortening the term of corporate existence;
- 2. In case of sale, lease, exchange, transfer, mortgage, pledge or other disposition of all or substantially all of the corporate property and assets as provided in the Code;
- 3. In case of merger or consolidation; and
- 4. In case of investment of corporate funds for any purpose other than the primary purpose of the corporation."

"SECTION 81. How Right is Exercised. — The dissenting stockholder who votes against a proposed corporate action may exercise the right of appraisal by making a written demand on the corporation for the payment of the fair value of shares held within thirty (30) days from the date on which the vote was taken: Provided, That failure to make the demand within such period shall be deemed a waiver of the appraisal right. If the proposed corporate action is implemented, the corporation shall pay the stockholder, upon surrender of the certificate or certificates of stock representing the stockholder's shares, the fair value thereof as of the day

before the vote was taken, excluding any appreciation or depreciation in anticipation of such corporate action.

If, within sixty (60) days from the date the approval of the corporate action by the stockholders, the withdrawing stockholder and the corporation cannot agree on the fair value of the shares, it shall be determined and appraised by three (3) disinterested persons, one of whom shall be named by the stockholder, another by the corporation, and the third by the two (2) thus chosen. The findings of the majority of the appraisers shall be final, and their award shall be paid by the corporation within thirty (30) days after such award is made: Provided, That no payment shall be made to any dissenting stockholder unless the corporation has unrestricted retained earnings in its books to cover such payment: Provided, further, That upon payment by the corporation of the agreed or awarded price, the stockholder shall forthwith transfer the shares to the corporation."

### Item 3. Interest of Certain Persons in or Opposition to Matters to be Acted Upon

No director, officer, or nominee for director or officer of the Corporation and, to the best knowledge of the Corporation, no associate of said director, officer or nominee for director or officer of the Corporation has any substantial interest, direct or indirect, by security holdings or otherwise, in any of the corporate actions to be acted upon at the annual meeting of the stockholders. None of the directors of the Corporation has informed the Corporation of his/her intention to oppose any of the corporate actions to be acted upon at the annual meeting of the stockholders.

#### B. CONTROL AND COMPENSATION INFORMATION

## Item 4: Voting Securities and Principal Holders Thereof

(a) Number of Shares Outstanding. The Corporation's capital stock is composed of common shares, which are voting shares. The number of shares outstanding is 3,054,334,014 with each share entitled to one (1) vote.

The Corporation's Filipino-Foreign equity ownership as of June 30, 2020 is as follows:

Total	3,054,334,01	100.00%
Shares owned by Foreigners	120,604,442	4%
Shares owned by Filipino	2,933,729,57 2	96%
	No. Of Shares	% Ownership

- (b) Record Date. The record date, with respect to this solicitation, is July 28, 2020. Only stockholders of record as at the close of business on July 28, 2020 are entitled to notice and vote at the meeting.
- (c) Cumulative Voting Rights. At the election of directors, each stockholder may vote the

shares registered in his/her name, either in person or by proxy, for as many persons as there are directors, or he may cumulate said shares and give one candidate as many votes as the number of directors to be elected multiplied by the number of his/her shares shall equal, or he/she may distribute them on the same principles among as many candidates as he/she shall see fit: provided that the total number of votes cast by him/her shall not exceed the number of shares owned by him/her multiplied by the whole number of directors to be elected.

Security Ownership of Certain Record and Beneficial Owners. Owners of record of more than 5% of the Corporation's voting securities as of June 30, 2020 are as follows:

Title of Class	Name, Address of Record Owner & Relationship with Issuer	Name of Beneficial Owner & Relationship W/ Record Owner	Citizensh ip	No. Of Shares	Perce nt of Class
Comm on Shares	PCD NOMINEE CORPORATION (Filipino) 37/F The Enterprise Center, Ayala Avenue Corner Makati Avenue, Makati City  Beneficial owner of more than 5% of the outstanding shares.	Various beneficial owners	Filipino	2,914,294,40 7	95.42 %
	KORMASINC, INC. 7th Floor, LTA Bldg., 118 Perea St., Legazpi Village, Makati City  CHOCOHOLIC HOLDINGS, INC. Vitarich Corporation Compound, Marilao San Jose Road, Brgy. Sta. Rosa I, Marilao, Bulacan	Various beneficial owners Various beneficial owners	Filipino Corporat ion Filipino Corporat ion	1,479,637,60 4 701,200,000	48.44 % 22.96 %

Security of Ownership of Management. The number of common shares beneficially owned by directors and executive officers as of June 30, 2020 is as follows:

TITLE OF CLASS	NAME OF BENEFICIAL OWNER	AMOUNT & NATURE OF BENEFICIAL OWNERSHIP	CITIZENSHIP	PERCENT OF CLASS
Common	Jose Vicente C. Bengzon III	10,000	Filipino	0.00%
Common	Rogelio M. Sarmiento	6,386,320	Filipino	0.21%
Common	Benjamin I. Sarmiento Jr.	199	Filipino	0.00%

Common	Ricardo Manuel M. Sarmiento	57,784,990	Filipino	1.89%
Common	Stephanie Nicole S. Garcia	104,359	Filipino	0.00%
Common	Lorenzo Vito M. Sarmiento III	500	Filipino	0.00%
Comerce	Laca M. Carraianta	1 205 220	Filipin a	0.040/
Common	Jose M. Sarmiento	1,305,320	Filipino	0.04%
Common	Levi F. Diestro	300	Filipino	0.00%
Common	Vicente J.A. Sarza	1	Filipino	0.00%
Common	Manuel D. Escueta	1	Filipino	0.00%
	Juan Arturo Iluminado C. de			0.000,1
Common	Castro	12,089,034	Filipino	0.40%
Common	Aison Benedict C. Velasco	0	Filipino	0.00%
Common	Reynaldo D. Ortega	1,219,974	Filipino	0.04%
			_	
Common	Mary Christine Dabu-Pepito	0	Filipino	0.00%
Common	Alicia G. Danque	0	Filipino	0.00%
	, mora er barrique	<u> </u>		0.0070
Common	Emmanuel S. Manalang	0	Filipino	0.00%
Common	Eugopo D. Pouto Ir	0	Filining	0.009/
Common	Eugene B. Bayta Jr.	0	Filipino	0.00%
Common	Glenmark R. Seducon	0	Filipino	0.00%

Voting Trust Holders of 5%or more. The Corporation is not aware of any person holding more than 5% of the common shares of the Corporation under a voting trust or similar agreement as there has been no voting trust agreement which has been filed with the Corporation and the Securities and Exchange Commission, as required under the RCCP.

(e.) Description of any arrangement, which may result in a change in control of the Corporation.

There are no arrangements that will affect or change the ownerships.

### Item 5. Directors and Executive Officers

The directors of the Corporation are elected at the annual meeting of the stockholders of the Corporation to hold office until the next succeeding annual meeting of the stockholders and until the respective successors have been elected and qualified.

Officers are elected by the newly elected Board of Directors at the first meeting. The Board also elects during its first meeting the chairman and members of the Audit, Risk Oversight and Related Party Transactions as well as the Nominations, Remunerations and Corporate

Governance committees. There are two (2) independent directors, one of whom is the Chairman of the Audit, Risk Oversight and Related Party Transactions Committee Committee and the other heads the Nominations, Remunerations and Corporate Governance Committee. Officers of the Corporation shall be subject to removal at any time by the Board of Directors, but all officers, unless removed, shall hold office until their successors are appointed. If any vacancy shall occur among the officers of the Corporation, such vacancy shall be filled by the Board of Directors.

None of the members of the Board of Directors, executive officers and nominees of the Corporation are involved in any criminal, bankruptcy, or insolvency investigation or proceeding for the past five (5) years.

Involvement of Members of the Board of Directors, etc. in Certain Legal Proceedings. The registrant has no knowledge of any event during the past five (5) years up to the latest filing date in which any of its director or executive officer, or any nominee is being involved in any criminal or bankruptcy proceedings or subject of any order or judgment of any court or quasi-judicial agency, whether local or foreign effecting his involvement in business, securities, commodities or banking activities.

Nominees. The nominees for the members of the Board of Directors and Executive Officers for the ensuing year as of the date of sending the Definitive Information Statement to security holders on 04 August 2020 are the following:

## Regular Directors:

- 1. Mr. Jose Vicente C. Bengzon III;
- 2. Mr. Rogelio M. Sarmiento;
- 3. Mr. Ricardo Manuel M. Sarmiento;
- 4. Ms. Stephanie Nicole S. Garcia;
- 5. Mr. Jose M. Sarmiento;
- 6. Mr. Benjamin I. Sarmiento Jr.;
- 7. Mr. Lorenzo Vito M. Sarmiento, III;
- 8. Atty. Juan Arturo Iluminado C. de Castro

#### **Independent Directors**

- 9. Mr. Vicente J.A Sarza;
- 10. Mr. Manuel D. Escueta;
- 11. Mr. Levi F. Diestro.

The independent directors were pre-screened by the Nominations, Remunerations and Corporate Governance Committee of the Corporation under the procedures laid down in the Corporation's By-Laws and its Amended Manual on Corporate Governance. They possess all the qualifications and none of the disqualifications of being an independent director, pursuant to SRC Rule 38 of the Rules Implementing the Securities Regulations Code.

In approving their nomination, the members of the Nominations, Remunerations and Corporate Governance Committee had observed the guidelines prescribed in the RCCP, SEC Circular No. 16, Series of 2002 (or the Guidelines on the Nomination and Election of Independent Directors), the Corporation's By-Laws and its Amended Manual on Corporate Governance.

Officers:

Ricardo Manuel M. Sarmiento

Stephanie Nicole S. Garcia

Rey D. Ortega

Eugene B. Bayta Jr.

Atty. Aison Benedict C. Velasco Atty. Mary Christine Dabu-Pepito

Alicia G. Danque

Glenmark R. Seducon Emmanuel S. Manalang

- Chief Executive Officer/President

- EVP, Corporate Management Services Director and

Treasurer

- Senior Vice President and General Manager,

Poultry and Foods Division

- Vice President, National Poultry Processing

Manager

- Corporate Secretary

- Asst. Corporate Secretary/Compliance

Officer/Corporate Information Officer
- Vice President & Supply Chain Director/

Alternate Corporate Information Officer

- Chief Audit Executive

- Vice President & Nutrition and Research &

**Development Manager** 

All nominees for directors and executive officers are Filipino citizens.

Following is a brief profile of the Corporation's Directors and Officers for the year 2019-2020.

# Jose Vicente C. Bengzon III, Filipino, 62 years old Director/Chairman of the Board

Mr. Bengzon is an Independent Director of Bermaz Auto Phil's Inc. since 2017 and Inception Technology Philippines Corp. since 2020, Director & Chairman of Audit Committee of Century Peak Mining Corp from 2016 to 2018; the Vice Chairman & Chairman of Executive Committee, Commtrend Construction Corp. since Oct 2014; President of UPCC Holdings Corp since 2006 & Director & Chairman of Risk Management Committee, Rizal Microbank since 2010. He was acting Chairman, Philippine National Construction Corp. 2012 - 2013; Director, Manila North Tollways Corp. 2012 - 2013; Director, Citra Metro Manila Tollways Corp. 2012 - 2013; Director, South Luzon Tollways Corp. 2011 - 2012; and Senior Adviser to the Board, Malayan Bank, since 2018. Prior to this, he was a Director of Pres. Jose P. Laurel Rural Bank Inc. since 2010 and Philippine National Construction Corporation since 2011. He is also the President of UPCC Holdings Corporation since 2006. Prior to this, he was the Chief Privatization Officer of the Department of Finance. He was the President of Abarti Artworks Corporation from 2001-2004. He was also an Entrepreneur of Westborough Food Corporation from 1993-2001. He is a Certified Public Accountant and a graduate of De La Salle University having obtained his Bachelor of Science in Commerce and Bachelor of Arts degrees major in Economics in 1980 therefrom. He took his Master of Business Administration at the Kellogg School of Management at Northwestern University in 1988.

# Ricardo Manuel M. Sarmiento, Filipino, 43 years old Director/President & Chief Executive Officer

Mr. Ricardo Manuel Sarmiento is presently the President and Chief Executive Officer of Vitarich Corporation. He leads the over-all operations of Vitarich Corporation. He holds a degree in Bachelor of Science in Tourism from the University of the Philippines in Diliman, Quezon City. He is a member of the Upsilon Sigma Phi and Rotary Club of Manila. Mr. Sarmiento joined Vitarich in July 2005.

# Stephanie Nicole M. Sarmiento-Garcia, Filipino, 40 years old Director/Executive Vice-President, Corporate Service Management Director and Treasurer

Ms. Garcia is the EVP, Corporate Management Director and Treasurer of the Company. As such, she is in charge of the funds, assets, securities, receipts and disbursements of the Corporation. She oversees efficient operations, allocates funds and negotiates contracts and prices as well. Prior to Vitarich, Ms. Garcia worked as a Store Manager at Le Pain Quotidien, an international chain of caféstyle restaurants, specializing in bakery items. Early on, she held a front desk position at the Ritz Carlton Hotel in San Francisco. She holds a degree in International Hospitality Management from Glion Institute of Higher Education (formerly known as Glion Hotels School), a private, university-level Swiss hotel management school in Switzerland. Ms. Garcia joined Vitarich in October 2003. In February 2020, Ms. Garcia was elected President of Philippine Association of Feed Millers, Inc. (PAFMI).

# Rogelio M. Sarmiento, Filipino, 71 years old Director

Mr. Sarmiento was the President of L. S. Sarmiento & Co., Inc., Sarmiento Industries, Inc., Fortuna Mariculture Corporation, and Sarphil Corporation from 1968 to 1981. He obtained his Bachelor of Science in Business Administration degree from the University of San Francisco and his Master of Business Administration degree from the University of Sta. Clara in the United States of America. He was President of the Philippine Association of Feed Millers Inc. from 1990-1992 and Vice-President of the Philippine Chamber of Commerce from 1988 to 1989. Formerly a member of the Interim Batasang Pambansa, he concurrently served as Minister of State for Transportation and Communications. He also served as Deputy Director General of the National Economic and Development Authority. He was a member of the House of Representatives representing the First District of the Province of Davao del Norte from 1992 to 2001.

# Benjamin I. Sarmiento Jr., Filipino, 51 years old Director

Mr. Benjamin Sarmiento is a graduate of the University of San Francisco with a degree of Bachelor of Arts in Economics. He is the Chief Executive Officer of Pacific Equity, Inc. from 1989 up to the present. He is also a Director of the following companies: M3 Ventures, International Inc. from 1991 up to the present, and Ultra-Seer, Inc., Hillsdale Marketing Inc., Specialized Products & Services, Inc., Escotek, Inc. and Diversified Industrial Technology, Inc. from 2002 up to the present. He is the Chief Executive Officer of Sarmiento Pacific Agribusiness.

# Lorenzo Vito M. Sarmiento III, Filipino, 45 years old Director

Mr. Sarmiento is President of Davito Holdings Corporation. He is Co-founder and Chief Operating Officer of Advanced Environmental Soil Solutions, Inc. He was President of Medityre, President of Speed Space Systems, Chairman of Emphasys Process Corporation, Investor and co-founder at South Super Sports, Team Manager under contract with the Philippine Football Federation, Creative Director of Speed HKG. He graduated in 1999 from the University of San Francisco, San Francisco CA USA, with a degree in Bachelor of Science in Business Administration with emphasis in Marketing and International Business. He took up special courses in International Studies at the Richmond College in London, England and Network Engineering at Herald College, San Francisco CA USA. He was elected as director of the Corporation on June 29, 2012.

# Manuel D. Escueta, Filipino, 69 years old Independent Director

Mr. Escueta was elected as an Independent Director of the Corporation on January 24, 2014. He worked as General Advertising Manager of P&G Asia (1973-2000), Vice President for Corporate Marketing & Communication of United Laboratories, Inc. (2001-2004), Head, President and CEO of Pascual Laboratories, Inc. - Consumer Health Division (2005-2012), and Chairman of Pascual Consumer HealthCare Corp (2012-2013). He is at present the Vice-Chairman of the Board of Trustees of Southridge PAREF School for Boys. He served as President of the EduChild Foundation (November 2004 to August 2019) and was a Board of Director of the Advertising Board of the Philippines (1980-1985, 1992-1995). He is a graduate of University of the Philippines in Diliman, Quezon City with a degree on Business Administration Major in Marketing in 1972.

## Levi F. Diestro, Filipino, 62 years old Director

Mr. Diestro is an International Human Resources Manager and currently the President and CEO of HRK Management Consultancy, and Board Member of HRK Consulting Corporation. He was the Founder and Vice President Human Resources and Administrative Department of Quick Reliable Courier Services Inc. a logistics company. At present, he is a member of the PMAP – Industrial Relations Committee, PMAP (People Management Association of the Philippines). He worked at Maynilad Water Services Inc., a subsidiary of MVP Group of Companies as Vice President Human Resources, Division from 2011 to 2016. He was a Consultant of the Bureau of Customs, Department of Finance in 2011. He also became the Corporate HR Director of Lina Group of Companies in 2008 to 2010. He served as a Country HR Manager (Philippine Site) of intel, Numonyx Philippines, Inc., HR Manager of DHL Exel Supply Chain, HR-Employee Relations and Services Manager of Analog Devices, Inc., HR-Senior Division Manager of Integrated Microelectonics, Inc., (An Ayala Subsidiary), and HR Department Manager of Philippine Auto Components, Inc. - Denso Corp. Japan. He is a graduate of Colegio de San Juan de Letran, with a degree on BS Psychology in 1980, MBA units. He was elected as director of the Corporation on July 04, 2014.

# Dr. Juan Arturo Iluminado C. de Castro, Filipino, 39 years old Director

Dr. Juan Arturo Iluminado C. de Castro is a practicing lawyer with a Bachelor of Laws degree from the University of the Philippines (UP) College of Law, and is the first Filipino to obtain both a Doctorate in the Science of Law (J.S.D.) and a Master of Laws (LL.M.) degree at the University of California (UC) Berkeley School of Law (Boalt Hall) in the United States of America (USA) in 2011. He authored the book on Philippine Energy Law (2012), which provides guidance for investing in the country's electric power industry. Dr. De Castro has extensive experience in corporate rehabilitation or Chapter 11 Bankruptcy in the Philippines as managing partner of the De Castro & Cagampang-De Castro Law Firm, a boutique law firm in Makati. Their law practice includes civil and criminal litigation before various courts, appellate practice, real estate transactions, and cases before the Sandiganbayan, among others. He is currently also an Assistant Professorial Lecturer at the De La Salle University College of Law.

## Vicente J.A Sarza, Filipino, 67 years old Independent Director

Vicente Sarza is a Director and Chief Operating Officer at Mabuhay Capital. Prior to joining Mabuhay Capital, Mr. Sarza was Senior Vice President, head of institutional banking at Asia United Bank (AUB), a publicly listed company, which operates as a universal bank. Before moving to AUB, Mr. Sarza was a Principal, Head of Advisory Services in KPMG Philippines. He was responsible for the significant expansion of market share and significant increase in recognition of KPMG Advisory as an advisory services firm in key industries such as financial institutions, energy, water, infrastructure, insurance and in government and the multilateral institutions. Over the years, Mr. Sarza's extensive experience includes successful engagements as Director to Chief Privatization Officer, rank of Undersecretary in the Privatization and Management Office (An Agency of the Department of Finance). Mr. Sarza was also a Director and Chairman of the Technical Committee Privatization Office and Special Concerns for Department of Finance (Republic of the Philippines). Mr. Sarza had various roles in the successful privatization of Maynilad, International School, Philippine Telecommunications Investment Corp., Energy Development Corp., and Iloilo Airport. Mr. Sarza spent more than 25 years in banking, his stints spanning corporate, middle market, and consumer banking with added responsibilities in his last 8 years through involvement in senior functions such as Mancom, Asset and Liabilities Management and Credit Committee duties, among others. Prior to Department of Finance, Mr. Sarza spent a total of 14 years in United Coconut Planters Bank (UCPB) and UCPB Savings Banks as Manager of First Vice President-Head of the Commercial Credit Division and President and COO, respectively. Mr. Sarza holds a A.B. Economics from the Ateneo De Manila University.

# Jose M. Sarmiento, Filipino, 64 years old Director

Mr. Jose Sarmiento is a graduate of Araneta University with a degree of Bachelor of Science in Agriculture. He served as a Board of Director of the Sarmiento Management Corporation, Luz Farms, Inc., Metro Manila Retreaders Inc. and Vitarich Corporation. He was re-elected as director of the Corporation in November 2016 until present.

Other Executive Officers

# Reynaldo D. Ortega, Filipino, 51 years old Senior Vice President and General Manager, Poultry and Foods Division

Mr. Ortega is a Doctor of Veterinary Science and Medicine and obtained his degree from the Central Luzon State University, Munoz, Nueva Ecija in 1992. He started as Production Supervisor in Purefoods Corporation in Sto. Tomas, Batangas and was later assigned as Veterinary Supervisor at Purefood's JMT office in Ortigas, Pasig. He joined Vitarich Corporation in 1994 as Extension Veterinarian and, since then, handled various positions as Veterinary Services Group Head, Contract Growing Operations Head, Technical Head, Poultry and Livestock Division Head, until his appointment as Senior Vice President and General Manager-Poultry and Foods Division in March 2018. His training includes Poultry Tunnel Ventilation System, Poultry Management in Cage System, Immunology and Virology, and Artificial Insemination in Broiler Breeder. He attended various symposiums about Poultry production, processing and marketing in USA, Europe and Asia.

# Eugenio B. Bayta Jr., Filipino, 56 years old Vice President and National Poultry Processing Manager

Engr. Eugene Bayta joined Vitarich Corporation in November of 2018 as the Vice President, National Poultry Processing Manager. He earned his Bachelor's degree in Agricultural Engineering at the University of the Philippines at Los Banos in 1985 and passed the Board in 1987, placing 4th among the passers. He has 31 years of experience in the poultry industry having worked for RFM Corporation, Swift Foods, Inc. and Poultrymax Omnis, Inc. . He has extensive experience in the whole Broiler Integration Operation from Broiler Breeding all the way down to Poultry Processing Operations.

# Alicia G. Danque, Filipino, 47 years old Vice President & Supply Chain Director, Alternate Corporate Information Officer

Mrs. Alicia Gregorio - Danque was appointed as Vice President & Supply Chain Director effective January 1, 2020, to provide over-all directions in feed operations and supply chain. Hired in 1995, Ms. Danque was Corporate Planning Manager for 16 years. She was born in Bulacan, where she currently resides. She is a graduate of BS Industrial Engineering at Mapua University and took up postgraduate courses in Philippine Women's University and University of Asia and the Pacific.

# Emmanuel S. Manalang, Filipino, 56 years old Vice President & Nutrition and Research & Development Manager

Dr. Emmanuel S. Manalang was appointed as Vice President & Nutrition and Research & Development Manager on August 1, 2019. He is a graduate of Veterinary Medicine from the University of the Philippines in 1985. He started his career in Animal Nutrition working for ER Squibb and Sons Philippines as a Vitamin Mineral Specialist. He has developed his skills by enriching his experience working with Ciba Geigy Philippines, Ajinomoto, Amino Acid Department as a Technical Manager. He has been an Animal Nutritionist/Nutrition consultant for many commercial feed mills and farm operations nationwide since 1989. Dr. Manalang has a vast experience in the field of Swine and Poultry Nutrition, Aqua Nutrition and Pet Nutrition. He is also engaged in exotic bird breeding and management.

## Glenmark R. Seducon, Filipino, 29 years old Chief Audit Executive

Mr. Glenmark Seducon was appointed as Chief Audit Executive on August 23, 2019. Prior to joining the Company, he was a former Audit Associate Manager in Reyes Tacandong & Co. (a member firm of RSM International) with over 5 years of experience in handling audit of both private and publicly-listed companies in the field of manufacturing, hotel and restaurants, real estate, foundations, port operations, retails, not-for-profit corporations, service organizations and BPO. A Certified Public Accountant, Mr. Seducon graduated from Far Eastern University – Manila and received his Bachelor of Science in Accountancy as Magna Cum Laude.

# Atty. Aison Benedict C. Velasco, Filipino, 42 years old Corporate Secretary

Atty. Velasco was appointed as Corporate Secretary of the Corporation last 26 April 2019. He is presently a Partner of the Angara Abello Concepcion Regala & Cruz Law Office (ACCRALAW),

the firm he joined in 2003. He obtained his bachelor's degree from the Ateneo de Manila University in 1999 and his Juris Doctor law degree from the same university in 2003 graduating with Second Honors. Presently, he acts as corporate secretary of several companies, including AB Mauri Philippines, Inc., ELC Beauty, Inc., Smartmatic Philippines, Inc., UBS Securities Philippines, Inc., UBS Investments Philippines, Inc., Campaigns & Grey, Inc., Plastic Container Packaging Corporation and Consolidated Copolypack Corporation. He assisted clients in establishing mutual funds and exchange traded-funds, conducting public offerings of shares and bonds and undertaking backdoor-listings.

# Atty. Mary Christine C. Dabu-Pepito, Filipino, 34 years old Assistant Corporate Secretary/Compliance Officer/Corporate Information Officer

Atty. Dabu-Pepito was first appointed as the Corporation's Assistant Corporate Secretary/Compliance Officer/Corporate Information Officer on 21 March 2016. She obtained her Bachelor of Arts (Cum Laude) at the University of the Philippines – Diliman and her Bachelor of Laws degree at the San Beda College-Manila in 2011 and was admitted to the Bar on 28 March 2012. She joined Dulay, Pagunsan & Ty Law Offices as one of its Associate Lawyers until May 2013. From June 2013 up to March 2016, she was an Associate Lawyer at Dabu & Associates Law Office and was appointed as a Partner of the said firm on April 2016. Her areas of practice include civil, family, criminal, commercial, administrative, employment and labor law litigation as well as corporate and commercial services.

Significant Employees. There are no persons other than the Directors and Executive Officers expected to make a significant contribution to the business of the Corporation.

### Family Relationships

Mr. Ricardo Manuel M. Sarmiento is the son of Director Rogelio M. Sarmiento and sister of Stephanie Nicole S. Garcia. Benjamin I. Sarmiento Jr. and Lorenzo Vito M. Sarmiento III are the cousins of Mr. Ricardo Manuel M. Sarmiento.

### Item 6. Standard Arrangement

The members of the Board of Directors are entitled to a per diem of P10,000 for regular meetings whereas the members of the Audit, Risk Oversight, Related Party Transactions, as well as the Nominations, Remunerations, and Corporate Governance Committees are entitled to a per diem of P5,000 for every meeting participation.

## Arrangements with Directors & Officers

The Corporation does not extend or grant warrants or options to its executive officers and directors. Thus, the Corporation has no obligation to disclose information pertaining to warrants and options.

The market value of the shares of stock, if any, received by the Company's executives and officers approximate the compensation that they should have received had the payment been made in other form of consideration at the grant date.

## **Executive Compensation**

The compensation includes the following:

	2019	2018	2017
Short-term employee benefits	29,166,000	30,615,276	21,436,701
Retirement benefits		1,736,520	1,196,965

3,909,370

44,726,834

45,110,822

28,586,222

Compensation paid in share of stock/equivalent value in cash 0 0 
Others 11,651,464 12,759,026 5,952,556

The aggregate compensation including other remuneration during the last two fiscal years, as well as those estimated to be paid in the ensuing fiscal year to the Corporation's Chief Executive Officer and Officers is as follows: (in millions of Pesos)

			BONUS	AGGREGATE
			&	COMPENSATIO
	YEAR	SALARY	OTHERS	N
CEO & four most highly compensated officers				
Estimated	2020	21.54	=	21.54
Actual	2019	13.96	-	13.96
Actual	2018	10.62	_	10.62
ALL OTHER OFFICERS & DIRECTORS AS A				
COMPANY UNNAMED				
Estimated	2020	2.31	-	2.31
Actual	2019	1.65	-	1.65
Actual	2018	2.23	-	2.23
_				

TOTAL				
Estimated	2020	23.85	-	23.85
Actual	2019	15.61	-	15.61
Actual	2018	12.85	-	12.85

The following are the five highest compensated officers of the Company:

- 1. Ricardo Manuel M. Sarmiento CEO/President
- 2. Stephanie Nicole S. Garcia EVP, Corporate Management Services Director/Treasurer
- 3. Reynaldo D. Ortega SVP, Poultry and Livestock
- 4. Eugene B. Bayta Jr. VP, National Poultry Processing Head
- 5. Emmanuel S. Manalang VP, Nutrition/R&D Head

Certain Relationship and Related Transactions. The Company engages, in the normal course of business, in various transactions with its related parties which include stockholders, entities under common control, key management and others, as described below.

### Payable to a Stockholder

Settlement of Restructured Debt. The remaining balance of payable to a stockholder resulted mainly from the acquisition by Kormasinc of the Company's restructured debt from creditors. Of the restructured debt of ₱3.2 billion acquired by Kormasinc (including interest of ₱200.0 million), ₱2.4 billion was converted to equity in 2013.

On December 22, 2017, the SEC approved the debt to equity conversion of the remaining payable of P407.1 million to Kormasinc at P1.52 a share. Consequently, Kormasinc's ownership interest increased from 69.20% to 71.90%. (see Notes 1 and 23 of the 2019 AFS)

Summarized below are still outstanding accounts, arising from the foregoing transactions:

			20	19	20	18
			Amount of	Outstandin	Amount of	Outstandin
	Relationshi	Nature of	Transactio	g	Transactio	g
	р	Transactions	ns	Balances	ns	Balances
Kormasin	Parent	Restructured				
С	Company	debt acquired	₽-	₽-	₽-	0
		Trade payables				
		acquired	_	_	_	0
		Interest on				
		restructured				
		debt	_	_	_	0
		Debt to equity				
		conversion	-	_		
				₽-		₽-

## Due to and from related parties

Advances to and from Related Parties. The Company also grants unsecured, noninterest-bearing advances to its related parties for working capital requirements. These are payable on demand, hence, are classified under current assets in the consolidated statements of financial position.

Summarized below are the outstanding accounts arising from these transactions (see Notes 7 and 12).

		201	9	20	18
					Outstandin
	Nature of	Amount of	Outstanding	Amount of	g
Related Parties	Transactions	Transactions	Balances	Transactions	Balances
Trade and other receivables Entities under					
common control	Sales	₽843,138,904		₽32,062,295	
			₽		₽
	Collections	(640,264,819)	228,610,377	(6,326,003)	25,736,292
Trade and other payables Entities under					
common control	Purchases	₽1,591,869,921		₽9,626883	
		(1,501,864,550			
	Payments	)	₽93,848,569	(5,783,685)	₽3,843,198

The Company also avails of interest-bearing advances from a shareholder which are payable within a year.

		2019		2018	
			Outstandin	Amount of	
	Nature of	Amount of	g	Transaction	Outstanding
Related Party	Transactions	Transactions	Balances	S	Balances
	Advances for				
Stockholder	working capital	(₽85,726,435)	₽—	₽5,000,000	₽85,726,435
	Interest	13,378,992	_	15,888,383	
			₽-		₽85,726,435

## Advances to Officers and Employees

The Company grants unsecured, noninterest-bearing advances to its officers which are normally collected within one year through salary deduction (see Note 7 of 2019 AFS). Certain officers also pay operating expenses on behalf of the Company which are payable upon demand (see Note 12 of 2019 AFS). Shown below are the movements in the accounts.

		201	9	20	18
	Nature of				Outstandin
	Transaction	Amount of	Outstanding	Amount of	g
	S	Transactions	Balances	Transactions	Balances
	Net				
Advances to officers and	transaction				₽
ployees	S	₽126,867	₽12,276,664	₽25,438,80	12,149,797

# Compensation of Key Management Personnel

The compensation includes the following:

	2019	2018	2017
Short-term employee benefits	₽38,616,323	₽40,928,845	₽25,982,444
Retirement benefits	3,909,370	1,736,520	1,196,965
Others	2,201,141	2,445,458	1,406,813
	₽44,726,834	₽45,110,823	₽28,586,222

## Voting Trust Holders of 5% or more

The Corporation is not aware of any person holding more than 5% of the common shares of the Corporation under a voting trust or similar agreement as there has been no voting trust agreement which has been filed with the Corporation and the Securities and Exchange Commission, as required under the Corporation Code.

Description of any arrangement which may result in a change in control of the Corporation There are no arrangements that will affect or change the ownership.

## Item 7. Independent Public Accountants

For the year 2019, the Company's independent public accountant is the accounting firm of SyCip Gorres Velayo & Co. The audit of the financial statements of the Company was handled and certified by the engagement partner, Mr. Roel E. Lucas. The Company has complied with SRC Rule 68, paragraph 3 (b) (iv) re: five (5) years rotation requirement for the external auditor.

Pursuant to SRC Rule 68.1 (Qualification and Reports of Independent Auditors), the Company engaged SyCip Gorres Velayo & Co. for the examination of the Company's financial statements effective calendar year 2019. The engagement of SyCip Gorres Velayo & Co. and the engagement partner is approved by the Board of Directors and the stockholders of the Company.

#### **External Audit Fees and Services**

The work of SyCip Gorres Velayo & Co. consisted of an audit of the financial statements of the Company to enable them to express an opinion on the fair presentation of the Company's financial position, results of operations and cash flows in accordance with Philippine Financial Reporting Standards. In addition to their report, and as a value-added service, SyCip Gorres Velayo & Co. also reviewed the Corporation's computation of the annual income tax expense and likewise also the review of the unaudited quarterly consolidated statements of financial position of the Corporation and the related statements of comprehensive income, changes in equity and cash flows for the quarter ended in accordance with Philippine Standards on Review Engagements (PSRE) 2410, "Engagements to Review Financial Statements" issued by the Auditing and Assurance Standards Council, as applicable to review engagements. For the year 2019, audit and audit-related fees amounted to P3.5 million, exclusive of VAT and out of pocket expenses, respectively.

There were no other services obtained from the external auditors other than those mentioned above.

The Audit, Risk Oversight, and Related Party Transactions Committee has confirmed the terms of engagement and the scope of services of the external auditor as endorsed by the Management of the Company

Audit, Risk Oversight, and Related Party Transactions Committee

The Audit, Risk Oversight, and Related Party Transactions Committee's approval policies and procedure for external auditors are:

- 1. Statutory audit of company's annual financial statements
  - a. The Audit, Risk Oversight, and Related Party Committee ensures that the services of the external auditor conform with the provision of the company's manual of corporate governance specifically articles 2.3.4.1; 2.3.4.3 and 2.3.4.4
  - b. The Audit, Risk Oversight, and Related Party Committee makes an assessment of the quality of prior year audit work services, scope, and deliverables and makes a determination of the reasonableness of the audit fee based on the proposed audit plan for the current year.
- 2. For other services other than annual F/S audit:
  - a. The Audit, Risk Oversight, and Related Party Committee evaluates the necessity of the proposed services presented by Management taking into consideration the following:
    - The effectiveness of company's internal control and risk management arrangement, systems and procedures, and management degree of compliance.

- ii. The effect and impact of new tax and accounting regulations and standards.
- iii. Cost benefit of the proposed undertaking
- b. The Audit, Risk Oversight, and Related Party Committee approves and ensures that other services provided by the external auditor shall not be in conflict with the functions of the external auditor for the annual audit of its financial statements.

Changes in and Disagreements with Accountants on Accounting and Financial Disclosure.

There was no event in the past fifteen (15) years where the previous and current external auditors had any disagreement with regard to any matter relating to accounting principles or practices, financial statement disclosures or auditing scope or procedure. There were no disagreements with the external auditor of the Company on any matter of accounting and financial disclosure.

Item 8. Compensation Plan

No action is to be taken with respect to any plan pursuant to which cash or non-cash compensation may be paid or distributed except for the compensation and benefits under existing labor laws and Corporation policy that may be due to employees.

C. ISSUANCE AND EXCHANGE OF SECURITIES

Item 9. Authorization or Issuance of Securities Other than for Exchange

Not Applicable

Item 10. Modification or Exchange of Securities

Not Applicable

Item 11. Financial and other Information

The information required under item 11 (a) of SEC Form 20-IS are contained in the Corporation's 2019 Annual Report on SEC Form 17-A and 2019 Audited Financial Statements accompanying this Information Sheet.

Item 12. Mergers, Consolidation, Acquisitions and Similar Matters

Not Applicable

Item 13. Acquisition or Disposition of Property

There is no item in the agenda for this year's annual meeting regarding acquisition or disposition of property.

Item 14. Restatement of Accounts

Please refer to Notes 2, 3 and 4 of the Audited Consolidated Financial Statements of the Corporation – December 31, 2019.

### D. OTHER MATTERS

## Item 15. Action with Respect to Reports

Appointment of the Stock Transfer Agent

Stock Transfer Service, Inc. (STSI) is recommended for re-appointment at the annual stockholders' meeting scheduled on August 28, 2020 as the Corporation's stock transfer agent for the ensuing year.

The following are included in the Agenda of the Annual Meeting of Stockholders of the Corporation scheduled on August 28, 2020 for the approval of the stockholders:

- Call to order;
- 2. Certification of notice to the stockholders and the presence of a quorum to do business;
- 3. Approval of the minutes of the previous annual meeting;
- 4. Report of the President on the operations and financial statements of the Corporations;
- 5. Confirmation and ratification of the acts of the Board of Directors and officers;
- 6. Election of directors;
- 7. Approval of the Amendment of Article VI of the Amended Articles of Incorporation;
- 8. Appointment of the external auditor;
- 9. Appointment of the stock and transfer agent;
- 10. Other matters; and
- 11. Adjournment

Approval of the Minutes of the Previous Annual Meeting

A brief summary of the Minutes of the Annual Meeting of Stockholders of the Corporation held on 28 June 2019 is as follows:

#### "I. CALL TO ORDER

The Chairman of the Board, Mr. Jose Vicente C. Bengzon III, called the meeting to order and presided over the same. The Corporate Secretary, Atty. Aison Benedict C. Velasco, recorded the minutes of the proceedings.

Before proceeding to the agenda for the stockholders' annual general meeting for 2019, the Chairman introduced the members of the Board of Directors, the Corporate Secretary and Assistant Corporate Secretary who were all present during the meeting.

### II. CERTIFICATION OF NOTICE TO STOCKHOLDERS AND EXISTENCE OF A QUORUM

The Corporate Secretary certified that written notices of the 2019 stockholders' annual general meeting were sent to all stockholders of record as of 28 May 2019 in accordance with law and the By-laws of the Corporation.

He further certified that out of a total of 3,054,334,014 issued and outstanding shares, the stockholders holding 2,244,115,102 shares or 73.47% of the total outstanding capital stock were present in person or by proxy. Therefore, a quorum existed for the transaction of business.

# III. APPROVAL OF THE MINUTES OF THE ANNUAL GENERAL MEETING OF THE STOCKHOLDERS HELD ON 29 JUNE 2018

Upon motion duly made and seconded, the reading of the minutes of the annual general meeting of the stockholders of the Corporation held on 29 June 2018 was dispensed with after copies thereof were distributed earlier to the stockholders, and the said minutes were approved as presented.

### IV. REPORT BY THE PRESIDENT/CEO

Mr. Ricardo Manuel M. Sarmiento, the President and Chief Executive Officer, reported on the results of the operations of the Corporation for the year 2018.

He reported that from a fresh start in 2016 after an early exit from corporate rehabilitation, the Corporation steadily grew in the succeeding years, delivering commendable results in 2017 and 2018.

## What Went Well in 2018

In 2018, Vitarich invested in additional breeder facilities, recruitment of new tunnel ventilated broiler farms, and new partners in the livestock feeds business had a huge contribution in improving the Corporation's market share for poultry and livestock business from 3% to 5%. These additional infrastructures and new partnerships ensure sustainable growth of the segment.

The Corporation launched specific product lines for animal feeds to complement its route-to-market program. The Professional product line caters to commercial hog raisers, the Premium Plus product line caters to semi-commercial hog raisers, while the Advantage Plus product line are for the backyard hog raisers. On the other hand, game fowl and aqua feeds businesses were put on hold as the Corporation concentrated in animal feeds and animal health products.

Vitarich likewise partnered with a world-class management consultancy firm, Renoir Consulting, Inc., and created "Project Punla". Through the project, the Corporation was able to identify opportunities, provide and execute solutions resulting in improved efficiency and productivity in procurement, growing operations and dressing plant operations, feeds sales, sales & operations, and over-all management control system.

Furthermore, the Corporation upgraded its Enterprise Resource Planning (ERP) system from Oracle as part of its Digital Transformation Program. This resulted in the generation of more comprehensive reports needed for analysis and making informed decisions.

### Project Rebuild

President Sarmiento also reported that the Corporation started its transformation agenda, which was called "Project Rebuild", to enable it to become a world-class organization. Through this project, the Corporation invested in its people with a series of training and personnel development seminars such as management training, feedmilling school, 7 basic habits seminar,

among others. Vitarich also continuously enhanced its process and control. The project also enabled the Corporation to operate Plant 2 of Davao Feedmill. This feedmill gives the Mindanao operations an additional 74,000 bags/month. The Corporation was also able to open additional bank lines and improved data-based decision making process.

#### Increase in Gross Sales

Continuing his report, President Sarmiento reported that the Corporation's gross sales improved by 27% in 2018 at P8.3B coming from P6.5B in 2017. Foods and livestock contributed 39% to this growth, while feeds by 16%. The Corporation generated a net income of P65M.

### Plans for 2019 Onwards

He likewise discussed Project S.I.B.O.L. or System Improvement and Business Opportunity Leaders, which is a continuation of Project Punla. President Sarmiento reported that the Corporation is now spearheading this endeavor independent of Renoir consultants. SIBOL shares almost the same objective as that of Project Punla but specifically to maintain already established processes and controls, drive continuous improvement across all departments in all levels of management and identify new opportunities.

Vitarich shall also expand its infrastructure in order to sustain its business growth. This includes additional feedmill, dressing plant, hatcheries and farms through investment and partnership. He added that the Corporation is currently renovating its dressing plant in Marilao in order to cater to high end HRI accounts.

For 2019, the Corporation is focused on digital collaboration, enabling employees and management from different locations, to share a common venue to discuss and execute plans as well as resolve issues quickly. President Sarmiento also explained that the Corporation will complete the upgrade of its ERP system from Oracle, in order to integrate its Supply Chain processes to the system through Phase 2 Implementation.

President Sarmiento concluded his report by expressing gratitude to Vitarich's shareholders, Board of Directors, suppliers, business partners and employees for the Corporation's 69 years of existence and continuous sustainable growth.

There being no questions and upon motion duly made and seconded, President Sarmiento's report was noted.

# V. CONFIRMATION AND RATIFICATION OF ALL ACTS OF THE BOARD OF DIRECTORS AND OFFICERS SINCE THE LAST ANNUAL GENERAL MEETING

Upon motion duly made and seconded, the following resolution was unanimously approved by the stockholders:

## "RESOLVED AS IT IS HEREBY RESOLVED, that

each and every legal act, proceeding, contract, or deed performed, entered into or executed by the Corporation's Board of Directors and Officers, as appearing in the minutes of the meetings of the Board of Directors and other records of the Corporation be, as they

are hereby, approved, confirmed, and ratified as if such acts were entered into or executed with the specific and special authorization of the stockholders in a meeting duly convened and held."

### **VI. ELECTION OF DIRECTORS**

The Chairman informed the body of the mandatory requirement of electing independent directors. As a public company, the Corporation is required to have at least two (2) independent directors. Pursuant to SEC Regulations and the Amended Manual on Corporate Governance, a Nomination Committee was created to screen the qualifications and prepare a final list of all candidates for independent and regular directors. Such final list was made available to all stockholders through the distribution of the Definitive Information Statement, which stated that the candidates nominated by the Nomination Committee for independent directors of the Corporation are:

- 1. Mr. Manuel D. Escueta; and
- 2. Mr. Vicente JA Sarza.

Pursuant to SEC regulations, only the said nominees whose names appear on the said final list of candidates shall be eligible for election as independent directors of the Corporation.

Aside from the two independent directors, the following were nominated as members of the Board of Directors of the Corporation for the ensuing year:

- 1. Mr. Jose Vicente C. Bengzon III;
- 2. Mr. Rogelio M. Sarmiento;
- 3. Mr. Ricardo Manuel M. Sarmiento;
- 4. Ms. Stephanie Nicole S. Garcia;
- 5. Mr. Benjamin I. Sarmiento, Jr.;
- 6. Mr. Jose M. Sarmiento;
- 7. Mr. Lorenzo Vito M. Sarmiento III;
- 8. Mr. Levi F. Diestro;
- 9. Dr. Juan Arturo Iluminado C. De Castro

Upon motion duly made and seconded, the nominations were declared closed and the Corporate Secretary was instructed to cast the votes of all stockholders present in favor of the above nominees, allotting to each of them an equal number of votes cast. Thereafter, the following were declared elected as members of the Board of Directors of the Corporation to serve as such until their successors are duly elected and qualified:

- 1. Mr. Jose Vicente C. Bengzon III;
- 2. Mr. Rogelio M. Sarmiento;
- 3. Mr. Ricardo Manuel M. Sarmiento;
- 4. Ms. Stephanie Nicole S. Garcia;
- 5. Mr. Benjamin I. Sarmiento, Jr.;
- 6. Mr. Jose M. Sarmiento;
- 7. Mr. Lorenzo Vito M. Sarmiento III;
- 8. Mr. Levi F. Diestro;
- 9. Dr. Juan Arturo Iluminado C. de Castro;
- 10. Mr. Manuel D. Escueta (Independent Director); and

## 11. Mr. Vicente J A Sarza (Independent Director).

### VII. APPOINTMENT OF THE EXTERNAL AUDITOR

Upon motion duly made and seconded, the following resolution was unanimously approved by the stockholders:

"RESOLVED AS IT IS HEREBY RESOLVED, that, as recommended by the Audit, Risk Oversight, and Related Party Transactions Committee and approved by the Board of Directors, SYCIP GORRES VELAYO AND CO. be as it is hereby appointed as the Corporation's external auditor for the ensuing year and to serve as such until its successor shall have been appointed and qualified."

## VIII. APPOINTMENT OF THE STOCK AND TRANSFER AGENT

Upon motion duly made and seconded, the following resolution was unanimously approved by the stockholders:

"RESOLVED AS IT IS HEREBY RESOLVED, that STOCK TRANSFER SERVICES, INC. be as it is hereby appointed as the Corporation's stock and transfer agent for the ensuing year and to serve as such until its successors shall have been appointed and qualified."

### IX. ADJOURNMENT

There being no other matters to discuss, and upon motion duly made and seconded, the meeting was adjourned at 2:25 o'clock in the afternoon."

Ratification of Acts and Resolutions of the Board of Directors and Officers of the Corporation from July 1, 2019 to June 30, 2020.

Date of	Description
Action	
July 19,	RESOLUTION NO. 2019-23
2019	
	"RESOLVED, AS IT IS HEREBY RESOLVED, that the Corporation authorizes and
	ratifies the filing of suit/action against the City Government of Cagayan De Oro City as
	represented by Stephanie Nicole S. Garcia under Board Resolution 2014-20 resulting
	in Civil Case No. 2014-195, entitled Vitarich Corporation vs. City Treasurer Of Cagayan
	De Oro City, Local Government Of Cagayan De Oro City;
	"RESOLVED FURTHER AS IT IS HEREBY RESOLVED, that Ms. Stephanie Nicole S.
	Garcia or Atty. Juan Arturo Iluminado C. De Castro, be as any one of them is hereby
	authorized to represent the corporation in all cases, complaints, petitions filed or to
	be filed by or against the corporation, to testify in said cases, or to cause the
	preparation of, execute, and sign complaints, answers, replies, counter-claims, cross-
	claims, third party complaints, motions, memoranda, petitions, affidavits, counter-
	affidavits, reply-affidavits, verifications, certifications of non-forum shopping,
	affidavits of desistance, and other pleadings allowed or required under the Rules of
	Court in relation to Civil Case no. 2014-195, entitled Vitarich Corporation vs. City

Treasurer of Cagayan De Oro City, local government of Cagayan De Oro City or other case involving the local sales tax of Vitarich Corporation;

"RESOLVED, FURTHER, that Ms. Stephanie Nicole S. Garcia or Atty. Juan Arturo Iluminado C. De Castro, be as any one of them is hereby authorized to represent the Corporation in the pre-trial proper, pre-trial conference, mediation, judicial dispute resolution, and trial of cases filed by or against the Corporation with power to perform the following acts and things, namely:

- (a) to negotiate, conclude, enter into and execute a compromise or amicable settlement of the case;
- (b) to enter into stipulation or admissions of facts and documents;
- (c) to agree on the simplification of the issues;
- (d) to limit the number of witnesses;
- (f) to desist from a case;
- (g) to withdraw a case;
- (h) to do other things as are allowed by the rules on pre-trial conference.

"RESOLVED FURTHERMORE, that Ms. Stephanie Nicole S. Garcia or Atty. Juan Arturo Iluminado C. De Castro is empowered to appoint, by executing a Special Power of Attorney, any officer or employee of the Corporation as substitute to attend and represent the Corporation in the mediation and pre-trial proceedings with power to perform the acts and things mentioned above."

July 19, 2019

## RESOLUTION NO. 2019-24

"RESOLVED, AS IT IS HEREBY RESOLVED, that the Corporation authorizes the filing of suit/action, with prayer for temporary restraining order or writ of preliminary injunction, against Corpbay Realty in light of the termination of the Corporation's lease of their warehouses in Sta. Maria, Bulacan for breach of contract, and their refusal to return the post-dated checks to the Corporation;

"RESOLVED FURTHER, as it is hereby resolved, that Mr. Ricardo Manuel M. Sarmiento, Ms. Stephanie Nicole S. Garcia Or Ms. Alicia G. Danque, be as any one of them is hereby authorized to represent the Corporation in all cases, complaints, petitions, filed or to be filed by or against the Corporation, to testify in said cases, or to cause the preparation of, execute, and sign complaints, answers, replies, counterclaims, cross-claims, third party complaints, motions, memoranda, petitions, affidavits, counter-affidavits, reply-affidavits, verification, and certification of nonforum shopping, affidavits of desistance, and other pleadings allowed or required under the Rules of Court, in relation to the case involving Corpbay Realty;

"RESOLVED, FURTHER, that Mr. Ricardo Manuel M. Sarmiento, Ms. Stephanie Nicole S. Garcia, Ms. Alicia G. Danque, Or Atty. Juan Arturo Iluminado C. De Castro, be as any one of them is hereby authorized to represent the corporation in the pre-trial proper, pre-trial conference, mediation, judicial dispute resolution, and trial of cases filed by or against the Corporation with power to perform the following acts and things, namely:

- (a) to negotiate, conclude, enter into and execute a compromise or amicable settlement of the case;
- (b) to enter into stipulation or admissions of facts and documents;
- (c) to agree on the simplification of the issues;

(d) to limit the number of witnesses; (f) to desist from a case; (g) to withdraw a case; (h) to do other things as are allowed by the rules on pre-trial conference. "RESOLVED FURTHERMORE, that Mr. Ricardo Manuel M. Sarmiento, Ms. Stephanie Nicole S. Garcia, Ms. Alicia G. Danque or Atty. Juan Arturo Iluminado C. De Castro, be as any one of them is empowered to appoint, by executing a Special Power of Attorney, any director, officer or employee of the Corporation as his/her substitute to attend and represent the Corporation in the mediation and pre-trial proceedings with power to perform the acts and things mentioned above." July 19,2019 RESOLUTION NO. 2019-25 "RESOLVED AS IT IS HEREBY RESOLVED, that the Corporation be as it his hereby authorized to close the following accounts of the Corporation with Philippine National Bank – Meycauayan Branch: a. Savings Account 200610002128 b. Savings Account 122117800034 "RESOLVED FURTHERMORE, that the Corporation authorize as it hereby authorizes any two (2) of the following officers, to sign, execute and deliver any and all documents necessary to implement the foregoing authority, provided that at least one of the signatories is a principal signatory: **POSITION** NAME SPECIMEN SIGNATURE Principal: Mr. President/CEO Ricardo Manuel M. Sarmiento Ms. **EVP** Corporate Stephanie Management Nicole S. Services/Treasu Garcia rer Secondary : Senior Mr. Vice President/Gene Reynaldo D. Ortega ral Manager -Poultry and **Foods Division** 

	Ms. Alicia G. Danque	Assistant Vice President & Feed Operations Manager	
July 19,2019	hereby authorized to Metropolitan Bank and "RESOLVED FURTH authorizes any two (2)	RESOLUTION NO. 2019-26  IT IS HEREBY RESOLVED, that a close its Savings Account Not the Company — Jaro, Iloilo Branders and the Corporation of the following officers, to sign, y to implement the foregoing ausia principal signatory:	the Corporation be as it his No. 375-3-375-50079-6 with sch; on authorize as it hereby , execute and deliver any and
	NAME Principal:	POSITION	SPECIMEN SIGNATURE
	Mr. Ricardo Manuel M. Sarmiento	President/C EO	
	Ms. Stephanie Nicole S. Garcia	EVP Corporate Manageme nt Services/Tr	
	Secondary: Mr. Reynaldo D. Ortega	easurer Senior Vice President/G eneral	
		Manager – Poultry and Foods Division	
	Ms. Alicia G. Danque	Assistant Vice President & Feed Operations Manager	
July 19, 2019		RESOLUTION NO. 2019-27	

"RESOLVED AS IT IS HEREBY RESOLVED, that the Corporation be as it his hereby authorized to close its Savings Account No. 079-3-079-15009-7 with Metropolitan Bank and Trust Company – Bacolod Capitol Branch;

"RESOLVED FURTHERMORE, that the Corporation authorize as it hereby authorizes any two (2) of the following officers, to sign, execute and deliver any and all documents necessary to implement the foregoing authority, provided that at least one of the signatories is a principal signatory:

NAME	POSITION	SPECIMEN SIGNATURE
Principal:		
Mr. Ricardo Manuel M. Sarmiento	President/C EO	
Ms. Stephanie Nicole S. Garcia	EVP Corporate Manageme nt Services/Tr	
Secondary:	easurer	
Mr. Reynaldo D. Ortega	Senior Vice President/G eneral Manager – Poultry and Foods Division	
Ms. Alicia G. Danque	Assistant Vice President & Feed Operations Manager	"

## July 19, 2019

### **RESOLUTION NO. 2019-28**

"RESOLVED AS IT IS HEREBY RESOLVED, that the Corporation be as it his hereby authorized to close its Savings Account No. 036-3-004-23387-5 with Metropolitan Bank and Trust Company – Mandue Center Branch;

"RESOLVED FURTHERMORE, that the Corporation authorize as it hereby authorizes any two (2) of the following officers, to sign, execute and deliver any and all documents necessary to implement the foregoing authority, provided that at least one of the signatories is a principal signatory:

	NAME	POSITION	SPECIMEN
	IVAIVIE	103111011	SIGNATURE
	Principal:		SIGNATURE
	Principal.		
	Mr. Ricardo	President/C	
	Manuel M.	EO	
	Sarmiento	20	
	Samilento		
	Ms. Stephanie	EVP	
	Nicole S. Garcia	Corporate	
	Nicole 3. Garcia	Manageme	
		nt	
		Services/Tr	
	Secondary:	easurer	
	Secondary.	easurei	
	Mr. Reynaldo D.	Senior Vice	
	Ortega	President/G	<del></del>
	Ortega	eneral	
		Manager –	
		Poultry and	
		Foods	
		Division	
		DIVISION	
	Ms. Alicia G.	Assistant	
	Danque	Vice	
	Danque	President &	
		Feed	n
		Operations	
		Manager	
July 19,		Wanager	
2019		RESOLUTION NO. 2019-29	
	"RESOLVED AS IT IS	HEREBY RESOLVED, that t	he Corporation be as it his
	hereby authorized to clo	se its Savings Account N	No. 008-3-00851860-3 with
	Metropolitan Bank and Trust	: Company – Davao Center Bi	ranch;
	"RESOLVED FURTHE	RMORE, that the Corporat	tion authorize as it hereby
	authorizes any two (2) of th	e following officers, to sign,	execute and deliver any and
	all documents necessary to i	mplement the foregoing aut	thority, provided that at least
	one of the signatories is a pr	ncipal signatory:	
		DOCUTION	60560-451
	NAME	POSITION	SPECIMEN
	Dringingly		SIGNATURE
	Principal:		
	Mr. Ricardo	President/C	
	Manuel M.	EO	<del></del>
	Sarmiento		
	Sammento		
	Ms. Stephanie	EVP	
	Nicole S. Garcia	Corporate	<del></del>

		Manageme	
		nt	
		Services/Tr	
	Secondary:	easurer	
	,		
	Mr. Reynaldo D.	Senior Vice	
	Ortega	President/G	
		eneral	
		Manager –	
		Poultry and	
		Foods	
		Division	
	Ms. Alicia G.	Assistant	
	Danque	Vice	
	Danque	President &	
		Feed	n
		Operations	<del></del>
		Manager	
July 19, 2019		RESOLUTION NO. 2019-30	
2019		NESOLOTION NO. 2019-30	
	hereby authorized to clo	S HEREBY RESOLVED, that the se its Savings Account No t Company – CDO Lapasan Bra	. 050-3-050-51041-8 with
	authorizes any two (2) of th	RMORE, that the Corporation for the corporation is following officers, to sign, expending authorical signatory:	execute and deliver any and
	NAME	POSITION	SPECIMEN
			SIGNATURE
	Principal:		
	Mr. Ricardo	President/C	
	Mr. Ricardo Manuel M.	President/C	
	ivialiuei ivi.		<del></del>
	Sarmiento	EO	<del></del>
	Sarmiento		
		EO	
	Ms. Stephanie	EO EVP	
	Ms. Stephanie	EVP Corporate	
	Ms. Stephanie	EVP Corporate Manageme	
	Ms. Stephanie	EVP Corporate Manageme nt	
	Ms. Stephanie Nicole S. Garcia	EVP Corporate Manageme nt Services/Tr	
	Ms. Stephanie Nicole S. Garcia Secondary:	EVP Corporate Manageme nt Services/Tr easurer	
	Ms. Stephanie Nicole S. Garcia Secondary: Mr. Reynaldo D.	EVP Corporate Manageme nt Services/Tr easurer Senior Vice	
	Ms. Stephanie Nicole S. Garcia Secondary: Mr. Reynaldo D.	EVP Corporate Manageme nt Services/Tr easurer Senior Vice President/G	

		Foods	
		Division	
	Ms. Alicia G.	Assistant	
	Danque	Vice	
	Danque	President &	
			"
		Feed	<del></del>
		Operations	
		Manager	
July 19,			
2019		RESOLUTION NO. 2019-31	
	hereby authorized to clo Metropolitan Bank and Trust "RESOLVED FURTHE authorizes any two (2) of th	HEREBY RESOLVED, that the se its Savings Account Note Company – General Santos PROPERTY THE CORPORATION OF T	o. 111-3-111-31455-2 with ioneer Branch; on authorize as it hereby execute and deliver any and
		, ,	
	NAME	POSITION	SPECIMEN SIGNATURE
	Principal:		0.0
	Mr. Ricardo	President/C	
	Manuel M.	EO	<del></del>
		EO	
	Sarmiento		
	NA Chambania	EVD.	
	Ms. Stephanie	EVP	<del></del>
	Nicole S. Garcia	Corporate	
		Manageme	
		nt	
		Services/Tr	
	Secondary:	easurer	
	Mr. Reynaldo D.	Senior Vice	
	Ortega	President/G	
		eneral	
		Manager –	
		Poultry and	
		Foods	
		Division	
	Ms. Alicia G.	Assistant	
	Danque	Vice	
	•	President &	
		Feed	n
		Operations	<del></del>
		Manager	
l			

July 19,			
2019		RESOLUTION NO. 2019-32	
	hereby authorized to ope accounts with BDO Uniban services of BDO's Transact disbursement services, co services, electronic banking services of TBG (Collectivaccordance with and subje	S HEREBY RESOLVED, that then and maintain current, sak, Inc. (the "Bank") and/or avident Banking Group ("TBG") suffections services, account ing services, and such other exist vely, the "TBG products/select to BDO's rules and regular entered into with BDO for the	vings, and/or time deposit ail itself of the products and uch as without limitation to nformation services, payroll ting and future products and rvices"), and be bound in ations, terms and conditions
		MORE, that the Corporation the following officers, provious natory:	
	authorizes any two (2) of	the following officers, provide	led that at least one of the SPECIMEN
	authorizes any two (2) of signatories is a principal sig	the following officers, provionatory:	led that at least one of the
	authorizes any two (2) of signatories is a principal sig	the following officers, provionatory:	led that at least one of the SPECIMEN

i iliicipai.		
Mr. Ricardo Manuel M. Sarmiento	President/C EO	
Ms. Stephanie Nicole S. Garcia Secondary:	EVP Corporate Manageme nt Services/Tr easurer	
Mr. Reynaldo D. Ortega	Senior Vice President/G eneral Manager — Poultry and Foods Division	
Ms. Alicia G. Danque	Assistant Vice President & Feed Operations Manager	

to do the following acts on behalf of the Corporation (with full power of substitution):

- 1. Open, maintain and manage in the name of the Corporation, current, savings and/or time deposit account/s (Philippine Peso and/or foreign currency) with any branch/es of BDO (the "depository account/s");
- 2. Deposit to and withdraw from the depository account/s, in whatever form and manner, and in such amount as the representative/s shall, in his/her/their sole discretion, deem appropriate or necessary;
- 3. Close the depository account/s and ask, demand, sue for, collect, receive the proceeds thereof in the name of the Corporation;
- 4. Receive, accept, endorse and negotiate all checks, drafts, or orders of payment payable to the corporation or its order which may require the Corporation's endorsement;
- 5. Execute, sign, deliver, and perform for and on behalf of the Corporation, the documents, instruments, agreements, acts and/or deeds, which may be necessary or required in connection with the use and availment of the TBG products/services, under such terms and conditions as the representative/s may deem fit, including enrollment forms, notices, instructions, debit authorizations, and/or designation of email addresses authorized to transmit files and/or instructions, that may be required or permitted under the terms of such documents, instruments, agreements, acts and/or deeds;
- 6. For business online banking (BOB), enroll, dis-enroll, re-enroll depository account/s in BOB; name, designate, enroll company system administrator authorized to do and perform acts allowed under BDO's terms and conditions governing BOB; dis-enroll and/or re-enroll company system administrator in/from BOB; enroll, disenroll and/or re-enroll merchant/subscriber and/or third party accounts in BOB for bills/other payment purposes; enroll the following users in the BOB facility, with authority to: (i) exercise and perform access rights with respect to the enrolled depository account/s as may be allowed under BDO's terms and conditions governing BOB and do transactions [subject to the limitations set forth below] and (ii) do transactions with respect to the depository account/s, such as without limitation, account viewing, balance inquiry, bills payment/ payment to enrolled merchant/subscriber/third party accounts, transfer of funds from one or more depository account/s to another depository account/s and/or transfer of funds from one or more depository account/s to enrolled depository account/s of related entity/ies of the company (i.e. subsidiary, affiliate, parent and/or holding company);
- 7. Designate the respective roles of users in BOB facility (maker, approver, and/or verifier), and the acts/transactions which the users are authorized to do or perform under the BOB facility;
- 8. For check writing solution, to sign checks by digitized/photolithographic/machine signatures and that all checks of the Corporation bearing said digitized/photolithographic/machine signatures of its authorized signatories shall be considered valid and enforceable against the Corporation;
- 9. Give consent to or allow the enrollment, use, and aggregation of the

Corporation's accounts with BDO for purposes of compliance by its related company/ies with any average daily balance requirement (ADB) of BDO, subject to existing policies of BDO on ADB compliance requirement; Give consent to or allow the enrollment and use of the Corporation's 10. account/s with BDO to serve as debit account/s to fund the payroll needs/requirements of its related company/ies, subject to existing policies of BDO thereon; and Execute, deliver, perform any and all acts, documents, instruments as may be 11. necessary or required to give full force and effect to the foregoing authorized acts. "RESOLVED LIKEWISE, that the Corporation ratify and confirm as it hereby ratifies and confirms all that the representative/s [or his/her/their substitute/s] may lawfully do or cause to be done under and by virtue of these presents; "RESOLVED, ALSO, that the Corporation confirm as it hereby confirms that the foregoing resolutions shall remain valid and subsisting unless otherwise revoked or amended in writing by the Corporation, duly served upon BDO; "RESOLVED, FINALLY, that the Corporation empower and authorize as it hereby empowers and authorizes the representative/any one of the representatives to advise BDO of these resolutions." July 19, 2019 **RESOLUTION NO. 2019-33** "RESOLVED AS IT IS HEREBY RESOLVED, that the Corporation be as it is hereby authorized to transfer in its name and under the same load of electricity the electric line and meter with Manila Electric Company ("MERALCO") under Service Identification No. 100004770102 located at Marilao-San Jose Road, Sta. Rosa I, Marilao, Bulacan; "RESOLVED, FURTHER, that the Corporation's Corporate Services Officer, Ms. Faith Marie A. Donadillo, be as she is hereby authorized to transact business with MERALCO for and in behalf of the Corporation to process and facilitate the transfer of said electric line and meter in the name of the Corporation, and to sign, submit, execute, deliver, and secure any and all necessary documents to implement the foregoing authority." August 23, 2019 RESOLUTION NO. 2019-34 "RESOLVED, AS IT IS HEREBY RESOLVED, that the Corporation replace as it hereby replaces Ms. Lorelei Acuzar as one of the authorized representatives of the Corporation in cases filed by or against it in Mindanao; "RESOLVED, FURTHER, that the Corporation appoint as it hereby appoints its Credit and Collection Officer, Mr. Emelio T. David, as one of its authorized representatives in cases filed by or against it in Mindanao in replacement of Ms. Acuzar;

	"RESC	DLVED, FINALLY, that the Corpora	ation be as it is hereby authorized to	
	amend Resolution No. 2018-39 approved on 06 October 2018 to reflect the			
	appointment	of Mr. David in replacement of Ms	s. Acuzar."	
August 23,		DECOLUTION NO	2040.25	
2019		RESOLUTION NO.	. 2019-35	
	"RESC	DLVED, AS IT IS HEREBY RESOLVED	O, that the Corporation authorize as it	
	•		to process foreclosure proceedings,	
	annotations, issuance of and registration of Certificate of Sale, and revocation of title			
	in their respective areas of assignment:			
	Area	Personnel	Designation	
	Luzon	Mr. Teddy C. Mendoza	Credit and Collection Officers	
		Ms. Lorna L. Gando		
		Mr. Roderick SP Santiago		
		Mr. Roberto C. Gubatao		
		Mr. Jose R. Juganas, Jr.		
	Cebu	Mr. Erwin R. Tragico	Credit and Collection Head	
	Iloilo	Mr. Rowel Binobo	Credit and Collection Head	
	Bacolod	Mr. Rey Deloso	Credit and Collection Head	
	CDO	Mr. Emelio T. David	Credit and Collection Officer	
	Davao	Mr. Ralph Adrian Aruj	Credit and Collection Head	
	execute, and deliver any and all documents necessary to implement the foregoing authority."			
August 23, 2019	RESOLUTION NO. 2019-36			
	"RESOLVED AS IT IS HEREBY RESOLVED, that the Corporation be as it his			
	hereby authorized to secure a Permit/License to Purchase and/or Use Potassium			
	Permanganate from the Philippine National Police ("PNP") and Philippine Drug Enforcement Agency ("PDEA");			
	"RESOLVED FURTHERMORE, that the Corporation authorize as it hereby			
	authorizes any one (1) of the following officers, to process and secure said			
	permits/licenses from the PNP and PDEA, and to sign, execute and deliver any and all			
	documents necessary to implement the foregoing authority:			
	1. Mr. Primo Roger Umali – Hatchery Manager;			
	2. Ms. Faith Marie Donadillo – Corporate Services Officer; or			
	3. Ms. Mona Vel Pascual - Importation Coordination and Compliance Officer"			
August 23, 2019		PESOLUTION NO	2010-27	
2013	RESOLUTION NO. 2019-37			
		DLVED, AS IT IS HEREBY RESOLVE	ED, that the Corporation replace as it	
	hereby repla	DLVED, AS IT IS HEREBY RESOLVE aces Mr. Jerome P. Dela Cru	ED, that the Corporation replace as it uz as the Corporation's authorized	
	hereby repla representativ	DLVED, AS IT IS HEREBY RESOLVE aces Mr. Jerome P. Dela Cru re to process, update, and renew	ED, that the Corporation replace as it	

	System ("PhilGEPS") and to secure and claim such membership registration, update, and/or renewal;
	"RESOLVED, FURTHER, that the Corporation appoint as it hereby appoints its Marketing Associate, Ms. Mishara S. Sarming, as its authorized representative to the PhilGEPS in replacement of Mr. Dela Cruz;
	"RESOLVED, FINALLY, that the Corporation be as it is hereby authorized to amend Resolution No. 2018-29 approved on 29 June 2018 to reflect the appointment of Ms. Sarming in replacement of Mr. Dela Cruz."
August 23, 2019	RESOLUTION NO. 2019-38
	"RESOLVED, AS IT IS HEREBY RESOLVED, that the Corporation replace as it hereby replaces Mr. Ronald P. Castro as the Corporation's Data Privacy Officer;
	"RESOLVED, FURTHER, that the Corporation appoint as it hereby appoints Ms. Jhonessa F. Rombaoa in replacement of Mr. Castro;
	"RESOLVED, FINALLY, that the Corporation be as it is hereby authorized to amend Resolution No. 2017-26 approved on 24 August 2017 to reflect the appointment of Ms. Rombaoa in replacement of Mr. Castro."
August 23, 2019	RESOLUTION NO. 2019-39
2013	"RESOLVED, AS IT IS HEREBY RESOLVED, that the Corporation approve as it hereby approves the Material Related Party Transactions Policy as presented;
	"RESOLVED, FURTHER, that the Corporation enjoin as it hereby enjoins the faithful compliance of the Corporation, its stockholders, directors, officers, employees, and related parties with the Material Related Party Transactions Policy."
August 23, 2019	RESOLUTION NO. 2019-40
	"RESOLVED, AS IT IS HEREBY RESOLVED, that the Corporation authorize as it hereby authorizes any one (1) of the following officers to prepare, sign, execute, and submit the Advisement Report in such form as the Securities and Exchange Commission may require, containing the required disclosures under the Rules on Material Related Party Transactions for Publicly Listed Companies for every material related party transaction entered into by the Corporation:
	<ol> <li>Atty. Aison Benedict C. Velasco - Corporate Secretary;</li> <li>Atty. Mary Christine C. Dabu-Pepito - Assistant Corporate Secretary/Compliance Officer/Corporate Information Officer; or</li> <li>Ms. Alicia G. Danque - Alternate Corporate Information Officer; Assistant Vice President and Feed Operations Manager."</li> </ol>
August 23, 2019	RESOLUTION NO. 2019-41

	"RESOLVED, AS IT IS HEREBY RESOLVED, that the Corporation appoint as it hereby appoints Mr. Glenmark R. Seducon as Chief Audit Executive;
	"RESOLVED, FURTHER, that Mr. Seducon be as he is hereby authorized to perform the duties and responsibilities given to a Chief Audit Executive under the Code of Corporate Governance for Publicly Listed Companies, Amended Manual on Corporate Governance of the Corporation, Internal Audit Charter, and other existing laws, rules, and regulations."
August 23,	RESOLUTION NO. 2019-42
2019	"RESOLVED, AS IT IS HEREBY RESOLVED, that the Corporation approve as it hereby approves the Internal Audit Charter as presented and as approved by the Audit, Risk Oversight, and Related Party Transactions Committee;
	"RESOLVED, FURTHER, that the Corporation enjoin as it hereby enjoins the faithful compliance with the Internal Audit Charter."
September 20, 2019	RESOLUTION NO. 2019-43
, 23.35	"RESOLVED AS IT IS HEREBY RESOLVED, that the Corporation authorize as it hereby authorizes the following Credit and Collection Officers:
	<ol> <li>Mr. Rolly Casa – Visayas;</li> <li>Mr. Gaylord Medina – Cebu.</li> </ol>
	to file, execute, and sign Complaints, Affidavits, Answers, Petitions, Memoranda, Counter-affidavits, Statement of Claims, and all other pleadings for and in behalf of the Corporation in their respective areas as indicated opposite their names, and for this purpose, to sign the Verification and Certification on Non-Forum Shopping;
	"RESOLVED FURTHER, that the Corporation authorize as it hereby authorizes any one (1) of them to appear for and in behalf of the Corporation in cases filed by or against the Corporation in their respective areas, including small claims cases, during all stages of trial, including preliminary conference, pre-trial, mediation and judicial dispute resolution stages, with power to enter into stipulations of facts, enter into compromise agreements, submit to alternative modes of dispute resolutions, to execute Affidavits of Desistance for settled civil obligations and all other powers under the Rules of Court."
September	RESOLUTION NO. 2019-44
20, 2019	"RESOLVED AS IT IS HEREBY RESOLVED, that the Corporation be as it is hereby authorized to enter into a Credit Line Agreement with Pilmico Foods Corporation for its feed ingredient purchases;
	"RESOLVED FURTHER, that the Corporation authorize as it hereby authorizes its Trade and Commodity Manager, Mr. Oliver F. Almeria, to negotiate, sign, execute, and deliver any and all letters, applications, or documents necessary to implement the foregoing authority;

	"RESOLVED ALSO, that the Corporation approve and ratify as it hereby approves and ratifies any and all acts done by Mr. Almeria;
	"RESOLVED FINALLY, that the foregoing resolutions shall be effective for a period of one (1) year from the date of approval by the Board of Directors, unless earlier revoked by the Board of Directors."
September	RESOLUTION NO. 2019-45
20, 2019	"DECOLVED AS IT IS HEREBY DESCHIVED, that the Corneration he as it is hereby
	"RESOLVED AS IT IS HEREBY RESOLVED, that the Corporation be as it is hereby authorized to negotiate an Agreement with Sentro Alaga Growers Corp.;
	"RESOLVED FURTHER, that the Corporation authorize as it hereby authorizes its President, Mr. Ricardo Manuel M. Sarmiento, to negotiate the afore-mentioned Agreement for and in behalf of the Corporation."
October 10, 2019	RESOLUTION NO. 2019-46
	"RESOLVED AS IT IS HEREBY RESOLVED, that the Corporation be as it is hereby authorized to receive the amount of Six Hundred Fifty Two Thousand Eight Hundred Thirty Two and 70/100 Pesos (Php652,832.70) from Standard Insurance Co., Inc. as settlement for the Corporation's insurance claim for total loss of its 2017 Isuzu D-Max, which is more particularly described as follows:
	MAKE/TYPE/MODEL: 2017 ISUZU D-MAX 4X2 LTMT ENGINE NO. : 4JK1PV7529 CHASSIS NO. : PABTFR86DG200234 CONDUCTION PLATE: CR 7254
	"RESOLVED FURTHER, that the Corporation be as it is hereby authorized to sell the afore-mentioned vehicle to Standard Insurance Co. Inc. in exchange for the amount of Php652,832.70;
	"RESOLVED ALSO, that the Corporation authorize as it hereby authorizes its EVP, Corporate Management Services, Ms. Stephanie Nicole S. Garcia, to receive the amount of Php652,832.70 in cash or in check, and to sign, execute, and deliver release papers, deed of absolute sale, and other documents or contracts necessary to implement the foregoing authority."
October	RESOLUTION NO. 2019-47
10, 2019	"RESOLVED AS IT IS HEREBY RESOLVED, that the Corporation be as it is hereby authorized to terminate the engagement of Atty. Daniel P. Dinopol as one of its counsel for cases filed by or against the Corporation in Visayas and to revoke all authority given to Atty. Dinopol to represent the Corporation in the said cases;
	"RESOLVED ALSO, that the Corporation authorize as it hereby authorizes Mr. Marlowe C. Mediante, Mr. Rolly Casa, or Mr. Gaylord Medina, to sign and cause the filing of the Notice of Termination of Counsel to be filed in courts where the Corporation's cases previously handled by Atty. Dinopol are pending as well as to sign

	the Entry of Appearance to be filed by the lawyer to be engaged by the Corporation to handle the cases previously handled by Atty. Dinopol."	
October 10, 2019	RESOLUTION NO. 2019-48	
10, 2013	"RESOLVED AS IT IS HEREBY RESOLVED, that the Corporation be as it is hereby authorized to execute a Deed of Absolute Sale of a parcel of land covered by TCT No. T-120611 registered in the name of Vitarich Corporation covering a 312-square meter property located in Brgy. Barrio Buhang, District of Jaro, Iloilo City, in favor of Sps. Bonifacio and Haydee Aboy;	
	"RESOLVED ALSO, that the Corporation authorize as it hereby authorizes its Chairman of the Board of Directors, Mr. Jose Vicente C. Bengzon, III, to sign on behalf of the Corporation any and all documents that may be necessary to implement the Deed of Absolute Sale in favor of the vendee."	
October 10, 2019	RESOLUTION NO. 2019-49	
10, 2013	"WHEREAS, Vitarich Corporation is being required by the local government of Davao City to relocate its rendering and dressing plants in Brgy. Tugbok, Davao City;	
	"RESOLVED AS IT IS HEREBY RESOLVED, that the Corporation authorize as it hereby authorizes its President and CEO, Mr. Ricardo Manuel M. Sarmiento, to explore options for possible relocation, and to form a team which will conduct a study as well as formulate an economic and efficient plan for relocating the rendering and dressing plants from Brgy. Tugbok, Davao City to another less urbanized area within the next five to six years."	
October 29, 2019	RESOLUTION NO. 2019-50	
23, 2013	"RESOLVED AS IT IS HEREBY RESOLVED, that the Corporation approve as it hereby approves the Audited Financial Statements of the Corporation as of 30 September 2019 ("AFS") as presented;	
	"RESOLVED FURTHER, that the Corporation approve as it hereby approves the release of the aforementioned AFS."	
November	RESOLUTION NO. 2019-51	
15, 2019	"RESOLVED, that any one (1) of the following officers and directors of the Corporation are hereby designated as authorized signatories of the Corporation, as they are hereby authorized, to represent the Corporation in all its transactions with the RIZAL COMMERCIAL BANKING CORPORATION ("RCBC"), through its Trust and Investments Group, as its Trustee/Investment Manager, in connection with its RCBC Trust Account No. 75-113-8, maintained with RCBC, to sign, execute and deliver agreements, documents, amendments, and to issue instructions or receive notices from RCBC in relation thereto:	
	NAME POSITION SPECIMEN SIGNATURE	

Rogelio M. Sarmiento	Director	
Ricardo Manuel M. Sarmient	co President/Chief Executive Officer	
Stephanie Nicole S. Garcia	EVP/Corporate  Management  Services Director/  Treasurer	
4. I further that the fol Corporation, duly elected in according to the office of the corporation and now hold the corporation and now	rdance with the Articles of	
NAME	OFFICE/TITLE	
Jose Vicente C. Bengzon, III	Director/Chairman of the Bo	ard
Rogelio M. Sarmiento	Director	
Ricardo Manuel M. Sarmiento	Director/President/C	hief Executive
	Officer	
Stephanie Nicole S. Garcia	Director/EVP/Corpor Services Direc	ate Management tor/Treasurer
Jose M. Sarmiento	Director	•
Benjamin I. Sarmiento, Jr.	Director	
Lorenzo Vito M. Sarmiento, III	Director	
Levi F. Diestro	Director	
Juan Arturo Iluminado C. De Castro	Director	
Vicente J.A. Sarza	Independent Director	r
Manuel D. Escueta	Independent Director	r
Aison Benedict C. Velasco	Corporate Secretary	
Mary Christine C. Dabu-Pepito	Assistant Corporate	
	Secretary/Complianc	
	Officer/Corporate Inf	ormation
	Officer	
Reynaldo D. Ortega	Senior Vice President	
	Manager, Poultry and	d Foods
Alicia C. Dangue	Division	sident Foods Operations
Alicia G. Danque		sident, Feeds Operations nate Corporate Information
Eugene B. Bayta, Jr.	Vice President & National Po Processing Manager	ultry
Rhuel S. Diego	Vice President & Commercia	l Feeds
Business Man		
Emmanuel S. Manalang	Vice President & Nut	rition and
Zimianaci 3. Manalang	R&D Manager	Titoti dila

- 5. I further certify that the signatures appearing herein are true, genuine and authentic and that the above-quoted board resolutions are still valid and binding, and have not been revoked, amended or repealed.
- 6. This certification is being issued to attest to the truth of the foregoing statement and for whatever purpose it may serve.

# November 15, 2019

#### RESOLUTION NO. 2019-52

"RESOLVED, that ASIA UNITED BANK and/or any of its branches, be as it hereby is designated as depository bank of this Corporation and the officers, employees and agents of the Corporation be and hereby are and each of them hereby is, authorized to deposit any of its funds in said Bank, and said Bank is hereby authorized to pay, encash or otherwise honor and charge to this Corporation any and all checks, bills of exchange, orders or other instruments for the payment of money or withdrawal of funds, including those which may cause overdraft, when signed, made, drawn, accepted or endorsed on behalf of or in the name of this Corporation by any two (2) of the following officers, provided that at least one (1) of the signatories is a principal signatory:

Position Specimen Signature Principal MR. RICARDO MANUEL M. SARMIENTO CEO/President MS. STEPHANIE NICOLE S. GARCIA **EVP** Corporate Management Services Director/ Treasurer Secondary MR. REYNALDO D. ORTEGA **SVP & General** Manager, Poultry and Foods Division MS. ALICIA G. DANQUE AVP & Feeds

"RESOLVED FURTHER, that any two (2) of the foregoing officers, provided that at least one (1) is a principal signatory, be as they are hereby authorized to apply, negotiate for and obtain credit facilities with Asia United Bank in such amount as the Corporation may deem necessary under such terms and conditions as may be approved by said Bank, including the renewal, extension and/or increases thereof and to make and deliver notes, drafts, acceptances, waivers (including, but not limited to the secrecy of bank deposits), agreements and any other obligation of this Corporation, in the form satisfactory to said Bank and as security therefore, to assign, mortgage, pledge, or otherwise encumber corporate assets, securities, receivables, deposits, contract rights and equipment now held or may be held by and belonging to this Corporation and acceptable to the Bank;

**Operations Manager** 

"RESOLVED FURTHER, that any two (2) of the foregoing officers, provided that at least one (1) is a principal signatory, be as they are hereby authorized to apply for and access the Corporation's account through the Bank's electronic banking services such as internet banking and mobile banking systems in as far as the following

transactions are concerned, thereby waiving the dual signature requirement for Corporate Account:

- 1. Account History Inquiry
- 2. Account Balance Inquiry;

"RESOLVED FINALLY, that all foregoing authorities shall remain in full force and effect unless revoked by a subsequent certification from the Corporate Secretary, duly notarized and actually received by the Bank at its office wherein the account/s of the Corporation is/are then maintained, setting forth a resolution to that effect, certified to have been adopted by the Board of Directors of the Corporation, provided that such subsequent certification shall not be effective with respect to any exercise of any of the foregoing authorities granted herein prior to the receipt thereof, nor with respect to any checks or other instruments for the payment of money or withdrawal of funds dated prior to the date of such certification but presented to the Bank after receipt of the same. Further, the Bank is hereby authorized at all times to rely upon the latest certification received by it when so certified by the Corporate Secretary of the Corporation. The Corporation shall hold the Bank free and harmless from any liability or claim arising from the Bank's reliance on said written notice of certification."

- 4. I further certify that the signatures appearing herein are true, genuine and authentic and that the above-quoted board resolutions are still valid and binding, and have not been revoked, amended or repealed.
- 5. This certification is being issued to attest to the truth of the foregoing statement and for whatever purpose it may serve.

# November 15, 2019

#### RESOLUTION NO. 2019-53

"RESOLVED, AS IT IS HEREBY RESOLVED, that the Corporation be as it is hereby authorized, to apply for and obtain a loan and/or fleet line facility up to the amount of Fifty Million Pesos (Php50,000,000.00) from Asia United Bank;

"RESOLVED, FURTHER, that the Corporation authorize, as it hereby authorizes, any two (2) of the following officers, subject to the condition that at least one (1) of the signatories is a principal signatory, be as they are hereby authorized to sign, execute and deliver all purchase orders/agreements and/or loan documents, promissory notes, chattel mortgage and other collateral documents, including the authority to issue, sign, negotiate or endorse checks or bills of exchange and other orders for the payment of money in connection with the purchase on credit of the subject Motor Vehicles, and all other documents required by the Car Dealer or the bank/financial institution to whom the promissory note/s and mortgage agreements may be assigned by the Car Dealer for financing purposes, inclusive of the authority to conform to any assignment thereof by the Car Dealer:

Position Specimen Signature

Principal

MR. RICARDO MANUEL M. SARMIENTO CEO/President

	MS. STEPHANIE NICOLE S. GARCIA EVP Corporate  Management  Services Director/  Treasurer  Secondary
	MR. REYNALDO D. ORTEGA  SVP & General  Manager, Poultry  and Foods Division
	MS. ALICIA G. DANQUE  AVP & Feeds  Operations Manager
	4. I further certify that the signatures appearing herein are true, genuine and authentic and that the above-quoted board resolutions are still valid and binding, and have not been revoked, amended or repealed.
	5. This certification is being issued to attest to the truth of the foregoing statement and for whatever purpose it may serve.
November	RESOLUTION NO. 2019-54
15, 2019	"RESOLVED AS IT IS HEREBY RESOLVED, that the Corporation be as it is hereby authorized to open and maintain a deposit account/s such as current, savings, placements, RCL and payroll accounts both in pesos and dollar with China Bank Savings – Meycauayan Branch, under such terms and conditions as may be mutually agreed upon, where its cash funds, any credit, remittances or checks issued in its favor may be deposited.
	"RESOLVED FINALLY, that any two (2) of the following officers, provided that at least one of the signatories is a principal signatory, be as they are hereby authorized to sign, endorse, negotiate, execute and deliver in behalf of the corporation such application to purchase manager's check, stop payment order, application for telegraphic transfer, demand draft, specimen signature cards, deposit/withdrawal slips, checks, certificates of deposit and such other documents relative to the deposits account with China Bank Savings, Inc.:
	Position Specimen Signature Principal
	MR. RICARDO MANUEL M. SARMIENTO CEO/President
	MS. STEPHANIE NICOLE S. GARCIA EVP Corporate  Management  Services Director/  Treasurer
	Secondary
	MR. REYNALDO D. ORTEGA SVP & General Manager, Poultry

		and Fanda Division	
	MS. ALICIA G. DANQUE	and Foods Division AVP & Feeds	<del></del>
	Wis. Alicia G. Danque	Operations Manager	n
		Operations Manager	<del></del>
November	F	RESOLUTION NO. 2019-55	
15, 2019	"RESOLVED, that the agreements with China Bank S such as, but not limited to: I Channels"), Auto Credit Arrai Check Write, Direct Buyer's Chec	corporation is hereby au avings for the provision of Carellectronic Banking Channels in the provision of Carellectronic Banking Channels in the provision of Carellectronic Banking Channels in the premises.  The provision of the following a principal signatory, be as the proper to enable the corporation all agreements, its as shall be necessary and deem proper to enable the corporation of the Users, (d) authorize substitution of the Users, (d) authorize substitution of the bank accounts of the corporation of the bank accounts of the Users, (d) authorize substitution of the bank accounts of the Users, (d) authorize substitution of the bank accounts of the Users, (d) authorize substitution of the bank accounts of the Users, (d) authorize substitution of the bank accounts of the Users, (d) authorize substitution of the bank accounts of the Users, (d) authorize substitution of the Users, (d	sh Management Services, and Services ("Electronic ement, Deposit Pick-Up, iting, Payroll System, Bills leck Warehousing, SME nents may contain such less and other conditions es of the corporation may officers, provided that at ley are hereby authorized of and sign, execute and information, documents, it under such terms and orporation to avail of the less of the Corporation mannels, (c) prescribe the bequent changes in the less the Corporation that will
	deeds required, necessary of transactions authorized therein	or appropriate for purpose	
	Principal	Position	Specimen Signature
	MR. RICARDO MANUEL M. SARMIENTO	O CEO/President	
	MS. STEPHANIE NICOLE S. GARCIA	EVP Corporate  Management  Services Director/  Treasurer	
	Secondary		
	MR. REYNALDO D. ORTEGA	SVP & General  Manager, Poultry  and Foods Division	
	MS. ALICIA G. DANQUE	AVP & Feeds Operations Manager	

"RESOLVED, FURTHER, that any and all previous resolutions inconsistent with

	the foregoing are hereby deemed superseded effective immediately;		
	"RESOLVED, FINALLY, that the Corporate Secretary or the Assistant Corporate Secretary be authorized to certify to the Bank the approval by the Board of Directors of the foregoing resolutions and the Bank is authorized to rely upon said certification until formally advised by a like secretary's certificate of any change therein."		
November 15, 2019	RESOLUTION NO. 2019-56		
13, 2019	"RESOLVED AS IT IS HEREBY RESOLVED, that the Corporation authorize as it hereby authorizes any one (1) of the following officers to sign, execute, and deliver any and all documents relative to Employer's Change of Information Form with the Home Development Mutual Fund (HDMF), as well as to process, secure, and/or claim any and all documents relative thereto:		
	Name Position		
	Ms. Lilibeth R. Carao HR Manager		
	Ms. Marian A. Dionisio Comptroller		
	Ms. May Rose A. Lopez HR Supervisor"		
November 15, 2019	RESOLUTION NO. 2019-57		
13, 2013	"RESOLVED AS IT IS HEREBY RESOLVED, that the Corporation authorize as it hereby authorizes the retirement of its business operations in the warehouse it leased form J. King & Sons Company situated in Mandaue City, Cebu;		
	"RESOLVED ALSO, that the Corporation authorize as it hereby authorizes its Credit and Collection Officer, Mr. Erwin Tragico, to process the retirement of business operations in the said warehouse and to sign, execute, deliver, and secure or claim any and all documents relative thereto."		
November 15, 2019	RESOLUTION NO. 2019-58		
13, 2013	"RESOLVED AS IT IS HEREBY RESOLVED, that the Corporation approve as it hereby approves the Memorandum of Agreement with Agros Trofi Corporation for support and service in the latter's IT operations;		
	"RESOLVED ALSO, that the Corporation authorize as it hereby authorizes its Assistant Vice President & Feeds Operations Manager, Ms. Alicia G. Danque, to sign, execute, and deliver the said Memorandum of Agreement, as well as amendments, addenda, or renewals thereto."		
November 15, 2019	RESOLUTION NO. 2019-59		
13, 2013	"RESOLVED AS IT IS HEREBY RESOLVED, that the Corporation approve as it hereby approves the Memorandum of Agreement with Luzon Agri Venture, Inc. for support and service in the latter's IT operations;		

	"RESOLVED ALSO, that the Corporation authorize as it hereby authorizes its Assistant Vice President & Feeds Operations Manager, Ms. Alicia G. Danque, to sign,
	execute, and deliver the said Memorandum of Agreement, as well as amendments, addenda, or renewals thereto."
November 15, 2019	RESOLUTION NO. 2019-60
30, 2020	"RESOLVED AS IT IS HEREBY RESOLVED, that the Corporation approve as it hereby approves the Memorandum of Agreement with Barbatos Ventures Corporation for support and service in the latter's IT operations;
	"RESOLVED ALSO, that the Corporation authorize as it hereby authorizes its Assistant Vice President & Feeds Operations Manager, Ms. Alicia G. Danque, to sign, execute, and deliver the said Memorandum of Agreement, as well as amendments, addenda, or renewals thereto."
November 15, 2019	RESOLUTION NO. 2019-61
13, 2013	"RESOLVED AS IT IS HEREBY RESOLVED, that the Corporation approve as it hereby approves the Memorandum of Agreement with PSP Aqua Resources, Inc. for support and service in the latter's IT operations;
	"RESOLVED ALSO, that the Corporation authorize as it hereby authorizes its Assistant Vice President & Feeds Operations Manager, Ms. Alicia G. Danque, to sign, execute, and deliver the said Memorandum of Agreement, as well as amendments, addenda, or renewals thereto."
November 15, 2019	RESOLUTION NO. 2019-62
13, 2013	"RESOLVED AS IT IS HEREBY RESOLVED, that the Corporation approve as it hereby approves the Memorandum of Agreement with Aftermath Resources, Inc. for support and service in the latter's IT operations;
	"RESOLVED ALSO, that the Corporation authorize as it hereby authorizes its Assistant Vice President & Feeds Operations Manager, Ms. Alicia G. Danque, to sign, execute, and deliver the said Memorandum of Agreement, as well as amendments, addenda, or renewals thereto."
December 17, 2019	RESOLUTION NO. 2019-63
, ====	"RESOLVED AS IT IS HEREBY RESOLVED, that the Corporation authorize as it hereby authorizes Mr. Edilberto A. Manuel to represent the Corporation before the Davao City Water District and to process the Corporation's request for the transfer of its water meter from outside of its office compound to inside the Corporation's office compound, as well as to sign, execute, and deliver any and all documents relative to the transfer of the Corporation's water meter in its Davao City office and to secure and claim the approval or permit to transfer the said water meter."
December 17, 2019	RESOLUTION NO. 2019-64
,	"RESOLVED, AS IT IS HEREBY RESOLVED, that the Corporation authorize as it

	hereby authorizes the following employees:				
	LUZON - FAITH MARIE DONADILLO — Corp. Services Officer  NAGA - RHONA SIOCO — Junior Analyst (Accounting)  BACOLOD - ROLLY CASA — Credit & Collection Personnel  CEBU - ERWIN TRAGICO — Credit & Collection Head  ILOILO - ROWEL BINOBO — Credit & Collection Head  DAVAO - RALPH ADRIAN ARUJ — Credit & Collection Head  CDO - DOLLY JIZ — Cashier				
	to: (a) process the renewal of the Corporation's business permits and/or licenses for the year 2020 with all government offices and agencies in their assigned areas; (b) sign, execute, and deliver any and all documents necessary or required for said renewal of business permits and/or licenses; (c) process the necessary payments for the application, renewal, or processing said business permits and/or licenses; and (d) secure and claim the said business permits and/or licenses."				
December	RESOLUTION NO. 2019-65				
17, 2019	"RESOLVED, AS IT IS HEREBY RESOLVED, that the Corporation be as it is hereby authorized to avail of all legal remedies available against Ferdinand Francis Coquilla, including the filing of a libel case against him;				
	"RESOLVED ALSO, that the Corporation authorize as it hereby authorizes its Credit and Collection Manager, Mr. Marlowe C. Mediante, to sign for and on behalf of the Corporation the Complaint-Affidavit, Reply-Affidavit, Petition, Memoranda, Motion, Verification, Certification Against Forum Shopping, and all other documents, or pleadings that may be necessary or required under the laws and rules of procedure;				
	"RESOLVED FURTHER, that the Corporation authorize as it hereby authorizes Mr. Mediante to represent the Corporation in all stages of trial, including pre-trial, mediation, judicial dispute resolution, with authority to enter into stipulations of facts and documents, enter into plea bargaining agreements, avail of alternative dispute resolutions, enter into amicable settlement, execute Compromise Agreements, execute and file an Affidavit of Desistance, and all other powers required or necessary under the Rules of Procedure."				
December	RESOLUTION NO. 2019-66				
17, 2019	"RESOLVED, AS IT IS HEREBY RESOLVED, that the Corporation be as it is hereby authorized to avail of the Prior Disclosure Program of the Bureau of Customs;				
	"RESOLVED ALSO, that the Corporation authorize as it hereby authorizes any one (1) of the following officers to sign the Form B for Voluntary Disclosure, and all other documents necessary for the availment of the Prior Disclosure Program, including amendments, addenda, or renewal thereof:				
	<ol> <li>Ms. Marian A. Dionisio - Comptroller</li> <li>Ms. Jhunafei Ruanto - Importation and Trading Manager"</li> </ol>				

December	RESOLUTION NO. 2019-67			
17, 2019				
	"RESOLVED AS IT IS HEREBY RESOLVED, that the Corporation approve as it			
	hereby approves the Contract to Buy Agreements for Breeder and Broiler with Luzon			
	Agri Venture, Inc. ("LAVI");			
	"DESOLVED ALSO, that the Corporation authorize as it hereby authorizes its			
	"RESOLVED ALSO, that the Corporation authorize as it hereby authorizes its Assistant Vice President & Feeds Operations Manager, Ms. Alicia G. Danque, to sign,			
	execute, and deliver the said Agreements, as well as amendments, addenda, or			
	renewals thereto."			
	renewals thereto.			
January	RESOLUTION NO. 2020-01			
16, 2020				
	"RESOLVED, AS IT IS HEREBY RESOLVED, that the Corporation authorize as it			
	hereby authorizes the closure/retirement of its business operations in the warehouse			
	it leased from Hi Grade Feeds Corporation situated in Sta. Maria, Bulacan;			
	"RESOLVED ALSO, that the Corporation authorize as it hereby authorizes its			
	Corporate Services Officer, Ms. Faith Marie Donadillo, to process the retirement of			
	business operations in the said warehouse and to sign, execute, deliver the affidavit			
	of business closure/retirement of business, as well as any and all documents relative			
	thereto, and to and secure or claim the closure/retirement permit."			
January	RESOLUTION NO. 2020-02			
16, 2020				
	"RESOLVED, AS IT IS HEREBY RESOLVED, that the Corporation authorize as it			
	hereby authorizes Ms. Lilibeth R. Carao or Ms. Ruby P. Macario to sign the BIR Forms			
	2316 and 1902;			
	"RESOLVED ALSO, that Ms. Mary Rose A. Lopez be as she is hereby authorized			
	to file with the Bureau of Internal Revenue the BIR Forms 1902 and 2316."			
	to the with the bareau of meethal nevenue the birt of his 1302 and 2310.			
February	RESOLUTION NO. 2020-03			
17, 2020	"RESOLVED, AS IT IS HEREBY RESOLVED, that the Corporation be as it is hereby			
	authorized to apply for accreditation and for a credit line with Seaoil Philippines, Inc.;			
	dutionized to apply for decreated of and for a create line with seaon i milippines, inc.,			
	"RESOLVED ALSO, that the Corporation authorize as it hereby authorizes any			
	one (1) of the following officers to sign, execute, and deliver any and all documents			
	necessary to implement the foregoing authority:			
	<ol> <li>Sherleen C. Rosalia – Procurement Head, Mindanao Operation;</li> </ol>			
	2. Melojean R. Morales – Buyer 3 MACRO;			
	3. Myra Fe C. Carbonilla – Buyer 2, NRM Operation.			
February	RESOLUTION NO. 2020-04			
17, 2020				
	"RESOLVED AS IT IS HEREBY RESOLVED, that the Corporation authorize as it			
	hereby authorizes Divina Law, Atty. Karina Mae A. Badua, Atty. Nilo T. Divina, Atty.			
	Estrella C. Elamparo, Atty. Jay-r C. Ipac or any of Divina Law's lawyers as may be			

	designated by its Managing Partner, to act as legal counsel and to represent the Corporation in Civil Case No. 662-M-2014, titled "Vitarich Corporation v. Charter Ping An Insurance Corporation (formerly Philippine Charter Insurance Corporation)" pending before the Regional Trial Court of Malolos, Bulacan, Branch 15;  "RESOLVED ALSO, that Divina Law, Atty. Karina Mae A. Badua, Atty. Nilo T. Divina, Atty. Estrella C. Elamparo, Atty. Jay-r C. Ipac or any of Divina Law's lawyers as may be designated by its Managing Partner, be as any one (1) of them is hereby authorized to represent the Corporation as its attorney-in-fact during all stages of the proceedings, including trial, preliminary conference, pre-trial, mediation, or judicial dispute resolution, with the power to: (a) negotiate, agree or enter into amicable settlement or compromise agreement; (b) submit to alternative modes of dispute
	resolution; (c) enter into stipulations or admissions of facts and of documents; (d) agree to simplification of issues; or (e) do any and all acts required under the Rules of Court."
March 19,	RESOLUTION NO. 2020-05
2020	"RESOLVED, AS IT IS HEREBY RESOLVED, that the Corporation ratify as it hereby ratifies the sale of the property covered by Transfer Certificate of Title No. T-85.140(M) registered under the Corporation's former name, Vitarich Feed Mill, Inc;
	"RESOLVED, ALSO, that the Corporation ratify as it hereby ratifies Deed of Absolute Sale signed by Leonardo L. Sarmiento for and in behalf of the Corporation in favor of Sps. Romeo De Leon and Corazon De Leon on 29 June 1987."
March 19,	RESOLUTION NO. 2020-06
2020	"RESOLVED AS IT IS HEREBY RESOLVED, that the Corporation amend as it hereby amends Resolution No. 2013-11 approved on 30 September 2011 to read as follows:
	"RESOLVED AS IT IS HEREBY RESOLVED, that the Corporation authorize as it hereby authorizes the Corporation's President/Chief Executive Officer, Mr. Ricardo Manuel M. Sarmiento, and/or the Corporation's EVP, Corporate Management Services Director and Treasurer, Ms. Stephanie Nicole S. Garcia, to determine which of the assets of the Corporation as listed in the document attached to the Secretary's Certificate on Resolution No. 2013-11 can be disposed of by the Corporation;
	"RESOLVED ALSO, that any one (1) of the foregoing officers be as any one (1) of them is hereby authorized to conclude the sale of any of the said properties under such terms and conditions as they may deem beneficial to the Corporation and to sign, execute, and deliver the Deed of Absolute Sale and any and all papers required to implement this Resolution."
March 19,	RESOLUTION NO. 2020-07
2020	"RESOLVED, AS IT IS HEREBY RESOLVED, that the Corporation be as it is hereby authorized to transact with Cargill Philippines, Inc. for the purpose of purchasing the Corporation's hatching egg and/or day old chick requirements;

	"RESOLVED ALSO, that the Corporation authorize as it hereby authorizes its Senior Vice President & General Manager, Poultry and Livestock Division, Mr. Reynaldo D. Ortega, to sign, execute, and deliver any and all documents necessary to implement the foregoing authority."				
April 17, 2020	RESOLUTION NO. 2020-08				
2020	"RESOLVED AS IT IS HEREBY RESOLVED, that the Corporation ratify and approve as it hereby ratifies and approves the Agreement to settle amicably with Barbatos Ventures Corporation for the termination of the Memorandum of Agreement dated 24 January 2010, thereby reverting the absolute ownership and beneficial use of the property covered by TCT Nos. T-208700 and T-208699, along with all buildings and improvement including the new dressing line and other improvements constituting the Davao Dressing Plant in Tugbok, Davao City, after payment of Php11,628,490.51 to Barbatos Ventures Corporation;				
	"RESOLVED FURTHER, that the Corporation ratify as it hereby ratifies the Settlement Agreement dated 10 March 2020, and hereby authorizes the Chairman of the Board, Mr. Jose Vicente C. Bengzon, III, to sign the said Agreement on behalf of the Corporation, including any document that may be necessary to implement said Agreement."				
April 17,	RESOLUTION NO. 2020-09				
2020	"RESOLVED AS IT IS HEREBY RESOLVED, that the Corporation be as it is hereby authorized to bid and supply chicken to the local government units, including the local government units of Sta. Rosa, Nueva Ecija;				
	"RESOLVED FURTHER, that the Corporation authorize as it hereby authorizes its Senior Vice President and General Manager, Poultry and Livestock Division, Mr. Reynaldo D. Ortega, to: (a) represent the Corporation in the bidding and supply of chicken to the local government units, including the local government units of Sta. Rosa, Nueva Ecija; (b) sign, execute and deliver any and all documents necessary to implement the foregoing authority, including the Omnibus Sworn Statement for Emergency Procurement under Republic Act No. 11469 otherwise known as the "Bayanihan to Heal as One Act"; (c) appoint a substitute to do and perform the foregoing acts for and in behalf of the Corporation; and (d) do all things necessary to implement the foregoing authority."				
April 24, 2020	RESOLUTION NO. 2020-10				
	"RESOLVED AS IT IS HEREBY RESOLVED, that the Corporation authorize as it hereby authorizes its Senior Vice President and General Manager, Poultry and Livestock Division, Mr. Reynaldo D. Ortega, to do, execute and perform any and all acts necessary and/or to represent Vitarich Corporation to authorize Jollibee Foods Corporation or any of its subsidiaries to establish a payment system with Metropolitan Bank and Trust Co. ("Metrobank") and to credit amounts representing payment made to the Corporation's savings account maintained in Metrobank-Marilao branch. He is likewise the authorized representative to sign any and all documents and/or papers which may be required under the circumstances."				

May 1,	RESOLUTION NO. 2020-11				
2020					
	"RESOLVED AS IT IS HEREBY RESOLVED, that the Corporation approve as it hereby approves the resetting of the Annual Stockholders' Meeting ("ASM") from the last Friday of June as indicated in the Corporation's By-laws to the last Friday of August, which is on 28 August 2020, at 2:00 pm at 2nd Floor, Precisione Building, Marilao-San Jose Road, Sta. Rosa I, Marilao, Bulacan;				
	"RESOLVED ALSO, that in resetting the ASM to two months after the date provided in the By-Laws, the Corporation considered that the government-mandated enhanced community quarantine, which had been extended twice already, would have been lifted at that time, and the Corporation likewise hoped that the COVID-19 situation would have improved at that time to allow the stockholders to attend and participate in the ASM in person, subject to the applicable social distancing requirements of the government during such time;				
	"RESOLVED ALSO, that in case the COVID-19 situation deteriorates further, or when the health and safety of the stockholders so require, the Corporation approve as it hereby approves the use of remote communication to allow the stockholders to participate using the different media allowed by the Securities and Exchange Commission under SEC Memorandum Circular No. 6, series of 2020;				
	"RESOLVED FINALLY, that the record date for the stockholders entitled to attend and vote at the ASM on 28 August 2020 be as it is hereby set on 28 July 2020."				
May 1, 2020	RESOLUTION NO. 2020-12				
	"RESOLVED AS IT IS HEREBY RESOLVED, that the agenda for the Annual Stockholders' Meeting on 28 August 2020 be as follows:				
	<ol> <li>Call to Order</li> <li>Certification of Notice and Existence of a Quorum</li> <li>Approval of the Minutes of the Previous Stockholders' Meeting</li> <li>Report of the President on the operations and financial statements of the Corporation</li> <li>Ratification of the Acts of Directors and Officers</li> <li>Election of Directors</li> <li>Appointment of External Auditor</li> <li>Appointment of Stock Transfer Agent</li> <li>Other Matters</li> </ol>				
	10. Adjournment"				
May 8,	RESOLUTION NO. 2020-13				
2020	"RESOLVED AS IT IS HEREBY RESOLVED, that the Corporation be as it is hereby authorized to amend Article I, Sections 3 and 5 of the Amended By-Laws to allow meetings of the stockholders through remote communication in accordance with SEC Memorandum Circular No. 6, series of 2020 and that the said provisions be read as follows:				
	SECTION 3. Written notice of time and place of holding any annual				

meeting, or any special meeting, of the stockholders as well as of the time, date and place of the validation of proxies, shall be given either by posting the same enclosed in a postage pre-paid envelope, addressed to each stockholder of record entitled to vote at the address left by such stockholder with the Secretary of the Corporation, or at his last known post office address, or by delivering the same to him in person, at least fifteen (15) business days before the date set forth for such meeting. Every stockholder shall furnish the Secretary with the address at which notices of meeting and all other corporate notices may be served upon him by mail directed to him at his last known post office address. The notice of every special meeting shall state briefly the objects of the meeting, and no other business shall be transacted at such meeting except by consent of the majority in interest of the stockholders of the Corporation entitled to vote, present in person or via remote communication or via other alternative modes of communication or represented at such meeting. No notice of the meeting need be published in any newspaper. Failure to give or any defect or irregularity in giving the notice of the meeting shall not affect or invalidate the actions or proceeding at such meeting validly convened. The stockholders of the Corporation entitled to vote may, by unanimous consent in writing, waive notice of the time, place and purpose of any meeting of the stockholders and any action taken at a meeting held pursuant to such waiver shall be valid and binding. (As amended on 08 May 2020)

SECTION 5. At every meeting of the stockholders of the Corporation, every stockholder entitled to vote shall be entitled to one vote for such share for stock standing in his name in the books of the Corporation, provided, however, that in the case of the election of directors, every stockholder entitled to vote shall be entitled to cumulate his votes in accordance with the provisions of law in such case. Every stockholder entitled to vote at any meeting of the stockholders may so vote in person or via remote communication or via other alternative modes of communication or by proxy, provided that the proxy shall have been appointed in writing by the stockholder himself, or, by his duly authorized attorney. The instrument authorizing a proxy to act shall be filed with the Secretary of the Corporation not later than ten (10) days, and shall be validated not later than five (5) days, prior to the scheduled stockholders' meeting. Unless otherwise provided by law, at any meeting of stockholders, the presence in person or via remote communication or via alternative modes of communication or by proxy of the holders on record of a majority of the stock of the Corporation then issued and outstanding and entitled to vote shall constitute a quorum for the transaction of business, and in the absence of a quorum, the stockholders attending in person or via remote communication or via other alternative modes of communication or represented at the time and place at which such meeting shall have been called, or the officer entitled to preside over such meeting may adjourn such meeting. When a meeting of stockholders is adjourned to another time and place, it shall not be necessary to give any notice of the adjourned meeting if the time and place to which the meeting is adjourned are announced at the meeting at which the adjournment is taken. At the reconvened meeting, any business which might be transacted on the adjourned meeting may be taken up.

The Board of Directors may adopt and promulgate rules and procedures on the mechanisms for stockholders' participation of in meetings and voting via remote communication or via other alternative modes of communication. In the absence of such rules and procedures, the provisions of Securities and Exchange Commission ("SEC") Memorandum Circular No. 6, Series of 2020 shall be followed. Any subsequent law or circular, rules, or regulations by the SEC relative to the mechanisms for stockholders' participation in meetings and voting via remote communication or via other alternative modes of communication, amending or supplementing SEC Memorandum Circular No. 6, series of 2020, shall likewise be followed in the absence of rules or procedures promulgated by the Board of Directors. (As amended on 08 May 2020)

"RESOLVED LIKEWISE, that the Corporation be as it is hereby authorized to amend Article II, Sections 7, 8 and 9 of the Amended By-Laws to allow meetings of the Board of Directors through remote communication in accordance with SEC Memorandum Circular No. 6, series of 2020 and that the said provisions be read as follows:

SECTION 7. The Corporate powers of the Corporation shall be exercised, its business conducted, and its property controlled and held by a Board of Directors, composed of regular and independent directors as provided herein, who shall be elected by the stockholders entitled to vote and present in person or via remote communication or via other alternative modes of communication at the annual meeting as provided for by law and shall hold office for ONE (1) YEAR and until their successors are elected and qualified. (As amended on 23 June 2005) To qualify as a Director, the person chosen must be a registered owner in his own right of at leas ONE (1) SHARE of the capital stock of the Corporation. If any vacancy shall occur among the members of the Board of Directors other than by removal by the stockholders, by expiration of the term, or increase in the number of directors, such vacancy shall be filled by the remaining Directors if still constituting a quorum; or otherwise; such vacancy shall be filled by the stockholders in a regular or special meeting called for that purpose. The stockholders entitled to vote at any such meeting may also accept the resignation of any director and fill the vacancy created thereby. In case of any such vacancy, the directors remaining shall continue to act as a Board. Provided, however, that if at any time the number be reduced to less than six (6), the remaining directors shall forthwith call a special meeting of the stockholders entitled to vote for the purpose of filing the vacancy. The director/s elected to fill up the vacancy aforesaid shall serve for the unexpired term/s. (As amended on 08 May 2020)

SECTION 8. The directors shall act only as a Board and the individual directors shall have no power as such. The presence in person or via remote communication or via other alternative modes of communication of a majority of the directors of the Corporation, at a meeting duly assembled, shall be necessary to constitute a quorum for the transaction of business, and the act of the majority of a quorum, so present in person or via remote communication or via other alternative modes of communication, shall be valid as a corporate act. (As amended on 08 May 2020)

SECTION 9. The Board of Directors shall meet immediately upon their election or as soon thereafter as may be practicable and elect from among themselves the Chairman and Vice Chairman and the officers of the Corporation for the ensuing year. Thereafter, the Board of Directors shall hold regular meetings on the last Tuesday of every month at 9:00 a.m. at the principal office of the Corporation, or at such particular dates or places as the Board may fix. Special meetings of the Board of Directors may be called by the Chairman or on the written request of any two (2) directors. Notice of all regular and special meetings of the Board of Directors shall be emailed to each director at his email address or delivered to him personally at his office, or transmitted by telephone or by fax machine at least three (3) days prior to the date fixed for the meeting. The directors may attend any regular or special meeting in in person or via remote communication or via other alternative modes of communication. (As amended on 08 May 2020)

The Chairman, or in his absence, the Vice Chairman, shall preside over all meetings of the Board of Directors and the stockholders of the Corporation. (As amended on 29 June 2012)

The Board of Directors may adopt and promulgate rules and procedures on the mechanisms for directors' participation of in meetings and voting via remote communication or via other alternative modes of communication. In the absence of such rules and procedures, the provisions of Securities and Exchange Commission ("SEC") Memorandum Circular No. 6, Series of 2020 shall be followed. Any subsequent law or circular, rules, or regulations relative to the mechanisms for directors' participation in meetings and voting via remote communication or via other alternative modes of communication, amending or supplementing SEC Memorandum Circular No. 6, series of 2020, shall likewise be followed in the absence of rules or procedures promulgated by the Board of Directors. (As amended on 08 May 2020)"

# May 8, 2020

#### **RESOLUTION NO. 2020-14**

"RESOLVED, AS IT IS HEREBY RESOLVED, that the Corporation create as it hereby creates a Special Committee of Election Inspectors for the Stockholders' Annual General Meeting on 28 August 2020;

"RESOLVED, FURTHER, that the following be, as they are hereby, appointed as members of the Special Committee of Election Inspectors:

- 1. Representative from Accra Law
- 2. Representative from Stock Transfer Services, Inc.
- 3. Representative from Vitarich Corporation."

# May 29, 2020

#### **RESOLUTION NO. 2020-15**

"RESOLVED AS IT IS HEREBY RESOLVED, that in view of Ms. Jhunafe Ruanto's resignation from the Corporation, the Corporation approve as it hereby approves her replacement as signatory for the application and processing of the Authority to Release Imported Goods ("ATRIG") with the Bureau of Internal Revenue ("BIR")

	and/or Bureau of Customs ("BOC");
	and/or bureau or customs ( boc ),
	"RESOLVED ALSO, that the Corporation authorize as it hereby authorizes its Importation and Liaison Officer, Ms. Monavel E. Pascual, to apply for and secure from the BIR and/or BOC an ATRIG and to sign, execute, and deliver all documents needed for the application and processing of the Corporation's ATRIG;
	"RESOLVED, FINALLY, that Ms. Pascual be as she is hereby authorized to represent the Corporation before the BIR and/or the BOC and to sign, execute, and submit any and all documents relative to the Lodgement and Filing of Goods Declaration before the BOC and/or the BIR, including the signing, execution, and submission of Authority to Release Goods under Tentative Assessment, Letter-Undertaking, and/or any and all documents relative to the Provisional Goods Declaration of all materials being imported by the Corporation."
May 29,	RESOLUTION NO. 2020-16
2020	"RESOLVED AS IT IS HEREBY RESOLVED, that the Corporation authorize as it hereby authorizes the closure of its operations at the 3M Philippines Warehouse in Marilao, Bulacan;
	"RESOLVED ALSO, that the Corporation designate as it hereby designates its Corporate Services Officer; Ms. Faith Marie A. Donadillo, as the authorized signatory for the processing of the said closure of operations."
June 8, 2020	RESOLUTION NO. 2020-17
2020	"RESOLVED AS IT IS HEREBY RESOLVED, that the Corporation approve as it hereby approves, the 2019 Audited Consolidated Financial Statements of Vitarich Corporation and Subsidiaries ("AFS") as presented;
	"RESOLVED FURTHER, that the Corporation approve as it hereby approves, the release of the 2019 AFS." $$
June 8,	RESOLUTION NO. 2020-18
2020	"RESOLVED AS IT IS HEREBY RESOLVED, that the Corporation authorize as it hereby authorizes its Warehouse Supervisor, Mr. Rosauro S. Dela Cruz, to sign the COVID-19 Management Plan as well as the Deed of Undertaking/Waiver to be submitted to the City Government of Valenzuela City pursuant to City Ordinance No. SP-151, series of 2020."
June 8,	RESOLUTION NO. 2020-19
2020	"RESOLVED AS IT IS HEREBY RESOLVED, that the Corporation authorize as it hereby authorizes any one (1) of the following officers to sign, execute, and deliver the necessary documents for the processing of loans and benefits claims of the employees of the Corporation in Cebu with the Social Security System, Philippine Health Insurance Corporation, and Home Development Mutual Fund:
	1. Erwin Tragico – Credit and Collection Officer; or

	2. Rosalyn Lobo – Market Development Specialist."				
June 26,	"RESOLVED, AS IT IS HEREBY RESOLVED, that the Corporation be as it is hereby authorized to acquire a property located in Sta. Cruz, Davao, Province of Davao, particularly Lot no. 1362 of cadastral survey of Sta. Cruz, Cad Gam no. 33 from current registered owner "Felisa Macalisang, married To Saturnino Doblas";  "RESOLVED ALSO, that any one (1) of the following officers be as any one (1) of them is hereby authorized to execute the sale and other necessary documents, including causing the subdivision of such property, to acquire the ownership, possession, and control of the property or portion thereof, as well as to transfer the torrens title in the name of Vitarich Corporation, and to make representations with the Bureau of Internal Revenue, Register of Deeds, Bureau of Lands and other government agencies to implement the sale and complete the acquisition:				
2020					
	Name	Position			
	Ricardo Manuel M. Sarmiento Reynaldo D. Ortega	President/CEO Senior Vice President & General Manager, Poultry and Livestock Division			
	Allan Raymond B. Chavez	Assistant Vice President, National Sales Manager			
	(1) of them is hereby authorized	any one (1) of the foregoing officers be as any one to delegate in writing any or all of the foregoing itute to do any or all of the foregoing authorities for			
June 26, 2020	RES	OLUTION NO. 2020-21			
2020	"RESOLVED AS IT IS HEREBY RESOLVED, that the Corporation authorize as it hereby authorizes its HR Manager, Ms. Lilibeth R. Carao, or its Credit and Collection Manager, Mr. Marlowe C. Mediante, to do any or all of the following acts for and in behalf of the Corporation:				
	<ol> <li>Institute and cause the filing of civil or criminal cases agains Francisco, and his co-conspirators;</li> <li>Sign and file the Complaint-Affidavit, Petition, Complaint, Complaint, Memorandum, Position Paper, Affidavit, Motion, Petition for Review, Pet Certiorari, Prohibition, or Mandamus and all other documents and pleading be necessary;</li> <li>Verify the Complaint, Petition, Petition for Review, Petition</li> </ol>				
	Certiorari, Prohibition or Mandamus, Memorandum, Position Paper, Affidavit, Motion and all other pleadings, and to sign, execute and file the Verification, and attest that:				
	personal knowledge, o	e pleading are true and correct based on his/her or based on authentic documents; ed to harass, cause unnecessary delay, or needlessly			

increase the cost of litigation; and

- c. the factual allegations therein have evidentiary support after a reasonable opportunity for discovery.
- 4. Sign, execute and file the Certification against Forum Shopping;
- 5. Serve the summons in any of the following cases:
- a. Failure of service of summons by the sheriff, his or her deputy or other proper court officer, in which case, the summons shall be served by either Mr. Mediante or Ms. Carao, together with the sheriff, his or her deputy or other proper court officer;
- b. The summons is to be served outside the judicial region of the court where case is pending;
- c. The summons is returned without being served on any or all of the defendants;
- d. Other cases allowed or authorized by the court or the Rules of Court, as amended.
- 6. To represent Vitarich Corporation in all stages of trial, including appeal, pre-trial, mediation, and judicial dispute resolution proceedings, with power to do the following:
  - a. Enter into amicable settlement of the case and sign compromise agreement;
  - b. Submit to alternative modes of dispute resolution;
  - c. Enter into stipulations and admissions of facts and of documents;
  - d. Agree on simplification of issues;
  - e. Limit the number of witnesses;
  - f. Enter into plea-bargaining arrangement;
  - g. Dismiss or withdraw case or execute an Affidavit of Desistance upon full settlement;
  - h. Testify as witness;
  - a. Do any act necessary or authorized under the rules;

"RESOLVED ALSO, that the Corporation authorize as it hereby authorizes Ms. Carao or Mr. Mediante to appoint any of the Corporation's officers, or employees, as substitute to do any or all of the foregoing acts for and in behalf of the Corporation;

"RESOLVED, FINALLY, that the Corporation authorize as it hereby authorizes Ms. Carao or Mr. Mediante to appoint and engage a lawyer for and in behalf of the Corporation to represent the Corporation in all stages of the case, as well as to do any of the foregoing acts for and in behalf of the Corporation."

# June 26, 2020

#### RESOLUTION NO. 2020-22

"RESOLVED AS IT IS HEREBY RESOLVED, that the Corporation authorize as it hereby authorizes its QA Manager, Ms. Carmencita Policarpio, to do any or all of the following acts for and in behalf of the Corporation:

1. Institute and cause the filing of civil, criminal, or administrative cases

against Lauro G. Bonifacio, doing business under the name and style of "Transaviar Freight Services";

- 2. Sign and file the Complaint, Complaint-Affidavit, Petition, Comment, Memorandum, Position Paper, Affidavit, Motion, Petition for Review, Petition for Certiorari, Prohibition, or Mandamus and all other documents and pleadings as may be necessary;
- 3. Verify the Complaint, Petition, Petition for Review, Petition for Certiorari, Prohibition or Mandamus, Memorandum, Position Paper, Affidavit, Motion and all other pleadings, and to sign, execute and file the Verification, and attest that:
  - a. the allegations in the pleading are true and correct based on her personal knowledge, or based on authentic documents;
  - b. the pleading is not filed to harass, cause unnecessary delay, or needlessly increase the cost of litigation; and
  - c. the factual allegations therein have evidentiary support after a reasonable opportunity for discovery.
  - 4. Sign, execute and file the Certification against Forum Shopping;
  - 5. Serve the summons in any of the following cases:
  - a. Failure of service of summons by the sheriff, his or her deputy or other proper court officer, in which case, the summons shall be served by Ms. Policarpio, together with the sheriff, his or her deputy or other proper court officer;
  - b. The summons is to be served outside the judicial region of the court where case is pending;
  - c. The summons is returned without being served on any or all of the defendants;
  - d. Other cases allowed or authorized by the court or the Rules of Court, as amended.
- 6. To represent Vitarich Corporation in all stages of trial, and to testify as witness;

"RESOLVED, ALSO, that the Corporation authorize as it hereby authorizes Ms. Policarpio, or Atty. Mary Christine C. Dabu-Pepito, Atty. Carmencita C. Dabu, or any of the lawyers of Dabu & Associates Law Office to represent Vitarich Corporation during the pre-trial, mediation, and judicial dispute resolution proceedings, with power to do the following:

- a. Enter into amicable settlement of the case and sign compromise agreement;
- b. Submit to alternative modes of dispute resolution;
- c. Enter into stipulations and admissions of facts and of documents;
- d. Agree on simplification of issues;
- e. Limit the number of witnesses;
- f. Enter into plea-bargaining arrangement;
- g. Dismiss or withdraw case or execute an Affidavit of Desistance upon full settlement;
- h. Testify as witness
- b. Do any act necessary or authorized under the rules;

	"RESOLVED FINALLY, that the Corporation authorize as it hereby authorizes Ms. Policarpio to appoint any of the Corporation's officers, or employees, as substitute to do any or all of the foregoing acts for and in behalf of the Corporation."
June 26,	RESOLUTION NO. 2020-23
2020	"RESOLVED, AS IT IS HEREBY RESOLVED, that the Corporation authorize as it hereby authorizes its QA Inspector, Ms. Cindy Bayno, to appear in all stages of the trial as may be necessary and to testify as witness for and in behalf of the Corporation in the case filed or to be filed against Mr. Lauro G. Bonifacio doing business under the name and style of "Transaviar Freight Services".
June 26,	RESOLUTION NO. 2020-24
2020	"RESOLVED AS IT IS HEREBY RESOLVED, that the Corporation authorize as it hereby authorizes its Credit and Collection Manager, Mr. Marlowe C. Mediante, or its Credit and Collection Administrative Head, Mr. Benedict J. Mogarte, to do any or all of the following acts for and in behalf of the Corporation:
	<ol> <li>Institute and cause the filing of civil, or criminal cases against delinquent customers, clients, or distributors of the Corporation;</li> <li>Sign and file the Complaint, Statement of Claim, Complaint-Affidavit, Petition, Comment, Memorandum, Position Paper, Affidavit, Motion, Petition for Review, Petition for Certiorari, Prohibition, or Mandamus and all other documents and pleadings as may be necessary;</li> <li>Verify the Complaint, Statement of Claim, Petition, Petition for Review, Petition for Certiorari, Prohibition or Mandamus, Memorandum, Position Paper, Affidavit, Motion and all other pleadings, and to sign, execute and file the Verification, and attest that:</li> </ol>
	<ul> <li>d. the allegations in the pleading are true and correct based on his personal knowledge, or based on authentic documents;</li> <li>e. the pleading is not filed to harass, cause unnecessary delay, or needlessly increase the cost of litigation; and</li> <li>f. the factual allegations therein have evidentiary support after a reasonable opportunity for discovery.</li> </ul>
	<ul> <li>4. Sign, execute and file the Certification against Forum Shopping;</li> <li>5. Represent Vitarich Corporation in all stages of trial, including small claims cases, and to testify as witness;</li> </ul>
	"RESOLVED, ALSO, that the Corporation authorize as it hereby authorizes Mr. Mediante, Mr. Mogarte, Atty. Mary Christine C. Dabu-Pepito, Atty. Carmencita C. Dabu, Atty. Nenita Dela Cruz Tuazon, or Atty. Juan Arturo Iluminado C. De Castro, to represent Vitarich Corporation during the pre-trial, mediation, and judicial dispute resolution proceedings, with power to do the following:
	<ul><li>a. Enter into amicable settlement of the case and sign compromise agreement;</li><li>b. Submit to alternative modes of dispute resolution;</li><li>c. Enter into stipulations and admissions of facts and of documents;</li></ul>

- d. Agree on simplification of issues;
- e. Limit the number of witnesses;
- f. Enter into plea-bargaining arrangement;
- g. Dismiss or withdraw case or execute an Affidavit of Desistance upon full settlement;
- h. Do any act necessary or authorized under the rules;

"RESOLVED, ALSO, that the Corporation authorize as it hereby authorizes Mr. Mediante, Mr. Mogarte, Mr. Teddy Mendoza (Credit and Collection Supervisor for Luzon), Mr. Roberto Gubatao (Credit and Collection Officer), or Mr. Jun Juganas (Credit and Collection Officer) to serve the summons in any of the following cases:

- a. Failure of service of summons by the sheriff, his or her deputy or other proper court officer, in which case, the summons shall be served by Mr. Mediante, Mr. Mogarte, Mr. Teddy Mendoza, Mr. Roberto Gubatao, or Mr. Jun Juganas, together with the sheriff, his or her deputy or other proper court officer;
- b. The summons is to be served outside the judicial region of the court where case is pending;
- c. The summons is returned without being served on any or all of the defendants;
- d. Other cases allowed or authorized by the court or the Rules of Court, as amended.

"RESOLVED FINALLY, that the Corporation authorize as it hereby authorizes Mr. Mediante or Mr. Mogarte to appoint any of the Corporation's officers, or employees, as substitute to do any or all of the foregoing acts for and in behalf of the Corporation."

## June 26, 2020

### **RESOLUTION NO. 2020-25**

"RESOLVED AS IT IS HEREBY RESOLVED, that the Corporation authorize as it hereby authorizes its Credit and Collection Officer for Iloilo, Mr. Ernesto Denila, Credit and Collection Area Head for Cebu, Mr. Erwin Tragico, or Credit and Collection Area Head for Bacolod, Mr. Rolly Casa, to do any or all of the following acts for and in behalf of the Corporation, within their respective areas of designation/assignment:

- 1. Institute and cause the filing of civil, or criminal cases against delinquent customers, clients, or distributors of the Corporation;
- 2. Sign and file the Complaint, Statement of Claim, Complaint-Affidavit, Petition, Comment, Memorandum, Position Paper, Affidavit, Motion, Petition for Review, Petition for Certiorari, Prohibition, or Mandamus and all other documents and pleadings as may be necessary;
- 3. Verify the Complaint, Statement of Claim, Petition, Petition for Review, Petition for Certiorari, Prohibition or Mandamus, Memorandum, Position Paper, Affidavit, Motion and all other pleadings, and to sign, execute and file the Verification, and attest that:
  - a. the allegations in the pleading are true and correct based on his personal knowledge, or based on authentic documents;
  - b. the pleading is not filed to harass, cause unnecessary

delay, or needlessly increase the cost of litigation; and

- c. the factual allegations therein have evidentiary support after a reasonable opportunity for discovery.
- 4. Sign, execute and file the Certification against Forum Shopping;
- 5. Represent Vitarich Corporation in all stages of trial, including small claims cases, and to testify as witness;
  - 6. Serve the summons in any of the following cases:
  - a. Failure of service of summons by the sheriff, his or her deputy or other proper court officer, in which case, the summons shall be served by Mr. Denila, Mr. Tragico, or Mr. Casa, together with the sheriff, his or her deputy or other proper court officer;
  - b. The summons is to be served outside the judicial region of the court where case is pending;
  - c. The summons is returned without being served on any or all of the defendants;
  - d. Other cases allowed or authorized by the court or the Rules of Court, as amended.

"RESOLVED, ALSO, that the Corporation authorize as it hereby authorizes Mr. Denila, Mr. Tragico, Mr. Casa, Atty. Guillermo Tejida, or Atty. Dax Quijano to represent Vitarich Corporation during the pre-trial, mediation, and judicial dispute resolution proceedings, with power to do the following:

- a. Enter into amicable settlement of the case and sign compromise agreement;
- b. Submit to alternative modes of dispute resolution;
- c. Enter into stipulations and admissions of facts and of documents;
- d. Agree on simplification of issues;
- e. Limit the number of witnesses;
- f. Enter into plea-bargaining arrangement;
- g. Dismiss or withdraw case or execute an Affidavit of Desistance upon full settlement;
- h. Do any act necessary or authorized under the rules;

"RESOLVED FINALLY, that the Corporation authorize as it hereby authorizes Mr. Denila or Mr. Tragico, or Mr. Casa to appoint any of the Corporation's officers, or employees, as substitute to do any or all of the foregoing acts for and in behalf of the Corporation."

## June 26, 2020

### **RESOLUTION NO. 2020-26**

"RESOLVED AS IT IS HEREBY RESOLVED, that the Corporation authorize as it hereby authorizes its Credit and Collection Head for Mindanao, Mr. Ralph Adrian Aruj, to do any or all of the following acts for and in behalf of the Corporation, within his respective area of designation/assignment:

1. Institute and cause the filing of civil, or criminal cases against delinquent customers, clients, or distributors of the Corporation;

- 2. Sign and file the Complaint, Statement of Claim, Complaint-Affidavit, Petition, Comment, Memorandum, Position Paper, Affidavit, Motion, Petition for Review, Petition for Certiorari, Prohibition, or Mandamus and all other documents and pleadings as may be necessary;
- 3. Verify the Complaint, Statement of Claim, Petition, Petition for Review, Petition for Certiorari, Prohibition or Mandamus, Memorandum, Position Paper, Affidavit, Motion and all other pleadings, and to sign, execute and file the Verification, and attest that:
  - a. the allegations in the pleading are true and correct based on his personal knowledge, or based on authentic documents;
  - b. the pleading is not filed to harass, cause unnecessary delay, or needlessly increase the cost of litigation; and
  - c. the factual allegations therein have evidentiary support after a reasonable opportunity for discovery.
  - 4. Sign, execute and file the Certification against Forum Shopping;
- 5. Represent Vitarich Corporation in all stages of trial, including small claims cases, and to testify as witness;

"RESOLVED, ALSO, that the Corporation authorize as it hereby authorizes Mr. Aruj, Atty. Recto Achas, or YLPS Law Firm or any of the latter's lawyers to represent Vitarich Corporation during the pre-trial, mediation, and judicial dispute resolution proceedings in the cases filed in Mindanao, with power to do the following:

- a. Enter into amicable settlement of the case and sign compromise agreement;
- b. Submit to alternative modes of dispute resolution;
- c. Enter into stipulations and admissions of facts and of documents;
- d. Agree on simplification of issues;
- e. Limit the number of witnesses;
- f. Enter into plea-bargaining arrangement;
- g. Dismiss or withdraw case or execute an Affidavit of Desistance upon full settlement;
- h. Do any act necessary or authorized under the rules;

"RESOLVED, ALSO, that the Corporation authorize as it hereby authorizes Mr. Aruj, Mr. Hezron Aquino (Credit and Collection Officer for Davao), or Mr. Emelio David (Credit and Collection Officer for Cagayan De Oro City) to serve the summons in any of the following cases:

- a. Failure of service of summons by the sheriff, his or her deputy or other proper court officer, in which case, the summons shall be served by Mr. Aruj, Mr. Aquino or Mr. David, together with the sheriff, his or her deputy or other proper court officer;
- b. The summons is to be served outside the judicial region of the court where case is pending;
- c. The summons is returned without being served on any or all of the defendants;
- d. Other cases allowed or authorized by the court or the Rules of Court, as amended.

"RESOLVED FINALLY, that the Corporation authorize as it hereby authorizes Mr. Aruj to appoint any of the Corporation's officers, or employees, as substitute to do any or all of the foregoing acts for and in behalf of the Corporation."

# Item 16. Matters Not Required to be submitted

Proof of transmittal to stockholders of the required notice of the meeting will not be submitted for approval by the stockholders.

## Item 17. Amendment of Articles of incorporation and By-Laws

During the regular meeting of the Board of Directors on 17 July 2020, the Board of Directors, by the unanimous vote of all its eleven (11) members approved the decrease in the number of its members from eleven (11) to nine (9) as well as the amendment of Article VI of the Amended Articles of Incorporation. Pursuant to the RCCP, the said amendment shall be submitted for the approval of the stockholders.

Item 18. Other Proposed Action

Not Applicable

### Item 19. Voting Procedures

For the election of the directors, in accordance with the Corporation's Revised Manual on Corporate Governance and By-Laws, the stockholders must elect the members of the Board of Directors of the Corporation comprised of eleven (11) directors, including three (3) independent directors, who shall hold office for a term of one (1) year, or until their successors shall have been duly elected and qualified.

Following the announcement on the holding of the annual stockholders' meeting, the Nominations, Remunerations, and Corporate Governance Committee accepted the nomination of any individual for election as directors. Thereafter, the Nominations Committee evaluated the nominees for the Board, including three (3) nominees for independent directors, and determined that they have all the qualifications and none of the disqualifications to serve in the Board of Directors. Each stockholder entitled to vote may vote on the shares registered in his/her/its name for as many persons as there are directors, or he/it may cumulate said shares and give one candidate as many votes as the number of directors to be elected multiplied by the number of his/its shares shall equal, or he/it may distribute them on the same principle among as many candidates as he/she/it shall see fit; provided that the total number of votes cast by him/it shall not exceed the number of shares owned by him/her/it multiplied by the whole number of directors to be elected.

Except for the amendment of Article VI of the Amended Articles of Incorporation, which requires the affirmative vote of the stockholders present and holding at least 2/3 of the outstanding capital stock of the Corporation, for all other matters requiring the vote or resolution of the stockholders, the affirmative vote of the stockholders present and constituting a quorum during the meeting.

#### PART II.

#### INFORMATION REQUIRED IN A PROXY FORM

#### Item 1. Identification

The Corporation is not soliciting a proxy.

#### Item 2. Instruction

- (a) The proxy form must be completed, signed and dated by the stockholder and received by the Corporation on or before 17 August 2020 through <a href="mailto:vc2020asm@vitarich.com">vc2020asm@vitarich.com</a>.
- (b) In case of a corporate stockholder, the proxy must be accompanied by a corporate secretary's certificate quoting the board resolution authorizing the relevant corporate officer to execute the proxy for the corporate stockholder, scanned copies of the governmentissued ID of the Corporate Secretary signing the Secretary's Certificate and the representative signing the proxy form.
- (c) a proxy form given by a broker or custodian bank in respect of shares of stock carried by such broker or custodian bank for the account of the beneficial owner must be accompanied by a scanned copy of the certification under oath stating that the broker or custodian bank has obtained the written consent of the account holder.
- (d) Validation of proxies will be done by the Special Committee of Election Inspectors on August 20, 2020.
- (e) The manner in which this proxy shall be accomplished as well as the validation hereof shall be governed by the provisions of Rule 20, Section 11(b) of the SRC IRR.
- (f) The stockholder executing the proxy shall indicate the manner by which he wishes the proxy to vote on the matters in (1) and (2) below by checking the appropriate box. Where the boxes (or any of them) are unchecked, the stockholder executing the proxy is deemed to have authorized the proxy to vote "FOR" the items below.

#### The proxy form states:

The undersigned stockholder of	VITARICH CORPORATION	(the "Corporation")	hereby nominates
constitutes, and appoints the foll	owing:		

Name of proxyholder:	
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or in his/her/its absence, the Chairman of the meeting, as his/her/its proxy, to represent and to vote all of his/her/its shares of stock in the Corporation registered in his/her/its name in the corporate books and records of the Corporation during the annual stockholders' meeting of the Corporation scheduled on 28 August 2020 via video-conferencing, and on any postponement or adjournment thereof.

The proxy is authorized to attend the annual stockholders' meeting via video-conferencing.

IN WITNESS WHEREOF, this proxy has been executed by the undersigned.

Signature:		
Name:	 	 
Date:		

### Item 3. Revocability of Proxy

Any stockholder who executes the proxy enclosed with this statement may revoke it at any time before it is exercised by submitting to the Corporate Secretary a written notice of revocation not later than the start of the meeting or by attending the meeting in person.

Item 4. Persons Making the Solicitation

The Corporation is not soliciting any proxy.

Item 5. Interest of Certain Persons in Matters to be Acted Upon

No director, officer or associate of any of the foregoing has any substantial interest, direct or indirect, by security holdings or otherwise, on the matter to be acted upon at the Annual General Meeting to be held on August 28, 2020.

## Undertaking

The Corporation undertakes to provide, without charge to each security holder, on the written request of any such person, a copy of the Corporation's annual report on SEC Form 17-A. Such written request shall be addressed to:

Mr. Ricardo Manuel M. Sarmiento
President / CEO
Vitarich Corporation
Vitarich Corporation Compound
Marilao-San Jose Road, Sta. Rosa I, Marilao-Bulacan

### SIGNATURES

Pursuant to the requirements of the Securities Regulation Code, the issuer has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

> VITARICH CORPORATION Issuer

July 17, 2020 Date

> ATTY. MARY CHRISTINE DABU-PEPITO **Assistant Corporate Secretary**

Compliance Officer/Corporate Information

Officer

# MANAGEMENT REPORT PART I - BUSINESS AND GENERAL INFORMATION

#### Item 1. BUSINESS

Vitarich Corporation was incorporated and organized in 1962. The brothers, Feliciano, Lorenzo and Pablo Sarmiento established the forerunner of Vitarich in 1950, when they founded Philippine American Milling Co. Inc. (PAMCO). PAMCO eventually moved from its original location to a more modern feed plant in Marilao, Bulacan. This move marked the beginning of Vitarich's fully integrated operations and the trade name "Vitarich" was subsequently adopted.

In 1962, after PAMCO acquired additional machinery and equipment to increase capacity, the Corporation was registered with the Securities and Exchange Commission (SEC) under the name "Vitarich Feedmill, Inc." The Corporation entered the poultry business and built an experimental poultry farm. In the years that followed, the Corporation entered into agreements with U.S. companies Cobb International and Babcock Poultry Farms for the exclusive franchise and distributorship of Cobb broiler and Babcock layer breeds, respectively, in the Philippines.

By the early 1970s, the Corporation further expanded its operations and extended its vertical integration by acquiring dressing plants and cold storage facilities. In 1981, the Corporation expanded outside Luzon by setting up the Davao satellite feedmill. The following year, it increased its feedmilling capacity in Marilao, Bulacan and at the same time, started operating its Cagayan De Oro feedmill and hatchery. Subsequent areas of expansion in the Visayas included the cities of Iloilo and Bacolod. At present, the Corporation's registered principal place of business is at Marilao-San Jose Road, Sta. Rosa I, Marilao, Bulacan. The Company has operating offices in Luzon, Iloilo and Davao, and maintains satellite offices in Southern Philippines.

The Corporation's shares of stock were registered with the Philippine Stock Exchange on February 8, 1995.

The Corporation went through corporate rehabilitation where its aggregate debt of P3.2 billion was restructured to allow the Corporation to avail of longer payment term and lower interest rate.

Meanwhile, on March 30, 2012, the SEC approved the extension of the Corporation's corporate life to another fifty years starting on July 31, 2012.

On October 16, 2013, the SEC approved the Company's increase in authorized capital to P3.5 billion and the conversion of Company debts amounting to P2.4 billion to Kormasinc, Inc. ("Kormasinc") into equity at 1 share of common stock for every P1.00 debt. Of the converted debt, P90.0 million was applied as payment for 90,030,236 shares from unissued shares and P2.3 billion was applied as payment for additional shares from the increase in authorized capital. Thus, Kormasinc became the Corporation's parent. With the debt to equity conversion and significant improvement in the Corporation's operations, the Regional Trial Court of Malolos, Bulacan (the Rehabilitation Court) approved its exit from Corporate Rehabilitation on September 16, 2016.

On November 23, 2017, the Corporation, through the approval of its Board of Directors, issued its authorized and existing but unissued capital stock of P267,836,113.00 divided into 267,836,113

common shares with a par value of Php1.00 per share. The Board of Directors likewise approved the conversion of the Corporation's debt of P407,110,891.00 to Kormasinc, Inc. into equity of the Corporation at a 1:1.52 ratio or 1 common share for every P1.52 debt. The Board of Directors also approved the application of Vitarich's debt of P407,110,891.00 to Kormasinc, Inc. as payment in full to the 267,836,113 common shares issued out of the authorized and existing but unissued shares. On December 22, 2017, the SEC approved the said debt to equity conversion, thereby increasing Kormasinc's ownership interest from 69.20% to 71.90%.

On July 11, 2018, the SEC approved the decrease of the capital stock of the Corporation from P3.5 billion divided into 3.5 billion shares at P1.00/share par value to P1,330,000,000.00 divided into 3.5 billion shares at P0.38/share par value. The SEC also approved the Corporation's equity restructuring to wipe out deficit as of December 31, 2017 of P2,256,037,517.00 against the Additional Paid-In Capital of P2,257,508,376.68.

The Corporation used to have several subsidiaries, namely: Breeder Master, Inc. ("BMI"), which is now known as Cobb Vantress Philippines, Inc. ("CVI"), Gromax, Inc. ("Gromax") and Philippines' Favorite Chicken, Inc. ("PFCI").

BMI was formed through the Company's joint venture agreement with Cobb-Vantress, Inc. ("CVI") in 1988. It was engaged in the production of day-old parent stocks. In 2002, however, the Corporation decided to dispose of its investment in BMI and agreed to pay its liabilities to BMI by returning all of its shares of stocks to BMI. Thus, CVI was left as the sole shareholder of BMI.

PFCI had several distribution agreements with America's Favorite Chicken Company ("AFC"). Under these distribution agreements, PFCI will distribute the paper goods, restaurant supplies, equipment, and food products to Texas Manok Atbp. Inc. (TMA). The latter corporation, which is owned by the Sarmiento family, in turn, entered into a development and franchise agreement with AFC. Under the development agreement between TMA and AFC, PFCI was granted the exclusive right to develop an aggregate of fifty (50) Texas Chicken and fifty (50) Popeye's Chicken restaurants in the Philippines in consideration for territorial and franchise fees payable to AFC as stipulated in the agreements. The franchise agreement allowed the PFCI to use the Texas Chicken and Popeye's Chicken trade names, service marks, logos, food formulae and recipes, and other exclusive rights to the proprietary Texas and Popeye's Chicken System.

The development of the restaurants was scheduled over a period of seven years starting in 1995 for Texas Chicken and 1996 for Popeye's. The franchise agreement shall be for a period of ten (10) years for each restaurant unit, renewable for four additional periods of five years each, at the option of the franchisee. However, PFCI, in 2000, lost its right to develop Popeye's Chicken in the Philippines. On October 1, 1998, the Board of Directors of PFCI approved the conversion into equity of the advances of Vitarich Corporation to PFCI amounting to ₱165 million to be applied to its unpaid subscriptions and for additional shares of stock of PFCI. Out of the ₱165 million advances to be converted into equity, ₱25 million was applied to Vitarich's unpaid subscription while the remaining ₱140 million was shown under Deposit on Future Stock Subscriptions account pending the approval from the SEC of the conversion.

In 2003, PFCI reverted the investment in shares of stock in PFCI to Advances to subsidiaries amounting to ₱140 million, as the Board of Directors of PFCI decided not to pursue its application with the SEC to convert into equity the advances received from Vitarich. PFCI initially recorded the transaction as an increase in investment in shares of stock in PFCI and a decrease in advances to subsidiaries when the Board of Directors of PFCI approved the proposed conversion in 1998.

AFC unilaterally terminated its development and franchise agreements with PFCI in 2001. As a result, in August 2001, PFCI and TMA filed a case against AFC and some of AFC's officers, such as Tom Johnson, Anthony Pavese and Loreta Sassen, among others, for undue termination of the development and franchise agreements with the Regional Trial Court of Pasig City, docketed as Civil Case No. 68583. The case called for injunction, specific performance, sum of money, and damages against AFC and some of its officers. In connection with such legal action, in 2001, PFCI recognized as claims receivable, as of December 31, 2001, certain losses arising from the closure of certain Texas Chicken restaurants and legal fees incurred relating to the case filed against AFC. Losses recognized as claims receivable include, among others, the loss on write-off of leasehold and building improvements relating to the closed stores. The total amount recognized as claims receivable (presented as part of Other Non-current Assets account in the condensed interim consolidated balance sheets) totaled \$23.2 million as of December 31, 2001.

The Regional Trial Court of Pasig City, in a decision dated April 3, 2002, approved the issuance of a preliminary writ of attachment on the properties of AFC in the Philippines upon posting of PFCI and TMA of a bond amounting to ₱100 million. Management believed that this case would be settled in favor of the PFCI and TMA. On September 24, 2003, the trial court granted the Motion to Dismiss filed by two of the defendants. PFCI, in turn, filed a Motion for Partial Reconsideration of the order. Moreover, AFC has filed a Petition for Certiorari before the Court of Appeals assailing the validity of the trial court previously issued writ of attachment. On December 22, 2004, the parties have entered into a compromise agreement for the settlement of the case of which the parties have filed a joint motion to dismiss before the Regional Trial Court of Pasig City, Branch 152. On March 4, 2005, the Regional Trial Court of Pasig City, Branch 152 had approved the Joint Motion to Dismiss filed by the parties based on the Compromise Agreement entered into by them, thus, putting an end to the case.

In 2005, the Company discontinued operations of its Texas Manok's Restaurants. Accordingly, it terminated all its employees and provided full valuation allowances on all its remaining assets. On 26 July 2017, the BOD and Stockholders of PFCI approved the amendment of its Articles of Incorporation to shorten its corporate life to until March 31, 2019. The SEC also approved PFCI's amendment of Articles of Incorporation. Thus, PFCI was placed under the liquidation process beginning April 1, 2019. The Company deconsolidated PFCI and recognized a gain of P28.2 million on deconsolidation.

On the other hand, Gromax was a wholly owned subsidiary of the Company, which started commercial operation in January 1996. Previously, it was a division of the Company, which was spun off to a separate entity. Gromax was registered with SEC on 10 November 1995.

Effective 01 April 2015, the operations of Gromax, manufacturing animal health and nutritional feeds, was reintegrated into the Company. Specialty feeds supplement the product offering of animal feeds produced by the Company. Pursuant to the reintegration, Gromax transferred all its employees to the Company. Retirement benefits accruing to these employees were transferred accordingly. The SEC approved on 31 May 2018 Gromax's Amended Articles of Incorporation which shortened its corporate life to until 10 November 2019.

With the disposition of the Company's shares in BMI and the cessation of corporate lives of PFCI and Gromax, the Company no longer has subsidiaries.

#### **BUSINESS OF ISSUER**

# **Business Segments and Product Distribution**

For management purposes, the Company is organized and managed separately according to the nature of products and services provided, with each segment representing a strategic business unit that offers different products and serves different markets.

The industry segments where the Company operates are as follows:

- a. The Food segment is engaged in the growing, production and distribution of chicken broilers, either as live or dressed. Its products are distributed to wet markets and supermarkets.
- b. The Feeds segment caters to the feed requirement of the poultry growers industry. It is engaged in the manufacture and distribution of animal and aqua feeds, animal health and nutritional products, and feed supplements.
- c. The Farms segment is involved in the production of day-old chicks and pullets.
- d. The Corporate and Others segment includes general and corporate income and expense items which are not specifically identifiable to a particular segment.

# Competition

Although the Corporation is focused on the chicken and feed industry, it faces competition from several sources by virtue of its integrated operations. The Corporation intends to strengthen its competition by establishing objectives and strategic plans to effectively compete with other integrators not only for consumers of its products but also for production resources such as contract growers. The Corporation competes based on product performance.

Principal competitors of the Company are San Miguel Corporation (B-Meg), UNAHCO, Cargill, New Hope, CJ Feeds, CP Feeds, Philmico, Uno Feeds and Inoza Feeds for the feed business. Key players in chicken business are San Miguel Corporation (Magnolia), Bounty, Foster, Danway, CP, Sustamina and Leong hup.

Given its vision to continue be the pioneer, agri-business partner, and innovator in the feeds industry, and backbone of every Filipino farmer's success, the Company allotted resources to the research and development of production process improvements and product value enhancement.

#### Sources of Raw Materials

The raw material components of feeds represent the most significant cost component of the Company's operations. Major raw materials of the feed business of the Company are corn, wheat, soya, and rice bran. The Company purchases these materials locally from traders. There are also times that the Company imports these materials from Australia, North and South America, India, and Pakistan. It is also continuously undertaking programs to substitute traditional grains with materials considered as by-products. High cost of major raw materials such as wheat, corn, oil and soybean meal makes it imperative for the Company to source alternative (and non-traditional) raw materials such as food by-products and other protein sources.

The Company is not dependent on, nor has any major existing supply contract, with one or a limited number of its suppliers for the purchase of essential raw materials.

#### Customers

The Company has various customers from all product lines and is not dependent on a single or few customers. The loss of one or two of its customers does not have any adverse material effect on its operations. No customer of the Corporation accounted for 20% of its sales. The Corporation has existing sales contracts with business partners and customers in the normal and regular business transactions.

# Trademarks, Royalty and Patents

As of 2019, the Company continued to use the following devices and logos, which were previously registered with the Intellectual Property Office on the dates opposite to its names:

**Date Registered** 

•	Vitarich and Devices	November 11, 2010
•	Aqua V-Tech and Logo	January 20, 2011
•	Gromax Incorporated and design	November 23, 2017
•	Cook's Golden Dory all fresh all natural and device	December 22, 2011

The Company is taking steps to renew its registration of its trademarks and it does not hold any other patent, trademark, franchise, concession or royalty agreement.

#### Certification

The Company's Quality Management Systems ("QMS") enabled the Company to establish procedures that cover all key processes in the business, monitoring process to ensure that they are effective, keeping adequate records, checking output for defects with appropriate corrective actions, regularly reviewing individual processes and the quality system itself for effectiveness, thus facilitating continual improvement.

In 2007, the Company's commitment toward consistent product quality and safety was further strengthened when the International Organization for Standardization (ISO) certified the Company-owned feed mill facilities in Visayas and Mindanao with ISO 22000:2005 Food Safety and Management Systems (FSMS) for quality and feed safety management systems. The Company has adopted and implemented preventive approaches to product safety that address physical, chemical and biological hazards in various aspects of feeds manufacturing along with the process and product inspection. The Company continuously complies and maintains the requirements of the standards for Iloilo and Davao Feed Mill plants.

# **Government Regulations and Approval**

Compliance with environmental laws enhances good community and industry relationship and provides assurance to employees and the community where the Company operates of their health and safety, thereby freeing the Company from violations and penalties.

Aside from compliance with the environmental laws, the Company, in order to ensure that only safe and wholesome products reach the consumers, also needs government approval for its principal products and services and for the registration of its feedmill, accreditation of chemical laboratory,

accreditation of meat plant, and cold storage, from the Bureau of Animal Industry (BAI) and the National Meat Inspection Services (NMIS), respectively. The Corporation is also required to secure all applicable permits from the Environmental Management Bureau (EMB) of the Department of Environment and Natural Resources (DENR) for its feedmill plant, dressing plant and rendering plant.

The Company had obtained all necessary permits, licenses and government approvals to manufacture and sell their products.

The Company has no knowledge of recent or impending legislation, which, when implemented, can result in a material adverse effect on its business or financial condition.

# Research and Development

The Company's research and development are centrally organized under the Research and Development Department to focus on the following core activities:

- Product Quality
- Research and Development
- Animal Nutrition

A Research and Development Manager directs these activities, which include the following:

- Animal nutrition
- Diagnostic laboratory services
- Feeds and feeds quality control
- Poultry genetic research
- New product development
- Technical extension services for contract breeders, growers and sales clients

The inauguration of the Company's renovated Research Center in 2001 upgraded the chemical laboratory capability and further improved the analysis procedure. The acquisition of modern laboratory equipment shortened the duration for analyzing products.

The Chemical Laboratory handles most of the laboratory services needed for feed processing, from raw material analyses to finished products tests. The Diagnostic Laboratory handles all the laboratory support related to feed and food safety as well as the surveillance, prevention, and diagnosis of diseases to ensure health maintenance of livestock.

To ensure that its edge in the reliability and accuracy of its analysis is kept, it continuously upgrades its equipment, i.e. the LECO protein analyzer, Atomic Absorption Analyzer for Macro and trace minerals including heavy metals. The acquisition of the ICP (Inductively Coupled Plasma) allowed the Company to analyze complex minerals and heavy metals simultaneously. The Gas Chromatograph is capable of accurately determining fatty acid as well as Volatile Fatty Acids and Hormones. The NIR (Near InfraRed System) is capable of determining proximate analysis including amino acids in a very short amount of time. The Company also upgraded its Fat Extractor, Kjel Dahl Protein Analyzer and the Ankom Fiber Analyzer Unit. Active Water and Moisture Analyzer units are used for the stability testing of the finished product as well as maintenance of quality for raw materials. UV Vis Equipment is used for mineral and enzyme analysis. Additional serological tests, including Avian Influenza virus as well as Eliza based Swine serological, were instituted to serve the growing demand of the consumers.

For research and development activities, the Corporation spent P6.1M in 2019, P10.57M in 2018, and P4.4M in 2017.

The Company complies with all environmental laws and regulations implemented by the EMB-DENR and invests appropriately to ensure compliance.

To ensure that its facilities are compliant with existing environmental laws, the Company implemented the following activities:

- 1. Stack emission testing of boilers to ensure that the gases being emitted during operation of the boilers are within the Standards of the Clean Act of the Philippines. For Davao plant, a 3rd party tester has been tapped for ambient air testing and emission testing for Plant 1 boiler and Plant 2 boiler and power generator. The cost that was incurred is Php 145,000 for the emission test of Genset and boilers of Plant 1 and Plant2, conducted last May 2019. The Company passed all parameters. The Company will be processing for another set of tests for this year before end of May. Processing started last March but is still pending due to COVID-19, will resume upon availability of EMB and 3rd party emission tester. For Iloilo, Permit to Operate (PTO) for Boiler was acquired Feb 1, 2018 and to expire by March 30, 2022.
- 2. Regular monitoring of the final discharge of wastewater from our plants, ensuring that water discharge from our operation are within the regulatory standards set by the Clean Water Act. Iloilo Plant has received its Wastewater Discharge Permit from EMB-DENR last Dec 26,2019 which will expire on March 26,2021. Total Processing Fee estimated at Php 6,000.00.
- 3. In view of the warehouse expansion projects, Iloilo warehouse has been issued with the Environmental Compliance Certificate (ECC -EPRMP) by the Environmental Management Bureau of the Department of Environment and Natural Resources Region 6 last August 15, 2018. Processing cost is PHP10,000. Davao Plants have been issued with an ECC for Expansion (incorporating the 2 existing ECCs of Davao Feedmill Plant and the acquired DSFC Feedmill Plant). The New ECC (#ECC-OL-R11-2020-0069) was issued last January 20,2020 amending ECC#ECC-R11-1805-0014 and superseding ECC#ECC-R11-1705-0011. Issuance of ECC includes compliance to Clean Air Act, Clean Water Act, Waste Management Act and all other regulatory compliance. Processing cost incurred was around P10,000.00.
- 4. Regular repair and maintenance of facilities and pollution control facilities attached to ensure good operating conditions and thereby prevent/control pollution coming from the plant.
- 5. Continuous improvement of pollution control devices and/or equipment to meet regulatory Standards.
- 6. Annual renewal of Permits from DENR-EMB is secured. Cost varies for each plant ranging from P1,000 to 10,000.

# **Manpower Complement**

As of December 31, 2019, headcount is a total 0f 926 employees, with 588 regular employees and 338 contractual. The Corporation's Collective Bargaining Agreement expires July 31, 2020 and there is no labor unrest.

The Federation of Free Workers - Vitarich Corporation Employees / Workers Union Chapter (FFW – VEWU) is the duly authorized collective bargaining agent that represents all rank and file employees of the Corporation.

#### Pension Costs/Retirement Benefits

The Company maintains a partially funded, noncontributory post–employment defined benefit plan covering all of its regular full-time employees. The defined benefit plan is being administered by a trustee bank which is responsible for the administration of the plan assets and for the definition of the investment strategy. The Company's retirement benefits are based on years of service and one and one-fourth month's salary for every year of continuous service.

The plan is exposed to interest rate risks and changes in the life expectancy of qualified employees. The plan is not exposed to significant concentrations of risk on the plan assets.

Actuarial valuations are made periodically to update the retirement liability and the amount of contributions. The latest actuarial valuation of the plan is as at December 31, 2019.

# Financial Risk Management

The Company is exposed to a variety of financial risks which result from its operating, financing and investing activities. The Company's overall risk management program focuses on the unpredictability of the markets and seeks to minimize potential adverse effects on the Company's performance.

The Company does not engage in the trading of financial assets for speculative purposes nor does it write options. The financial risks, which the Company is exposed to, are described below and in the succeeding pages.

#### Foreign Currency Risk

To a certain extent, the Company has an exposure to foreign currency risks as some of its raw materials purchases are sourced outside the Philippines and are therefore denominated in foreign currencies. However, the Company has not yet experienced significant losses due to the effect of foreign currency fluctuations since purchases denominated in foreign currency are kept at a minimum.

# Interest Rate Risk

As at December 31, 2019 and 2018, the Company has no significant floating rate financial assets or liabilities. The Company's operating cash flows are substantially independent of changes in market interest rates.

The Company has no borrowings that carry variable interest rates, which released the Company from any cash flow interest rate risk.

# Credit Risk

Generally, the maximum credit risk exposure of the financial assets is the carrying amount of the financial assets.

The Company continuously monitors defaults of counterparties, identified either individually or by group, and incorporates this information into its credit risk controls. Where available at a reasonable cost, external credit ratings and/or reports on counterparties are obtained and used. The Company's policy is to deal only with creditworthy counterparties.

The Company's trade and other receivables are not exposed to a concentration of credit risk as the Company deals with a number of customers. The trade and other receivables are actively monitored and assessed, and where necessary an adequate level of provision is maintained. In addition, to minimize credit risk, the Company requires collateral, generally land and real estate, from its customers.

The Company's management considers that trade and other receivables that are not impaired nor past due for each reporting periods are of good credit quality

The Company's basis in grading its neither past due nor impaired financial assets is as follows:

High grade: ratings given to counterparties with strong to very

strong capacity to meet its obligations.

Standard grade: ratings given to counterparties with average capacity to

meet its obligations.

# Liquidity Risk

The Company manages its liquidity profile to be able to service its long-term debt as these fall due by maintaining sufficient cash from operations. The Company maintains cash to meet its liquidity requirements for up to 30-day periods.

#### Price Risk

The Company is exposed to commodity price risk as the raw materials of its main products are subject to price swings. The Company's management actively seeks means to minimize exposure to such risk.

# Item 2. PROPERTIES

The Corporation operates and/or leases numerous production facilities, which include feed mills, dressing plants, and hatcheries. As of December 31, 2019, these facilities include the following.

	Condition	Remarks
Feed Mill		
Luzon	Good	Toll
Visayas	Good	Owned
Mindanao	Good	Owned/Toll
Dressing Plant		
Luzon	Good	Toll
Visayas	Good	Toll
Mindanao	Good	Toll
Hatchery		
Luzon	Good	Toll
Visayas	Good	Toll
Mindanao	Good	Toll

The Corporation will only consider a project which is critical to its continued operations and will likewise generate substantial cost savings and higher return of investment.

#### Item 3. LEGAL PROCEEDINGS

On 20 June 2018, the Supreme Court denied the Motion for Reconsideration of Charter Ping An Insurance Corporation (Charter Ping An) of the Supreme Court's denial of the insurance company's Petition for Review on Certiorari under Rule 45, which questioned the Court of Appeals' decision remanding the case to the Regional Trial Court of Malolos, Bulacan for further proceedings insofar as the remaining claim of the Company is concerned. On 10 September 2019, the Supreme Court issued an Entry of Judgment certifying that its resolution on 20 June 2018 has become final and executory on 06 June 2019. Hence, the case shall be remanded to the Regional Trial Court of Malolos, Bulacan for further proceedings on the Company's remaining claim against Charter Ping An.

# Item 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

There were no matters submitted to a vote of security holders during the calendar year covered by this report other than those made during the Annual General Meeting of the Stockholders held on 28 June 2019. The results of the said meeting had been disclosed to the Philippine Stock Exchange via the PSE Edge on 28 June 2019 and posted on the Company's website. A copy of the draft of the Minutes of the said meeting is also posted on the Company's website.

#### PART II - OPERATIONAL AND FINANCIAL INFORMATION

Item 5. MARKET FOR REGISTRANT'S COMMON EQUITY AND RELATED STOCKHOLDERS MATTERS The registrant's common equity is principally traded in the Philippine Stock Exchange (PSE). The high and low sales prices for every quarter ended are indicated in the table below:

	20	18	20	019	2020				
	High	Low	High	Low	High	Low			
1st Quarter	2.02	1.91	1.72	1.66	0.89	0.86			
2nd Quarter	2.64	2.55	1.28	1.26	0.86	0.81			
3rd Quarter	2.08	2.04	1.14	1.10					
4th Quarter	1.99	1.90	1.20	1.14					

The closing price of the Corporation's common shares as of the last trading date – December 27, 2019 was P 1.20 per share.

As of June 30, 2020, the latest trading date prior to the completion of this annual report, sales price of the common stock was at 0.86/ share.

There are no securities to be issued in connection with an acquisition, business combination or other reorganization.

# Sales of Unregistered Securities

On November 23, 2017, Vitarich Corporation agreed to issue 267,836,113 unissued but existing common shares to Kormasinc, Inc. due to the conversion of the latter's credit of P407,110,891.00 into equity of the Corporation. On December 22, 2017, the Securities and Exchange Commission approved the valuation of 267,836,113 shares.

# Holders

The Corporation has only one class of shares i.e., common shares. The total number of stockholders as of June 30, 2020 is 4,132 and the total number of shares outstanding on that date was 3,054,334,014.

	as of June 30, 2020	Dec 2019	Dec 2018		
Number of Issued & Outstanding Shares	3,054,334,014	3,054,334,014	3,054,334,014		
Number of Stockholders	4,132	4,132	4,155		
Number of Shares owning at least one board lot each	3,128	3,128	3,149		

Total public ownership shares as of June 30, 2020 is 26.02%. The Company's Filipino-Foreign equity ownership as of June 30, 2020 is as follows:

	No. of Shares	% Ownership
Shares owned by Filipino	2,933,729,572	94%
Shares owned by Foreigners	120,604,442	6%
Total	3,054,334,014	100%

Listed below are the top 20 stockholders of the Corporation as of June 30, 2020:

	Name of Stockholders	Number of Shares	Percent to Total Outanding Shares
1	PCD NOMINEE CORPORATION (FILIPINO)	2,914,294,407	95.42%
2	PCD NOMINEE CORPORATION (NON-FILIPINO)	119,767,942	3.92%
3	YAZAR CORPORATION	1,402,520	0.05%
4	JOSE M. SARMIENTO	1,305,320	0.04%
5	MA. LUZ S. ROXAS	1,305,320	0.04%
6	MA. VICTORIA M. SARMIENTO	1,305,320	0.04%
7	GLICERIA M. SARMIENTO	690,000	0.02%
8	NELIA CRUZ	527,850	0.02%
9	ROGELIO M. SARMIENTO	290,000	0.01%
10	ANTONIO S. RAAGAS	270,000	0.01%
11	BETINA ANGELINA I. SARMIENTO	228,510	0.01%
12	NORBERTO T. HOFELENA	220,778	0.01%
13	GLADY Y. LAO	215,000	0.01%
14	BERNAD SECURITIES, INC.	203,000	0.01%
15	DANIEL J. ADVINCULA	200,000	0.01%
16	ORLANDO P. CARVAJAL	185,000	0.01%
17	TERESITA Y. SARMIENTO	164,000	0.01%
18	LORENZO S. SARMIENTO	141,134	0.00%
19	BIENVENIDO LIM	140,000	0.00%
20	GEORGE CHUA	111,000	0.00%
	Others	11,366,913	0.37%
Tot	tal Shares Issued and Outstanding	3,054,334,014	100.00%

In 1995, the Corporation declared a cash dividend of P0.10 per share. But for the years 1996 up to 2014, the Corporation did not declare any dividend because of the losses suffered by the Corporation.

# **Description of Vitarich Shares**

Securities of the Company consist entirely of common stock with par value of P0.38 per share. All shares are equally eligible to receive dividends and repayment of capital and each share is entitled to one vote at the shareholders' meeting of the Company.

# Item 6. MANAGEMENT'S DISCUSSION AND ANALYSIS OR PLAN OF OPERATION

#### **RESULTS OF OPERATIONS**

Fiscal Year 2019 compared to Fiscal Year 2018

Consolidated sale of goods increased by 2% only, from 8.3 billion registered in 2018 to 8.4 billion registered in 2019, mainly because of favorable chicken prices in the market during the second half of the year.

Sale of goods per business segment is as follows:

# • Food Segment:

Sale of goods of food segment increased by 5%, from P3.8 billion registered in 2018 to P4.0 billion in 2019 due to favorable selling price of chicken towards the second half of the year.

# Feeds Segment:

Sale of goods of feeds segment amounted to P3.9 billion in 2019 and 2018. Several hog farm customers were also affected by African Swine fever during the last quarter of the year, nevertheless, the Company still able to sustain its sales during the year.

# Farms Segment:

Sale of goods of farms segment decreased by 18%, from P570 million registered in 2018 to P466 million in 2019 as poultry industry was badly affected by the unfavorable chicken prices in the market during the first half of the year.

Cost of goods sold increased by 1%, from P7.6 billion in 2018 to P7.7 billion in 2019 due to higher cost of raw materials and high day-old-chick cost.

Gross profit for 2019 amounted to P717 million, higher by 17% or P106 million from P612 million in 2018. Increased gross profit was mainly due to improved efficiency of poultry and feed operations and favorable chicken prices in the market during the second half of the year.

Operating expenses increased by 1% from P585 million in 2018 to P588 million in 2019 due to higher administrative, selling and distribution expenses. Other operating income of P29 million in 2019 was decreased by 4% as compared to 2018 primarily due to lower rental income.

Other charges increased by 190%, from P76 million in 2018 to P220 million in 2019 due to higher tax settlement, interest expense, provision for impairment losses on receivables and one-time consultancy expense. Other income recognized was higher by 130%, from P89 million in 2018 to P204 million in 2019 because of higher gain on fair value changes of investment properties, gain on reversal of long-outstanding payables and recovery of accounts written-off.

Tax expense increased by 158% from P5.4 million in 2018 to P13.9 million in 2019.

For the year, the Company posted a Net Income of P128.8 million in 2019, P63.7 million or 98% higher than 2018 of P65.2 million.

Fiscal Year 2018 compared to Fiscal Year 2017

Consolidated sale of goods increased by 27%, from 6.5 billion registered in 2017 to 8.3 billion registered in 2018, driven by strong performance of all product lines.

Sale of goods per business segment is as follows:

# Food Segment:

Sale of goods of food segment increased by 39%, from P2.8 billion registered in 2017 to P3.8 billion in 2018 due to higher sales volume and better selling prices of chicken, except in the last quarter of the year.

# Feeds Segment:

Sale of goods of feeds segment increased by 16%, from P3.3 billion registered in 2017 to P3.9 billion in 2018 due to expansion of several farm customers.

# • Farms Segment:

Sale of goods of farms segment increased by 38%, from P412 million registered in 2017 to P570 million in 2018 due to successful recruitment of additional farm breeding and broiler partners.

Cost of goods sold increased by 32%, from P5.8 billion in 2017 to P7.6 billion in 2018 due to higher cost raw materials and high DOC cost. Better efficiency versus last year, however, during the last quarter of the year, the industry experience oversupply of chicken, resulting to gross profit of P612 million, lower by 15% or P110 million.

Operating expenses increased by 6% from P551 million in 2017 to P585 million in 2018 due to higher administrative, selling and distribution expenses. Other operating income of P35 million in 2018 was decreased by 3% as compared to 2017 primarily due to lower rental income.

Other charges decreased by 84%, from P55million in 2017 to P9.1 million in 2018 because no tax compromise settlement and liquidated damages were recognized this year and due to gain on fair value changes of investment properties.

Tax expense decreased by 82% from P29.1 million in 2017 to P5.4 million in 2018.

With the above, the Company posted a Net Income of P65.2 million in 2018, P122.4 million in 2017 which is lower by 47% or P57.2 million.

# Fiscal Year 2017 compared to Fiscal Year 2016

Consolidated sale of goods increased by 27%, from 5.1 billion registered in 2016 to 6.5 billion registered in 2017, driven by strong performance of all product lines.

Sale of goods per business segment is as follows:

# • Food Segment:

Sale of goods of food segment increased by 47%, from P1.9 billion registered in 2016 to P2.8 billion in 2017 due to higher sales volume and better selling prices of chicken.

# Feeds Segment:

Sale of goods of feeds segment increased by 13%, from P2.9 billion registered in 2016 to P3.3 billion in 2017 due to expansion of several farm customers.

# Farms Segment:

Sale of goods of farms segment increased by 37%, from P301 million registered in 2016 to P412 million in 2017 due to successful recruitment of additional farm breeding and broiler partners.

Cost of goods sold increased by 29%, from P4.5 billion in 2016 to P5.8 billion in 2017 due to higher cost of some raw materials. Better efficiency versus last year, however, helped to partially mitigate the higher raw material prices resulting to a gross profit of P722 million, ahead by P89 million or 14%.

Operating expenses increased by 16% from P474 million in 2016 to P551 million in 2017 due to higher administrative, selling and distribution expenses. Other operating income of P36 million in 2017 decreased by 21% in 2016 primarily due to no recovery of accounts written off.

Other charges decreased by 69%, from P179 million in 2016 to P55 million in 2017 due to higher tax compromise settlement, demurrage on cargo release, and provision of probable loses in 2016.

Tax expense increased by 243% from P8.5 million in 2016 to P29 million in 2017.

With the above, the Company posted a Net Income of P122.4 million in 2017, P104.8 million or 599% higher than 2016 of P17.5 million.

Fiscal Year 2016 compared to Fiscal Year 2015

Vitarich Corporation and its Subsidiaries generated a consolidated sale of goods of P5.1 billion as of December 31, 2016, 48% sales growth over previous year of P3.4 billion. Sale of goods per business segment follows:

# Food Segment:

Sale of goods of food segment increased by P652 million or 53%, from P1,222 million registered in 2015 to P1,874 million registered in 2016 due to increased volume of chicken sales.

# Feeds Segment:

Sale of goods of feeds segment increased by P867 million or 42%, from P2,059 million registered in 2015 to P2,926 million registered in 2016 due opening new hog and broiler farm customers.

# Farms Segment:

Sale of goods of farms segment increased by P137 million or 83%, from P164 million registered in 2015 to P301 million registered in 2016 due to successful recruitment of additional contract breeding partners.

The Company's cost of goods sold consists primarily of raw materials and packaging costs, manufacturing costs, and direct labor costs. Cost of goods sold increased by P1,530 million or 52%, to P4.5 billion in 2016 from P2.9 billion in 2015 due to increase in sales volume of animal and aqua feeds, live and dressed chicken and day old chicks.

Vitarich gross profit for 2016 amounted to P633 million, ahead by P126 million or 25% from P507 million in 2015. Increased gross profit was mainly due to higher sales volume, improved efficiency of poultry and feed operations, improved inventory management and cost savings in operating expenses.

Operating expenses in 2016 of P473 million increased by 12% from P421 million in 2015 due to higher selling and distribution expenses on account of improved sales volume. Other operating income in 2016 of P46 million increased by 21% in 2015 primarily due to recovery of accounts written off.

As a result of the above factors, the Company registered an operating profit of P205 million in 2016, P82 million or 66% higher compared to 2015 of P123 million.

Other charges of P178 million in 2016 were 46% higher than 2015 of P122 million due to tax compromise settlement, demurrage on cargo release, and provision of probable loses.

Tax expense in 2016 increased to P8.5 million versus 2015.

2016 other comprehensive income increased by 6149% compared to 2015.

For the year, the Company incurred a total comprehensive income of P106 million, 1134% higher than 2015 of P8.6 million

Fiscal Year 2015 Compare to Fiscal Year 2014

Vitarich Corporation and its Subsidiaries generated a consolidated sale of goods of P3.4 billion as of December 31, 2015, 46% sales growth over previous year of P2.4 billion. Sale of goods per business segment follows:

# Food Segment:

Sale of goods of food segment increased by P428 million or 54%, from P794 million registered in 2014 to P1,222 million registered in 2015 due to increased turnover of poultry volume.

#### Feeds Segment:

Sale of goods of feeds segment increased by P614 million or 42%, from P1,445 million registered in 2014 to P2,059 million registered in 2015 due to increasing sales from current and new customers.

# Farms Segment:

Sale of goods of farms segment increased by P37 million or 29%, from P127 million registered in 2014 to P164 million registered in 2015 due to better supply of day old chick (DOC) volume.

The Company's cost of goods sold consists primarily of raw materials and packaging costs, manufacturing costs, and direct labor costs. Cost of goods sold increased by P754 million or 35%, to P2.9 billion in 2015 from P2.2 billion in 2014 due to increase in sales volume.

Vitarich's gross profit for 2015 amounted to P507 million, ahead by P325 million or 178% from P182 million in 2014. Increased gross profit was mainly due to higher sales volume, better selling prices of foods and farm products, perfected farm efficiencies, improved feed production, and lower cost of raw materials.

Operating expenses in 2015 of P421 million increased by 12% from P377 million in 2014 due to higher administrative expenses and selling and distribution expenses. Other operating income in 2015 of P38 million declined by 48% in 2014 primarily due to lower income from tolling operations related to the sale of hatchery properties.

As a result of the above factors, the Company registered an operating income of P123 million in 2015, P246 million or 200% higher compared to 2014 operating loss of P123 million.

Other charges of P122 million in 2015 was 82% lower than 2014 of P689 million.

In 2015 and 2014, the Company's BOD approved the disposal of certain noncore and core property, plant and equipment including its major feed mill and the land where it is located in Marilao, Bulacan. The proceeds were used to further reduce outstanding liabilities and generate needed working capital. In 2015, loss on sale of property, plant and equipment, investment properties and others of P94.6 million decreased by 85%.

- Interest income amounted to P0.17 million in 2015 and P0.53 million in 2014 decreased by 68% (see note 7 of the accompanying consolidated financial statements).
- Allowance for impairment loss was mainly for input VAT of P3.1 million (see note 10 of the accompanying consolidated financial statements).
- Interest expense of P0.22 million was computed on the restructured debt as part of total interest expense in the 2015 consolidated statements of comprehensive income (see note 21 of the accompanying consolidated financial statements).
- The Company recognized fair value gain of P2.8 million in 2015 and fair value loss of P5.4 million in 2014 or 151% reduction (see note 12 of the accompanying consolidated financial statements).

Tax benefit in 2015 decreased by P277.7 million or 97% versus 2014. The components of tax benefit as reported in the consolidated statements of comprehensive income are current tax expenses: MCIT at 2% and deferred tax benefit relating to origination and reversal of temporary differences (see note 20 of the accompanying consolidated financial statements).

2015 other comprehensive income increased by 277% compared to 2014 (see note 18 of the accompanying consolidated financial statements).

For the year, the Company incurred a net income of P8.6 million, 101% higher than the loss of P577.8 million in 2014.

#### **Financial Condition**

Total current assets as of December 31, 2019 of P2.3 billion was 17% lower than 2018 of P2.7 billion. Decrease in current assets were due to lower cash, receivables, inventories and other current assets.

Noncurrent assets increased by 20% from P1.6 billion as of December 31, 2018 to P1.9 billion as of December 31, 2019, which are mainly due to gain on fair value changes, net additions to property, plant and equipment and investment properties, and recognition of right of use assets.

Current liabilities decreased by 14% from P2.4 billion as of December 31, 2018 to P2.1 billion as of December 31, 2019 mainly due to decrease in trade and other payables, and short-term loans payable. Noncurrent liabilities increased by 9% from P429 million as of December 31, 2018 to P469 million as of December 31, 2019 due to higher cash bond deposits, finance lease liabilities and net deferred tax liabilities.

The Corporation's top five (5) key performance indicators are described as follows:

	2019	2018	
Revenue (Php Million): Sale of goods	8,439	8,256	
Fair value adjustment on biological assets	480	203	

Cost Contribution (Php Million):	7 720	7645
Cost of goods sold	7,730	7,645
Fair value adjustment on biological assets	471	203
Gross Profit Rate (%)	8%	7%
Operating Margin (Php Million)	159	57

# 1) Sales Volume, Price, and Revenue Growth

Consolidated revenue, composed of food, feed, and farm sales including fair value adjustment on biological assets, amounted to P8.9 billion, 5% higher than last year of P8.5 billion.

# 2) Cost Contribution

This measures the cost efficiency of the products and trend of raw materials prices, particularly importations wherein there are foreign exchange exposures. This also includes fair value adjustments on biological assets. Costs are analyzed on a regular basis for management's better strategic decisions in cost reduction and efficiency measures.

# 3) Gross Profit Rate

The review is done on a regular basis to check if the targets are being met based on the forecasted gross profit rate. This is being done on a regular basis for proper and immediate action.

# 4) Operating Margin

Operating margin is the result after operating expenses are deducted. Review of operating expenses is performed on a regular basis. These are being analyzed and compared against budget, last month and previous years, to ensure that cost reduction measures are being met and implemented.

# 5) Plant Capacity Utilization

This determines total usage of the plant capacity. The higher the plant utilization, the better the productivity, which translates to better margin.

There are no material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships of the company with unconsolidated entities or other persons created during the reporting period.

There are no material commitments for capital expenditures.

There are no significant elements of income or loss arising from continuing operations.

There is no known trend, or any demand, commitments, event or uncertainty that will result in or that are reasonably likely to result to Corporation's liquidity increasing or decreasing in any material way.

There are no events that will trigger direct or contingent financial obligation that is material to the Corporation, including any default or acceleration of an obligation.

# Item 7. FINANCIAL STATEMENTS

The Consolidated Audited Financial Statement of the Corporation for the year-ended December 31, 2019 including the applicable schedules listed in the accompanying index to financial statements and supplementary schedules are filed as part of the SEC Form 17-A.

# PART IV - EXHIBITS AND SCHEDULES

# **EXHIBITS AND REPORTS ON SEC FORM 17-C**

#### (a) Exhibits

The exhibits, as indicated in the Index to Exhibits are either not applicable to the Corporation or require no answer.

# (b) Reports on SEC Form 17-C

The following are the items reported under SEC Form 17-C

Date of Report	REMARKS
January 9, 2019	Appointment of Rhuel S. Diego and Eugene B. Bayta Jr.
January 31, 2019	Clarification of News Report of News5
February 26, 2019	Resignation of Josefino A. Tapia Jr.
March 8, 2019	Resignation of Rufino S. Fermin II
April 8, 2019	Approval of 2018 Audited Financial Statement
April 26, 2019	Notice of Annual General Meeting 2019
April 26, 2019	Resignation of Atty. Hilado and Appointment of Atty. Velasco as Corporate Secretary
May 20, 2019	Advisement Letter to send Definitive Information Statement thru CD
May 30, 2019	List of Stockholders entitled to vote 2019
June 11, 2019	Certificate of Finality
June 28, 2019	Results of Annual General Meeting and Organizational Meeting 2019
July 31, 2019	Appointment of Mr. Emmanuel S. Manalang as Vice President & Nutrition and R&D Manager
August 23, 2019	Approval of Internal Audit Charter and appointment of Mr. Glenmark R. Seducon as Chief Audit Executive
August 23, 2019	Approval of Material Related Party Transactions Policy
September 27, 2019	Charter Ping An Insurance
December 27, 2019	Related Party Transaction
January 3, 2020	Appointment of Ms. Alicia G. Danque as Vice President and Supply Chain Director
March 16, 2020	Report on the Impact and Risk of COVID-19 on Business Operations and Measure to Mitigate the Risks
April 3, 2020	Resignation of Mr. Rhuel S. Diego
May 1, 2020	Postponement of Annual General Meeting 2020
May 1, 2020	Notice of Annual General Meeting 2020
May 8, 2020	Amendments to by-Laws
May 8, 2020	Amendments on Notice of Annual General Meeting 2020
June 8, 2020	Approval of 2019 Audited FS
June 30, 2020	Press Release - "2020 was supposed to be our year"

#### PART V – CORPORATE GOVERNANCE

The Company complies and adheres to its Amended Manual on Corporate Governance. The Board of Directors and the management, from time to time, makes the necessary amendments to its policies and strategies to ensure business continuity while employing the best practices in corporate governance. The members of the Board of Directors disclose any potential or actual conflict of interest they may have in a transaction presented for approval of the Board. They likewise inhibit from the discussions and voting of the said transaction. The Company continues to improve its corporate governance practices.

On 23 August 2019, the Company appointed Mr. Glenmark R. Seducon as its Chief Audit Executive. It likewise approved the Internal Audit Charter of the Company. In addition, the Company approved during the said meeting its Material Related Party Transactions Policy.

Evaluation System to Measure Compliance with Manual to Corporate Governance There is no particular system presently being applied to measure the Corporation's compliance with the provisions of its Manual on Good Corporate Governance.

The Company has substantially complied with the provisions of its Manual on Corporate Governance. As required by the Commission, a Certification of Compliance with the Manual was submitted in January 10, 2014.

Measures being undertaken to fully comply with the Adopted Leading Practices on Good Corporate Governance

The following are some of the measures undertaken by the "Corporation to ensure that full compliance with the leading practices on good governance are observed:

- 1. Compliance Officer has been designated to monitor compliance with the provisions on requirements of the Corporation's Amended Manual on Corporate Governance;
- 2. The Corporation had designated audit, risk oversight and related party transactions as well as nomination, remuneration and corporate governance committees;
- 3. The members of the Audit, Risk Oversight and Related Party Transactions Committee are all non-executive directors;
- 4. The Corporation has elected two independent directors to its Board;
- 5. The nomination committee pre-screens and shortlists all candidates nominated to become directors in accordance with the qualification and disqualification set up and established;
- 6. During the scheduled meetings of the Board of Directors, the attendance of each director is monitored and recorded; and
- 7. The directors & officers were provided copies of the Manual of the Corporate Governance of the Corporation for their information, guidance and compliance.
- 8. A Chief Audit Executive was appointed to strengthen the Corporation's internal control and audit procedures.
- 9. An Internal Audit Charter was formulated and approved.

Deviation from the Corporation's Manual of Corporate Governance

There is no substantial deviation of any kind from the registrant's Amended Manual of Corporate Governance nor was there any disclosure of the name and position of the person/s involved and sanction/s imposed on any individual.

Any plan to improve corporate governance of the company

The Company will continue monitoring compliance with its Amended Manual on Corporate Governance to ensure full compliance thereto.

# ANNEX A

2019 Consolidated Audited Financial Statements with the Statement of Management Responsibility on the **Financial Statements** 

# **COVER SHEET**

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# **SECURITIES AND EXCHANGE COMMISSION**

# SEC FORM 17-A

# ANNUAL REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SECTION 141 OF CORPORATION CODE OF THE PHILIPPINES

**1.** For the fiscal year ended **December 31.2019** 

	SEC identification Number 21134	
3.	BIR Tax Identification No. 000-234-398	
	VITARICH CORPORATION  Exact name of issuer as specified in its ch	narter
5.	BULACAN Province, country or other jurisdiction of i	ncorporation or organization
6.	POULTRY AND LIVESTOCK Industry Classification Code:	(SEC Use Only)
7.	MARILAO-SAN JOSE ROAD, STA, RO Address of issuer's principal office	SA I.MARILAO. BULACAN 3019  Postal Code
8.	(+632) 8843-3033 Registrant's telephone number, including	area code
9.	<b>N/A</b> Former name, former address and forme	r fiscal year, if changed since last report
10	D.Securities registered pursuant to Section	s 4 and 8 of the RSA
	Title of each Class	Number of shares of common stock outstanding and amount of debt outstanding
	Common Stock	
	Common Stock	<u>3.054.334.014</u>
11	Common Stock  1. Are any or all of the securities listed on a	<u>3.054.334.014</u>
11	<ul><li>1. Are any or all of the securities listed on a</li><li>Exchange? Yes [✓] No [ ]</li></ul>	<u>3.054.334.014</u>
11	<ul><li>1. Are any or all of the securities listed on a</li><li>Exchange? Yes [✓] No [ ]</li></ul>	3.054.334.014 a Stock
	Exchange? Yes [✓] No [ ]  If yes, state the name of such Stock Exc	3.054.334.014  a Stock  change and the class/es of securities listed therein:  Common
	<ul> <li>1. Are any or all of the securities listed on a Exchange? Yes [√] No [] If yes, state the name of such Stock Exchange. Inc.</li> <li>2. Indicate by check mark whether the reg</li> <li>(a) Has filed all reports required to thereunder or Sections 11 of the 26 and 141 of the Corporation C</li> </ul>	3.054.334.014  a Stock  change and the class/es of securities listed therein:  Common
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	<ul> <li>1. Are any or all of the securities listed on a Exchange? Yes [✓] No [ ] If yes, state the name of such Stock Exchange. Inc.</li> <li>2. Indicate by check mark whether the reg</li> <li>(a) Has filed all reports required to thereunder or Sections 11 of the 26 and 141 of the Corporation Comonths (or for such shorter period</li> </ul>	3.054.334.014  a Stock  change and the class/es of securities listed therein:  Common  istrant:  b be filed by Section 17 of the Code and SRC Rule 17 e RSA and RSA Rule 11(a)-1 thereunder, and Sections Code of the Philippines, during the preceding twelve (12) od the registrant was required to file such reports)

# APPLICABLE ONLY TO ISSUERS INVOLVED IN INSOLVENCY SUSPENSION OF PAYMENTS PROCEEDINGS DURING THE PRECEDING FIVE YEARS

14. Check wh	nether the issuer has filed all documents and reports required to be filed by
Section 17 of	f the Code subsequent to the distribution of securities under a plan confirmed
by a court or	the Commission.
.,	4
Yes []	No [ <b>✓</b> ]

- 15. If any of the following documents are incorporated by reference, briefly describe them and identify the part of SEC Form 17-A into which the document is incorporated:
- (a) Any annual report to security holders
- (b) Any information statement filed pursuant to SRC Rule 20  $\,$
- (c) Any prospectus filed pursuant to SRC Rule 8.1

# VITARICH CORPORATION

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SUSTAINABILITY REPORT

#### PART I – BUSINESS AND GENERAL INFORMATION

#### Item 1. BUSINESS

Vitarich Corporation was incorporated and organized in 1962. The brothers, Feliciano, Lorenzo and Pablo Sarmiento established the forerunner of Vitarich in 1950, when they founded Philippine American Milling Co. Inc. (PAMCO). PAMCO eventually moved from its original location to a more modern feed plant in Marilao, Bulacan. This move marked the beginning of Vitarich's fully integrated operations and the trade name "Vitarich" was subsequently adopted.

In 1962, after PAMCO acquired additional machinery and equipment to increase capacity, the Corporation was registered with the Securities and Exchange Commission (SEC) under the name "Vitarich Feedmill, Inc." The Corporation entered the poultry business and built an experimental poultry farm. In the years that followed, the Corporation entered into agreements with U.S. companies Cobb International and Babcock Poultry Farms for the exclusive franchise and distributorship of Cobb broiler and Babcock layer breeds, respectively, in the Philippines.

By the early 1970s, the Corporation further expanded its operations and extended its vertical integration by acquiring dressing plants and cold storage facilities. In 1981, the Corporation expanded outside Luzon by setting up the Davao satellite feedmill. The following year, it increased its feedmilling capacity in Marilao, Bulacan and at the same time, started operating its Cagayan De Oro feedmill and hatchery. Subsequent areas of expansion in the Visayas included the cities of Iloilo and Bacolod. At present, the Corporation's registered principal place of business is at Marilao-San Jose Road, Sta. Rosa I, Marilao, Bulacan. The Company has operating offices in Luzon, Iloilo and Davao, and maintains satellite offices in Southern Philippines.

The Corporation's shares of stock were registered with the Philippine Stock Exchange on February 8, 1995.

The Corporation went through corporate rehabilitation where its aggregate debt of P3.2 billion was restructured to allow the Corporation to avail of longer payment term and lower interest rate.

Meanwhile, on March 30, 2012, the SEC approved the extension of the Corporation's corporate life to another fifty years starting on July 31, 2012.

On October 16, 2013, the SEC approved the Company's increase in authorized capital to P3.5 billion and the conversion of Company debts amounting to P2.4 billion to Kormasinc, Inc. ("Kormasinc") into equity at 1 share of common stock for every P1.00 debt. Of the converted debt, P90.0 million was applied as payment for 90,030,236 shares from unissued shares and P2.3 billion was applied as payment for additional shares from the increase in authorized capital. Thus, Kormasinc became the Corporation's parent. With the debt to equity conversion and significant improvement in the Corporation's operations, the Regional Trial Court of Malolos, Bulacan (the Rehabilitation Court) approved its exit from Corporate Rehabilitation on September 16, 2016.

On November 23, 2017, the Corporation, through the approval of its Board of Directors, issued its authorized and existing but unissued capital stock of P267,836,113.00 divided into 267,836,113 common shares with a par value of Php1.00 per share. The Board of Directors likewise approved the conversion of the Corporation's debt of P407,110,891.00 to Kormasinc, Inc. into equity of the Corporation at a 1:1.52 ratio or 1 common share for every P1.52 debt. The Board of Directors also approved the application of Vitarich's debt of P407,110,891.00 to Kormasinc, Inc. as payment in full to the 267,836,113 common shares issued out of the authorized and existing but unissued shares. On December 22, 2017, the SEC approved the said debt to equity conversion, thereby increasing Kormasinc's ownership interest from 69.20% to 71.90%.

On July 11, 2018, the SEC approved the decrease of the capital stock of the Corporation from P3.5 billion divided into 3.5 billion shares at P1.00/share par value to P1,330,000,000.00 divided into 3.5 billion shares at P0.38/share par value. The SEC also approved the Corporation's equity restructuring to wipe out deficit as of December 31, 2017 of P2,256,037,517.00 against the Additional Paid-In Capital of P2,257,508,376.68.

The Corporation used to have several subsidiaries, namely: Breeder Master, Inc. ("BMI"), which is now known as Cobb Vantress Philippines, Inc. ("CVI"), Gromax, Inc. ("Gromax") and Philippines' Favorite Chicken, Inc. ("PFCI").

BMI was formed through the Company's joint venture agreement with Cobb-Vantress, Inc. ("CVI") in 1988. It was engaged in the production of day-old parent stocks. In 2002, however, the Corporation decided to dispose of its investment in BMI and agreed to pay its liabilities to BMI by returning all of its shares of stocks to BMI. Thus, CVI was left as the sole shareholder of BMI.

PFCI had several distribution agreements with America's Favorite Chicken Company ("AFC"). Under these distribution agreements, PFCI will distribute the paper goods, restaurant supplies, equipment, and food products to Texas Manok Atbp. Inc. (TMA). The latter corporation, which is owned by the Sarmiento family, in turn, entered into a development and franchise agreement with AFC. Under the development agreement between TMA and AFC, PFCI was granted the exclusive right to develop an aggregate of fifty (50) Texas Chicken and fifty (50) Popeye's Chicken restaurants in the Philippines in consideration for territorial and franchise fees payable to AFC as stipulated in the agreements. The franchise agreement allowed the PFCI to use the Texas Chicken and Popeye's Chicken trade names, service marks, logos, food formulae and recipes, and other exclusive rights to the proprietary Texas and Popeye's Chicken System.

The development of the restaurants was scheduled over a period of seven years starting in 1995 for Texas Chicken and 1996 for Popeye's. The franchise agreement shall be for a period of ten (10) years for each restaurant unit, renewable for four additional periods of five years each, at the option of the franchisee. However, PFCI, in 2000, lost its right to develop Popeye's Chicken in the Philippines. On October 1, 1998, the Board of Directors of PFCI approved the conversion into equity of the advances of Vitarich Corporation to PFCI amounting to ₱165 million to be applied to its unpaid subscriptions and for additional shares of stock of PFCI. Out of the ₱165 million advances to be converted into equity, ₱25 million was applied to Vitarich's unpaid subscription while the remaining ₱140 million was shown under Deposit on Future Stock Subscriptions account pending the approval from the SEC of the conversion.

In 2003, PFCI reverted the investment in shares of stock in PFCI to Advances to subsidiaries amounting to \$\mathbb{P}\$140 million, as the Board of Directors of PFCI decided not to pursue its application with the SEC to convert into equity the advances received from Vitarich. PFCI initially recorded the transaction as an increase in investment in shares of stock in PFCI and a decrease in advances to subsidiaries when the Board of Directors of PFCI approved the proposed conversion in 1998.

AFC unilaterally terminated its development and franchise agreements with PFCI in 2001. As a result, in August 2001, PFCI and TMA filed a case against AFC and some of AFC's officers, such as Tom Johnson, Anthony Pavese and Loreta Sassen, among others, for undue termination of the development and franchise agreements with the Regional Trial Court of Pasig City, docketed as Civil Case No. 68583. The case called for injunction, specific performance, sum of money, and damages against AFC and some of its officers. In connection with such legal action, in 2001, PFCI recognized as claims receivable, as of December 31, 2001, certain losses arising from the closure of certain Texas Chicken restaurants and legal fees incurred relating to the case filed against AFC. Losses recognized as claims receivable include, among others, the loss on write-off of leasehold and building improvements relating to the closed stores. The total amount recognized as claims receivable (presented as part of Other Non-current Assets account in the condensed interim consolidated balance sheets) totaled ₱23.2 million as of December 31, 2001.

The Regional Trial Court of Pasig City, in a decision dated April 3, 2002, approved the issuance of a preliminary writ of attachment on the properties of AFC in the Philippines upon posting of PFCI and TMA of a bond amounting to ₱100 million. Management believed that this case would be settled in favor of the PFCI and TMA. On September 24, 2003, the trial court granted the Motion to Dismiss filed by two of the defendants. PFCI, in turn, filed a Motion for Partial Reconsideration of the order. Moreover, AFC has filed a Petition for Certiorari before the Court of Appeals assailing the validity of the trial court previously issued writ of attachment. On December 22, 2004, the parties have entered into a compromise agreement for the settlement of the case of which the parties have filed a joint motion to dismiss before the Regional Trial Court of Pasig City, Branch 152. On March 4, 2005, the Regional Trial Court of Pasig City, Branch 152 had approved the Joint Motion to Dismiss filed by the parties based on the Compromise Agreement entered into by them, thus, putting an end to the case.

In 2005, the Company discontinued operations of its Texas Manok's Restaurants. Accordingly, it terminated all its employees and provided full valuation allowances on all its remaining assets. On 26 July 2017, the BOD and Stockholders of PFCI approved the amendment of its Articles of Incorporation to shorten its corporate life to until March 31, 2019. The SEC also approved PFCI's amendment of Articles of Incorporation. Thus, PFCI was placed under the liquidation process beginning April 1, 2019. The Company deconsolidated PFCI and recognized a gain of P28.2 million on deconsolidation.

On the other hand, Gromax was a wholly owned subsidiary of the Company, which started commercial operation in January 1996. Previously, it was a division of the Company, which was spun off to a separate entity. Gromax was registered with SEC on 10 November 1995.

Effective 01 April 2015, the operations of Gromax, manufacturing animal health and nutritional feeds, was reintegrated into the Company. Specialty feeds supplement the product offering of animal feeds produced by the Company. Pursuant to the reintegration, Gromax transferred all its employees to the Company. Retirement benefits accruing to these employees were transferred accordingly. The SEC approved on 31 May 2018 Gromax's Amended Articles of Incorporation which shortened its corporate life to until 10 November 2019.

With the disposition of the Company's shares in BMI and the cessation of corporate lives of PFCI and Gromax, the Company no longer has subsidiaries.

# **BUSINESS OF ISSUER**

# **Business Segments and Product Distribution**

For management purposes, the Company is organized and managed separately according to the nature of products and services provided, with each segment representing a strategic business unit that offers different products and serves different markets.

The industry segments where the Company operates are as follows:

- a. The Food segment is engaged in the growing, production and distribution of chicken broilers, either as live or dressed. Its products are distributed to wet markets and supermarkets.
- b. The Feeds segment caters to the feed requirement of the poultry growers industry. It is engaged in the manufacture and distribution of animal and aqua feeds, animal health and nutritional products, and feed supplements.
- c. The Farms segment is involved in the production of day-old chicks and pullets.
- d. The Corporate and Others segment includes general and corporate income and expense items which are not specifically identifiable to a particular segment.

# Competition

Although the Corporation is focused on the chicken and feed industry, it faces competition from several sources by virtue of its integrated operations. The Corporation intends to strengthen its competition by establishing objectives and strategic plans to effectively compete with other integrators not only for consumers of its products but also for production resources such as contract growers. The Corporation competes based on product performance.

Principal competitors of the Company are San Miguel Corporation (B-Meg), UNAHCO, Cargill, New Hope, CJ Feeds, CP Feeds, Philmico, Uno Feeds and Inoza Feeds for the feed business. Key players in chicken business are San Miguel Corporation (Magnolia), Bounty, Foster, Danway, CP, Sustamina and Leong hup.

Given its vision to continue be the pioneer, agri-business partner, and innovator in the feeds industry, and backbone of every Filipino farmer's success, the Company allotted resources to the research and development of production process improvements and product value enhancement.

#### **Sources of Raw Materials**

The raw material components of feeds represent the most significant cost component of the Company's operations. Major raw materials of the feed business of the Company are corn, wheat, soya, and rice bran. The Company purchases these materials locally from traders. There are also times that the Company imports these materials from Australia, North and South America, India, and Pakistan. It is also continuously undertaking programs to substitute traditional grains with materials considered as byproducts. High cost of major raw materials such as wheat, corn, oil and soybean meal makes it imperative for the Company to source alternative (and non-traditional) raw materials such as food byproducts and other protein sources.

The Company is not dependent on, nor has any major existing supply contract, with one or a limited number of its suppliers for the purchase of essential raw materials.

#### Customers

The Company has various customers from all product lines and is not dependent on a single or few customers. The loss of one or two of its customers does not have any adverse material effect on its operations. No customer of the Corporation accounted for 20% of its sales. The Corporation has existing sales contracts with business partners and customers in the normal and regular business transactions.

# **Trademarks, Royalty and Patents**

As of 2019, the Company continued to use the following devices and logos, which were previously registered with the Intellectual Property Office on the dates opposite to its names:

#### **Date Registered**

Vitarich and Devices

Aqua V-Tech and Logo

Gromax Incorporated and design

• Cook's Golden Dory all fresh all natural and device

November 11, 2010
January 20, 2011
November 23, 2017
December 22, 2011

The Company is taking steps to renew its registration of its trademarks and it does not hold any other patent, trademark, franchise, concession or royalty agreement.

#### Certification

The Company's Quality Management Systems ("QMS") enabled the Company to establish procedures that cover all key processes in the business, monitoring process to ensure that they are effective, keeping adequate records, checking output for defects with appropriate corrective actions, regularly reviewing individual processes and the quality system itself for effectiveness, thus facilitating continual improvement.

In 2007, the Company's commitment toward consistent product quality and safety was further strengthened when the International Organization for Standardization (ISO) certified the Company-owned feed mill facilities in Visayas and Mindanao with ISO 22000:2005 Food Safety and Management Systems (FSMS) for quality and feed safety management systems. The Company has adopted and implemented preventive approaches to product safety that address physical, chemical and biological hazards in various aspects of feeds manufacturing along with the process and product inspection. The Company continuously complies and maintains the requirements of the standards for Iloilo and Davao Feed Mill plants.

# **Government Regulations and Approval**

Compliance with environmental laws enhances good community and industry relationship and provides assurance to employees and the community where the Company operates of their health and safety, thereby freeing the Company from violations and penalties.

Aside from compliance with the environmental laws, the Company, in order to ensure that only safe and wholesome products reach the consumers, also needs government approval for its principal products and services and for the registration of its feedmill, accreditation of chemical laboratory, accreditation of meat plant, and cold storage, from the Bureau of Animal Industry (BAI) and the National Meat Inspection Services (NMIS), respectively. The Corporation is also required to secure all applicable permits from the Environmental Management Bureau (EMB) of the Department of Environment and Natural Resources (DENR) for its feedmill plant, dressing plant and rendering plant.

The Company had obtained all necessary permits, licenses and government approvals to manufacture and sell their products.

The Company has no knowledge of recent or impending legislation, which, when implemented, can result in a material adverse effect on its business or financial condition.

#### **Research and Development**

The Company's research and development are centrally organized under the Research and Development Department to focus on the following core activities:

- Product Quality
- Research and Development
- Animal Nutrition

A Research and Development Manager directs these activities, which include the following:

- Animal nutrition
- Diagnostic laboratory services
- Feeds and feeds quality control
- Poultry genetic research
- New product development
- Technical extension services for contract breeders, growers and sales clients

The inauguration of the Company's renovated Research Center in 2001 upgraded the chemical laboratory capability and further improved the analysis procedure. The acquisition of modern laboratory equipment shortened the duration for analyzing products.

The Chemical Laboratory handles most of the laboratory services needed for feed processing, from raw material analyses to finished products tests. The Diagnostic Laboratory handles all the laboratory support related to feed and food safety as well as the surveillance, prevention, and diagnosis of diseases to ensure health maintenance of livestock.

To ensure that its edge in the reliability and accuracy of its analysis is kept, it continuously upgrades its equipment, i.e. the LECO protein analyzer, Atomic Absorption Analyzer for Macro and trace minerals including heavy metals. The acquisition of the ICP (Inductively Coupled Plasma) allowed the Company to analyze complex minerals and heavy metals simultaneously. The Gas Chromatograph is capable of accurately determining fatty acid as well as Volatile Fatty Acids and Hormones. The NIR (Near InfraRed System) is capable of determining proximate analysis including amino acids in a very short amount of time. The Company also upgraded its Fat Extractor, Kjel Dahl Protein Analyzer and the Ankom Fiber Analyzer Unit. Active Water and Moisture Analyzer units are used for the stability testing of the finished product as well as maintenance of quality for raw materials. UV Vis Equipment is used for mineral and enzyme analysis. Additional serological tests, including Avian Influenza virus as well as Eliza based Swine serological, were instituted to serve the growing demand of the consumers.

For research and development activities, the Corporation spent P6.1M in 2019, P10.57M in 2018, and P4.4M in 2017.

# **Cost and Effects of Compliance with Environmental Laws**

The Company complies with all environmental laws and regulations implemented by the EMB-DENR and invests appropriately to ensure compliance.

To ensure that its facilities are compliant with existing environmental laws, the Company implemented the following activities:

- Stack emission testing of boilers to ensure that the gases being emitted during operation of the boilers are within the Standards of the Clean Act of the Philippines. For Davao plant, a 3<sup>rd</sup> party tester has been tapped for ambient air testing and emission testing for Plant 1 boiler and Plant 2 boiler and power generator. The cost that was incurred is Php 145,000 for the emission test of Genset and boilers of Plant 1 and Plant2, conducted last May 2019. The Company passed all parameters. The Company will be processing for another set of test for this year before end of May. Processing started last March but is still pending due to COVID-19, will resume upon availability of EMB and 3rd party emission tester. For Iloilo, Permit to Operate (PTO) for Boiler was acquired Feb 1, 2018 and to expire by March 30, 2022.
- 2. Regular monitoring of the final discharge of wastewater from our plants, ensuring that water discharge from our operation are within the regulatory standards set by the Clean Water Act. Iloilo Plant has received its Wastewater Discharge Permit from EMB-DENR last Dec 26,2019 which will expire on March 26,2021. Total Processing Fee estimated at Php 6,000.00.
- 3. In view of the warehouse expansion projects, Iloilo warehouse has been issued with the Environmental Compliance Certificate (ECC -EPRMP) by the Environmental Management Bureau of the Department of Environment and Natural Resources Region 6 last August 15, 2018. Processing cost is PHP10,000. Davao Plants have been issued with an ECC for Expansion (incorporating the 2 existing ECCs of Davao Feedmill Plant and the acquired DSFC Feedmill Plant). The New ECC (#ECC-OL-R11-2020-0069) was issued last January 20,2020 amending ECC#ECC-R11-1805-0014 and superseding ECC#ECC-R11-1705-0011. Issuance of ECC includes compliance to Clean Air Act, Clean Water Act, Waste Management Act and all other regulatory compliance. Processing cost incurred was around P10,000.00.
- 4. Regular repair and maintenance of facilities and pollution control facilities attached to ensure good operating conditions and thereby prevent/control pollution coming from the plant.
- 5. Continuous improvement of pollution control devices and/or equipment to meet regulatory Standards.

6. Annual renewal of Permits from DENR-EMB is secured. Cost varies for each plant ranging from P1,000 to 10,000.

# **Manpower Complement**

As of December 31, 2019, headcount is a total 0f 926 employees, with 588 regular employees and 338 contractual. The Corporation's Collective Bargaining Agreement expires July 31, 2020 and there is no labor unrest.

The Federation of Free Workers - Vitarich Corporation Employees / Workers Union Chapter (FFW – VEWU) is the duly authorized collective bargaining agent that represents all rank and file employees of the Corporation.

#### **Pension Costs/Retirement Benefits**

The Company maintains a partially funded, noncontributory post–employment defined benefit plan covering all of its regular full-time employees. The defined benefit plan is being administered by a trustee bank which is responsible for the administration of the plan assets and for the definition of the investment strategy. The Company's retirement benefits are based on years of service and one and one-fourth month's salary for every year of continuous service.

The plan is exposed to interest rate risks and changes in the life expectancy of qualified employees. The plan is not exposed to significant concentrations of risk on the plan assets.

Actuarial valuations are made periodically to update the retirement liability and the amount of contributions. The latest actuarial valuation of the plan is as at December 31, 2019.

#### **Financial Risk Management**

The Company is exposed to a variety of financial risks which result from its operating, financing and investing activities. The Company's overall risk management program focuses on the unpredictability of the markets and seeks to minimize potential adverse effects on the Company's performance.

The Company does not engage in the trading of financial assets for speculative purposes nor does it write options. The financial risks, which the Company is exposed to, are described below and in the succeeding pages.

# Foreign Currency Risk

To a certain extent, the Company has an exposure to foreign currency risks as some of its raw materials purchases are sourced outside the Philippines and are therefore denominated in foreign currencies. However, the Company has not yet experienced significant losses due to the effect of foreign currency fluctuations since purchases denominated in foreign currency are kept at a minimum.

#### Interest Rate Risk

As at December 31, 2019 and 2018, the Company has no significant floating rate financial assets or liabilities. The Company's operating cash flows are substantially independent of changes in market interest rates.

The Company has no borrowings that carry variable interest rates, which released the Company from any cash flow interest rate risk.

#### Credit Risk

Generally, the maximum credit risk exposure of the financial assets is the carrying amount of the financial assets.

The Company continuously monitors defaults of counterparties, identified either individually or by group, and incorporates this information into its credit risk controls. Where available at a reasonable cost,

external credit ratings and/or reports on counterparties are obtained and used. The Company's policy is to deal only with creditworthy counterparties.

The Company's trade and other receivables are not exposed to a concentration of credit risk as the Company deals with a number of customers. The trade and other receivables are actively monitored and assessed, and where necessary an adequate level of provision is maintained. In addition, to minimize credit risk, the Company requires collateral, generally land and real estate, from its customers.

The Company's management considers that trade and other receivables that are not impaired nor past due for each reporting periods are of good credit quality

The Company's basis in grading its neither past due nor impaired financial assets is as follows:

High grade: ratings given to counterparties with strong to very strong

capacity to meet its obligations.

Standard grade: ratings given to counterparties with average capacity to meet

its obligations.

#### Liquidity Risk

The Company manages its liquidity profile to be able to service its long-term debt as these fall due by maintaining sufficient cash from operations. The Company maintains cash to meet its liquidity requirements for up to 30-day periods.

#### **Price Risk**

The Company is exposed to commodity price risk as the raw materials of its main products are subject to price swings. The Company's management actively seeks means to minimize exposure to such risk.

#### Item 2. PROPERTIES

The Corporation operates and/or leases numerous production facilities, which include feed mills, dressing plants, and hatcheries. As of December 31, 2019, these facilities include the following.

	Condition	Remarks	
Feed Mill			
Luzon	Good	Toll	
Visayas	Good	Owned	
Mindanao	Good	Owned/Toll	
Dressing Plant			
Luzon	Good	Toll	
Visayas	Good	Toll	
Mindanao	Good	Toll	
Hatchery			
Luzon	Good	Toll	
Visayas	Good	Toll	
Mindanao	Good	Toll	

The Corporation will only consider a project which is critical to its continued operations and will likewise generate substantial cost savings and higher return of investment.

#### Item 3. LEGAL PROCEEDINGS

On 20 June 2018, the Supreme Court denied the Motion for Reconsideration of Charter Ping An Insurance Corporation (Charter Ping An) of the Supreme Court's denial of the insurance company's Petition for Review on Certiorari under Rule 45, which questioned the Court of Appeals' decision remanding the case to the Regional Trial Court of Malolos, Bulacan for further proceedings insofar as the remaining claim of the Company is concerned. On 10 September 2019, the Supreme Court issued an Entry of Judgment certifying that its resolution on 20 June 2018 has become final and executory on 06 June 2019. Hence, the case shall be remanded to the Regional Trial Court of Malolos, Bulacan for further proceedings on the Company's remaining claim against Charter Ping An.

#### Item 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

There were no matters submitted to a vote of security holders during the calendar year covered by this report other than those made during the Annual General Meeting of the Stockholders held on 28 June 2019. The results of the said meeting had been disclosed to the Philippine Stock Exchange via the PSE Edge on 28 June 2019 and posted on the Company's website. A copy of the draft of the Minutes of the said meeting is also posted on the Company's website.

#### PART II - OPERATIONAL AND FINANCIAL INFORMATION

# Item 5. MARKET FOR REGISTRANT'S COMMON EQUITY AND RELATED STOCKHOLDERS MATTERS

The Company's common equity is principally traded in the Philippine Stock Exchange (PSE). The high and low sales prices for every quarter ended are indicated in the table below:

	2018		201	L9
	High	Low	High	Low
1st Quarter	2.02	1.91	1.72	1.66
2nd Quarter	2.64	2.55	1.28	1.26
3rd Quarter	2.08	2.04	1.14	1.10
4th Quarter	1.99	1.90	1.20	1.14

The closing price of the Corporation's common shares as of the last trading date – December 27, 2019 was P 1.20 per share.

As of March 31, 2020, the latest trading date prior to the completion of this annual report, sales price of the common stock was at P0.87/share.

There are no securities to be issued in connection with an acquisition, business combination or other reorganization.

#### **Holders**

The Corporation has only one class of shares i.e., common shares. The total number of stockholders as of December 31, 2019 is 4,132 and the total number of shares outstanding on that date was 3,054,334,014.

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	Dec 2019	Dec 2018
Number of Issued & Outstanding Shares	3,054,334,014	3,054,334,014
Number of Stockholders	4,132	4,155
Number of Shares owning at least one board lot each	3,128	3,149

The Company's foreign equity ownership as of December 31, 2019 is as follows:

	No. of Shares	% Ownership
Shares owned by Filipino	2,922,370,572	96%
Shares owned by Foreigners	131,963,442	4%
Total	3,054,334,014	100%

# **Dividends**

In 1995, the Company declared a cash dividend of P0.10 per share. For the years 1996 up to 2019, the Company did not declare any dividend as it has no unrestricted retained earnings.

# **Sales of Unregistered Securities**

On November 23, 2017, Vitarich Corporation agreed to issue 267,836,113 unissued but existing common shares to Kormasinc, Inc. due to the conversion of the latter's credit of P407,110,891.00 into equity of the Corporation. On December 22, 2017, the Securities and Exchange Commission approved the valuation of 267,836,113 shares

# **Top 20 Stockholders**

Listed below are the top 20 stockholders of the Corporation as of December 31, 2019:

Name of Stockholders	Number of Shares	Percent to Total Outanding Shares
1 PCD NOMINEE CORPORATION (FILIPINO)	2,902,935,407	95.04%
2 PCD NOMINEE CORPORATION (NON-FILIPINO)	131,126,942	4.29%
3 YAZAR CORPORATION	1,402,520	0.05%
4 JOSE M. SARMIENTO	1,305,320	0.04%
5 MA. LUZ S. ROXAS	1,305,320	0.04%
6 MA. VICTORIA M. SARMIENTO	1,305,320	0.04%
7 GLICERIA M. SARMIENTO	690,000	0.02%
8 NELIA CRUZ	527,850	0.02%
9 ROGELIO M. SARMIENTO	290,000	0.01%
10 ANTONIO S. RAAGAS	270,000	0.01%
11 BETINA ANGELINA I. SARMIENTO	228,510	0.01%
12 NORBERTO T. HOFELENA	220,778	0.01%
13 GLADY Y. LAO	215,000	0.01%
14 BERNAD SECURITIES, INC.	203,000	0.01%
15 DANIEL J. ADVINCULA	200,000	0.01%
16 ORLANDO P. CARVAJAL	185,000	0.01%
17 TERESITA Y. SARMIENTO	164,000	0.01%
18 LORENZO S. SARMIENTO	141,134	0.00%
19 BIENVENIDO LIM	140,000	0.00%
20 GEORGE CHUA	111,000	0.00%
Others	11,366,913	0.37%
Total Shares Issued and Outstanding	3,054,334,014	100.00%

# **Description of Shares**

Securities of the Company consist entirely of common stock with par value of P0.38 per share. All shares are equally eligible to receive dividends and repayment of capital and each share is entitled to one vote at the shareholders' meeting of the Company.

#### Item 6. MANAGEMENT'S DISCUSSION AND ANALYSIS OR PLAN OF OPERATION

# **RESULTS OF OPERATIONS**

# Fiscal Year 2019 compared to Fiscal Year 2018

Consolidated sale of goods increased by 2% only, from 8.3 billion registered in 2018 to 8.4 billion registered in 2019, mainly because of favorable chicken prices in the market during the second half of the year.

Sale of goods per business segment is as follows:

# • Food Segment:

Sale of goods of food segment increased by 5%, from P3.8 billion registered in 2018 to P4.0 billion in 2019 due to favorable selling price of chicken towards the second half of the year.

# • Feeds Segment:

Sale of goods of feeds segment amounted to P3.9 billion in 2019 and 2018. Several hog farm customers were also affected by African Swine fever during the last quarter of the year, nevertheless, the Company still able to sustain its sales during the year.

#### Farms Segment:

Sale of goods of farms segment decreased by 18%, from P570 million registered in 2018 to P466 million in 2019 as poultry industry was badly affected by the unfavorable chicken prices in the market during the first half of the year.

Cost of goods sold increased by 1%, from P7.6 billion in 2018 to P7.7 billion in 2019 due to higher cost of raw materials and high day-old-chick cost.

Gross profit for 2019 amounted to P717 million, higher by 17% or P106 million from P612 million in 2018. Increased gross profit was mainly due to improved efficiency of poultry and feed operations and favorable chicken prices in the market during the second half of the year.

Operating expenses increased by 1% from P585 million in 2018 to P588 million in 2019 due to higher administrative, selling and distribution expenses. Other operating income of P29 million in 2019 was decreased by 4% as compared to 2018 primarily due to lower rental income.

Other charges increased by 190%, from P76 million in 2018 to P220 million in 2019 due to higher tax settlement, interest expense, provision for impairment losses on receivables and one-time consultancy expense. Other income recognized was higher by 130%, from P89 million in 2018 to P204 million in 2019 because of higher gain on fair value changes of investment properties, gain on reversal of long-outstanding payables and recovery of accounts written-off.

Tax expense increased by 158% from P5.4 million in 2018 to P13.9 million in 2019.

For the year, the Company posted a Net Income of P128.8 million in 2019, P63.7 million or 98% higher than 2018 of P65.2 million.

#### Fiscal Year 2018 compared to Fiscal Year 2017

Consolidated sale of goods increased by 27%, from 6.5 billion registered in 2017 to 8.3 billion registered in 2018, driven by strong performance of all product lines.

Sale of goods per business segment is as follows:

#### • Food Segment:

Sale of goods of food segment increased by 39%, from P2.8 billion registered in 2017 to P3.8 billion in 2018 due to higher sales volume and better selling prices of chicken, except in the last quarter of the year.

#### Feeds Segment:

Sale of goods of feeds segment increased by 16%, from P3.3 billion registered in 2017 to P3.9 billion in 2018 due to expansion of several farm customers.

#### Farms Segment:

Sale of goods of farms segment increased by 38%, from P412 million registered in 2017 to P570 million in 2018 due to successful recruitment of additional farm breeding and broiler partners.

Cost of goods sold increased by 32%, from P5.8 billion in 2017 to P7.6 billion in 2018 due to higher cost raw materials and high DOC cost. Better efficiency versus last year, however, during the last quarter of the year, the industry experience oversupply of chicken, resulting to gross profit of P612 million, lower by 15% or P110 million.

Operating expenses increased by 6% from P551 million in 2017 to P585 million in 2018 due to higher administrative, selling and distribution expenses. Other operating income of P35 million in 2018 was decreased by 3% as compared to 2017 primarily due to lower rental income.

Other charges decreased by 84%, from P55million in 2017 to P9.1 million in 2018 because no tax compromise settlement and liquidated damages were recognized this year and due to gain on fair value changes of investment properties.

Tax expense decreased by 82% from P29.1 million in 2017 to P5.4 million in 2018.

With the above, the Company posted a Net Income of P65.2 million in 2018, P122.4 million in 2017 which is lower by 47% or P57.2 million.

#### Fiscal Year 2017 compared to Fiscal Year 2016

Consolidated sale of goods increased by 27%, from 5.1 billion registered in 2016 to 6.5 billion registered in 2017, driven by strong performance of all product lines.

Sale of goods per business segment is as follows:

#### • Food Segment:

Sale of goods of food segment increased by 47%, from P1.9 billion registered in 2016 to P2.8 billion in 2017 due to higher sales volume and better selling prices of chicken.

#### • Feeds Segment:

Sale of goods of feeds segment increased by 13%, from P2.9 billion registered in 2016 to P3.3 billion in 2017 due to expansion of several farm customers.

#### Farms Segment:

Sale of goods of farms segment increased by 37%, from P301 million registered in 2016 to P412 million in 2017 due to successful recruitment of additional farm breeding and broiler partners.

Cost of goods sold increased by 29%, from P4.5 billion in 2016 to P5.8 billion in 2017 due to higher cost of some raw materials. Better efficiency versus last year, however, helped to partially mitigate the higher raw material prices resulting to a gross profit of P722 million, ahead by P89 million or 14%.

Operating expenses increased by 16% from P474 million in 2016 to P551 million in 2017 due to higher administrative, selling and distribution expenses. Other operating income of P36 million in 2017 decreased by 21% in 2016 primarily due to no recovery of accounts written off.

Other charges decreased by 69%, from P179 million in 2016 to P55 million in 2017 due to higher tax compromise settlement, demurrage on cargo release, and provision of probable loses in 2016.

Tax expense increased by 243% from P8.5 million in 2016 to P29 million in 2017.

With the above, the Company posted a Net Income of P122.4 million in 2017, P104.8 million or 599% higher than 2016 of P17.5 million.

#### Fiscal Year 2016 compared to Fiscal Year 2015

Vitarich Corporation and its Subsidiaries generated a consolidated sale of goods of P5.1 billion as of December 31, 2016, 48% sales growth over previous year of P3.4 billion. Sale of goods per business segment follows:

• Food Segment:

Sale of goods of food segment increased by P652 million or 53%, from P1,222 million registered in 2015 to P1,874 million registered in 2016 due to increased volume of chicken sales.

#### • Feeds Segment:

Sale of goods of feeds segment increased by P867 million or 42%, from P2,059 million registered in 2015 to P2,926 million registered in 2016 due opening new hog and broiler farm customers.

#### • Farms Segment:

Sale of goods of farms segment increased by P137 million or 83%, from P164 million registered in 2015 to P301 million registered in 2016 due to successful recruitment of additional contract breeding partners.

The Company's cost of goods sold consists primarily of raw materials and packaging costs, manufacturing costs, and direct labor costs. Cost of goods sold increased by P1,530 million or 52%, to P4.5 billion in 2016 from P2.9 billion in 2015 due to increase in sales volume of animal and aqua feeds, live and dressed chicken and day old chicks.

Vitarich gross profit for 2016 amounted to P633 million, ahead by P126 million or 25% from P507 million in 2015. Increased gross profit was mainly due to higher sales volume, improved efficiency of poultry and feed operations, improved inventory management and cost savings in operating expenses.

Operating expenses in 2016 of P473 million increased by 12% from P421 million in 2015 due to higher selling and distribution expenses on account of improved sales volume. Other operating income in 2016 of P46 million increased by 21% in 2015 primarily due to recovery of accounts written off.

As a result of the above factors, the Company registered an operating profit of P205 million in 2016, P82 million or 66% higher compared to 2015 of P123 million.

Other charges of P178 million in 2016 were 46% higher than 2015 of P122 million due to tax compromise settlement, demurrage on cargo release, and provision of probable loses.

Tax expense in 2016 increased to P8.5 million versus 2015.

2016 other comprehensive income increased by 6149% compared to 2015.

For the year, the Company incurred a total comprehensive income of P106 million, 1134% higher than 2015 of P8.6 million

#### Fiscal Year 2015 Compare to Fiscal Year 2014

Vitarich Corporation and its Subsidiaries generated a consolidated sale of goods of P3.4 billion as of December 31, 2015, 46% sales growth over previous year of P2.4 billion. Sale of goods per business segment follows:

#### Food Segment:

Sale of goods of food segment increased by P428 million or 54%, from P794 million registered in 2014 to P1,222 million registered in 2015 due to increased turnover of poultry volume.

#### Feeds Segment:

Sale of goods of feeds segment increased by P614 million or 42%, from P1,445 million registered in 2014 to P2,059 million registered in 2015 due to increasing sales from current and new customers.

#### Farms Segment:

Sale of goods of farms segment increased by P37 million or 29%, from P127 million registered in 2014 to P164 million registered in 2015 due to better supply of day old chick (DOC) volume.

The Company's cost of goods sold consists primarily of raw materials and packaging costs, manufacturing costs, and direct labor costs. Cost of goods sold increased by P754 million or 35%, to P2.9 billion in 2015 from P2.2 billion in 2014 due to increase in sales volume.

Vitarich gross profit for 2015 amounted to P507 million, ahead by P325 million or 178% from P182 million in 2014. Increased gross profit was mainly due to higher sales volume, better selling prices of foods and farm products, perfected farm efficiencies, improved feed production, and lower cost of raw materials.

Operating expenses in 2015 of P421 million increased by 12% from P377 million in 2014 due to higher administrative expenses and selling and distribution expenses. Other operating income in 2015 of P38 million declined by 48% in 2014 primarily due to lower income from tolling operations related to the sale of hatchery properties.

As a result of the above factors, the Company registered an operating income of P123 million in 2015, P246 million or 200% higher compared to 2014 operating loss of P123 million.

Other charges of P122 million in 2015 was 82% lower than 2014 of P689 million.

In 2015 and 2014, the Company's BOD approved the disposal of certain noncore and core property, plant and equipment including its major feed mill and the land where it is located in Marilao, Bulacan. The proceeds were used to further reduce outstanding liabilities and generate needed working capital. In 2015, loss on sale of property, plant and equipment, investment properties and others of P94.6 million decreased by 85%.

- Interest income amounted to P0.17 million in 2015 and P0.53 million in 2014 decreased by 68% (see note 7 of the accompanying consolidated financial statements).
- Allowance for impairment loss was mainly for input VAT of P3.1 million (see note 10 of the accompanying consolidated financial statements).
- Interest expense of P0.22 million was computed on the restructured debt as part of total interest expense in the 2015 consolidated statements of comprehensive income (see note 21 of the accompanying consolidated financial statements).
- The Company recognized fair value gain of P2.8 million in 2015 and fair value loss of P5.4 million in 2014 or 151% reduction (see note 12 of the accompanying consolidated financial statements).

Tax benefit in 2015 decreased by P277.7 million or 97% versus 2014. The components of tax benefit as reported in the consolidated statements of comprehensive income are current tax expenses: MCIT at 2% and deferred tax benefit relating to origination and reversal of temporary differences (see note 20 of the accompanying consolidated financial statements).

2015 other comprehensive income increased by 277% compared to 2014 (see note 18 of the accompanying consolidated financial statements).

For the year, the Company incurred a net income of P8.6 million, 101% higher than the loss of P577.8 million in 2014.

#### **Financial Condition**

Total current assets as of December 31, 2019 of P2.3 billion was 17% lower than 2018 of P2.7 billion. Decrease in current assets were due to lower cash, receivables, inventories and other current assets.

Noncurrent assets increased by 20% from P1.6 billion as of December 31, 2018 to P1.9 billion as of December 31, 2019, which are mainly due to gain on fair value changes, net additions to property, plant and equipment and investment properties, and recognition of right of use assets.

Current liabilities decreased by 14% from P2.4 billion as of December 31, 2018 to P2.1 billion as of December 31, 2019 mainly due to decrease in trade and other payables, and short-term loans payable.

Noncurrent liabilities increased by 9% from P429 million as of December 31, 2018 to P469 million as of December 31, 2019 due to higher cash bond deposits, finance lease liabilities and net deferred tax liabilities.

#### The Corporation's top five (5) key performance indicators are described as follows:

•	2019	2018
Revenue (Php Million): Sale of goods	8,439	8,256
Fair value adjustment on biological assets	480	203
Cost Contribution (Php Million): Cost of goods sold	7,730	7,645
Fair value adjustment on biological assets	471	203
Gross Profit Rate (%)	8%	7%
Operating Margin (Php Million)	159	57

#### 1) Sales Volume, Price, and Revenue Growth

Consolidated revenue, composed of food, feed, and farm sales including fair value adjustment on biological assets, amounted to P8.9 billion, 5% higher than last year of P8.5 billion.

#### 2) Cost Contribution

This measures the cost efficiency of the products and trend of raw materials prices, particularly importations wherein there are foreign exchange exposures. This also includes fair value adjustments on biological assets. Costs are analyzed on a regular basis for management's better strategic decisions in cost reduction and efficiency measures.

#### 3) Gross Profit Rate

The review is done on a regular basis to check if the targets are being met based on the forecasted gross profit rate. This is being done on a regular basis for proper and immediate action.

#### 4) Operating Margin

Operating margin is the result after operating expenses are deducted. Review of operating expenses is performed on a regular basis. These are being analyzed and compared against budget, last month and previous years, to ensure that cost reduction measures are being met and implemented.

#### 5) Plant Capacity Utilization

This determines total usage of the plant capacity. The higher the plant utilization, the better the productivity, which translates to better margin.

There are no material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships of the company with unconsolidated entities or other persons created during the reporting period.

There are no material commitments for capital expenditures.

There are no significant elements of income or loss arising from continuing operations.

There is no known trend, or any demand, commitments, event or uncertainty that will result in or that are reasonably likely to result to Corporation's liquidity increasing or decreasing in any material way.

There are no events that will trigger direct or contingent financial obligation that is material to the Corporation, including any default or acceleration of an obligation.

#### **Item 7. FINANCIAL STATEMENTS**

The Consolidated Audited Financial Statement of the Corporation for the year-ended December 31, 2019 including the applicable schedules listed in the accompanying index to financial statements and supplementary schedules are filed as part of this form 17-A.

#### **Item 8. INDEPENDENT PUBLIC ACCOUNTANTS**

For the year 2019, the Company's independent public accountant is the accounting firm of SyCip Gorres Velayo & Co. The audit of the financial statements of the Company was handled and certified by the engagement partner, Mr. Roel E. Lucas. The Company has complied with SRC Rule 68, paragraph 3 (b) (iv) re: five (5) years rotation requirement for the external auditor.

Pursuant to SRC Rule 68.1 (Qualification and Reports of Independent Auditors), the Company engaged SyCip Gorres Velayo & Co. for the examination of the Company's financial statements effective calendar year 2019. The engagement of SyCip Gorres Velayo & Co. and the engagement partner is approved by the Board of Directors and the stockholders of the Company.

#### **External Audit Fees and Services**

The work of SyCip Gorres Velayo & Co. consisted of an audit of the financial statements of the Company to enable them to express an opinion on the fair presentation of the Company's financial position, results of operations and cash flows in accordance with Philippine Financial Reporting Standards. In addition to their report, and as a value-added service, SyCip Gorres Velayo & Co. also reviewed the Corporation's computation of the annual income tax expense and likewise also the review of the unaudited quarterly consolidated statements of financial position of the Corporation and the related statements of comprehensive income, changes in equity and cash flows for the quarter ended in accordance with Philippine Standards on Review Engagements (PSRE) 2410, "Engagements to Review Financial Statements" issued by the Auditing and Assurance Standards Council, as applicable to review engagements. For the year 2019, audit and audit-related fees amounted to 3.5 million, exclusive of VAT and out of pocket expenses, respectively.

There were no other services obtained from the external auditors other than those mentioned above.

The Audit Committee has confirmed the terms of engagement and the scope of services of the external auditor as endorsed by the Management of the Company

#### Audit, Risk Oversight, and Related Party Transactions Committee

The Audit, Risk Oversight, and Related Party Transactions Committee's approval policies and procedure for external auditors are:

1. Statutory audit of company's annual financial statements

- a. The Audit, Risk Oversight, and Related Party Committee ensures that the services of the external auditor conform with the provision of the company's manual of corporate governance specifically articles 2.3.4.1; 2.3.4.3 and 2.3.4.4
- b. The Audit, Risk Oversight, and Related Party Committee makes an assessment of the quality of prior year audit work services, scope, and deliverables and makes a determination of the reasonableness of the audit fee based on the proposed audit plan for the current year.
- 2. For services other than annual F/S audit:
  - a. The Audit, Risk Oversight, and Related Party Committee evaluates the necessity of the proposed services presented by Management taking into consideration the following:
    - i. The effectiveness of company's internal control and risk management arrangement, systems and procedures, and management degree of compliance.
    - ii. The effect and impact of new tax and accounting regulations and standards.
    - iii. Cost benefit of the proposed undertaking
  - b. The Audit, Risk Oversight, and Related Party Committee approves and ensures that other services provided by the external auditor shall not be in conflict with the functions of the external auditor for the annual audit of its financial statements.

#### Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

There was no event in the past fifteen (15) years where the previous and current external auditors had any disagreement with regard to any matter relating to accounting principles or practices, financial statement disclosures or auditing scope or procedure. There were no disagreements with the external auditor of the Company on any matter of accounting and financial disclosure.

#### **PART III - CONTROL AND COMPENSATION INFORMATION**

#### Item 9. DIRECTORS AND EXECUTIVE OFFICERS

The directors of the Company are elected at the annual meeting of the stockholders to hold office until the next succeeding annual meeting of the stockholders and until the respective successors have been elected and qualified.

Officers are elected by the newly elected Board of Directors at the organizational meeting held right after the annual meeting of the stockholders. The Board also elects during its organizational meeting the chairman and members of the Audit, Risk Oversight and Related Party Transactions as well as the chairman and members of the Nominations, Remuneration, and Corporate Governance Committees. There are two (2) independent directors, one of whom is the Chairman of the Audit, Risk Oversight and Related Party Transactions Committee and the other heads the Nominations, Remuneration, and Corporate Governance Committee. The officers shall be subject to removal at any time by the Board of Directors, but all officers, unless removed, shall hold office until their successors are appointed. If any vacancy shall occur among the officers of the Corporation, such vacncy shall be filled by the Board of Directors.

# Jose Vicente C. Bengzon III, Filipino, 62 years old Director/Chairman of the Board

Mr. Bengzon is an Independent Director of Bermaz Auto Phil's Inc. since 2017 and Inception Technology Philippines Corp. since 2020, Director & Chairman of Audit Committee of Century Peak Mining Corp from 2016 to 2018; the Vice Chairman & Chairman of Executive Committee, Commtrend Construction Corp. since Oct 2014; President of UPCC Holdings Corp since 2006 & Director & Chairman of Risk Management Committee, Rizal Microbank since 2010. He was acting Chairman, Philippine National Construction Corp. 2012 - 2013; Director, Manila North Tollways Corp. 2012 - 2013; Director, Citra Metro Manila Tollways Corp. 2012 - 2013; Director, South Luzon Tollways Corp. 2011 - 2012; and Senior Adviser to the Board,

Malayan Bank, since 2018. Prior to this, he was a Director of Pres. Jose P. Laurel Rural Bank Inc. since 2010 and Philippine National Construction Corporation since 2011. He is also the President of UPCC Holdings Corporation since 2006. Prior to this, he was the Chief Privatization Officer of the Department of Finance. He was the President of Abarti Artworks Corporation from 2001-2004. He was also an Entrepreneur of Westborough Food Corporation from 1993-2001. He is a Certified Public Accountant and a graduate of De La Salle University having obtained his Bachelor of Science in Commerce and Bachelor of Arts degrees major in Economics in 1980 therefrom. He took his Master of Business Administration at the Kellogg School of Management at Northwestern University in 1988.

# Ricardo Manuel M. Sarmiento, Filipino, 43 years old Director/President & Chief Executive Officer

Mr. Ricardo Manuel Sarmiento is presently the President and Chief Executive Officer of Vitarich Corporation. He leads the over-all operations of Vitarich Corporation. He holds a degree in Bachelor of Science in Tourism from the University of the Philippines in Diliman, Quezon City. He is a member of the Upsilon Sigma Phi and Rotary Club of Manila. Mr. Sarmiento joined Vitarich in July 2005.

#### Stephanie Nicole M. Sarmiento-Garcia, Filipino, 40 years old Director/Executive Vice-President, Corporate Service Management Director and Treasurer

Ms. Garcia is the EVP, Corporate Management Director and Treasurer of the Company. As such, she is in charge of the funds, assets, securities, receipts and disbursements of the Corporation. She oversees efficient operations, allocates funds and negotiates contracts and prices as well. Prior to Vitarich, Ms. Garcia worked as a Store Manager at *Le Pain Quotidien*, an international chain of café-style restaurants, specializing in bakery items. Early on, she held a front desk position at the *Ritz Carlton Hotel* in San Francisco. She holds a degree in International Hospitality Management from Glion Institute of Higher Education (formerly known as Glion Hotels School), a private, university-level Swiss hotel management school in Switzerland. Ms. Garcia joined Vitarich in October 2003. In February 2020, Ms. Garcia was elected President of Philippine Association of Feed Millers, Inc. (PAFMI).

# Rogelio M. Sarmiento, Filipino, 71 years old Director

Mr. Sarmiento was the President of L. S. Sarmiento & Co., Inc., Sarmiento Industries, Inc., Fortuna Mariculture Corporation, and Sarphil Corporation from 1968 to 1981. He obtained his Bachelor of Science in Business Administration degree from the University of San Francisco and his Master of Business Administration degree from the University of Sta. Clara in the United States of America. He was President of the Philippine Association of Feed Millers Inc. from 1990-1992 and Vice-President of the Philippine Chamber of Commerce from 1988 to 1989. Formerly a member of the Interim Batasang Pambansa, he concurrently served as Minister of State for Transportation and Communications. He also served as Deputy Director General of the National Economic and Development Authority. He was a member of the House of Representatives representing the First District of the Province of Davao del Norte from 1992 to 2001.

# Benjamin I. Sarmiento Jr., Filipino, 50 years old Director

Mr. Benjamin Sarmiento is a graduate of the University of San Francisco with a degree of Bachelor of Arts in Economics. He is the Chief Executive Officer of Pacific Equity, Inc. from 1989 up to the present. He is also a Director of the following companies: M3 Ventures, International Inc. from 1991 up to the present, and Ultra-Seer, Inc., Hillsdale Marketing Inc., Specialized Products & Services, Inc., Escotek, Inc. and Diversified Industrial Technology, Inc. from 2002 up to the present. He is the Chief Executive Officer of Sarmiento Pacific Agribusiness.

### Lorenzo Vito M. Sarmiento III, Filipino, 45 years old

Mr. Sarmiento is President of Davito Holdings Corporation. He is Co-founder and Chief Operating Officer

of Advanced Environmental Soil Solutions, Inc. He was President of Medityre, President of Speed Space Systems, Chairman of Emphasys Process Corporation, Investor and co-founder at South Super Sports, Team Manager under contract with the Philippine Football Federation, Creative Director of Speed HKG. He graduated in 1999 from the University of San Francisco, San Francisco CA USA, with a degree in Bachelor of Science in Business Administration with emphasis in Marketing and International Business. He took up special courses in International Studies at the Richmond College in London, England and Network Engineering at Herald College, San Francisco CA USA. He was elected as director of the Corporation on June 29, 2012.

# Manuel D. Escueta, Filipino, 69 years old Independent Director

Mr. Escueta was elected as an Independent Director of the Corporation on January 24, 2014. He worked as General Advertising Manager of P&G Asia (1973-2000), Vice President for Corporate Marketing & Communication of United Laboratories, Inc. (2001-2004), Head, President and CEO of Pascual Laboratories, Inc. - Consumer Health Division (2005-2012), and Chairman of Pascual Consumer HealthCare Corp (2012-2013). He is at present the Vice-Chairman of the Board of Trustees of Southridge PAREF School for Boys. He served as Presidentof the EduChild Foundation (November 2004 to August 2019) and was a Board of Director of the Advertising Board of the Philippines (1980-1985, 1992-1995). He is a graduate of University of the Philippines in Diliman, Quezon City with a degree on Business Administration Major in Marketing in 1972.

# Levi F. Diestro, Filipino, 62 years old Director

Mr. Diestro is an International Human Resources Manager and currently the President and CEO of HRK Management Consultancy, and Board Member of HRK Consulting Corporation. He was the Founder and Vice President Human Resources and Administrative Department of Quick Reliable Courier Services Inc. a logistics company. At present, he is a member of the PMAP – Industrial Relations Committee , PMAP (People Management Association of the Philippines). He worked at Maynilad Water Services Inc., a subsidiary of MVP Group of Companies as Vice President Human Resources, Division from 2011 to 2016. He was a Consultant of the Bureau of Customs, Department of Finance in 2011. He also became the Corporate HR Director of Lina Group of Companies in 2008 to 2010. He served as a Country HR Manager (Philippine Site) of intel, Numonyx Philippines, Inc., HR Manager of DHL Exel Supply Chain, HR-Employee Relations and Services Manager of Analog Devices, Inc., HR-Senior Division Manager of Integrated Microelectonics, Inc., ( An Ayala Subsidiary) , and HR Department Manager of Philippine Auto Components, Inc. - Denso Corp. Japan. He is a graduate of Colegio de San Juan de Letran, with a degree on BS Psychology in 1980, MBA units. He was elected as director of the Corporation on July 04, 2014.

## Atty. Juan Arturo Iluminado C. de Castro, Filipino, 39 years old Director

Dr. Juan Arturo Iluminado C. de Castro (or "Johnny") is a practicing lawyer with a Bachelor of Laws degree from the University of the Philippines (UP) College of Law, and is the first Filipino to obtain both a Doctorate in the Science of Law (J.S.D.) and a Master of Laws (LL.M.) degree at the University of California (UC) Berkeley School of Law (Boalt Hall) in the United States of America (USA) in 2011. He authored the book on Philippine Energy Law (2012), which provides guidance for investing in the country's electric power industry. Dr. De Castro has extensive experience in corporate rehabilitation or Chapter 11 Bankruptcy in the Philippines as managing partner of the De Castro & Cagampang-De Castro Law Firm, a boutique law firm in Makati. Their law practice includes civil and criminal litigation before various courts, appellate practice, real estate transactions, and cases before the Sandiganbayan, among others. He is currently also an Assistant Professorial Lecturer at the De La Salle University College of Law.

# Vicente J.A Sarza, Filipino, 67 years old Independent Director

Vicente Sarza is a Director and Chief Operating Officer at Mabuhay Capital. Prior to joining Mabuhay Capital, Mr. Sarza was Senior Vice President, head of institutional banking at Asia United Bank (AUB), a

publicly listed company, which operates as a universal bank. Before moving to AUB, Mr. Sarza was a Principal, Head of Advisory Services in KPMG Philippines. He was responsible for the significant expansion of market share and significant increase in recognition of KPMG Advisory as an advisory services firm in key industries such as financial institutions, energy, water, infrastructure, insurance and in government and the multilateral institutions. Over the years, Mr. Sarza's extensive experience includes successful engagements as Director to Chief Privatization Officer, rank of Undersecretary in the Privatization and Management Office (An Agency of the Department of Finance). Mr. Sarza was also a Director and Chairman of the Technical Committee Privatization Office and Special Concerns for Department of Finance (Republic of the Philippines). Mr. Sarza had various roles in the successful privatization of Maynilad, International School, Philippine Telecommunications Investment Corp., Energy Development Corp., and Iloilo Airport. Mr. Sarza spent more than 25 years in banking, his stints spanning corporate, middle market, and consumer banking with added responsibilities in his last 8 years through involvement in senior functions such as Mancom, Asset and Liabilities Management and Credit Committee duties, among others. Prior to Department of Finance, Mr. Sarza spent a total of 14 years in United Coconut Planters Bank (UCPB) and UCPB Savings Banks as Manager of First Vice President-Head of the Commercial Credit Division and President and COO, respectively. Mr. Sarza holds a A.B. Economics from the Ateneo De Manila University.

### Jose M. Sarmiento, Filipino, 64 years old

Mr. Jose Sarmiento is a graduate of Araneta University with a degree of Bachelor of Science in Agriculture. He served as a Board of Director of the Sarmiento Management Corporation, Luz Farms, Inc., Metro Manila Retreaders Inc. and Vitarich Corporation. He was re-elected as director of the Corporation in November 2016 until present.

#### **Other Executive Officers**

#### Reynaldo D. Ortega, Filipino, 49 years old

#### Senior Vice President and General Manager, Poultry and Foods Division

Dr. Ortega is a Doctor of Veterinary Science and Medicine and obtained his degree from the Central Luzon State University, Munoz, Nueva Ecija in 1992. He started as Production Supervisor in Purefoods Corporation in Sto. Tomas, Batangas and was later assigned as Veterinary Supervisor at Purefood's JMT office in Ortigas, Pasig. He joined Vitarich Corporation in 1994 as Extension Veterinarian and, since then, handled various positions as Veterinary Services Group Head, Contract Growing Operations Head, Technical Head, Poultry and Livestock Division Head, until his appointment as Senior Vice President and General Manager-Poultry and Foods Division in March 2018. His training includes Poultry Tunnel Ventilation System, Poultry Management in Cage System, Immunology and Virology, and Artificial Insemination in Broiler Breeder. He attended various symposiums about Poultry production, processing and marketing in USA, Europe and Asia.

#### Eugenio B. Bayta Jr., Filipino, 56 years old

#### **Vice President and National Poultry Processing Manager**

Engr. Eugene Bayta joined Vitarich Corporation in November of 2018 as the Vice President, National Poultry Processing Manager. He earned his Bachelor's degree in Agricultural Engineering at the University of the Philippines at Los Banos in 1985 and passed the Board in 1987, placing 4<sup>th</sup> among the passers. He has 31 years of experience in the poultry industry having worked for RFM Corporation, Swift Foods, Inc. and Poultrymax Omnis, Inc. . He has extensive experience in the whole Broiler Integration Operation from Broiler Breeding all the way down to Poultry Processing Operations.

#### Alicia G. Danque, Filipino, 47 years old

#### Vice President & Supply Chain Director, Alternate Corporate Information Officer

Mrs. Alicia Gregorio - Danque was appointed as Vice President & Supply Chain Director effective January 1, 2020, to provide over-all directions in feed operations and supply chain. Hired in 1995, Ms. Danque was Corporate Planning Manager for 16 years. She was born in Bulacan, where she currently resides. She

is a graduate of BS Industrial Engineering at Mapua University and took up postgraduate courses in Philippine Women's University and University of Asia and the Pacific.

#### Emmanuel S. Manalang, Filipino, 56 years old

#### Vice President & Nutrition and Research & Development Manager

Dr. Emmanuel S. Manalang was appointed as Vice President & Nutrition and Research & Development Manager on August 1, 2019. He is a graduate of Veterinary Medicine from the University of the Philippines in 1985. He started his career in Animal Nutrition working for ER Squibb and Sons Philippines as a Vitamin Mineral Specialist. He has developed his skills by enriching his experience working with Ciba Geigy Philippines, Ajinomoto, Amino Acid Department as a Technical Manager. He has been an Animal Nutritionist/Nutrition consultant for many commercial feed mills and farm operations nationwide since 1989. Dr. Manalang has a vast experience in the field of Swine and Poultry Nutrition, Aqua Nutrition and Pet Nutrition. He is also engaged in exotic bird breeding and management.

# Glenmark R. Seducon, Filipino, 29 years old Chief Audit Executive

Mr. Glenmark Seducon was appointed as Chief Audit Executive on August 23, 2019. Prior to joining the Company, he was a former Audit Associate Manager in Reyes Tacandong & Co. (a member firm of RSM International) with over 5 years of experience in handling audit of both private and publicly-listed companies in the field of manufacturing, hotel and restaurants, real estate, foundations, port operations, retails, not-for-profit corporations, service organizations and BPO. A Certified Public Accountant, Mr. Seducon graduated from Far Eastern University — Manila and received his Bachelor of Science in Accountancy as Magna Cum Laude.

#### Rhuel S. Diego, Filipino, 50 years old

#### **Vice President, Commercial Feeds Business Manager**

Mr. Rhuel S. Diego was appointed as Vice President, Commercial Feeds Business Manager last January 9, 2019 and serve as such until his resignation last April 3, 2020. He is a graduate of University of Santo Tomas with a degree of Bachelor of Science in Medical Technology. He worked in Wyeth Phils. Inc. as Distribution Development Manager from 1995-2004. He was the District Manager at Wrigley Philippines Incorporated from 2004-2007 and District Manager in 2008. He has extensive professional training in the areas of Sales, Marketing, and Distributor Management, Distribution Trends and Development, Key Accounts Management, Category Management, Public Speaking and Presentation, Systematic Selling Procedures, Business Analysis, Leadership and Coaching, and People Development.

# Atty. Aison Benedict C. Velasco, Filipino, 42years old Corporate Secretary

Atty. Velasco was appointed as Corporate Secretary of the Corporation last 26 April 2019. He is presently a Partner of the Angara Abello Concepcion Regala & Cruz Law Office (ACCRALAW), the firm he joined in 2003. He obtained his bachelor's degree from the Ateneo de Manila University in 1999 and his Juris Doctor law degree from the same university in 2003 graduating with Second Honors. Presently, he acts as corporate secretary of several companies, including AB Mauri Philippines, Inc., ELC Beauty, Inc., Smartmatic Philippines, Inc., UBS Securities Philippines, Inc., UBS Investments Philippines, Inc., Campaigns & Grey, Inc., Plastic Container Packaging Corporation and Consolidated Copolypack Corporation. He assisted clients in establishing mutual funds and exchange traded-funds, conducting public offerings of shares and bonds and undertaking backdoor-listings.

# Atty. Mary Christine C. Dabu-Pepito, Filipino, 34 years old Assistant Corporate Secretary/Compliance Officer/Corporate Information Officer

Atty. Dabu-Pepito was first appointed as the Corporation's Assistant Corporate Secretary/Compliance Officer/Corporate Information Officer on 21 March 2016. She obtained her Bachelor of Arts (Cum Laude) at the University of the Philippines – Diliman and her Bachelor of Laws degree at the San Beda College-Manila in 2011 and was admitted to the Bar on 28 March 2012. She joined Dulay, Pagunsan & Ty Law Offices as one of its Associate Lawyers until May 2013. From June 2013 up to March 2016, she was an

Associate Lawyer at Dabu & Associates Law Office and was appointed as a Partner of the said firm on April 2016. Her areas of practice include civil, family, criminal, commercial, administrative, employment and labor law litigation as well as corporate and commercial services.

#### **Family Relationships**

Director Rogelio M. Sarmiento is the father of Directors Ricardo Manuel M. Sarmiento and Stephanie Nicole S. Garcia.

Directors Benjamin I. Sarmiento Jr. and Lorenzo Vito M. Sarmiento III are the cousins of Directors Ricardo Manuel M. Sarmiento and Stephanie Nicole S. Garcia.

Director Jose M. Sarmiento is the brother of Director Rogelio M. Sarmiento and the uncle of Directors Ricardo Manuel M. Sarmiento, Stephanie Nicole S. Garcia, Benjamin I. Sarmiento Jr. and Lorenzo Vito M. Sarmiento III.

#### **Significant Employees**

No other persons aside from the Directors and Executive Officers are expected to make a significant contribution to the business of the Corporation.

#### **Involvement in Certain Legal Proceedings**

The Company has no knowledge of any event during the past five (5) years up to the latest filing date which any of its directors or executive officers had been or are currently involved in any criminal or bankruptcy proceedings or subject of any order or judgment of any court or quasi-judicial agency, whether local or foreign, effecting his/her involvement in business, securities, commodities or banking activities.

#### Item 10. EXECUTIVE COMPENSATION

#### **Standard Arrangement**

The members of the Board of Directors are entitled to a per diem of P10,000 for regular meetings whereas the members of the Audit, Risk Oversight, Related Party Transactions, Corporate Governance and Compensation & Nomination Committees are entitled to a per diem of P5,000 for every meeting participation.

#### **Arrangements with Directors & Officers**

The Company does not extend or grant warrants or options to its executive officers and directors. Thus, it has no obligation to disclose information pertaining to warrants and options.

The market value of the shares of stock, if any, received by the Company's executives and officers approximate the compensation that they should have received had the payment been made in other form of consideration at the grant date.

#### **Executive Compensation**

The compensation includes the following:

	2019	2018	2017
Short-term employee benefits	29,166,000	30,615,276	21,436,701
Retirement benefits	3,909,370	1,736,520	1,196,965
Compensation paid in share of stock/equivalent			
value in cash	0	0	_
Others	11,651,464	12,759,026	5,952,556
	44,726,834	45,110,822	28,586,222

	2019	2018	2017
Short-term employee benefits	29,166,000	30,615,276	21,436,701
Retirement benefits	3,909,370	1,736,520	1,196,965
Compensation paid in share of stock/equivalent			
value in cash	0	0	_
Others	11,651,464	12,759,026	5,952,556
	44,726,834	45,110,822	28,586,222
	2019	2018	2017
Short-term employee benefits	2019	2018 30,615,276	2017 21,436,701
Short-term employee benefits Retirement benefits			
· <i>'</i>	29,166,000	30,615,276	21,436,701
Retirement benefits	29,166,000	30,615,276	21,436,701
Retirement benefits Compensation paid in share of stock/equivalent	29,166,000 3,909,370	30,615,276 1,736,520	21,436,701

The aggregate compensation including other remunerations during the last two fiscal years, as well as those estimated to be paid in the ensuing fiscal year to the Corporation's Chief Executive Officer and Officers is as follows: (in millions of Pesos)

			Bonus
NAME & PRINCIPAL POSITION	YEAR	SALARY	&
			Others
1. RICARDO MANUEL M. SARMIENTO – CEO/President	2019		
2. STEPHANIE NICOLE S. GARCIA- EVP, Corporate Management	2019		
Services Director/Treasurer			
3. REYNALDO D. ORTEGA – SVP, Poultry and Livestock	2019		
4. EUGENE B. BAYTA JRVP, National Poultry Processing Head	2019		
5. EMMANUEL S. MANALANG – VP, Nutrition/R&D Head	2019		
TO T A L (Estimated)	2020	21.54	-
	2019	13.96	-
	2018	10.62	-
ALL OTHER OFFICERS & DIRECTORS AS A COMPANY UNNAMED	2020	2.31	-
(Estimated)			
	2019	1.65	-
	2018	2.23	-

The following are the five highest compensated officers of the Company:

- 1. Ricardo Manuel M. Sarmiento CEO/President
- 2. **Stephanie Nicole S. Garcia** EVP, Corporate Management Services Director/Treasurer
- 3. **Reynaldo D. Ortega** SVP, Poultry and Livestock
- 4. **Eugene B. Bayta Jr.** VP, National Poultry Processing Head
- 5. **Emmanuel S. Manalang** VP, Nutrition/R&D Head

#### Item 11. SECURITY OF OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

Owners of record of more than 5% of the Corporation's voting securities as of 31 December 2019 are as follows:

Title of Class	Name, Address of Record Owner & Relationship with Issuer	Name of Beneficial Owner & Relationship w/ Record Owner	Citizenship	No. of Shares	Percent of Class
Common Shares	PCD NOMINEE CORPORATION (FILIPINO) 37/F The Enterprise Center, Ayala Avenue Corner, Makati City Beneficial owner of more than 5%	Various Beneficial Owners	Filipino	2,902,935,407	95.04%
	of the outstanding shares  KORMASINC, INC. 7th Floor, LTA Bldg., 118 Perea St.	Various Beneficial	Filipino	2,178,799,604	71.33%
	Legazpi Village, Makati City	Owners	FIIIPIIIO	2,176,799,004	/1.35%

#### **Security of Ownership of Management**

The number of common shares beneficially owned by directors and executive officers as of 31 December 2019 is as follows:

TITLE OF CLASS	NAME OF BENEFICIAL OWNER	AMOUNT & NATURE OF BENEFICIAL OWNERSHIP	CITIZENSHIP	PERCENT OF CLASS
Common	Jose Vicente C. Bengzon III	10,000	Filipino	0.00%
Common	Rogelio M. Sarmiento	6,386,320	Filipino	0.21%
Common	Benjamin I. Sarmiento Jr.	199	Filipino	0.00%
Common	Ricardo Manuel M. Sarmiento	57,784,990	Filipino	1.89%
Common	Stephanie Nicole S. Garcia	104,359	Filipino	0.00%
Common	Lorenzo Vito M. Sarmiento III	500	Filipino	0.00%
Common	Jose M. Sarmiento	1,305,320	Filipino	0.04%
Common	Levi F. Diestro	300	Filipino	0.00%
Common	Vicente J.A. Sarza	1	Filipino	0.00%
Common	Manuel D. Escueta	1	Filipino	0.00%
Common	Juan Arturo Iluminado C. de Castro	8,476,034	Filipino	0.28%
Common	Eugenio B. Bayta Jr.	0	Filipino	0.00%
Common	Emmanuel S. Manalang	0	Filipino	0.00%
Common	Reynaldo D. Ortega	769,974	Filipino	0.03%
Common	Rhuel S. Diego*	0	Filipino	0.00%
Common	Mary Christine Dabu-Pepito	0	Filipino	0.00%
Common	Glenmark R. Seducon	0	Filipino	0.00%
Common	Alicia G. Danque	0	Filipino	0.00%

<sup>\*</sup> Mr. Rhuel S. Diego resigned as Vice President & Distributor Sales Director on April 3, 2020.

#### **Item 12. Related Party Transactions**

The Company engages, in the normal course of business, in various transactions with its related parties which include stockholders, entities under common control, key management and others, as described below.

#### Payable to a Stockholder

Settlement of Restructured Debt. The remaining balance of payable to a stockholder resulted mainly from the acquisition by Kormasinc of the Company's restructured debt from creditors. Of the

restructured debt of ₱3.2 billion acquired by Kormasinc (including interest of ₱200.0 million), ₱2.4 billion was converted to equity in 2013.

On December 22, 2017, the SEC approved the debt to equity conversion of the remaining payable of P407.1 million to Kormasinc at P1.52 a share. Consequently, Kormasinc's ownership interest increased from 69.20% to 71.90%. (see Notes 1 and 23)

#### Due to and from related parties

Advances to and from Related Parties. The Company also grants unsecured, noninterest-bearing advances to its related parties for working capital requirements. These are payable on demand, hence, are classified under current assets in the consolidated statements of financial position.

*Trade Payable.* The Company buys raw materials, hogs, and breeder flocks from related parties and sells animal feeds, raw materials, feed supplements and dressed chicken to related parties (see Note 12).

Summarized below are the outstanding accounts arising from these transactions (see Notes 7 and 12).

		2019		20	18
	Nature of	Amount of	Outstanding	Amount of	Outstanding
Related Parties	Transactions	Transactions	Balances	Transactions	Balances
Trade and other receivables Entities under					
common control	Sales	₽843,138,904		₽32,062,295	
	Collections	(640,264,819)	₽228,610,377	(6,326,003)	₽25,736,292
Trade and other payables Entities under					
common control	Purchases	₽1,591,869,921		₽9,626883	
	Payments	(1,501,864,550)	₽93,848,569	(5,783,685)	₽3,843,198

The Company also avails of interest-bearing advances from a shareholder which are payable within a year.

		2019		20	)18
		Amount of	Outstanding	Amount of	Outstanding
<b>Related Party</b>	Nature of Transactions	Transactions	Balances	Transactions	Balances
	Advances for working				
Stockholder	capital	(\$85,726,435)	₽-	₽5,000,000	₽85,726,435
	Interest	13,378,992	_	15,888,383	_
		·	₽-	·	₽85,726,435

#### **Advances to Officers and Employees**

The Company grants unsecured, noninterest-bearing advances to its officers which are normally collected within one year through salary deduction (see Note 7). Certain officers also pay operating expenses on behalf of the Company which are payable upon demand (see Note 12). Shown below are the movements in the accounts.

_	2019		20:	18
Nature of	Amount of	Outstanding	Amount of	Outstanding
Transactions	Transactions	Balances	Transactions	Balances

_		2019		20	18
	Nature of	Amount of	Outstanding	Amount of	Outstanding
	Transactions	Transactions	Balances	Transactions	Balances
	Net				
Advances to officers and employees	transactions	₽126,867	₽12,276,664	₽25,438,80	₽12,149,797

#### Compensation of Key Management Personnel

The compensation includes the following:

	2019	2018	2017
Short-term employee benefits	₽38,616,323	₽40,928,845	₽25,982,444
Retirement benefits	3,909,370	1,736,520	1,196,965
Others	2,201,141	2,445,458	1,406,813
	₽44,726,834	₽45,110,823	₽28,586,222

#### **Voting Trust Holders of 5% or more**

The Company is not aware of any person holding more than 5% of its common shares under a voting trust or similar agreement as there has been no voting trust agreement which has been filed with the Company and the Securities and Exchange Commission, as required under the Corporation Code.

#### Description of any arrangement which may result in a change in control of the Corporation

There are no arrangements that will affect or change the ownership.

#### PART IV – CORPORATE GOVERNANCE

#### **Item 13. CORPORATE GOVERNANCE**

The Company complies and adheres to its Amended Manual on Corporate Governance. The Board of Directors and the management, from time to time, makes the necessary amendments to its policies and strategies to ensure business continuity while employing the best practices in corporate governance. The members of the Board of Directors disclose any potential or actual conflict of interest they may have in a transaction presented for approval of the Board. They likewise inhibit from the discussions and voting of the said transaction. The Company continues to improve its corporate governance practices.

On 23 August 2019, the Company appointed Mr. Glenmark R. Seducon as its Chief Audit Executive. It likewise approved the Internal Audit Charter of the Company. In addition, the Company approved during the said meeting its Material Related Party Transactions Policy.

#### **PART V – EXHIBITS AND SCHEDULES**

#### Item 14. EXHIBITS AND REPORTS ON SEC FORM 17-C

#### (a) Exhibits

The exhibits, as indicated in the Index to Exhibits are neither applicable to the Company nor require an answer.

#### (b) Reports on SEC Form 17-C

The following are the items reported under SEC Form 17-C for the year 2019:

Date of Report	REMARKS
January 9, 2019	Appointment of Mr. Rhuel S. Diego and Mr. Eugenio B. Bayta Jr.
January 31, 2019	Clarification of News Reports
February 26, 2019	Resignation of Mr. Josefino A. Tapia Jr. as VP & Supply Chain Director
March 8, 2019	Resignation of Mr. Rufino S. Fermin II as VP & Chief Strategy Officer
April 8, 2019	Approval of 2018 Audited Financial Statement
April 26, 2019	Notice of Annual General Meeting 2019
April 26, 2019	Resignation of Atty. Hilado and Appointment of Atty. Velasco as Corporate Secretary
May 20, 2019	Advisement letter to send DIS thru CD
May 30, 2019	List of Stockholders entitled to vote 2019
June 11, 2019	Certificate of Finality
June 28, 2019	Results of Annual General Meeting and Organizational Meeting 2019
July 31, 2019	Appointment of Mr. Emmanuel S. Manalang as Vice President & Nutrition and R&D
August 23, 2019	Approval of Internal Audit Charter and Appointment of Mr. Glenmark R. Seducon
August 23, 2019	Approval of Material Related Party Transactions Policy
September 27, 2019	Charter Ping An Insurance
December 27, 2019	Related Party Transaction

		SIGNATURES	
	report is signed on behalf of the issu	ion 17 of the Code and ser by the undersigned,, 20	Section 141 of the Corporation Code, this thereunto duly authorized, in the City of
	Ву:		
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	lex		Medionisol
	CEO & President		Marian A. Dionisio Comptroller
	(Principal Executive Officer)		(Principal Financial Officer)
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	SMUZ		kn
	Stephanie Nicole S. Garcia		Atty. Aison Benedict C. Velasco
	(Principal Operating Officer)	//	Corporate Secretary
	SUBSCRIBED AND SWORN to It me his/their Valid Identification number NAMES	ers, as follows:  VALID ID NO.	of 20 affiant(s) exhibiting to  DATE OF EXPIRATION
	Ricardo Manuel M. Sarmiento	Driver's License No. N03-94-158946	January 20, 2022
	Stephanie Nicole S. Garcia	Philippine Passport No. P3674375A	July 12, 2022
	Marian A. Dionisio	SSS No. 33-7232268-8	
	Atty. Aison Benedict C. Velasco	Driver's License No. C10-95-114434	March 13, 2024
	C. OF THE PHI		NENITA DELA CRUZ TUAZAN NOTARY PUBLIC NC-58-MB-2018 UNTIL DEC 31.2020
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#### STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL STATEMENTS

The Management of Vitarich Corporation and Subsidiaries (the Company) is responsible for the preparation and fair presentation of the consolidated financial statements including the schedules attached therein as at and for the year ended December 31, 2019 and 2018 in accordance with Philippine Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of the consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is responsible in overseeing the Company's financial reporting process.

The Board of Directors reviews and approves the consolidated financial statements including the schedules attached therein, and submits the same to the stockholders.

Sycip Gorres Velayo and Co., the independent auditor appointed by the stockholders, has audited the consolidated financial statements of the Company in accordance with Philippine Standards on Auditing, and in its report to the stockholders, has expressed its opinion on the fairness of presentation upon completion of such audit.

Jose Vicente C. Bengzon III

Chairman of the Board

Ricardo Manuel M. Sarmiento President/Chief Executive Officer

Stephanje Nicole S. Garcia

Executive Vige President & Corporate Management Services Director / Treasurer

Signed this 10 4 2020 2020

PERSONALLY APPEARED BEFORE, a Notary Public for in the Province of Marilao, Bulacan, today June 10, 2020 affiants who subscribe and sworn to the foregoing documents and who vows under the PENALTY OF LAW to the truth of the contents of the foregoing documents.

I hereby certify that the affiants have been identified by undersigned Notary Public through the competent of Evidence of Identity as follows:

JOSE VICENTE C. BENGSON III RICARDO MANUEL M. SARMIENTO STEPHANIE NICOLE S. GARCIA

OSCA ID No. 57016 DLR ID No. N03-94-158946 PASSPORT No. P3674375A

Doc. No. 298

Page No. 41 Series of 2020

ROLL NO. 47194

PHC-58-M8-2016 UNTIL DEC/31, 2020

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NENITA DELA CRUZ TUAZON

NOTARY PUBLIC

TIN 170-987-664-000 ATTORNEYS ROLL NO. 47 194

MCLE COMPLIANCE NO. VI-00 1862 UNTIL APRIL 14, 2022

### COVER SHEET

for **AUDITED FINANCIAL STATEMENTS** 

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Name of Contact Person					Email Address					Г	100000	Telephone Number/s Mobile Number																
Ms. Stephanie Nicole S. Garcia					nsg@vitarich.com (04						(044	(0918) 8482258																
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thirty (30) calendar days from the occurrence thereof with information and complete contact details of the new contact person designated.

2 All Boxes must be properly and completely filled-up. Failure to do so shall cause the delay in updating the corporation's records with the Commission and/or non-receipt of Notice of Deficiencies. Further, non-receipt of Notice of Deficiencies.





SyClp Gorres Velayo & Co. 6760 Ayala Avenue 1226 Makati City Philippines Tel: (632) 891 0307 Fax: (632) 819 0872 ey.com/ph BOA/PRC Reg. No. 0001, October 4, 2018, valid until August 24, 2021 SEC Accreditation No. 0012-FR-5 (Group A), November 5, 2018, valid until November 5, 2021

#### INDEPENDENT AUDITOR'S REPORT

The Stockholders and the Board of Directors Vitarich Corporation and Subsidiaries (A Subsidiary of Kormasinc, Inc.) Marilao-San Jose Road, Sta. Rosa I Marilao, Bulacan

#### Opinion

We have audited the accompanying consolidated financial statements of Vitarich Corporation (a subsidiary of Kormasine, Inc.) and Subsidiaries (the Company), which comprise the consolidated statements of financial position as at December 31, 2019 and 2018, and the consolidated statements of comprehensive income, consolidated statements of changes in equity and consolidated statements of cash flows for the years ended December 31, 2019 and 2018, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Company as at December 31, 2019 and 2018, and its consolidated financial performance and its consolidated cash flows for the years ended December 31, 2019 and 2018 in accordance with Philippine Financial Reporting Standards (PFRS).

#### Basis for Opinion

We conducted our audits in accordance with Philippine Standards on Auditing (PSA). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Company in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to the audit of the consolidated financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.





We have fulfilled the responsibilities described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the consolidated financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying consolidated financial statements.

#### Impairment Testing of Insurance Claims Receivable

As at December 31, 2019, the carrying value of the Company's insurance claims receivables amounted to P115.4 million which is assessed for impairment. The Company is currently involved in legal proceedings to pursue the collection of the remaining balance of insurance claims receivable. We considered this as a key audit matter because of the materiality of the amount involved, and the significant management judgment required in assessing whether the amount is impaired.

The disclosures on the insurance claims receivable are included in Note 7 to the consolidated financial statements.

#### Audit Response

We involved our internal specialist in the evaluation of management's assessment on the realizability of the insurance claims receivable, and the estimation of such amount. We discussed with management the status of the legal proceedings and obtained correspondences and opinions of the external legal counsel. We have reviewed management's legal bases in pursuing the insurance claim. We have also reviewed management's estimate of the amount and timing of the future cash inflows from this receivable and the related effective interest rate used to discount the cashflows.

#### Fair Value of Biological Assets

The valuation of biological assets is significant to our audit because the estimation process involves significant management estimate and is based on assumptions that can be affected by natural phenomena. The key assumptions for the fair value of the biological assets include future selling prices of the livestock, gross margin, estimated volume of production and future growing costs.

The disclosures on the fair value of biological assets are included in Notes 3, 8 and 15 to the consolidated financial statements.

#### Audit Response

We obtained an understanding of management's fair value measurement methodology and their process in valuing the biological assets. We involved our internal specialist in evaluating the valuation technique and assumptions used. We tested the key assumptions used in the valuation, which include future selling prices of the livestock, gross margin, estimated volume of production and future growing costs, by comparing them to external data such as selling prices in the principal market and historical information.

We also assessed the adequacy of the related disclosures on the assumptions underlying the measurement of these biological assets.





### Valuation of Investment Properties at Fair Value

The Company accounts for its investment properties using the fair value model. These properties represent 19% of the consolidated total assets as at December 31, 2019. The determination of the fair values of these properties involves significant management judgment and estimations. The valuation also requires the assistance of external appraisers whose calculations also depend on certain assumptions, such as sales and listing of comparable properties registered within the vicinity and adjustments to sales price based on internal and external factors. Other assumptions used in the valuation include the current replacement cost of an asset and the related deductions for physical deterioration and other relevant forms of obsolescence. Thus, we considered the valuation of investment properties as a key audit matter.

The disclosures relating to investment properties are included in Note 11 of the consolidated financial statements.

#### Audit Response

We evaluated the competence, capabilities and objectivity of the external appraiser by considering their qualifications, experience and reporting responsibilities. We assessed the methodology adopted by referencing common valuation models and reviewed the relevant information supporting the sales and listings of comparable properties by checking the market prices of properties within the vicinity and the reproduction cost against current market prices on a sample basis. We also inquired from the external appraiser the basis of adjustments made to the sales price.

#### Adoption of PFRS 16, Leases

Effective January 1, 2019, the Company adopted PFRS 16, *Leases*, under the modified retrospective approach which resulted in significant changes in the Company's accounting policy for leases. The Company's adoption of PFRS 16 is significant to our audit because the recorded amounts are material to the consolidated financial statements. This resulted in the recognition of right of use assets and lease liability amounting to ₱65.9 million and ₱68.8 million, respectively, as of January 1, 2019, and the recognition of depreciation expense and interest expense of ₱64.4 million and ₱7.8 million, respectively, for the year ended December 31, 2019.

The disclosures related to the adoption of PFRS 16 are included in Note 2 to the consolidated financial statements.

#### Audit Response

We obtained an understanding of the Company's process in implementing the new standard on leases, including the determination of the population of the lease contracts covered by PFRS 16, the application of the short-term and low value assets exemption, the selection of the transition approach and any election of available practical expedients.

On a test basis, we inspected lease agreements (i.e., lease agreements existing prior to the adoption of PFRS 16 and new lease agreements), identified their contractual terms and conditions, and traced these contractual terms and conditions to the lease calculation prepared by management, which covers the calculation of financial impact of PFRS 16, including the transition adjustments.





We tested the parameters used in the determination of the incremental borrowing rate by reference to market data. We test computed the lease calculation prepared by management on a sample basis, including the transition adjustments.

We reviewed the disclosures related to the transition adjustments based on the requirements of PFRS 16 and PAS 8, Accounting Policies, Changes in Accounting Estimates and Errors.

#### Other Matter

The consolidated financial statements of Vitarich Corporation and subsidiaries as at and for the year ended December 31, 2017 were audited by other auditors whose report dated April 6, 2018 expressed an unqualified opinion on those consolidated statements. As part of our audit of the 2019 consolidated financial statements, we also audited the adjustments described in Note 2 that were applied to amend the 2017 statement of comprehensive income. In our opinion, such adjustments are appropriate and have been properly applied. We were not engaged to audit, review or apply any procedures to the 2017 consolidated financial statements of the Company other than with respect to the adjustments and, accordingly, we do not express an opinion or any other form of assurance on the 2017 consolidated financial statements as a whole.

#### Other Information

Management is responsible for the other information. The other information comprises the SEC Form 17-A for the year ended December 31, 2019 but does not include the consolidated financial statements and our auditor's report thereon, which we obtained prior to the date of this auditor's report, and the SEC Form 20-IS (Definitive Information Statement) and Annual Report for the year ended December 31, 2019, which is expected to be made available to us after that date.

Our opinion on the consolidated financial statements does not cover the other information and we do not and will not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audits, or otherwise appears to be materially misstated.

Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with PFRS, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.





Those charged with governance are responsible for overseeing the Company's financial reporting process.

Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSA will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with PSA, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
  that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
  effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the consolidated financial information of the
  entities or business activities within the Company to express an opinion on the consolidated financial
  statements. We are responsible for the direction, supervision and performance of the group audit.
   We remain solely responsible for our audit opinion.





We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law on regulation precludes public disclosure about the matters or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Roel E. Lucas.

SYCIP GORRES VELAYO & CO.

Roel E. Lucas

Partner

CPA Certificate No. 98200

Red E. lucas

SEC Accreditation No. 1079-AR-3 (Group A),

October 17, 2019, valid until October 16, 2022

Tax Identification No. 191-180-015

BIR Accreditation No. 08-001998-095-2019,

November 7, 2019, valid until November 6, 2022

PTR No. 8121298, January 6, 2020, Makati City

June 8, 2020



(A Subsidiary of Kormasinc, Inc.)

# CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

		December 31
	2019	2018
ASSETS		
Current Assets		
Cash (Note 6)	₽179,645,390	₽217,712,840
Trade and other receivables (Note 7)	1,451,787,414	
Inventories and livestock (Note 8)	566,738,049	
Other current assets (Note 9)	72,169,035	
Total Current Assets	2,270,339,888	
Noncurrent Assets	-,,,	2,752,760,222
Property, plant and equipment (Note 10)	924,873,846	066 042 452
Investment properties (Note 11)		966,942,452
Right-of-use assets (Note 9)	802,266,589 187,664,899	629,884,644
Other noncurrent assets (Note 9)	18,100,256	12 266 414
Total Noncurrent Assets	1,932,905,590	13,266,414 1,610,093,510
	₽4,203,245,478	₽4,343,081,732
LIABILITIES AND EQUITY		
Current Liabilities		
Trade and other payables (Note 12)	₱1,600,955,492	P1 725 106 267
Loans payable (Note 13)		₽1,735,186,367
Current portion of lease liabilities (Note 25)	384,132,265	649,999,929
Current portion of finance lease liabilities (Note 25)	86,981,626	12,020,212
Total Current Liabilities	2,072,069,383	13,920,213 2,399,106,509
Noncurrent Liabilities	2,072,007,303	2,399,100,309
Cash bond deposits (Note 14)	10.051.50	
Net retirement liability (Note 20)	40,954,787	40,343,557
Loans payable - net of current portion (Note 13)	91,516,839	101,580,458
Lease liabilities - net of current portion (Note 25)	148,202,912	172,480,055
Finance lease liabilities - net of current portion (Note 25)	106,953,936	-
Net deferred tax liabilities (Note 21)	01.055.005	42,813,390
Total Noncurrent Liabilities	81,075,807	72,329,574
Total Liabilities	468,704,281 2,540,773,664	429,547,034
Equity	2,340,773,004	2,828,653,543
Capital stock (Note 23)	4 4 4 8 1 4 4 4 5 1 1 1	
Additional paid-in capital (Note 1)	1,160,646,925	1,160,646,925
Retained earnings	1,470,859	1,470,859
Other comprehensive income (Note 23)	173,183,434	39,162,470
Total Equity	327,170,596	313,147,935
Total Equity	1,662,471,814	1,514,428,189
	₽4,203,245,478	P4,343,081,732



(A Subsidiary of Kormasinc, Inc.)

### CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

	Years Ended December 31					
	2019	2018	2017			
REVENUE						
Sale of goods, net of discount (Notes 5 and 15)	₽8,438,897,411	₽8,256,341,639	B6 402 522 004			
Fair value adjustment on biological assets	10,430,097,411	F6,230,341,039	₱6,493,532,984			
(Notes 2 and 15)	479,569,099	202,726,256	167 505 197			
	8,918,466,510	8,459,067,895	167,505,187 6,661,038,171			
	0,510,100,510	0,433,007,033	0,001,038,171			
COST OF GOODS SOLD (Note 16)						
Cost of goods sold	(7,729,616,389)	(7,644,570,074)	(5,772,014,096)			
Fair value adjustment on biological assets (Notes 2 and		X-3-7-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1	(=,,,=,,,,,,,)			
15)	(471,362,481)	(202,726,256)	(167,505,187)			
	(8,200,978,870)	(7,847,296,330)	(5,939,519,283)			
			(-),,,			
GROSS PROFIT	717,487,640	611,771,565	721,518,888			
Operating expenses (Note 17)	(500 205 146)	(504.050.061)				
Other operating income (Note 18)	(588,305,146) 29,398,993	(584,950,961)	(550,684,190)			
		30,718,718	35,757,918			
	(558,906,153)	(554,232,243)	(514,926,272)			
OPERATING PROFIT	158,581,487	57,539,322	206 502 616			
	,,,	51,557,522	206,592,616			
OTHER INCOME (CHARGES) – Net (Note 19)	(15,894,366)	12,985,819	(55,174,330)			
INCOME DEPONE DICOVER TO THE						
INCOME BEFORE INCOME TAX	142,687,121	70,525,141	151,418,286			
PROVISION FOR (BENEFIT FROM) INCOME						
TAX (Note 21)						
Current	28,333,100	12,927,844	22,789,816			
Deferred	(14,469,008)	(7,557,874)	6,274,302			
	13,864,092	5,369,970	29,064,118			
NET INCOME	200	to the second se				
HET INCOME	128,823,029	65,155,171	122,354,168			
OTHER COMPREHENSIVE INCOME						
Items not to be reclassified to profit or loss:						
Actuarial gain (loss) - net of deferred income tax						
(Note 20)	19,220,596	(12.070.020)				
Revaluation increase on property, plant and equipment	19,220,396	(12,970,939)	-			
- net of deferred income tax (Note 10)		62 521 507				
	19,220,596	63,521,507 50,550,568	-			
	1-4-40-20	20,230,300				
TOTAL COMPREHENSIVE INCOME	₽148,043,625	₱115,705,739	₱122,354,168			
EADMINGS DED SHADE FASTER						
EARNINGS PER SHARE - BASIC AND DILUTED (Note 24)	22.0					
(15021)	₽0.04	₽0.02	₽0.04			



(A Subsidiary of Kormasinc, Inc.)

# CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

	Years Ended December 31				
	2019	2018	2017		
CAPITAL STOCK					
Balance at beginning of year	D1 160 646 025	D2 054 224 24			
Quasi-reorganization (Note 1)	₱1,160,646,925	₱3,054,334,014	₱2,786,497,901		
Issuances		(1,893,687,089)	_		
Balance at end of year (Note 23)	1,160,646,925	1 1/0 /1/ 00/	267,836,113		
(17000 110)	1,100,040,925	1,160,646,925	3,054,334,014		
ADDITIONAL PAID - IN CAPITAL					
Balance at beginning of year	1,470,859	363,821,288	224 546 510		
Quasi-reorganization (Note 1)	1,470,639		224,546,510		
Reduction in par value (Note 1)		(2,256,037,518)	_		
Issuances		1,893,687,089	120 274 770		
Balance at end of year	1,470,859	1,470,859	139,274,778		
	1,170,000	1,470,039	363,821,288		
RETAINED EARNINGS (DEFICIT)					
Balance at beginning of year	39,162,470	(2,289,382,822)	(2,417,045,094)		
PFRS 9 transition adjustment		(754,361)	(2,417,043,094)		
Balance at beginning of the year, restated	39,162,470	(2,290,137,183)	(2,417,045,094)		
Net income	128,823,029	65,155,171	122,354,168		
Transfer to retained earnings (deficit) of revaluation		00,100,171	122,334,100		
reserve realized through depreciation, net of deferred					
income tax (Note 10)	5,197,935	8,106,964	5,308,104		
Quasi-reorganization (Note 1)	-	2,256,037,518	5,500,104		
Balance at end of year	173,183,434	39,162,470	(2,289,382,822)		
OTHER COMPREHENSIVE INCOME					
Balance at beginning of year	-abbacks are made as a contract				
Actuarial gain (less) not of defend	313,147,935	270,704,331	276,012,435		
Actuarial gain (loss), net of deferred income tax (Note 20)	19,220,596	(12,970,939)	-		
Transfer to retained earnings (deficit) of revaluation					
reserve realized through depreciation, net of deferred income tax (Note 10)					
Revolution increase on account 1	(5,197,935)	(8,106,964)	(5,308,104)		
Revaluation increase on property, plant and equipment, net of deferred income tax (Note 10)					
Balance at end of year		63,521,507	-		
Emilion at old of year	327,170,596	313,147,935	270,704,331		
	₽1,662,471,814	₱1,514,428,189	₽1,399,476,811		



(A Subsidiary of Kormasinc, Inc.)

### CONSOLIDATED STATEMENTS OF CASH FLOWS

	LOWER STATE	s Ended December	
DE WILLIAM CARE PARAMETER AND A CONTROL OF THE CONT	2019	2018	2017
CASH FLOWS FROM OPERATING ACTIVITIES			
Income before income tax	₱142,687,121	₽70,525,141	₱151,418,286
Adjustments for:			
Gain on fair value changes of investment properties			
(Note 11)	(158, 346, 757)	(83, 369, 324)	_
Depreciation and amortization (Notes 9 and 10)	160,937,330	73,355,993	43,589,177
Interest expense	81,909,050	43,038,475	23,840,890
Retirement benefit expense (Note 20)	19,571,098	15,552,680	_
Gain on fair value of biological assets (Note 15)	(8,206,618)	100	_
Provision for doubtful accounts (Note 7)	23,124,961	22,975,638	-
Provision for (reversal of) allowance for inventory			
obsolescence (Note 8)	(2,382,824)	2,386,863	-
Interest income	(2,341,144)	(1,563,922)	(1,754,128)
Gain on disposal of property, plant and equipment	(410,176)	-	_
Impairment loss (Note 1)	-	7,448,386	_
Loss on disposal of investment properties	-	4,871,427	_
Amortization of debt issue cost	-	33,180	-
Loss on deconsolidation of a subsidiary	_		(28, 196, 360)
Operating income before working capital changes	256,542,041	155,254,537	188,897,865
Decrease (increase) in:			The second second
Trade and other receivables	(5,099,672)	(362,768,199)	48,039,314
Inventories and livestock	380,379,215	(431,240,558)	(26,089,557)
Other current assets	38,879,053	(34,221,527)	(11,053,361)
Other noncurrent assets related to operations Increase (decrease) in:	(23,377,800)	2,052,018	(3,007,572)
Trade and other payables	(133,320,002)	344,344,369	(81,325,037)
Cash bond deposits	611,230	8,840,989	8,142,040
Retirement liability	-	_	2,376,780
Net cash generated from (used for) operations Income tax paid	514,614,065	(317,738,371)	125,980,472
	(13,355,257)	(12,927,844)	-
Retirement benefits paid (Note 20) Interest received	(2,176,724)	(17,033,671)	_
	227,913	1,563,922	1,754,128
Net cash provided by (used in) operating activities	499,309,997	(346,135,964)	127,734,600
CASH FLOWS FROM INVESTING ACTIVITIES			
Acquisitions of:			
Property, plant and equipment	(94,213,429)	(374,946,853)	(67,363,178)
Investment properties	(14,035,188)	(11,211,338)	(434,000)
Proceeds from sale of property, plant and equipment	4,942,934	3,692,058	(434,000)
Net cash used in investing activities	(103,305,683)	(382,466,133)	(67,797,178)
CASH FLOWS FROM FINANCING ACTIVITIES		(***)	(01,171,176)
Availment of loans	1,069,496,769	1 200 701 104	
Payments of loans	(1,359,641,576)	1,290,791,104	-
Interest paid	(74,965,307)	(627,679,859)	170,369,800
Payments of lease liabilities	(68,961,650)	(39,802,426)	(23,840,890)
Net cash provided by (used in) financing activities	(434,071,764)	622 200 010	146 500 015
NET INCREASE (DECREASE) IN CASH	The second second second	623,308,819	146,528,910
CASH AT BEGINNING OF YEAR	(38,067,450)	(105,293,278)	206,466,332
	217,712,840	323,006,118	116,539,786
CASH AT END OF YEAR	₱179,645,390	₱217,712,840	₱323,006,118



(A Subsidiary of Kormasine, Inc.)

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### 1. Corporate Information

Vitarich Corporation (the Company) was incorporated in the Philippines and registered with the Securities and Exchange Commission (SEC) on July 31, 1962 to engage primarily in manufacturing and selling of feeds and livestock. On March 30, 2012, the SEC approved the extension of its corporate life for another 50 years. The Company's shares of stock were registered with the Philippine Stock Exchange on February 8, 1995.

The subsidiaries of the Company are as follows:

	The said like the last	Percentage	
	Line of Business	2019	2018
Gromax, Inc. (Gromax)* Philippines Favorite Chicken, Inc.	Manufacturing	100%	100%
(PFCI)**	Distributor	-	-

\*Ceased operations in 2015.

On October 16, 2013, the SEC approved the Company's increase in authorized capital stock to ₱3.5 billion and the conversion of Company debts amounting to ₱2.4 billion to Kormasinc, Inc. (Kormasinc) into equity at 1 share of common stock for every ₱1.00 debt. Of the converted debt, ₱90.0 million was applied as payment for 90,030,236 shares from unissued shares and ₱2.3 billion was applied as payment for additional shares from the increase in authorized capital.

With the debt to equity conversion and significant improvement in the Company's operations, the Regional Trial Court of Malolos, Bulacan (the Rehabilitation Court) approved the Company's exit from Corporate Rehabilitation on September 16, 2016.

On December 22, 2017, the SEC approved the debt to equity conversion of the remaining payable of \$\text{P407.1}\$ million to Kormasine at \$\text{P1.52}\$ a share increasing Kormasine's ownership interest from 69.20% to 71.90% (see Note 23).

On June 30, 2017, the Company's stockholders approved the Company's plan to undergo a Quasi-reorganization. The Company reduced the par value of the Company share and the existing additional paid-in capital and outstanding revaluation surplus was applied to eliminate the Company deficit of \$\mathbb{P}2.2\$ billion as at December 31, 2017.

On July 11, 2018, the SEC approved the change in par value which resulted to a decrease in the capital stock of the Company from ₱3.5 billion divided into 3.5 billion shares with par value of ₱1.00 each to ₱1.33 billion divided into 3.5 billion shares with par value of ₱0.38 each. The reduction in par value resulted to recognition of additional paid in capital of ₱1.9 billion. On July 18, 2018, the Company received the Certificate of Approval of Equity Restructuring to wipe out the deficit as of December 31, 2017 in the amount of ₱2.3 billion against the additional paid in capital of ₱2.3 billion.

On July 26, 2017, the Board of Directors (BOD) and Stockholders of PFCI approved the shortening of the corporate life of PFCI until March 31, 2019. PFCI which ceased operations since 2005, was placed under the liquidation process. The Company deconsolidated PFCI and recognized a gain of \$\text{\text{\$P}}\$28.2 million on deconsolidation (see Note 4).



<sup>\*\*</sup>Ceased operations in 2005 and deconsolidated in 2017.

On May 31, 2018, the SEC approved the shortening of the corporate life of Gromax until November 10, 2019. Gromax ceased operations since 2015. In 2018, the Company recognized an impairment loss of \$\mathbb{P}7.4\$ million which pertains to assets that are no longer recoverable.

The registered principal place of business of the Company is located at Marilao-San Jose Road, Sta. Rosa I, Marilao, Bulacan. The Company has operating offices in Luzon, Iloilo and Davao, and maintains satellite offices in Southern Philippines.

The accompanying consolidated financial statements were authorized for issue by the BOD on June 8, 2020.

#### 2. Summary of Significant Accounting Policies

#### Statement of Compliance

The accompanying consolidated financial statements have been prepared in compliance with Philippine Financial Reporting Standards (PFRS) issued by the Philippine Financial Reporting Standards Council (FRSC) and adopted by the SEC. This financial reporting framework includes PFRS, Philippine Accounting Standards (PAS), Philippine Interpretations from International Financial Reporting Interpretations Committee (IFRIC) and SEC provisions.

#### Measurement Bases

The accompanying consolidated financial statements of the Company are presented in Philippine Peso, the Company's functional and presentational currency. All values represent absolute amounts except when otherwise stated.

The consolidated financial statements have been prepared on the historical cost basis of accounting, except for property, plant and equipment (excluding transportation equipment), investment properties and biological assets which are stated at fair value. Historical cost is generally based on fair value of the consideration given in exchange for an asset.

#### Basis of Consolidation

The consolidated financial statements comprise the financial statements of the Company and its subsidiaries. Control is achieved when the Company is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Specifically, the Company controls an investee if, and only if, it has:

- Power over the investee (i.e., existing rights that give it the current ability to direct the relevant activities of the investee)
- Exposure, or rights, to variable returns from its involvement with the investee
- The ability to use its power over the investee to affect its returns

Generally, there is a presumption that a majority of voting rights results in control. To support this presumption and when the Company has less than a majority of the voting or similar rights of an investee, it considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- The contractual arrangement(s) with the other vote holders of the investee
- Rights arising from other contractual arrangements
- The Company's voting rights and potential voting rights



The Company re-assesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation of a subsidiary begins when the Company obtains control over the subsidiary and ceases when the Parent company loses control of the subsidiary. Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated financial statements from the date the Parent company gains control until the date it ceases to control the subsidiary.

Profit or loss and each component of other comprehensive income (OCI) are attributed to the equity holders of the Parent company and to the non-controlling interests, even if this results in the non-controlling interests having a deficit balance. When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies in line with the Parent company's accounting policies. All intra-group assets and liabilities, equity, income, expenses and cash flows relating to transactions between Parent company and its subsidiaries are eliminated in full on consolidation.

A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction.

If the Company loses control over a subsidiary, it derecognizes the related assets (including goodwill), liabilities, non-controlling interest and other components of equity, while any resulting gain or loss is recognized in profit or loss. Any investment retained is recognized at fair value.

Summary of Significant Accounting Policies Business Combinations
Business combinations are accounted for using the acquisition method. The cost of an acquisition is measured as the aggregate of the consideration transferred, which is measured at acquisition date fair value, and the amount of any non-controlling interests in the acquiree. For each business combination, the Parent company elects whether to measure the non-controlling interests in the acquiree at fair value or at the proportionate share of the acquiree's identifiable net assets.

Acquisition-related costs are expensed as incurred and included in administrative expenses.

When the Parent company acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date. This includes the separation of embedded derivatives in host contracts by the acquiree.

Any contingent consideration to be transferred by the acquirer will be recognized at fair value at the acquisition date. Contingent consideration classified as equity is not remeasured and its subsequent settlement is accounted for within equity. Contingent consideration classified as an asset or liability that is a financial instrument and within the scope of PFRS 9, Financial Instruments, is measured at fair value with the changes in fair value recognized in the consolidated statements of comprehensive income in accordance with PFRS 9. Other contingent consideration that is not within the scope of PFRS 9 is measured at fair value at each reporting date with changes in fair value recognized in profit or loss.

Goodwill is initially measured at cost (being the excess of the aggregate of the consideration transferred and the amount recognized for non-controlling interests and any previous interest held over the net identifiable assets acquired and liabilities assumed). If the fair value of the net assets acquired is in excess of the aggregate consideration transferred, the Company re-assesses whether it has correctly identified all of the assets acquired and all of the liabilities assumed and reviews the procedures used to measure the amounts to be recognized at the acquisition date. If the reassessment still results in an excess of the fair value of net assets acquired over the aggregate consideration transferred, then the gain is recognized in profit or loss.



After initial recognition, goodwill is measured at cost less any accumulated impairment losses. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Company's cash-generating units that are expected to benefit from the combination, irrespective of whether other assets or liabilities of the acquiree are assigned to those units.

Where goodwill has been allocated to a cash-generating unit (CGU) and part of the operation within that unit is disposed of, the goodwill associated with the disposed operation is included in the carrying amount of the operation when determining the gain or loss on disposal. Goodwill disposed in these circumstances is measured based on the relative values of the disposed operation and the portion of the cash-generating unit retained.

#### Current versus Non-Current Classification

The Company presents assets and liabilities in the consolidated statements of financial position based on current/non-current classification. An asset is current when it is:

- Expected to be realized or intended to be sold or consumed in the normal operating cycle
- Held primarily for the purpose of trading
- Expected to be realized within twelve months after the reporting period Or
- Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period

All other assets are classified as non-current.

#### A liability is current when:

- It is expected to be settled in the normal operating cycle
- It is held primarily for the purpose of trading
- It is due to be settled within twelve months after the reporting period
   Or
- There is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period

The Company classifies all other liabilities as non-current.

Deferred tax assets and liabilities are classified as non-current assets and liabilities, respectively.

Fair Value Measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the transaction date. The Company uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the consolidated financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

Level 1 - Quoted (unadjusted) market prices in active markets for identical assets or liabilities.

Level 2 – Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable.



Level 3 – Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

For assets and liabilities that are recognized in the consolidated financial statements on a recurring basis, the Company determines whether transfers have occurred between levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

The Company determines the policies and procedures for fair value measurements on financial instruments, biological assets, property, plant and equipment and investment properties.

External valuers are involved for valuation of significant assets, such as property, plant and equipment and investment properties. The involvement of external valuers is determined annually by management. Selection criteria include market knowledge, reputation, independence and whether professional standards are maintained. The Company decides, after discussions with the external valuers, which valuation techniques and inputs to use for each case.

At each reporting date, management analyzes the movements in the values of assets and liabilities which are required to be remeasured or re-assessed as per the Company's accounting policies. For this analysis, the Company verifies the major inputs applied in the latest valuation by agreeing the information in the valuation computation to contracts and other relevant documents.

The Company, in conjunction with the external valuers, also compares the change in the fair value of each asset and liability with relevant external sources to determine whether the change is reasonable.

For the purpose of fair value disclosures, the Company has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above.

Further information about the assumptions made in measuring fair value is included in the following notes:

- Note 3, Significant Judgment, Accounting Estimates and Assumptions
- Note 8, Inventories and Livestock
- Note 10, Property, Plant and Equipment
- Note 11, Investment Properties
- Note 28, Fair Value Information



Changes in Accounting Policies, Disclosures and Presentation

The Company applied PFRS 16 and IFRIC 23 for the first time. The nature and effect of the changes as a result of adoption of these new accounting standards are described below.

PFRS 16, Leases

PFRS 16 supersedes PAS 17, Leases, Philippine Interpretation IFRIC 4, Determining whether an Arrangement contains a Lease, Philippine Interpretation SIC-15, Operating Leases-Incentives and Philippine Interpretation SIC-27, Evaluating the Substance of Transactions Involving the Legal Form of a Lease. The standard sets out the principles for the recognition, measurement, presentation and disclosure of leases and requires lessees to recognize most leases on the consolidated statements of financial position.

Lessor accounting under PFRS 16 is substantially unchanged from today's accounting under PAS 17. Lessors will continue to classify all leases using the same classification principle as in PAS 17 and distinguish between two types of leases: operating and finance leases. Therefore, PFRS 16 did not have an impact for leases where the Company is the lessor.

The Company adopted PFRS 16 using the modified retrospective approach upon adoption of PFRS 16 in 2019 and elects to apply the standard to contracts that were previously identified as leases applying PAS 17 and Philippine Interpretation IFRIC 4. The Company will therefore not apply the standard to contracts that were not previously identified as containing a lease applying PAS 17 and Philippine Interpretation IFRIC 4.

The Company has lease contracts for transportation equipment, warehouses and office buildings. Before the adoption of PFRS 16, the Company classified each of its leases (as lessee) at the inception date as either a finance lease or an operating lease.

Upon adoption of PFRS 16, the Company applied a single recognition and measurement approach for all leases except for short-term leases and leases of low-value assets.

Leases previously accounted for as operating leases

The Company recognized right-of-use assets and lease liabilities for those leases previously classified as operating leases, except for short-term leases and leases of low-value assets. The right-of-use assets for most leases were recognized on an amount equal to the lease liability, adjusted by the amount of any prepaid or accrued lease payments relating to that lease recognized in the consolidated statements of financial position immediately before the date of initial application. Lease liabilities were recognized based on the present value of the remaining lease payments, discounted using the incremental borrowing rate at the date of initial application.

The Company also applied the available practical expedients wherein it:

- Applied the short-term leases exemptions to leases with lease term that ends within 12 months of the date of initial application
- Used hindsight in determining the lease term where the contract contained options to extend or terminate the lease

Leases previously classified as finance leases

The Company recognized right-of-use assets and lease liabilities for those leases previously classified as finance leases. The carrying amount of the right-of-use asset and the lease liability at the date of initial application shall be the carrying amount of the lease asset and lease liability immediately before that date measured applying IAS 17.



The effect of adoption PFRS 16 as at January 1, 2019 is as follows:

	Increase (decrease)
Assets	
Right-of-use asset - Transportation equipment, net	₽53,813,202
Right-of-use asset - Building	12,065,911
Property, plant and equipment, net	(53,813,202)
Liabilities	
Lease liabilities	68,799,514
Finance lease liabilities	(56,733,603)

The lease liability at as January 1, 2019 can be reconciled to the operating lease commitments as of December 31, 2018 follows:

Operating lease commitments as at December 31, 2018	₽29,736,825
Weighted average incremental borrowing rate at January 1, 2019	7.10%
Discounted operating lease commitments at January 1, 2019	29,508,132
Less: Commitments relating to short term leases	17,442,221
	12,065,911
Add: Reclassification of finance lease liabilities	56,733,603
Lease liabilities recognized at January 1, 2019	₽68,799,514

Due to adoption of PFRS 16, the Company's operating profit in 2019 has improved, while its interest expense has increased. This is due to the change in the accounting for rent expense related to leases that were classified as operating leases under PAS 17. The Company's cash flows from operating activities have increased and cash flows from financing cash flows decreased as repayment of the lease liabilities were classified as cash flows from financing activities. In addition, the Company's total assets and total liabilities have increased due to the recognition of right-of-use asset and lease liabilities.

Philippine Interpretation IFRIC 23, *Uncertainty over Income Tax Treatments*The Interpretation addresses the accounting for income taxes when tax treatments involve uncertainty that affects the application of PAS 12, *Income Taxes*. It does not apply to taxes or levies outside the scope of PAS 12, *Income Taxes*, nor does it specifically include requirements relating to interest and penalties associated with uncertain tax treatments. The Interpretation specifically addresses the following:

- Whether an entity considers uncertain tax treatments separately
- The assumptions an entity makes about the examination of tax treatments by taxation authorities
- How an entity determines taxable profit (tax loss), tax bases, unused tax losses, unused tax credits and tax rates
- How an entity considers changes in facts and circumstances

The entity is required to determine whether to consider each uncertain tax treatment separately or together with one or more other uncertain tax treatments and use the approach that better predicts the resolution of the uncertainty. The entity shall assume that the taxation authority will examine amounts that it has a right to examine and have full knowledge of all related information when making those examinations. If an entity concludes that it is not probable that the taxation authority will accept an uncertain tax treatment, it shall reflect the effect of the uncertainty for each uncertain tax treatment using the method the entity expects to better predict the resolution of the uncertainty.



Upon adoption of the Interpretation, the Company has assessed whether it has any uncertain tax position. The Company applies significant judgement in identifying uncertainties over its income tax treatments. The Company determined, based on its assessment that it is probable that its income tax treatments will be accepted by the taxation authorities. Accordingly, the interpretation did not have an impact on the consolidated financial statements of the Company.

#### Cash

Cash includes cash on hand and in banks. Cash in banks earn interest at prevailing bank deposit rates.

#### Financial Instrument

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

#### Financial Assets

Financial assets are classified, at initial recognition, as subsequently measured at amortized cost, fair value through OCI, and fair value through profit or loss.

The classification of financial assets at initial recognition depends on the financial asset's contractual cash flow characteristics and the Company's business model for managing them. With the exception of trade receivables that do not contain a significant financing component or for which the Company has applied the practical expedient, the Company initially measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs. Trade receivables that do not contain a significant financing component or for which the company has applied the practical expedient are measured at the transaction price determined under PFRS 15, Revenue from Contracts with Customers.

Refer to the accounting policies related to "Revenue".

In order for a financial asset to be classified and measured at amortized cost or fair value through OCI, it needs to give rise to cash flows that are 'solely payments of principal and interest' (SPPI) on the principal amount outstanding. This assessment is referred to as the SPPI test and is performed at an instrument level.

The Company's business model for managing financial assets refers to how it manages its financial assets in order to generate cash flows. The business model determines whether cash flows will result from collecting contractual cash flows, selling the financial assets, or both.

Purchases or sales of financial assets that require delivery of assets within a time frame established by regulation or convention in the market place (regular way trades) are recognized on the trade date, i.e., the date that the Company commits to purchase or sell the asset.

#### Subsequent Measurement

For purposes of subsequent measurement, financial assets are classified in four categories:

- Financial assets at amortized cost (debt instruments)
- Financial assets at fair value through OCI with recycling of cumulative gains and losses (debt instruments)
- Financial assets designated at fair value through OCI with no recycling of cumulative gains and losses upon derecognition (equity instruments)
- Financial assets at fair value through profit or loss



#### Financial Assets at Amortized Cost (Debt Instruments)

This category is the most relevant to the Company. The Company measures financial assets at amortized cost if both of the following conditions are met:

- The financial asset is held within a business model with the objective to hold financial assets in order to collect contractual cash flows; and
- The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding

Financial assets at amortized cost are subsequently measured using the effective interest rate (EIR) method and are subject to impairment. Gains and losses are recognized in profit or loss when the asset is derecognized, modified or impaired.

The Company's cash in banks, trade and other receivables (excluding advances to suppliers and officers and employees) and security deposits are classified under this category.

The Company does not have financial assets at fair value through OCI with recycling of cumulative gains and losses (debt instruments), financial assets designated at fair value through OCI with no recycling of cumulative gains and losses upon derecognition (equity instruments) and financial assets at fair value through profit or loss as of December 31, 2019.

#### Impairment of Financial Assets

Further disclosures relating to impairment of financial assets are also provided in the following notes:

- Note 3, Significant Judgment, Accounting Estimates and Assumptions
- Note 7, Trade and Other Receivables

The Company recognizes an allowance for expected credit loss (ECL) for all debt instruments not held at fair value through profit or loss. ECL is based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Company expects to receive, discounted at an approximation of the original effective interest rate. The expected cash flows will include cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms.

General Approach for Cash, Insurance Claims Receivable and Security Deposits

ECL is recognized in two stages. For credit exposures for which there has not been a significant increase in credit risk since initial recognition, ECL is provided for credit loss that result from default events that are possible within the next 12-months (a 12-month ECL). For those credit exposures for which there has been a significant increase in credit risk since initial recognition, a loss allowance is required for credit loss expected over the remaining life of the exposure, irrespective of the timing of the default (a lifetime ECL).

For cash in banks, the Company assessed that placements are with reputable counterparty banks that possess good credit ratings.

For security deposits, the Company used external benchmarking which compares the internal credit risk rating of certain debtor with the external rating agencies and use the latter's estimate of probability of default (PD) for similar credit risk rating.



Simplified Approach for Trade Receivables

The Company applies a simplified approach in calculating ECL. Therefore, the Company does not track changes in credit risk, but instead recognizes a loss allowance based on lifetime ECL at each reporting date. The Company has established a provision matrix that is based on its historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment.

The Company considers a financial asset in default when contractual payments are 120 days past due. However, in certain cases, the Company may also consider a financial asset to be in default when internal or external information indicates that the Company is unlikely to receive the outstanding contractual amounts in full before taking into account any credit enhancements held by the Company. A financial asset is written off when there is no reasonable expectation of recovering the contractual cash flows.

Impairment of Financial Assets (Prior to January 1, 2018)

The Company assesses at each financial reporting date whether there is any objective evidence that a financial asset or a group of financial assets is impaired. A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset (an incurred "loss event") and that loss event has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated. Evidence of impairment may include indications that the debtors or a group of debtors is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganization and where observable data indicate that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

For financial assets carried at amortized cost, the Company first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, or collectively for financial assets that are not individually significant. If the Company determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assess them for impairment. Assets that are individually assessed for impairment and for which an impairment loss is, or continues to be, recognized are not included in a collective assessment of impairment.

If there is objective evidence that an impairment loss has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future expected credit losses that have not yet been incurred). The present value of the estimated future cash flows is discounted at the financial asset's original effective interest rate. If a loan has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate. The carrying amount of the asset is reduced through the use of an allowance account and the amount of the loss is recognized in the consolidated statement of comprehensive income. Interest income continues to be accrued on the reduced carrying amount based on the original effective interest rate of the asset. The financial asset together with the associated allowance are written-off when there is no realistic prospect of future recovery and all collateral has been realized or has been transferred to the Company. If, in a subsequent year, the amount of the estimated impairment loss increases or decreases because of an event occurring after the impairment was recognized, the previously recognized impairment loss is increased or reduced by adjusting the allowance account. If a future write-off is later recovered, the recovery is recognized in the consolidated statement of comprehensive income, to the extent that the carrying value of the asset does not exceed its amortized cost at the reversal date.



#### Other Financial Liabilities

Financial liabilities are classified in this category if these are not held for trading or not designated as at FVPL upon the inception of the liability. These include liabilities arising from operations or borrowings.

Other financial liabilities are initially recognized at fair value of the consideration received, less directly attributable transaction costs. After initial recognition, other financial liabilities are subsequently measured at amortized cost using the effective interest method. Amortized cost is calculated by taking into account any related issue costs, discount or premium. Gains and losses are recognized in the consolidated statement of comprehensive income when the liabilities are derecognized, as well as through the amortization process.

## Offsetting of Financial Assets and Liabilities

Financial assets and financial liabilities are offset and the net amount reported in the consolidated statements of financial position if, and only if, there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the assets and settle the liabilities simultaneously. This is not generally the case with master netting agreements, and the related assets and liabilities are presented gross in the consolidated statements of financial position.

#### Derecognition of Financial Assets and Liabilities

Financial Assets. A financial asset (or, when applicable a part of a financial asset or part of a Company of similar financial assets) is derecognized when:

- a. the right to receive cash flows from the asset has expired;
- the Company retains the right to receive cash flows from the asset, but has assumed an
  obligation to pay them in full without material delay to a third party under a 'pass through'
  arrangement; or
- c. the Company has transferred its right to receive cash flows from the asset and either (a) has transferred substantially all the risks and rewards of the asset, or (b) has neither transferred nor retained substantially all the risks and rewards of the asset but has transferred control of the asset.

When the Company has transferred its right to receive cash flows from an asset and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognized to the extent of the Company's continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Company could be required to pay.

Financial Liabilities. A financial liability is derecognized when the obligation under the liability is discharged or cancelled or has expired.

When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in the consolidated statements of comprehensive income.



A modification is considered substantial if the present value of the cash flows under the new terms, including net fees paid or received and discounted using the original effective interest rate, is different by at least 10% from the discounted present value of remaining cash flows of the original liability.

The fair value of the modified financial liability is determined based on its expected cash flows, discounted using the interest rate at which the Company could raise debt with similar terms and conditions in the market. The difference between the carrying value of the original liability and fair value of the new liability is recognized in the consolidated statements of comprehensive income.

On the other hand, if the difference does not meet the 10% threshold, the original debt is not extinguished but merely modified. In such case, the carrying amount is adjusted by the costs or fees paid or received in the restructuring.

#### Inventories

The Company recognizes inventories when the risk and rewards are transferred to the Company usually upon receipt from local suppliers and upon delivery of the goods to the carrier from importation.

Inventories are valued at the lower of cost and net realizable value (NRV). The purchase price and costs incurred in bringing each product to its present location are accounted for as follows:

Raw Materials and Feeds Supplements, Supplies and Animal Health Products – Weighted Average Method. All costs directly attributable to acquisition such as the purchase price, import duties and other taxes that are not subsequently recoverable from taxing authorities are included as part of costs of these inventories.

Finished Goods and Factory Stocks and Supplies Inventories – Weighted Average Method. Include direct materials, labor and manufacturing overhead costs. All costs directly attributable to acquisition such as the purchase price, import duties and other taxes that are not subsequently recoverable from taxing authorities are included as part of costs of these inventories.

NRV of finished goods is the estimated selling price in the ordinary course of business, less the estimated costs necessary to make the sale. NRV of raw materials and supplies is the current replacement cost.

#### Livestock

Livestock include day-old chicks after undergoing hatching process and chicks which are grown as chicken broilers. They are accounted for as biological assets in accordance with PAS 41, Agriculture. Starting January 1, 2019, the Company recognized the amount of fair value adjustment on agricultural produce that are sold during the year. The valuation takes into consideration input based on hatchability rate of eggs, mortality of chicks being grown as chicken broilers and estimated future cash flows to be incurred in hatching the eggs and growing the chicks. The market prices are derived from unobservable market prices. The prices are reduced for costs incurred in dressing the chicken and freight costs to market, to arrive at a net fair value at farm gate.

The fair value adjustments of livestock that are sold during the year is presented as part of revenues and cost of sales. Accordingly, the Company restated its 2018 and 2017 statements of income to present the amount of fair value adjustments as part of revenue with corresponding adjustments on cost of sales amounting to ₱202.7 million and ₱167.5 million in 2018 and 2017, respectively.

The adjustments did not have any impact on the net income, earnings per share, statement of financial position and statement of cash flows for the years ended December 31, 2018 and 2017.



#### Other Assets

Other current assets consist of creditable withholding tax (CWT), prepayments, and input value added tax (VAT).

CWT. CWT represents the amount withheld by the Company's customers in relation to its income. CWT can be utilized as payment for income taxes provided that these are properly supported by certificates of creditable tax withheld at source subject to the rules on Philippine income taxation.

Prepayments. Prepayments represent expenses not yet incurred but already paid in cash. Prepayments are initially recorded as assets and measured at the amount of cash paid. Subsequently, these are charged to expense as these are consumed in operations or expire with the passage of time.

Prepayments are classified as current asset when the cost of goods or services related to the prepayment are expected to be incurred within one year or the Company's normal operating cycle, whichever is longer. Otherwise, prepayments are classified as noncurrent assets.

VAT. Revenue, expenses and assets are recognized net of the amount of VAT except:

- where the tax incurred on a purchase of assets or services is not recoverable from the taxation authority, in which case the tax is recognized as part of the cost of acquisition of the asset or as part of the expense item as applicable; and
- · receivables and payables that are stated with the amount of tax included.

The net amount of VAT recoverable from the tax authorities is recognized under "Other current assets" account in the consolidated statements of financial position.

Other noncurrent assets consist of right-of-use asset, project development costs, security deposits (disclosed under financial instruments), and computer software.

Project Development Costs. These costs represent capitalized development costs which are accounted for under the cost model. The cost of the asset is the amount of cash paid or the fair value of the other considerations given to acquire an asset at the time of its acquisition or production.

Costs associated with research activities are recognized as expense in the consolidated statements of comprehensive income as these are incurred. Costs that are directly attributable to the development phase of the Company's aqua feeds and aqua culture projects are recognized as project development cost provided, they meet the following recognition requirements:

- a. there is a demonstration of technical feasibility of the prospective product for internal use or sale;
- b. the intangible asset will generate probable economic benefits through internal use or sale;
- c. sufficient technical, financial and other resources are available for completion; and,
- d. the intangible asset can be reliably measured.

All other development costs are expensed as incurred.

Security Deposits. These represent rental deposits paid by the Company and will be returned at the end of the lease term. These qualify as financial assets and are also disclosed under financial instruments.



Computer Software. Computer software acquired is measured on initial recognition at cost. Subsequent to initial recognition, computer software is carried at cost less any accumulated amortization and any impairment losses. Internally generated computer software, excluding capitalized development costs, is not capitalized and expenditure is charged against profit or loss in the year in which the expenditure is incurred.

Computer software is amortized over the economic useful life of three years and assessed for impairment whenever there is an indication that the computer software may be impaired. The amortization period and method for computer software are reviewed at least at each reporting date. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset is accounted for by changing the amortization period or method, as appropriate, and treated as changes in accounting estimates.

Gains or losses arising from disposition of computer software measured as the difference between the disposal proceeds and the carrying amount of the asset, are recognized in profit or loss when the asset is derecognized.

#### Property, Plant and Equipment

Property, plant and equipment (except for transportation equipment which is stated at cost less accumulated depreciation and any impairment in value and land which is stated at appraised value less any impairment losses) are stated at appraised values as determined by an independent firm of appraisers less accumulated depreciation and amortization, and any impairment losses.

The cost of an asset comprises its purchase price and directly attributable costs of bringing the asset to working condition for its intended use. Expenditures for major additions, improvements and renewals are capitalized. Expenditures for repairs and maintenance are charged to expense as incurred.

Subsequent to initial recognition at cost, property, plant and equipment (except for transportation equipment) are carried at appraised values, as determined by independent appraisers, less any subsequent accumulated depreciation, amortization and any accumulated impairment losses. Fair market value is determined based on appraisals made by external professional valuers by reference to market-based evidence, which is the amount for which the assets could be exchanged between a knowledgeable willing buyer and a knowledgeable willing seller in an arm's length transaction as at the valuation date. Any revaluation reserve is credited to "Revaluation increase on property, plant and equipment" account presented under the equity section of the consolidated statements of financial position. Any decrease in the revaluation surplus of the same asset is charged to other comprehensive income to the extent of any credit balance existing in the revaluation surplus in respect of that asset and the remaining decline, if any, is recognized in the consolidated statements of comprehensive income.

Annually, an amount from the "Revaluation reserve" account is transferred to "Retained Earnings" under the equity section in the consolidated statements of financial position for the depreciation relating to the revaluation reserve, net of related taxes. Upon disposal, any revaluation reserve relating to the particular asset sold is transferred to "Retained Earnings." Revaluations are performed with sufficient regularity ensuring that the carrying amount does not differ materially from that which would be determined using fair value at the end of the reporting period.



Depreciation and amortization is computed on the straight-line basis over the estimated useful lives of the assets (except for land). The depreciation and amortization periods for property, plant and equipment, based on the above policies, are as follows:

Asset Type	Number of Years
Machinery and equipment	10 to 20
Buildings	20
Leasehold and land improvements	2 to 5 or lease term, whichever
	is shorter
Office furniture, fixtures and equipment	3 to 10
Transportation equipment	4 to 5

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

The estimated useful lives of property, plant and equipment are reviewed, and adjusted if appropriate, at the end of each reporting period.

Construction-in-progress (CIP) pertains to properties under construction and is stated at cost. Cost includes costs of construction, labor and other direct costs. CIP is not depreciated until such time that the relevant assets are completed and available for operational use.

Fully depreciated assets are retained in the accounts until these are no longer in use and no further charge for depreciation and amortization is made in respect of those assets.

An item of property, plant and equipment is derecognized upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the item) is included in the consolidated statements of comprehensive income in the year the item is derecognized.

#### **Investment Properties**

Investment properties, accounted for under the fair value model, are property held either to earn rental income or for capital appreciation or for both, but not for sale in the ordinary course of business, use in the production or supply of goods or services or for administrative purposes.

Investment properties are measured initially at acquisition cost, including transaction costs. Subsequently, investment properties are stated at fair value as determined by independent appraisers on an annual basis. The carrying amounts recognized in the consolidated statements of financial position reflect the prevailing market conditions at the end of each reporting period.

Any gain or loss resulting from either a change in the fair value or the sale of an investment property is immediately recognized in the consolidated statements of comprehensive income.

No depreciation charges are recognized on investment properties accounted for under the fair value method.

Investment properties are derecognized upon disposal or when permanently withdrawn from use and no future economic benefit is expected from its disposal.



Rental income and operating expenses from investment properties are reported as part of "Other operating income" and "Operating expenses," respectively, in the consolidated statements of comprehensive income.

Transfers are made to investment properties when, and only when, there is a change in use, evidenced by ending of owner-occupation, commencement of an operating lease to another party or ending of construction or development. For a transfer from investment property to owner-occupied property, the deemed cost for subsequent accounting is the fair value at the date of change in use. If owner-occupied property becomes an investment property, the Company accounts for such property in accordance with the policy stated under property, plant and equipment up to the date of change in use.

#### Impairment of Nonfinancial Assets

Nonfinancial assets consisting of property, plant and equipment, right-of-use asset, computer software, project development cost and other nonfinancial assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. If any such indication exists and where the carrying amount of an asset exceeds its recoverable amount, the asset or cash-generating unit is written down to its recoverable amount. The estimated recoverable amount is the higher of an asset's fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of time value of money and the risks specific to the asset.

For an asset that does not generate largely independent cash inflows, the recoverable amount is determined for the cash-generating unit to which the asset belongs. Impairment losses are recognized in the consolidated statements of comprehensive income.

An assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in the consolidated statements of comprehensive income unless the asset is carried at revalued amount, in which case, the reversal is treated as a revaluation increase.

After such a reversal, the depreciation charge is adjusted in future periods to allocate the asset's revised carrying amount, less any residual value, on a systematic basis over remaining useful life.

#### Equity

Capital Stock and Additional Paid-in Capital (APIC). Capital stock is measured at par value for all shares issued. Proceeds and/or fair value of considerations received in excess of par value, if any, are recognized as APIC. Incremental costs incurred directly attributable to the issuance of new shares are recognized in equity as deduction from proceeds, net of tax. Unpaid subscriptions are recognized as a reduction of subscribed capital shares.

OCI. OCI comprises of items of income and expense that are not recognized in profit or loss for the year in accordance with PFRS. OCI of the Company pertains to revaluation reserve on property, plant and equipment and remeasurement gains and losses on retirement liability.



Retained Earnings (Deficit). Retained earnings (deficit) represents the accumulated net income or losses, net of any dividend declaration.

Retained earnings may also include effect of changes in accounting policy as may be required by the standard's transitional provisions.

#### Earnings per Share

The Company presents basic and diluted earnings per share. Basic earnings per share is calculated by dividing the profit attributable to equity holders of the Company by the weighted average number of common shares outstanding during the year, excluding common shares purchased by the Company and held as treasury shares, if any. Diluted earnings per share is calculated in the same manner, adjusted for the effects of all the dilutive potential common shares.

#### Revenue Recognition

The Company is engaged in the growing, production and distribution of chicken broilers, either as live or dressed; manufacture and distribution of animal feeds, animal health and nutritional products, and feed supplements and production of day-old chicks and pullets.

Revenue from sale of live or dressed chicken, animal feeds, animal health and nutritional products, and feed supplements and day-old chicks is recognized at the point in time when control of the asset is transferred to the customer, generally on delivery. The normal credit term is 30 to 90 days upon delivery.

The Company considers whether there are other promises in the contract that are separate performance obligations to which a portion of the transaction price needs to be allocated. In determining the transaction price, the Company considers the effects of variable consideration, the existence of significant financing components, noncash consideration, and consideration payable to the customer (if any).

The variable consideration is estimated at contract inception and constrained until it is highly probable that a significant revenue reversal in the amount of cumulative revenue recognized will not occur when the associated uncertainty with the variable consideration is subsequently resolved.

#### Rights of Return

For sale of animal feeds, certain contracts provide a customer with a right to return the goods within a specified period. The Company uses the expected value method to estimate the goods that will not be returned because this method best predicts the amount of variable consideration to which the Company will be entitled. The requirements in PFRS 15 on constraining estimates of variable consideration are also applied in order to determine the amount of variable consideration that can be included in the transaction price. For goods that are expected to be returned, instead of revenue, the Company recognizes a refund liability. A right of return asset (and corresponding adjustment to cost of sales) is also recognized for the right to recover products from a customer.

#### Contract Balances

#### Contract Assets

A contract asset is the right to consideration in exchange for goods or services transferred to the customer. If the Company performs by transferring goods or services to a customer before the customer pays consideration or before payment is due, a contract asset is recognized for the earned consideration that is conditional.



#### Trade receivables

A receivable represents the Company's right to an amount of consideration that is unconditional (i.e., only the passage of time is required before payment of the consideration is due). Refer to accounting policies of financial assets in financial instruments – initial recognition and subsequent measurement.

#### Contract Liabilities

A contract liability is the obligation to transfer goods or services to a customer for which the Company has received consideration (or an amount of consideration is due) from the customer. If a customer pays consideration before the Company transfers goods to the customer, a contract liability is recognized when the payment is made, or the payment is due (whichever is earlier). Contract liabilities are recognized as revenue when the Company performs under the contract.

As of December 31, 2019, the Company does not have contract assets and contract liabilities.

#### Right of Return Assets

Right of return asset represents the Company's right to recover the goods expected to be returned by customers. The asset is measured at the former carrying amount of the inventory, less any expected costs to recover the goods, including any potential decreases in the value of the returned goods. The Company updates the measurement of the asset recorded for any revisions to its expected level of returns, as well as any additional decreases in the value of the returned products.

#### Refund Liabilities

A refund liability is the obligation to refund some or all of the consideration received (or receivable) from the customer and is measured at the amount the Company ultimately expects it will have to return to the customer. The Company updates its estimates of refund liabilities (and the corresponding change in the transaction price) at the end of each reporting period. Refer to above accounting policy on variable consideration.

As of December 31, 2019, the Company's estimated right of return assets and refund liabilities is not material.

Rentals. Revenue from operating leases is recognized on a straight-line basis over the lease term.

Interest. Interest income is recognized as the interest accrues taking into account the effective yield on the assets.

Other Income. Other income is recognized when earned. Prior to January 1, 2018, revenue is recognized to the extent that the economic benefits will flow to the Company and the amount of the revenue can be reliably measured. Revenue is measured at the fair value of the consideration received, excluding discounts and rebates. The following specific recognition criteria must also be met before revenue is recognized.

Sale of Goods. Revenue is recognized when the risk and rewards of ownership of the goods have passed to the buyer.

Tolling. Revenue is recognized when the performance of contractually agreed tasks have been substantially rendered.



Cost and Expense Recognition

Costs and expenses are recognized in the consolidated statements of comprehensive income upon consumption of goods, utilization of the services or at the date these are incurred.

Interest expense is reported on an accrual basis and is recognized using the effective interest method.

#### Leases

Starting January 1, 2019, the Company adopted PFRS 16.

The Company assesses at contract inception whether a contract is, or contains, a lease. That is, if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

Company as a Lessee. The Company applies a single recognition and measurement approach for all leases, except for short-term leases. The Company recognizes lease liabilities to make lease payments and right-of-use assets representing the right to use the underlying assets.

Right-of-use assets. The Company recognizes right-of-use assets at the commencement date of the lease (i.e., the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated amortization and impairment losses, and adjusted for any remeasurement of lease liabilities. The cost of right-of-use assets includes the amount of lease liabilities recognized, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received. Right-of-use assets are amortized on a straight-line basis over the shorter of the lease term and the estimated useful lives of the assets.

If ownership of the leased asset transfers to the Company at the end of the lease term or the cost reflects the exercise of a purchase option, amortization is calculated using the estimated useful life of the assets.

The amortization periods for the right-of-use asset, based on the above policies, are as follows:

Asset Type	Number of Years
Right-of-use asset - transportation equipment	5
Right-of-use asset - buildings	2 to 5
Right-of-use asset - machineries	2 to 3

Lease liabilities. At the commencement date of the lease, the Company recognizes lease liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised by the Company and payments of penalties for terminating a lease, if the lease term reflects the Company exercising the option to terminate. The variable lease payments that do not depend on an index or a rate are recognized as expense in the period on which the event or condition that triggers the payment occurs.

In calculating the present value of lease payments, the Company uses the incremental borrowing rate at the lease commencement date if the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities



is remeasured if there is a modification, a change in the lease term, a change in the in-substance fixed lease payments or a change in the assessment to purchase the underlying asset.

Short-term leases and leases of low-value assets. The Company applies the short-term lease recognition exemption to its short-term leases of machinery and equipment (i.e., those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). It also applies the leases of low-value assets recognition exemption to leases of office equipment that are considered of low value. Lease payments on short-term leases and leases of low-value assets are recognized as expense on a straight-line basis over the lease term.

Leases (Prior to January 1, 2019)

Prior to adoption of PFRS 16, the determination whether an arrangement is, or contains, a lease is based on the substance of the arrangement at the inception date of whether the fulfillment of the arrangement is dependent on the use of a specific asset or the arrangement conveys a right to use the asset.

Company as a Lessee. Leases where the lessor retains substantially all the risks and rewards of ownership are classified as operating leases. Payments made under operating leases (net of any incentives from the lessor) are charged to profit or loss on a straight-line basis over the period of the lease.

When the Company enters into an arrangement, comprising a transaction or a series of related transactions, that does not take the legal form of a lease but conveys a right to use an asset and is dependent on the use of a specific asset or assets, the Company assesses whether the arrangement is, or contains, a lease. The Company does not have such arrangements.

Company as a Lessor. Leases where the Company retains substantially all the risks and benefits of ownership of the asset are classified as operating leases. Initial direct costs incurred in negotiating an operating lease are added to the carrying amount of the leased asset and recognized on a straight line basis over the lease term on the same basis as rental income. Contingent rents are recognized as revenue in the period in which these are earned.

#### **Employee Benefits**

Short-term benefits. The Company provides short-term benefits to its employees in the form of basic pay, 13th month pay, bonuses, employer's share on government contribution, and other short-term benefits.

Retirement Benefits. The Company has a partially funded, noncontributory retirement plan, administered by trustees, covering their permanent local employees. Costs of retirement benefits are actuarially determined using the projected unit credit method. This method reflects service rendered by employees to the date of valuation and incorporates assumptions concerning employees' projected salaries.

The Company recognizes service costs, comprising of current service costs, past service costs, gains and losses on curtailments and non-routine settlements; and net interest expense or income in the consolidated statements of comprehensive income.

Past service costs are recognized in profit or loss on the earlier of the date of the plan amendment or curtailment; and the date that the Company recognizes restructuring-related costs.



Net interest on the net retirement liability or asset is the change during the period in the net retirement liability or asset that arises from the passage of time which is determined by applying the discount rate based on government bonds to the net retirement liability or asset. Net interest is calculated by applying the discount rate to the net defined benefit liability or asset.

Remeasurements comprising actuarial gains and losses, return on plan assets and any change in the effect of the asset ceiling (excluding net interest on defined benefit liability) are recognized immediately in OCI in the period in which they arise. Remeasurements are not reclassified to profit or loss in subsequent periods.

Plan assets are assets that are held in trust and managed by a trustee bank. Plan assets are not available to the creditors of the Company, nor can they be paid directly to the Company. The fair value of the plan assets is based on the market price information. When no market price is available, the fair value of plan assets is estimated by discounting expected future cash flows using a discount rate that reflects both the risk associated with the plan assets and the maturity or expected disposal date of those assets (or, if they have no maturity, the expected period until the settlement of the related obligations). If the fair value of the plan assets is higher than the present value of the defined benefit obligation, the measurement of the resulting defined benefit asset is limited to the present value of economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

The defined benefit asset or liability is the aggregate of the present value of the defined benefit obligation and the fair value of plan assets on which the liabilities are to be settled directly. The present value of the defined benefit liability is determined by discounting the estimated future cash outflows using interest rate on government bonds that have terms to maturity approximating the terms of the related retirement liability.

Actuarial valuations are made with sufficient regularity that the amounts recognized in the consolidated financial statements do not differ materially from the amounts that would be determined at the reporting date.

#### Income Taxes

Current tax. Current tax is the expected tax payable on the taxable income for the year, using tax rate enacted or substantively enacted at the reporting date.

Deferred tax. Deferred tax is provided on all temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognized for all taxable temporary differences. Deferred tax assets are recognized for all deductible temporary differences and carry forward benefits of the excess of minimum corporate income tax (MCIT) over the regular corporate income tax (RCIT) and net operating loss carryover (NOLCO), to the extent that it is probable that future taxable profit will be available against which the deductible temporary differences, excess MCIT and NOLCO can be utilized.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient future taxable profit will be available to allow all or part of the deferred income tax assets to be utilized.

Deferred tax assets and liabilities are measured at the tax rate that are expected to apply to the period when the asset is realized or the liability is settled, based on tax rate (and tax laws) in effect at the reporting date.



Deferred tax assets and liabilities are offset, if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

## Foreign Currency Transactions

The Company determines its own functional currency and items included in the consolidated financial statements are measured using that functional currency. Transactions in foreign currencies are initially recorded in the functional currency exchange rate ruling at the transaction date.

Monetary assets and liabilities denominated in foreign currencies are retranslated at the functional currency rate of exchange ruling at the reporting date. All differences are taken to the interim consolidated statements of comprehensive income. Nonmonetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions. Nonmonetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined.

## Related Party Transactions

Related party relationship exists when one party has the ability to control, directly, or indirectly through one or more intermediaries, or exercise significant influence over the other party in making financial and operating decisions. Such relationships also exist between and/or among entities which are under common control with the reporting entity, or between, and/or among the reporting entity and its key management personnel, directors or its stockholders. In considering each possible related party relationship, attention is directed to the substance of the relationship, and not merely to the legal form.

#### Provisions and Contingencies

Provisions for legal claims are recognized when the Company has a present legal or constructive obligation as a result of past events; it is more likely than not that an outflow of resources will be required to settle the obligation; and the amount can be reliably estimated. Restructuring provisions comprise lease termination penalties and employee termination payments. Provisions are not recognized for future operating losses.

Provisions are measured at the present value of the expenditures expected to be required to settle the obligation using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the obligation. The increase in the provision due to passage of time is recognized as interest expense.

Provisions are reviewed at the end of each reporting year and adjusted to reflect the current best estimate.

Contingent liabilities are not recognized in the consolidated financial statements. These are disclosed in the notes to consolidated financial statements unless the possibility of an outflow of resources embodying economic benefits is remote. A contingent asset is not recognized in the consolidated financial statements but disclosed in the notes to consolidated financial statements when an inflow of economic benefits is probable.

#### Events After the Reporting Date

Post year-end events that provide additional information about the Company's financial position at the end of reporting year (adjusting events) are reflected in the consolidated financial statements. Post year-end events that are non-adjusting events are disclosed in the notes to consolidated financial statements when material.



#### Segment Reporting

Operating segments are components of the Company: (a) that engage in business activities from which they may earn revenue and incur expenses (including revenues and expenses relating to transactions with other components of the Company); (b) whose operating results are regularly reviewed by the Company's senior management, its chief operating decision maker, to make decisions about resources to be allocated to the segment and assess its performance; and (c) for which discrete financial information is available.

For purposes of management reporting, the Company's operating businesses are organized and managed separately based on the nature of the business segment, with each business representing a strategic business segment.

# 3. Significant Judgment, Accounting Estimates and Assumptions

The preparation of the Company's consolidated financial statements requires management to make judgment, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities and disclosure of contingent liabilities, at the end of the reporting period. However, uncertainty about these assumptions and estimates could result in outcome that could require a material adjustment to the carrying amount of the asset or liability affected in the future.

#### Judgment

In the process of applying the Company's accounting policies, management has made the following judgment, apart from those involving estimations, which has the most significant effect on the amounts recognized in the consolidated financial statements:

Determination of Operating Segments. Determination of operating segments is based on the information about components of the Company that management uses to make decisions about the operating matters. Operating segments use internal reports that are regularly reviewed by the Company's chief operating decision maker, which is defined to be the Company's BOD, in order to allocate resources to the segment and assess its performance. The Company reports separate information about an operating segment that meets any of the following quantitative thresholds: (a) its reported revenue, including both sales to external customers and intersegment sales or transfers, is 10% or more of the combined revenue, internal and external, of all operating segments; (b) the absolute amount of its reported profit or loss is 10% or more of the greater, in absolute amount, of (i) the combined reported profit of all operating segments that did not report a loss and (ii) the combined reported loss of all operating segments that reported a loss; and (c) the assets of the segment are 10% or more of the combined assets of all operating segments.

The Company has three reportable operating segments which are its foods, feeds and farms segments, and one geographical segment as the Company's operations are located in the Philippines. The Company operates and derives all its revenue from domestic operations. Thus, no further disclosures of geographical segments are necessary.

Assessment of Legal Contingencies. The estimate of the probable costs for the resolution of possible claims have been developed in consultation with outside counsel handling the Company's defense in these matters and is based upon an analysis of potential results.

There are on-going litigations filed against the Company and its subsidiaries that management believes would not have a material adverse impact on the Company's financial condition and results of operations.



Impairment testing of Insurance Claims Receivable. As discussed in Note 7, the Company has an outstanding claim for typhoon damages from an insurance company. The Company's claim is now subject of a court proceeding that is currently ongoing. The determination of whether the insurance claims receivable is realizable requires significant judgment by management. For purposes of ECL, the Company is also required to estimate the amount and timing of the future cash inflows from the resolution of this case as well the related effective interest rate used to discount the cashflows.

Management and its legal counsel believe that the ongoing litigation on the remaining claims will not result in any significant adverse impact on the Company's financial condition and results of operations.

Capitalization of Development Costs. Careful judgment by management is applied when deciding whether the recognition requirements for development costs relating to the Company's aqua feeds and aqua culture projects, in contrast with research, have been met. This is necessary as the economic success of any product development is uncertain and may be subject to future technical problems at the time of recognition. Judgments are based on the information available at the end of each reporting period. In addition, all internal activities related to the research and developments of new products are continuously monitored by the Company's management. The Company has stopped developing aqua feeds and aqua culture projects.

Project development costs as at December 31, 2019 and 2018 amounting to ₱31.4 million was fully provided with allowance for impairment losses (see Note 9).

Classification of Property. The Company classifies its property as owner-occupied based on its current intentions where the property will be used. When the property is held for capital appreciation or when management is still undecided as to its future use, land is classified as investment property. Property used in operations are classified as owner-occupied property and included as part of property, plant and equipment.

## **Estimates and Assumptions**

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are described below. The Company based its assumptions and estimates on parameters available when the interim consolidated financial statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising that are beyond the control of the Company. Such changes are reflected in the assumptions when they occur.

Determination of Impairment Losses on Trade and Other Receivables. Starting January 1, 2018, the Company uses a provision matrix to calculate ECLs for receivables. The provision rates are based on days past due.

The provision matrix is initially based on the Company's historical observed default rates. The Company will calibrate the matrix to adjust the historical credit loss experience with forward-looking information. To search the most relevant macroeconomic variable with a strong linear relationship on the past due behavior of the portfolio, regression analysis was applied to the following: inflation, unemployment, movement of Philippine peso against the US dollar, percentage change in gross domestic product and consumer price index. Among these factors, the forward-looking information on inflation was determined to have a strong and symmetrical relationship with the past due behavior of the Company's trade receivable portfolio. For instance, if forecast economic conditions (i.e., inflation) are expected to deteriorate over the next year which can lead to an increased number of



defaults, the historical default rates are adjusted. At every reporting date, the historical observed default rates are updated and changes in the forward-looking estimates are analyzed.

The assessment of the correlation between historical observed default rates, forecast economic conditions and ECL is a significant estimate. The amount of ECL is sensitive to changes in circumstances and of forecast economic conditions. The Company's historical credit loss experience and forecast of economic conditions may also not be representative of customer's actual default in the future. The information about the ECL on the Company's receivables is disclosed in Note 7.

Prior to January 1, 2018, allowance is made for specific accounts, where objective evidence of impairment exists. The Company evaluates these accounts based on available facts and circumstances, including, but not limited to, the length of the Company's relationship with the customers, the customers' current credit status, average age of accounts, collection experience, and historical loss experience. The Company reviews the age and status of receivables and identifies accounts that are to be provided with allowance on a continuous basis.

The Company recognized provision for impairment losses on trade and other receivables amounting to ₱23.1 million, ₱23.0 million and nil in 2019, 2018 and 2017, respectively, (see Note 7).

The carrying value of trade and other receivables amounted to ₱1,451.8 million and ₱1,467.7 million as at December 31, 2019 and 2018, respectively. Allowance for impairment losses on trade and other receivables as at December 31, 2019 and 2018 amounted to ₱310.9 million and ₱287.8 million, respectively (see Note 7).

Estimating Fair Value of Biological Assets. The fair values of the Company's livestock are based on the most reliable estimate of market prices at the point of harvest.

The following table provides a description of the various biological asset types, shows the valuation techniques used in measuring Level 3 fair values, as well as the significant unobservable inputs used. Refer to Note 2 for further detail on Level 3 fair value measurement.

Description	Valuation technique	Significant unobservable inputs	Inter-relationship between key unobservable inputs and fair value measurement
Day-old chicks – these are hatched from eggs with hatching period of 21 days.	Income approach. The valuation model considers the net cash flows expected to be generated from the sale of day-old chicks. The cash flow projections include specific estimates for the hatching period. The valuation model also considers the hatchability rate. Due to the short hatching period, discounting is generally ignored.	Inclusive of:  Estimated future sale price of day-old chicks.  Estimated gross margin based on forecasted sales.  Estimated hatchability rate.  Estimated costs to be incurred in the hatching process.	The estimated fair value would increase (decrease) if:  the estimated sale price was higher (lower);  the estimated cash inflows based on forecasted sales were higher (lower);  the estimated hatchability rate was higher (lower); or the estimated costs to be incurred in the



Description	Valuation technique	Significant unobservable inputs	Inter-relationship between key unobservable inputs and fair value measurement
Growing broilers –	1		hatching process were lower (higher).
these are grown from chicks for a period of 30 days	Income approach. The valuation model considers the net cash flows expected to be generated from the sale of fully-grown broilers as dressed chickens. The cash flow projections include specific estimates for the volume of harvest considering the mortality rates. Due to the short growing period of chicks into broilers, discounting is generally ignored.	Inclusive of:  Estimated future sale price of dressed chicken.  Estimated gross margin based on forecasted sales.  Estimated mortality rate.  Estimated costs to be incurred in the growing process.	The estimated fair value would increase (decrease) if:  the estimated sale price was higher (lower);  the estimated cash inflows based on forecasted sales were higher (lower);  the estimated mortality rate was lower (higher); or  the estimated costs to be incurred in the growing process were lower (higher).

Determination of NRV of Inventories. The Company, in determining the NRV of inventories, considers any adjustments for obsolescence which is generally 100% allowance on inventories that are damaged or expired or a certain percentage if their selling prices have declined. The amount and timing of recorded expenses for any period would differ if different judgments were made or different estimates were utilized. Inventories are affected by price changes in critical ingredients which are imported and in different market segments of agri-business relating to poultry breeding, feeds and animal health products. An increase in allowance for inventory obsolescence and market decline would increase recorded operating expense and decrease current assets.

Inventories carried at lower of costs or NRV as at December 31, 2019 and 2018 amounted to ₱483.1 million and ₱671.8 million, respectively. Allowance for inventory obsolescence as at December 31, 2019 and 2018 amounted ₱4,039 and ₱2.4 million, respectively, (see Note 8).

Revaluation of Property, Plant and Equipment (Excluding Transportation Equipment) and Investment Properties. The Company carries its investment properties at fair value, with changes in fair value being recognized in the consolidated statements of comprehensive income. In addition, the Company measures property, plant and equipment (excluding transportation equipment) at revalued amounts, with changes in fair value being recognized in OCI. For machinery and equipment, buildings, land improvements, office furniture, fixtures and equipment and leasehold improvements, a valuation methodology based on cost reproduction approach was used, as there is a lack of comparable market data because of the nature of the properties.

The Company's land, which are classified as part of property, plant and equipment and investment properties, are valued by reference to transactions involving properties of a similar nature, location and condition.



In determining the appraised values of the property, plant and equipment and investment properties, the Company hired an independent firm of appraisers as at December 31, 2018 and 2019, respectively. In order to arrive at a reasonable valuation, the appraisers personally inspected the properties, requested information from reputable sources and considered the following: (a) utility and market value of the land; (b) cost of reproduction of the replaceable property; (c) current prices for similar used property in the second hand market; (d) age, condition, past maintenance, and present and prospective serviceability in comparison with new assets of like kind; (e) accumulated depreciation; and, (f) recent trend and development in the industry concerned.

The fair values of the property, plant and equipment (except for land) and the building under investment properties were arrived at using the Cost of Reproduction Approach. Under this approach, the most significant inputs are estimates of the current cost of reproduction of the replaceable property in accordance with the current market prices for materials, labor, manufactured equipment, contractor's overhead and profit and fees, but without prior provision for overtime or bonuses for labor and premiums for materials. Adjustments are then made to reflect depreciation resulting from physical deterioration and obsolescence to arrive at a reasonable valuation which is an unobservable input.

The fair values of the land classified as part of investment properties and under property, plant and equipment was derived using the Sale Comparison Approach. Under this approach, the value of the land is based on the sales and listings of comparable properties registered within the vicinity. This approach requires the establishment of comparable properties by reducing reasonable comparative sales and listings to a common denominator. This is done by adjusting the differences between the subject property to those actual sales and listings regarded as comparable. The properties used as bases of comparison are situated within the immediate vicinity of the subject property. The comparison was premised on factors such as location, size and shape of the land, and time element which are the most significant unobservable inputs on the valuation. Although this input is subjective, management considers that the overall valuation would not be materially affected by reasonable and possible alternative assumptions.

Fair market value is defined as the highest price in terms of money which a property will bring if exposed for sale in the open market, allowing reasonable time to find a purchaser who buys with knowledge of all the uses to which it is adapted and for which it is capable of being used.

The appraiser also considered the concept of value in use which is based on the highest and most profitable continuous use or that which may reasonably be expected to produce the greatest net return over a given period of time.

In 2018, the Company's property, plant and equipment (except transportation equipment) were reappraised by an independent firm of appraisers resulting to an additional revaluation reserve of \$\mathbb{P}90.7\$ million before tax effect (see Note 10).

In December 2019 and 2018, the Company's investment properties were re-appraised by an independent firm of appraisers resulting to an additional fair value gain of ₱158.3 million and ₱83.4 million, respectively (see Note 11).

The carrying value of property, plant and equipment amounted to ₱924.9 million and ₱966.9 million as at December 31, 2019 and 2018, respectively (see Note 10). The carrying value of investment properties amounted to ₱802.3 million and ₱629.9 million as at December 31, 2019 and 2018 respectively (see Note 11).



Estimation of Useful Lives of Property, Plant and Equipment (Except Land and Construction in Progress), Right-of-Use Asset and Computer Software. The Company reviews annually the estimated useful lives of property, plant and equipment (except land), right-of-use asset and computer software based on expected asset's utilization, market demands and future technological development consistent with the Company's pursuit of constant modernization of the equipment fleet to ensure the availability, reliability and cost-efficiency of the equipment. It is possible that the factors mentioned may change in the future, which could cause a change in estimated useful lives. A reduction in estimated useful lives could cause a significant increase in depreciation and amortization of property, plant and equipment, right-of-use asset and computer software.

The carrying amount of property, plant and equipment, right-of-use asset and computer software as at December 31, follows:

	December 2019	December 2018
Property, plant and equipment* (see Note 10)	₽523,318,623	₽507,608,431
Right-of-use asset	187,664,899	_
Computer software (see Note 9)	7,540,538	9,808,272
	₽718,524,060	₽517,416,703

<sup>\*</sup>Excluding the carrying amount of land amounting to ₱386.8 million and ₱385.3 million as at December 31, 2019 and 2018, respectively and construction in progress amounting to ₱14.8 million and ₱74.0 million as at December 31, 2019 and 2018

Leases - Estimating the incremental borrowing rate. The Company cannot readily determine the interest rate implicit in the lease, therefore, it uses its incremental borrowing rate (IBR) to measure lease liabilities. The IBR is the rate of interest that the Company would have to pay to borrow over a similar term, and with a similar security, the funds necessary to obtain an asset of a similar value to the right-of-use asset in a similar economic environment. The IBR therefore reflects what the Company 'would have to pay which requires estimation when no observable rates are available or when they need to be adjusted to reflect the terms and conditions of the lease. The Company estimates the IBR using observable inputs when available and is required to make certain entity-specific estimates.

The Company's lease liabilities amounted to ₱193.9 million as of December 31, 2019.

Assessment of Impairment of Nonfinancial Assets. The Company assesses at the end of each reporting period whether there is any indication that an asset may be impaired.

In assessing whether there is any indication that an asset may be impaired, the Company considers the external and internal sources of information. External sources of information include but are not limited to unexpected significant decline in market value and any other significant changes with an adverse effect on the Company, whether it had taken place during the period or will take place in the near future in the market, economic or legal environment in which the entity operates or in the market to which the asset is dedicated. Internal sources of information include evidence of obsolescence or physical damage on an asset, significant changes with an adverse effect on the Company whether it had taken place during the period, or are expected to take place in the near future, to the extent to which, or in a manner in which, an asset is used or is expected to be used, and any other evidence that indicates that the economic performance of an asset is, or will be, worse than expected.

The aggregate carrying value of property, plant and equipment, right-of-use asset and computer software as at December 31, 2019 and 2018 amounted to ₱1,120.1 million and ₱976.8 million (see Notes 9 and 10).



Estimation of Retirement Benefits. The cost of the defined benefit pension plan and the present value of the pension obligation are determined using actuarial valuations. An actuarial valuation involves making various assumptions that may differ from actual developments in the future. These include the determination of the discount rate, future salary increases, mortality rates and future pension increases. Due to the complexities involved in the valuation and its long-term nature, a defined benefit obligation is highly sensitive to changes in these assumptions. All assumptions are reviewed at each reporting date.

The parameter most subject to change is the discount rate. In determining the appropriate discount rate, management considers the interest rates of government bonds. The mortality rate is based on publicly available mortality tables for the Philippines. Those mortality tables tend to change only at intervals in response to demographic changes. Future salary increases and pension increases consider historical rate increases as well as expected future inflation rates.

Further details about pension obligations are provided in Note 20.

The estimated present value of defined benefit obligation amounted to ₱95.3 million and ₱105.1 million as at December 31, 2019 and 2018, respectively, while fair value of plan assets amounted to ₱3.8 million and ₱3.6 million as at December 31, 2019 and 2018, respectively (see Note 20).

Realizability of Deferred Tax Assets. The Company's assessment on the recognition of deferred tax assets on nondeductible temporary differences is based on the forecasted taxable income of the following reporting period. This forecast is based on the Company's past results and future expectations on revenues and expenses.

No deferred tax assets were recognized on certain deductible temporary differences and carryforward benefits of MCIT with income tax effect amounting to \$\mathbb{P}1.2\$ million, and \$\mathbb{P}16.2\$ million as at December 31, 2019 and 2018, respectively (see Note 21). Management has assessed that it may not be probable that future taxable profit will be available in the near future against which these deferred tax assets can be utilized.

Deferred tax assets recognized by the Company amounted to ₱126.2 million and ₱126.8 million as at December 31, 2019 and 2018, respectively (see Note 21).

## 4. Deconsolidation of a Subsidiary

On July 26, 2017, the BOD and stockholders of PFCI approved the shortening of the corporate life of PFCI until March 31, 2019. PFCI which has ceased operations since 2005, was placed under the liquidation process. The Company deconsolidated PFCI and recognized a gain of \$\mathbb{P}\$28.2 million on deconsolidation.

## 5. Segment Reporting

#### **Business Segments**

For management purposes, the Company is organized and managed separately according to the nature of products and services provided, with each segment representing a strategic business unit that offers different products and serves different markets.



The industry segments where the Company operates are as follows:

- a. The Food segment is engaged in the growing, production and distribution of chicken broilers, either as live or dressed. Its products are distributed to wet markets and supermarkets.
- b. The Feeds segment caters to the feed requirement of the poultry growers' industry. It is engaged in the manufacture and distribution of animal feeds, animal health and nutritional products, and feed supplements.
- c. The Farms segment is involved in the production of day-old chicks and pullets.
- d. The Corporate and Others segment includes general and corporate income and expense items which are not specifically identifiable to a particular segment.

## Segment Assets and Liabilities

Segment assets and liabilities include all operating assets used by a segment and consist principally of operating cash, receivables, inventories and property, plant and equipment. Segment liabilities include all operating liabilities and consist principally of accounts, wages, taxes currently payable and accrued liabilities. Segment assets and liabilities do not include deferred tax assets and liabilities.

#### Intersegment Transactions

Segment revenues, expenses and performance include sales and purchases between business segments and between geographical segments. Such sales and purchases are eliminated in consolidation. The Company generally accounts for intersegment sales and transfers at cost.

#### Segment Financial Information

The segment financial information is presented as follows (in thousands):

			December	31, 2019		
	Foods	Feeds	Farms	Corporate & Others	Eliminations	
REVENUES		2 85.00	£ 41 1113	& Others	Eliminations	Consolidated
Sale of goods, net of discount	4000000000	2000/00/00/00				
Fair value adjustment on biological	P4,031,723	₽3,941,107	P466,067	P-	P-	P8,438,897
Assets	266,646	-	212,923			450.000
	P4,298,369	₽3,941,107	P678,990	P.	P-	479,569 ₽8,918,466
COST AND OTHER						10,710,400
OPERATING						
EXPENSES						
Cost of goods sold						
	100000000000000000000000000000000000000					
excluding depreciation	3,605,643	3,538,406	933,972	_	-	8,078,021
Operating expenses						0,070,041
excluding depreciation	94,671	146,615	-	309,040		550,326
Depreciation and						330,320
amortization	4,279	69,417	358	86,883		160,937
Other operating income		(18,162)	107	(11,237)		
	3,704,593	3,736,276	934,330	384,686		(29,399) 8,759,885
CDCHIEVE ONES - TOTAL			- Control of the Cont	P W HOOD		6,/39,883
SEGMENT OPERATING PROFIT						
(LOSS)	₽593,776	P204,831	(₱255,340)	(P384,686)	P-	P158,581
Other charges -net						(15,894)
Income before income tax					_	
Tax expense						142,687
Net income						(13,864)
					_	P128,823
ASSETS AND LIABILITIES						
Segment assets	A 100 ( 100 A					
Segment liabilities	P864,001	P1,945,413	P243,007	P1,150,824	P-	P4,203,245
Segment naouncies	P107,465	₱1,241,241	P41,052	₱1,151,016	P_	₱2,540,774
OTHER INFORMATION						
Capital expenditures	P16,373	P53,726	***	Annaham I		
	F10,373	P53,726	P1,930	P36,220	P-	P108,249
Non-cash expenses other than						
depreciation and						
impairment losses	P8,063	₽9,756	₽893	P859	P.	442
		- 24/100	1 075	F839	P-	P19,571



			Dagamba	т 31, 2018		
	Foods	Feeds	Farms	Corporate & Others	Elizabeth	0 1101
REVENUES Sale of goods, net of discount	P3,827,839	P3,858,401	P570,102	p_	Eliminations	Consolidated
Fair value adjustment on biological assets	183,223	THE COLUMN	19,503			P8,256,342
X SIN CIO	P4,011,062	P3,858,401	P589,605	P_	P	202,726 ₱8,459,068
COST AND OTHER OPERATING EXPENSES					THE W	
Cost of goods sold excluding depreciation Operating expenses	3,632,323	3,594,558	583,270		3	7,810,151
excluding depreciation Depreciation and	107,582	179,563	-	261,596	-	548,741
Other operating income	5,350	45,957 (15,029)	326	21,723 (15,690)		73,356
	3,745,255	3,805,049	583,596	267,629		(30,719) 8,401,529
SEGMENT OPERATING PROFIT (LOSS) Other income -net	₱265,807	P53,352	₽6,009	(P267,629)		P57,539
Income before tax Tax expense Net income						12,986 70,525 (5,370) <b>P65</b> ,155
ASSETS AND LIABILITIES Segment assets	DE 47.741		TEAL CONTRACTOR			
Segment liabilities	₱547,761 ₱399,185	P1,560,075 P151,242	P358,786 P951	₱1,876,460 ₱2,277,276	P	P4,343,082 P2,828,654
OTHER INFORMATION Capital expenditures	₽7,389	₽310,756	P6,334	P61,679	P.	P386,158
Non-cash expenses other than depreciation and impairment losses	₽8.682	P2,017	<del>P</del> 91	pa or .		
		1.2,017	151	₽7,854	P_	P18,644
_			Decembe	r 31, 2017		
	Foods	Feeds	Farms	& Others	Eliminations	Consolidated
REVENUES Sale of goods, net of discount Fair value adjustment on biological	P2,761,884	P3,319,155	P412,494	P-	P-	P6,493,533
assets	186,178 P2,948,062	P3,319,155	(18,673) ₱393,821	P_	P.	167,505
COST AND OTHER OPERATING EXPENSES Cost of goods sold					- F-	P6,661,038
excluding depreciation Operating expenses	2,583,644	2,921,815	412,693		-	5,918,152
excluding depreciation Depreciation and amortization	73,818	155,132		299,513		528,463
Other operating income	3,008	34,286 (6,854)		6,295 (28,904)		43,589 (35,758)
	2,660,470	3,104,379	412,693	276,904		6,454,446
SEGMENT OPERATING PROFIT (LOSS) Other charges -net	₱287,592	P214,776	(F18,872)	(P276,904)	- Cen	P206,592
Income before tax Tax expense Net income					30 -	(55,174) 151,418 (29,064) P122,354
ASSETS AND LIABILITIES Segment assets	B45/ 840					
Segment liabilities	P356,728 P359,285	₱999,943 ₱66,294	P343,898	P1,455,823 P1,331,336	P- P-	P3,156,392 P1,756,915
OTHER INFORMATION Capital expenditures	P2,624	P12,913	P8,332	P43,928	P	7.2.710.00
Non-cash expenses other than depreciation and impairment losses	P10,689	P21,955				P67,797
	1,0,003	Fa1,933	P425	P.	P	P33,069

Currently, the Company's operation is only in the Philippines, hence it has no geographical segment. The Company, however, has manufacturing plants in different regions of the country.



#### 6. Cash

This account consists of:

	2019	2018
Cash on hand	₹2,861,645	₱1,814,535
Cash in banks	176,783,745	215,898,305
	<b>₽</b> 179,645,390	₽217,712,840

Cash in banks earn interest at prevailing bank deposit interest rates of 0.1% to 0.5% in 2019, 2018 and 2017. Interest income on cash in banks amounted to  $\not\equiv$ 0.2 million,  $\not\equiv$ 0.4 million and  $\not\equiv$ 0.3 million in 2019, 2018 and 2017, respectively (see Note 19).

## 7. Trade and Other Receivables

This account consists of:

	2019	2018
Trade (Note 22)	₽1,168,380,954	₽1,029,946,116
Advances to:		7
Suppliers	214,063,243	324,918,311
Officers and employees (Note 22)	12,276,664	12,149,797
Nontrade (Note 22)	197,102,414	208,113,323
Insurance claims receivable	155,171,065	155,171,065
Others	15,693,972	25,176,797
	1,762,688,312	1,755,475,409
Allowance for impairment losses	(310,900,898)	(287,775,937)
	₱1,451,787,414	₱1,467,699,472

Trade receivables are usually due within 30 to 90 days and are noninterest bearing.

Advances to suppliers pertain to advance payments on purchases of goods and services to be purchased in the Company's normal course of business. These goods and services are expected to be delivered within a year.

Advances to officers and employees are unsecured, noninterest-bearing and subject to salary deduction or liquidation for a specified period of time of about one year (see Note 22).

Nontrade receivables comprise mainly of receivables arising from incidental income of the Company such as tolling, rentals, hatching, hauling and laboratory analysis charges. These are settled within 30-90 days and are noninterest bearing.

The Company has an outstanding claim for typhoon damages from Charter Ping An Insurance Corporation. Pursuant to the Insurance Code, the Company is entitled to interest on its claim at a rate twice the ceiling prescribed by the Monetary Board beginning March 12, 2010, 90 days from the date the Company has filed the claim. On August 17, 2016, the Company received ₱58.9 million as partial settlement. The Company continues to legally pursue the remaining outstanding balance of ₱157.5 million as at December 31, 2019. The court proceedings for the remaining claims were remanded to the Regional Trial Court of Malolos City in accordance with the resolution issued by the Court of Appeals on February 13, 2018. Management and its legal



counsel believe that the ongoing litigation on the remaining claims will not result in any significant adverse impact on the Company's financial condition and results of operations.

Other receivables comprise mainly of unsecured and noninterest-bearing short term deposits and claims from Philippine Social Security System.

Movements in the allowance for impairment losses account as at December 31 are shown below:

	Trade	Others	Total
Balance as at January 1, 2019	P148,603,623	₽139.172.314	₽287,775,937
Provision (Note 19)	1,481,853	21,643,109	23,124,961
Balance as at December 31, 2019	₽150,085,476	₱160,815,423	₽310,900,898
D.I.	Trade	Others	Total
Balance as at January 1, 2018	₱142,468,483	₱122,331,816	P264,800,299
Provision (Note 19) Balance as at December 31, 2018	₱142,468,483 6,135,140	₱122,331,816 16,840,498	

#### 8. Inventories and Livestock

#### Inventories

This account consists of:

2019	2018
	2010
₱167,731,381	P212,477,473
	375,087,029
47,470,598	84,244,316
483,097,984	671,808,818
48,994,621	66,559,169
25,469,649	32,997,382
	161,757,394
2,305,960	3,405,059
83,640,065	264,719,004
₽566,738,049	₽936,527,822
	483,097,984 48,994,621 25,469,649 6,869,835 2,305,960 83,640,065

Inventories are valued at lower of cost and NRV as at December 31, 2019 and 2018. The cost of finished goods carried at NRV, amounted to ₱167.7 million and ₱214.9 million as of December 31, 2019 and 2018, respectively. Inventories charged to cost of goods sold amounted to ₱6,650.6 million, ₱6,645.7 million and ₱5,279.9 million in 2019, 2018 and 2017, respectively (see Note 16).

Included under livestock are finished goods and raw materials which pertain to dressed chickens and eggs for hatching which are out of scope of PAS 41. They are carried at cost since their respective NRV is higher than cost.



## Livestock

The Company's biological assets pertain to its livestock consisting of day-old chicks and broilers.

Day-old Chicks	2019	2010
Opening balance	ANNIAR MEDIT SIN PLACE SECURIO	2018
Increase due to production	₽66,559,169	₱40,527,839
Fair value adjustment due to production	926,188,243	1,195,439,030
Degrees a due to all a la production	212,922,640	19,503,538
Decrease due to sales, harvest and mortality Fair value adjustment due to sales,	(949,707,276)	(1,169,407,700)
harvest and mortality	(206,968,155)	(19,503,538)
	₽48,994,621	₽66,559,169
Broilers	2019	2018
Opening balance	₽3,405,059	₱481,002
Increase due to production	2,948,648,335	2,559,432,513
Fair value adjustment due to production	266,646,459	183,222,718
Decrease due to sales, harvest and mortality	(2,951,999,567)	(2,556,508,456)
Fair value adjustment due to sales.	(2,551,555,507)	(2,330,308,436)
harvest and mortality	(264,394,326)	(183,222,718)
	₽2,305,960	₱3,405,059

Movements in the allowance for inventory obsolescence account as at December 31 are shown below:

Dol-	2019	2018
Balance at beginning of year Reversal	<b>₽</b> 2,386,863	P-
Provision (Note 16)	(2,382,824)	2,386,863
	₽4,039	₽2,386,863

# 9. Right-of-use Assets and Other Assets

# Right-of-use Assets

As at December 31, 2019, movements of right-of-use asset are as follows:

Cost	Right-of-use asset Building	Right-of-use asset Transportation equipment	Right-of-use asset Machineries	Total
Balance at beginning of year Reclassification Additions Disposals	₱12,065,911 - 11,337,309 (1,948,000)	72,399,412 1,447,847	P	₱12,065,911 72,399,412 187,690,929
Balance at end of year	21,455,220	73,847,259	174,905,773	(1,948,000) 270,208,252
Accumulated Amortization Balance at beginning of year Depreciation Disposal	6,426,192	18,586,210 14,226,574 (422,066)	43,726,443	18,586,210 64,379,209
Balance at end of year	6,426,192	32,390,718	43,726,443	(422,066) 82,543,353
Net carrying amount	₽15,029,028	P41,456,541	₱131,179,330	₱187,664,899



#### Other Current Assets

This account consists of:

	2019	2018
CWT	₽59,694,733	₽61,023,050
Prepayments	12,237,781	49,694,474
Input VAT	3,328,053	3,422,096
	75,260,567	114,139,620
Allowance for impairment losses	(3,091,532)	(3,091,532)
	₽72,169,035	₱111,048,088

Prepayments mainly pertain to insurance and bond premiums, among others, which are amortized within a year.

#### Other Noncurrent Assets

This account consists of:

	2019	2018
Project development costs	¥31,368,396	₽31,368,396
Security deposits	10,559,718	3,458,142
Computer software	7,540,538	9,808,272
	49,468,652	44,634,810
Allowance for impairment losses	(31,368,396)	(31,368,396)
	₱18,100,256	₱13,266,414

Project development costs represent expenses incurred on the Company's aqua feeds and aqua culture projects. Based on management's evaluation, these costs may no longer be recoverable. Accordingly, the project development cost amounting to ₱31.4 million was provided with full valuation allowance as at December 31, 2019 and 2018.

Security deposits represent rental and other deposits paid by the Company and will be returned at the end of the lease term.

Movements of computer software are as follows:

	2019	2018
Cost		
Balance at beginning of year	₽22,457,587	₱15,930,855
Additions	1,410,368	6,526,732
Balance at end of year	23,867,955	22,457,587
Accumulated Depreciation and Amortization	***	
Balance at beginning of year	12,649,315	7,613,654
Depreciation and amortization	3,678,102	5,035,661
Balance at end of year	16,327,417	12,649,315
Net carrying amount	₽7,540,538	₽9,808,272



# 10. Property, Plant and Equipment

The composition and movements of this account are presented below:

				December	31, 2019			
		A	Appraised Value	105		At	Cost	
	Land	Machinery and Equipment	Buildings	Leasehold and Land Improvements	Office Furniture, Fixtures and Equipment	Transportation Equipment	Construction in Progress	Total
Cost								
Balance at beginning of year	P385,294,702	₽470,452,525	P141,722,138	P17,460,394	₱55,605,397	₱128,335,677	P74,039,319	P1,272,910,152
Additions	1,930,000	44,436,137	24,691,301	4,401,454	9,453,340	8,652,567	648,630	94,213,429
Reclassification	(456,808)	6,527,231	43,798,388	10,327,749	(572,559)	(72,426,329)	(59,900,620)	
Disposals		-				(6,667,888)	-	(6,667,888)
Balance at end of year	¥386,767,894	P521,415,893	P210,211,827	P32,189,597	P64,486,178	P57,894,027	P14,787,329	₱1,287,752,745
Accumulated Depreciation, and Amortization								
Balance at beginning of year	P.	P157,083,556	P45,494,244	P12,328,581	₱36,585,415	P54,475,904	P.	₱305,967,700
Depreciation and amortization		Contraction and			TOTAL ATTICLE AT THE	5508055850		
(Notes 16 and 17)	-	45,237,337	12,024,117	1,395,759	11,699,810	22,522,996	-	92,880,019
Reclassification	-	5,243,412	(2,652,835)		(453,123)			(33,833,690)
Disposals	-	_				(2,135,130)	_	(2,135,130)
Balance at end of year	14	207,564,305	54,865,526	13,521,636	47,832,102	39,095,330	-	362,878,899
Net carrying amount	P386,767,894	P313,851,588	P155,346,301	P18,667,961	P16,654,076	P18,798,697	₽ 14,787,329	P924,873,846

			December	31, 2018			
	A	t Appraised Value	ts .		At	Cost	
Land	Machinery and Equipment	Buildings	Leasehold and Land Improvements	Office Furniture, Fixtures and Equipment	Transportation Equipment	Construction in Progress	Total
P325,133,988 4,890,857	₱216,898,218 225,254,108	₱104,678,129 31,901,683	₱15,367,972 319,316	P39,371,631 14,958,356	P200,317,385 41,659,725	P18,076,511 55,962,808	P919,843,834 374,946,853
56,770,858	27,321,180	5,567,749	272,107	813,116	THE STATE OF THE S	No. of the last of	90,745,010
(1,501,001)	979,019	(425,423)	1,500,999	462,294	(113,641,433)	-	(112,625,545)
385,294,702	470,452,525	141,722,138	17,460,394	55,605,397	128,335,677	74,039,319	1,272,910,152
P.	P134 454 479	936 188 031	R11 046 775	R76 364 800	P138 526 680	D	P346,580,855
3.5	1.10.11.10.11.12	13011001031	* 61507067722	20,304,020	F130,320,000		F340,260,633
-	22,613,422	9,306,213	1,281,805	10,181,705	24,937,188		68,320,333
-	15,655	3 100	1	38,820	(108,987,964)		(108,933,488)
-	157,083,556	45,494,244	12,328,581	36,585,415	54,475,904	- 4	305,967,700
₱385,294,702	P313,368,969	P96,227,894	P5,131,813	P19,019,982	P73,859,773	P74,039,319	P966,942,452
	P325,133,988 4,890,857 56,770,858 (1,501,001) 385,294,702	Lond   Machinery and Equipment	Machinery and Equipment   Buildings	At Appraised Values   At Appraised Values   Leasehold and Land   Equipment   Buildings   Leasehold and Land   Improvements	Machinery and Lond   Equipment   Buildings   Leasehold and Equipment   Buildings   Improvements   Fixtures and Equipment   P325,133,988   P216,898,218   P104,678,129   P15,367,972   P39,371,631   4,890,857   225,254,108   31,901,683   319,316   14,958,356   56,770,858   27,321,180   5,567,749   272,107   813,116   (1,501,001)   979,019   (422,423)   1,500,999   462,294   385,294,702   470,452,525   141,722,138   17,460,394   55,605,397     P 134,454,479   P36,188,031   P11,046,775   P26,364,890   P 15,655   1,5655   1	At Appraised Values	At Appraised Values

If all the property, plant and equipment were measured at cost model, the carrying amounts will be as follows:

TOTTO II D.								
	December 31, 2019							
	Land	Machinery and Equipment	Buildings	Leasehold and Land Improvements	Office Furniture, Fixtures and Equipment	Transportation Equipment	Construction in Progress	Total
Cost as at year end Accumulated depreciation and	P21,902,549	P450,917,464	₱180,318,786	₽28,032,757	P59,127,265	P130,320,356	P14,787,329	₽885,406,506
impairment Reclassification	2,200,059	196,381,685	44,077,444	10,435,847	43,093,348	39,095,330 72,426,329	-	335,283,713 72,426,329
Net carrying amount	₱19,702,490	P254,535,779	P136,241,342	₽17,596,910	₽16,033,917	P18,798,697	P14,787,329	₽477,696,464
				Decembe	r 31, 2018			
	Land	Machinery and Equipment	Buildings	Leasehold and Land Improvements	Office Furniture, Fixtures and Equipment	Transportation Equipment	Construction in	Total
Cost as at year end Accumulated depreciation and	P20,429,357	P 399,954,096	P111,829,097	P13,303,554	P50,246,484	P128,335,677	P74,039,319	P798,137,584
impairment Net carrying amount	2,200,059 P18,229,298	152,501,867 P247,452,229	35,477,203 P76,351,894	9,321,562 P3,981,992	31,821,541 P18,424,943	54,475,904 ₱73,859,773	P74,039,319	285,798,136 P512,339,448



The reconciliation of revaluation reserve is as follows:

	Revaluation Reserve	Deferred Tax Liability (see Note 21)	Net (see Note 23)
Balance as at January 1, 2019 Transfer to retained earnings of revaluation reserve on property, plant and equipment	₽454,603,004	(₱136,380,901)	₽318,222,103
realized through depreciation	(7,425,621)	2,227,686	(5,197,935)
Balance as at December 31, 2019	₱447,177,383	(₱134,153,215)	₱313,024,168
Balance as at January 1, 2018 Revaluation increase on property, plant	₱375,439,371	(P112,631,811)	₱262,807,560
and equipment	90,745,010	(27,223,503)	63,521,507
Transfer to retained earnings of revaluation reserve on property, plant and equipment			,,
realized through depreciation	(11,581,377)	3,474,413	(8,106,964)
Balance as at December 31, 2018	P454,603,004	(₱136,380,901)	₽318,222,103

In 2016, property, plant, and equipment with a net book value of ₱37.5 million that were subject to lease arrangements were reclassified to investment properties (see Note 11). The net carrying amount of ₱37.5 million becomes part of the cost of these investment properties. Related revaluation reserve of ₱17.7 million and deferred tax liabilities of ₱5.3 million of these reclassified properties as at December 31, 2016 will be reversed only after the properties are disposed off (see Note 21).

Depreciation and amortization expense follow:

	2019	2018	2017	
Property, plant and equipment	₹92,880,019	₽68,320,333	₽39,782,350	
Computer software (Note 9)	3,678,102	5,035,661	3,806,827	
Right-of-use asset (Note 9)	64,379,209	-	-	
	₽160,937,330	₽73,355,994	₽43,589,177	

## Fair Value Measurement

The Company's property, plant and equipment (except for transportation equipment and construction in progress) were appraised by an independent firm of appraisers. The latest appraisal report is at December 31, 2018. The fair value measurement for property, plant and equipment has been categorized as level 3 (significant unobservable inputs).

Description of valuation techniques used and key inputs to valuation on property, plant and equipment follows:

	Valuation Technique		R	ange
		Significant Unobservable Inputs	2019	2018
Land	Sales Comparison Approach	Price per square meter Value adjustments	₱1,493-₱1,857 35%-48%	₱1,493-₱1,857 35%-48%

Significant increases (decreased) in estimated price per square meter in isolation would result in a significantly higher (lower) fair value on a linear basis.



	Valuation Technique	Significant Unobservable Inputs	Remaining useful life
Machinery and Equipment	Cost Reproduction Approach	Replacement cost less accrued depreciation	3 - 5 years remaining
Buildings	Cost Reproduction Approach	Replacement cost less accrued	useful life 5 - 10 years remaining
Land Improvements	Cost Reproduction Approach	depreciation Replacement cost less accrued	useful life 2 - 4 years remaining
Office Furniture, Fixtures and Equipment	Cost Reproduction Approach	depreciation  Replacement cost less accrued  depreciation	useful life 2 - 4 years remaining
Leasehold Improvements	Cost Reproduction Approach	Replacement cost less accrued depreciation	useful life 2 - 4 years remaining useful life

The significant unobservable inputs to fair valuation are as follows:

Price per square meter: estimated value prevailing in the real estate market depending on the location, area, shape and time element.

Value adjustments: adjustments are made to bring the comparative values in approximation to the investment property taking into account the location, size, architectural features and etc.

#### Market approach

Sales comparison approach involves the comparison of the land to those that are more or less located within the vicinity of the appraised property and are subject of recent sales and offerings. Adjustments were made to arrive at the market value by considering the location, size, shape, utility, desirability and time element.

## Replacement cost less accumulated depreciation

Replacement cost approach is a method under the cost approach that indicates the value by calculating the current replacement cost of an asset less deductions for physical deterioration and all relevant forms of obsolescence. Depreciation is estimated as evidence by the observed condition and present and prospective serviceability in comparison with new units of like kind.

## 11. Investment Properties

Investment properties comprise of the Company's hatchery buildings, dressing and rendering plants that are held to earn rentals and parcels of land which are either for lease or foreclosed by the Company to settle customers' liabilities. These foreclosed parcels of land are being held for capital appreciation only.

Movements in this account are summarized below:

	r	December 31, 2019		
	Land	Building	Total	
Balance at beginning of year Gain on fair value changes (see	₱390,276,582	₽239,608,062	₽629,884,644	
Note 19) Additions	154,851,585	3,495,172 14,035,188	158,346,757 14,035,188	
Reclassification Disposals		_	-	
Balance at end of year	₽545,128,167	P257,138,422	₽802,266,589	



December 31, 2018 Land Building Total Balance at beginning of year P318,165,506 ₽222,009,903 ₱540,175,409 Gain on fair value changes (see Note 19) 71,982,503 11,386,821 83,369,324 Additions 5,000,000 6,211,338 11,211,338 Reclassification Disposals (4,871,427)(4,871,427)Balance at end of year ₱390,276,582 P239,608,062 P629,884,644

In 2018, the Company acquired additional properties pertaining to VDP dressing plant and Davao hatchery.

The composition of investment properties as at December 31 are as follows:

	2019	2018
Cost	P431,871,573	₽417,836,385
Cumulative gain on fair value changes	370,395,016	212,048,259
	₽802,266,589	₽629,884,644

#### Fair Value Measurement

Investment properties are revalued periodically at fair values as determined by an independent firm of appraisers. The latest appraisal report is at December 31, 2019. The Company recognized fair value gain of ₱158.3 million and ₱83.4 million in 2019 and 2018, respectively. The fair value measurement for investment properties has been categorized as Level 3 (significant unobservable inputs).

Significant increases (decreases) in estimated price per square meter in isolation would result in a significantly higher (lower) fair value on a linear basis.

Description of valuation techniques used and key inputs to valuation on investment properties follows:

	Walantin The Late	20			Range		
_	Valuation Technique	Signif	icant Unobservable Inputs		2019	2018	
Land	Sales Comparison Approach	Price per square meter Value adjustments			₽6,800 -330%	₱135-₱9,000 5%-55%	
Buildings	Valuation Tec	chnique	Significant Unobservable	Inputs	Rema	ining useful life	
	Cost Reprod Appro-		Replacement cost less as depreciation	crued		years remaining useful life	

The significant unobservable inputs to fair valuation are as follows:

Price per square meter: estimated value prevailing in the real estate market depending on the location, area, shape and time element.

Value adjustments: adjustments are made to bring the comparative values in approximation to the investment property taking into account the location, size, architectural features and etc.

#### Market approach

Sales comparison approach involves the comparison of the land to those that are more or less located within the vicinity of the appraised property and are subject of recent sales and offerings. Adjustments



were made to arrive at the market value by considering the location, size, shape, utility, desirability and time element.

Replacement cost less accumulated depreciation

Replacement cost approach is a method under the cost approach that indicates the value by calculating the current replacement cost of an asset less deductions for physical deterioration and all relevant forms of obsolescence. Depreciation is estimated as evidence by the observed condition and present and prospective serviceability in comparison with new units of like kind.

## 12. Trade and Other Payables

This account consists of:

	2019	2018
Trade (see Note 22)	₽1,228,647,069	₱1,245,933,653
Accrued expenses	232,304,020	186,038,162
Nontrade	99,433,288	131,380,150
Customers' deposits	28,147,121	74,863,422
Others	12,423,994	96,970,980
	₽1,600,955,492	₱1,735,186,367

Trade payables primarily consist of liabilities arising from purchases of raw materials in the normal course of business. These are noninterest-bearing and are generally on a 90-day credit term.

Accrued expenses are normally settled within one year. Accrued expenses mainly pertain to salaries and wages, freight and handling, outside services, rebates, taxes and licenses, commission, plant and office supplies.

Nontrade payables are liabilities arising from purchases of goods, other than raw materials, and various services giving rise to expenses such as trucking fees, utilities, security services and inspection fees, among others. These are settled within one year.

Customers' deposits are amounts received from animal and aqua feeds' customers. These serve as collateral for any unpaid balances.

Other payables consist of advances from officers and employees, social security premiums payable and other statutory liabilities. These are normally settled within a year.

#### 13. Loans Payable

This account consists of the following:

~	2019	2018
Current portion	₱384,132,265	₽649,999,929
Noncurrent portion	148,202,912	172,480,055
	₽532,335,177	₽822,479,984

In 2019 and 2018, the Company obtained unsecured Peso-denominated short-term and long-term loans from local banks to finance working capital requirements. Long-term loans of the Company



are payable within eight years. Short-term and long-term loans of the Company bear interest rate at 4.50% to 6.75% and 7.63% to 9.00%, respectively.

The Company's long-term and short-term loans are not subject to any debt covenants.

Interest expense amounted to ₱60.7 million, ₱16.9 million and ₱22.6 million in 2019, 2018 and 2017, respectively (see Note 19).

### 14. Cash Bond Deposits

Cash bond deposits amounting to \$\mathbb{P}41.0\$ million and \$\mathbb{P}40.3\$ million as at December 31, 2019 and 2018, respectively, substantially consist of surety bond deposits obtained from contract growers, contract breeders, customers and salesmen. These will be refunded upon termination of the contract. The carrying amounts of the cash bond deposits are at nominal values because the timing of the refund or settlement of the deposits could not be reasonably estimated.

### 15. Revenue

	2019	2018	2017
Sales:			2017
Feeds	₽4,027,789,349	₽3,945,835,293	₽3,393,154,210
Foods	4,046,782,155	3,835,041,190	2,766,508,577
Farms	477,343,897	576,934,840	413,753,374
Sales discount, returns and	Carlotte Control of Co	The second secon	110,700,577
allowances	(113,017,990)	(101,469,684)	(79,883,177)
Changes in fair values of	8,438,897,411	8,256,341,639	6,493,532,984
biological assets	479,569,099	202,726,256	167,505,187
	₽8,918,466,510	₽8,459,067,895	₱6,661,038,171

The changes in fair values of biological assets are recognized under:

	2019	2018	2017
Cost of sales	₽471,362,481	₽202,726,256	₽167,505,187
Livestock (see Note 8)	8,206,618	_	-
	₽479,569,099	₽202,726,256	₱167,505,187

### 16. Cost of Goods Sold

This account consists of:

	2019	2018	2017
Inventories used (see Note 8) Outside services Changes in fair values of	P6,650,598,455 783,154,116	₱6,645,656,715 773,821,543	₱5,279,916,421 362,870,150
biological assets	471,362,481	202,726,256	167,505,187

(Forward)



	2019	2018	2017
Depreciation (see Note 17)	₱122,958,110	₱37,145,972	₱21,368,469
Salaries and employee benefits			,,
(see Note 17)	78,170,496	77,238,966	36,268,521
Contractual services	40,779,898	57,394,532	34,737,795
Communication, light and water	39,894,661	39,419,250	22,587,543
Repairs and maintenance	9,665,810	9,550,626	11,018,431
Others	4,394,843	4,342,470	3,246,766
22-1/25	₽8,200,978,870	₽7,847,296,330	₽5,939,519,283

### 17. Operating Expenses

Operating expenses in the consolidated statements of comprehensive income are classified as follows:

	2019	2018	2017
Administrative expenses	₽286,028,208	₱284,397,436	₱288,114,768
Selling and distribution expenses	302,276,938	300,553,525	262,569,422
	₱588,305,146	₱584,950,961	₱550,684,190

The details of operating expenses by nature are shown below:

	2019	2018	2017
Salaries and employee benefits	₽189,624,710	₱176,894,280	₱147,581,575
Transportation, travel and freight			
and handling	164,130,588	184,138,417	217,575,591
Depreciation and amortization	37,979,220	36,210,022	22,220,708
Taxes and licenses	30,794,775	20,840,144	10,637,066
Advertising and promotions	23,013,540	37,092,603	23,773,620
Rentals (see Note 25)	21,626,674	29,736,825	3,479,363
Professional fees	21,522,711	20,356,210	43,167,407
Contractual services	20,175,914	20,802,110	13,006,906
Representation and entertainment	16,688,758	8,299,229	23,344,380
Commissions	15,298,296	14,033,838	10,933,801
Communications, light and water	9,693,809	7,872,890	7,288,106
Insurance	4,483,422	4,228,760	3,857,942
Supplies	4,479,922	6,057,767	8,781,413
Repairs and maintenance	4,141,570	5,092,226	2,220,084
Provision for impairment losses	1,212,010	3,072,220	2,220,004
on receivables (see Note 7)	_		4,309,758
Others	24,651,237	13,295,640	8,506,470
	₽588,305,146	₱584,950,961	₱550,684,190

Other expenses include, among others, association dues, contributions, training and seminar costs and inspections fees.



Employee Benefits
Breakdown of employee benefits is presented below:

	2019	2018	2017
Salaries and wages	₱233,914,570	₽224,876,122	₱164,498,784
Retirement benefits (see Note 20)	19,571,098	15,552,680	6,460,979
Other short-term benefits	14,309,538	13,704,444	12,890,333
	₽267,795,206	₽254,133,246	₱183,850,096

Salaries and employee benefits is allocated as follows:

	2019	2018	2017
Cost of goods sold (see Note 16)	₽78,170,496	₽77,238,966	₽36,268,521
Operating expenses:		, -,	150,200,521
Administrative expenses	101,155,581	94,364,514	78,727,608
Selling and distribution expenses	88,469,129	82,529,766	68,853,967
	189,624,710	176,894,280	147,581,575
	₽267,795,206	₱254,133,246	₽183,850,096

### Depreciation and Amortization

Depreciation and amortization is allocated as follows (see Notes 9 and 10):

	2019	2018	2017
Cost of goods sold (see Note 16)	₽122,958,110	₱37,145,972	₽21,368,469
Operating expenses: Administrative expenses Selling and distribution	18,825,040	21,723,965	13,517,738
expenses	19,154,180	14,486,057	8,702,970
	37,979,220	36,210,022	22,220,708
	₽160,937,330	₽73,355,994	₽43,589,177

### 18. Other Operating Income

This account consists of:

	2019	2018	2017
Sale of scrap materials	₱18,161,672	₽4,854,820	₽6,487,882
Rentals (see Note 25)	11,237,321	19,591,201	29,270,036
Refund		6,000,000	,,0,050
Others		272,697	_
	₽29,398,993	₽30,718,718	₽35,757,918



### 19. Other Income (Charges)

	2019	2018	2017
Gain on fair value changes of		20.0	2017
investment properties (see Note 11)		100000000000000000000000000000000000000	
	₱158,346,757	₽83,369,324	P_
Interest expense (see Notes 13, 22	STATE OF THE STATE OF THE STATE OF		
and 25)	(81,909,050)	(43,038,475)	(23,840,890)
Professional fees	(57,720,854)	_	_
Tax settlement	(56,517,505)	_	(39,283,928)
Gain on reversal of long-	A. S. W. M.		(0,200,,20)
outstanding payables	34,264,507	_	22
Impairment losses on:			_
Receivables	(23,124,961)	(22,975,638)	_
Inventory	(20,121,501)	(2,386,863)	_
Recovery of accounts written-off	5,295,695	(2,300,003)	_
Gain on reversal of allowance for	3,273,073	_	-
inventory losses	2,382,824		
Interest income (see Note 6)		1 5/2 000	_
Foreign exchange gain	2,341,144	1,563,922	1,754,128
Loss on deconsolidation of a	1,516,061	3,901,935	
subsidiary			20.106.260
Liquidated damages	, <del>-</del> ,	_	28,196,360
Others	(7(0,004)	- · · · · · · · · · · · · · · · · · · ·	(22,000,000)
o more	(768,984)	(7,448,386)	
	( <del>P</del> 15,894,366)	₱12,985,819	(₱55,174,330)

Tax settlement pertains to the Company's payments to Bureau of Internal Revenue to settle tax assessments.

Professional expense pertains to one-time consultancy made during the year.

### 20. Retirement Benefits

The Company maintains a partially funded, noncontributory post-employment defined benefit plan covering all of its regular full-time employees. The defined benefit plan is being administered by a trustee bank which is responsible for the administration of the plan assets and for the definition of the investment strategy. The Company's retirement benefits are based on years of service and one and one-fourth month's salary for every year of continuous service.

The plan is exposed to interest rate risks and changes in the life expectancy of qualified employees. The plan is not exposed to significant concentrations of risk on the plan assets.

Actuarial valuations are made periodically to update the retirement liability and the amount of contributions. The latest actuarial valuation of the plan is as at December 31, 2019.



Breakdown of retirement expense recognized in the consolidated statements of comprehensive income is as follows:

	2019	2018	2017
Current service costs	₽11,749,402	₱10,647,028	₱2,262,871
Interest expense	8,096,322	4,506,028	4,375,509
Settlement loss	_	586,090	-1,575,505
Interest income	(274,626)	(186,466)	(177,401)
	₽19,571,098	P15,552,680	₽6,460,979

The amounts of net retirement liability recognized in the consolidated statements of financial position are determined as follows:

20	2019	2018
Present value of the obligation	₽95,342,964	₱105,147,035
Fair value of plan assets	(3,826,125)	(3,566,577)
	₱91,516,839	₱101,580,458

Movements in the present value of retirement liability are as follows:

2019	2018
₱105,147,035	₽88,180,586
	18,260,974
	10,647,028
	4,506,028
	(17,033,671)
(=,=,0,,=1)	586,090
₽95,342,964	₽105,147,035
	₱105,147,035 (27,473,071) 11,749,402 8,096,322 (2,176,724)

Movements in the fair value of plan assets are presented below:

	2019	2018
Balance at beginning of year	₽3,566,577	₱3,649,050
Interest income	274,626	186,466
Remeasurement loss	(15,078)	(268,939)
	₽3,826,125	₽3,566,577

Actual returns on plan assets amounted to ₱259,548 and ₱82,473 in 2019 and 2018, respectively.

The categories of plan assets as a percentage of the fair value to total plan assets are as follows:

	2019	2018
Cash and cash equivalents	33.24%	31.82%
Equity instruments	16.15%	23.33%
Debt instruments	51.28%	55.01%
Others	(0.67%)	(10.16%)

There are no expected future contributions in the plan in 2019.



The schedule below presents a projection of benefit payments expected to be paid out of the retirement fund.

	2019	2018
Less than one year	₽7,488,413	₽6,548,981
Between one and five years	30,426,386	27,093,391
Over five years	68,538,125	62,459,869
	₽106,452,924	₱96,102,241

For the determination of retirement liability, the following actuarial assumptions were used:

	2019	2018
Discount rate	5.47%	7.7%
Expected rate of salary increase	5%	10%
Average remaining working life of an employee retiring at the age of 60:		10/0
Male	39	39
Female	35	35

The weighted average duration of the present value of defined benefit obligation is 9.5 and 10.8 years in 2019 and 2018, respectively.

A quantitative sensitivity analysis for changes in assumptions as at December 31, 2019 and December 31, 2018 are shown below (amounts in thousands):

		Impact on Defined Be	enefit Obligation
	Change in Assumptions	2019	2018
Discount rate	+100 bps	( <del>P</del> 9,699)	( <del>P</del> 10,516)
	-100 bps	9,700	12,292
Salary rate	+100 bps	9,648	11,898
	-100 bps	(8,498)	(10,401)

### 21. Provision for (Benefit from) Income Tax

The components of provision for (benefit from) income tax as reported in the consolidated statements of comprehensive income are as follows:

2019	2018	2017
₽28,333,100	<b>P</b> _	₱22,789,816
_	12,927,844	-
	, , , , , , ,	
(14,469,008)	(7,557,874)	6,274,302
₽13,864,092	₽5,369,970	₱29,064,118
	₱28,333,100 - (14,469,008)	<b>₽28,333,100</b>



The reconciliation of tax on pretax income computed at the applicable statutory rates to tax expense (benefit) reported in the interim consolidated statements of comprehensive income is as follows:

	2019	2018	2017
Income tax expense at statutory tax			2017
rate	₽42,954,040	₱21,157,542	₽45,425,486
Change in unrecognized deferred			1 13,123,100
tax assets	(14,977,843)	(5,169,796)	(102,665,495)
Tax effects of:		(-3.003,70)	(102,005,475)
Nondeductible expenses	35,410,668	4,162,244	13,909,988
Other deductible expenses	_		(166,970)
Expiry of NOLCO and MCIT			1,660,908
Income already subjected to final			1,000,908
tax	(65,596)	(123,469)	(114,566)
Nontaxable income	(49,966,013)	(14,656,551)	(8,458,908)
Effect of deconsolidation		(1,,050,551)	78,248,415
Reversal of deferred tax asset	508,836	_	1,225,260
	₽13,864,092	₽5,369,970	₽29,064,118

The components of the recognized net deferred tax assets and liabilities as at December 31 are as follows:

	2019	2018
Deferred tax assets:		2010
Allowance for impairment loss on:		
Trade and other receivables	₱83,218,323	₽81,957,537
Product development costs	9,410,519	9,410,519
Property, plant and equipment	5,392,850	5,392,850
Inventory	1,212	716,059
Retirement liability	26,257,391	29,276,477
Excess of lease liability over right-of-use asset	1,881,199	_
	126,161,494	126,753,442
Deferred tax liabilities:		
Revaluation reserve on property, plant and equipment	(134,153,215)	(136,380,901)
Changes in fair value of investment properties	(70,622,101)	(62,702,115)
Changes in fair value of biological assets	(2,461,985)	
	(207,237,301)	(199,083,016)
Net deferred tax liabilities	(P81,075,807)	( <del>P</del> 72,329,574)

Details of MCIT, which can be claimed as deduction from future RCIT due within three years from the year the MCIT was incurred, is shown below.

Year Incurred	Beginning Balance	Incurred	Applied/Expired	Ending Balance	Valid Until
2018	₽3,346,948	P-	(₱3,346,948)	₽-	2021
2016	11,630,895		(11,630,895)	-	2019
	₱14,977,843	₽-	(₱14,977,843)	₽-	2019



The amount of MCIT and other deductible temporary differences as at December 31 which the related deferred tax assets have not been recognized are shown below.

	2019		2018	
	Amount	Tax Effect	Amount	Tax Effect
MCIT	₽_	₽_	14,977,843	14,977,843
Retirement liability	3,992,203	1,197,661	3,992,203	1,197,661
	₽3,992,203	₽1,197,661	₽18,970,046	₱16,175,504

As of December 31, 2019, the Company utilized its MCIT amounting to P15.0 million.

### 22. Related Party Transactions

The Company engages, in the normal course of business, in various transactions with its related parties which include stockholders, entities under common control, key management and others, as described below. Unless otherwise indicated, settlement of related party transactions are made thru cash.

### Payable to a Stockholder

Settlement of Restructured Debt. Payable to a stockholder resulted mainly from the acquisition by Kormasinc of the Company's restructured debt from creditors. Of the restructured debt of ₱3.2 billion acquired by Kormasinc (including interest of ₱200.0 million),₱2.4 billion was converted to equity in 2013.

On December 22, 2017, the SEC approved the debt to equity conversion of the remaining payable of ₱407.1 million to Kormasinc at ₱1.52 a share. Consequently, Kormasinc's ownership interest increased from 69.20% to 71.90% (see Notes 1 and 23).

### Due to and from related parties

Advances to and from Related Parties. The Company also grants unsecured, noninterest-bearing advances to its related parties for working capital requirements. These are payable on demand, hence, are classified under current assets in the consolidated statements of financial position.

*Trade Payable.* The Company buys raw materials, hogs, and breeder flocks from related parties and sells animal feeds, raw materials, feed supplements and dressed chicken to related parties (see Note 12).

Summarized below are the outstanding accounts arising from these transactions (see Notes 7 and 12).

		2019		2019 2018		
Related Parties	Nature of Transactions	Amount of Transactions	Outstanding Balances	Amount of Transactions	Outstanding Balances	
Trade and other receivables Entities under common control	Sales Collections	₽843,138,904 (640,264,819)	₽228,610,377	₱32,062,295 (6,326,003)	₽25,736,292	
Trade and other payables Entities under common control	Purchases Payments	₱1,591,869,921 (1,501,864,550)	P93,848,569	P9,626883 (5,783,685)	₽3,843,198	



The Company also avails of interest-bearing advances from a shareholder which are payable within a year.

		201	9	2018	
Related Party	Nature of Transactions	Amount of Transactions	Outstanding Balances	Amount of Transactions	Outstanding Balances
Stockholder	Advances for working capital	(₱85,726,435)	₽-	₽5,000,000	P85,726,435
	Interest	13,378,992	-	15,888,383	
			₽_		P85,726,435

Advances to Officers and Employees

The Company grants unsecured, noninterest-bearing advances to its officers which are normally collected within one year through salary deduction (see Note 7). Certain officers also pay operating expenses on behalf of the Company which are payable upon demand (see Note 12). Shown below are the movements in the accounts.

	_	2019		201	8
	Nature of Transactions	Amount of Transactions	Outstanding Balances	Amount of Transactions	Outstanding Balances
Advances to officers and employees	Net transactions	₽126,867	₽12,276,664	₱25,438,80	P12,149,797

### Compensation of Key Management Personnel

The compensation includes the following:

	2019	2018	2017
Short-term employee benefits	₽38,616,323	₱40,928,845	₽25,982,444
Retirement benefits	3,909,370	1,736,520	1,196,965
Others	2,201,141	2,445,458	1,406,813
	₽44,726,834	₽45,110,823	₽28,586,222

### 23. Equity

Capital Stock

As of December 31, 2019, the Company has authorized capital stock of 3.5 billion shares at ₱0.38 par value equivalent to ₱3.1 billion. Details of authorized and issued and outstanding shares are as follows:

	2019	2018
Authorized	3,500,000,000	3,500,000,000
Issued and outstanding	3,054,334,014	3,054,334,014

The following summarizes the information on the Company's registration of securities under the Securities Regulation Code:

Date of SEC Approval	Authorized Shares	No. of Shares Issued
December 22, 2017	3,000,000,000	267,836,113
October 16, 2013	3,000,000,000	2,286,497,901
February 9, 1989	200,000,000	200,000,000
August 11, 1986	200,000,000	200,000,000
December 5, 1982	33,000,000	33,000,000



Date of SEC Approval	Authorized Shares	No. of Shares Issued
December 5, 1977	45,000,000	45,000,000
October 31, 1974	7,000,000	7,000,000
May 2, 1973	10,000,000	10,000,000
October 2, 1972	5,000,000	5,000,000

On December 22, 2017, the SEC approved the debt to equity conversion of the remaining payable of ₱407.1 million to Kormasine at ₱1.52 a share. Consequently, Kormasine's ownership interest increased from 69.20% to 71.90% (see Note 1). Excess over par value of ₱139.3 million was recognized as APIC.

The following summarizes the information on the Company's issued and outstanding shares as at December 31, 2019:

	Number of shares issued and outstanding	Percentage of shares
Issued and outstanding	3,054,334,014	100.00%
Listed shares:		
Owned by related parties	2,178,799,604	71.33%
Owned by public	800,696,412	26.22%
Owned by directors and officers	74,837,998	2.45%
Total	3,054,334,014	2.1570

Of the total shares owned by the public, 131.9 million shares are foreign-owned.

The total number of shareholders of the Company is 4,132 and 4,155 as at December 31, 2019 and 2018, respectively.

### Other Comprehensive Income

The components and movements of other comprehensive income not to be reclassified to profit or loss are presented below:

	Revaluation Reserve (see Note 10)	Accumulated Actuarial Gains (Loss) (see Note 20)	Total
Balance as at January 1, 2019 Transfer to retained earnings of revaluation reserve realized through depreciation, net of	₽318,222,103	(₱5,074,168)	P313,147,935
tax	(5,197,935)	_	(5,197,935)
Actuarial gain, net of tax	-	19,220,596	19,220,596
Balance as at December 31, 2019	₱313,024,168	₱14,146,428	₽327,170,596
Balance at January 1, 2018 Revaluation increase on property, plant and	₱262,807,560	₽7,896,771	₽270,704,331
equipment, net of tax  Transfer to retained earnings of revaluation reserve realized through depreciation, net of	63,521,507	- 2	63,521,507
tax Actuarial loss, net of tax	(8,106,964)	(12,970,939)	(8,106,964)
Balance as at December 31, 2018	₱318,222,103	(P5,074,168)	(12,970,939) ₱313,147,935



As of December 31, 2019, there are no available amounts for dividend declaration based on Parent Company balances.

### 24. Earnings Per Share

Basic and diluted earnings per share were computed as follows:

	2019	2018	2017
Net income for the period Divided by the weighted average	₽128,823,029	₽65,155,171	₽122,354,168
number of outstanding shares	3,054,334,014	3,054,334,014	2,793,835,877
Earnings per share - basic and diluted	₽ 0.04	₽0.02	₽0.04

Diluted earnings per share is equal to the basic earnings per share because the Company does not have potential dilutive shares.

### 25. Significant Agreements

### Operating Lease Agreement - Company as Lessor

The Company is a party under cancellable leases covering certain hatcheries and plants (i.e., dressing and rendering), which have remaining lease terms of between five to ten years. All leases include a clause to enable upward revision of rental charges on an annual basis based on prevailing market conditions.

Total rent income from these operating leases amounted to ₱11.2 million, ₱19.6 million and ₱29.3 million in 2019, 2018 and 2017, respectively, and are shown as part of "Other operating income" account in the consolidated statements of comprehensive income (see Note 18).

Future minimum rentals receivable under non-cancellable operating leases as at December 31are as follows:

	2019	2018
Within one year	₽6,293,571	₱18,191,151
After one year but not more than five years	13,713,571	59,709,577
	₽20,007,142	₽77,900,728

### Operating Lease Agreement - Company as Lessee

The Company leases its warehouses under operating lease agreements. The terms of the lease range from one to two years and renewable upon mutual agreement by the parties. Security deposits amounted to ₱10.6 million and ₱3.4 million as at December 31, 2019 and 2018, respectively. Rent expense amounted to ₱21.6 million, ₱29.7 million and ₱3.5 million in 2019, 2018 and 2017, respectively (see Note 17). Future minimum lease payments under the lease agreements follow:

2019	2018
P13,825,942	₱29,508,132
8,646,597	5,906,352
₽22,472,539	₽35,414,484
	₱13,825,942 8,646,597



Finance Lease Agreement - Company as Lessee

The Company entered into finance lease arrangements for the acquisition of Company vehicles. The arrangements bear annual interest rate ranging from 2% to 4% and are payable in 60 equal monthly installments.

As at December 31, 2018, the details of the finance lease liabilities follow:

Current	₽13,920,213
ncurrent	42,813,390
	₱56,733,603

The carrying value of the transportation equipment as at December 31, 2019 acquired through finance lease agreements amounted to \$\mathbb{P}36.9\$ million (see Note 10).

### Lease Liabilities

The following are the amounts recognized in the 2019 consolidated statement of comprehensive income:

Depreciation expense of right-of-use assets included in other noncurren	ıt
assets	₽64,379,210
Interest expense on lease liabilities	7,854,616
Expenses relating to short-term leases (see Note 17)	21,626,674
Total amount recognized in the 2019 consolidated statement of comprehensive income	₽93,860,500
	173,000,000

The rollforward analysis of lease liabilities follows:

As at January 1, 2019, as previously reported Effect of adoption of PFRS 16 (see Note 2)	<del>P</del> 68,799,514
At January 1, 2019, as restated	68,799,514
Additions	186,243,082
Interest expense	7,854,616
Payments	(68,961,650)
As at December 31, 2019	₱193,935,562

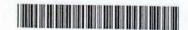
As at December 31, 2019, the details of the lease liabilities follow:

Current	₽86,981,626
Noncurrent	106,953,936
	₱193,935,562

### **Tolling Agreements**

The Company have entered into various toll arrangements, mainly for the manufacture of feeds, hatching of eggs and dressing of poultry livestock. The Company's payment is fixed per unit of output.

Prior to January 1, 2019, in accordance with IFRIC 4, Determining whether an Arrangement contains a Lease, these agreements are evaluated whether they convey a right to use an asset in return for a payment or series of payments and will therefore be accounted for as a lease. The Company considered whether the agreements contained the following elements of a lease: (a) identification of a specific asset and (b) ability to control physically the use of the underlying asset, either through



operations or access, while obtaining or controlling more than an insignificant amount of the output of the asset.

In 2018, based on management's assessment, certain agreements were accounted under IFRIC-4 which were subsequently terminated in 2019.

Total payments for this type of arrangements amounted to ₱537.6 million and ₱548.6 million in 2019 and 2018, respectively, and is recorded as part of "Cost of goods sold" account under "Outside services" in the consolidated statements of comprehensive income

As a result of adoption of PFRS 16, the Company evaluated whether there are tolling agreements which qualify as lease agreements to be accounted for under the standard. Based on its evaluation, certain tolling agreements qualify as lease and resulted to the recognition of net right-of-use asset and lease liability amounting to ₱131.2 million and ₱131.9 million, respectively as of December 31, 2019.

### Usufruct Agreement

In 2018, the Company entered into a usufruct agreement with Luzon Agri Venture, Inc. (LAVI) authorizing the latter to the right of usufruct over the Company's Davao and Marilao Dressing Plants for a period of five (5) years beginning January 2018 in consideration for the capital investment by LAVI for the additional dressing line and improvements amounting to approximately P68.0 million.

### 26. Note to Consolidated Statements of Cash Flows

The changes in the Company's liabilities arising from financing activities are as follows:

Loonson	January 1, 2019	Proceeds/ Additions	Payments	Interest expense	December 31, 2019
Loans payable	£822,479,984	P1,069,496,769	(P1,359,641,576)	P_	₽532,335,177
Accrued interest payable	3,236,049	_	(74,965,307)		100000000000000000000000000000000000000
Lease liabilities*	68,799,514	186,243,082	(68,961,650)	74,054,434 7,854,616	2,325,176 193,935,562
Total liabilities from financing activities	₽894.515.547	P1,255,739,851	(1.503.568.533)	P91 000 050	193,933,302

\*Presented in the beginning balance is the transition adjustment upon the adoption of PFRS 16. The leases previously classified as finance lease and operating lease amounting to P56.7 million and P12.6 million, respectively.

1 11	January 1, 2018	Proceeds	Payments	Interest Expense	December 31, 2018
Loans payable	₱170,369,800	P1,266,055,504	(P613,978,500)	P33.180	P822,479,984
Accrued interest payable	-	-	(39,802,426)	43,038,475	3,236,049
Finance lease	45,699,362	24,735,600	(13,701,359)	15,050,475	
Total liabilities from			(10),01,000)		56,733,603
financing activities	₱216,069,162	P1,290,791,104	(P667,482,285)	₽43,071,655	₽882,449,636

The Company's noncash transactions consist of the addition to lease liabilities and right-of use assets amounted to ₱198.3 million for the year ended December 31, 2019.

### 27. Contingencies

There are outstanding warranty and legal claims against the Company. The Company has accrued liability on those items where the Court has definitely ruled against the Company and where the amount can be reliably estimated. The Company and its legal counsel believe that the other pending claims will be settled favorably and will not result to a material loss or impairment, if any.



### 28. Fair Value Information

The carrying amounts and fair values of the categories of financial assets and liabilities presented in the consolidated statements of financial position are shown below:

	2019		2018		
	Carrying Values	Fair Values	Carrying Values	Fair Values	
Financial Assets at Amortized					
Cost					
Cash in banks	₽176,783,745	₽176,783,745	₽215,898,305	P215 909 205	
Trade and other receivables*	1,120,380,494	1,120,380,494	1,033,958,076	₱215,898,305	
Security deposits	10,559,718	10,559,718	3,458,142	1,033,958,076 3,458,142	
	₽1,307,723,957	P1,307,723,957	₱1,253,314,523	P1,253,314,523	
Financial Liabilities at					
Amortized Cost					
Trade and other payables**	₽1,588,531,498	₱1,588,531,498	P1,722,406,659	P1,722,406,659	
Loans payable	532,335,177	532,335,177	822,479,984	824,920,709	
Lease liabilities	193,935,562	197,598,911	022,479,904	624,920,709	
Finance lease liabilities	-	-	56,733,603	61,157,132	
Cash bond deposits	40,954,787	40,954,787	40,343,557	40,343,557	
	₽2,355,757,024	P2,359,420,373	P2,641,963,803	P2 648 828 057	

<sup>\*</sup>Excluding advances to suppliers, advances to contract growers and breeders, and advances to officers and employees amounting to B214 million, P105.1 million and P12.3 million, respectively, as at December 31, 2019 and P324.9 million, P96.7 million and P12.1 million, respectively, as at December 31, 2018.

The following methods and assumptions were used to estimate the fair value of each class of financial instruments for which it is practicable to estimate such value:

Long-term Debt. The estimated fair value is based on the discounted value of the future cash flows using the prevailing interest rate. As at December 31, 2019, the fair value of long-term debt approximates is carrying value.

Cash Bond Deposits. Cash bond deposits are presented at nominal values because the timing of the refund or settlement of the deposits could not be reasonably estimated.

The carrying values of the following financial assets and financial liabilities approximate their values as at December 31, 2019 and 2018.

Cash in banks, Trade and Other Receivables, Security deposits, and Trade and Other Payables. The carrying amounts of these financial instruments approximate their fair values due to the short-term nature of these accounts.

As at December 31, 2019 and 2018, the Company's financial assets, liabilities, biological assets, property, plant and equipment and investment properties are categorized under Level 3 in the fair value hierarchy. There has been no transfer from Level 3 to other levels in 2019 and 2018.

### 29. Financial Risk Management Objectives and Policies

The Company is exposed to a variety of financial risks which result from its operating, financing and investing activities. The Company's overall risk management program focuses on the unpredictability of the markets and seeks to minimize potential adverse effects on the Company's performance.



<sup>\*\*</sup>Excluding statutory liabilities amounting to P12.4 million and P12.8 million as at December 31,2019 and 2018, respectively.

The Company does not engage in the trading of financial assets for speculative purposes nor does it write options. The financial risks, which the Company is exposed to, are described below and in the succeeding pages.

### Foreign Currency Risk

To a certain extent, the Company has an exposure to foreign currency risks as some of its raw materials purchases are sourced outside the Philippines and are therefore denominated in foreign currencies. However, the Company has not yet experienced significant losses due to the effect of foreign currency fluctuations because purchases denominated in foreign currency are kept at a minimum.

### Interest Rate Risk

As at December 31, 2019 and 2018, the Company has no significant floating rate financial assets or liabilities. The Company's operating cash flows are substantially independent of changes in market interest rates.

The Company has no borrowings that carry variable interest rates, which released the Company from any cash flow interest rate risk.

### Credit Risk

Generally, the maximum credit risk exposure of the financial assets is the carrying amount of the financial assets as shown in the consolidated statements of financial position (or in the detailed analysis provided in the notes to the consolidated financial statements) as summarized below.

	2019	2018
Cash in banks	₽176,783,745	₱215,898,305
Trade and other receivables*	1,120,380,494	1,033,958,076
Security deposits	10,559,718	3,458,142
	₽1,307,723,957	₱1,253,314,523

\*Excluding advances to suppliers, advances to contract growers and breeders, and advances to officers and employees amounting to P214.1 million, P105.1 million and P12.3 million, respectively, as at December 31, 2019 and P324.9 million, P96.7 million and P12.1 million, respectively, as at

The Company continuously monitors defaults of counterparties, identified either individually or by group, and incorporates this information into its credit risk controls. When available at a reasonable cost, external credit ratings and/or reports on counterparties are obtained and used. The Company's policy is to deal only with creditworthy counterparties.

The Company's trade and other receivables are not exposed to a concentration of credit risk as the Company deals with a number of customers. The trade and other receivables are actively monitored and assessed, and when necessary an adequate level of provision is maintained. In addition, to minimize credit risk, the Company requires collateral, generally land and real estate, from its customers.

The Company's management considers that trade and other receivables that are not impaired nor past due for each reporting periods are of good credit quality.



The tables below show the credit quality of the Company's financial assets:

	December 31, 2019						
	Neither I	Past Due nor	Impaired				
	High Grade	Standard Grade	Past Due but Total not Impaired	Impaired	Total		
Cash in banks	₽176,783,745	₽_	₽176,783,745	P_	P-	₱176,783,745	
Trade and other receivables*	631,335,181	-	631,335,181	489,045,313	310,900,898	1,431,281,392	
Security deposits	10,559,718	-	10,559,718	-	_	10,559,718	
	₽818,678,644	₽-	₽818,678,644	₱489,045,313	₽310,900,898	₽1,618,624,855	

\*Excluding advances to suppliers, advances to contract growers and breeders, and advances to officers and employees amounting to P214.1 million, P105.1 million and P12.3 million, respectively, as at December 31, 2019.

	December 31, 2018							
	Neither I	Past Due nor	Impaired					
	High Grade	Standard Grade		Past Due but not Impaired	Impaired	Total		
Cash in banks	P215,898,305	P_	P215,898,305	P_	P_	P215,898,305		
Trade and other receivables*	878,787,011	-	878,787,011	155,171,065	287,775,937	1,321,734,013		
Security deposits	3,458,142	ω.	3,458,142	-		3,458,142		
8 F L P	₱1,098,143,458	P-	P1,098,143,458	₱155,171,065	P287,775,937	P1,541,090,460		

\*Excluding advances to suppliers, advances to contract growers and breeders, and advances to officers and employees amounting to P324.9 million, P96.7 million and P12.1 million, respectively, as at December 31, 2018.

The Company's basis in grading its neither past due nor impaired financial assets is as follows:

High grade:

ratings given to counterparties with strong to very strong capacity to

meet its obligations.

Standard grade:

ratings given to counterparties with average capacity to meet its

obligations

An impairment analysis is performed at each reporting date using a provision matrix to measure expected credit losses. The provision rates are based on days past due. The calculation reflects the probability-weighted outcome, the time value of money and reasonable and supportable information that is available at the reporting date about past events, current conditions and forecasts of future economic conditions. Generally, receivables are written-off if past due for more than one year and are not subject to enforcement activity.

Set out below is the information about the credit risk exposure on the Company's trade receivables using a provision matrix:

As at December 31, 2019_				rade Rec	eivables (in	millions)			
	C			Days past	due				
	Curren t	<30 days	30-60 days	61-90 days	91-120 days	More than 120 days	Total	Accounts with full provisio	Total
Expected credit loss rate Estimated total gross	0.00%	0.00%	0.00%	0.00%	0.00%	2.93%		n	
carrying amount at default Expected credit loss	₽597.3 ₽0.02	P188.0 P0.02	P29.4 P0.02	P14.3 P0.01	P6.3 P0.01	P47.8 P1.40	P883.1 P1.48	P285.3 P285.3	P1,168.4 P286.8



As at December 31, 2018_				Trade Rece	ivables (in	millions)			
	Current	<30 days	30-60 days	Days past of 61-90 days		More than 120 days	Total	Accounts with full	Total
Expected credit loss rate Estimated total gross carrying amount	0.10%	0.44%	1.93%	3.62%	5.13%	41.34%		provision	
at default Expected credit loss	P534.0 P0.5	P178.6 P0.8	P23.3 P0.4	P8.0 P0.3	P5.5 P0.3	P9.1 P3.8	P758.5 P6.1	P271.4 P271.4	P1,029.9 P277.5

### Cash Deposits

Credit risk from balances with banks and financial institutions is managed by the Company's treasury department in accordance with the Company's policy. Investments of surplus funds are made only with approved counterparties and within credit limits assigned to each counterparty. Counterparty credit limits are reviewed by the Company's Board of Directors on an annual basis and may be updated throughout the year. The limits are set to minimize the concentration of risks and therefore mitigate financial loss through a counterparty's potential failure to make payments.

### Liquidity Risk

The Company manages its liquidity profile to be able to service debt as this falls due by maintaining sufficient cash from operations. The Company maintains cash to meet its liquidity requirements for up to 30—day periods.

As at December 31, 2019 the Company's financial liabilities have contractual maturities which are presented below:

	Ct	ırrent	Noncu	rrent
	Within 6 Months	6 to 12 Months	1 to 5 Years	Later than 5 Years
Trade and other payables*	₱1,588,531,498	P_	P_	P_
Loans payable Lease liabilities Cash bond deposits	371,848,523 43,490,813	12,283,742 43,490,813	148,202,912 106,953,936 40,954,787	_
Future interest on long term debt	5,699,276	5,286,964	24,731,796	
*Evolution states W. Little	₽2,009,570,110	₽61,061,519	P320,843,431	P

<sup>\*</sup>Excluding statutory liabilities amounting to P12.4 million as at December 31, 2019.

As at December 31, 2018 the Company's financial liabilities have contractual maturities which are presented below:

	Within 6 Months	6 to 12 Months	1 to 5 Years	Later than 5 Years
Trade and other payables*	₽1,722,406,659	₽_	P_	P-
Loans payable	649,999,929	_	172,480,055	
Finance lease liabilities	6,777,639	7,473,834	42,813,390	_
Cash bond deposits	-	_	40,343,557	-
Future interest on long term debt	7,106,254	7,104,445	45,338,696	3,994,996
	₱2,386,290,481	₱14,578,279	300,975,698	₱3,994,996

<sup>\*</sup>Excluding statutory liabilities amounting to #12.8 million as at December 31, 2018.

### Price Risk

The Company is exposed to commodity price risk as the raw materials of its main products are subject to price swings. The Company's management actively seeks means to minimize exposure to such risk.



### 30. Capital Management Objectives, Policies and Procedures

The Company's capital management objectives are to ensure the Company's ability to continue as a going concern and significantly improve its operations.

On December 22, 2017, the SEC approved the Company's debt to equity conversion improving debt to equity ratio from 2.29 in 2016 to 1.26 in 2017. Moreover, the Company's stockholders approved a Quasi-reorganization plan to eliminate Company deficit and generate retained earnings to provide returns to its stockholders and maximize shareholder value.

Company liabilities and equity are shown below.

m	2019	2018
Total liabilities	<b>₽</b> 2,540,773,664	₱2,828,653,543
Total equity	1,662,471,814	1,514,428,189

### 31. New and Amended Standards and Interpretations

### Other New Pronouncements Effective for December 31, 2019 year-end

Several other amendments and interpretations apply for the first time in 2019, but do not have an impact on the consolidated financial statements of the Company. The Company has not early adopted any standards, interpretations or amendments that have been issued but are not yet effective.

- Amendments to PFRS 9, Prepayment Features with Negative Compensation
- Amendments to PAS 19, Employee Benefits, Plan Amendment, Curtailment or Settlement
- Amendments to PAS 28, Long-term Interests in Associates and Joint Ventures
- Annual Improvements to PFRSs 2015-2017 Cycle
  - Amendments to PFRS 3, Business Combinations, and PFRS 11, Joint Arrangements, Previously Held Interest in a Joint Operation
  - Amendments to PAS 12, Income Tax Consequences of Payments on Financial Instruments Classified as Equity
  - Amendments to PAS 23, Borrowing Costs, Borrowing Costs Eligible for Capitalization

### Standards Issued but not yet Effective

Pronouncements issued but not yet effective are listed below. Unless otherwise indicated, the Company does not expect that the future adoption of the said pronouncements will have a significant impact on its consolidated financial statements. The Company intends to adopt the following pronouncements when they become effective.

### Effective beginning on or after January 1, 2020

Amendments to PFRS 3, Definition of a Business

The amendments to PFRS 3 clarify the minimum requirements to be a business, remove the assessment of a market participant's ability to replace missing elements, and narrow the definition of outputs. The amendments also add guidance to assess whether an acquired process is substantive and add illustrative examples. An optional fair value concentration test is introduced which permits a simplified assessment of whether an acquired set of activities and assets is not a business.



An entity applies those amendments prospectively for annual reporting periods beginning on or after January 1, 2020, with earlier application permitted.

These amendments will apply on future business combinations of the Company.

 Amendments to PAS 1, Presentation of Financial Statements, and PAS 8, Accounting Policies, Changes in Accounting Estimates and Errors, Definition of Material

The amendments refine the definition of material in PAS 1 and align the definitions used across PFRSs and other pronouncements. They are intended to improve the understanding of the existing requirements rather than to significantly impact an entity's materiality judgements.

An entity applies those amendments prospectively for annual reporting periods beginning on or after January 1, 2020, with earlier application permitted.

Effective beginning on or after January 1, 2021

PFRS 17, Insurance Contracts

PFRS 17 is a comprehensive new accounting standard for insurance contracts covering recognition and measurement, presentation and disclosure. Once effective, PFRS 17 will replace PFRS 4, *Insurance Contracts*. This new standard on insurance contracts applies to all types of insurance contracts (i.e., life, non-life, direct insurance and re-insurance), regardless of the type of entities that issue them, as well as to certain guarantees and financial instruments with discretionary participation features. A few scope exceptions will apply.

The overall objective of PFRS 17 is to provide an accounting model for insurance contracts that is more useful and consistent for insurers. In contrast to the requirements in PFRS 4, which are largely based on grandfathering previous local accounting policies, PFRS 17 provides a comprehensive model for insurance contracts, covering all relevant accounting aspects. The core of PFRS 17 is the general model, supplemented by:

 i. A specific adaptation for contracts with direct participation features (the variable fee approach)

ii. A simplified approach (the premium allocation approach) mainly for short-duration contracts

PFRS 17 is effective for reporting periods beginning on or after January 1, 2021, with comparative figures required. Early application is permitted.

The adoption of this accounting standard will not have an impact to the Company's financial statements.

Deferred effectivity

Amendments to PFRS 10, Consolidated Financial Statements, and PAS 28, Sale or Contribution
of Assets between an Investor and its Associate or Joint Venture

The amendments address the conflict between PFRS 10 and PAS 28 in dealing with the loss of control of a subsidiary that is sold or contributed to an associate or joint venture. The amendments clarify that a full gain or loss is recognized when a transfer to an associate or joint venture involves a business as defined in PFRS 3. Any gain or loss resulting from the sale or contribution of assets that does not constitute a business, however, is recognized only to the extent of unrelated investors' interests in the associate or joint venture.



On January 13, 2016, the Financial Reporting Standards Council deferred the original effective date of January 1, 2016 of the said amendments until the International Accounting Standards Board (IASB) completes its broader review of the research project on equity accounting that may result in the simplification of accounting for such transactions and of other aspects of accounting for associates and joint ventures.

### 32. Subsequent Event - COVID-19 Outbreak

In a move to contain the COVID-19 outbreak, on March 13, 2020, the Office of the President of the Philippines issued a Memorandum directive to impose stringent social distancing measures in the National Capital Region (NCR) effective March 15, 2020. On March 16, 2020, Presidential Proclamation No. 929 was issued, declaring a State of Calamity throughout the Philippines for a period of six (6) months and imposed an enhanced community quarantine throughout the island of Luzon until May 15, 2020. On May 12, 2020, NCR was included in the selected areas to be under modified enhanced community quarantine from May 16, 2020 until May 31, 2020. Subsequently, NCR was placed on general community quarantine starting June 1, 2020. These measures have caused disruptions to businesses and economic activities, and its impact on businesses continue to evolve.

The Company considers the events surrounding the outbreak as non-adjusting subsequent events, which do not impact its financial position and performance as of and for the year ended December 31, 2019. However, the outbreak could have a material impact on its 2020 financial results and even periods thereafter. Considering the evolving nature of this outbreak, the Company cannot determine at this time the impact to its financial position, performance and cash flows. The Company will continue to monitor the situation.





SyCip Garres Velayo & Co. 6760 Ayala Avenue 1226 Makati City Philippines

Tel: (632) 891 0307 Fax: (632) 819 0872 ey.com/ph

BOA/PRC Reg. No. 0001. October 4, 2018, valid until August 24, 2021 SEC Accreditation No. 0012-FR-5 (Group A). November 6, 2018, valid until November 5, 2021

### INDEPENDENT AUDITOR'S REPORT ON COMPONENTS OF FINANCIAL SOUNDNESS INDICATORS

The Stockholders and the Board of Directors Vitarich Corporation and Subsidiaries (A Subsidiary of Kormasine, Inc.) Marilao-San Jose Road, Sta. Rosa I Marilao, Bulacan

We have audited in accordance with Philippine Standards on Auditing, the financial statements of Vitarich Corporation (a subsidiary of Kormasinc, Inc.) and Subsidiaries (the Company) as at December 31, 2019 and for each of the two years in the period ended December 31, 2019 and 2018 and have issued our report thereon dated June 8, 2020. Our audits were made for the purpose of forming an opinion on the consolidated financial statements taken as a whole. The Supplementary Schedule on Financial Soundness Indicators, including their definitions, formulas, calculation, and their appropriateness or usefulness to the intended users, are the responsibility of the Company's management. These financial soundness indicators are not measures of operating performance defined by Philippine Financial Reporting Standards (PFRS) and may not be comparable to similarly titled measures presented by other companies. This schedule is presented for the purpose of complying with the Revised Securities Regulation Code Rule 68 issued by the Securities and Exchange Commission, and is not a required part of the consolidated financial statements prepared in accordance with PFRS. The components of these financial soundness indicators have been traced to the Company's financial statements as at December 31, 2019 and for each of the two years in the period ended December 31, 2019 and 2018 and no material exceptions were noted.

SYCIP GORRES VELAYO & CO.

Red E. Lucas Roel E. Lucas

Partner

CPA Certificate No. 98200

SEC Accreditation No. 1079-AR-3 (Group A),

October 17, 2019, valid until October 16, 2022

Tax Identification No. 191-180-015

BIR Accreditation No. 08-001998-95-2019,

November 7, 2019, valid until November 6, 2022

PTR No. 8121298, January 6, 2020, Makati City

June 8, 2020



### VITARICH CORPORATION AND SUBSIDIARIES

(A Subsidiary of Kormasine, Inc.)

### SCHEDULE OF FINANCIAL SOUNDNESS INDICATORS

AS AT DECEMBER 31, 2019

Below is a schedule showing financial soundness indicators for the period ended:

FORMULA	2019	2018
		2018
Current assets	2,270,339,888	2,732,988,222
Divided by current liabilities		2,399,106,509
Current ratio	1.10	1.14
Total liabilities	2 540 773 664	2 929 652 542
Divided by total equity		2,828,653,543 1,514,428,189
Debt-to-equity ratio	1.53	1,314,428,189
Total assets	4 203 245 470	4 2 4 2 5 0 1 7 2 2
Divided by total equity		4,343,081,732
Asset-to-equity ratio	2.53	1,514,428,189 2.87
Net income before depreciation and amortization	289,760,359	138,511,164
	2,540,773,664	2,828,653,543
Solvency ratio	0.11	0.05
Pretax income before interest	224,596,171	113,563,616
Divided by interest expense		43,038,475
Interest rate coverage ratio	2.74	2.64
Net income	128.823.029	65,155,171
Divided by total equity		1,514,428,189
Profitability ratio	0.08	0.04
	Current assets Divided by current liabilities Current ratio  Total liabilities Divided by total equity Debt-to-equity ratio  Total assets Divided by total equity Asset-to-equity ratio  Net income before depreciation and amortization Divided by total liabilities Solvency ratio  Pretax income before interest Divided by interest expense Interest rate coverage ratio  Net income Divided by total equity	Current assets         2,270,339,888           Divided by current liabilities         2,072,069,383           Current ratio         1.10           Total liabilities         2,540,773,664           Divided by total equity         1,662,471,814           Debt-to-equity ratio         1.53           Total assets         4,203,245,478           Divided by total equity         1,662,471,814           Asset-to-equity ratio         2.53           Net income before depreciation and amortization         289,760,359           Divided by total liabilities         2,540,773,664           Solvency ratio         0.11           Pretax income before interest         224,596,171           Divided by interest expense         81,909,050           Interest rate coverage ratio         2.74           Net income         128,823,029           Divided by total equity         1,662,471,814



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### INDEPENDENT AUDITOR'S REPORT ON SUPPLEMENTARY SCHEDULES

The Stockholders and the Board of Directors Vitarich Corporation and Subsidiaries (A Subsidiary of Kormasinc, Inc.) Marilao-San Jose Road, Sta. Rosa I Marilao, Bulacan

We have audited in accordance with Philippine Standards on Auditing, the financial statements of Vitarich Corporation (a subsidiary of Kormasinc, Inc.) and Subsidiaries (the Company) as at December 31, 2019 and for each of the two years in the period ended December 31, 2019 and 2018 included in this Form 17-A and have issued our report thereon dated June 8, 2020. Our audits were made for the purpose of forming an opinion on the consolidated financial statements taken as a whole. The accompanying schedules as at December 31, 2019 are the responsibility of the Company's management. These supplementary schedules include the following:

- Reconciliation of Retained Earnings Available for Dividend Declaration
- Map showing the relationships between and among the company and its ultimate parent company, middle parent, subsidiaries or co-subsidiaries, associates, wherever located or registered
- Supplementary schedules required by Annex 68-J:
  - Amounts receivable from directors, officers, employees, related parties, and principal stockholder (other than related parties)
  - Amounts of receivable from related parties which are eliminated during the consolidation of financial statements
  - Intangible Assets Other Assets
  - o Long-term debt
  - o Indebtedness to related parties
  - Capital stock

These schedules are presented for purposes of complying with the Revised Securities Regulation Code Rule 68, and are not part of the consolidated financial statements. These schedules have been subjected to the auditing procedures applied in the audit of the consolidated financial statements and, in our opinion, fairly state, in all material respects, the financial information required to be set forth therein in relation to the consolidated financial statements taken as a whole.

SYCIP GORRES VELAYO & CO.

Roel E. Lucas

Partner

CPA Certificate No. 98200

Red E. Lucas

SEC Accreditation No. 1079-AR-3 (Group A),

October 17, 2019, valid until October 16, 2022

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PTR No. 8121298, January 6, 2020, Makati City

June 8, 2020

### VITARICH CORPORATION AND SUBSIDIARIES

(A Subsidiary of Kormasine, Inc.)

### SUPPLEMENTARY SCHEDULE OF RETAINED EARNINGS AVAILABLE FOR DIVIDEND DECLARATION DECEMBER 31, 2019

Potoined couries and 1	Amount
Retained earnings as at beginning of year	₱39,162,470
Cumulative gain on fair value changes of investment properties	(212,048,259)
Deficit as adjusted to available for dividend declaration	(,-,-,,-
at beginning of year	(172,885,789)
Net income closed to retained earnings	
	128,823,029
Deficit as adjusted to available for dividend declaration at end of the year(P4	4,062,760)

### VITARICH CORPORATION AND SUBSIDIARIES

(A Subsidiary of Kormasinc, Inc.)

### SEC SUPPLEMENTARY SCHEDULES AS REQUIRED BY PAR. 6 PART II OF SRC RULE 68 AS AMENDED

Unaudited December 31, 2019

### **Table of Contents**

Schedule	Description	Page
A	Financial Assets	N/A
В	Amounts Receivable from Directors, Officers, Employees, Related Parties, and Principal Stockholders (Other than Related Parties)	I
С	Amounts Receivable from Related Parties which are Eliminated during the Consolidation of Financial Statements	2
D	Intangible Assets - Other Assets	3
E	Long-Term Debt	4
F	Indebtedness to Related Parties	5
G	Guarantees of Securities of Other Issuers	N/A
Н	Capital Stock	6

## SCHEDULE B - AMOUNTS RECEIVABLE FROM DIRECTORS, OFFICERS, EMPLOYEES, RELATED PARTIES and PRINCIPAL STOCKHOLDERS (OTHER THAN RELATED PARTIES) VITARICH CORPORATION AND SUBSIDIARIES

December 31, 2019 (In Thousands)

			Dedu	Deductions	Fuding	Fuding Ralance	
Name and Designation of Debtor	Balance at beginning of Year	Additions	Collected	Written Off	Current	Noncurrent	Balance as at December 31,
Advances to Officers and Employees:						The state of the s	7013
Mailyn Acero, Sales Manager	₽856	Ъ	₱500	d	P356	d	9356
Rey D. Ortega, Semor Vice-President and General Manager	309	1	64	1	245	, 1	245
Peter Andrew Dompor, Sales Manager	1	217	10	1	207	1	200
Adriano Barrameda, Sales Manager	1	215	36	1	179	1	179
Oliver Lupiba, Sales Manager	t	460	31	1	429	1	429
Olivia Pungtilan, Manager	1	182	10	1	172	1	771
Others*	10,984	21,256	21,552	ļ	10,688	-1	10,688
	P12,149	P22,330	₱22,203	P.	₱12,276	d.	₱12,276

\*Represent advances to officers and employees with balances less than P100,000.

Note: All of the above receivables are current.

# SCHEDULE C - AMOUNTS RECEIVABLE FROM RELATED PARTIES WHICH ARE ELIMINATED DURING THE CONSOLIDATION

OF FINANCIAL STATEMENTS
December 31, 2019
(In Thousands)

				Deductions		Ending Balance	Balance	
Related Party	Balance at beginning of year	Additions	Collections	Write Off	Amounts written off	Current	Noncurrent	Balance as at December 31,
Amounts Due from Related Parties								
Gromax, Inc.	₱46,511	P287	P5,200	al	d	₽41 598	d	DA1 500

## SCHEDULE D - INTANGIBLE ASSETS - OTHER ASSETS VITARICH CORPORATION AND SUBSIDIARIES

December 31, 2019 (In Thousands)

Computer software

P1,410

₽9,808

₱3,678

₱7,540

# VITARICH CORPORATION AND SUBSIDIARIES SCHEDULE E – LONG TERM DEBT

December 31, 2019 (In Thousands)

## SCHEDULE F - RECEIVABLE FROM (PAYABLE TO) RELATED PARTIES VITARICH CORPORATION AND SUBSIDIARIES December 31, 2019 (In Thousands)

				Deductions		Ending Ralance	Ralance	
	Relance of					9		Balance as at
Related Parties	beginning of year	Additions	(Payments)	Discounting	Write Off	Current	Noncurrent	December 31, 2019
Trade and other receivables Entities under common control	P25.736	₱843 130	(P640.265)	d	d	d	£	
			(007:0103)			4	4.	F228,610
Trade and other payables Entities under common control	P3 843	B1 501 970	(K.20 102 145)	a				
	CLOSS T	0/0/1/0/14	(+1,501,004)		1	#	4	P93,849
Stockholders	P85,726	4	(P85.726)	ď	d	d	q	od

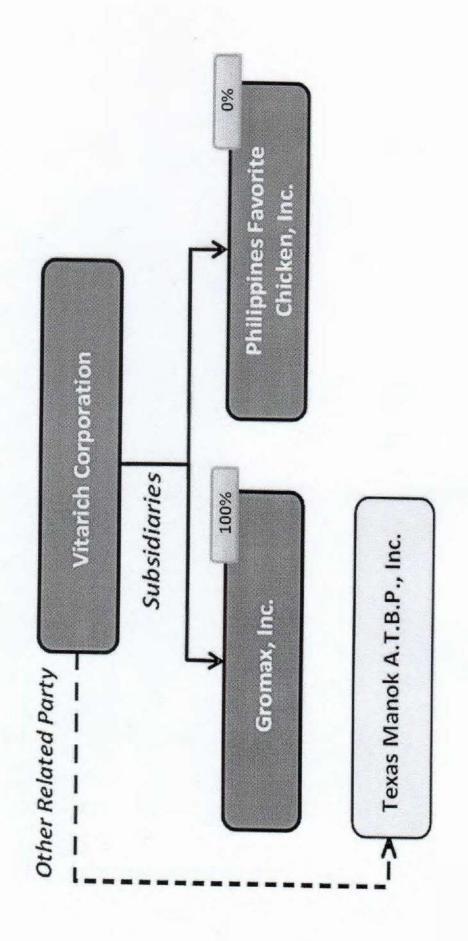
# VITARICH CORPORATION AND SUBSIDIARIES SCHEDULE H - CAPITAL STOCKHOLDER

December 31, 2019 (In Thousands)

Number of shares reserved for options, warrants, conversion & officers and other rights Related parties employees Pul					Num	Number of shares held by	
3,500,000 3.054.334 - 2.178.800 74.020	Title of Issue	Number of shares authorized	Number of shares issued and outstanding as shown under the statement of financial position caption	Number of shares reserved for options, warrants, conversion & other rights	Related parties	Directors, officers and employees	P
0.50,0,0,0,0	Common stock – P0.38 par value per share Authorized – 3,500,000,000 shares	3,500,000	3,054,334	1	2,178,800	74.838	969 008

VITARICH CORPORATION AND SUBSIDIARIES

## MAP SHOWING THE RELATIONSHIP BETWEEN AND AMONG THE GROUP December 31, 2019



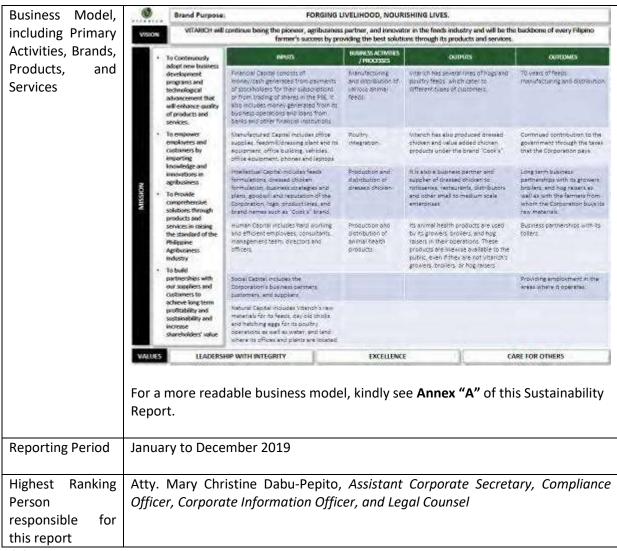
### 2019 SUSTAINABILITY REPORT

### 2019 SUSTAINABILITY REPORT VITARICH CORPORATION

### **SEC Reporting Template**

### **Contextual Information**

<b>Company Details</b>	
Name of	Vitarich Corporation ("Vitarich")
Organization	
Location of	Principal Place of Business: Marilao- San Jose Road, Sta. Rosa I, Marilao, Bulacan
Headquarters	
Location of	Aside from Marilao, Bulacan, Vitarich also operates in the following areas:
Operations	
	a. Iloilo: Brgy. Mali-ao, Pavia, Iloilo
	b. Bacolod: Door M-4, Palanca Avenue, Reclamation Area, Bredco 1, Bacolod
	City
	c. Cebu: A.C.Cotez Avenue, Ibabao, Mandaue City, Cebu
	d. Cagayan de Oro: General Milling Corporation, Tablon, Cagayan De Oro City
	e. Davao: KM.14 Panacan, Davao City
Report Boundary:	This report involves only the business operations of Vitarich, including the
Legal entities	operations in the feedmill plants that it operates, which are located in Iloilo and
(e.g. subsidiaries)	Davao. It excludes, however, the dressing plants as these are not operated by
included in this	Vitarich.
report*	



<sup>\*</sup>If you are a holding company, you could have an option whether to report on the holding company only or include the subsidiaries. However, please consider the principle of materiality when defining your report boundary.

### **Materiality Process**

### Explain how you applied the materiality principle (or the materiality process) in identifying your material topics.<sup>1</sup>

Since this is the first Sustainability Report of Vitarich, the Sustainability Report team collated all existing data and information needed. Based on these existing data, the team analyzed the material topics for the report using the Materiality Matrix. Per assessment, the following are the topics material to Vitarich:

- (a) Direct Economic Value Generated and Distributed
- (b) Climate-Related Risks and Opportunities
- (c) Proportion on Spending on Local Suppliers
- (d) Training on Anti-Corruption Policies and Procedures
- (e) Incidents of Corruption
- (f) Materials Used by the Organization
- (g) Air Emissions

<sup>&</sup>lt;sup>1</sup> See *GRI 102-46* (2016) for more guidance.

- (h) Air Pollutants
- (i) Solid Wastes
- (j) Hazardous Wastes
- (k) Effluents
- (I) Environmental Compliance
- (m) Employee Data
- (n) Employee Benefits
- (o) Employee Training and Development
- (p) Labor Management Relations
- (q) Diversity and Equal Opportunity
- (r) Occupational Health and Safety
- (s) Labor Laws and Human Rights
- (t) Supply Chain Management
- (u) Significant Impacts on Local Communities
- (v) Customer Satisfaction
- (w) Health and Safety
- (x) Marketing and Labelling
- (y) Customer Privacy

However, while the same were assessed to be material, there are still no available data on some topics.

The topics that were not relevant were left in blank/unanswered.

### **ECONOMIC**

### **Economic Performance**

Direct Economic Value Generated and Distributed

Disclos	ure	Amount	Units
Direct economic value generated (revenue)		8,918,466,510.00	PhP
Direct economic value distributed:			
a.	Operating costs	588,305,146.00	PhP
b.	Employee wages and benefits	267,795,206.00	PhP
c.	Payments to suppliers, other operating costs	7,528,487,783.00	Php
d.	Dividends given to stockholders and interest payments	Interests -	PhP
	to loan providers	74,965,307.00	
		Dividends - none	
e.	Taxes given to government	44,150,032.00	PhP
		(inclusive of licenses,	
		income and other	
		taxes paid)	
f.	Investments to community (e.g. donations, CSR)	51,500.00	PhP

What is the impact and where does it occur? What is the organization's involvement in the impact?	affected?	Management Approach

For year 2019, Vitarich Vitarich's economic value Vitarich a Lifetime Profitable the has generated a total revenue ofgenerated and distributedPartnership (LPP) program, which has Php8,918,466,510.00 as a result ofaffected the followingbeen proven to be a financially and business operations and stakeholders: (a) socially efficient strategy. Thus, the strategies. With this amount, it was government; (b) company commits to continuously able to fund its operating costs and employees; (c) suppliers; strengthen, update and innovate its LPP pay the salaries of its employees. It (d) customers; (e) other program. was also able to contribute the business partners; and (f) amount of Php44,150,032.00 toloan providers. Vitarich also commits to continuously the government in the form of update capabilities and efficiencies within taxes and license fees. In addition, its organization. It will continue to pay the company was able to pay the correct and right amount of taxes and interests to its loan providers and comply with government rules and still had something to share with regulations. the community in the form of donations and Corporate Social Responsibility (CSR) activities. Vitarich's generated revenue has an impact on the country's revenue through the taxes it paid for 2019. It also has an impact on the labor sector through job creation and retention as well as in food production and distribution. What are the Risk/s Identified? Which stakeholders are **Management Approach** affected? risks These risks are seen to Vitarich continuously evaluates The following are the identified relative to this topic: affect the either the improves its operational efficiencies government, the (including customer service and cost 1. Decrease in revenue due to alcompany's suppliers, loan reduction measures) as well as its bioshift of the customers to the providers, employees, security measures and policies. It also competitor. directors, or customers. continuously researches and develops 2. Increase in expenses due to alternative raw materials, as well as overspending. source raw materials within the locations 3. Decrease in revenue and/or where it operates.

increase in expenses due to over-

4. Decrease in revenue due to pest

infestation, weather disturbance,

scarcity of local raw materials,

animal sickness/diseases like Avian

5. Decrease in revenue, delay in the operations and/or increase in

operating costs due to over-

importation of dressed chicken,

of

unreasonable

raw

market prices

Flu and African Swine Fever.

expansion.

high

materials,

weather drastic price fluctuation of chicken. It also commits to continue to pay its obligations on time to avoid the imposition of charges and penalties.

In addition, Vitarich strives to do its best to coordinate with government policy makers and comply with applicable regulations. It will continue to foster labor relations and community

The company commits to continue to

improve its allocation of resources to

government policies and regulations as well as possible labor unrest.

- Unnecessary payment of penalties to loan providers and the government for late payment of loans and/or taxes, as the case may be.
- Delay in operations due to relocation caused by urbanization of areas where dressing plants and/or feedmills operate.
- Legal prosecution and/or legal liabilities (i.e. penalties) due to Bureau of Internal Revenue ("BIR") and/or Local Assessor's Office assessment for deficiency taxes.
- Lay-off of employees due to liquidity issues of the company.

# What are the Opportunity/ies Identified?

The following are the opportunities identified relative to this topic:

- Increase in revenue due to high retention of customers because of the company's resiliency over wide-spread sickness of animals, pest infestation and overimportation of chicken.
- Use of modern and cutting-edge technology for the chicken industry due to the company's good financial standing.
- Improvement in operations and innovations due to the company's good economic performance.
- Increase in net revenue due to lowering of corporate income tax should the second instalment of the TRAIN law is passed.
- Expansion of business operations due to increase in net revenue.
- Continuous contribution to the government due to the taxes paid by the company.
- 7. Increase in credit rating and in

relationship.

To address urbanization in areas where its plants are located, Vitarich commits to plan for transition to cope with urbanization as well as to continuously upgrade and modernize infrastructure, plants and equipment in order to minimize, if not, avoid, the relocation of dressing plants due to urbanization.

It will continue to pay the right and correct amount of taxes on time and should the company be subject of an assessment, it will cooperate with BIR or the local assessor in the reconciliation of records and, if found to have deficiency taxes, to pay the deficiency taxes at once in order to avoid not only additional penalties and surcharges but also to avoid legal prosecution.

#### **Management Approach**

In addition to the foregoing approach, Vitarich commits to maximize its profits by using the same to improve the company's business operations in order to be able to give or contribute more to its stakeholders. The company also commits to continuously pay its suppliers and loan providers on time to maintain good relationship with them.

credit line from loan providers due	
to on-time payment of obligations.	
8. Continuous job creation in the	
areas where the company	
operates.	

# Climate-related risks and opportunities<sup>2</sup>

Governance	Strategy	Risk Management	Metrics and Targets
Disclose the organization's governance around climate-related risks and opportunities	the Disclose the actual and potential impacts <sup>3</sup> of climate-related risks and opportunities on climate-related risks		Disclose the metrics and targets used to assess and manage relevant climate-related risks and opportunities where such information is material
	Recommende		
a) Describe the board's oversight of climate-related risks and opportunities	a) Describe the climate-related risks and opportunities the organization has identified over the short, medium and long term	a) Describe the organization's processes for identifying and assessing climate-related risks	a) Disclose the metrics used by the organization to assess climate-related risks and opportunities in line with its strategy and risk management process
The climate-related risks and opportunities are discussed during the regular and/or special meeting of the Board of Directors, as the need arises. Heads of concerned departments report and update the Board on the effects of climate-related risks and opportunities on Vitarich's business operations, if any, and the measures undertaken to prevent and/or minimize	On the short term horizon, Vitarich is exposed to the following climate-related issues: (a) lack or scarcity of local raw materials; (b) flooding; (c) power shortages; and (d) water shortages.  On the medium to long term horizon, the following are the climate-related issues relevant to the company: (a) weather disturbances; (b)	While climate-related risks have not yet been included in Vitarich's existing risk management policy, the company, in practice, is already assessing climate-related risks and opportunities through the following means:  (a) continuous research and development on emerging trends, alternative raw materials, and latest technology and	Since climate-related risks and opportunities have not yet been incorporated on Vitarich's risk management policy, there is no available data yet on the metrics used to assess these climate-related risks and opportunities.

<sup>&</sup>lt;sup>2</sup> Adopted from the Recommendations of the Task Force on Climate-Related Financial Disclosures. The TCFD Recommendations apply to non-financial companies and financial-sector organizations, including banks, insurance companies, asset managers and asset owners.

<sup>3</sup> For this disclosure, impact refers to the impact of climate-related issues on the company.

adverse effects.

erratic climate conditions; (c) increasing temperatures during summer; (d) continuous rise of sea water level; (e) ban on use of plastics in the packaging of products; (f) shift to the use of biodegradable plastic packaging; (g) customer preference "green" on companies/companies who have been certified as ecofriendly; (h) scarcity of non-renewable resources; and (h) urbanization.

Based on these risks, Vitarich sees the following opportunities, which has not only short term but also long term impacts on the company's business operations: (a) use of alternative raw materials; (b) use of renewable sources; (c) reduced consumption of water; (d) use of biodegradable plastics in packaging; (e) use of organic materials in packaging; reduction of wastes; (g) use of climate proof infrastructures; and (h) use of eco-friendly, state-of-the-art equipment.

infrastructure; (b) review and audit of effects of recurring risks such as flooding and weather disturbances; (c) innovation on strategies to address recurring risks and evaluation of such strategies versus former strategies; and (d) continuous review and innovation strategies.

Moving forward, Vitarich commits to include climate-related risks and opportunities in its existing risk management policy. b) Describe Describe management's impact of climaterelated risks and role in assessing and opportunities managing climate-related the organization's risks and businesses, opportunities strategy financial planning. The Lack or scarcity of raw management meets at least twice a materials, power and month to discuss the water shortages may results of the previous either hamper business month's operations, operations or increase the factors for costs to produce achieving said Vitarich's products. results/nonattainment of targets, the financial and water level, climate-related risks weather and opportunities as may well as the possible spread of animal climate diseases/viruses. Any flooding, climate-related issue increasing that affects or may temperatures potentially affect the company's business operations are likewise discussed to the Board of Directors, together

measures

undertaken or to be

undertaken to address

climate-related

with

the

issues.

Continuous rise of sea and disturbances devastate infrastructure. Erratic conditions, and during summer, on the other hand, may destroy or contaminate Vitarich's products or even limit product movement. These may also reduce demand for products. The ban on use of plastics in the packaging of products or at least the shift to the use biodegradable plastic packaging, as well as customer preference "green" companies/companies who have been certified as ecofriendly, and scarcity of non-renewable sources may have the following impacts: (a) increase cost to produce; (b) decrease the in

b) **Describe** the organization's processes for managing climaterelated risks

the

on

and

Vitarich manages its climate-related risks and opportunities in the same manner as how it assesses these risks and opportunities. These means are already provided for disclosure (a) above.

b) Describe the targets used by the organization to manage climaterelated risks and opportunities and against performance targets

Since climate-related risks and opportunities have not yet been incorporated on Vitarich's risk management policy, there is no available data yet on the targets used to assess these climate-related risks opportunities and other than meeting the targeted revenues for the months that weather disturbances, flooding and increase in temperature are experienced.

demand for goods; (c) reduced revenue; (d) in interest increase rates on future and even existing loans, if any; (e) increase expenditures on research and development; and (f) increase in capital expenditures in technology development. Urbanization may result in increase in capital expenditures for relocation. On the other hand, all of the above-identified opportunities have the following potential financial impacts on Vitarich: (a) increased efficiencies thereby reducing costs; (b) increase in demand; (c) increase in revenue; (d) decrease in costs to produce; (e) increase in production capacity; (f) increased employee retention; (g) increased customer retention; (h) decrease in capital expenditures; and (i) increased goodwill of the company. c) Describe the Describe how resilience the processes for of organization's identifying, strategy, taking into assessing, and consideration different managing climateclimate-related related risks are scenarios including a integrated into the 2°C or lower scenario organization's overall risk management

Vitarich has shown resilience over short term risks and some of the long term risks (flooding, weather disturbances) it in the encountered past but this has to be further improved, strengthened, and institutionalized within the organization.

As mentioned above, while climate-related risks have not yet been included in Vitarich's existing risk management policy, the company, practice, is already assessing climaterelated risks and opportunities.

While the company had started to make plans to take measures on the opportunities identified above, it has yet to develop strategies in order to maximize the potentials of the said opportunities.

Vitarich commits to include climate-related risks and opportunities in its existing risk management policy.

The aforementioned risks and opportunities have the potential to affect Vitarich financially and physically (i.e. relocation due to urbanization).

## **Procurement Practices**

Proportion of spending on local suppliers

Disclosure	Quantity	Units
Percentage of procurement budget used for significant locations	78.73	%
of operations that is spent on local suppliers		

What is the impact and where does it occur? What is the organization's involvement in the impact?	affected?	Management Approach
Vitarich's procurement policies and practices generate a positive value		Vitarich's Procurement Department uses the Buying Plan method based on the
for local suppliers as 78.73% of the procurement budget was spent on	traders, customers,	Material Requirement Plan ("MRP") provided by the Production Planning and
ļ'	, , , , , , , , , , , , , , , , , , ,	Inventory Control ("PPIC") to plan buying

Vitarich help spur the Stakeholders include local Vitarich is actively looking for local development of local corn industry. suppliers, farmers and suppliers of raw materials and as a matter It can be a ready taker of produce traders. of policy, patronizes these local suppliers. that would stabilize the risk and increase viability of planting corn. For importation, foreign importation comes only as a secondary suppliers, customers, and option or done only to augment the For the materials that Vitarich employees under the company's requirements. import, vessel loading of the procurement, finance, materials instead of placing them inwarehouse and logistics The management plans to study the costs the containers. departments are affectedand benefits of vessel loading of one of because if these rawthe major raw materials versus the materials will be loaded in existing practice/s as well as the a vessel, it is seen to make measures that may be undertaken to importation and reduce importation risk and exposure of procurement process Vitarich. faster and more efficient, thereby may affect the price of the product.

#### **Anti-corruption**

#### Training on Anti-corruption Policies and Procedures

Disclosure	Quantity	Units
Percentage of employees to whom the organization's anti-	100	%
corruption policies and procedures have been communicated to		
Percentage of business partners to whom the organization's	0	%
anti-corruption policies and procedures have been		
communicated to		
Percentage of directors and management that have received	0	%
anti-corruption training		
Percentage of employees that have received anti-corruption	0	%
training		

What is the impact and where does it occur? What is the organization's involvement in the impact?	affected?	Management Approach
and procedures contribute to having arms-length transactions with the suppliers. It also promotes competition among the suppliers to help them improve their own	corruption policy at present is limited to prohibition on conflict of interest, the stakeholders affected so far are the employees, suppliers and customers.	Vitarich commits to establish a comprehensive anti-corruption policy and procedure and communicate the same to the employees, directors, officers, business partners, suppliers, and the public within the year 2020. Finally, it commits to conduct a series of anticorruption trainings within 3 years starting from 2020 to 2022.

it helps parties dealing with the
company to conduct their
businesses in a legal, moral, and
ethical manner. It also upholds
laws and company policies. It also
has an impact on the company's
business operations, supply chain,
and goodwill.
However, while this is a material
topic for Vitarich as integrity is one

of the company's core values and it conducts its business in an honest, legal, moral and ethical manner, its anti-corruption policy at present is limited to the prohibitions and penalties for conflicts of interests as indicated in the Company Rules and Regulations. There is no comprehensive and separate anticorruption policy yet. As such, there is no available data yet on the extent of the impact of this material topic.

What are the Risk/s Identified?	Which stakeholders are	Management Approach
	affected?	

policy in place is conflict of interest affect and there had been no regular employees, trainings regarding this policy, the suppliers, following are the risks identified partners, relative to this topic: officers. shareholders.

Since the only anti-corruption These identified risks will In addition to those mentioned above, Vitarich's Vitarich commits to strengthen its control customers, procedures to ensure that business business operations are conducted and profits are directors, earned in a legal, moral, and ethical even manner. and

- 1. Employees, particularly those involved in procurement, sales, Erring employees, and collection may not be able officers, and directors to draw the line between a may not only lose their mere accommodation given to jobs in the company but a customer or a supplier or may also face criminal those given to Vitarich and an prosecution. If found act amounting to a conflict of guilty, they may even interest. suffer the penalty of
- Failure to draw the line imprisonment. between mere accommodation given to Should confidence in the Vitarich or those given to company decline as a suppliers and customers and an result of corrupt acts and act that is corrupt, dishonest, practices, shareholders' or unethical. investments may

- 3. Decline confidence of affected, especially if the of customers, suppliers and anymarket value of the external business partners. company becomes
- 4. Lack of basis for issuing fineslow. and penalties involving corruptions within and outside the organization.
- 5. Possible legal suits against the company, its directors, officers, or employees.
- 6. Lost income opportunities or decrease in revenue.
- 7. Demoralization of employees.
- 8. Company's reputation may be tainted.
- 9. Decline in the company's market value.
- 10. Abusive transactions/contracts or those where the terms and conditions are not arms-length.

What are the Opportunity/ies	Which stakeholders are	Management Approach
Identified?	affected?	

If anti-corruption policies and Shareholders would have Vitarich reiterates the management procedures are communicated to peace of mind about their approach disclosures made above and, in the stakeholders and trainings have investments been given to them, Vitarich's company. business operations will be more profitable as it need not spend for Business partners fines and penalties on account of assured of a continuing benefits it may corrupt practices and acts. The business relations with partnerships.

company also need not spend for Vitarich.

legal actions against employees,

officers, directors, and businessSuppliers are given the partners who are proven to commit opportunity to compete corrupt practices and act. for every requirement.

Employees will be more motivated Employees are more to work and they will be more secured their efficient. There will be a veryemployment and they are minimal employee turnover rate more motivated to work. because fewer employees will

resign and no employee will be Career growth is a high dismissed due to corrupt practices possibility for the and act. emplovees. Thev also need not worry about

Once anti-corruption policy is legal suits against them implemented for corrupt practices that promoted and strictly, it will provide positive amount to criminal acts business under our laws. image external

the addition, it plans to study the possibility of partnerships with the government and lits agencies and to analyze the extent of arethe contributions it will make and derive from such

partners, potential investors,	
potential employees and others. The government v	<i>ı</i> ill earn
the correct and	l right
A corrupt-free business operations amount of taxes	from
will also pave the way for tie-upsVitarich.	
and partnerships with the	
government, its agencies and The govern	ıment's
adjunct departments. partnership with	Vitarich
will also help	
Long term partnerships with government enri-	
existing business partners is also lives of more peop	e.
seen. In addition to this, Vitarich	
may be able to gain new	
customers.	
In terms of financing, there is a	
high possibility of getting low	
interest rates as Vitarich's exposure	
to closure and legal suits are	
avoided or at least maintained at a	
very minimal level.	

# Incidents of Corruption

Disclosure	Quantity	Units
Number of incidents in which directors were removed or	None	#
disciplined for corruption		
Number of incidents in which employees were dismissed or	3	#
disciplined for corruption		
Number of incidents when contracts with business partners	None	#
were terminated due to incidents of corruption		

What is the impact and where does it occur? What is the organization's involvement in the impact?	affected?	Management Approach
incidents involving food sales department and supply chain group were reported. There were bribery incidents to give preference to distributors when there were shortage of products. These incidents resulted in certain	affected and were eventually terminated and/or did not intentionally report to the company for work (considered as AWOL).  Customers involved in the transactions were also	infractions/dishonesty. It has an established procedure for investigating such matters, and what kind of penalty/ies to be imposed on erring
officer. They were dismissed.		Vitarich's management had also established the guidelines for food sales
	services to Vitarich were	operations as agreed with all the

		departments involved (dressing plant group, food sales group, accounting, credit and collection and audit group). The company has also strengthened its controls over the supply chain group transactions especially on capital expenditures.
What are the Risk/s Identified?	Which stakeholders are affected?	Management Approach
the following: (a) use of company assets and properties for personal advantage; (b) lost sales and	may be affected by the identified risks are the employees, customers, suppliers, stockholders, directors and officers.	In addition to those mentioned above, Vitarich shall strengthen internal controls over food sales operation and supply chain group. It also commits to strengthen its internal audit and to conduct more regular audits for each department nationwide.
**	Which stakeholders are affected?	Management Approach
·	affects the customers, suppliers, employees, stockholders, and other investors.	In addition to those already mentioned above, Vitarich shall consistently monitor the efficiency and effectiveness of all departments covering it through the internal audit department in collaboration with the legal group and Business Process Monitoring Unit ("BPMU").

# ENVIRONMENT

# Resource Management

Energy consumption within the organization:

Disclosure	Quantity	Units
Energy consumption (renewable sources)		GJ
Energy consumption (SFO)		GJ
Energy consumption (gasoline)		GJ
Energy consumption (LPG)		GJ
Energy consumption (diesel)		GJ
Energy consumption (electricity)		kWh

# Reduction of energy consumption

Disclosure	Quantity	Units
Energy reduction (gasoline)		GJ
Energy reduction (LPG)		GJ
Energy reduction (diesel)		GJ
Energy reduction (electricity)		kWh
Energy reduction (gasoline)		GJ

What is the impact and where does it occur? What is the organization's involvement in the impact?	Which stakeholders are affected?	Management Approach
What are the Risk/s Identified?	Which stakeholders are affected?	Management Approach
What are the Opportunity/ies Identified?	Which stakeholders are affected?	Management Approach

# Water consumption within the organization

Disclosure	Quantity	Units
Water withdrawal		Cubic
		meters
Water consumption		Cubic
		meters
Water recycled and reused		Cubic
		meters

What is the impact and where does it occur? What is the organization's involvement in the impact?	affected?	Management Approach
•	Which stakeholders are affected?	Management Approach
What are the Opportunity/ies	Which stakeholders are	Management Approach

Identified?	affected?	

# Materials used by the organization

Disclosure	Quantity	Units
Materials used by weight or volume		
Renewable	Luzon – 3,700,000	Kilo
	Visayas – 1,950,000	
	Mindanao –	
	4,200,000	
	Total: 9,850,000	
Non-renewable	Luzon - 2,800,000	Kilo
	Visayas - 1,800,000	
	Mindanao –	
	4,250,000	
	Total: 8,850,000	
Percentage of recycled input materials used to manufacture the	0	%
organization's primary products and services		

What is the impact and where does it occur? What is the organization's involvement in the impact?	affected?	Management Approach
Vitarich relies heavily on raw, manufactured and processed materials in order to manufacture, market and sell its products.  As can be seen, however, while it uses more renewable materials than renewable materials, it does not use recycled materials in its production. Moreover, the difference between the use of renewable and non-renewable materials is only 1,000,000 kilos, thus, still contributing to waste generation and pollution.	affected are the communities in which Vitarich has business operations as they bear the company's contributions to pollution and wastes. The suppliers of non-renewable materials are affected as they may, over a period of time, suffer shortage or scarcity of materials to be supplied to the company.	In order to minimize wastes, it plans to look into the possibility of trading the excess non-renewable materials.
•	Which stakeholders are affected?	
The company's continuous demand for non-renewable materials may		

and the second s		
result in the shortage or scarcity of	· · · · · · · · · · · · · · · · · · ·	
any of these materials. The scarcity	_	
or shortage of these materials will		
hamper or delay the company's	The customers will also	
operations.	affected because the	
	prices of the products also	
It also increases the company's	depend on the prices and	
1	availability of the	
generation of waste.	materials. The	
	communities where the	
	company operate will be	
	affected by the increase in	
	the contribution to	
	pollution and waste.	
	polition and waste.	
What are the Opportunity/ice	Which stakeholders are	
What are the Opportunity/ies		
Identified?	affected?	
The use of renewable materials will	The communities where	
decrease the company's	Vitarich has operations	
	will be affected because	
waste. It also conserves non-		
renewable materials so that these	·	
may be used for a longer time.	healthier environment for	
lindy be ased for a longer time.	them. The suppliers of	
In addition, renewable materials		
may be more cost efficient than		
non-renewable ones.	sense that Vitarich's	
	orders will decrease. On	
	the other hand, suppliers	
	of renewable sources will	
	benefit from the shift to	
	the use of renewable	
	sources, albeit gradually.	
	Customers will be	
	affected as the use of	
	renewable materials may	
	be more cost efficient on	
	the part of the company,	
	thus, making the	
	company's products more	
	affordable to the	
1	customers.	

# Ecosystems and biodiversity (whether in upland/watershed or coastal/marine)

Disclosure	Quantity	Units
Operational sites owned, leased, managed in, or adjacent to, protected areas and areas of high biodiversity value outside protected areas	(identify all sites)	
Habitats protected or restored		На

IUCN <sup>4</sup> Red List species and national conservation list species with	(list)	
habitats in areas affected by operations		

What is the impact and where does it occur? What is the organization's involvement in the impact?	Which stakeholders are affected?	Management Approach
•	Which stakeholders are affected?	Management Approach
What are the Opportunity/ies Identified?	Which stakeholders are affected?	Management Approach

# Environmental impact management

# Air Emissions

GHG

Disclosure	Quantity	Units
Direct (Scope 1) GHG Emissions	Iloilo Feedmill -	Tonnes
	4,100/year	CO₂e
	Davao Feedmill (CO	
	emission only for	
	broiler 1 and 2	
	respectively) -	
	1.4tons/yr and	
	0.6tons/yr,	
	respectively	
Energy indirect (Scope 2) GHG Emissions	Iloilo Feedmill – 0	Tonnes
	Davao Feedmill -	CO₂e
Emissions of ozone-depleting substances (ODS)	0	Tonnes

What is the impact and where does it occur? What is the organization's involvement in the impact?	affected?	Management Approach
depleting substances, its feedmill operations in Iloilo and Davao contribute to GHG emissions, albeit in a very minimal level compared to the thresholds allowed per Department of Environment and Natural Resources ("DENR")	the Iloilo and Davao feed mills are located are affected by these emissions. In addition, the government is also affected because of regulatory measures in place.	

<sup>&</sup>lt;sup>4</sup> International Union for Conservation of Nature

environment is very low, this topic is still material for the company as the company's air emissions are highly significant for the stakeholders.		
	Which stakeholders are affected?	Management Approach
emissions, health risks of the community, and legal action and/or	may be affected are the communities where the feed mills are located, the government, the company's directors, officers or employees.	equipment to maintain emissions within threshold allowed by law or better, to
Identified?		
Reduction in GHG emissions from feed mills, thereby reducing health risks of the community and reducing exposure to legal action and/or liability of the company, its directors, officers or employees.		

## Air pollutants

<u>Air pollutants</u>		
Disclosure	Quantity	Units
NO <sub>x</sub>	Iloilo Feedmill -349	
	Davao Feedmill -	ave.
	142.0 (Genset),	concentration
	109.4 (Boiler No. 1),	in mg/Nm³
	37.6 (Boiler No. 2)	
SO <sub>x</sub>	Iloilo Feedmill – 605	
	(as SO2)	
		ave.
	Davao Feedmill –	concentration
	74.8 (Boiler No. 1),	in mg/Nm³
	97.4 (Boiler No. 2)	
Persistent organic pollutants (POPs)	0	kg
Volatile organic compounds (VOCs)	0	kg
Hazardous air pollutants (HAPs)	0	kg
Particulate matter (PM)	Iloilo Feedmill -56.9	concentration
		in mg/Nm³
	Davao Feedmill –	
	13.1 (Boiler No. 1)	

9.3 (Boiler No. 2)	

•	Which stakeholders are affected?	Management Approach
lloilo and Davao contribute to air pollution, albeit in a very minimal level compared to the thresholds allowed per DENR standards.	are the communities where these feedmills operate, the employees in the feedmills and the government.	Vitarich has pollution control devices, including dust collectors, in its feedmills in order to minimize, if not totally avoid, contribution to air pollution. These pollution control devices and all other equipment are continuously and regularly monitored and maintained. To protect its employees and even third persons, biosecurity measures are in place and the company also provides them with personal protective equipment ("PPE"). The company also conducts an annual maintenance/servicing for its boilers.
•	Which stakeholders are affected?	
The risks identified with respect to the air pollutants being emitted by the company's feedmills in Iloilo and Davao are: (a) increase in contribution air pollution; (b) health risks on the part of the employees and the communities where the feedmills operate; and (c) legal action and/or liability on the company, directors, officers, or employees due to increase in air pollution contribution.	may be affected are the communities where the feed mills are located, the government, the company's directors, officers or employees.	
What are the Opportunity/ies Identified?		Management Approach
Decrease in air pollution contribution, thereby reducing health risks of the community and reducing exposure to legal action and/or liability of the company, its directors, officers or employees.		In addition to the foregoing, Vitarich is continuously researching and finding means to further reduce its contribution to air pollution, including the possibility of converting to mechanical operation in the pouring line.

# Solid and Hazardous Wastes

Solid Waste

Disclosure (include office)	Quantity	Units
Total solid waste generated	Iloilo Feedmill - 2,500/month	kg
	Davao Feedmill - 2,500/month	
Reusable	Iloilo Feedmill – 500/month	kg
	Davao Feedmill – 500/month	
Recyclable	Iloilo Feedmill – 300/month	kg
	Davao Feedmill – 300/month	
Composted	Manure - 174,000	kg
	Iloilo Feedmill – 700/month	
	Davao Feedmill – 700/month	
Incinerated	0	kg
Residuals/Landfilled	Iloilo Feedmill – 1000/month	kg
	Davao Feedmill – 1000/month	

What is the impact and where does it occur? What is the organization's involvement in the impact?	affected?	Management Approach
solid waste of about 2,000 kg per month or about 24,000 kg per year from its Iloilo and Davao feedmill operations, even after its recycling, reusing and composting measures in place.	would be the employees involved in the feed mill operations, the communities where the feedmills operate as well	Vitarich collects sweepings (assorted wastes collected through the process of sweeping) to be reprocessed/included in formulation of feeds, reuses and recycles all that may be reused or recycled, as the case may be, and keeps its residual solid wastes within the allowed threshold.
•	residual wastes go and the government.	Management Approach

Collection of sweepings could result in health risks to employees, such as infections.

Increase in residual wastes may harm the communities where the feedmills operate and those near the landfills.

Legal action and legal liability on the company's part as well as its directors, officers, or employees should the solid wastes go beyond the threshold allowed by law.

# What are the Opportunity/ies Identified?

Increase in volume of sweepings to be reprocessed to reduce use of raw materials.

Reduction in residual wastes as well as elimination of the same may reduce health risks to communities where the feedmills operate and those near the landfills. It may also reduce exposure of the company, its directors, officers and employees to legal action and legal liability.

In addition to the foregoing, the company regularly evaluates the sweepings to make sure that it would not cause infections. It also provides the employees with PPEs and the biosecurity measures in place are strictly implemented. Vitarich also continuously looks for solutions to further reduce its solid wastes, if not totally eliminate them.

#### Hazardous Waste

Disclosure	Quantity	Units
Total weight of hazardous waste generated	Iloilo Feedmill:	
	Used oil – 160/year	liters
	Busted lamps – 32/year	kg
	Davao Feedmill:	
	Used oil – 20/year	liters
	Busted lamps - 20/year	kg
Total weight of hazardous waste transported	Iloilo Feedmill – 0	kg

	Davao Feedmill – 0	kg
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What is the impact and where does it occur? What is the organization's involvement in the impact?	affected?	are	Management Approach
the company's business operations	may be affected are t people living nearby, t employees of t organization, and t government.	he he he	The company has a designated Materials Recovery Facility ("MRF") to properly store used oil and busted lamps. It also makes sure that the proper waste disposals prescribed under existing laws and regulations are strictly followed.
The volume of these hazardous wastes is, however, very minimal. Thus, there is no need to transport the same yet and there is also no hazardous waste transporter that would cater the very minimal volume. The same are properly kept within the vicinity.			
What are the Risk/s Identified?	Which stakeholders a affected?	ire	Management Approach
may lead to: (a) health risks of employees and people living nearby; (b) fire; (c) air and/or water pollution; and (d) legal action and	may be affected are t people living nearby, t government, and t company's directo	he he rs,	In addition to the foregoing measures, the company monitors consumption of oils and lamps so that the waste is kept within the threshold and that these hazardous wastes are segregated from the non-hazardous wastes. It also strictly implements its "No Smoking" policy and provides employees working in its
What are the Opportunity/ies Identified?			feedmills PPEs, which they are also required to wear within the premises.
The opportunities seen are: (a) reduction or even elimination of health risks of employees and people living nearby; (b) prevention of fire; (c) prevention of air and/or water pollution; and (d) prevention of legal action and liability on the company, its directors, officers, and employees.			

# **Effluents**

Disclosure	Quantity	Units
Total volume of water discharges	Iloilo Feedmill - 52/month Davao Feedmill - 52/month	Cubic meters
Percent of wastewater recycled	0	%

What is the impact and where does it occur? What is the organization's involvement in the impact?	affected?	Management Approach
company's feedmill operations in lloilo and Davao contribute to the generation of waste water, albeit minimal in volume.	feedmills operate as well as the government are the stakeholders affected by the company's	Vitarich complies with MRF and waste water requirements as well as the proper waste water disposal prescribed under the law and regulations. It also makes sure that it operates within the thresholds allowed by law.
•	Which stakeholders are affected?	Management Approach
scarcity of water resources in the areas where the feedmills operate as well as legal action and/or liability on the part of the company, its directors, officers, and	may be affected are the communities where feedmills operate, the government, as well as the company's directors, officers, and employees.	
What are the Opportunity/ies Identified?		
Decrease in effluents help in the conservation of the water resources in the areas where the feedmills operate and avoidance of legal action and/or liability on the part of the company, its directors,		

officers, and employees.	
Recycling of water, treatment of	
, ,	
water, and implementation of rain	
water catcher system would not	
only reduce waste water but would	
also: (a) prevent or reduce health	
risks to the employees and the	
communities where the feedmills	
operaete; (b) prevent or reduce	
contribution to water pollution; (c)	
prevent legal action and/or liability	
on the company, its officers,	
directors, and employees; and (d)	
prevent closure by DENR and/or	
LGU.	

Environmental compliance
Non-compliance with Environmental Laws and Regulations

Disclosure	Quantity	Units
Total amount of monetary fines for non-compliance with	15,000	PhP
environmental laws and/or regulations		
No. of non-monetary sanctions for non-compliance with	0	#
environmental laws and/or regulations		
No. of cases resolved through dispute resolution mechanism	0	#

What is the impact and where does it occur? What is the organization's involvement in the impact?	affected?	Management Approach
commencing the operations of the company's research and development (R & D) farm despite	were the employees who were assigned at the farm, as well as the business partners of the company, and the government.	The company was able to correct the oversight by securing the required ECC. It included the regulatory requirements for the continued operation of the farm in the monitoring of its compliance team in order to ensure that permits are renewed and secured annually.
•	Which stakeholders are affected?	Management Approach
	may be affected are the: (a)	Vitarich strictly monitors compliance with environmental laws and regulations, including securing all permits and licenses needed for the continued operation of its

form of fine, cease and desist officers, and employees; business. As mentioned above, it order, or closure of operation; (b) (b) customers; (c) operates within the thresholds allowed civil, criminal, or administrative business partners; (d) the by law and it regularly monitors and liability on the part of the erring communities where the maintains its equipment. It also employee; (c) high contribution to company has operations; continuously looks for solutions to further air, water, or land pollution; (d) (e) suppliers; and (f) lessen its wastes, air emissions and air shortage of resources; (e) health government, especially pollutants.

animals fed with the company's feeds; and (f) taint in the reputation/goodwill of the company.

# What are the Opportunity/ies Identified?

Compliance with environmental laws and regulations not only avoids harm to the people in the communities where Vitarich has business operations, its customers and to the animals fed with its feeds, but also ensures business continuity and peaceful relationship with the communities where it operates and government. Compliance with environmental laws regulations also prevent liabilities on the part of the company, its directors, officers, or employees.

# SOCIAL

#### **Employee Management**

**Employee Hiring and Benefits** 

Employee data

Disclosure	Quantity	Units
Total number of employees <sup>5</sup>		
a. Number of female employees	228 (national)	#
b. Number of male employees	382 (national)	#
Attrition rate <sup>6</sup>	7 %	rate
Ratio of lowest paid employee against minimum wage	none	ratio

#### Employee benefits

List of Benefits	Y/N	% of female employees	% of male employees

<sup>&</sup>lt;sup>5</sup> Employees are individuals who are in an employment relationship with the organization, according to national law or its application (GRI Standards 2016 Glossary)

Standards 2016 Glossary)

<sup>6</sup> Attrition are = (no. of new hires – no. of turnover)/(average of total no. of employees of previous year and total no. of employees of current year)

		who availed for the	who availed for the
		year	year
SSS	Υ	53	39
PhilHealth	Υ	12	28
Pag-ibig	Υ	42	57
Parental leaves	Υ	2	5
Vacation leaves	Υ	184	277
Sick leaves	Υ	126	176
Medical benefits (aside from	Y	34	43
PhilHealth)			
Housing assistance (aside from Pag-	N	0	0
ibig)			
Retirement fund (aside from SSS)	Υ	0	3
Further education support	N	0	0
Company stock options	N	0	0
Telecommuting	N	0	0
Flexible-working hours	N	0	0
(Others)	Y		

What is the impact and where does it occur? What	Management Approach
is the organization's involvement in the impact?	
With operations in Luzon, Visayas, and Mindanao, Vitarich contributes to labor and employment not only on a nationwide scope but also on a localized scope. It helps promote local hiring in Bulacan, Iloilo, and Davao. Since it has 610 employees as of 2019, who mostly reside in the localities where the company operates, Vitarich aids in addressing congestion and overpopulation in Metro Manila. In addition, the company also gives the employees compensation and benefits that are greater than what the law provides.	standards laws but also gives the employees additional benefits such as medical allowance, personal protective equipment, uniform, medical benefits, dental benefits, rice subsidy, seniority pay, personal accident assurance, transportation and meal allowances (when applicable), leave credits over and above the service incentive leave pay, hazard pay for entitled employees, and
What are the Risk/s Identified?	Management Approach
The following are the risks identified relative to this topic:	In addition to the foregoing, Vitarich ensures that all employees take home at least 50% of their salary in order to avoid demotivating them. It also
(a) Demotivation of employees due to reduction in	·
take home pay in order to repay SSS and Pag-Ibig loans.	to the employees, thereby preventing also unnecessary expenses. To manage the late

- (b) Demotivation/demoralization of employees due to posting of government contributions, Vitarich the late posting of SSS, Philhealth and Pag-Ibig|remits the government contributions on or contributions. before due dates and keeps the receipts thereof
- (c) High turnover rate may result from resignation of in order to help employees avail of these demoralized employees as a result of the above-benefits. mentioned risks.
- (d) Higher turn-over rate due to relocation of In order to attract and encourage young operations caused by urbanization of the areas where professionals to join Vitarich, the company the company operates.

the agriculture industry to young professionals.

partnered with schools, such as CLSU, UPLB (e) Ageing workforce due to the unattractive-ness of College of Engineering and Agro Industrial Technology, DLS – Araneta, Central Phil. University and NGOs. The company commits also to study the feasibility of providing scholarship programs to employees and to college students.

#### What are the Opportunity/ies Identified?

#### Management Approach

High retention rate is being experienced and will As mentioned above, the company partnered continue to be experienced if Vitarich continues to with schools and NGOs to make it more attractive comply with existing laws, rules, and regulations and to young professionals and it commits to study company practices/policies. Further, since thethe feasibility of providing scholarship programs company provides not only the compensation and to employees and to college students.

benefits provided under the law but also additional medical and retirement benefits, there is an opportunity to attract and encourage young professionals to join Vitarich.

Employee Training and Development

Disclosure	Quantity	Units
Total training hours provided to employees		
a. Female employees	4,224	hours
b. Male employees	5,750	hours
Average training hours provided to employees		
a. Female employees	18.53	hours/employee
b. Male employees	15.33	hours/employee

What is the impact and where does it occur? What	Management Approach	
is the organization's involvement in the impact?		
	skills/technical, behavioral, or compliance trainings. In-house trainings are	
	Since the Employee Training & Development program is geared toward creating relevance, work efficiency, productivity, and growth, Vitarich measures the effectiveness of the training and development program as well as the types of the trainings and/or seminars being attended through	

	regular employee performance evaluations.
	Should a specific training be proven ineffectual,
	an alternative training and/or approach will be
	given and/or implemented.
What are the Risk/s Identified?	Management Approach
Triat are the men, oraclimea.	management (pp. cach
Failure to give trainings and/or to send employees to	· · · · · · · · · · · · · · · · · · ·
relevant trainings may result in career stagnancy of employees, demoralization and demotivation of	with employee training and development by
employees, inefficiency of employees, and non-	_
growth of employees due to non-upgrading of skills. There will also be an increase in employee turnover.	
There will also be all increase in employee turnover.	learning program for its employees and, as
Less skilled and demotivated employees may also	, , ,
result in non-attainment of targets.	program in 2020.
Another risk identified is the failure of employees to	
return investment on trainings due to their eventual	
resignation.	
What are the Opportunity/ies Identified?	
Investing on employees' trainings and development	
will result in the professional and personal growth of	
the employees, which, in turn, may yield to higher	
employee retention and better productivity results.	

# <u>Labor-Management Relations</u>

Disclosure	Quantity	Units
% of employees covered with Collective Bargaining	72 (national)	%
Agreements		
Number of consultations conducted with employees	9 for major	#
concerning employee-related policies	employee related	
	policies	

What is the impact and where does it occur? What	Management Approach
is the organization's involvement in the impact?	
With 72% of its employees covered by Collective	Vitarich regularly and constantly communicates
Bargaining Agreements ("CBA"), Vitarich contributes	_ ,
not only to the growth of the country's employment	<u> </u>
rate but also to the empowerment of its employees. Through their union, employees are represented and	·
their concerns are taken into consideration in the preparation and implementation of policies, wages,	the company explains the reasons and rationale
and benefits.	obligations. Moreover, the company practices full
	transparency in informing its employees and their
What are the Risk/s Identified?	union of the company's financial performance.
Labor unrest may occur should there be a delayed	

performance of company's obligations under the CBA.

Economic demands of union that the company may not be able to provide due to its financial performance at the time of negotiations on the economic provisions of the CBA.

Strike, whether legal or illegal, for failure of parties to agree on CBA terms.

#### What are the Opportunity/ies Identified?

Cooperation of the union in disseminating relevant information and the company's situation to the rest of the employees may result from the company's full transparency on the company's financial performance and condition.

#### **Diversity and Equal Opportunity**

Disclosure	Quantity	Units
% of female workers in the workforce	228	37%
% of male workers in the workforce	382	63%
Number of employees from indigenous communities and/or	None	#
vulnerable sector*		

<sup>\*</sup>Vulnerable sector includes, elderly, persons with disabilities, vulnerable women, refugees, migrants, internally displaced persons, people living with HIV and other diseases, solo parents, and the poor or the base of the pyramid (BOP; Class D and E).

What is the impact and where does it occur? What	Management Approach
is the organization's involvement in the impact?	
As mentioned above, the company contributes to the growth of employment rate in the country and in the areas where the company operates. It also contributes to the empowerment and employment of women. It provides equal opportunity for all persons, regardless of sex and gender.	than the female employees, it does not mean that there is gender preference in the selection and hiring of employees. In fact, Vitarich has
	gender preference for each position – from the lowest rank up to the top rank. Moreover, female employees are given the opportunity not only to be employed in the company but also to handle supervisorial, managerial and even executive positions. The company's management committee is composed of both male and female officers.
What are the Risk/s Identified?	Management Approach
Work interruptions due to availment of maternity	Vitarich determines if there is a need to hire a

leave for women employees and solo parent leave for reliever in order not to over-burden the other solo parents.

employees. If there is none, it distributes in the meantime the workload of the employee on Increase in costs due to the requirement in the leave. Otherwise, it hires a reliever in order to Expanded Maternity Leave Law for shoulder part of prevent work interruptions and overloading the the benefits and hiring of relievers.

Work interruptions and increase in costs due to possibility of increase in costs due to availment of work interruptions and due to gynaecological-gynecological-related diseases for women.

Expanded Maternity Leave Law for shoulder part of prevent work interruptions and overloading the work of other employees. To address the possibility of increase in costs due to maternity leave and due to gynaecological-related diseases for women, Vitarich has a regular family planning and women's health seminars.

Since Vitarich has no gender preference for every As mentioned above, Vitarich had always upheld position in the company, it may become more and commits to continue to uphold meritocracy attractive to the workforce and it creates a more in the selection, employment, and promotion of conducive working environment for women.

its employees. It does not look at gender, age, or status as a qualification for hiring or promotion.

**Management Approach** 

#### Workplace Conditions, Labor Standards, and Human Rights

Occupational Health and Safety

What are the Opportunity/ies Identified?

Disclosure	Quantity	Units
Safe Man-Hours	493,664	Man-hours
No. of work-related injuries	5	#
No. of work-related fatalities	None	#
No. of work related ill-health	40	#
No. of safety drills	6	#

What is the impact and where does it occur? What is the organization's involvement in the impact?	Management Approach
is the organization of intorvenient in the impact.	
	has an existing Safety Policy and Safety Officer in all company-owned manufacturing sites. It also promotes health and safety awareness to employees through the Company's Safety Officer. It also maintains buffer of finished goods and raw
	in place. In addition, the company provides
Failure to maintain a health and safe workplace may	safety-related trainings and personal protective equipment to all employees.
hamper not only the company's business operations	
Delays in deliveries may result in decrease in revenue.	
Accidents and illnesses may also increase the	

# Labor Laws and Human Rights

Disclosure	Quantity	Units
No. of legal actions or employee grievances involving forced	none	#
or child labor		

Do you have policies that explicitly disallows violations of labor laws and human rights (e.g. harassment, bullying) in the workplace? **Yes but it is limited in scope.** 

Topic	Y/N	If Yes, cite reference in the company policy			
Forced labor	N				
Child labor	Y	This is one of the provisions in the Company Hiring Policy			
Human Rights	Y	One human right being upheld in the Company Rules and Regulations is the right of employees against sexual harassment.			

What is the impact and where does it occur? What	Management Approach
is the organization's involvement in the impact?	
,	on the Company Hiring Policy and Company Rules and Regulations prohibiting forced labor, the company, as a matter of practice, <b>does not</b> engage in forced labor. As mentioned above, all its employees were hired based on their
	packages agreed upon with the company.
Likewise, the lack of provisions regarding human rights in the company's rules and regulations may result in impunity for acts or omissions constituting violations of human rights, which, in turn, will lead to higher turn-over rate of employees.	provisions of the labor laws and CBA.  Furthermore, the company commits to revisit its  Company Hiring Policy and Company Rules and  Regulations in order to fill in gaps in its policies  and rules and maintain a conducive working
What are the Opportunity/ies Identified?	

Higher retention rate of employees due to explicit protection of human rights on the company's rules and regulations.

Justice for victims of violations for labor laws and human rights in the workplace due to established policies and procedures.

# **Supply Chain Management**

Do you have a supplier accreditation policy? If yes, please attach the policy or link to the policy: **No**.

Do you consider the following sustainability topics when accrediting suppliers?

Topic	Y/N	If Yes, cite reference in the supplier policy					
Environmental performance	Υ	Please	see	explanation	in	the	Management
Forced labor	Υ	Approac	h Col	umn			
Child labor	Υ						
Human rights	Υ						
Bribery and corruption	Υ						

What is the impact and where does it occur? What is the organization's involvement in the impact?	Management Approach
Vitarich's supplier accreditation requirements	While Vitarich has not yet institutionalized its
contribute not only to ensuring that its business	
operates within the bounds of law but also ensures	
that its suppliers conduct their businesses within the	
bounds of law. It contributes to the government in	, , , , , , , , , , , , , , , , , , , ,
terms of compliance with laws and public policies. It	
helps the government save money on pursuing	<del>-</del>
administrative and/or criminal action/s against erring	Financial Statement, among others.
corporations.	
	Environmental performance is considered
-	through the requirement of submission of
	applicable environmental permits together with
Since Vitarich's procurement policy has not yet been	suppliers are not engaged in forced labor and
institutionalized, business interruptions may happen.	child labor and that it upholds human rights
Conducts amounting to unethical or illegal acts may	
happen due to the absence of a separate	
	number and profile of manpower are declared.
proceducing policy.	Bribery and corruption are considered by also
What are the Opportunity/ies Identified?	looking at the suppliers' income tax returns,
	audited financial statements and sample
Having an established and separate procurement	purchase orders. The company also makes sure
policy will contribute to the growth of the suppliers as	that it deals with an authorized person by the
they will also be able to embed sustainability in their	supplier by requiring a Board/Partnership

businesses. Helping or contributing to suppliers' resolution/authorization letter from proprietor, growth will, in turn, lead the company to a stronger as the case may be, authorizing its representative. relationship with all suppliers.

Further, realizing the risks and opportunities on having an established and separate supplier accreditation policy, the company commits to institutionalize its supplier accreditation policy.

#### **Relationship with Community**

Significant Impacts on Local Communities

Operations with significant (positive or negative) impacts on local communities (exclude CSR projects; this has to be business operations)	Location	Vulnerable groups (if applicable)*	Does the particular operation have impacts on indigenous people (Y/N)?	Collective or individual rights that have been identified that or particular concern for the community	Mitigating measures (if negative) or enhancement measures (if positive)
Vitarich condo Veterinary M nationwide – i areas where it program contri awareness, job creation, shar resource to t	its operations, ucts a regular edical Mission n and near the coperates. This butes to raising and livelihooding of water the community, rating business ality.		N	Aside from its contributions, there is no collective or individual right that has been identified as a concern in the community.	To increase its contributions to employees, business partners, and the community, Vitarich commits to maintain and improve its communications with the community.
conducts pock Animal Raising nationwide — i areas where it seminars conti to raising awa to properly rai poultry and live in job and live	e company also et seminars on & Management n and near the operates. These ribute not only reness on how se and manage estock but also with of poultry		N		Community.
The	It conducts	Farmers	N	Apart from its	To mitigate the

company's	these	from the		positive	concerns and at
poultry	operations	country side		impacts like job	the same ensure
operations -	nationwide,	, , , , , ,		and livelihood	the continued
Broiler	particularly in			creation,	positive
Contract	Central Luzon,			empowerment	contributions to
Growing,	Bicol,			of farmers and	the community,
Broiler	Iloilo/Western			increase in local	Vitarich practices
Breeder	Visayas,			business taxes	a Comprehensive
Contract to	Cagayan De			in the	& Holistic Pest
Buy (Hatching	Oro / Iligan,			community,	Control &
Eggs & Day	Davao Del			these business	Pollution
Old Chicks),	Sur/ Del Norte			operations	Management,
and	/ City /			unfortunately	employs Farm
Broiler	Compostella			raise concerns	Best Practices /
Contract To	Valley, Caraga			on pest / fly	Management, as
Buy (Live	/ Surigao Del			infestation and	well as Chemical
Chicken)	Sur, General			foul odor / air	and Biological
contribute	Santos /South			pollution within	Approaches in the
positively and	Cotabato			the community.	conduct of these
negatively to				,	operations.
the					
communities					
where they					
operate.					
•					
Vitarich's	Iloilo		N	The company's	Vitarich ensures
feedmill	Davao			feedmill	that all its
operations				operations	equipment are
both have				contribute to	regularly
positive and				job creation	maintained and
negative				and	that all laws,
impacts on				employment.	regulations, and
the				However, as	company policies
environment.				disclosed under	are followed. It
				the various	also operates
				topics on	within the
				impacts on	allowable
				Environment	threshold. All
				above, these	wastes are
				operations also	properly
				contribute to	segregated, those
				pollution and	that may be
				production of	recycled or re-
				wastes,	used are either
				although in a	recycled or re-
				very minimal	used. Those that
				level.	may not be
					recycled or re-
					used are disposed
					of properly. As
					disclosed above,

		Vitarich	
		continuously loo	ks
		for solutions	to
		further reduce	its
		air emissions, a	air
		pollutants, ai	nd
		wastes.	

<sup>\*</sup>Vulnerable sector includes children and youth, elderly, persons with disabilities, vulnerable women, refugees, migrants, internally displaced persons, people living with HIV and other diseases, solo parents, and the poor or the base of the pyramid (BOP; Class D and E)

For operations that are affecting IPs, indicate the total number of Free and Prior Informed Consent (FPIC) undergoing consultations and Certification Preconditions (CPs) secured and still operational and provide a copy or link to the certificates if available: \_\_\_\_\_\_

Certificates	Quantity	Units
FPIC process is still undergoing		#
CP secured		#

What are the Risk/s Identified?	Management Approach
What are the Opportunity/ies Identified?	Management Approach

#### **Customer Management**

**Customer Satisfaction** 

Disclosure	Score	Did a third party conduct
		the customer satisfaction
		study (Y/N)?
Customer satisfaction	No data available yet	N

What is the impact and where does it occur? What	Management Approach
is the organization's involvement in the impact?	
•	its customers, customer satisfaction was based on personal relationship and attention of the account manager. At that time, its customer satisfaction assessment has not yet been
What are the Risk/s Identified?	Management Approach

Poor customer satisfaction may result in customer Vitarich commits to strengthen and improve the shift to competitors and bad public perception implementation of its LPP program for its towards the company. This, in turn, may result in customers and business partners. It also plans to decrease in revenue for the company. It may also institutionalize best practices in addressing decrease revenue of customers for failure to attend customer needs and satisfaction.

#### **Health and Safety**

Disclosure	Quantity	Units
No. of substantiated complaints on product or service	0	#
health and safety*		
No. of complaints addressed	0	#

<sup>\*</sup>Substantiated complaints include complaints from customers that went through the organization's formal communication channels and grievance mechanisms as well as complaints that were lodged to and acted upon by government agencies.

What is the impact and where does it occur? What	Management Approach
is the organization's involvement in the impact?	,
For the year 2019, there was no substantiated complaint against the health and safety of Vitarich's products. Since there was no substantiated complaint, the company was not exposed to any legal and/or financial risks in 2019.	continuously evaluates, researches ways to improve, and actually improves its products and
What are the Risk/s Identified?	immediately upon receipt of such complaint.
Failure to timely address a customer complaint may lead to the shift of customers to the competitors and bad public perception on the company's products. This, in turn, may result in decrease in revenue.  Failure to keep the products safe may result in a legal liability on the part of the corporation, its officers, employees or even business partners.  Death or sickness on the animals may occur if the feeds are not kept healthy and safe. Likewise, death or sickness may occur should the chickens sold by the company are not kept healthy and safe.	measure/s to address the complaint.
What are the Opportunity/ies Identified?	
Maintaining the health and safety of the company's products and immediate actions on customer complaints may increase customer retention and generate more income. In addition, the company avoids exposure to legal liability. It also does not	

expose its business partners to any legal liability.	
--	--

### Marketing and labelling

Disclosure	Quantity	Units
No. of substantiated complaints on marketing and	8	#
labelling*		
No. of complaints addressed	8	#

<sup>\*</sup>Substantiated complaints include complaints from customers that went through the organization's formal communication channels and grievance mechanisms as well as complaints that were lodged to and acted upon by government agencies.

What is the impact and where does it occur? What	Management Approach
is the organization's involvement in the impact?	
	and once proven to be valid, appropriate action was taken to correct the same. Should the complaints were found to be invalid, the same are addressed by explaining the company's decisions/actions/investigation to the customer.
What are the Risk/s Identified?	It applies its LPP program and further commits to
Poor labelling, marketing and packaging may cause confusion, misinformation, and even contamination of products. It may also lead to a legal liability on the company's part when expired products are mistakenly sold and consumed. It may also cause loss of customers/business opportunities when customer concerns/complaints are not attended to within reasonable time. The use of plastics in the labels and packages of the products not only contributes to plastic pollution but also may lead to loss of customers due to the latter's preference for companies who are more eco-friendly.	company makes sure that the packaging makes it easy for the customers to access shelf-life information of products.
What are the Opportunity/ies Identified?	
Proper labelling and packaging of the product may be used as a marketing tool by the company. Customers might shift to patronizing the customer's products due to its proper labelling and packaging.	

### Customer privacy

Disclosure	Quantity	Units
No. of substantiated complaints on customer privacy*	None reported	#
No. of complaints addressed	None reported	#
No. of customers, users and account holders whose	0	#
information is used for secondary purposes		

<sup>\*</sup>Substantiated complaints include complaints from customers that went through the organization's formal communication channels and grievance mechanisms as well as complaints that were lodged to and acted upon by government agencies.

What is the impact and where does it occur? What is the organization's involvement in the impact?	Management Approach
For the year 2019, there was neither a substantiated complaint nor a reported violation of customer's privacy. Thus, the customer's full trust and confidence on Vitarich was maintained, thereby creating stronger partnership with the customers.	Privacy Law and honors all non-disclosure agreements entered into with customers.
What are the Risk/s Identified?	Management Approach
The company, its officers, and erring employees may face civil, criminal or administrative procedures or civil, criminal, or administrative liabilities may be imposed on them due to a breach of a customer's data privacy rights.  Shift of customers to competitors due to loss of trust	the customer. For customers applying for a credit line with the company, the customers are fully made aware of the necessity of gathering information proving their financial capacity. It also conducts trainings regarding its customer privacy policy and regularly monitors data privacy updates in compliance with laws. All employees whose functions would necessarily have access to customers' data are reminded regularly about the
What are the Opportunity/ies Identified?	data are well protected. The company has an IT
Protection of customers' right to the privacy of their data has been a proven way to have stronger ties with the customers, thereby, making them more loyal to the company. In addition, the company continues to grow due to these loyal customers.	as the maintenance and security of all computers used by the employees. The company also has

# **Data Security**

Disclosure	Quantity	Units
No. of data breaches, including leaks, thefts and losses	0	#
of data		

What is the impact and where does it occur? What	Management Approach
is the organization's involvement in the impact?	
For 2019, the company did not experience data	As mentioned above, the company has an IT
breach, leak, theft or even loss. All data regarding the	department in charge of maintaining the integrity
company's business operations, trade secrets,	and security of data stored electronically as well
employees, suppliers, and customers are intact and	as the maintenance and security of all computers
secured. Since it was able to keep its data secured,	used by the employees. The company also has
the company's business operations and supply chain	developed a safe-keeping system of all its
remained undisturbed and the company's business	contracts, records, and important documents to
operations and supply chain were not exposed to	protect the data in the said contracts, records or
risks attached to breach of data security.	documents. Only those that have a "need" to

The company was able to maintain its relationship to the said records, contracts, or documents and with its business partners and customers.

#### What are the Risk/s Identified?

any of the following:

- 1. Identity of employees may be stolen and used company, in the commission of crimes.
- down should a virus be able to penetrate it.
- information about the company.
- 4. The company's trade secrets and strategies may be used by competitors.
- 5. Suppliers' and customers' sensitive information may be used in a wrongful, illegal or immoral activity.
- 6. Loss of trust of suppliers and customers may cause them to terminate or no longer renew their contracts with the company.
- 7. Legal actions and/or liabilities against the company, its officers and/or erring employees due to violation of non-disclosure and data security provisions of contracts.
- 8. Theft of company's data and money.

#### What are the Opportunity/ies Identified?

The protection of data of the company, its operations, strategies, employees, suppliers and customers may result in:

- 1. Protection of employees against identity theft.
- 2. Security from viruses of the computers, thereby avoiding any unnecessary expenses.
- 3. Protection of the company against crimes or false information.
- 4. Protection of the company's trade secrets and strategies.
- 5. Protection of suppliers' and customers' sensitive information against any wrongful, illegal or immoral activity.
- 6. Trust of suppliers and customers will strengthen causing them to renew their contracts with the company.
- 7. Protection against legal actions and/or liabilities against the company, its officers

access these documents may be allowed access the information contained in those records, contracts or documents must be used only for a legitimate purpose. The company also regularly reminds the employees about compliance with the data privacy policy of the company and the A breach in the company's data security may result in data privacy law. Employees are regularly reminded not to disclose information about the business operations, suppliers, customers and other information that 2. The company's computer system may bug are not public or have not been made public. As part of its contracts with employees, customers, 3. The company's name and data may be used suppliers, consultants and other to commit crimes or propagate false|liabilities are imposed for breach of data privacy and/or non-disclosure provisions in contracts.

- and/or erring employees due to violation of non-disclosure and data security provisions of contracts, thereby also avoiding unnecessary litigation costs.
- Protection against theft of company's data and money, thus, keeping the company's liquidity.

# **UN SUSTAINABLE DEVELOPMENT GOALS**

# Product or Service Contribution to UN SDGs

Key products and services and its contribution to sustainable development.

Key Products and Services	Societal Value / Contribution to UN SDGs	Potential Negative Impact of Contribution	Management Approach to Negative Impact
Animal Feeds	Vitarich's products contribute to the UN Sustainable	The potential negative impacts of the contributions to the	As disclosed in the previous topics, Vitarich shall continue to operate within
Animal Health Care	Development Goals ("SDGs") through:	SDGs are:  1. Shortage of natural	the parameters of law, regulations, its ECC and it shall continue to look for
Live and Dressed Chicken	1. Job creation and equal opportunity for all persons not only in terms of hiring but also	resources. 2. Pollution.	solutions to further reduce its contributions to pollution as well as to further reduce the wastes it
	with respect to promotions (SDGs 1, 2, 5, 8 and 10).	3. Increase in water waste, solid and hazardous wastes.	generates/produces from its operations. It shall continue to regularly maintain its equipment. It shall also look
	2. Compensation and benefits package higher than what the law provides (SDGs 1, 2, 5, 8 and 10).		into the possibility of using renewable materials in order to conserve natural resources.
	3. Harmonious working relationship environment and promotion of labor and human rights in the workplace (SDGs 3 and 8).		
	4. Continuous provision of food for animals and people, thereby increasing sales volume of its feeds and dressed chicken (SDGs 2 and 8).		

5. Strict compliance and	
implementation of	
biosecurity and	
sanitation measures	
(SDGs 3 and 12)	
(3DG\$ 5 and 12)	
6 Bogular cominars on	
6. Regular seminars on	
family planning,	
sanitation, and health	
promote the over-all	
well-being of the	
employees (SDGs 3 and	
8).	
7 Imaminus autotiaf	
7. Implementation of	
employee LPP in 2020	
(SDGs 1, 3 and 8).	
9. Operations are within	
8. Operations are within the parameters and	
<b>'</b>	
company's ECC (SDGs 12	
and 13).	
9. Lifetime profitable	
' '	
partnerships with the	
company's business	
partners, suppliers, and	
customers (SDGs 1 and	
8).	
10 Tayor haid to the	
10. Taxes paid to the	
government.	

<sup>\*</sup> None/Not Applicable is not an acceptable answer. For holding companies, the services and products of its subsidiaries may be disclosed.

# **ANNEX A: BUSINESS MODEL**

	C #	Brand Purpose:	FORGING L	IVELIHOOD, NOUR	ISHING LIVES.	
VISIO		VITARICH will	continue being the pioneer, agribusiness farmer's success by pro		tor in the feeds industry and will be th ons through its products and services.	
		To Continuously	INPUTS	BUSINESS ACTIVITIES / PROCESSES	ourrurs	OUTCOMES
		adopt new business development programs and technological advancement that will enhance quality of products and services.	Financial Capital consists of money/cash generated from payments of stockholders for their subscriptions or from trading of shares in the PSE. It also includes money generated from its business operations and loans from banks and other financial institutions.	Manufacturing and distribution of various animal feeds.	Vitarich has several lines of hogs and poultry feeds, which cater to different types of customers.	70 years of feeds manufacturing and distributio
ı	To empower employees and customers by imparting knowledge and innovations in agribusiness     To Provide comprehensive solutions through products and services in raising the standard of the Philippine Agribusiness Industry     To build partnerships with our suppliers and customers to achieve long term profitability and increase shareholders' value  Manufactured Capital includes office supplies, feedmill/dressing plant and its equipment, office building, vehicles, office equipment, phones and laptops Intellectual Capital includes feeds formulations, dressed chicken formulation, business strategies and plans, goodwill and reputation of the Corporation, logo, product lines, and brand names such as "Cook's" brand. Human Capital includes hard working and efficient employees, consultants, management team, directors and officers.  Social Capital includes the Corporation's business partners, customers, and suppliers.  Natural Capital includes the Corporation's business partners, customers, and suppliers.  Natural Capital includes Vitarich's raw materials for its feeds, day old chicks and hatching eggs for its poultry operations as well as water, and land where its offices and plants are located.	employees and customers by imparting	supplies, feedmill/dressing plant and its equipment, office building, vehicles,	Poultry integration.	Vitarich has also produced dressed chicken and value added chicken products under the brand "Cook's"	Continued contribution to the government through the taxes that the Corporation pays.
MISSION		innovations in agribusiness  To Provide comprehensive solutions through products and services in raising the standard of the Philippine Agribusiness	formulations, dressed chicken formulation, business strategies and plans, goodwill and reputation of the Corporation, logo, product lines, and	Production and distribution of dressed chicken	It is also a business partner and supplier of dressed chicken to rotisseries, restaurants, distributors and other small to medium scale enterprises.	Long term business partnerships with its growers, broilers, and hog raisers as well as with the farmers from whom the Corporation buys it raw materials.
ı			and efficient employees, consultants, management team, directors and	Production and distribution of animal health products.	Its animal health products are used by its growers, broilers, and hog raisers in their operations. These products are likewise available to the public, even if they are not Vitarich's growers, broilers, or hog raisers.	Business partnerships with its tollers.
ı		partnerships with our suppliers and customers to	Corporation's business partners,		growth, arange and a	Providing employment in the areas where it operates.
/ALU	ES	LEADERS	HIP WITH INTEGRITY	EXCELLENC	E C	ARE FOR OTHERS

# ANNEX B

Interim Financial Statements for the quarter ended March 31, 2020

### COVERSHEET

# for AUDITED FINANCIAL STATEMENTS

SEC Registration Number

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COMPANYNAME  $\mathbf{C}$ C 0 R P 0 R A 0 U В S E S D R K A b i d a r y m a i c I c S n n PRINCIPAL OFFICE (No. / Street / Barangay / City / Town / Province) a 0 a n e R 0 a d t a R 0 I В M 1 a a a 0 u a c a n Department requiring the report Secondary License Type, If Applicable R M D COMPANYINFORMATION Company's TelephoneNumber Mobile Number Company's Email Address (0918) 848 2200 agdanque@vitarich.com (+632) 8843-3033 No. of Stockholders Fiscal Year (Month / Day) Annual Meeting (Month / Day) Last Friday of August 4,132 December 31 **CONTACT PERSON INFORMATION** The designated contact person <u>MUST</u> be an Officer of the Corporation Name of Contact Person **Email Address** Telephone Number/s Mobile Number Ms. Stephanie Nicole S. Garcia (0918) 8482258 (+632) 8843-3033 nsgarcia@vitarich.com **CONTACT PERSON'S ADDRESS** Marilao-San Jose Road, Sta. Rosa I, Marilao, Bulacan

NOTE 1: In case of death, resignation or cessation of office of the officer designated as contact person, such incident shall be reported to the Commission within thirty (30) calendar days from the occurrence thereof with information and complete contact details of the new contact person designated.

<sup>2 :</sup> All Boxes must be properly and completely filled-up. Failure to do so shall cause the delay in updating the corporation's records with the Commission and/or non-receipt of Notice of Deficiencies. Further, non-receipt of Notice of Deficiencies shall not excuse the corporation from liability for its deficiencies.

### **SECURITIES AND EXCHANGE COMMISSION**

# SEC FORM 17-Q

# QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17(2)(b) THEREUNDER

1.	For the quarterly period ended March 31, 2	2020	
2.	Commission identification number 21134	3. BIR Tax Identification No	. <u>000-234-398</u>
4.	Exact name of issuer as specified in its cha	arter <u>VITARICH CORPORATIO</u>	<u>N</u>
5.	Province, country or other jurisdiction of inc	corporation or organization BUL	<u>ACAN</u>
6.	Industry Classification Code:	(SEC Use Only)	
7.	Address of issuer's principal office		Postal Code
	MARILAO-SAN JOSE ROAD, STA. ROS	A I, MARILAO, BULACAN	<u>3019</u>
8.	Issuer's telephone number, including area	code	
	<u>(+632) 8843-3033</u>		
9.	Former name, former address and former f	iscal year, if changed since last	t report
	<u>N/A</u>		
10.	Securities registered pursuant to Sections	8 and 12 of the Code, or Section	ons 4 and 8 of the RSA
	Title of each Class	Number of shares of stock outstanding and amount	
	Common Stock	<u>3,054,334,01</u>	<u>4</u>
11.	Are any or all of the securities listed on a S	Stock Exchange?	
	Yes [√] No [ ]		
	If yes, state the name of such Stock Excha	ange and the class/es of securit	ties listed therein:
	Philippine Stock Exchange, Inc.	<u>c</u>	<u>Common</u>
12.	Indicate by check mark whether the registr	rant:	
	<ul> <li>(a) has filed all reports required to be thereunder or Sections 11 of the R and 141 of the Corporation Code months (or for such shorter period</li> </ul>	SA and RSA Rule 11(a)-1 there o of the Philippines, during the	eunder, and Sections 26 e preceding twelve (12
	Yes [√] No [ ]		
	(b) has been subject to such filing red	quirements for the past ninety (9	90) days.
	Yes [ ] No [√]		

Annex	Α
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	SEC Number	21134
	File Number	
VITARICH CORPORATION AND SUBSIDIARIES	i	
(Company's Full Name)		
Marilao- San Jose Road, Sta. Rosa. I. Marilao, Bul	acan	
(Company's Address)		
(+632) 8843-30-33		
(Telephone Number)		
(Year Ending)		
(Month & day)		
(		
Quarterly Consolidated		
Unaudited Financial Statements		
Form Type		
Amendment Designation (If Applicable)		
Amendment Designation (in Applicable)		
March 31, 2020		
Period Ended Date		
(Secondary License Type and File Number)		

#### **PART I – FINANCIAL INFORMATION**

#### **Item 1 - Financial Statements**

The unaudited financial statements of Vitarich Corporation and its subsidiaries as at and for the period ended March 31, 2020 (with comparative figures as of December 31, 2019) and for the period ended March 31, 2019 and Selected Notes to Consolidated Financial Statements are filed as part of this form 17-Q as Annex "A"

# Item 2 - Management's Discussion and Analysis of Financial Condition and Results of Operations

The information required by Part III, Paragraph (A) (2) (B) of "Annex C" is attached hereto as Annex "B".

#### **PART II - OTHER INFORMATION**

Vitarich Corporation and its subsidiaries may, at its option, report under this item any information not previously reported in a report on SEC Form 17-C. If disclosure if such information is made under this Part II, it need not be repeated in a report on Form 17-C, which would otherwise be required to be filed with respect to such information, or in a subsequent report on Form 17-Q.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Regulation Code, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Registrant - VITARICH CORPORATION

By:

STEPHANIÉ NICOLE S. GARCIA EVP, Corporate Management Services

Director/ Treasurer

ATTY. MARY CHRISTINE DABU-PEPITO

Assistant Corporate Secretary, Corporate Information Officer and Compliance Officer

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Vitarich Corporation (the Company) was incorporated in the Philippines and registered with the Securities and Exchange Commission (SEC) on July 31, 1962 to engage primarily in manufacturing and selling of feeds and livestock. On March 30, 2012, the SEC approved the extension of its corporate life for another 50 years. The Company's shares of stock were registered with the Philippine Stock Exchange on February 8, 1995.

On October 16, 2013, the SEC approved the Company's increase in authorized capital stock to \$\mathbb{P}3.5\$ billion and the conversion of Company debts amounting to \$\mathbb{P}2.4\$ billion to Kormasinc, Inc. (Kormasinc) into equity at 1 share of common stock for every \$\mathbb{P}1.00\$ debt. Of the converted debt, \$\mathbb{P}90.0\$ million was applied as payment for 90,030,236 shares from unissued shares and \$\mathbb{P}2.3\$ billion was applied as payment for additional shares from the increase in authorized capital.

With the debt to equity conversion and significant improvement in the Company's operations, the Regional Trial Court of Malolos, Bulacan (the Rehabilitation Court) approved the Company's exit from Corporate Rehabilitation on September 16, 2016.

On December 22, 2017, the SEC approved the debt to equity conversion of the remaining payable of \$\mathbb{P}407.1\$ million to Kormasinc at \$\mathbb{P}1.52\$ a share increasing Kormasinc's ownership interest from 69.20% to 71.90%.

On June 30, 2017, the Company's stockholders approved the Company's plan to undergo a Quasi-reorganization. The Company reduced the par value of the Company share and the existing additional paid-in capital and outstanding revaluation surplus was applied to eliminate the Company deficit of \$\mathbb{P}2.2\$ billion as at December 31, 2017.

On July 11, 2018, the SEC approved the change in par value which resulted to a decrease in the capital stock of the Company from \$\mathbb{P}3.5\$ billion divided into 3.5 billion shares with par value of \$\mathbb{P}0.38\$ each. The reduction in par value resulted to recognition of additional paid in capital amounting to \$\mathbb{P}1.9\$ billion. On July 18, 2018, the Company received the Certificate of Approval of Equity Restructuring to wipe out the deficit as of December 31, 2017 in the amount of \$\mathbb{P}2.3\$ billion against the additional paid in capital of \$\mathbb{P}2.3\$ billion.

On July 26, 2017, the Board of Directors (BOD) and Stockholders of Philippines Favorite Chicken, Inc. (PFCI) approved the shortening of the corporate life of PFCI until March 31, 2019. PFCI which ceased operations since 2005, was placed under the liquidation process. The Company deconsolidated PFCI and recognized a gain of \$\mathbb{P}28.2\$ million on deconsolidation.

On May 31, 2018, the SEC approved the shortening of the corporate life of Gromax, Inc. (Gromax) until November 10, 2019. Gromax ceased operations since 2015. The Company recognized an impairment loss of \$\mathbb{P}7.4\$ million which pertains to assets that are no longer recoverable.

The registered principal place of business of the Company is located at Marilao-San Jose Road, Sta. Rosa I, Marilao, Bulacan. The Company has operating offices in Luzon, Iloilo and Davao, and maintains satellite offices in Southern Philippines.

#### **Results of Operations:**

For the first quarter of 2020, Vitarich Corporation and its subsidiaries generated consolidated sale of goods of \$\mathbb{P}2,338\$ million, higher by 26% from \$\mathbb{P}1,861\$ million of same quarter last year due to a more favorable selling price trend of chicken and increase in volume.

Gross profit for the first quarter amounted to \$\mathbb{P}289\$ million, higher by \$\mathbb{P}309\$ million from negative \$\mathbb{P}20\$ million of same quarter last year.

Operating expenses is at \$\mathbb{P}\$143.5 million, 1% higher versus the same period of last year of \$\mathbb{P}\$141.7 million.

Other operating income of \$\mathbb{P}5.3\$ million for the first quarter of 2020 decreased by 29% against the other operating income for the same period last year.

Vitarich continued its momentum from last quarter of 2019 which allowed a 98% increase in net income for its 2019 Audited Financial Statement vis-à-vis 2018 (i.e., from \$\mathbb{P}65.15\$ million in 2018 to \$\mathbb{P}128.82\$ in 2019). This momentum gave Vitarich income before tax of \$\mathbb{P}132.99\$ million for the first quarter of 2020, a big improvement from negative \$\mathbb{P}173.37\$ million in the same period last year. For January 2020, Vitarich had a net income of \$\mathbb{P}69.39\$ million. For February 2020, Vitarich had a net income of \$\mathbb{P}46.43\$ million. When COVID-19 Lockdown was implemented in March 2020, Vitarich still posted a net income of \$\mathbb{P}17.16\$ million.

For the first quarter, Vitarich posted a Net income of 93.1 million or 154% increase compared to same period last year. The first quarter performance has provided ample buffer for the COVID-19 lockdown in the second quarter.

#### **Corporate Action Plan:**

Considering the economic and market realities, Vitarich is focusing on efficiency and quality, which is why it is a preferred business partner for poultry farmers and its chicken products qualify for hotels, restaurants and institutional clientele.

**For Feeds**, the Company will continue to deliver superior products through continuing improvements in its formulations and production processes. The Company aims to reposition its animal feed lines.

The Company continues to exercise lifetime professional partnership with business partners by providing them all the necessary support especially in difficult times like this COVID-19 pandemic. Feeds sales fulfilled requirements of customers whose previous supplier had to scale down or close.

**For Foods & Farms**, Vitarich will expand its poultry business by carefully increasing its breeder capacity. The Company continues to increase its food market base through new sales channels including direct community selling, penetration of additional hotel and restaurant institutions (or HRI) accounts, and tapping selected supermarkets. Vitarich is also exploring e-commerce and online channels.

#### **Subsidiaries**:

**Gromax, Inc.** is a wholly owned subsidiary of the Company which started commercial operation in January 1996. Previously, Gromax was a division of the Company, which was spun off to a separate entity. Gromax was registered with SEC on November 10, 1995.

Effective April 1, 2015 the operations of Gromax, manufacturing animal health and nutritional feeds, was reintegrated into the Company. Specialty feeds supplement the product offering of animal feeds produced by the Company. Pursuant to the reintegration, Gromax transferred all its employees to the Company. Retirement benefits accruing to these employees were transferred accordingly.

On May 31, 2018, the SEC approved the shortening of the corporate life of Gromax until November 10, 2019. Gromax Inc. has ceased operations since 2015. The Company recognized an impairment loss of \$\mathbb{P}7.4\$ million which pertains to assets that are no longer recoverable.

Philippine's Favorite Chicken Inc. (PFCI), one of the subsidiaries of the Company, entered into distribution agreements in 1995 with America's Favorite Chicken Company (AFC), a company that operates the Texas Chicken and Popeye's Chicken restaurants in the United States. Under these distribution agreements, PFCI will distribute the paper goods, restaurant supplies, equipment, and food products to Texas Manok Atbp. Inc. (TMA). The latter corporation, which is owned by the Sarmiento family, in turn, entered into a development and franchise agreement with AFC. Under the development agreement between TMA and AFC, PFCI was granted the exclusive right to develop an aggregate of fifty (50) Texas Chicken and fifty (50) Popeye's Chicken restaurants in the Philippines in consideration for territorial and franchise fees payable to AFC as stipulated in the agreements. In addition, a 5% percent royalty fee based on sales is assessed for each franchised restaurant. This royalty is being paid by TMA, the operator of the restaurant. The franchise agreement allows the PFCI to use the Texas Chicken and Popeye's Chicken trade names, service marks, logos, food formulae and recipes, and other exclusive rights to the proprietary Texas and Popeye's Chicken System.

The development of the restaurants is scheduled over a period of seven years starting in 1995 for Texas Chicken and 1996 for Popeye's. The franchise agreement shall be for a period of ten (10) years for each restaurant unit, renewable for four additional periods of five years each, at the option of the franchisee. However, PFCI, in 2000, lost its right to develop Popeye's Chicken in the Philippines.

On October 1, 1998, the Board of Directors of PFCI approved the conversion into equity of the advances of Vitarich Corporation to PFCI amounting to \$\mathbb{P}165\$ million to be applied to its unpaid subscriptions and for additional shares of stock of PFCI. Out of the \$\mathbb{P}165\$ million advances to be converted into equity, \$\mathbb{P}25\$ million was applied to Vitarich's unpaid subscription while the remaining \$\mathbb{P}140\$ million was shown under Deposit on Future Stock Subscriptions account pending the approval from the SEC of the conversion.

In 2003, PFCI reverted the investment in shares of stock in PFCI to Advances to subsidiaries amounting to P140 million, as the BOD of PFCI decided not to pursue its application with the SEC to convert into equity the advances received from Vitarich. PFCI initially recorded the transaction as an increase in investment in shares of stock in PFCI and a decrease in advances to subsidiaries when the BOD of PFCI approved the proposed conversion in 1998.

AFC unilaterally terminated its development and franchise agreements with PFCI in 2001. As a result, in August 2001, PFCI and TMA filed a case against AFC and some of AFC's officers, such as Tom Johnson, Anthony Pavese and Loreta Sassen, among others, for undue termination of the development and franchise agreements with the Regional Trial Court of Pasig City, docketed as Civil Case No. 68583. The case called for injunction, specific performance, sum of money, and damages against AFC and some of its officers.

In connection with such legal action, in 2001, PFCI recognized as claims receivable, as of December 31, 2001, certain losses arising from the closure of certain Texas Chicken restaurants and legal fees incurred relating to the case filed against AFC. Losses recognized as claims receivable include, among others, the loss on write-off of leasehold and building improvements relating to the closed stores. The total amount recognized as claims receivable (presented as part of Other Non-current Assets account in the condensed interim consolidated balance sheets) totaled \$\mathbb{P}23.2\$ million as of December 31, 2001.

The Regional Trial Court of Pasig City, in a decision dated April 3, 2002, approved the issuance of a preliminary writ of attachment on the properties of AFC in the Philippines upon posting of PFCI and TMA of a bond amounting to \$\mathbb{P}100\$ million. Management believed that this case would be settled in favor of PFCI and TMA.

On September 24, 2003, the trial court granted the Motion to Dismiss filed by two of the defendants. PFCI, in turn, filed a Motion for Partial Reconsideration of the order. Moreover, AFC has filed a Petition for Certiorari before the Court of Appeals assailing the validity of the trial court previously issued writ of attachment.

On December 22, 2004, the parties have entered into a compromise agreement for the settlement of the case of which the parties have filed a joint motion to dismiss before the Regional Trial Court of Pasig City, Branch 152.

On March 4, 2005, the Regional Trial Court of Pasig City, Branch 152 had approved the Joint Motion to Dismiss filed by the parties based on the Compromise Agreement entered into by them, thus, putting an end to the case.

In 2005, PFCI discontinued operations of its Texas Manok's Restaurants. Accordingly, it terminated all its employees and provided full valuation allowances on all its remaining assets.

On July 26, 2017, the BOD and Stockholders of PFCI approved the shortening of the corporate life of PFCI until March 31, 2019. PFCI which ceased operations since 2005 and was placed under the liquidation process. The Company deconsolidated PFCI and recognized a gain of \$\mathbb{P}28.2\$ million on deconsolidation.

#### **Financial Condition**

Unaudited balance sheet as at March 31, 2020 vs. audited December 31, 2019

The Company's consolidated total assets as at March 31, 2020 is at ₱4,333 million higher than December 31, 2019 level of ₱4,203 million. Total current assets increased from ₱2,270 million as at December 31, 2019 to ₱2,390 million as at March 31, 2020.

Cash balance decreased to P177 million as at March 31, 2020 from P180 million as at December 31, 2019. The decrease in cash was attributed to net cash outflows provided by operating activities, acquisition of property, plant and equipment and payment of loans.

Trade and other receivables account increased by 6% in relation to higher sales revenue.

Inventories amounting to \$\mathbb{P}628\$ million as at March 31, 2020 increased from \$\mathbb{P}567\$ million as at December 31, 2019 due to higher frozen chicken inventories.

Other current assets account of \$\mathbb{P}41\$ million as at March 31, 2020 decreased by 44% as compared to \$\mathbb{P}72\$ million as at December 31, 2019. Other non-current assets increased by \$\mathbb{P}13.9\$ million as compared to its balance as at December 31, 2019.

Total current liabilities as at March 31, 2020 amounted to ₱2,127 million, higher by 3% as compared to its balance as at December 31, 2019.

Stockholders' equity increased from \$\mathbb{P}1,662\$ million to \$\mathbb{P}1,755\$ million, due to net income posted for the first quarter of 2020.

#### The Corporation's top four (4) key performance indicators are described as follows:

	Unaudited	Unaudited
	Mar 2020	Mar 2019
Revenue (P million)	₽2,338	₽1,861
Cost Contribution (₱ million)	2,049	1,881
Gross Profit Rate (%)	12%	-1%
Operating Income (P million)	151	-155

#### 1) Sales Volume, Price, and Revenue Growth

Consolidated revenue composed of feeds, day old chicks, chicken, and animal health products sales amounted to \$\mathbb{P}2,338\$ million for the first quarter of 2020, which is higher than the sales from the same period last year of \$\mathbb{P}1,861\$ million, mainly because of more favorable selling price trend of chicken and increase in volume.

#### 2) Cost Contribution

This measures the cost efficiency of the products and trend of raw materials prices, particularly importations wherein there are foreign exchange exposures. Costs are analyzed on a regular basis for management's better strategic decision in cost reduction and efficiency measures.

#### 3) Gross Profit Rate

The review is done on a regular basis to check if the targets are being met based on the forecasted gross profit rate. This is being done on a regular basis for proper and immediate action.

#### 4) Operating Margin

This is the result after operating expenses are deducted. Review of operating expenses is performed on a regular basis. These are being analyzed and compared against budget, last month and previous years, to ensure that cost reduction measures are being met and implemented.

(A Subsidiary of Kormasinc, Inc.)

# INTERIM CONSOLIDATED STATEMENTS OF FINANCIAL POSITION AS AT MARCH 31, 2020 AND DECEMBER 31, 2019

	Unaudited	Audited
	March 2020	December 2019
ASSETS		
Current Assets		
Cash (Note 6)	<b>P</b> 176,961,311	₽179,645,390
Trade and other receivables (Note 7)	1,542,486,149	1,451,787,414
Inventories and livestock (Note 8)	628,197,932	566,738,049
Other current assets (Note 9)	40,759,903	72,169,035
Total Current Assets	2,388,405,295	2,270,339,888
Noncurrent Assets		
Property, plant and equipment (Note 10)	940,147,720	924,873,846
Investment properties (Note 11)	804,940,664	802,266,589
Right-of-use assets (Note 9)	167,650,861	187,664,899
Other noncurrent assets (Note 9)	32,028,630	18,100,256
Total Noncurrent Assets	1,944,767,875	1,932,905,590
	P 4,333,173,170	₽4,203,245,478
LIABILITIES AND EQUITY		
Current Liabilities		
Trade and other payables (Note 12)	P 1,757,932,492	₽1,600,955,492
Loans payable (Note 13)	288,846,719	384,132,265
Current portion of lease liabilities (Note 25)	80,182,322	86,981,626
Total Current Liabilities	2,126,961,533	2,072,069,383
Noncurrent Liabilities		
Cash bond deposits (Note 14)	41,383,283	40,954,787
Net retirement liability (Note 20)	92,334,951	91,516,839
Loans payable - net of current portion (Note 13)	141,997,555	148,202,912
Lease liabilities - net of current portion (Note 25)	93,742,665	106,953,936
Net deferred tax liabilities (Note 21)	81,186,232	81,075,807
Total Noncurrent Liabilities	450,644,686	468,704,281
Total Liabilities	2,577,606,219	2,540,773,664
Equity		
Capital stock (Note 23)	1,160,646,925	1,160,646,925
Additional paid-in capital (Note 1)	1,470,859	1,470,859
Retained earnings	266,278,571	173,183,434
Other comprehensive income (Note 23)	327,170,596	327,170,596
Total Equity	1,755,566,951	1,662,471,814
	P 4,333,173,170	₽4,203,245,478

(A Subsidiary of Kormasinc, Inc.)

# INTERIM CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

	Unaudited	Unaudited
	Jan-Mar 2020	Jan-Mar 2019
REVENUE		
Sale of goods, net of discount (Notes 5 and 15)	₽ 2,337,993,581	₽1,860,733,329
Fair value adjustment on biological assets	<i>y</i> = = <i>y</i> = <i>y</i> = <i>y</i> = = <i>y</i>	,,.
(Notes 2 and 15)	_	_
	2,337,993,581	1,860,733,329
COST OF GOODS SOLD (Note 16)		
Cost of goods sold	(2,049,073,968)	(1,881,269,547)
Fair value adjustment on biological assets (Notes 2 and 15)	(=,0 15,0,05,00)	(1,001,20),0 .7)
Tail value adjustment on protogreat assets (1 totes 2 and 13)	(2,049,073,968)	(1,881,269,547)
GROSS PROFIT (LOSS)	288,919,613	(20,536,218)
GNOSS TROTTI (BOSS)	200,515,010	(20,530,210)
Operating expenses (Note 17)	(143,510,767)	(141,715,332)
Other operating income (Note 18)	5,275,739	7,423,938
	(138,235,028)	(134,291,394)
OPERATING PROFIT (LOSS)	150,684,585	(154,827,612)
OTHER INCOME (CHARGES) – Net (Note 19)	(17,692,175)	(18,540,353)
INCOME (LOSS) BEFORE INCOME TAX	132,992,410	(173,367,965)
PROVISION FOR (BENEFIT FROM) INCOME TAX (Note 21)		
Current	39,786,848	=
Deferred	110,425	(668,744)
	39,897,273	(668,744)
NET INCOME (LOSS)	93,095,137	(172,699,221)
OTHER COMPREHENSIVE INCOME		
Items not to be reclassified to profit or loss:		
Actuarial gain - net of deferred income tax (Note 20)		_
Revaluation increase on property, plant and equipment		
- net of deferred income tax (Note 10)	_	_
		_
TOTAL COMPREHENSIVE INCOME (LOSS)	₽ 93,095,137	(P172,699,221)
EADMINING (LOGO) DED CHADE DAGGAND		
EARNINGS (LOSS) PER SHARE - BASIC AND DILUTED (Note 24)	P0.03	(P0.06)
DILOTED (NOIC 24)	£0.03	(£0.00)

See accompanying Notes to Interim Consolidated Financial Statements.

(A Subsidiary of Kormasinc, Inc.)

# INTERIM CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

	For the Three Months Ended	
	Unaudited	Unaudited
	March 2020	March 2019
CAPITAL STOCK		
Balance at beginning and end of period	P1,160,646,925	P1,160,646,925
ADDITIONAL PAID - IN CAPITAL		
Balance at beginning and end of period	1,470,859	1,470,859
RETAINED EARNINGS (DEFICIT)		
Balance at beginning of period	173,183,434	39,162,470
Net income (loss) for the period	93,095,137	(172,699,221)
Transfer to retained earnings (deficit) of revaluation	75,075,137	(172,077,221)
reserve realized through depreciation, net of deferred		
income tax (Note 10)	_	_
Balance at end of period	266,278,571	(133,536,751)
OTHER COMPREHENSIVE INCOME		
Balance at beginning of year	327,170,596	313,147,935
Actuarial gain (loss), net of deferred income tax (Note 20)	327,170,390	313,147,933
Transfer to retained earnings (deficit) of revaluation	_	_
reserve realized through depreciation, net of deferred		
income tax (Note 10)		
Balance at end of year	327,170,596	313,147,935
Datance at cite of year	321,110,370	313,147,933
	₽ 1,755,566,951	₽1,341,728,968

See accompanying Notes to Interim Consolidated Financial Statements.

(A Subsidiary of Kormasinc, Inc.)

# INTERIM CONSOLIDATED STATEMENTS OF CASH FLOWS

	For the Three Months Ended	
	Unaudited	Unaudited
	<b>March 2020</b>	March 2019
CASH FLOWS FROM OPERATING ACTIVITIES		
Income before income tax	P132,992,410	(£173,367,965)
Adjustments for:	- , - , -	(
Depreciation and amortization (Notes 9 and 10)	8,726,453	21,924,394
Interest expense	13,673,244	18,589,119
Retirement benefit expense (Note 20)	1,570,000	_
Provision for doubtful accounts (Note 7)	2,564,950	654,007
Interest income	(2,555)	(497,776)
Operating income (loss) before working capital changes	159,524,502	(132,698,220)
Decrease (increase) in:		
Trade and other receivables	(93,263,685)	37,635,365
Inventories and livestock	(61,459,883)	134,869,634
Other current assets	31,409,132	(28,867,258)
Other noncurrent assets related to operations	6,085,664	(584,211)
Increase (decrease) in:		
Trade and other payables	155,937,907	(79,097,398)
Lease liability	_	_
Cash bond deposits	428,496	1,603,015
Retirement liability		604,181
Net cash generated from (used for) operations	198,662,132	(66,534,892)
Income tax paid	(39,786,848)	_
Retirement benefits paid (Note 20)	(751,888)	_
Interest received	2,555	497,776
Net cash provided by (used in) operating activities	158,125,951	(66,037,116)
CASH FLOWS FROM INVESTING ACTIVITIES		
Acquisitions of:		
Property, plant and equipment	(24,000,327)	(37,441,821)
Investment properties	(2,794,290)	_
Proceeds from sale of property, plant and equipment	120,215	_
Net cash used in investing activities	(26,674,402)	(37,441,821)
CASH FLOWS FROM FINANCING ACTIVITIES		
Availment of loans	119,258,000	503,345,150
Payments of loans	(220,748,903)	(462,615,916)
Interest paid	(22,911,621)	(17,623,433)
Payments of lease liabilities	(9,733,105)	_
Net cash provided by (used in) financing activities	(134,135,629)	23,105,801
NET INCREASE (DECREASE) IN CASH	(2,684,079)	(80,373,137)
CASH AT BEGINNING OF PERIOD	179,645,390	217,712,840
CASH AT END OF PERIOD	₽ 176,961,311	₽137,339,703

See accompanying Notes to Interim Consolidated Financial Statements.

(A Subsidiary of Kormasinc, Inc.)

#### NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS

#### 1. Corporate Information

Vitarich Corporation (the Company) was incorporated in the Philippines and registered with the Securities and Exchange Commission (SEC) on July 31, 1962 to engage primarily in manufacturing and selling of feeds and livestock. On March 30, 2012, the SEC approved the extension of its corporate life for another 50 years. The Company's shares of stock were registered with the Philippine Stock Exchange on February 8, 1995.

The subsidiaries of the Company are as follows:

	Percentage		
	Line of Business	March 2020	December 2019
Gromax, Inc. (Gromax)*	Manufacturing	100%	100%
Philippines Favorite Chicken, Inc.			
(PFCI)**	Distributor	_	_

<sup>\*</sup>Ceased operations in 2015.

On October 16, 2013, the SEC approved the Company's increase in authorized capital stock to \$\textstyle{23.5}\$ billion and the conversion of Company debts amounting to \$\textstyle{2.4}\$ billion to Kormasinc, Inc. (Kormasinc) into equity at 1 share of common stock for every \$\textstyle{21.00}\$ debt. Of the converted debt, \$\textstyle{290.0}\$ million was applied as payment for 90,030,236 shares from unissued shares and \$\textstyle{2.3}\$ billion was applied as payment for additional shares from the increase in authorized capital.

With the debt to equity conversion and significant improvement in the Company's operations, the Regional Trial Court of Malolos, Bulacan (the Rehabilitation Court) approved the Company's exit from Corporate Rehabilitation on September 16, 2016.

On December 22, 2017, the SEC approved the debt to equity conversion of the remaining payable of \$\mathbb{P}407.1\$ million to Kormasinc at \$\mathbb{P}1.52\$ a share increasing Kormasinc's ownership interest from 69.20% to 71.90% (see Note 23).

On June 30, 2017, the Company's stockholders approved the Company's plan to undergo a Quasi-reorganization. The Company reduced the par value of the Company share and the existing additional paid-in capital and outstanding revaluation surplus was applied to eliminate the Company deficit of \$\mathbb{P}2.2\$ billion as at December 31, 2017.

On July 11, 2018, the SEC approved the change in par value which resulted to a decrease in the capital stock of the Company from  $\mathbb{P}3.5$  billion divided into 3.5 billion shares with par value of  $\mathbb{P}1.00$  each to  $\mathbb{P}1.33$  billion divided into 3.5 billion shares with par value of  $\mathbb{P}0.38$  each. The reduction in par value resulted to recognition of additional paid in capital of  $\mathbb{P}1.9$  billion. On July 18, 2018, the Company received the Certificate of Approval of Equity Restructuring to wipe out the deficit as of December 31, 2017 in the amount of  $\mathbb{P}2.3$  billion against the additional paid in capital of  $\mathbb{P}2.3$  billion.

<sup>\*\*</sup>Ceased operations in 2005 and deconsolidated in 2017.

On July 26, 2017, the Board of Directors (BOD) and Stockholders of PFCI approved the shortening of the corporate life of PFCI until March 31, 2019. PFCI which ceased operations since 2005, was placed under the liquidation process. The Company deconsolidated PFCI and recognized a gain of \$\text{\text{\$\text{\$\text{\$\text{\$200}}\$}}\$. The Company deconsolidated PFCI and recognized a gain of \$\text{\text{\$\te

On May 31, 2018, the SEC approved the shortening of the corporate life of Gromax until November 10, 2019. Gromax ceased operations since 2015. In 2018, the Company recognized an impairment loss of \$\mathbb{P}7.4\$ million which pertains to assets that are no longer recoverable.

The registered principal place of business of the Company is located at Marilao-San Jose Road, Sta. Rosa I, Marilao, Bulacan. The Company has operating offices in Luzon, Iloilo and Davao, and maintains satellite offices in Southern Philippines.

The accompanying interim consolidated financial statements were authorized for issue by the BOD on June 29, 2020.

#### **Status of Operations**

The Company's sales for the three months period ended March 31, 2020 of ₱2,338 million increased from ₱1,861 million for the same period in 2019 mainly because of more favorable selling price trend of chicken and increase in volume. The Company also expand its poultry business by carefully increasing its breeder capacity. The Company continues to increase its food market base through new sales channels including direct community selling, penetration of additional hotel and restaurant institutions (or HRI) accounts, and tapping selected supermarkets. Vitarich is also exploring e-commerce and online channels.

The Company is focusing towards establishing operational partnerships, strengthening its core products by improving quality standards, continuing its cost reduction program and revisiting customer and supplier terms to increase sales and to improve operating results.

The Company has continued to generate the necessary cash flow to sustains its operations and settle its remaining liabilities.

# 2. Summary of Significant Accounting Policies

#### **Statement of Compliance**

The accompanying interim consolidated financial statements of the Company as at and for the three months period ended March 31, 2020 have been prepared in compliance with Philippine Accounting Standards (PAS) 34, *Interim Financial Reporting* and in compliance with Philippine Financial Reporting Standards (PFRS) issued by the Philippine Financial Reporting Standards Council (FRSC) and adopted by the SEC. This financial reporting framework includes PFRS, Philippine Accounting Standards (PAS), Philippine Interpretations from International Financial Reporting Interpretations Committee (IFRIC) and SEC provisions.

The unaudited interim consolidated financial statements do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Company's annual consolidated financial statements as at December 31, 2018.

#### Measurement Bases

The accompanying consolidated financial statements of the Company are presented in Philippine Peso, the Company's functional and presentational currency. All values represent absolute amounts except when otherwise stated.

The interim consolidated financial statements have been prepared on the historical cost basis of accounting, except for property, plant and equipment (excluding transportation equipment), investment properties and biological assets which are stated at fair value. Historical cost is generally based on fair value of the consideration given in exchange for an asset.

#### **Basis of Consolidation**

The interim consolidated financial statements comprise the financial statements of the Company and its subsidiaries. Control is achieved when the Company is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Specifically, the Company controls an investee if, and only if, it has:

- Power over the investee (i.e., existing rights that give it the current ability to direct the relevant activities of the investee)
- Exposure, or rights, to variable returns from its involvement with the investee
- The ability to use its power over the investee to affect its returns

Generally, there is a presumption that a majority of voting rights results in control. To support this presumption and when the Company has less than a majority of the voting or similar rights of an investee, it considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- The contractual arrangement(s) with the other vote holders of the investee
- Rights arising from other contractual arrangements
- The Company's voting rights and potential voting rights

The Company re-assesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation of a subsidiary begins when the Company obtains control over the subsidiary and ceases when the Parent company loses control of the subsidiary. Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated financial statements from the date the Parent company gains control until the date it ceases to control the subsidiary.

Profit or loss and each component of other comprehensive income (OCI) are attributed to the equity holders of the Parent company and to the non-controlling interests, even if this results in the non-controlling interests having a deficit balance. When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies in line with the Parent company's accounting policies. All intra-group assets and liabilities, equity, income, expenses and cash flows relating to transactions between Parent company and its subsidiaries are eliminated in full on consolidation.

A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction.

If the Company loses control over a subsidiary, it derecognizes the related assets (including goodwill), liabilities, non-controlling interest and other components of equity, while any resulting gain or loss is recognized in profit or loss. Any investment retained is recognized at fair value.

# Summary of Significant Accounting Policies Business Combinations

Business combinations are accounted for using the acquisition method. The cost of an acquisition is measured as the aggregate of the consideration transferred, which is measured at acquisition date fair value, and the amount of any non-controlling interests in the acquiree. For each business combination, the Parent company elects whether to measure the non-controlling interests in the acquiree at fair value or at the proportionate share of the acquiree's identifiable net assets.

Acquisition-related costs are expensed as incurred and included in administrative expenses.

When the Parent company acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date. This includes the separation of embedded derivatives in host contracts by the acquiree.

Any contingent consideration to be transferred by the acquirer will be recognized at fair value at the acquisition date. Contingent consideration classified as equity is not remeasured and its subsequent settlement is accounted for within equity. Contingent consideration classified as an asset or liability that is a financial instrument and within the scope of PFRS 9, *Financial Instruments*, is measured at fair value with the changes in fair value recognized in the consolidated statements of comprehensive income in accordance with PFRS 9. Other contingent consideration that is not within the scope of PFRS 9 is measured at fair value at each reporting date with changes in fair value recognized in profit or loss.

Goodwill is initially measured at cost (being the excess of the aggregate of the consideration transferred and the amount recognized for non-controlling interests and any previous interest held over the net identifiable assets acquired and liabilities assumed). If the fair value of the net assets acquired is in excess of the aggregate consideration transferred, the Company re-assesses whether it has correctly identified all of the assets acquired and all of the liabilities assumed and reviews the procedures used to measure the amounts to be recognized at the acquisition date. If the reassessment still results in an excess of the fair value of net assets acquired over the aggregate consideration transferred, then the gain is recognized in profit or loss.

After initial recognition, goodwill is measured at cost less any accumulated impairment losses. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Company's cash-generating units that are expected to benefit from the combination, irrespective of whether other assets or liabilities of the acquiree are assigned to those units.

Where goodwill has been allocated to a cash-generating unit (CGU) and part of the operation within that unit is disposed of, the goodwill associated with the disposed operation is included in the carrying amount of the operation when determining the gain or loss on disposal. Goodwill disposed in these circumstances is measured based on the relative values of the disposed operation and the portion of the cash-generating unit retained.

#### Current versus Non-Current Classification

The Company presents assets and liabilities in the interim consolidated statements of financial position based on current/non-current classification. An asset is current when it is:

- Expected to be realized or intended to be sold or consumed in the normal operating cycle
- Held primarily for the purpose of trading
- Expected to be realized within twelve months after the reporting period
   Or
- Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period

All other assets are classified as non-current.

A liability is current when:

- It is expected to be settled in the normal operating cycle
- It is held primarily for the purpose of trading
- It is due to be settled within twelve months after the reporting period or
- There is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period

The Company classifies all other liabilities as non-current.

Deferred tax assets and liabilities are classified as non-current assets and liabilities, respectively.

#### Fair Value Measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the transaction date. The Company uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the interim consolidated financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities.
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable.
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

For assets and liabilities that are recognized in the interim consolidated financial statements on a recurring basis, the Company determines whether transfers have occurred between levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

The Company determines the policies and procedures for fair value measurements on financial instruments, biological assets, property, plant and equipment and investment properties.

External valuers are involved for valuation of significant assets, such as property, plant and equipment and investment properties. The involvement of external valuers is determined annually by management. Selection criteria include market knowledge, reputation, independence and whether professional standards are maintained. The Company decides, after discussions with the external valuers, which valuation techniques and inputs to use for each case.

At each reporting date, management analyzes the movements in the values of assets and liabilities which are required to be remeasured or re-assessed as per the Company's accounting policies. For this analysis, the Company verifies the major inputs applied in the latest valuation by agreeing the information in the valuation computation to contracts and other relevant documents.

The Company, in conjunction with the external valuers, also compares the change in the fair value of each asset and liability with relevant external sources to determine whether the change is reasonable.

For the purpose of fair value disclosures, the Company has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above.

Further information about the assumptions made in measuring fair value is included in the following notes:

- Note 3, Significant Judgment, Accounting Estimates and Assumptions
- Note 8, *Inventories and Livestock*
- Note 10, *Property, Plant and Equipment*
- Note 11, *Investment Properties*
- Note 28, Fair Value Information

#### Cash

Cash includes cash on hand and in banks. Cash in banks earn interest at prevailing bank deposit rates.

#### Financial Instrument

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

#### Financial Assets

Financial assets are classified, at initial recognition, as subsequently measured at amortized cost, fair value through OCI, and fair value through profit or loss.

The classification of financial assets at initial recognition depends on the financial asset's contractual cash flow characteristics and the Company's business model for managing them. With the exception of trade receivables that do not contain a significant financing component or for which the Company has applied the practical expedient, the Company initially measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs. Trade receivables that do not contain a significant financing component or for which the Company has applied the practical expedient are measured at the transaction price determined under PFRS 15, *Revenue from Contracts with Customers*.

Refer to the accounting policies related to "Revenue".

In order for a financial asset to be classified and measured at amortized cost or fair value through OCI, it needs to give rise to cash flows that are 'solely payments of principal and interest' (SPPI) on the principal amount outstanding. This assessment is referred to as the SPPI test and is performed at an instrument level.

The Company's business model for managing financial assets refers to how it manages its financial assets in order to generate cash flows. The business model determines whether cash flows will result from collecting contractual cash flows, selling the financial assets, or both.

Purchases or sales of financial assets that require delivery of assets within a time frame established by regulation or convention in the market place (regular way trades) are recognized on the trade date, i.e., the date that the Company commits to purchase or sell the asset.

#### Subsequent Measurement

For purposes of subsequent measurement, financial assets are classified in four categories:

- Financial assets at amortized cost (debt instruments)
- Financial assets at fair value through OCI with recycling of cumulative gains and losses (debt instruments)
- Financial assets designated at fair value through OCI with no recycling of cumulative gains and losses upon derecognition (equity instruments)
- Financial assets at fair value through profit or loss

### Financial Assets at Amortized Cost (Debt Instruments)

This category is the most relevant to the Company. The Company measures financial assets at amortized cost if both of the following conditions are met:

- The financial asset is held within a business model with the objective to hold financial assets in order to collect contractual cash flows; and
- The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding

Financial assets at amortized cost are subsequently measured using the effective interest rate (EIR) method and are subject to impairment. Gains and losses are recognized in profit or loss when the asset is derecognized, modified or impaired.

The Company's cash in banks, trade and other receivables (excluding advances to suppliers and officers and employees) and security deposits are classified under this category.

The Company does not have financial assets at fair value through OCI with recycling of cumulative gains and losses (debt instruments), financial assets designated at fair value through OCI with no recycling of cumulative gains and losses upon derecognition (equity instruments) and financial assets at fair value through profit or loss as of March 31, 2020.

#### <u>Impairment of Financial Assets</u>

Further disclosures relating to impairment of financial assets are also provided in the following notes:

- Note 3, Significant Judgment, Accounting Estimates and Assumptions
- Note 7. Trade and Other Receivables

The Company recognizes an allowance for expected credit loss (ECL) for all debt instruments not held at fair value through profit or loss. ECL is based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Company expects to receive, discounted at an approximation of the original effective interest rate. The expected cash flows will include cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms.

#### General Approach for Cash, Insurance Claims Receivable and Security Deposits

ECL is recognized in two stages. For credit exposures for which there has not been a significant increase in credit risk since initial recognition, ECL is provided for credit loss that result from default events that are possible within the next 12-months (a 12-month ECL). For those credit exposures for which there has been a significant increase in credit risk since initial recognition, a loss allowance is required for credit loss expected over the remaining life of the exposure, irrespective of the timing of the default (a lifetime ECL).

For cash in banks, the Company assessed that placements are with reputable counterparty banks that possess good credit ratings.

For security deposits, the Company used external benchmarking which compares the internal credit risk rating of certain debtor with the external rating agencies and use the latter's estimate of probability of default (PD) for similar credit risk rating.

#### Simplified Approach for Trade Receivables

The Company applies a simplified approach in calculating ECL. Therefore, the Company does not track changes in credit risk, but instead recognizes a loss allowance based on lifetime ECL at each reporting date. The Company has established a provision matrix that is based on its historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment.

The Company considers a financial asset in default when contractual payments are 120 days past due. However, in certain cases, the Company may also consider a financial asset to be in default when internal or external information indicates that the Company is unlikely to receive the outstanding contractual amounts in full before taking into account any credit enhancements held by the Company. A financial asset is written off when there is no reasonable expectation of recovering the contractual cash flows.

#### Other Financial Liabilities

Financial liabilities are classified in this category if these are not held for trading or not designated as at FVPL upon the inception of the liability. These include liabilities arising from operations or borrowings.

Other financial liabilities are initially recognized at fair value of the consideration received, less directly attributable transaction costs. After initial recognition, other financial liabilities are subsequently measured at amortized cost using the effective interest method. Amortized cost is calculated by taking into account any related issue costs, discount or premium. Gains and losses are recognized in the consolidated statement of comprehensive income when the liabilities are derecognized, as well as through the amortization process.

#### Offsetting of Financial Assets and Liabilities

Financial assets and financial liabilities are offset and the net amount reported in the interim consolidated statements of financial position if, and only if, there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the assets and settle the liabilities simultaneously. This is not generally the case with master netting agreements, and the related assets and liabilities are presented gross in the consolidated statements of financial position.

#### Derecognition of Financial Assets and Liabilities

*Financial Assets*. A financial asset (or, when applicable a part of a financial asset or part of a Company of similar financial assets) is derecognized when:

- a. the right to receive cash flows from the asset has expired;
- b. the Company retains the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a 'pass through' arrangement; or
- c. the Company has transferred its right to receive cash flows from the asset and either (a) has transferred substantially all the risks and rewards of the asset, or (b) has neither transferred nor retained substantially all the risks and rewards of the asset but has transferred control of the asset.

When the Company has transferred its right to receive cash flows from an asset and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognized to the extent of the Company's continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Company could be required to pay.

*Financial Liabilities*. A financial liability is derecognized when the obligation under the liability is discharged or cancelled or has expired.

When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in the interim consolidated statements of comprehensive income.

A modification is considered substantial if the present value of the cash flows under the new terms, including net fees paid or received and discounted using the original effective interest rate, is different by at least 10% from the discounted present value of remaining cash flows of the original liability.

The fair value of the modified financial liability is determined based on its expected cash flows, discounted using the interest rate at which the Company could raise debt with similar terms and conditions in the market. The difference between the carrying value of the original liability and fair value of the new liability is recognized in the interim consolidated statements of comprehensive income.

On the other hand, if the difference does not meet the 10% threshold, the original debt is not extinguished but merely modified. In such case, the carrying amount is adjusted by the costs or fees paid or received in the restructuring.

#### **Inventories**

The Company recognizes inventories when the risk and rewards are transferred to the Company usually upon receipt from local suppliers and upon delivery of the goods to the carrier from importation.

Inventories are valued at the lower of cost and net realizable value (NRV). The purchase price and costs incurred in bringing each product to its present location are accounted for as follows:

Raw Materials and Feeds Supplements, Supplies and Animal Health Products – Weighted Average Method. All costs directly attributable to acquisition such as the purchase price, import duties and other taxes that are not subsequently recoverable from taxing authorities are included as part of costs of these inventories.

Finished Goods and Factory Stocks and Supplies Inventories – Weighted Average Method. Include direct materials, labor and manufacturing overhead costs. All costs directly attributable to acquisition such as the purchase price, import duties and other taxes that are not subsequently recoverable from taxing authorities are included as part of costs of these inventories.

NRV of finished goods is the estimated selling price in the ordinary course of business, less the estimated costs necessary to make the sale. NRV of raw materials and supplies is the current replacement cost.

#### Livestock

Livestock include day-old chicks after undergoing hatching process and chicks which are grown as chicken broilers. They are accounted for as biological assets in accordance with PAS 41, Agriculture. The valuation takes into consideration input based on hatchability rate of eggs, mortality of chicks being grown as chicken broilers and estimated future cash flows to be incurred in hatching the eggs and growing the chicks. The market prices are derived from unobservable market prices. The prices are reduced for costs incurred in dressing the chicken and freight costs to market, to arrive at a net fair value at farm gate.

#### Other Assets

Other current assets consist of creditable withholding tax (CWT), prepayments, and input value added tax (VAT).

CWT. CWT represents the amount withheld by the Company's customers in relation to its income. CWT can be utilized as payment for income taxes provided that these are properly supported by certificates of creditable tax withheld at source subject to the rules on Philippine income taxation.

*Prepayments*. Prepayments represent expenses not yet incurred but already paid in cash. Prepayments are initially recorded as assets and measured at the amount of cash paid. Subsequently, these are charged to expense as these are consumed in operations or expire with the passage of time.

Prepayments are classified as current asset when the cost of goods or services related to the prepayment are expected to be incurred within one year or the Company's normal operating cycle, whichever is longer. Otherwise, prepayments are classified as noncurrent assets.

VAT. Revenue, expenses and assets are recognized net of the amount of VAT except:

- where the tax incurred on a purchase of assets or services is not recoverable from the taxation authority, in which case the tax is recognized as part of the cost of acquisition of the asset or as part of the expense item as applicable; and
- receivables and payables that are stated with the amount of tax included.

The net amount of VAT recoverable from the tax authorities is recognized under "Other current assets" account in the interim consolidated statements of financial position.

Other noncurrent assets consist of right-of-use asset, project development costs, security deposits (disclosed under financial instruments), and computer software.

*Project Development Costs.* These costs represent capitalized development costs which are accounted for under the cost model. The cost of the asset is the amount of cash paid or the fair value of the other considerations given to acquire an asset at the time of its acquisition or production.

Costs associated with research activities are recognized as expense in the interim consolidated statements of comprehensive income as these are incurred. Costs that are directly attributable to the development phase of the Company's aqua feeds and aqua culture projects are recognized as project development cost provided, they meet the following recognition requirements:

- a. there is a demonstration of technical feasibility of the prospective product for internal use or sale;
- b. the intangible asset will generate probable economic benefits through internal use or sale;
- c. sufficient technical, financial and other resources are available for completion; and,
- d. the intangible asset can be reliably measured.

All other development costs are expensed as incurred.

*Security Deposits*. These represent rental deposits paid by the Company and will be returned at the end of the lease term. These qualify as financial assets and are also disclosed under financial instruments.

Computer Software. Computer software acquired is measured on initial recognition at cost. Subsequent to initial recognition, computer software is carried at cost less any accumulated amortization and any impairment losses. Internally generated computer software, excluding capitalized development costs, is not capitalized and expenditure is charged against profit or loss in the year in which the expenditure is incurred.

Computer software is amortized over the economic useful life of three years and assessed for impairment whenever there is an indication that the computer software may be impaired. The amortization period and method for computer software are reviewed at least at each reporting date. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset is accounted for by changing the amortization period or method, as appropriate, and treated as changes in accounting estimates.

Gains or losses arising from disposition of computer software measured as the difference between the disposal proceeds and the carrying amount of the asset, are recognized in profit or loss when the asset is derecognized.

#### Property, Plant and Equipment

Property, plant and equipment (except for transportation equipment which is stated at cost less accumulated depreciation and any impairment in value and land which is stated at appraised value less any impairment losses) are stated at appraised values as determined by an independent firm of appraisers less accumulated depreciation and amortization, and any impairment losses.

The cost of an asset comprises its purchase price and directly attributable costs of bringing the asset to working condition for its intended use. Expenditures for major additions, improvements and renewals are capitalized. Expenditures for repairs and maintenance are charged to expense as incurred.

Subsequent to initial recognition at cost, property, plant and equipment (except for transportation equipment) are carried at appraised values, as determined by independent appraisers, less any subsequent accumulated depreciation, amortization and any accumulated impairment losses. Fair market value is determined based on appraisals made by external professional valuers by reference to market-based evidence, which is the amount for which the assets could be exchanged between a knowledgeable willing buyer and a knowledgeable willing seller in an arm's length transaction as at the valuation date. Any revaluation reserve is credited to "Revaluation increase on property, plant and equipment" account presented under the equity section of the interim consolidated statements of financial position. Any decrease in the revaluation surplus of the same asset is charged to other comprehensive income to the extent of any credit balance existing in the revaluation surplus in respect of that asset and the remaining decline, if any, is recognized in the interim consolidated statements of comprehensive income.

Annually, an amount from the "Revaluation reserve" account is transferred to "Retained Earnings" under the equity section in the interim consolidated statements of financial position for the depreciation relating to the revaluation reserve, net of related taxes. Upon disposal, any revaluation reserve relating to the particular asset sold is transferred to "Retained Earnings." Revaluations are performed with sufficient regularity ensuring that the carrying amount does not differ materially from that which would be determined using fair value at the end of the reporting period.

Depreciation and amortization is computed on the straight-line basis over the estimated useful lives of the assets (except for land). The depreciation and amortization periods for property, plant and equipment, based on the above policies, are as follows:

Asset Type	Number of Years
Machinery and equipment	10 to 20
Buildings	20
Leasehold and land improvements	2 to 5 or lease term, whichever
	is shorter
Office furniture, fixtures and equipment	3 to 10
Transportation equipment	4 to 5

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

The estimated useful lives of property, plant and equipment are reviewed, and adjusted if appropriate, at the end of each reporting period.

Construction-in-progress (CIP) pertains to properties under construction and is stated at cost. Cost includes costs of construction, labor and other direct costs. CIP is not depreciated until such time that the relevant assets are completed and available for operational use.

Fully depreciated assets are retained in the accounts until these are no longer in use and no further charge for depreciation and amortization is made in respect of those assets.

An item of property, plant and equipment is derecognized upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the item) is included in the interim consolidated statements of comprehensive income in the year the item is derecognized.

#### **Investment Properties**

Investment properties, accounted for under the fair value model, are property held either to earn rental income or for capital appreciation or for both, but not for sale in the ordinary course of business, use in the production or supply of goods or services or for administrative purposes.

Investment properties are measured initially at acquisition cost, including transaction costs. Subsequently, investment properties are stated at fair value as determined by independent appraisers on an annual basis. The carrying amounts recognized in the interim consolidated statements of financial position reflect the prevailing market conditions at the end of each reporting period.

Any gain or loss resulting from either a change in the fair value or the sale of an investment property is immediately recognized in the consolidated statements of comprehensive income.

No depreciation charges are recognized on investment properties accounted for under the fair value method.

Investment properties are derecognized upon disposal or when permanently withdrawn from use and no future economic benefit is expected from its disposal.

Rental income and operating expenses from investment properties are reported as part of "Other operating income" and "Operating expenses," respectively, in the interim consolidated statements of comprehensive income.

Transfers are made to investment properties when, and only when, there is a change in use, evidenced by ending of owner-occupation, commencement of an operating lease to another party or ending of construction or development. For a transfer from investment property to owner-occupied property, the deemed cost for subsequent accounting is the fair value at the date of change in use. If owner-occupied property becomes an investment property, the Company accounts for such property in accordance with the policy stated under property, plant and equipment up to the date of change in use.

#### **Impairment of Nonfinancial Assets**

Nonfinancial assets consisting of property, plant and equipment, right-of-use asset, computer software, project development cost and other nonfinancial assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. If any such indication exists and where the carrying amount of an asset exceeds its recoverable amount, the asset or cash-generating unit is written down to its recoverable amount. The estimated recoverable amount is the higher of an asset's fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of time value of money and the risks specific to the asset.

For an asset that does not generate largely independent cash inflows, the recoverable amount is determined for the cash-generating unit to which the asset belongs. Impairment losses are recognized in the consolidated statements of comprehensive income.

An assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in the interim consolidated statements of comprehensive income unless the asset is carried at revalued amount, in which case, the reversal is treated as a revaluation increase.

After such a reversal, the depreciation charge is adjusted in future periods to allocate the asset's revised carrying amount, less any residual value, on a systematic basis over remaining useful life.

#### **Equity**

Capital Stock and Additional Paid-in Capital (APIC). Capital stock is measured at par value for all shares issued. Proceeds and/or fair value of considerations received in excess of par value, if any, are recognized as APIC. Incremental costs incurred directly attributable to the issuance of new shares are recognized in equity as deduction from proceeds, net of tax. Unpaid subscriptions are recognized as a reduction of subscribed capital shares.

*OCI*. OCI comprises of items of income and expense that are not recognized in profit or loss for the year in accordance with PFRS. OCI of the Company pertains to revaluation reserve on property, plant and equipment and remeasurement gains and losses on retirement liability.

Retained Earnings (Deficit). Retained earnings (deficit) represents the accumulated net income or losses, net of any dividend declaration.

Retained earnings may also include effect of changes in accounting policy as may be required by the standard's transitional provisions.

#### Earnings (loss) per Share

The Company presents basic and diluted earnings (loss) per share. Basic earnings (loss) per share is calculated by dividing the profit attributable to equity holders of the Company by the weighted average number of common shares outstanding during the year, excluding common shares purchased by the Company and held as treasury shares, if any. Diluted earnings per share is calculated in the same manner, adjusted for the effects of all the dilutive potential common shares.

#### Revenue Recognition

The Company is engaged in the growing, production and distribution of chicken broilers, either as live or dressed; manufacture and distribution of animal feeds, animal health and nutritional products, and feed supplements and production of day—old chicks and pullets.

Revenue from sale of live or dressed chicken, animal feeds, animal health and nutritional products, and feed supplements and day-old chicks is recognized at the point in time when control of the asset is transferred to the customer, generally on delivery. The normal credit term is 30 to 90 days upon delivery.

The Company considers whether there are other promises in the contract that are separate performance obligations to which a portion of the transaction price needs to be allocated. In determining the transaction price, the Company considers the effects of variable consideration, the existence of significant financing components, noncash consideration, and consideration payable to the customer (if any).

The variable consideration is estimated at contract inception and constrained until it is highly probable that a significant revenue reversal in the amount of cumulative revenue recognized will not occur when the associated uncertainty with the variable consideration is subsequently resolved.

#### Rights of Return

For sale of animal feeds, certain contracts provide a customer with a right to return the goods within a specified period. The Company uses the expected value method to estimate the goods that will not be returned because this method best predicts the amount of variable consideration to which the Company will be entitled. The requirements in PFRS 15 on constraining estimates of variable consideration are also applied in order to determine the amount of variable consideration that can be included in the transaction price. For goods that are expected to be returned, instead of revenue, the Company recognizes a refund liability. A right of return asset (and corresponding adjustment to cost of sales) is also recognized for the right to recover products from a customer.

#### **Contract Balances**

#### Contract Assets

A contract asset is the right to consideration in exchange for goods or services transferred to the customer. If the Company performs by transferring goods or services to a customer before the customer pays consideration or before payment is due, a contract asset is recognized for the earned consideration that is conditional.

#### Trade receivables

A receivable represents the Company's right to an amount of consideration that is unconditional (i.e., only the passage of time is required before payment of the consideration is due). Refer to accounting policies of financial assets in financial instruments – initial recognition and subsequent measurement.

#### Contract Liabilities

A contract liability is the obligation to transfer goods or services to a customer for which the Company has received consideration (or an amount of consideration is due) from the customer. If a customer pays consideration before the Company transfers goods to the customer, a contract liability is recognized when the payment is made, or the payment is due (whichever is earlier). Contract liabilities are recognized as revenue when the Company performs under the contract.

As of March 31, 2020, the Company does not have contract assets and contract liabilities.

#### Right of Return Assets

Right of return asset represents the Company's right to recover the goods expected to be returned by customers. The asset is measured at the former carrying amount of the inventory, less any expected costs to recover the goods, including any potential decreases in the value of the returned goods. The Company updates the measurement of the asset recorded for any revisions to its expected level of returns, as well as any additional decreases in the value of the returned products.

#### Refund Liabilities

A refund liability is the obligation to refund some or all of the consideration received (or receivable) from the customer and is measured at the amount the Company ultimately expects it will have to return to the customer. The Company updates its estimates of refund liabilities (and the corresponding change in the transaction price) at the end of each reporting period. Refer to above accounting policy on variable consideration.

As of March 31, 2020, the Company's estimated right of return assets and refund liabilities is not material.

Rentals. Revenue from operating leases is recognized on a straight-line basis over the lease term.

*Interest.* Interest income is recognized as the interest accrues taking into account the effective yield on the assets.

Other Income. Other income is recognized when earned. Prior to January 1, 2018, revenue is recognized to the extent that the economic benefits will flow to the Company and the amount of the revenue can be reliably measured. Revenue is measured at the fair value of the consideration received, excluding discounts and rebates. The following specific recognition criteria must also be met before revenue is recognized.

*Sale of Goods*. Revenue is recognized when the risk and rewards of ownership of the goods have passed to the buyer.

*Tolling.* Revenue is recognized when the performance of contractually agreed tasks have been substantially rendered.

#### Cost and Expense Recognition

Costs and expenses are recognized in the interim consolidated statements of comprehensive income upon consumption of goods, utilization of the services or at the date these are incurred.

Interest expense is reported on an accrual basis and is recognized using the effective interest method.

#### Leases

Starting January 1, 2019, the Company adopted PFRS 16.

The Company assesses at contract inception whether a contract is, or contains, a lease. That is, if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

*Company as a Lessee*. The Company applies a single recognition and measurement approach for all leases, except for short-term leases. The Company recognizes lease liabilities to make lease payments and right-of-use assets representing the right to use the underlying assets.

Right-of-use assets. The Company recognizes right-of-use assets at the commencement date of the lease (i.e., the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated amortization and impairment losses, and adjusted for any remeasurement of lease liabilities. The cost of right-of-use assets includes the amount of lease liabilities recognized, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received. Right-of-use assets are amortized on a straight-line basis over the shorter of the lease term and the estimated useful lives of the assets.

If ownership of the leased asset transfers to the Company at the end of the lease term or the cost reflects the exercise of a purchase option, amortization is calculated using the estimated useful life of the assets.

The amortization periods for the right-of-use asset, based on the above policies, are as follows:

Asset Type	Number of Years
Right-of-use asset - transportation equipment	5
Right-of-use asset - buildings	2 to 5
Right-of-use asset – machineries	2 to 3

Lease liabilities. At the commencement date of the lease, the Company recognizes lease liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised by the Company and payments of penalties for terminating a lease, if the lease term reflects the Company exercising the option to terminate. The variable lease payments that do not depend on an index or a rate are recognized as expense in the period on which the event or condition that triggers the payment occurs.

In calculating the present value of lease payments, the Company uses the incremental borrowing rate at the lease commencement date if the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the in-substance fixed lease payments or a change in the assessment to purchase the underlying asset.

Short-term leases and leases of low-value assets. The Company applies the short-term lease recognition exemption to its short-term leases of machinery and equipment (i.e., those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). It also applies the leases of low-value assets recognition exemption to leases of office equipment that are considered of low value. Lease payments on short-term leases and leases of low-value assets are recognized as expense on a straight-line basis over the lease term.

## **Employee Benefits**

*Short-term benefits*. The Company provides short-term benefits to its employees in the form of basic pay, 13th month pay, bonuses, employer's share on government contribution, and other short-term benefits.

Retirement Benefits. The Company has a partially funded, noncontributory retirement plan, administered by trustees, covering their permanent local employees. Costs of retirement benefits are actuarially determined using the projected unit credit method. This method reflects service rendered by employees to the date of valuation and incorporates assumptions concerning employees' projected salaries.

The Company recognizes service costs, comprising of current service costs, past service costs, gains and losses on curtailments and non-routine settlements; and net interest expense or income in the consolidated statements of comprehensive income.

Past service costs are recognized in profit or loss on the earlier of the date of the plan amendment or curtailment; and the date that the Company recognizes restructuring-related costs.

Net interest on the net retirement liability or asset is the change during the period in the net retirement liability or asset that arises from the passage of time which is determined by applying the discount rate based on government bonds to the net retirement liability or asset. Net interest is calculated by applying the discount rate to the net defined benefit liability or asset.

Remeasurements comprising actuarial gains and losses, return on plan assets and any change in the effect of the asset ceiling (excluding net interest on defined benefit liability) are recognized immediately in OCI in the period in which they arise. Remeasurements are not reclassified to profit or loss in subsequent periods.

Plan assets are assets that are held in trust and managed by a trustee bank. Plan assets are not available to the creditors of the Company, nor can they be paid directly to the Company. The fair value of the plan assets is based on the market price information. When no market price is available, the fair value of plan assets is estimated by discounting expected future cash flows using a discount rate that reflects both the risk associated with the plan assets and the maturity or expected disposal date of those assets (or, if they have no maturity, the expected period until the settlement of the related obligations). If the fair value of the plan assets is higher than the present value of the defined benefit obligation, the measurement of the resulting defined benefit asset is limited to the present value of economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

The defined benefit asset or liability is the aggregate of the present value of the defined benefit obligation and the fair value of plan assets on which the liabilities are to be settled directly. The present value of the defined benefit liability is determined by discounting the estimated future cash outflows using interest rate on government bonds that have terms to maturity approximating the terms of the related retirement liability.

Actuarial valuations are made with sufficient regularity that the amounts recognized in the interim consolidated financial statements do not differ materially from the amounts that would be determined at the reporting date.

### **Income Taxes**

*Current tax.* Current tax is the expected tax payable on the taxable income for the year, using tax rate enacted or substantively enacted at the reporting date.

*Deferred tax.* Deferred tax is provided on all temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognized for all taxable temporary differences. Deferred tax assets are recognized for all deductible temporary differences and carry forward benefits of the excess of minimum corporate income tax (MCIT) over the regular corporate income tax (RCIT) and net operating loss carryover (NOLCO), to the extent that it is probable that future taxable profit will be available against which the deductible temporary differences, excess MCIT and NOLCO can be utilized.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient future taxable profit will be available to allow all or part of the deferred income tax assets to be utilized.

Deferred tax assets and liabilities are measured at the tax rate that are expected to apply to the period when the asset is realized or the liability is settled, based on tax rate (and tax laws) in effect at the reporting date.

Deferred tax assets and liabilities are offset, if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

### Foreign Currency Transactions

The Company determines its own functional currency and items included in the consolidated financial statements are measured using that functional currency. Transactions in foreign currencies are initially recorded in the functional currency exchange rate ruling at the transaction date.

Monetary assets and liabilities denominated in foreign currencies are retranslated at the functional currency rate of exchange ruling at the reporting date. All differences are taken to the interim consolidated statements of comprehensive income. Nonmonetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions. Nonmonetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined.

### **Related Party Transactions**

Related party relationship exists when one party has the ability to control, directly, or indirectly through one or more intermediaries, or exercise significant influence over the other party in making financial and operating decisions. Such relationships also exist between and/or among entities which are under common control with the reporting entity, or between, and/or among the reporting entity and its key management personnel, directors or its stockholders. In considering each possible related party relationship, attention is directed to the substance of the relationship, and not merely to the legal form.

### Provisions and Contingencies

Provisions for legal claims are recognized when the Company has a present legal or constructive obligation as a result of past events; it is more likely than not that an outflow of resources will be required to settle the obligation; and the amount can be reliably estimated. Restructuring provisions comprise lease termination penalties and employee termination payments. Provisions are not recognized for future operating losses.

Provisions are measured at the present value of the expenditures expected to be required to settle the obligation using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the obligation. The increase in the provision due to passage of time is recognized as interest expense.

Provisions are reviewed at the end of each reporting year and adjusted to reflect the current best estimate.

Contingent liabilities are not recognized in the interim consolidated financial statements. These are disclosed in the notes to interim consolidated financial statements unless the possibility of an outflow of resources embodying economic benefits is remote. A contingent asset is not recognized in the interim consolidated financial statements but disclosed in the notes to interim consolidated financial statements when an inflow of economic benefits is probable.

## **Events After the Reporting Date**

Post year-end events that provide additional information about the Company's financial position at the end of reporting year (adjusting events) are reflected in the interim consolidated financial statements. Post year-end events that are non-adjusting events are disclosed in the notes to interim consolidated financial statements when material.

## Segment Reporting

Operating segments are components of the Company: (a) that engage in business activities from which they may earn revenue and incur expenses (including revenues and expenses relating to transactions with other components of the Company); (b) whose operating results are regularly reviewed by the Company's senior management, its chief operating decision maker, to make decisions about resources to be allocated to the segment and assess its performance; and (c) for which discrete financial information is available.

For purposes of management reporting, the Company's operating businesses are organized and managed separately based on the nature of the business segment, with each business representing a strategic business segment.

### 3. Significant Judgment, Accounting Estimates and Assumptions

The preparation of the Company's interim consolidated financial statements requires management to make judgment, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities and disclosure of contingent liabilities, at the end of the reporting period. However, uncertainty about these assumptions and estimates could result in outcome that could require a material adjustment to the carrying amount of the asset or liability affected in the future.

### Judgment

In the process of applying the Company's accounting policies, management has made the following judgment, apart from those involving estimations, which has the most significant effect on the amounts recognized in the interim consolidated financial statements:

Determination of Operating Segments. Determination of operating segments is based on the information about components of the Company that management uses to make decisions about the operating matters. Operating segments use internal reports that are regularly reviewed by the Company's chief operating decision maker, which is defined to be the Company's BOD, in order to allocate resources to the segment and assess its performance. The Company reports separate information about an operating segment that meets any of the following quantitative thresholds: (a) its reported revenue, including both sales to external customers and intersegment sales or transfers, is 10% or more of the combined revenue, internal and external, of all operating segments; (b) the absolute amount of its reported profit or loss is 10% or more of the greater, in absolute amount, of (i) the combined reported profit of all operating segments that did not report a loss and (ii) the combined reported loss of all operating segments that reported a loss; and (c) the assets of the segment are 10% or more of the combined assets of all operating segments.

The Company has three reportable operating segments which are its foods, feeds and farms segments, and one geographical segment as the Company's operations are located in the Philippines. The Company operates and derives all its revenue from domestic operations. Thus, no further disclosures of geographical segments are necessary.

Assessment of Legal Contingencies. The estimate of the probable costs for the resolution of possible claims have been developed in consultation with outside counsel handling the Company's defense in these matters and is based upon an analysis of potential results.

There are on-going litigations filed against the Company and its subsidiaries that management believes would not have a material adverse impact on the Company's financial condition and results of operations.

Impairment testing of Insurance Claims Receivable. As discussed in Note 7, the Company has an outstanding claim for typhoon damages from an insurance company. The Company's claim is now subject of a court proceeding that is currently ongoing. The determination of whether the insurance claims receivable is realizable requires significant judgment by management. For purposes of ECL, the Company is also required to estimate the amount and timing of the future cash inflows from the resolution of this case as well the related effective interest rate used to discount the cashflows.

Management and its legal counsel believe that the ongoing litigation on the remaining claims will not result in any significant adverse impact on the Company's financial condition and results of operations.

Capitalization of Development Costs. Careful judgment by management is applied when deciding whether the recognition requirements for development costs relating to the Company's aqua feeds and aqua culture projects, in contrast with research, have been met. This is necessary as the economic success of any product development is uncertain and may be subject to future technical problems at the time of recognition. Judgments are based on the information available at the end of each reporting period. In addition, all internal activities related to the research and developments of new products are continuously monitored by the Company's management. The Company has stopped developing aqua feeds and aqua culture projects.

Project development costs as at March 31, 2020 and December 31, 2019 amounting to P31.4 million was fully provided with allowance for impairment losses (see Note 9).

Classification of Property. The Company classifies its property as owner-occupied based on its current intentions where the property will be used. When the property is held for capital appreciation or when management is still undecided as to its future use, land is classified as investment property. Property used in operations are classified as owner-occupied property and included as part of property, plant and equipment.

### **Estimates and Assumptions**

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are described below. The Company based its assumptions and estimates on parameters available when the interim consolidated financial statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising that are beyond the control of the Company. Such changes are reflected in the assumptions when they occur.

Determination of Impairment Losses on Trade and Other Receivables. Starting January 1, 2018, the Company uses a provision matrix to calculate ECLs for receivables. The provision rates are based on days past due.

The provision matrix is initially based on the Company's historical observed default rates. The Company will calibrate the matrix to adjust the historical credit loss experience with forward-looking information. To search the most relevant macroeconomic variable with a strong linear relationship on the past due behavior of the portfolio, regression analysis was applied to the following: inflation, unemployment, movement of Philippine peso against the US dollar, percentage change in gross domestic product and consumer price index. Among these factors, the forward-looking information on inflation was determined to have a strong and symmetrical relationship with the past due behavior of the Company's trade receivable portfolio. For instance, if forecast economic conditions (i.e., inflation) are expected to deteriorate over the next year which can lead to an increased number of defaults, the historical default rates are adjusted. At every reporting date, the historical observed default rates are updated and changes in the forward-looking estimates are analyzed.

The assessment of the correlation between historical observed default rates, forecast economic conditions and ECL is a significant estimate. The amount of ECL is sensitive to changes in circumstances and of forecast economic conditions. The Company's historical credit loss experience and forecast of economic conditions may also not be representative of customer's actual default in the future. The information about the ECL on the Company's receivables is disclosed in Note 7.

Prior to January 1, 2018, allowance is made for specific accounts, where objective evidence of impairment exists. The Company evaluates these accounts based on available facts and circumstances, including, but not limited to, the length of the Company's relationship with the customers, the customers' current credit status, average age of accounts, collection experience, and historical loss experience. The Company reviews the age and status of receivables and identifies accounts that are to be provided with allowance on a continuous basis.

The Company recognized provision for impairment losses on trade and other receivables amounting to \$\mathbb{P}2.6\$ million and \$P0.6\$ million for the three months period ended March 31, 2020 and 2019, respectively, (see Note 7 and 19).

The carrying value of trade and other receivables amounted to P1,542.5 million and P1,451.8 million as at March 31, 2020 and December 31, 2019, respectively. Allowance for impairment losses on trade and other receivables as at March 31, 2020 and December 31, 2019 amounted to P313.5 million and P310.9 million, respectively (see Note 7).

Estimating Fair Value of Biological Assets. The fair values of the Company's livestock are based on the most reliable estimate of market prices at the point of harvest.

The following table provides a description of the various biological asset types, shows the valuation techniques used in measuring Level 3 fair values, as well as the significant unobservable inputs used. Refer to Note 2 for further detail on Level 3 fair value measurement.

Inter-relationship

			between key unobservable inputs and
		Significant	fair
Description	Valuation technique	unobservable inputs	value measurement
Day-old chicks – these are hatched from eggs with hatching period of 21 days.	Income approach. The valuation model considers the net cash flows expected to be generated from the sale of day-old chicks. The cash flow projections include specific estimates for the hatching period. The valuation model also considers the hatchability rate. Due to the short hatching period, discounting is generally ignored.	Inclusive of:  Estimated future sale price of day-old chicks.  Estimated gross margin based on forecasted sales.  Estimated hatchability rate.  Estimated costs to be incurred in the hatching process.	The estimated fair value would increase (decrease) if:  the estimated sale price was higher (lower);  the estimated cash inflows based on forecasted sales were higher (lower);  the estimated hatchability rate was higher (lower); or  the estimated costs to be incurred in the hatching process were lower (higher).
Growing broilers – these are grown from chicks for a period of 30 days	Income approach. The valuation model considers the net cash flows expected to be generated from the sale of fully-grown broilers as dressed chickens. The cash flow projections include specific estimates for the volume of harvest considering the mortality rates. Due to the short growing period of chicks into broilers, discounting is generally ignored.	Inclusive of:  Estimated future sale price of dressed chicken.  Estimated gross margin based on forecasted sales.  Estimated mortality rate.  Estimated costs to be incurred in the growing process.	The estimated fair value would increase (decrease) if:  the estimated sale price was higher (lower);  the estimated cash inflows based on forecasted sales were higher (lower);  the estimated mortality rate was lower (higher); or  the estimated costs to be incurred in the growing process were lower (higher).

Determination of NRV of Inventories. The Company, in determining the NRV of inventories, considers any adjustments for obsolescence which is generally 100% allowance on inventories that are damaged or expired or a certain percentage if their selling prices have declined. The amount and timing of recorded expenses for any period would differ if different judgments were made or different estimates were utilized. Inventories are affected by price changes in critical ingredients which are imported and in different market segments of agri-business relating to poultry breeding, feeds and animal health products. An increase in allowance for inventory obsolescence and market decline would increase recorded operating expense and decrease current assets.

Inventories carried at lower of costs or NRV as at March 31, 2020 and December 31, 2019 amounted to ₱628.2 million and ₱566.7 million, respectively. Allowance for inventory obsolescence as at March 31, 2020 and December 31, 2019 amounted ₱4,039 and ₱4,039, respectively, (see Note 8).

Revaluation of Property, Plant and Equipment (Excluding Transportation Equipment) and Investment Properties. The Company carries its investment properties at fair value, with changes in fair value being recognized in the consolidated statements of comprehensive income. In addition, the Company measures property, plant and equipment (excluding transportation equipment) at revalued amounts, with changes in fair value being recognized in OCI. For machinery and equipment, buildings, land improvements, office furniture, fixtures and equipment and leasehold improvements, a valuation methodology based on cost reproduction approach was used, as there is a lack of comparable market data because of the nature of the properties.

The Company's land, which are classified as part of property, plant and equipment and investment properties, are valued by reference to transactions involving properties of a similar nature, location and condition.

In determining the appraised values of the property, plant and equipment and investment properties, the Company hired an independent firm of appraisers as at December 31, 2019 and 2018, respectively. In order to arrive at a reasonable valuation, the appraisers personally inspected the properties, requested information from reputable sources and considered the following: (a) utility and market value of the land; (b) cost of reproduction of the replaceable property; (c) current prices for similar used property in the second hand market; (d) age, condition, past maintenance, and present and prospective serviceability in comparison with new assets of like kind; (e) accumulated depreciation; and, (f) recent trend and development in the industry concerned.

The fair values of the property, plant and equipment (except for land) and the building under investment properties were arrived at using the Cost of Reproduction Approach. Under this approach, the most significant inputs are estimates of the current cost of reproduction of the replaceable property in accordance with the current market prices for materials, labor, manufactured equipment, contractor's overhead and profit and fees, but without prior provision for overtime or bonuses for labor and premiums for materials. Adjustments are then made to reflect depreciation resulting from physical deterioration and obsolescence to arrive at a reasonable valuation which is an unobservable input.

The fair values of the land classified as part of investment properties and under property, plant and equipment was derived using the Sale Comparison Approach. Under this approach, the value of the land is based on the sales and listings of comparable properties registered within the vicinity. This approach requires the establishment of comparable properties by reducing reasonable comparative sales and listings to a common denominator. This is done by adjusting the differences between the subject property to those actual sales and listings regarded as comparable. The properties used as bases of comparison are situated within the immediate vicinity of the subject property. The comparison was premised on factors such as location, size and shape of the land, and time element which are the most significant unobservable inputs on the valuation. Although this input is subjective, management considers that the overall valuation would not be materially affected by reasonable and possible alternative assumptions.

Fair market value is defined as the highest price in terms of money which a property will bring if exposed for sale in the open market, allowing reasonable time to find a purchaser who buys with knowledge of all the uses to which it is adapted and for which it is capable of being used.

The appraiser also considered the concept of value in use which is based on the highest and most profitable continuous use or that which may reasonably be expected to produce the greatest net return over a given period of time.

In December 2019 and 2018, the Company's investment properties were re-appraised by an independent firm of appraisers resulting to an additional fair value gain of \$\mathbb{P}\$158.3 million and \$\mathbb{P}\$83.4 million, respectively (see Note 11).

The carrying value of property, plant and equipment amounted to \$\mathbb{P}940.1\$ million and \$\mathbb{P}924.9\$ million as at March 31, 2020 and December 31, 2019, respectively (see Note 10). The carrying value of investment properties amounted to \$\mathbb{P}804.9\$ million and \$\mathbb{P}802.3\$ million as at March 31, 2020 and December 31, 2019 respectively (see Note 11).

Estimation of Useful Lives of Property, Plant and Equipment (Except Land and Construction in Progress), Right-of-Use Asset and Computer Software. The Company reviews annually the estimated useful lives of property, plant and equipment (except land), right-of-use asset and computer software based on expected asset's utilization, market demands and future technological development consistent with the Company's pursuit of constant modernization of the equipment fleet to ensure the availability, reliability and cost-efficiency of the equipment. It is possible that the factors mentioned may change in the future, which could cause a change in estimated useful lives. A reduction in estimated useful lives could cause a significant increase in depreciation and amortization of property, plant and equipment, right-of-use asset and computer software.

The carrying amount of property, plant and equipment, right-of-use asset and computer software as at March 31, 2020 and December 31, 2019, are as follows:

	Unaudited	Audited
	<b>March 2020</b>	December 2019
Property, plant and equipment* (see Note 10)	₽ 553,379,822	₽523,318,623
Right-of-use asset	167,650,861	187,664,899
Computer software (see Note 9)	7,027,012	7,540,538
	P 728,057,695	₽718,524,060

<sup>\*</sup>Excluding the carrying amount of land amounting to P386.8 million and P386.8 million as at March 31, 2020 and December 31, 2019, respectively and construction in progress amounting to P13.6 million and P14.8 million as at March 31, 2020 and December 31, 2019.

Leases - Estimating the incremental borrowing rate. The Company cannot readily determine the interest rate implicit in the lease, therefore, it uses its incremental borrowing rate (IBR) to measure lease liabilities. The IBR is the rate of interest that the Company would have to pay to borrow over a similar term, and with a similar security, the funds necessary to obtain an asset of a similar value to the right-of-use asset in a similar economic environment. The IBR therefore reflects what the Company 'would have to pay which requires estimation when no observable rates are available or when they need to be adjusted to reflect the terms and conditions of the lease. The Company estimates the IBR using observable inputs when available and is required to make certain entity-specific estimates.

The Company's lease liabilities amounted to \$\mathbb{P}\$173.9 million and \$\mathbb{P}\$193.9 million as of March 31, 2020 and December 31, 2019, respectively (see Note 25).

Assessment of Impairment of Nonfinancial Assets. The Company assesses at the end of each reporting period whether there is any indication that an asset may be impaired.

In assessing whether there is any indication that an asset may be impaired, the Company considers the external and internal sources of information. External sources of information include but are not limited to unexpected significant decline in market value and any other significant changes with an adverse effect on the Company, whether it had taken place during the period or will take place in the near future in the market, economic or legal environment in which the entity operates or in the market to which the asset is dedicated. Internal sources of information include evidence of obsolescence or physical damage on an asset, significant changes with an adverse effect on the Company whether it had taken place during the period, or are expected to take place in the near future, to the extent to which, or in a manner in which, an asset is used or is expected to be used, and any other evidence that indicates that the economic performance of an asset is, or will be, worse than expected.

The aggregate carrying value of property, plant and equipment, right-of-use asset and computer software as at March 31, 2020 and December 31, 2019 amounted to ₱1,114.8 million and ₱1,120.1 million (see Notes 9 and 10).

Estimation of Retirement Benefits. The cost of the defined benefit pension plan and the present value of the pension obligation are determined using actuarial valuations. An actuarial valuation involves making various assumptions that may differ from actual developments in the future. These include the determination of the discount rate, future salary increases, mortality rates and future pension increases. Due to the complexities involved in the valuation and its long-term nature, a defined benefit obligation is highly sensitive to changes in these assumptions. All assumptions are reviewed at each reporting date.

The parameter most subject to change is the discount rate. In determining the appropriate discount rate, management considers the interest rates of government bonds. The mortality rate is based on publicly available mortality tables for the Philippines. Those mortality tables tend to change only at intervals in response to demographic changes. Future salary increases and pension increases consider historical rate increases as well as expected future inflation rates.

Further details about pension obligations are provided in Note 20.

The estimated present value of defined benefit obligation amounted to \$\mathbb{P}96.2\$ million and \$\mathbb{P}95.3\$ million as at March 31, 2020 and December 31, 2019 while fair value of plan assets amounted to \$\mathbb{P}3.8\$ million as at March 31, 2020 and December 31, 2019 (see Note 20).

Realizability of Deferred Tax Assets. The Company's assessment on the recognition of deferred tax assets on nondeductible temporary differences is based on the forecasted taxable income of the following reporting period. This forecast is based on the Company's past results and future expectations on revenues and expenses.

No deferred tax assets were recognized on certain deductible temporary differences and carryforward benefits of MCIT with income tax effect amounting to \$\mathbb{P}1.2\$ million as at March 31, 2020 and December 31, 2019, respectively (see Note 21). Management has assessed that it may not be probable that future taxable profit will be available in the near future against which these deferred tax assets can be utilized.

Deferred tax assets recognized by the Company amounted to \$\text{P125.6}\$ million and \$\text{P126.2}\$ million as at March 31, 2020 and December 31, 2019, respectively (see Note 21).

### 4. Deconsolidation of a Subsidiary

On July 26, 2017, the BOD and stockholders of PFCI approved the shortening of the corporate life of PFCI until March 31, 2019. PFCI which has ceased operations since 2005, was placed under the liquidation process. The Company deconsolidated PFCI and recognized a gain of P28.2 million on deconsolidation.

## 5. Segment Reporting

## **Business Segments**

For management purposes, the Company is organized and managed separately according to the nature of products and services provided, with each segment representing a strategic business unit that offers different products and serves different markets.

The industry segments where the Company operates are as follows:

- a. The Food segment is engaged in the growing, production and distribution of chicken broilers, either as live or dressed. Its products are distributed to wet markets and supermarkets.
- b. The Feeds segment caters to the feed requirement of the poultry growers' industry. It is engaged in the manufacture and distribution of animal feeds, animal health and nutritional products, and feed supplements.
- c. The Farms segment is involved in the production of day-old chicks and pullets.
- d. The Corporate and Others segment includes general and corporate income and expense items which are not specifically identifiable to a particular segment.

## Segment Assets and Liabilities

Segment assets and liabilities include all operating assets used by a segment and consist principally of operating cash, receivables, inventories and property, plant and equipment. Segment liabilities include all operating liabilities and consist principally of accounts, wages, taxes currently payable and accrued liabilities. Segment assets and liabilities do not include deferred tax assets and liabilities.

## **Intersegment Transactions**

Segment revenues, expenses and performance include sales and purchases between business segments and between geographical segments. Such sales and purchases are eliminated in consolidation. The Company generally accounts for intersegment sales and transfers at cost.

## Segment Financial Information

The segment financial information is presented as follows (in thousands):

	March 31, 2020 (Unaudited)					
				Corporate		
	Foods	Feeds	Farms	& Others	Eliminations	Consolidated
REVENUES						
Sale of goods, net of discount	₽ 1,002,093	₽ 1,165,812	₽ 170,089	₽–	₽-	₽ 2,337,994
Fair value adjustment on biological						
Assets	_	_	_	_	_	_
	P1,002,093	P1,165,812	P170,089	₽-	<b>P</b> –	₽ 2,337,994
COST AND OTHER						
OPERATING						
EXPENSES						
Cost of goods sold						
excluding depreciation	900,531	883,738	233,265	_	_	2,017,534
Operating expenses	,	,				,. ,.
excluding depreciation	6,002	14,396	_	113,896	_	134,294
Depreciation and						
amortization	1,084	17,580	91	22,003	-	8
Other operating income	_	(3,702)	_	(1,573)	-	(5,275)
-	907,617	912,012	233,356	134,326	_	2,187,311
				•		
SEGMENT OPERATING PROFIT						
(LOSS)	₽ 94,476	P 253,800	(P 63,267)	(P 134,326)	₽-	P 150,683
Other charges -net						(17,692)
Income before income tax						132,992
Tax expense						(39,897)
Net income						P93,095
					_	•
ASSETS AND LIABILITIES						
Segment assets	₽ 890,757	₽ 2,005,658	₽ 250,532	P 1,186,226	₽-	P 4,333,173
Segment liabilities	P 109,032	P 1,259,350	P 41,651	₽ 1,167,572	₽-	₽ 2,577,605
OTHER INFORMATION						
Capital expenditures	P 2,794	₽ 11,068	₽-	₽ 12,932	₽-	₽ 26,794
Non-cash expenses other than						
depreciation and						
impairment losses	₽-	P859	₽-	P711	₽-	₽1,570
	-	2-067		2-711	-	2-1,070

	March 31, 2019 (Unaudited)					
	Corporate					
	Foods	Feeds	Farms	& Others	Eliminations	Consolidated
REVENUES						
Sale of goods, net of discount	₽922,163	₽861,459	₽77,112	₽-	₽-	₽1,860,733
Fair value adjustment on biological						
Assets	-	-	-	-	-	_
	₽922,163	₽861,459	₽77,112	₽–	₽–	₽1,860,733
COST AND OTHER OPERATING						
EXPENSES						
Cost of goods sold	994,912	790,279	84,375			1,869,566
excluding depreciation	994,912	790,279	84,373	-	-	1,809,500
Operating expenses	31,927	45 220		57,077		134,323
excluding depreciation	31,927	45,320	-	57,077	-	134,323
Depreciation and amortization	1.046	14.220	91	2 (20		10.006
	1,046	14,320	91	3,638	_	19,096
Other operating income	-	(2,967)	-	(4,457)		(7,424)
	1,027,885	846,952	84,466	56,258	-	2,015,561
SEGMENT OPERATING PROFIT						
(LOSS)	(P105,722)	₽14,507	(P7,354)	(P56,258)	_	(P154,827)
Other charges -net	(1-105,722)	1-11,507	(1-7,551)	(150,250)		(18,540)
Income before income tax					_	(173,368)
Tax expense						(173,308)
Net income					_	
Net income					_	(P 172,699)
ASSETS AND LIABILITIES	D402.005	D1 520 155	D220 F05	D1 702 662	D.	D4 124 510
Segment assets	₽482,995	₽1,530,155	₽338,705	₽1,782,662	₽_	P4,134,518
Segment liabilities	₽378,732	P143,233	₽900	₽ 2,269,925	₽_	₽2,792,790
OTHER INFORMATION						
Capital expenditures	₽6,627	₽19,769	₽	₽10,822	₽–	₽37,218
Non-cash expenses other than			·		·	
depreciation and						
impairment losses	₽–	₽–	₽–	₽–	₽-	₽-

Currently, the Company's operation is only in the Philippines, hence it has no geographical segment. The Company, however, has manufacturing plants in different regions of the country.

### 6. Cash

This account consists of:

	Unaudited	Audited
	<b>March 2020</b>	December 2019
Cash on hand	P 3,101,690	₽2,861,645
Cash in banks	173,859,621	176,783,745
	₽ 176,961,311	₽179,645,390

Cash in banks earn interest at prevailing bank deposit interest rates of 0.1% to 0.5% in March 2020, March 2019 and December 2019. Interest income on cash in banks amounted to 20.002 and 20.002 a

### 7. Trade and Other Receivables

This account consists of:

	Unaudited	Audited
	<b>March 2020</b>	December 2019
Trade (Note 22)	₽1,073,112,019	₽1,168,380,954
Advances to:		
Suppliers	400,674,398	214,063,243
Officers and employees (Note 22)	13,551,222	12,276,664
Nontrade (Note 22)	197,762,980	197,102,414
Insurance claims receivable	155,171,065	155,171,065
Others	15,680,314	15,693,972
	1,855,951,998	1,762,688,312
Allowance for impairment losses	(313,465,849)	(310,900,898)
	P1,542,486,149	₽1,451,787,414

Trade receivables are usually due within 30 to 90 days and are noninterest bearing.

Advances to suppliers pertain to advance payments on purchases of goods and services to be purchased in the Company's normal course of business. These goods and services are expected to be delivered within a year.

Advances to officers and employees are unsecured, noninterest-bearing and subject to salary deduction or liquidation for a specified period of time of about one year (see Note 22).

Nontrade receivables comprise mainly of receivables arising from incidental income of the Company such as tolling, rentals, hatching, hauling and laboratory analysis charges. These are settled within 30-90 days and are noninterest bearing.

The Company has an outstanding claim for typhoon damages from Charter Ping An Insurance Corporation. Pursuant to the Insurance Code, the Company is entitled to interest on its claim at a rate twice the ceiling prescribed by the Monetary Board beginning March 12, 2010, 90 days from the date the Company has filed the claim. On August 17, 2016, the Company received \$\textstyle{258.9}\$ million as partial settlement. The Company continues to legally pursue the remaining outstanding balance of \$\textstyle{2157.5}\$ million as at March 31, 2020. The court proceedings for the remaining claims were remanded to the Regional Trial Court of Malolos City in accordance with the resolution issued by the Court of Appeals on February 13, 2018. Management and its legal counsel believe that the ongoing litigation on the remaining claims will not result in any significant adverse impact on the Company's financial condition and results of operations.

Other receivables comprise mainly of unsecured and noninterest-bearing short term deposits and claims from Philippine Social Security System.

Movements in the allowance for impairment losses account as at March 31, 2020 and December 31, 2019 are shown below:

Trade	Others	Total
P150,085,476	P160,815,423	P310,900,898
2,564,950	_	2,564,950
₽ 152,650,426	P160,815,423	P 313,465,849
		_
Trade	Others	Total
₽148,603,623	₽139,172,314	₽287,775,937
1,481,853	21,643,109	23,124,961
₽150,085,476	₽160,815,423	₽310,900,898
	P150,085,476 2,564,950 P152,650,426  Trade P148,603,623 1,481,853	P150,085,476         P160,815,423           2,564,950         —           P 152,650,426         P160,815,423           Trade         Others           P148,603,623         P139,172,314           1,481,853         21,643,109

## 8. Inventories and Livestock

## **Inventories**

This account consists of:

	Unaudited	Audited
	<b>March 2020</b>	December 2019
Inventories:		_
Finished goods at NRV	P191,610,500	₽167,731,381
Raw materials and feeds supplement	280,694,234	267,896,005
Supplies and animal health products	43,122,757	47,470,598
	515,427,491	483,097,984
Livestock:		
Day-old chicks	42,379,026	48,994,621
Raw materials	13,735,090	25,469,649
Finished goods	52,235,805	6,869,835
Broilers	4,420,520	2,305,960
	112,770,441	83,640,065
	P628,197,932	₽566,738,049

Inventories are valued at lower of cost and NRV as at March 31, 2020 and December 31, 2019. The cost of finished goods carried at NRV, amounted to P191.6 million and P167.7 million as of March 31, 2020 and December 31, 2019, respectively. Inventories charged to cost of goods sold amounted to P1,764.5 million and P1,635.4 million for the three months period ended March 31, 2020, and 2019, respectively (see Note 16).

Included under livestock are finished goods and raw materials which pertain to dressed chickens and eggs for hatching which are out of scope of PAS 41. They are carried at cost since their respective NRV is higher than cost.

<u>Livestock</u>
The Company's biological assets pertain to its livestock consisting of day-old chicks and broilers.

	Unaudited	Audited
Day-old Chicks	March 2020	December 2019
Opening balance	P48,994,621	₽66,559,169
Increase due to production	265,413,782	926,188,243
Fair value adjustment due to production	_	212,922,640
Decrease due to sales, harvest and mortality	(272,029,376)	(949,707,276)
Fair value adjustment due to sales,		
harvest and mortality		(206,968,155)
	P 42,379,026	<b>£</b> 48,994,621
	Unaudited	Audited
Broilers	March 2020	December 2019
Opening balance	P2,305,960	₽3,405,059
Increase due to production	765,835,062	2,948,648,335
Fair value adjustment due to production	_	266,646,459
Decrease due to sales, harvest and mortality	(763,720,502)	(2,951,999,567)
Fair value adjustment due to sales,	_	
harvest and mortality		(264,394,326)
	P 4,420,520	₽2,305,960

Movements in the allowance for inventory obsolescence account as at March 31, 2020 and December 31, 2019 are shown below:

	Unaudited	Audited
	<b>March 2020</b>	December 2019
Balance at beginning of year/period	<b>P</b> 4,039	₽2,386,863
Reversal	_	(2,382,824)
Provision (Note 16)	_	_
Balance at end of year/period	P4,039	₽4,039

## 9. Right-of-use Assets and Other Assets

## Right-of-use Assets

As at March 31, 2020, movements of right-of-use asset are as follows:

		Right-of-use		
	Right-of-use	asset	Right-of-use	
	asset	Transportation	asset	
	Building	equipment	Machineries	Total
Cost				_
Balance at beginning of year	₽21,455,220	₽73,847,259	₽174,905,773	₽270,208,252
Reclassification	_	_	_	_
Additions	_	_	_	_
Disposals	_	_	_	_
Balance at end of year	21,455,220	73,847,259	174,905,773	270,208,252
<b>Accumulated Amortization</b>				_
Balance at beginning of year	6,426,192	32,390,718	43,726,443	82,543,353
Depreciation	1,841,432	3,597,125	14,575,481	20,014,038
Disposal	_	_	_	_
Balance at end of year	8,267,624	35,987,843	58,301,924	102,557,391
Net carrying amount	₽13,187,596	₽37,859,416	₽116,603,849	₽167,650,861

## Other Current Assets

This account consists of:

	Unaudited	Audited
	<b>March 2020</b>	December 2019
CWT	P 21,907,778	₽59,694,733
Prepayments	18,503,670	12,237,781
Input VAT	3,439,987	3,328,053
	43,851,435	75,260,567
Allowance for impairment losses	(3,091,532)	(3,091,532)
	P40,759,903	₽72,169,035

Prepayments mainly pertain to insurance and bond premiums, among others, which are amortized within a year.

## Other Noncurrent Assets

This account consists of:

	Unaudited	Audited
	<b>March 2020</b>	December 2019
Project development costs	P31,368,396	₽31,368,396
Security deposits	25,001,618	10,559,718
Computer software	7,027,012	7,540,538
	63,397,026	49,468,652
Allowance for impairment losses	(31,368,396)	(31,368,396)
	P32,028,630	₽18,100,256

Project development costs represent expenses incurred on the Company's aqua feeds and aqua culture projects. Based on management's evaluation, these costs may no longer be recoverable.

Accordingly, the project development cost amounting to \$\mathbb{P}31.4\$ million was provided with full valuation allowance as at March 31, 2019 and December 31, 2019.

Security deposits represent rental and other deposits paid by the Company and will be returned at the end of the lease term.

Movements of computer software are as follows:

	Unaudited	Audited
	March 2020	December 2019
Cost		
Balance at beginning of year/period	<b>P</b> 23,867,955	₽22,457,587
Additions	406,000	1,410,368
Balance at end of year/period	24,273,955	23,867,955
Accumulated Depreciation and Amortization		
Balance at beginning of year/period	16,327,417	12,649,315
Depreciation and amortization	919,526	3,678,102
Balance at end of year/period	17,246,943	16,327,417
Net carrying amount	P7,027,012	₽7,540,538

## 10. Property, Plant and Equipment

The composition and movements of this account are presented below:

	March 31, 2020 (Unaudited)							
_	At Appraised Values				At			
_					Office			
				Leasehold and	Furniture,			
	I	Machinery and		Land	Fixtures and	Transportation	Construction in	
	Land	Equipment	Buildings	Improvements	Equipment	Equipment	Progress	Total
Cost								
Balance at beginning of period	P386,767,894	P521,415,893	P210,211,827	P32,189,597	P64,486,178	P57,894,027	P14,787,329	P1,287,752,745
Additions	_	28,554,915	120,000	3,281,913	4,159,165	165,600	5,370,948	41,652,540
Reclassification	_	_	_	_	-	_	(6,555,538)	(6,555,538)
Disposals	_	_	_	_	_	_	<u> </u>	
Balance at end of year	P386,767,894	₽549,970,808	₽ 210,331,827	₽ 35,471,510	P 68,645,343	P58,059,627	P 13,602,739	P 1,322,849,748
Accumulated Depreciation, and								
Amortization								
Balance at beginning of period	₽–	P207,564,305	P54,865,526	P13,521,636	P47,832,102	P39,095,330	_	P362,878,899
Depreciation and amortization								
(Notes 16 and 17)	_	11,225,355	2,532,736	1,141,488	2,930,559	1,992,991	_	19,823,129
Reclassification	_	_	_	_	_	-	-	-
Disposals	_	_	_	_	-	_	-	
Balance at end of period	_	218,789,660	57,398,262	14,663,124	50,762,661	41,088,321	_	382,702,028
Net carrying amount	P386,767,894	₽ 331,181,148	₽152,933,565	₽ 20,808,386	P 17,882,682	P 16,971,306	P 13,602,739	₽ 940,147,720

	December 31, 2019 (Audited)							
•	At Appraised Values					At (		
					Office			_
				Leasehold and	Furniture,			
		Machinery and		Land	Fixtures and	Transportation	Construction in	
	Land	Equipment	Buildings	Improvements	Equipment	Equipment	Progress	Total
Cost								
Balance at beginning of year	₽385,294,702	₽470,452,525	₽141,722,138	₽17,460,394	₽55,605,397	₽128,335,677	₽74,039,319	₽1,272,910,152
Additions	1,930,000	44,436,137	24,691,301	4,401,454	9,453,340	8,652,567	648,630	94,213,429
Reclassification	(456,808)	6,527,231	43,798,388	10,327,749	(572,559)	(72,426,329)	(59,900,620)	(72,702,948)
Disposals	_	_	-	_	_	(6,667,888)	-	(6,667,888)
Balance at end of year	£386,767,894	₽521,415,893	₽210,211,827	₽32,189,597	£64,486,178	₽57,894,027	₽14,787,329	₽1,287,752,745
Accumulated Depreciation, and								
Amortization								
Balance at beginning of year	₽–	₽157,083,556	£45,494,244	₽12,328,581	₽36,585,415	₽54,475,904	₽–	₽305,967,700
Depreciation and amortization								
(Notes 16 and 17)	-	45,237,337	12,024,117	1,395,759	11,699,810	22,522,996	-	92,880,019
Reclassification	-	5,243,412	(2,652,835)	(202,704)	(453,123)	(35,768,440)	_	(33,833,690)
Disposals	_	-	_	-	_	(2,135,130)	_	(2,135,130)
Balance at end of year	-	207,564,305	54,865,526	13,521,636	47,832,102	39,095,330	-	362,878,899
Net carrying amount	₽386,767,894	₽313,851,588	₽155,346,301	₽18,667,961	₽16,654,076	₽18,798,697	₽ 14,787,329	₽924,873,846

If all the property, plant and equipment were measured at cost model, the carrying amounts will be as follows:

				March 31, 2	020 (Unaudited)			
	Land	Machinery and Equipment	Buildings	Leasehold and Land Improvements	Office Furniture, Fixtures and Equipment	Transportation Equipment	Construction in Progress	Total
Cost as of period	₽ 21,902,549	P 479,472,379	P 180,438,786	P 31,314,669	P 63,286,429	P 130,485,956	₽ 20,158,277	₽ 927,059,045
Accumulated depreciation and impairment Reclassification	2,200,059	207,607,040	46,610,180	11,577,335	46,023,907	41,088,321	- 6,555,537	355,106,842 6,555,537
Net carrying amount	₽ 19,702,490	₽ 271,865,339	P 133,828,606	P19,737,334	₽ 17,262,522	₽ 89,397,635	P 13,602,740	P 565,396,666
·								
				December 3	, 2019 (Audited)			
	Land	Machinery and Equipment	Buildings	Leasehold and Land	Office Furniture, Fixtures and	Transportation	Construction in Progress	Total
Cost as at year end Accumulated depreciation and	Land P21,902,549		Buildings P180,318,786	Leasehold and	Office Furniture,	Transportation Equipment P130,320,356	Construction in Progress P14,787,329	Total P885,406,506
Cost as at year end Accumulated depreciation and impairment Reclassification		and Equipment		Leasehold and Land Improvements	Office Furniture, Fixtures and Equipment	Equipment	Progress	

The reconciliation of revaluation reserve is as follows:

	Revaluation Reserve	Deferred Tax Liability (see Note 21)	Net (see Note 23)
Balance as at January 1, 2020	P447,177,383	(P134,153,215)	P313,024,168
Transfer to retained earnings of revaluation reserve on property, plant and equipment realized through depreciation	-	=	
Balance as at March 31, 2020	P447,177,383	(P134,153,215)	P313,024,168
Balance as at January 1, 2019 Transfer to retained earnings of revaluation reserve on property, plant and equipment	P454,603,004	(P136,380,901)	₽318,222,103
realized through depreciation	(7,425,621)	2,227,686	(5,197,935)
Balance as at December 31, 2019	₽447,177,383	(₽134,153,215)	₽313,024,168

In 2016, property, plant, and equipment with a net book value of ₱37.5 million that were subject to lease arrangements were reclassified to investment properties (see Note 11). The net carrying amount of ₱37.5 million becomes part of the cost of these investment properties. Related revaluation reserve of ₱17.7 million and deferred tax liabilities of ₱5.3 million of these reclassified properties as at December 31, 2016 will be reversed only after the properties are disposed off.

Depreciation and amortization expense follow:

	Unaudited	Unaudited
	March 2020	March 2019
Property, plant and equipment	P 19,823,129	₽21,004,869
Computer software (Note 9)	919,526	919,526
Right-of-use asset (Note 9)	20,014,038	-
	P 40,756,692	₽21,924,395

### Fair Value Measurement

The Company's property, plant and equipment (except for transportation equipment and construction in progress) were appraised by an independent firm of appraisers. The latest appraisal report is at December 31, 2018. The fair value measurement for property, plant and equipment has been categorized as level 3 (significant unobservable inputs).

Description of valuation techniques used and key inputs to valuation on property, plant and equipment follows:

			R	ange	
	Valuation Technique	Significant Unobservable Inputs	2020	2019	
Land	Sales Comparison Approach	Price per square meter Value adjustments	P1,493-P1,857 35%-48%	P1,493-P1,857 35%-48%	

Significant increases (decreased) in estimated price per square meter in isolation would result in a significantly higher (lower) fair value on a linear basis.

	Valuation Technique	Significant Unobservable Inputs	Remaining useful life
Machinery and Equipment	Cost Reproduction	Replacement cost less accrued	3 - 5 years remaining
	Approach	depreciation	useful life
Buildings	Cost Reproduction	Replacement cost less accrued	5 - 10 years remaining
	Approach	depreciation	useful life
Land Improvements	Cost Reproduction	Replacement cost less accrued	2 - 4 years remaining
	Approach	depreciation	useful life
Office Furniture, Fixtures	andCost Reproduction	Replacement cost less accrued	2 - 4 years remaining
Equipment	Approach	depreciation	useful life
Leasehold Improvements	Cost Reproduction	Replacement cost less accrued	2 - 4 years remaining
	Approach	depreciation	useful life

The significant unobservable inputs to fair valuation are as follows:

*Price per square meter:* estimated value prevailing in the real estate market depending on the location, area, shape and time element.

*Value adjustments:* adjustments are made to bring the comparative values in approximation to the investment property taking into account the location, size, architectural features and etc.

### Market approach

Sales comparison approach involves the comparison of the land to those that are more or less located within the vicinity of the appraised property and are subject of recent sales and offerings. Adjustments were made to arrive at the market value by considering the location, size, shape, utility, desirability and time element.

### Replacement cost less accumulated depreciation

Replacement cost approach is a method under the cost approach that indicates the value by calculating the current replacement cost of an asset less deductions for physical deterioration and all relevant forms of obsolescence. Depreciation is estimated as evidence by the observed condition and present and prospective serviceability in comparison with new units of like kind.

## 11. Investment Properties

Investment properties comprise of the Company's hatchery buildings, dressing and rendering plants that are held to earn rentals and parcels of land which are either for lease or foreclosed by the Company to settle customers' liabilities. These foreclosed parcels of land are being held for capital appreciation only.

Movements in this account are summarized below:

	March 31, 2020 (Unaudited)			
	Land	Building	Total	
Balance at beginning of year	P545,128,167	P257,138,422	P802,266,589	
Additions	_	2,794,290	2,794,290	
Disposals	(120,215)	_	(120,215)	
Balance at end of year	P 545,007,952	P 259,932,712	P 804,940,664	

	December 31, 2019 (Audited)			
	Land	Building	Total	
Balance at beginning of year	₽390,276,582	₽239,608,062	₽629,884,644	
Gain on fair value changes (see				
Note 19)	154,851,585	3,495,172	158,346,757	
Additions	_	14,035,188	14,035,188	
Balance at end of year	₽545,128,167	₽257,138,422	₽802,266,589	

The composition of investment properties as at March 31, 2020 and December 31, 2019 are as follows:

	Unaudited	Audited
	<b>March 2020</b>	December 2019
Cost	P 434,545,648	₽431,871,573
Cumulative gain on fair value changes	370,395,016	370,395,016
	P 804,940,664	₽802,266,589

### Fair Value Measurement

Investment properties are revalued periodically at fair values as determined by an independent firm of appraisers. The latest appraisal report is at December 31, 2019. The Company recognized fair value gain of P158.3 million and P83.4 million in 2019 and 2018, respectively. The fair value measurement for investment properties has been categorized as Level 3 (significant unobservable inputs).

Significant increases (decreases) in estimated price per square meter in isolation would result in a significantly higher (lower) fair value on a linear basis.

Description of valuation techniques used and key inputs to valuation on investment properties follows:

				Rang	e
	Valuation Technique	Sig	gnificant Unobservable Inputs	2020	2019
Land	Sales Comparison Approach		ice per square meter due adjustments	P130-P6,800 2%-330%	₽135-₽9,000 5%-55%
	Valuation Techn	ique	Significant Unobservable Input	ıts Rema	ining useful life
Buildings	Cost Reproduction Approach	on	Replacement cost less accrued depreciation	5 - 10	years remaining useful life

The significant unobservable inputs to fair valuation are as follows:

*Price per square meter:* estimated value prevailing in the real estate market depending on the location, area, shape and time element.

*Value adjustments:* adjustments are made to bring the comparative values in approximation to the investment property taking into account the location, size, architectural features and etc.

### Market approach

Sales comparison approach involves the comparison of the land to those that are more or less located within the vicinity of the appraised property and are subject of recent sales and offerings. Adjustments were made to arrive at the market value by considering the location, size, shape, utility, desirability and time element.

### Replacement cost less accumulated depreciation

Replacement cost approach is a method under the cost approach that indicates the value by calculating the current replacement cost of an asset less deductions for physical deterioration and all relevant forms of obsolescence. Depreciation is estimated as evidence by the observed condition and present and prospective serviceability in comparison with new units of like kind.

## 12. Trade and Other Payables

This account consists of:

	Unaudited	Audited
	<b>March 2020</b>	December 2019
Trade (see Note 22)	P1,285,774,686	₽1,228,647,069
Accrued expenses	294,815,471	232,304,020
Nontrade	138,899,450	99,433,288
Customers' deposits	28,881,437	28,147,121
Others	9,561,448	12,423,994
	P1,757,932,492	₽1,600,955,492

Trade payables primarily consist of liabilities arising from purchases of raw materials in the normal course of business. These are noninterest-bearing and are generally on a 90-day credit term.

Accrued expenses are normally settled within one year. Accrued expenses mainly pertain to salaries and wages, freight and handling, outside services, rebates, taxes and licenses, commission, plant and office supplies.

Nontrade payables are liabilities arising from purchases of goods, other than raw materials, and various services giving rise to expenses such as trucking fees, utilities, security services and inspection fees, among others. These are settled within one year.

Customers' deposits are amounts received from animal and aqua feeds' customers. These serve as collateral for any unpaid balances.

Other payables consist of advances from officers and employees, social security premiums payable and other statutory liabilities. These are normally settled within a year.

## 13. Loans Payable

This account consists of the following:

	Unaudited	Audited
	<b>March 2020</b>	December 2019
Current portion	P 288,846,719	₽384,132,265
Noncurrent portion	141,997,555	148,202,912
	<b>P</b> 430,844,274	₽532,335,177

In 2019 and 2018, the Company obtained unsecured Peso-denominated short-term and long-term loans from local banks to finance working capital requirements. Long-term loans of the Company are payable within eight years. Short-term and long-term loans of the Company bear interest rate at 4.50% to 6.75% and 7.63% to 9.00%, respectively.

The Company's long-term and short-term loans are not subject to any debt covenants.

Interest expense amounted to \$\P13.7\$ million and \$\P18.6\$ million for the three months period ended March 31, 2020 and 2019, respectively (see Note 19).

### 14. Cash Bond Deposits

Cash bond deposits amounting to \$\mathbb{P}41.4\$ million and \$\mathbb{P}41.0\$ million as at March 31, 2020 and December 31, 2019, respectively, substantially consist of surety bond deposits obtained from contract growers, contract breeders, customers and salesmen. These will be refunded upon termination of the contract. The carrying amounts of the cash bond deposits are at nominal values because the timing of the refund or settlement of the deposits could not be reasonably estimated.

Revenue		
	Unaudited	Unaudited
	<b>March 2020</b>	March 2019
Sales:		
Feeds	P1,188,569,452	₽879,490,948
Foods	1,008,270,785	923,990,295
Farms	173,124,057	78,635,603
Sales discount, returns and		
allowances	(31,970,713)	(21,383,517)
	2,337,993,581	1,860,733,329
Changes in fair values of		
biological assets	_	_
	P 2,337,993,581	₽1,860,733,329

## 16. Cost of Goods Sold

This account consists of:

	Unaudited	Unaudited
	<b>March 2020</b>	March 2019
Inventories used (see Note 8)	P 1,764,543,174	₽ 1,635,444,698
Outside services	202,613,103	186,020,547
Changes in fair values of		
biological assets	_	_
Depreciation (see Note 17)	P 31,540,114	₽ 13,552,286
Salaries and employee benefits		
(see Note 17)	20,703,368	19,007,911
Contractual services	15,384,206	14,124,350
Communication, light and water	10,566,056	9,700,772
Repairs and maintenance	2,559,979	2,350,335
Others	1,163,968	1,068,648
	P 2,049,073,968	₽ 1,881,269,547

## 17. Operating Expenses

Operating expenses in the interim consolidated statements of comprehensive income are classified as follows:

	Unaudited	Unaudited
	<b>March 2020</b>	March 2019
Administrative expenses	P69,773,531	₽68,900,608
Selling and distribution expenses	73,737,236	72,814,724
	P143,510,767	₽141,715,332

The details of operating expenses by nature are shown below:

	Unaudited	Unaudited
	<b>March 2020</b>	March 2019
Salaries and employee benefits	P 45,146,274	₽40,727,523
Transportation, travel and freight		
and handling	42,814,163	43,744,847
Depreciation and amortization	9,216,578	8,374,109
Professional fees	7,677,975	3,952,138
Contractual services	6,501,078	5,150,624
Commissions	5,208,891	2,169,200
Advertising and promotions	4,550,793	5,292,740
Taxes and licenses	3,646,448	4,713,063
Representation and entertainment	3,155,714	2,143,458
Rentals (see Note 25)	3,102,563	14,756,608
Communications, light and water	2,224,320	2,323,492
Repairs and maintenance	1,403,423	1,144,252
Insurance	1,011,577	1,329,440
Supplies	455,204	1,312,090
Others	7,395,766	4,581,748
	P 143,510,767	₽141,715,332

Other expenses include, among others, association dues, contributions, training and seminar costs and inspections fees.

# **Employee Benefits**

Breakdown of employee benefits is presented below:

	Unaudited	Unaudited
	<b>March 2020</b>	March 2019
Salaries and wages	P 62,414,218	₽56,623,139
Retirement benefits (see Note 20)	1,570,000	1,575,140
Other short-term benefits	1,865,424	1,537,155
	P 65,849,642	₽59,735,434

Salaries and employee benefits is allocated as follows:

	Unaudited	Unaudited
	<b>March 2020</b>	March 2019
Cost of goods sold (see Note 16)	P 20,703,368	₽19,007,911
Operating expenses:		_
Administrative expenses	24,083,346	21,726,158
Selling and distribution expenses	21,062,928	19,001,365
	45,146,274	40,727,523
	P65,849,642	₽59,735,434

<u>Depreciation and Amortization</u> Depreciation and amortization is allocated as follows (see Notes 9 and 10):

	Unaudited	Unaudited
	<b>March 2020</b>	March 2019
Cost of goods sold (see Note 16)	P 31,540,114	₽13,552,286
Operating expenses:		_
Administrative expenses	5,529,426	5,023,992
Selling and distribution		
expenses	3,687,152	3,350,117
	9,216,578	8,374,109
	P 40,756,692	₽21,926,395

# 18. Other Operating Income

This account consists of:

	Unaudited	Unaudited
	<b>March 2020</b>	March 2019
Sale of scrap materials	P 3,702,346	₽ 2,966,795
Rentals (see Note 25)	1,573,393	4,457,143
	P 5,275,739	₽ 7,423,938

# 19. Other Income (Charges)

	Unaudited	Unaudited
	<b>March 2020</b>	March 2019
Interest expense (see Notes 13, 22		
and 25)	(P 13,673,244)	(P 18,589,119)
Impairment losses on receivables	(2,564,950)	(654,007)
Interest income (see Note 6)	2,555	497,776
Foreign exchange gain	1,746,210	_
Others	(3,202,746)	204,997
	( <b>P</b> 17,692,175)	(P 18,540,353)

### 20. Retirement Benefits

The Company maintains a partially funded, noncontributory post-employment defined benefit plan covering all of its regular full-time employees. The defined benefit plan is being administered by a trustee bank which is responsible for the administration of the plan assets and for the definition of the investment strategy. The Company's retirement benefits are based on years of service and one and one-fourth month's salary for every year of continuous service.

The plan is exposed to interest rate risks and changes in the life expectancy of qualified employees. The plan is not exposed to significant concentrations of risk on the plan assets.

Actuarial valuations are made periodically to update the retirement liability and the amount of contributions. The latest actuarial valuation of the plan is as at December 31, 2019.

Retirement expense recognized in the interim consolidated statements of comprehensive income amounting to \$\mathbb{P}\$1.6 million and nil for the three months period ended March 31, 2020 and 2019, respectively, pertains to accrual of current service cost for the period (see Note 17).

The amounts of net retirement liability recognized in the interim consolidated statements of financial position are determined as follows:

	Unaudited	Audited
	<b>March 2020</b>	December 2019
Present value of the obligation	P96,161,076	₽95,342,964
Fair value of plan assets	(3,826,125)	(3,826,125)
	P92,334,951	₽91,516,839

Movements in the present value of retirement liability are as follows:

	Unaudited	Audited
	March 2020	December 2019
Balance at beginning of year	P95,342,964	₽105,147,035
Remeasurement loss (gain) recognized in OCI	_	(27,473,071)
Current service costs	1,500,000	11,749,402
Interest expense	_	8,096,322
Benefits paid	(681,888)	(2,176,724)
Settlement loss	_	_
Balance at end of year	P96,161,076	₽95,342,964

Movements in the fair value of plan assets are presented below:

	Unaudited	Audited
	<b>March 2020</b>	December 2019
Balance at beginning of year	P3,826,125	₽3,566,577
Interest income	_	274,626
Remeasurement loss	_	(15,078)
	P3,826,125	₽3,826,125

Actual returns on plan assets amounted to nil and \$\pmu 0.26\$ in 2020 and 2019, respectively.

The categories of plan assets as a percentage of the fair value to total plan assets are as follows:

	2020	2019
Cash and cash equivalents	33.24%	33.24%
Equity instruments	16.15%	16.15%
Debt instruments	51.28%	51.28%
Others	(0.67%)	(0.67%)

There are no expected future contributions in the plan in 2020.

The schedule below presents a projection of benefit payments expected to be paid out of the retirement fund.

	2020	2019
Less than one year	<b>₽7,488,413</b>	₽7,488,413
Between one and five years	30,426,386	30,426,386
Over five years	68,538,125	68,538,125
	P106,452,924	₽106,452,924

For the determination of retirement liability, the following actuarial assumptions were used:

	2020	2019
Discount rate	5.47%	5.47%
Expected rate of salary increase	5%	5%
Average remaining working life of an employee		
retiring at the age of 60:		
Male	39	39
Female	35	35

The weighted average duration of the present value of defined benefit obligation is 9.5 years in 2020 and 2019.

A quantitative sensitivity analysis for changes in assumptions as at March 31, 2020 and December 31, 2019 are shown below (amounts in thousands):

Impact on Defined Benefit Obligation

		1	U
	Change in		
	Assumptions	2020	2019
Discount rate	+100 bps	( <b>P</b> 9,699)	( <b>P</b> 9,699)
	-100 bps	9,700	9,700
Salary rate	+100 bps	9,648	9,648
·	-100 bps	(8,498)	(8,498)

## 21. Provision for (Benefit from) Income Tax

The components of provision for (benefit from) income tax as reported in the consolidated statements of comprehensive income are as follows:

	Unaudited March 2020	Unaudited March 2019
Reported in the interim		
Consolidated Profit or Loss		
RCIT at 30%	<b>P</b> 39,786,848	₽–
MCIT at 2%	<u> </u>	_
Deferred income tax expense		
(benefit)	110,425	(668,744)
	P39,897,273	(P668,744)

The reconciliation of tax on pretax income computed at the applicable statutory rates to tax expense (benefit) reported in the interim consolidated statements of comprehensive income is as follows:

	Unaudited	Unaudited
	March 2020	March 2019
Income tax expense at statutory tax rate	P 39,897,723	₽-
Change in unrecognized deferred tax assets	_	(668,744)
Tax effects of:		
Nondeductible expenses	_	_
Income already subjected to final tax	(766)	_
Nontaxable income	316	_
	₽ 39,897,273	( <b>P</b> 668,744)

The components of the recognized net deferred tax assets and liabilities as at March 31, 2020 and December 31, 2019 are as follows:

	Unaudited	Audited
	March 2020	December 2019
Deferred tax assets:		
Allowance for impairment loss on:		
Trade and other receivables	<b>P</b> 83,987,808	₽ 83,218,323
Product development costs	9,410,519	9,410,519
Property, plant and equipment	5,392,850	5,392,850
Inventory	1,212	1,212
Retirement liability	26,728,391	26,257,391
Excess of lease liability over right-of-use asset	76,111	1,881,199
	125,596,891	126,161,494
Deferred tax liabilities:		_
Revaluation reserve on property, plant and equipment	(133,699,037)	(134,153,215)
Changes in fair value of investment properties	(70,622,101)	(70,622,101)
Changes in fair value of biological assets	(2,461,985)	(2,461,985)
	(206,783,123)	(207,237,301)
Net deferred tax liabilities	( <b>P</b> 81,186,232)	( <b>P</b> 81,075,807)

Details of MCIT, which can be claimed as deduction from future RCIT due within three years from the year the MCIT was incurred, is shown below.

	Beginning			Valid
Year Incurred	Balance	Incurred Applied/Expired Ending B	alance	Until
2018	₽ 3,346,948	₽ - (₽ 3,346,948)	₽-	2021
2016	11,630,895	- (11,630,895)	_	2019
	₽ 14,977,843	<b>P</b> - ( <b>P</b> 14,977,843)	₽-	

Unrecognized deferred tax asset amounting to ₽1.2 million pertains to retirement liability.

In 2019, the Company utilized its MCIT amounting to **P**15.0 million.

### 22. Related Party Transactions

The Company engages, in the normal course of business, in various transactions with its related parties which include stockholders, entities under common control, key management and others, as described below. Unless otherwise indicated, settlement of related party transactions are made thru cash.

### Payable to a Stockholder

Settlement of Restructured Debt. Payable to a stockholder resulted mainly from the acquisition by Kormasinc of the Company's restructured debt from creditors. Of the restructured debt of \$\mathbb{P}3.2\$ billion acquired by Kormasinc (including interest of \$\mathbb{P}200.0\$ million), \$\mathbb{P}2.4\$ billion was converted to equity in 2013.

On December 22, 2017, the SEC approved the debt to equity conversion of the remaining payable of \$\text{\$\text{\$\text{\$\text{\$407.1}}}\$ million to Kormasinc at \$\text{\$\text{\$\$\text{\$\$\$}1.52}\$ a share. Consequently, Kormasinc's ownership interest increased from 69.20% to 71.90% (see Notes 1 and 23).

## Due to and from related parties

Advances to and from Related Parties. The Company also grants unsecured, noninterest-bearing advances to its related parties for working capital requirements. These are payable on demand, hence, are classified under current assets in the interim consolidated statements of financial position.

*Trade Payable*. The Company buys raw materials, hogs, and breeder flocks from related parties and sells animal feeds, raw materials, feed supplements and dressed chicken to related parties (see Note 12).

Summarized below are the outstanding accounts arising from these transactions (see Notes 7 and 12).

		March 2020 (Unaudited)		December 201	9 (Audited)
Related Parties	Nature of Transactions	Amount of Transactions	Outstanding Balances	Amount of Transactions	Outstanding Balances
Trade and other receivables					
Entities under common control	Sales	₽ 367,942,127		₽843,138,904	
	Collections	(365,485,280)	₽ 231,067,224	(640,264,819)	₽228,610,377
Trade and other payables					
Entities under common control	Purchases	₽ 441,963,005		₽1,591,869,921	
	Payments	(519,310,285)	₽ 16,501,289	(1,501,864,550)	₽93,848,569

The Company also avails of interest-bearing advances from a shareholder which are payable within a year.

		Unau	dited	Aud	lited
		March	2020	Decemb	per 2019
		Amount of	Outstanding	Amount of	Outstanding
Related Party	Nature of Transactions	Transactions	Balances	Transactions	Balances
Stockholder	Advances for working capital	₽–	₽–	(P85,726,435)	₽–
	Interest	-	-	13,378,992	_
			₽-		₽–

## Advances to Officers and Employees

The Company grants unsecured, noninterest-bearing advances to its officers which are normally collected within one year through salary deduction (see Note 7). Certain officers also pay operating expenses on behalf of the Company which are payable upon demand (see Note 12). Shown below are the movements in the accounts.

		Unau	ıdited	Aud	lited
		Marc	h 2020	Decemb	er 2019
	Nature of	Amount of	Outstanding	Amount of	Outstanding
	Transactions	Transactions	Balances	Transactions	Balances
Advances to officers and employees	Net transactions	₽ 1,274,558	₽ 13,551,222	₽126,867	₽12,276,664

## 23. Equity

## Capital Stock

As of March 31, 2020, the Company has authorized capital stock of 3.5 billion shares at \$\mathbb{P}0.38\$ par value equivalent to \$\mathbb{P}3.1\$ billion. Details of authorized and issued and outstanding shares are as follows:

	Unaudited	Audited
	<b>March 2020</b>	December 2019
Authorized	3,500,000,000	3,500,000,000
Issued and outstanding	3,054,334,014	3,054,334,014

The following summarizes the information on the Company's registration of securities under the Securities Regulation Code:

	Authorized	No. of Shares
Date of SEC Approval	Shares	Issued
December 22, 2017	3,000,000,000	267,836,113
October 16, 2013	3,000,000,000	2,286,497,901
February 9, 1989	200,000,000	200,000,000
August 11, 1986	200,000,000	200,000,000
December 5, 1982	33,000,000	33,000,000
December 5, 1977	45,000,000	45,000,000
October 31, 1974	7,000,000	7,000,000
May 2, 1973	10,000,000	10,000,000
October 2, 1972	5,000,000	5,000,000

On December 22, 2017, the SEC approved the debt to equity conversion of the remaining payable of \$\mathbb{P}407.1\$ million to Kormasinc at \$\mathbb{P}1.52\$ a share. Consequently, Kormasinc's ownership interest increased from 69.20% to 71.90% (see Note 1). Excess over par value of \$\mathbb{P}139.3\$ million was recognized as APIC.

The following summarizes the information on the Company's issued and outstanding shares as at March 31, 2020:

	Number of	
	shares	
	issued and	Percentage of
	outstanding	shares
Issued and outstanding	3,054,334,014	100.00%
Listed shares:		
Owned by related parties	2,180,420,604	71.39%
Owned by public	796, 006, 412	26.06%
Owned by directors and officers	77,906,998	2.55%
Total	3,054,334,014	

Of the total shares owned by the public, 121.7 million shares are foreign-owned.

The total number of shareholders of the Company is 4,132 as at March 31, 2020 and December 2019.

## Other Comprehensive Income

The components and movements of other comprehensive income not to be reclassified to profit or loss are presented below:

		Accumulated	
	Revaluation	Actuarial Gains	
	Reserve	(Loss)	
	(see Note 10)	(see Note 20)	Total
Balance as at January 1, 2020	P313,024,168	P14,146,428	P327,170,596
Transfer to retained earnings of revaluation reserve			
realized through depreciation, net of tax	_	_	_
Actuarial gain, net of tax	_	_	_
Balance as at March 31, 2020	P313,024,168	P14,146,428	P327,170,596
Balance at January 1, 2019	₽318,222,103	(P5,074,168)	₽313,147,935
Transfer to retained earnings of revaluation reserve			
realized through depreciation, net of tax	(5,197,935)	_	(5,197,935)
Actuarial loss, net of tax	_	19,220,596	19,220,596
Balance as at December 31, 2019	₽313,024,168	₽14,146,428	₽327,170,596

As of March 31, 2020, there are no available amounts for dividend declaration based on Parent Company balances.

## 24. Earnings Per Share

Basic and diluted earnings per share were computed as follows:

	Unaudited	Unaudited
	<b>March 2020</b>	March 2019
Net income (loss) for the		
period/year	₽ 93,095,137	(£172,699,221)
Divided by the weighted average		
number of outstanding shares	3,054,334,014	3,054,334,014
Earnings per share - basic and		
diluted	P 0.03	(P0.06)

Diluted earnings per share is equal to the basic earnings per share because the Company does not have potential dilutive shares.

## 25. Significant Agreements

### Operating Lease Agreement - Company as Lessor

The Company is a party under cancellable leases covering certain hatcheries and plants (i.e., dressing and rendering), which have remaining lease terms of between five to ten years. All leases include a clause to enable upward revision of rental charges on an annual basis based on prevailing market conditions.

Total rent income from these operating leases amounted to \$\text{P1.6}\$ million, and \$\text{P4.4}\$ million for the three months period ended March 2020 and 2019, respectively, and are shown as part of "Other operating income" account in the interim consolidated statements of comprehensive income (see Note 18).

Future minimum rentals receivable under non-cancellable operating leases as at March 2020 and December 2019 are as follows:

	Unaudited	Audited
	<b>March 2020</b>	December 2019
Within one year	P6,293,571	₽6,293,571
After one year but not more than five years	12,140,178	13,713,571
	P 18,433,750	₽20,007,142

### Operating Lease Agreement - Company as Lessee

The Company leases its warehouses under operating lease agreements. The terms of the lease range from one to two years and renewable upon mutual agreement by the parties. Security deposits amounted to \$\mathbb{P}25.0\$ million and \$\mathbb{P}10.6\$ million as at March 31, 2020 and December 31, 2019, respectively. Rent expense amounted to \$\mathbb{P}3.1\$ million and \$\mathbb{P}14.8\$ million for the three months period ended March 31, 2020 and 2019, respectively (see Note 17). Future minimum lease payments under the lease agreements follow:

	Unaudited	Audited
	<b>March 2020</b>	December 2019
Within one year	P 13,523,122	₽13,825,942
More than one year but not more than five years	5,265,817	8,646,597
	P 18,788,939	₽22,472,539

## Finance Lease Agreement - Company as Lessee

The Company entered into finance lease arrangements for the acquisition of Company vehicles. The arrangements bear annual interest rate ranging from 2% to 4% and are payable in 60 equal monthly installments.

The carrying value of the transportation equipment as at December 31, 2019 acquired through finance lease agreements amounted to \$\mathbb{P}36.9\$ million (see Note 10).

### Lease Liabilities

The following are the amounts recognized for the period ended March 31, 2020 interim consolidated statement of comprehensive income:

Depreciation expense of right-of-use assets included in other noncurrent	
assets	₽ 20,014,038
Interest expense on lease liabilities	2,113,526
Expenses relating to short-term leases (see Note 17)	3,102,563
Total amount recognized in the March 31, 2020 interim consolidated	_
statement of comprehensive income	₽25,230,127

The rollforward analysis of lease liabilities follows:

As at January 1, 2020, as previously reported	₽ 193,935,563
Additions	_
Interest expense	2,901,045
Payments	(22,911,621)
As at March 31, 2020	₽ 173,924,987

As at March 31, 2020, the details of the lease liabilities follow:

Current	₽ 80,182,322
Noncurrent	93,742,665
	P173,924,987

## **Tolling Agreements**

The Company have entered into various toll arrangements, mainly for the manufacture of feeds, hatching of eggs and dressing of poultry livestock. The Company's payment is fixed per unit of output.

Prior to January 1, 2019, in accordance with IFRIC 4, *Determining whether an Arrangement contains a Lease*, these agreements are evaluated whether they convey a right to use an asset in return for a payment or series of payments and will therefore be accounted for as a lease. The Company considered whether the agreements contained the following elements of a lease: (a) identification of a specific asset and (b) ability to control physically the use of the underlying asset, either through operations or access, while obtaining or controlling more than an insignificant amount of the output of the asset.

In 2018, based on management's assessment, certain agreements were accounted under IFRIC-4 which were subsequently terminated in 2019.

Total payments for this type of arrangements amounted to ₱110.3 million and ₱125.9 million for the three months ended March 31, 2020 and 2019, respectively, and is recorded as part of "Cost of goods sold" account under "Outside services" in the consolidated statements of comprehensive income

As a result of adoption of PFRS 16, the Company evaluated whether there are tolling agreements which qualify as lease agreements to be accounted for under the standard. Based on its evaluation, certain tolling agreements qualify as lease and resulted to the recognition of net right-of-use asset and lease liability amounting to \$\mathbb{P}\$116.6 million and \$\mathbb{P}\$118.2 million, respectively as of March 31, 2020.

### **Usufruct Agreement**

In 2018, the Company entered into a usufruct agreement with Luzon Agri Venture, Inc. (LAVI) authorizing the latter to the right of usufruct over the Company's Davao and Marilao Dressing Plants for a period of five (5) years beginning January 2018 in consideration for the capital investment by LAVI for the additional dressing line and improvements amounting to approximately \$\mathbb{P}68.0\$ million.

### 26. Note to Consolidated Statements of Cash Flows

The changes in the Company's liabilities arising from financing activities are as follows:

	January 1, 2020	Proceeds/ Additions	Payments	Interest expense	March 31, 2020
Loans payable	P532,335,177	P119,258,000	(P220,748,903)	₽-	P430,844,274
Accrued interest payable	2,325,176	_	(9,733,105)	10,772,199	3,364,270
Lease liabilities	193,935,563	_	(22,911,621)	2,901,045	173,924,987
Total liabilities from financing activities	<b>P</b> 728,595,915	P119,258,000	(253,393,629)	P13,673,244	P608,133,531
	January 1, 2019	Proceeds/ Additions	Payments	Interest expense	December 31, 2019
Loans payable	₽822,479,984	P1,069,496,769	(₽1,359,641,576)	₽–	₽532,335,177
Accrued interest payable	3,236,049	_	(74,965,307)	74,054,434	2,325,176
Lease liabilities*	68,799,514	186,243,082	(68,961,650)	7,854,616	193,935,562
Total liabilities from financing activities	₽894,515,547	₽1,255,739,851	(1,503,568,533)	₽81,909,050	₽728,595,915

<sup>\*</sup>Presented in the beginning balance is the transition adjustment upon the adoption of PFRS 16. The leases previously classified as operating lease and finance lease amounting to P56.7 million and P12.6 million, respectively.

The Company's noncash transactions consist of the addition to lease liabilities and right-of use assets amounted to \$\mathbb{P}\$173.9 million for the period ended March 31, 2020.

## 27. Contingencies

There are outstanding warranty and legal claims against the Company. The Company has accrued liability on those items where the Court has definitely ruled against the Company and where the amount can be reliably estimated. The Company and its legal counsel believe that the other pending claims will be settled favorably and will not result to a material loss or impairment, if any.

### 28. Fair Value Information

The carrying amounts and fair values of the categories of financial assets and liabilities presented in the consolidated statements of financial position are shown below:

	March 2020 (U	Jnaudited)	December 2019	(Audited)
	Carrying Values	Fair Values	Carrying Values	Fair Values
Financial Assets at Amortized				
Cost				
Cash in banks	P176,961,311	<b>₽176,961,311</b>	₽176,783,745	₽176,783,745
Trade and other receivables*	1,019,594,455	1,019,594,455	1,120,380,494	1,120,380,494
Security deposits	25,001,618	25,001,618	10,559,718	10,559,718
	₽1,221,557,384	₽1,221,557,384	₽1,307,723,957	₽1,307,723,957
Financial Liabilities at				_
Amortized Cost				
Trade and other payables**	<b>P1,748,371,044</b>	<b>P1,748,371,044</b>	₽1,588,531,498	₽1,588,531,498
Loans payable	430,844,274	430,844,274	532,335,177	532,335,177
Lease liabilities	173,924,987	173,924,987	193,935,562	197,598,911
Cash bond deposits	41,383,283	41,383,283	40,954,787	40,954,787
	P2,394,523,588	P2,394,523,588	₽2,355,757,024	₽2,359,420,373

<sup>\*</sup>Excluding advances to suppliers, advances to contract growers and breeders, and advances to officers and employees amounting to \$400.7 million, \$P108.7 million and \$P13.5 million, respectively, as at March 31, 2020 and \$P214 million, \$P105.1 million and \$P12.3 million, respectively, as at December 31, 2019.

<sup>\*\*</sup>Excluding statutory liabilities amounting to \$\mathbb{P}9.6\$ million and \$\mathbb{P}12.4\$ million as at March 31,2019 and December 2019, respectively.

The following methods and assumptions were used to estimate the fair value of each class of financial instruments for which it is practicable to estimate such value:

*Long-term Debt.* The estimated fair value is based on the discounted value of the future cash flows using the prevailing interest rate. As at March 31, 2020, the fair value of long-term debt approximates is carrying value.

Cash Bond Deposits. Cash bond deposits are presented at nominal values because the timing of the refund or settlement of the deposits could not be reasonably estimated.

The carrying values of the following financial assets and financial liabilities approximate their values as at March 31, 2020 and December 31, 2019.

Cash in banks, Trade and Other Receivables, Security deposits, and Trade and Other Payables. The carrying amounts of these financial instruments approximate their fair values due to the short-term nature of these accounts.

As at March 31, 2020 and December 31, 2019, the Company's financial assets, liabilities, biological assets, property, plant and equipment and investment properties are categorized under Level 3 in the fair value hierarchy. There has been no transfer from Level 3 to other levels in March 2020 and December 2019.

### 29. Financial Risk Management Objectives and Policies

The Company is exposed to a variety of financial risks which result from its operating, financing and investing activities. The Company's overall risk management program focuses on the unpredictability of the markets and seeks to minimize potential adverse effects on the Company's performance.

The Company does not engage in the trading of financial assets for speculative purposes nor does it write options. The financial risks, which the Company is exposed to, are described below and in the succeeding pages.

### Foreign Currency Risk

To a certain extent, the Company has an exposure to foreign currency risks as some of its raw materials purchases are sourced outside the Philippines and are therefore denominated in foreign currencies. However, the Company has not yet experienced significant losses due to the effect of foreign currency fluctuations because purchases denominated in foreign currency are kept at a minimum.

## Interest Rate Risk

As at March 31, 2020 and December 31, 2019, the Company has no significant floating rate financial assets or liabilities. The Company's operating cash flows are substantially independent of changes in market interest rates.

The Company has no borrowings that carry variable interest rates, which released the Company from any cash flow interest rate risk.

## Credit Risk

Generally, the maximum credit risk exposure of the financial assets is the carrying amount of the financial assets as shown in the consolidated statements of financial position (or in the detailed analysis provided in the notes to the consolidated financial statements) as summarized below.

	Unaudited	Audited
	<b>March 2020</b>	December 2019
Cash in banks	P 176,961,311	₽176,783,745
Trade and other receivables*	1,019,594,455	1,120,380,494
Security deposits	25,001,618	10,559,718
	P1,221,557,384	₽1,307,723,957

<sup>\*</sup>Excluding advances to suppliers, advances to contract growers and breeders, and advances to officers and employees amounting to **P**400.7 million, P108.7 million and P13.5 million, respectively, as at March 31, 2020 and P214.1 million, P105.1 million and P12.3 million, respectively, as at December 31, 2019

The Company continuously monitors defaults of counterparties, identified either individually or by group, and incorporates this information into its credit risk controls. When available at a reasonable cost, external credit ratings and/or reports on counterparties are obtained and used. The Company's policy is to deal only with creditworthy counterparties.

The Company's trade and other receivables are not exposed to a concentration of credit risk as the Company deals with a number of customers. The trade and other receivables are actively monitored and assessed, and when necessary an adequate level of provision is maintained. In addition, to minimize credit risk, the Company requires collateral, generally land and real estate, from its customers.

The Company's management considers that trade and other receivables that are not impaired nor past due for each reporting periods are of good credit quality.

The tables below show the credit quality of the Company's financial assets:

	March 31, 2020 (Unaudited)							
	Neither	Neither Past Due nor Impaired						
			Standard		Past Due but			
	High Grade		Grade	Total	not Impaired	Impaired	Total	
Cash in banks	₽ 176,961,311	₽–		P176,961,311	₽–	₽–	₽ 176,961,311	
Trade and other receivables*	575,289,741	_		575,289,741	444,304,714	313,465,849	1,333,060,304	
Security deposits	25,001,618	_		25,001,618	_	_	25,001,618	
	₽ 777,252,670	₽–		<b>P</b> 777,252,670	₽ 444,304,714	P313,465,849	₽ 1,535,023,233	

<sup>\*</sup>Excluding advances to suppliers, advances to contract growers and breeders, and advances to officers and employees amounting to P400.7 million, P108.7 million and P13.5 million, respectively, as at March 31, 2020.

	December 31, 2019 (Audited)						
	Neither	Past 1	Due nor Impai	ired			
			Standard		Past Due but		
	High Grade		Grade	Total	not Impaired	Impaired	Total
Cash in banks	₽176,783,745	₽–	₽	176,783,745	₽–	₽–	₽176,783,745
Trade and other receivables*	631,335,181	_		631,335,181	489,045,313	310,900,898	1,431,281,392
Security deposits	10,559,718	_		10,559,718	_	_	10,559,718
	₽818,678,644	₽–	₽	818,678,644	₽489,045,313	₽310,900,898	₽1,618,624,855

<sup>\*</sup>Excluding advances to suppliers, advances to contract growers and breeders, and advances to officers and employees amounting to P214.1million, P105.1 million and P12.3 million, respectively, as at December 31, 2019.

The Company's basis in grading its neither past due nor impaired financial assets is as follows:

High grade: ratings given to counterparties with strong to very strong capacity to

meet its obligations.

Standard grade: ratings given to counterparties with average capacity to meet its

obligations

An impairment analysis is performed at each reporting date using a provision matrix to measure expected credit losses. The provision rates are based on days past due. The calculation reflects the probability-weighted outcome, the time value of money and reasonable and supportable information that is available at the reporting date about past events, current conditions and forecasts of future economic conditions. Generally, receivables are written-off if past due for more than one year and are not subject to enforcement activity.

Set out below is the information about the credit risk exposure on the Company's trade receivables using a provision matrix:

As at March 31, 2020	Trade Receivables (in millions)								
			D						
	Current	<30	30-60	61-90	91-120	More	Total	Accounts	Total
		days	days	days	days	than 120 days		with full provision	
Expected credit loss rate Estimated total gross carrying amount	0.00%	0.00%	0.00%	0.00%	0.00%	2.93%		_	
at default	P597.3	P188.0	P29.4	P14.3	P6.3	<b>P47.8</b>	P883.1	P285.3	P1,168.4
Expected credit loss	P0.02	P0.02	P0.02	P0.01	P0.01	P1.40	P1.48	P285.3	P286.8
As at December 31, 2019_				Trade Rec	eivables (ii	n millions)			
				_ Days past	due				
	Current	< 30	30-60	61-90	91-120	More	Total	Accounts	Total
		days	days	days	days	than 120 days		with full provision	
Expected credit loss rate	0.00%	0.00%	0.00%	0.00%	0.00%	2.93%			_
Estimated total gross carrying amount									
at default	₽597.3	3 ₽188.0	₽29.4	₽14.3	₽6.3	3 ₽47.	8 ₽883.1	₽285.3	₿ ₽1,168.4
Expected credit loss	₽0.04	2 ₽0.02	₽0.02	2 ₽0.01	₽0.0	1 ₽1.4	0 ₽1.48	₽285.3	

## Cash Deposits

Credit risk from balances with banks and financial institutions is managed by the Company's treasury department in accordance with the Company's policy. Investments of surplus funds are made only with approved counterparties and within credit limits assigned to each counterparty. Counterparty credit limits are reviewed by the Company's Board of Directors on an annual basis and may be updated throughout the year. The limits are set to minimize the concentration of risks and therefore mitigate financial loss through a counterparty's potential failure to make payments.

### Liquidity Risk

The Company manages its liquidity profile to be able to service debt as this falls due by maintaining sufficient cash from operations. The Company maintains cash to meet its liquidity requirements for up to 30–day periods.

As at March 31, 2020 the Company's financial liabilities have contractual maturities which are presented below:

		Current	Noncurrent	
	Within			Later than
	6 Months	6 to 12 Months	1 to 5 Years	5 Years
Trade and other payables*	P1,748,371,044	₽–	₽-	<b>P</b> –
Loans payable	276,562,977	12,283,742	141,997,555	_
Lease liabilities	40,091,161	40,091,161	93,742,665	_
Cash bond deposits	_	-	41,383,283	_
Future interest on long term debt	5,699,276	5,286,964	22,029,859	_
	P2,070,724,458	P57,661,867	P299,153,362	₽-

<sup>\*</sup>Excluding statutory liabilities amounting to \$\mathbb{P}9.6\$ million as at March 31, 2020.

As at December 31, 2019 the Company's financial liabilities have contractual maturities which are presented below:

		Current	Noncurrent	
	Within			Later than
	6 Months	6 to 12 Months	1 to 5 Years	5 Years
Trade and other payables*	₽1,588,531,498	₽–	₽–	₽-
Loans payable	371,848,523	12,283,742	148,202,912	=
Lease liabilities	43,490,813	43,490,813	106,953,936	=
Cash bond deposits	_	_	40,954,787	_
Future interest on long term debt	5,699,276	5,286,964	24,731,796	
	₽2,009,570,110	₽61,061,519	₽320,843,431	₽–

<sup>\*</sup>Excluding statutory liabilities amounting to P12.4 million as at December 31, 2019.

### Price Risk

The Company is exposed to commodity price risk as the raw materials of its main products are subject to price swings. The Company's management actively seeks means to minimize exposure to such risk.

## 30. Capital Management Objectives, Policies and Procedures

The Company's capital management objectives are to ensure the Company's ability to continue as a going concern and significantly improve its operations.

On December 22, 2017, the SEC approved the Company's debt to equity conversion improving debt to equity ratio from 2.29 in 2016 to 1.26 in 2017. Moreover, the Company's stockholders approved a Quasi-reorganization plan to eliminate Company deficit and generate retained earnings to provide returns to its stockholders and maximize shareholder value.

Company liabilities and equity are shown below.

	Unaudited	Audited
	<b>March 2020</b>	December 2019
Total liabilities	₽ 2,577,606,219	₽2,540,773,664
Total equity	1,755,566,951	1,662,471,814

## 31. New and Amended Standards and Interpretations

### Other New Pronouncements Effective for December 31, 2019 year-end

Several other amendments and interpretations apply for the first time in 2019, but do not have an impact on the consolidated financial statements of the Company. The Company has not early adopted any standards, interpretations or amendments that have been issued but are not yet effective.

- Amendments to PFRS 9, Prepayment Features with Negative Compensation
- Amendments to PAS 19, Employee Benefits, Plan Amendment, Curtailment or Settlement
- Amendments to PAS 28, Long-term Interests in Associates and Joint Ventures
- Annual Improvements to PFRSs 2015-2017 Cycle
- Amendments to PFRS 3, Business Combinations, and PFRS 11, Joint Arrangements, Previously Held Interest in a Joint Operation
  - Amendments to PAS 12, Income Tax Consequences of Payments on Financial Instruments Classified as Equity
  - Amendments to PAS 23, Borrowing Costs, Borrowing Costs Eligible for Capitalization

#### Standards Issued but not yet Effective

Pronouncements issued but not yet effective are listed below. Unless otherwise indicated, the Company does not expect that the future adoption of the said pronouncements will have a significant impact on its consolidated financial statements. The Company intends to adopt the following pronouncements when they become effective.

#### Effective beginning on or after January 1, 2020

Amendments to PFRS 3, Definition of a Business

The amendments to PFRS 3 clarify the minimum requirements to be a business, remove the assessment of a market participant's ability to replace missing elements, and narrow the definition of outputs. The amendments also add guidance to assess whether an acquired process is substantive and add illustrative examples. An optional fair value concentration test is introduced which permits a simplified assessment of whether an acquired set of activities and assets is not a business.

An entity applies those amendments prospectively for annual reporting periods beginning on or after January 1, 2020, with earlier application permitted.

These amendments will apply on future business combinations of the Company.

• Amendments to PAS 1, Presentation of Financial Statements, and PAS 8, Accounting Policies, Changes in Accounting Estimates and Errors, Definition of Material

The amendments refine the definition of material in PAS 1 and align the definitions used across PFRSs and other pronouncements. They are intended to improve the understanding of the existing requirements rather than to significantly impact an entity's materiality judgements.

An entity applies those amendments prospectively for annual reporting periods beginning on or after January 1, 2020, with earlier application permitted.

Effective beginning on or after January 1, 2021

PFRS 17, Insurance Contracts

PFRS 17 is a comprehensive new accounting standard for insurance contracts covering recognition and measurement, presentation and disclosure. Once effective, PFRS 17 will replace PFRS 4, *Insurance Contracts*. This new standard on insurance contracts applies to all types of insurance contracts (i.e., life, non-life, direct insurance and re-insurance), regardless of the type of entities that issue them, as well as to certain guarantees and financial instruments with discretionary participation features. A few scope exceptions will apply.

The overall objective of PFRS 17 is to provide an accounting model for insurance contracts that is more useful and consistent for insurers. In contrast to the requirements in PFRS 4, which are largely based on grandfathering previous local accounting policies, PFRS 17 provides a comprehensive model for insurance contracts, covering all relevant accounting aspects. The core of PFRS 17 is the general model, supplemented by:

- i. A specific adaptation for contracts with direct participation features (the variable fee approach)
- ii. A simplified approach (the premium allocation approach) mainly for short-duration contracts

PFRS 17 is effective for reporting periods beginning on or after January 1, 2021, with comparative figures required. Early application is permitted.

The adoption of this accounting standard will not have an impact to the Company's financial statements.

#### Deferred effectivity

• Amendments to PFRS 10, Consolidated Financial Statements, and PAS 28, Sale or Contribution of Assets between an Investor and its Associate or Joint Venture

The amendments address the conflict between PFRS 10 and PAS 28 in dealing with the loss of control of a subsidiary that is sold or contributed to an associate or joint venture. The amendments clarify that a full gain or loss is recognized when a transfer to an associate or joint venture involves a business as defined in PFRS 3. Any gain or loss resulting from the sale or contribution of assets that does not constitute a business, however, is recognized only to the extent of unrelated investors' interests in the associate or joint venture.

On January 13, 2016, the Financial Reporting Standards Council deferred the original effective date of January 1, 2016 of the said amendments until the International Accounting Standards Board (IASB) completes its broader review of the research project on equity accounting that may result in the simplification of accounting for such transactions and of other aspects of accounting for associates and joint ventures.

#### 32. COVID-19 Outbreak

In a move to contain the COVID-19 outbreak, on March 13, 2020, the Office of the President of the Philippines issued a Memorandum directive to impose stringent social distancing measures in the National Capital Region (NCR) effective March 15, 2020. On March 16, 2020, Presidential Proclamation No. 929 was issued, declaring a State of Calamity throughout the Philippines for a period of six (6) months and imposed an enhanced community quarantine throughout the island of Luzon until May 15, 2020. On May 12, 2020, NCR was included in the selected areas to be under modified enhanced community quarantine from May 16, 2020 until May 31, 2020. Subsequently, NCR was placed on general community quarantine starting June 1, 2020. These measures have caused disruptions to businesses and economic activities, and its impact on businesses continue to evolve.

The outbreak could have a material impact on its 2020 financial results and even periods thereafter. Considering the evolving nature of this outbreak, the Company's first quarter performance has provided ample buffer for the COVID-19 outbreak for the second quarter. The Company will continue to monitor the situation.

(A Subsidiary of Kormasinc, Inc.)

#### SCHEDULE OF FINANCIAL SOUNDNESS INDICATORS

Below is a schedule showing financial soundness indicators for the period ended:

		Unaudited	Unaudited	Audited
RATIO	FORMULA	March 2020	March 2019	December 2019
<b>Current Ratio</b>				_
	Current assets	2,388,405,295	2,508,323,338	2,270,339,888
	Divided by current liabilities	2,126,961,533	2,364,474,251	2,072,069,383
	Current ratio	1.12	1.06	1.10
Debt-to-equity Ratio				
	Total liabilities	2,577,606,219	2,792,789,517	2,540,773,664
	Divided by total equity	1,755,566,951	1,341,728,968	1,662,471,814
	Debt-to-equity ratio	1.47	2.08	1.53
Asset-to-equity Ratio				
	Total assets	4,333,173,170	4,134,518,485	4,203,245,478
	Divided by total equity	1,755,566,951	1,341,728,968	1,662,471,814
	Asset-to-equity ratio	2.47	3.08	2.53
Solvency Ratio	Net income (loss) before depreciation and amortization	101,821,590	(151,694,352)	289,760,359
	Divided by total liabilities	2,577,606,219	2,792,789,517	2,540,773,664
	Solvency ratio	0.04	(0.05)	0.11
Interest rate coverage Ratio	Pretax income before	146,665,654	(154,778,846)	224,596,171
	interest Divided by interest expense	13,673,244	18,589,119	81,909,050
	Interest rate coverage ratio	10.73	(8.33)	2.74
			(6.66)	
Profitability Ratio				
	Net income	93,095,137	(172,699,221)	128,823,029
	Divided by total equity	1,755,566,951	1,341,728,968	1,662,471,814
	Profitability ratio	0.05	(0.13)	0.08

(A Subsidiary of Kormasinc, Inc.)

#### SUPPLEMENTARY SCHEDULE OF RETAINED EARNINGS AVAILABLE FOR DIVIDEND DECLARATION MARCH 31, 2020

Amount
(P173,183,434)
(212,048,259)
(38,864,825)
93,095,137
₽54,230,312

(A Subsidiary of Kormasinc, Inc.)

# SEC SUPPLEMENTARY SCHEDULES AS REQUIRED BY PAR. 6 PART II OF SRC RULE 68 AS AMENDED

Unaudited March 31, 2020

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С	Amounts Receivable from Related Parties which are Eliminated during the Consolidation of Financial Statements	2
D	Intangible Assets - Other Assets	3
Е	Long-Term Debt	4
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# VITARICH CORPORATION AND SUBSIDIARIES SCHEDULE B - AMOUNTS RECEIVABLE FROM DIRECTORS, OFFICERS, EMPLOYEES, RELATED PARTIES and PRINCIPAL STOCKHOLDERS (OTHER THAN RELATED PARTIES)

March 31, 2020 (In Thousands)

			Deduct	tions	Ending	Balance	
Name and Designation of Debtor	Balance at beginning of period	Additions	Collected	Written Off	Current	Noncurrent	Balance as at March 31, 2020
Advances to Officers and Employees:							
Mailyn Acero, Sales Manager	₽356	₽–	₽25	₽–	₽331	₽–	₽331
Rey D. Ortega, Senior Vice-President and General Manager	245	_	17	_	228	_	228
Peter Andrew Dompor, Sales Manager	207	40	9	-	238	_	238
Adriano Barrameda, Sales Manager	179	_	10	-	169	_	169
Oliver Lupiba, Sales Manager	429	_	24		405	_	405
Olivia Pungtilan, Manager	172	_	172	_	_	_	_
Others*	10,688	1,492		=	12,180	_	12,180
	₽12,276	₽1,532	₽257	₽–	₽13,551	₽–	₽13,551

<sup>\*</sup>Represent advances to officers and employees with balances less than \$\mathbb{P}\$100,000.

Note: All of the above receivables are current.

## VITARICH CORPORATION AND SUBSIDIARIES SCHEDULE C - AMOUNTS RECEIVABLE FROM RELATED PARTIES WHICH ARE ELIMINATED DURING THE CONSOLIDATION

#### OF FINANCIAL STATEMENTS

				Deductions		Ending	Balance	
Related Party	Balance at beginning of period	Additions	Collections	Write Off	Amounts written off	Current	Noncurrent	Balance as at March 31, 2020
<b>Amounts Due from Related Parties</b>								
Gromax, Inc.	<b>₽</b> 41,598	₽-	₽-	₽–	₽–	<b>₽</b> 41,598	₽-	<b>₽</b> 41,598

#### VITARICH CORPORATION AND SUBSIDIARIES SCHEDULE D - INTANGIBLE ASSETS – OTHER ASSETS

<u>Description</u>	Beginning balance	Additions	Charged to cost and expense	Charged to other accounts	Other changes additions (deductions)	Balance at end of period
Computer software	₽7,540	₽406	₽919	₽–	₽–	₽7,027

## VITARICH CORPORATION AND SUBSIDIARIES SCHEDULE E – LONG TERM DEBT

Title of the Issuer	Agent/Lender	Outstanding Balance	Current Portion	Noncurrent Portion	Interest Rate	Number of Periodic	Interest Payment	Final Maturity
						Installments		
Fixed	Chinabank Savings	₽83,772	₽12,774	₽70,998	7.88%	28 quarterly payments	Monthly	October 30, 2026
Fixed	Chinabank Savings	83,772	12,773	70,999	8.13%	28 quarterly payments	Monthly	November 30, 2026
'-		₽167,544	₽25,547	₽141,997				

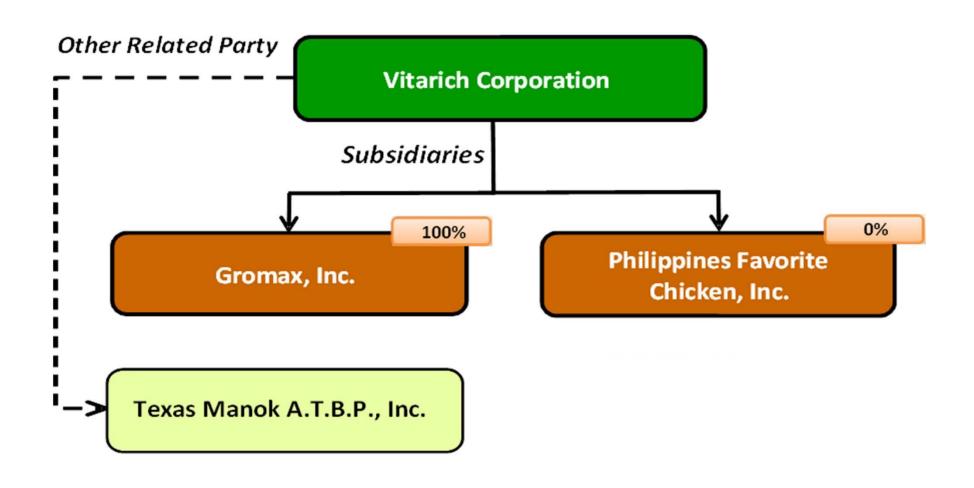
#### VITARICH CORPORATION AND SUBSIDIARIES SCHEDULE F - RECEIVABLE FROM (PAYABLE TO) RELATED PARTIES

				Deductions		Ending l	Balance	
Related Parties	Balance at beginning of the period	Additions	Collections (Payments)	Discounting	Write Off	Current	Noncurrent	Balance as at March 31, 2020
Trade and other receivables Entities under common control	P228,610	₽367,942	(P365,485)	₽-	₽-	₽–	₽–	₽231,067
Trade and other payables Entities under common control	P93,848	₽441,963	(P519,310)	₽-	₽-	₽–	₽-	₽16,501
Stockholders	₽-	₽–	₽–	₽–	₽–	₽–	₽–	<b>P</b> –

## VITARICH CORPORATION AND SUBSIDIARIES SCHEDULE H – CAPITAL STOCKHOLDER

				Numl	ber of shares held by	
Title of Issue	Number of shares authorized	Number of shares issued and outstanding as shown under the statement of financial position caption	Number of shares reserved for options, warrants, conversion & other rights	Related parties	Directors, officers and employees	Public
Common stock – P0.38 par value per share						
Authorized - 3,500,000,000 shares	3,500,000	3,054,334	=	2,180,420	77,906	796,008

### MAP SHOWING THE RELATIONSHIP BETWEEN AND AMONG THE GROUP March 31, 2020



## ANNEX C

# Certifications of Nominee as an Independent Director

#### CERTIFICATION OF INDEPENDENT DIRECTOR

- I, MANUEL D. ESCUETA, Filipino, of legal age and a resident of **35 Inland** Executive Haven, Merville Homes, Paranaque City, after having been duly sworn to in accordance with law do hereby declare that:
  - 1. I am a nominee for independent director of **Vitarich Corporation** and have been its independent director since **2014.**
  - 2. I am affiliated with the following companies or organizations:

Company/Organization	Position/Relationship	Period of Service
Center for Family Advancement	Board Trustee	Jan 2016 - Onward
Pascual Laboratories, Inc.	Independent Director	Mar 2016 - Present
Educhild Foundation, Inc.	President	2004 – August 2019
Southridge PAREF School for Boys	Vice Chairman, Board of Trustees	1997 - present
Advertising Board of the Philippines	Board of Directors	1980-1985 1992-1995
Procter & Gamble Philippines, Inc.	General Advertising Manager- Asia	Feb 1973-Dec 2000
United Laboratories, Inc.	VP, Corporate Marketing & Communication	Sep 2001- Mar 2004
Pascual Laboratories, Inc.	President & CEO	Oct 2005 – Feb 2012
Pascual Consumer Healthcare Corp.	Chairman	Mar 2012 – Sep 2013

- I possess all the qualifications and none of the disqualifications to serve as an independent director of **Vitarich Corporation**, as provided for in Section 38 of the Securities Regulation Code and its Implementing Rules and Regulations and other SEC issuances.
- 4. I am not related to the following director/officer/substantial shareholder of (covered company and its subsidiaries and affiliates) other than the relationship provided under Rule38.2.3 of the Securities Regulation Code.
- 5. To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation or proceeding
- 6. (For those in government service/affiliated with a government agency or GOCC) I have the required written permission or consent from the (head of the agency/department) to be an independent director in pursuant to Office of the President Memorandum Circular No. 17 and Section 12, Rule XVIII of the Revised Civil Service Rules.
- 7. I shall faithfully and diligently comply with my duties and responsibilities as independent director under the Securities Regulation Code and its Implementing Rules and Regulations, Code of Corporate Governance and other SEC issuances.
- 8. I shall inform the corporate secretary of **Vitarich Corporation** of any changes in the abovementioned information within five days from its occurrence.

MANUEL D'ESCUETA
Affiant

SUBSCRIBED AND SWORN to before me this 17 JUL 2020

2018, at MARILAD, BULACAN, affiant personally appeared before me and exhibited to me his Passport No. EC4987204, DFA Manila valid until August 11, 2020.

Doc. No. 705;
Page No. 705;
Book No. \_\_\_\_\_;
Series of 2020.

NENITA DELA CRUZ TUAZUA NOTARY PUBLIC

PNC-58-MB-20 18 UNTIL DEC.31.2070
SANDICO ST. POBLACIONI, MARILAO, BUYACAN
IBP LIFE NO 59 10 4 2 / BUL ACAN/5/19/2003
PTR NO. OBBIT 27 1 4 40, BUL ACAN/1/2/20

ATTO NO. 47 194

MCLE COMPLIANCE NO. VI. DO NO. 62 UNTIL APRIL 14, 2027

#### **CERTIFICATION OF INDEPENDENT DIRECTOR**

- I, **VICENTE J.A. SARZA**, Filipino, of legal age and a resident of **164 Champaca St., Tahanan Village, Paranaque, Metro Manila**, after having been duly sworn to in accordance with law do hereby declare that:
  - 1. I am a nominee for independent director of **Vitarich Corporation** and have been its independent director since **2016**.
  - 2. I am affiliated with the following companies or organizations:

Company/Organization	Position/Relationship	Period of Service
Mabuhay Capital Corp.	Director, Chief Operating Officer	Jun 2015 to present
Asia United Bank	Senior Vice President, head of Institutional Banking	May 2013 - Apr 2015
KPMG Phils. Manabat Sanagustin and Co.	Principal, Head of Advisory Services; Member of the Excom and Asia Pacific Advisory Board	Oct 2007 - Sep 2012
Privatization and Management Office (An Agency of The Department of Finance)	Director to Chief Privatization Officer, rank of Undersecretary	Oct 2005 - Feb 2007
Privatization and Management Office (an Agency of The Department of Finance)	Consultant	Jul 2005 - Oct 2005
Trinity Insurance Consultants, Inc. (an Insurance Broker)	General Manager	Mar 2003 - Nov 2004
UCPB SAVINGS BANK (a savings and mortgage bank)	President and COO	May 1999- Jan 2001
United Coconut Planters Bank (a Universal Bank)	Manager to First Vice President - Head of the Commercial Credit Division. Member of the Management Committee	Feb 1987 - May 1999
Producers Bank of the Philippines (a commercial bank)	Assistant Vice President	June 1983-Jan 1984
FAR EAST BANK AND TRUST COMPANY (a Universal Bank)	Assistant Cashier to Senior Manager-Account Management	Aug 1976 - Jun 1983
PHILIPPINE AMERICAN INVESTMENT CORPORATION (an Investment Bank)	Senior Analyst in Account Management Department	Jun 1975 - Jan 1976
MANILA BANKING CORPORATION (a Commercial Bank)	Credit Investigator to Loans Analyst	Dec 1973 - Jun 1975

3. I possess all the qualifications and none of the disqualifications to serve as an independent director of **Vitarich Corporation**, as provided for in Section 38

of the Securities Regulation Code and its Implementing Rules and Regulations and other SEC issuances.

- 4. I am not related to the following director/officer/substantial shareholder of (covered company and its subsidiaries and affiliates) other than the relationship provided under Rule38.2.3 of the Securities Regulation Code.
- 5. To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation or proceeding
- (For those in government service/affiliated with a government agency or GOCC) I have the required written permission or consent from the (head of the agency/department) to be an independent director in pursuant to Office of the President Memorandum Circular No. 17 and Section 12, Rule XVIII of the Revised Civil Service Rules.
- 7. I shall faithfully and diligently comply with my duties and responsibilities as independent director under the Securities Regulation Code and its Implementing Rules and Regulations, Code of Corporate Governance and other SEC issuances.
- 8. I shall inform the corporate secretary of Vitarich Corporation of any changes in the abovementioned information within five days from its occurrence.

SUBSCRIBED AND SWORN to before me this

, affiant personally appeared before me and

2018. at exhibited to HAMIS BUSINESS No. P3061244B valid until November 25, 2029.

RDLL NO. 47194

Doc. No. Page No. Book No. Series of 2020

NOTARY PUE PNC-58-MB-2016 EW 11 -1 SANDICO ST., POBLACIONI, MACO

BP LIFE NO. 59 10 4 2/ 891 00 / 1/ 9 NO. 0881185/MARILADIBULATION TO CO TIN 170-907-664-000

ATTOMEYS ROLL NO. 47 194

MCLE COMPLIANCE NO VI-001862 UNTIL APRIL 14, 202