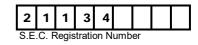
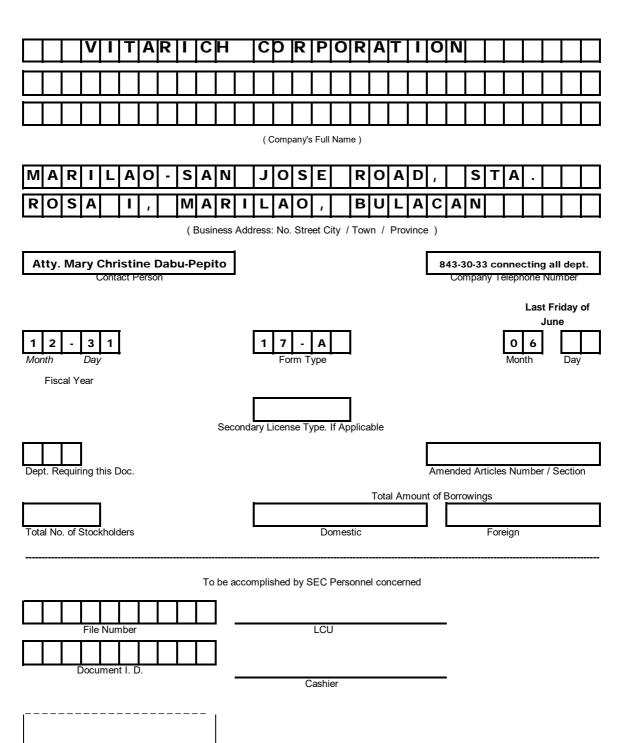
## **COVER SHEET**





STAMPS

#### SECURITIES AND EXCHANGE COMMISSION

#### **SEC FORM 17-A**

#### ANNUAL REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SECTION 141 OF CORPORATION CODE OF THE PHILIPPINES

- 1. For the fiscal year ended December 31. 2019
- 2. SEC identification Number 21134
- 3. BIR Tax Identification No. 000-234-398
- 4. <u>VITARICH CORPORATION</u> Exact name of issuer as specified in its charter
- 5. <u>BULACAN</u>

Province, country or other jurisdiction of incorporation or organization

- 6. <u>POULTRY AND LIVESTOCK</u> Industry Classification Code:
- 7. <u>MARILAO-SAN JOSE ROAD. STA. ROSA I.MARILAO. BULACAN</u> Address of issuer's principal office

3019 Postal Code

#### 8. <u>(+632) 8843-3033</u>

Registrant's telephone number, including area code

9. <u>N/A</u>

Former name, former address and former fiscal year, if changed since last report

10.Securities registered pursuant to Sections 4 and 8 of the RSA

Title of each Class	Number of shares of common
	stock outstanding and amount of debt outstanding
Common Stock	<u>3.054.334.014</u>

(SEC Use Only)

11. Are any or all of the securities listed on a Stock

Exchange? Yes  $[\checkmark]$  No [ ] If yes, state the name of such Stock Exchange and the class/es of securities listed therein:

#### Philippine Stock Exchange. Inc.

#### <u>Common</u>

- 12. Indicate by check mark whether the registrant:
  - (a) Has filed all reports required to be filed by Section 17 of the Code and SRC Rule 17 thereunder or Sections 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 26 and 141 of the Corporation Code of the Philippines, during the preceding twelve (12) months (or for such shorter period the registrant was required to file such reports)

Yes [**√**] No [ ]

(b) Has been subject to such filing requirements for the past ninety (90)

days. Yes [] No [1]

13. The aggregate market value of the voting stock by non-affiliates of the registrant total to P 684,565,514.32 as of April 30, 2020.

#### APPLICABLE ONLY TO ISSUERS INVOLVED IN INSOLVENCY SUSPENSION OF PAYMENTS PROCEEDINGS DURING THE PRECEDING FIVE YEARS

14. Check whether the issuer has filed all documents and reports required to be filed by Section 17 of the Code subsequent to the distribution of securities under a plan confirmed by a court or the Commission.

#### Yes [] No [**/**]

15. If any of the following documents are incorporated by reference, briefly describe them and identify the part of SEC Form 17-A into which the document is incorporated:

- (a) Any annual report to security holders
- (b) Any information statement filed pursuant to SRC Rule 20
- (c) Any prospectus filed pursuant to SRC Rule 8.1

#### VITARICH CORPORATION

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#### PART I – BUSINESS AND GENERAL INFORMATION

#### Item 1. BUSINESS

Vitarich Corporation was incorporated and organized in 1962. The brothers, Feliciano, Lorenzo and Pablo Sarmiento established the forerunner of Vitarich in 1950, when they founded Philippine American Milling Co. Inc. (PAMCO). PAMCO eventually moved from its original location to a more modern feed plant in Marilao, Bulacan. This move marked the beginning of Vitarich's fully integrated operations and the trade name "Vitarich" was subsequently adopted.

In 1962, after PAMCO acquired additional machinery and equipment to increase capacity, the Corporation was registered with the Securities and Exchange Commission (SEC) under the name "Vitarich Feedmill, Inc." The Corporation entered the poultry business and built an experimental poultry farm. In the years that followed, the Corporation entered into agreements with U.S. companies Cobb International and Babcock Poultry Farms for the exclusive franchise and distributorship of Cobb broiler and Babcock layer breeds, respectively, in the Philippines.

By the early 1970s, the Corporation further expanded its operations and extended its vertical integration by acquiring dressing plants and cold storage facilities. In 1981, the Corporation expanded outside Luzon by setting up the Davao satellite feedmill. The following year, it increased its feedmilling capacity in Marilao, Bulacan and at the same time, started operating its Cagayan De Oro feedmill and hatchery. Subsequent areas of expansion in the Visayas included the cities of Iloilo and Bacolod. At present, the Corporation's registered principal place of business is at Marilao-San Jose Road, Sta. Rosa I, Marilao, Bulacan. The Company has operating offices in Luzon, Iloilo and Davao, and maintains satellite offices in Southern Philippines.

The Corporation's shares of stock were registered with the Philippine Stock Exchange on February 8, 1995.

The Corporation went through corporate rehabilitation where its aggregate debt of P3.2 billion was restructured to allow the Corporation to avail of longer payment term and lower interest rate.

Meanwhile, on March 30, 2012, the SEC approved the extension of the Corporation's corporate life to another fifty years starting on July 31, 2012.

On October 16, 2013, the SEC approved the Company's increase in authorized capital to P3.5 billion and the conversion of Company debts amounting to P2.4 billion to Kormasinc, Inc. ("Kormasinc") into equity at 1 share of common stock for every P1.00 debt. Of the converted debt, P90.0 million was applied as payment for 90,030,236 shares from unissued shares and P2.3 billion was applied as payment for additional shares from the increase in authorized capital. Thus, Kormasinc became the Corporation's parent. With the debt to equity conversion and significant improvement in the Corporation's operations, the Regional Trial Court of Malolos, Bulacan (the Rehabilitation Court) approved its exit from Corporate Rehabilitation on September 16, 2016.

On November 23, 2017, the Corporation, through the approval of its Board of Directors, issued its authorized and existing but unissued capital stock of P267,836,113.00 divided into 267,836,113 common shares with a par value of Php1.00 per share. The Board of Directors likewise approved the conversion of the Corporation's debt of P407,110,891.00 to Kormasinc, Inc. into equity of the Corporation at a 1:1.52 ratio or 1 common share for every P1.52 debt. The Board of Directors also approved the application of Vitarich's debt of P407,110,891.00 to Kormasinc, Inc. as payment in full to the 267,836,113 common shares issued out of the authorized and existing but unissued shares. On December 22, 2017, the SEC approved the said debt to equity conversion, thereby increasing Kormasinc's ownership interest from 69.20% to 71.90%.

On July 11, 2018, the SEC approved the decrease of the capital stock of the Corporation from P3.5 billion divided into 3.5 billion shares at P1.00/share par value to P1,330,000,000.00 divided into 3.5 billion shares at P0.38/share par value. The SEC also approved the Corporation's equity restructuring to wipe out deficit as of December 31, 2017 of P2,256,037,517.00 against the Additional Paid-In Capital of P2,257,508,376.68.

The Corporation used to have several subsidiaries, namely: Breeder Master, Inc. ("BMI"), which is now known as Cobb Vantress Philippines, Inc. ("CVI"), Gromax, Inc. ("Gromax") and Philippines' Favorite Chicken, Inc. ("PFCI").

BMI was formed through the Company's joint venture agreement with Cobb-Vantress, Inc. ("CVI") in 1988. It was engaged in the production of day-old parent stocks. In 2002, however, the Corporation decided to dispose of its investment in BMI and agreed to pay its liabilities to BMI by returning all of its shares of stocks to BMI. Thus, CVI was left as the sole shareholder of BMI.

PFCI had several distribution agreements with America's Favorite Chicken Company ("AFC"). Under these distribution agreements, PFCI will distribute the paper goods, restaurant supplies, equipment, and food products to Texas Manok Atbp. Inc. (TMA). The latter corporation, which is owned by the Sarmiento family, in turn, entered into a development and franchise agreement with AFC. Under the development agreement between TMA and AFC, PFCI was granted the exclusive right to develop an aggregate of fifty (50) Texas Chicken and fifty (50) Popeye's Chicken restaurants in the Philippines in consideration for territorial and franchise fees payable to AFC as stipulated in the agreements. The franchise agreement allowed the PFCI to use the Texas Chicken and Popeye's Chicken trade names, service marks, logos, food formulae and recipes, and other exclusive rights to the proprietary Texas and Popeye's Chicken System.

The development of the restaurants was scheduled over a period of seven years starting in 1995 for Texas Chicken and 1996 for Popeye's. The franchise agreement shall be for a period of ten (10) years for each restaurant unit, renewable for four additional periods of five years each, at the option of the franchisee. However, PFCI, in 2000, lost its right to develop Popeye's Chicken in the Philippines. On October 1, 1998, the Board of Directors of PFCI approved the conversion into equity of the advances of Vitarich Corporation to PFCI amounting to ₱165 million to be applied to its unpaid subscriptions and for additional shares of stock of PFCI. Out of the ₱165 million advances to be converted into equity, ₱25 million was applied to Vitarich's unpaid subscription while the remaining ₱140 million was shown under Deposit on Future Stock Subscriptions account pending the approval from the SEC of the conversion.

In 2003, PFCI reverted the investment in shares of stock in PFCI to Advances to subsidiaries amounting to #140 million, as the Board of Directors of PFCI decided not to pursue its application with the SEC to convert into equity the advances received from Vitarich. PFCI initially recorded the transaction as an increase in investment in shares of stock in PFCI and a decrease in advances to subsidiaries when the Board of Directors of PFCI approved the proposed conversion in 1998.

AFC unilaterally terminated its development and franchise agreements with PFCI in 2001. As a result, in August 2001, PFCI and TMA filed a case against AFC and some of AFC's officers, such as Tom Johnson, Anthony Pavese and Loreta Sassen, among others, for undue termination of the development and franchise agreements with the Regional Trial Court of Pasig City, docketed as Civil Case No. 68583. The case called for injunction, specific performance, sum of money, and damages against AFC and some of its officers. In connection with such legal action, in 2001, PFCI recognized as claims receivable, as of December 31, 2001, certain losses arising from the closure of certain Texas Chicken restaurants and legal fees incurred relating to the case filed against AFC. Losses recognized as claims receivable include, among others, the loss on write-off of leasehold and building improvements relating to the closed stores. The total amount recognized as claims receivable (presented as part of Other Non-current Assets account in the condensed interim consolidated balance sheets) totaled **P**23.2 million as of December 31, 2001.

The Regional Trial Court of Pasig City, in a decision dated April 3, 2002, approved the issuance of a preliminary writ of attachment on the properties of AFC in the Philippines upon posting of PFCI and TMA of a bond amounting to P100 million. Management believed that this case would be settled in favor of the PFCI and TMA. On September 24, 2003, the trial court granted the Motion to Dismiss filed by two of the defendants. PFCI, in turn, filed a Motion for Partial Reconsideration of the order. Moreover, AFC has filed a Petition for Certiorari before the Court of Appeals assailing the validity of the trial court previously issued writ of attachment. On December 22, 2004, the parties have entered into a compromise agreement for the settlement of the case of which the parties have filed a joint motion to dismiss before the Regional Trial Court of Pasig City, Branch 152. On March 4, 2005, the Regional Trial Court of Pasig City, Branch 152. March 4, 2005, the Regional Trial Court of Pasig City, Branch 152. March 4, 2005, the Regional Trial Court of Pasig City, Branch 152. March 4, 2005, the Regional Trial Court of Pasig City, Branch 152. March 4, 2005, the Regional Trial Court of Pasig City, Branch 152. March 4, 2005, the Regional Trial Court of Pasig City, Branch 152. March 4, 2005, the Regional Trial Court of Pasig City, Branch 152. March 4, 2005, the Regional Trial Court of Pasig City, Branch 152. March 4, 2005, the Regional Trial Court of Pasig City, Branch 152. March 4, 2005, the Regional Trial Court of Pasig City, Branch 152. March 4, 2005, the Regional Trial Court of Pasig City, Branch 152. March 4, 2005, the Regional Trial Court of Pasig City, Branch 152. March 4, 2005, the Regional Trial Court of Pasig City, Branch 152. March 4, 2005, the Regional Trial Court of Pasig City, Branch 152. March 4, 2005, the Regional Trial Court of Pasig City, Branch 152. March 4, 2005, the Regional Trial Court of Pasig City, Branch 152. March 4, 2005, the Regional Trial Court of Pasig City, Branch 4, 2005, the Regional Trial Co

In 2005, the Company discontinued operations of its Texas Manok's Restaurants. Accordingly, it terminated all its employees and provided full valuation allowances on all its remaining assets. On 26 July 2017, the BOD and Stockholders of PFCI approved the amendment of its Articles of Incorporation to shorten its corporate life to until March 31, 2019. The SEC also approved PFCI's amendment of Articles of Incorporation. Thus, PFCI was placed under the liquidation process beginning April 1, 2019. The Company deconsolidated PFCI and recognized a gain of P28.2 million on deconsolidation.

On the other hand, Gromax was a wholly owned subsidiary of the Company, which started commercial operation in January 1996. Previously, it was a division of the Company, which was spun off to a separate entity. Gromax was registered with SEC on 10 November 1995.

Effective 01 April 2015, the operations of Gromax, manufacturing animal health and nutritional feeds, was reintegrated into the Company. Specialty feeds supplement the product offering of animal feeds produced by the Company. Pursuant to the reintegration, Gromax transferred all its employees to the Company. Retirement benefits accruing to these employees were transferred accordingly. The SEC approved on 31 May 2018 Gromax's Amended Articles of Incorporation which shortened its corporate life to until 10 November 2019.

With the disposition of the Company's shares in BMI and the cessation of corporate lives of PFCI and Gromax, the Company no longer has subsidiaries.

#### **BUSINESS OF ISSUER**

#### **Business Segments and Product Distribution**

For management purposes, the Company is organized and managed separately according to the nature of products and services provided, with each segment representing a strategic business unit that offers different products and serves different markets.

The industry segments where the Company operates are as follows:

- a. The Food segment is engaged in the growing, production and distribution of chicken broilers, either as live or dressed. Its products are distributed to wet markets and supermarkets.
- b. The Feeds segment caters to the feed requirement of the poultry growers industry. It is engaged in the manufacture and distribution of animal and aqua feeds, animal health and nutritional products, and feed supplements.
- c. The Farms segment is involved in the production of day-old chicks and pullets.
- d. The Corporate and Others segment includes general and corporate income and expense items which are not specifically identifiable to a particular segment.

#### Competition

Although the Corporation is focused on the chicken and feed industry, it faces competition from several sources by virtue of its integrated operations. The Corporation intends to strengthen its competition by establishing objectives and strategic plans to effectively compete with other integrators not only for consumers of its products but also for production resources such as contract growers. The Corporation competes based on product performance.

Principal competitors of the Company are San Miguel Corporation (B-Meg), UNAHCO, Cargill, New Hope, CJ Feeds, CP Feeds, Philmico, Uno Feeds and Inoza Feeds for the feed business. Key players in chicken business are San Miguel Corporation (Magnolia), Bounty, Foster, Danway, CP, Sustamina and Leong hup.

Given its vision to continue be the pioneer, agri-business partner, and innovator in the feeds industry, and backbone of every Filipino farmer's success, the Company allotted resources to the research and development of production process improvements and product value enhancement.

#### Sources of Raw Materials

The raw material components of feeds represent the most significant cost component of the Company's operations. Major raw materials of the feed business of the Company are corn, wheat, soya, and rice bran. The Company purchases these materials locally from traders. There are also times that the Company imports these materials from Australia, North and South America, India, and Pakistan. It is also continuously undertaking programs to substitute traditional grains with materials considered as by-products. High cost of major raw materials such as wheat, corn, oil and soybean meal makes it imperative for the Company to source alternative (and non-traditional) raw materials such as food by-products and other protein sources.

The Company is not dependent on, nor has any major existing supply contract, with one or a limited number of its suppliers for the purchase of essential raw materials.

#### Customers

The Company has various customers from all product lines and is not dependent on a single or few customers. The loss of one or two of its customers does not have any adverse material effect on its operations. No customer of the Corporation accounted for 20% of its sales. The Corporation has existing sales contracts with business partners and customers in the normal and regular business transactions.

#### Trademarks, Royalty and Patents

As of 2019, the Company continued to use the following devices and logos, which were previously registered with the Intellectual Property Office on the dates opposite to its names:

#### **Date Registered**

•	Vitarich and Devices	November 11, 2010
•	Aqua V-Tech and Logo	January 20, 2011
•	Gromax Incorporated and design	November 23, 2017
•	Cook's Golden Dory all fresh all natural and device	December 22, 2011

The Company is taking steps to renew its registration of its trademarks and it does not hold any other patent, trademark, franchise, concession or royalty agreement.

#### Certification

The Company's Quality Management Systems ("QMS") enabled the Company to establish procedures that cover all key processes in the business, monitoring process to ensure that they are effective, keeping adequate records, checking output for defects with appropriate corrective actions, regularly reviewing individual processes and the quality system itself for effectiveness, thus facilitating continual improvement.

In 2007, the Company's commitment toward consistent product quality and safety was further strengthened when the International Organization for Standardization (ISO) certified the Companyowned feed mill facilities in Visayas and Mindanao with ISO 22000:2005 Food Safety and Management Systems (FSMS) for quality and feed safety management systems. The Company has adopted and implemented preventive approaches to product safety that address physical, chemical and biological hazards in various aspects of feeds manufacturing along with the process and product inspection. The Company continuously complies and maintains the requirements of the standards for Iloilo and Davao Feed Mill plants.

#### **Government Regulations and Approval**

Compliance with environmental laws enhances good community and industry relationship and provides assurance to employees and the community where the Company operates of their health and safety, thereby freeing the Company from violations and penalties.

Aside from compliance with the environmental laws, the Company, in order to ensure that only safe and wholesome products reach the consumers, also needs government approval for its principal products and services and for the registration of its feedmill, accreditation of chemical laboratory, accreditation of meat plant, and cold storage, from the Bureau of Animal Industry (BAI) and the National Meat Inspection Services (NMIS), respectively. The Corporation is also required to secure all applicable permits from the Environmental Management Bureau (EMB) of the Department of Environment and Natural Resources (DENR) for its feedmill plant, dressing plant and rendering plant.

The Company had obtained all necessary permits, licenses and government approvals to manufacture and sell their products.

The Company has no knowledge of recent or impending legislation, which, when implemented, can result in a material adverse effect on its business or financial condition.

#### **Research and Development**

The Company's research and development are centrally organized under the Research and Development Department to focus on the following core activities:

- Product Quality
- Research and Development
- Animal Nutrition

A Research and Development Manager directs these activities, which include the following:

- Animal nutrition
- Diagnostic laboratory services
- Feeds and feeds quality control
- Poultry genetic research
- New product development
- Technical extension services for contract breeders, growers and sales clients

The inauguration of the Company's renovated Research Center in 2001 upgraded the chemical laboratory capability and further improved the analysis procedure. The acquisition of modern laboratory equipment shortened the duration for analyzing products.

The Chemical Laboratory handles most of the laboratory services needed for feed processing, from raw material analyses to finished products tests. The Diagnostic Laboratory handles all the laboratory support related to feed and food safety as well as the surveillance, prevention, and diagnosis of diseases to ensure health maintenance of livestock.

To ensure that its edge in the reliability and accuracy of its analysis is kept, it continuously upgrades its equipment, i.e. the LECO protein analyzer, Atomic Absorption Analyzer for Macro and trace minerals including heavy metals. The acquisition of the ICP (Inductively Coupled Plasma) allowed the Company to analyze complex minerals and heavy metals simultaneously. The Gas Chromatograph is capable of accurately determining fatty acid as well as Volatile Fatty Acids and Hormones. The NIR (Near InfraRed System) is capable of determining proximate analysis including amino acids in a very short amount of time. The Company also upgraded its Fat Extractor, Kjel Dahl Protein Analyzer and the Ankom Fiber Analyzer Unit. Active Water and Moisture Analyzer units are used for the stability testing of the finished product as well as maintenance of quality for raw materials. UV Vis Equipment is used for mineral and enzyme analysis. Additional serological tests, including Avian Influenza virus as well as Eliza based Swine serological, were instituted to serve the growing demand of the consumers.

For research and development activities, the Corporation spent P6.1M in 2019, P10.57M in 2018, and P4.4M in 2017.

#### Cost and Effects of Compliance with Environmental Laws

The Company complies with all environmental laws and regulations implemented by the EMB-DENR and invests appropriately to ensure compliance.

To ensure that its facilities are compliant with existing environmental laws, the Company implemented the following activities:

- 1. Stack emission testing of boilers to ensure that the gases being emitted during operation of the boilers are within the Standards of the Clean Act of the Philippines. For Davao plant, a 3<sup>rd</sup> party tester has been tapped for ambient air testing and emission testing for Plant 1 boiler and Plant 2 boiler and power generator. The cost that was incurred is Php 145,000 for the emission test of Genset and boilers of Plant 1 and Plant2, conducted last May 2019. The Company passed all parameters. The Company will be processing for another set of test for this year before end of May. Processing started last March but is still pending due to COVID-19, will resume upon availability of EMB and 3rd party emission tester. For Iloilo, Permit to Operate (PTO) for Boiler was acquired Feb 1, 2018 and to expire by March 30, 2022.
- 2. Regular monitoring of the final discharge of wastewater from our plants, ensuring that water discharge from our operation are within the regulatory standards set by the Clean Water Act. Iloilo Plant has received its Wastewater Discharge Permit from EMB-DENR last Dec 26,2019 which will expire on March 26,2021. Total Processing Fee estimated at Php 6,000.00.
- 3. In view of the warehouse expansion projects, Iloilo warehouse has been issued with the Environmental Compliance Certificate (ECC -EPRMP) by the Environmental Management Bureau of the Department of Environment and Natural Resources Region 6 last August 15, 2018. Processing cost is PHP10,000. Davao Plants have been issued with an ECC for Expansion (incorporating the 2 existing ECCs of Davao Feedmill Plant and the acquired DSFC Feedmill Plant). The New ECC (#ECC-OL-R11-2020-0069) was issued last January 20,2020 amending ECC#ECC-R11-1805-0014 and superseding ECC#ECC-R11-1705-0011. Issuance of ECC includes compliance to Clean Air Act, Clean Water Act, Waste Management Act and all other regulatory compliance. Processing cost incurred was around P10,000.00.
- 4. Regular repair and maintenance of facilities and pollution control facilities attached to ensure good operating conditions and thereby prevent/control pollution coming from the plant.
- 5. Continuous improvement of pollution control devices and/or equipment to meet regulatory Standards.

6. Annual renewal of Permits from DENR-EMB is secured. Cost varies for each plant ranging from P1,000 to 10,000.

#### **Manpower Complement**

As of December 31, 2019, headcount is a total 0f 926 employees, with 588 regular employees and 338 contractual. The Corporation's Collective Bargaining Agreement expires July 31, 2020 and there is no labor unrest.

The Federation of Free Workers - Vitarich Corporation Employees / Workers Union Chapter (FFW – VEWU) is the duly authorized collective bargaining agent that represents all rank and file employees of the Corporation.

#### **Pension Costs/Retirement Benefits**

The Company maintains a partially funded, noncontributory post-employment defined benefit plan covering all of its regular full-time employees. The defined benefit plan is being administered by a trustee bank which is responsible for the administration of the plan assets and for the definition of the investment strategy. The Company's retirement benefits are based on years of service and one and one-fourth month's salary for every year of continuous service.

The plan is exposed to interest rate risks and changes in the life expectancy of qualified employees. The plan is not exposed to significant concentrations of risk on the plan assets.

Actuarial valuations are made periodically to update the retirement liability and the amount of contributions. The latest actuarial valuation of the plan is as at December 31, 2019.

#### **Financial Risk Management**

The Company is exposed to a variety of financial risks which result from its operating, financing and investing activities. The Company's overall risk management program focuses on the unpredictability of the markets and seeks to minimize potential adverse effects on the Company's performance.

The Company does not engage in the trading of financial assets for speculative purposes nor does it write options. The financial risks, which the Company is exposed to, are described below and in the succeeding pages.

#### Foreign Currency Risk

To a certain extent, the Company has an exposure to foreign currency risks as some of its raw materials purchases are sourced outside the Philippines and are therefore denominated in foreign currencies. However, the Company has not yet experienced significant losses due to the effect of foreign currency fluctuations since purchases denominated in foreign currency are kept at a minimum.

#### Interest Rate Risk

As at December 31, 2019 and 2018, the Company has no significant floating rate financial assets or liabilities. The Company's operating cash flows are substantially independent of changes in market interest rates.

The Company has no borrowings that carry variable interest rates, which released the Company from any cash flow interest rate risk.

#### Credit Risk

Generally, the maximum credit risk exposure of the financial assets is the carrying amount of the financial assets.

The Company continuously monitors defaults of counterparties, identified either individually or by group, and incorporates this information into its credit risk controls. Where available at a reasonable cost,

external credit ratings and/or reports on counterparties are obtained and used. The Company's policy is to deal only with creditworthy counterparties.

The Company's trade and other receivables are not exposed to a concentration of credit risk as the Company deals with a number of customers. The trade and other receivables are actively monitored and assessed, and where necessary an adequate level of provision is maintained. In addition, to minimize credit risk, the Company requires collateral, generally land and real estate, from its customers.

The Company's management considers that trade and other receivables that are not impaired nor past due for each reporting periods are of good credit quality

The Company's basis in grading its neither past due nor impaired financial assets is as follows:

High grade:	ratings given to counterparties with strong to very strong capacity to meet its obligations.
Standard grade:	ratings given to counterparties with average capacity to meet its obligations.

#### Liquidity Risk

The Company manages its liquidity profile to be able to service its long-term debt as these fall due by maintaining sufficient cash from operations. The Company maintains cash to meet its liquidity requirements for up to 30-day periods.

#### Price Risk

The Company is exposed to commodity price risk as the raw materials of its main products are subject to price swings. The Company's management actively seeks means to minimize exposure to such risk.

#### **Item 2. PROPERTIES**

The Corporation operates and/or leases numerous production facilities, which include feed mills, dressing plants, and hatcheries. As of December 31, 2019, these facilities include the following.

	Condition	Remarks
Feed Mill		
Luzon	Good	Toll
Visayas	Good	Owned
Mindanao	Good	Owned/Toll
Dressing Plant		
Luzon	Good	Toll
Visayas	Good	Toll
Mindanao	Good	Toll
Hatchery		
Luzon	Good	Toll
Visayas	Good	Toll
Mindanao	Good	Toll

The Corporation will only consider a project which is critical to its continued operations and will likewise generate substantial cost savings and higher return of investment.

#### Item 3. LEGAL PROCEEDINGS

On 20 June 2018, the Supreme Court denied the Motion for Reconsideration of Charter Ping An Insurance Corporation (Charter Ping An) of the Supreme Court's denial of the insurance company's Petition for Review on Certiorari under Rule 45, which questioned the Court of Appeals' decision remanding the case to the Regional Trial Court of Malolos, Bulacan for further proceedings insofar as the remaining claim of the Company is concerned. On 10 September 2019, the Supreme Court issued an Entry of Judgment certifying that its resolution on 20 June 2018 has become final and executory on 06 June 2019. Hence, the case shall be remanded to the Regional Trial Court of Malolos, Bulacan for further proceedings on the Company's remaining claim against Charter Ping An.

#### Item 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

There were no matters submitted to a vote of security holders during the calendar year covered by this report other than those made during the Annual General Meeting of the Stockholders held on 28 June 2019. The results of the said meeting had been disclosed to the Philippine Stock Exchange via the PSE Edge on 28 June 2019 and posted on the Company's website. A copy of the draft of the Minutes of the said meeting is also posted on the Company's website.

#### PART II – OPERATIONAL AND FINANCIAL INFORMATION

#### Item 5. MARKET FOR REGISTRANT'S COMMON EQUITY AND RELATED STOCKHOLDERS MATTERS

The Company's common equity is principally traded in the Philippine Stock Exchange (PSE). The high and low sales prices for every quarter ended are indicated in the table below:

-	2018		201	.9
_	High	Low	High	Low
1st Quarter	2.02	1.91	1.72	1.66
2nd Quarter	2.64	2.55	1.28	1.26
3rd Quarter	2.08	2.04	1.14	1.10
4th Quarter	1.99	1.90	1.20	1.14

The closing price of the Corporation's common shares as of the last trading date – December 27, 2019 was P 1.20 per share.

As of March 31, 2020, the latest trading date prior to the completion of this annual report, sales price of the common stock was at P0.87/share.

There are no securities to be issued in connection with an acquisition, business combination or other reorganization.

#### **Holders**

The Corporation has only one class of shares i.e., common shares. The total number of stockholders as of December 31, 2019 is 4,132 and the total number of shares outstanding on that date was 3,054,334,014.

	Dec 2019	Dec 2018
Number of Issued & Outstanding Shares	3,054,334,014	3,054,334,014
Number of Stockholders	4,132	4,155
Number of Shares owning at least one board lot each	3,128	3,149

The Company's foreign equity ownership as of December 31, 2019 is as follows:

	No. of Shares	<u>% Ownership</u>
Shares owned by Filipino	2,922,370,572	96%
Shares owned by Foreigners	131,963,442	4%
Total	3,054,334,014	100%

#### **Dividends**

In 1995, the Company declared a cash dividend of P0.10 per share. For the years 1996 up to 2019, the Company did not declare any dividend as it has no unrestricted retained earnings.

#### **Sales of Unregistered Securities**

On November 23, 2017, Vitarich Corporation agreed to issue 267,836,113 unissued but existing common shares to Kormasinc, Inc. due to the conversion of the latter's credit of P407,110,891.00 into equity of the Corporation. On December 22, 2017, the Securities and Exchange Commission approved the valuation of 267,836,113 shares

#### Top 20 Stockholders

Listed below are the top 20 stockholders of the Corporation as of December 31, 2019:

Name of Stockholders	Number of Shares	Percent to Total Outanding Shares
1 PCD NOMINEE CORPORATION (FILIPINO)	2,902,935,407	95.04%
2 PCD NOMINEE CORPORATION (NON-FILIPINO)	131,126,942	4.29%
3 YAZAR CORPORATION	1,402,520	0.05%
4 JOSE M. SARMIENTO	1,305,320	0.04%
5 MA. LUZ S. ROXAS	1,305,320	0.04%
6 MA. VICTORIA M. SARMIENTO	1,305,320	0.04%
7 GLICERIA M. SARMIENTO	690,000	0.02%
8 NELIA CRUZ	527,850	0.02%
9 ROGELIO M. SARMIENTO	290,000	0.01%
10 ANTONIO S. RAAGAS	270,000	0.01%
11 BETINA ANGELINA I. SARMIENTO	228,510	0.01%
12 NORBERTO T. HOFELENA	220,778	0.01%
13 GLADY Y. LAO	215,000	0.01%
14 BERNAD SECURITIES, INC.	203,000	0.01%
15 DANIEL J. ADVINCULA	200,000	0.01%
16 ORLANDO P. CARVAJAL	185,000	0.01%
17 TERESITA Y. SARMIENTO	164,000	0.01%
18 LORENZO S. SARMIENTO	141,134	0.00%
19 BIENVENIDO LIM	140,000	0.00%
20 GEORGE CHUA	111,000	0.00%
Others	11,366,913	0.37%
Total Shares Issued and Outstanding	3,054,334,014	100.00%

#### **Description of Shares**

Securities of the Company consist entirely of common stock with par value of P0.38 per share. All shares are equally eligible to receive dividends and repayment of capital and each share is entitled to one vote at the shareholders' meeting of the Company.

#### Item 6. MANAGEMENT'S DISCUSSION AND ANALYSIS OR PLAN OF OPERATION

#### **RESULTS OF OPERATIONS**

#### Fiscal Year 2019 compared to Fiscal Year 2018

Consolidated sale of goods increased by 2% only, from 8.3 billion registered in 2018 to 8.4 billion registered in 2019, mainly because of favorable chicken prices in the market during the second half of the year.

Sale of goods per business segment is as follows:

• Food Segment:

Sale of goods of food segment increased by 5%, from P3.8 billion registered in 2018 to P4.0 billion in 2019 due to favorable selling price of chicken towards the second half of the year.

• Feeds Segment:

Sale of goods of feeds segment amounted to P3.9 billion in 2019 and 2018. Several hog farm customers were also affected by African Swine fever during the last quarter of the year, nevertheless, the Company still able to sustain its sales during the year.

• Farms Segment:

Sale of goods of farms segment decreased by 18%, from P570 million registered in 2018 to P466 million in 2019 as poultry industry was badly affected by the unfavorable chicken prices in the market during the first half of the year.

Cost of goods sold increased by 1%, from P7.6 billion in 2018 to P7.7 billion in 2019 due to higher cost of raw materials and high day-old-chick cost.

Gross profit for 2019 amounted to P717 million, higher by 17% or P106 million from P612 million in 2018. Increased gross profit was mainly due to improved efficiency of poultry and feed operations and favorable chicken prices in the market during the second half of the year.

Operating expenses increased by 1% from P585 million in 2018 to P588 million in 2019 due to higher administrative, selling and distribution expenses. Other operating income of P29 million in 2019 was decreased by 4% as compared to 2018 primarily due to lower rental income.

Other charges increased by 190%, from P76 million in 2018 to P220 million in 2019 due to higher tax settlement, interest expense, provision for impairment losses on receivables and one-time consultancy expense. Other income recognized was higher by 130%, from P89 million in 2018 to P204 million in 2019 because of higher gain on fair value changes of investment properties, gain on reversal of longoutstanding payables and recovery of accounts written-off.

Tax expense increased by 158% from P5.4 million in 2018 to P13.9 million in 2019.

For the year, the Company posted a Net Income of P128.8 million in 2019, P63.7 million or 98% higher than 2018 of P65.2 million.

#### Fiscal Year 2018 compared to Fiscal Year 2017

Consolidated sale of goods increased by 27%, from 6.5 billion registered in 2017 to 8.3 billion registered in 2018, driven by strong performance of all product lines.

Sale of goods per business segment is as follows:

• Food Segment:

> Sale of goods of food segment increased by 39%, from P2.8 billion registered in 2017 to P3.8 billion in 2018 due to higher sales volume and better selling prices of chicken, except in the last quarter of the year.

• Feeds Segment: Sale of goods of feeds segment increased by 16%, from P3.3 billion registered in 2017 to P3.9

billion in 2018 due to expansion of several farm customers.

Farms Segment:

•

Sale of goods of farms segment increased by 38%, from P412 million registered in 2017 to P570 million in 2018 due to successful recruitment of additional farm breeding and broiler partners.

Cost of goods sold increased by 32%, from P5.8 billion in 2017 to P7.6 billion in 2018 due to higher cost raw materials and high DOC cost. Better efficiency versus last year, however, during the last guarter of the year, the industry experience oversupply of chicken, resulting to gross profit of P612 million, lower by 15% or P110 million.

Operating expenses increased by 6% from P551 million in 2017 to P585 million in 2018 due to higher administrative, selling and distribution expenses. Other operating income of P35 million in 2018 was decreased by 3% as compared to 2017 primarily due to lower rental income.

Other charges decreased by 84%, from P55million in 2017 to P9.1 million in 2018 because no tax compromise settlement and liquidated damages were recognized this year and due to gain on fair value changes of investment properties.

Tax expense decreased by 82% from P29.1 million in 2017 to P5.4 million in 2018.

## With the above, the Company posted a Net Income of P65.2 million in 2018, P122.4 million in 2017 which is lower by 47% or P57.2 million.

#### Fiscal Year 2017 compared to Fiscal Year 2016

Consolidated sale of goods increased by 27%, from 5.1 billion registered in 2016 to 6.5 billion registered in 2017, driven by strong performance of all product lines.

Sale of goods per business segment is as follows:

• Food Segment:

Sale of goods of food segment increased by 47%, from P1.9 billion registered in 2016 to P2.8 billion in 2017 due to higher sales volume and better selling prices of chicken.

• Feeds Segment:

Sale of goods of feeds segment increased by 13%, from P2.9 billion registered in 2016 to P3.3 billion in 2017 due to expansion of several farm customers.

• Farms Segment: Sale of goods of farms segment increased by 37%, from P301 million registered in 2016 to P412 million in 2017 due to successful recruitment of additional farm breeding and broiler partners.

Cost of goods sold increased by 29%, from P4.5 billion in 2016 to P5.8 billion in 2017 due to higher cost of some raw materials. Better efficiency versus last year, however, helped to partially mitigate the higher raw material prices resulting to a gross profit of P722 million, ahead by P89 million or 14%.

Operating expenses increased by 16% from P474 million in 2016 to P551 million in 2017 due to higher administrative, selling and distribution expenses. Other operating income of P36 million in 2017 decreased by 21% in 2016 primarily due to no recovery of accounts written off.

Other charges decreased by 69%, from P179 million in 2016 to P55 million in 2017 due to higher tax compromise settlement, demurrage on cargo release, and provision of probable loses in 2016.

Tax expense increased by 243% from P8.5 million in 2016 to P29 million in 2017.

## With the above, the Company posted a Net Income of P122.4 million in 2017, P104.8 million or 599% higher than 2016 of P17.5 million.

#### Fiscal Year 2016 compared to Fiscal Year 2015

Vitarich Corporation and its Subsidiaries generated a consolidated sale of goods of P5.1 billion as of December 31, 2016, 48% sales growth over previous year of P3.4 billion. Sale of goods per business segment follows:

• Food Segment:

Sale of goods of food segment increased by P652 million or 53%, from P1,222 million registered in 2015 to P1,874 million registered in 2016 due to increased volume of chicken sales.

• Feeds Segment:

Sale of goods of feeds segment increased by P867 million or 42%, from P2,059 million registered in 2015 to P2,926 million registered in 2016 due opening new hog and broiler farm customers.

• Farms Segment:

Sale of goods of farms segment increased by P137 million or 83%, from P164 million registered in 2015 to P301 million registered in 2016 due to successful recruitment of additional contract breeding partners.

The Company's cost of goods sold consists primarily of raw materials and packaging costs, manufacturing costs, and direct labor costs. Cost of goods sold increased by P1,530 million or 52%, to P4.5 billion in 2016 from P2.9 billion in 2015 due to increase in sales volume of animal and aqua feeds, live and dressed chicken and day old chicks.

## Vitarich gross profit for 2016 amounted to P633 million, ahead by P126 million or 25% from P507 million in 2015. Increased gross profit was mainly due to higher sales volume, improved efficiency of poultry and feed operations, improved inventory management and cost savings in operating expenses.

Operating expenses in 2016 of P473 million increased by 12% from P421 million in 2015 due to higher selling and distribution expenses on account of improved sales volume. Other operating income in 2016 of P46 million increased by 21% in 2015 primarily due to recovery of accounts written off.

## As a result of the above factors, the Company registered an operating profit of P205 million in 2016, P82 million or 66% higher compared to 2015 of P123 million.

Other charges of P178 million in 2016 were 46% higher than 2015 of P122 million due to tax compromise settlement, demurrage on cargo release, and provision of probable loses.

Tax expense in 2016 increased to P8.5 million versus 2015.

2016 other comprehensive income increased by 6149% compared to 2015.

## For the year, the Company incurred a total comprehensive income of P106 million, 1134% higher than 2015 of P8.6 million

#### Fiscal Year 2015 Compare to Fiscal Year 2014

Vitarich Corporation and its Subsidiaries generated a consolidated sale of goods of P3.4 billion as of December 31, 2015, 46% sales growth over previous year of P2.4 billion. Sale of goods per business segment follows:

• Food Segment:

Sale of goods of food segment increased by P428 million or 54%, from P794 million registered in 2014 to P1,222 million registered in 2015 due to increased turnover of poultry volume.

- Feeds Segment: Sale of goods of feeds segment increased by P614 million or 42%, from P1,445 million registered in 2014 to P2,059 million registered in 2015 due to increasing sales from current and new customers.
- Farms Segment:

Sale of goods of farms segment increased by P37 million or 29%, from P127 million registered in 2014 to P164 million registered in 2015 due to better supply of day old chick (DOC) volume.

The Company's cost of goods sold consists primarily of raw materials and packaging costs, manufacturing costs, and direct labor costs. Cost of goods sold increased by P754 million or 35%, to P2.9 billion in 2015 from P2.2 billion in 2014 due to increase in sales volume.

# Vitarich gross profit for 2015 amounted to P507 million, ahead by P325 million or 178% from P182 million in 2014. Increased gross profit was mainly due to higher sales volume, better selling prices of foods and farm products, perfected farm efficiencies, improved feed production, and lower cost of raw materials.

Operating expenses in 2015 of P421 million increased by 12% from P377 million in 2014 due to higher administrative expenses and selling and distribution expenses. Other operating income in 2015 of P38 million declined by 48% in 2014 primarily due to lower income from tolling operations related to the sale of hatchery properties.

## As a result of the above factors, the Company registered an operating income of P123 million in 2015, P246 million or 200% higher compared to 2014 operating loss of P123 million.

Other charges of P122 million in 2015 was 82% lower than 2014 of P689 million.

In 2015 and 2014, the Company's BOD approved the disposal of certain noncore and core property, plant and equipment including its major feed mill and the land where it is located in Marilao, Bulacan. The proceeds were used to further reduce outstanding liabilities and generate needed working capital. In 2015, loss on sale of property, plant and equipment, investment properties and others of P94.6 million decreased by 85%.

- Interest income amounted to P0.17 million in 2015 and P0.53 million in 2014 decreased by 68% (see note 7 of the accompanying consolidated financial statements).
- Allowance for impairment loss was mainly for input VAT of P3.1 million (see note 10 of the accompanying consolidated financial statements).
- Interest expense of P0.22 million was computed on the restructured debt as part of total interest expense in the 2015 consolidated statements of comprehensive income (see note 21 of the accompanying consolidated financial statements).
- The Company recognized fair value gain of P2.8 million in 2015 and fair value loss of P5.4 million in 2014 or 151% reduction (see note 12 of the accompanying consolidated financial statements).

Tax benefit in 2015 decreased by P277.7 million or 97% versus 2014. The components of tax benefit as reported in the consolidated statements of comprehensive income are current tax expenses: MCIT at 2% and deferred tax benefit relating to origination and reversal of temporary differences (see note 20 of the accompanying consolidated financial statements).

2015 other comprehensive income increased by 277% compared to 2014 (see note 18 of the accompanying consolidated financial statements).

## For the year, the Company incurred a net income of P8.6 million, 101% higher than the loss of P577.8 million in 2014.

#### **Financial Condition**

Total current assets as of December 31, 2019 of P2.3 billion was 17% lower than 2018 of P2.7 billion. Decrease in current assets were due to lower cash, receivables, inventories and other current assets.

Noncurrent assets increased by 20% from P1.6 billion as of December 31, 2018 to P1.9 billion as of December 31, 2019, which are mainly due to gain on fair value changes, net additions to property, plant and equipment and investment properties, and recognition of right of use assets.

Current liabilities decreased by 14% from P2.4 billion as of December 31, 2018 to P2.1 billion as of December 31, 2019 mainly due to decrease in trade and other payables, and short-term loans payable.

Noncurrent liabilities increased by 9% from P429 million as of December 31, 2018 to P469 million as of December 31, 2019 due to higher cash bond deposits, finance lease liabilities and net deferred tax liabilities.

	2019	2018
Revenue (Php Million): Sale of goods	8,439	8,256
Fair value adjustment on biological assets	480	203
Cost Contribution (Php Million): Cost of goods sold	7,730	7,645
Fair value adjustment on biological assets	471	203
Gross Profit Rate (%)	8%	7%
Operating Margin (Php Million)	159	57

#### The Corporation's top five (5) key performance indicators are described as follows:

#### 1) Sales Volume, Price, and Revenue Growth

Consolidated revenue, composed of food, feed, and farm sales including fair value adjustment on biological assets, amounted to P8.9 billion, 5% higher than last year of P8.5 billion.

#### 2) Cost Contribution

This measures the cost efficiency of the products and trend of raw materials prices, particularly importations wherein there are foreign exchange exposures. This also includes fair value adjustments on biological assets. Costs are analyzed on a regular basis for management's better strategic decisions in cost reduction and efficiency measures.

#### 3) Gross Profit Rate

The review is done on a regular basis to check if the targets are being met based on the forecasted gross profit rate. This is being done on a regular basis for proper and immediate action.

#### 4) Operating Margin

Operating margin is the result after operating expenses are deducted. Review of operating expenses is performed on a regular basis. These are being analyzed and compared against budget, last month and previous years, to ensure that cost reduction measures are being met and implemented.

#### 5) Plant Capacity Utilization

This determines total usage of the plant capacity. The higher the plant utilization, the better the productivity, which translates to better margin.

There are no material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships of the company with unconsolidated entities or other persons created during the reporting period.

There are no material commitments for capital expenditures.

There are no significant elements of income or loss arising from continuing operations.

There is no known trend, or any demand, commitments, event or uncertainty that will result in or that are reasonably likely to result to Corporation's liquidity increasing or decreasing in any material way.

There are no events that will trigger direct or contingent financial obligation that is material to the Corporation, including any default or acceleration of an obligation.

#### Item 7. FINANCIAL STATEMENTS

The Consolidated Audited Financial Statement of the Corporation for the year-ended December 31, 2019 including the applicable schedules listed in the accompanying index to financial statements and supplementary schedules are filed as part of this form 17-A.

#### Item 8. INDEPENDENT PUBLIC ACCOUNTANTS

For the year 2019, the Company's independent public accountant is the accounting firm of SyCip Gorres Velayo & Co. The audit of the financial statements of the Company was handled and certified by the engagement partner, Mr. Roel E. Lucas. The Company has complied with SRC Rule 68, paragraph 3 (b) (iv) re: five (5) years rotation requirement for the external auditor.

Pursuant to SRC Rule 68.1 (Qualification and Reports of Independent Auditors), the Company engaged SyCip Gorres Velayo & Co. for the examination of the Company's financial statements effective calendar year 2019. The engagement of SyCip Gorres Velayo & Co. and the engagement partner is approved by the Board of Directors and the stockholders of the Company.

#### **External Audit Fees and Services**

The work of SyCip Gorres Velayo & Co. consisted of an audit of the financial statements of the Company to enable them to express an opinion on the fair presentation of the Company's financial position, results of operations and cash flows in accordance with Philippine Financial Reporting Standards. In addition to their report, and as a value-added service, SyCip Gorres Velayo & Co. also reviewed the Corporation's computation of the annual income tax expense and likewise also the review of the unaudited quarterly consolidated statements of financial position of the Corporation and the related statements of comprehensive income, changes in equity and cash flows for the quarter ended in accordance with Philippine Standards on Review Engagements (PSRE) 2410, *"Engagements to Review Financial Statements"* issued by the Auditing and Assurance Standards Council, as applicable to review engagements. For the year 2019, audit and audit-related fees amounted to 3.5 million, exclusive of VAT and out of pocket expenses, respectively.

There were no other services obtained from the external auditors other than those mentioned above.

The Audit Committee has confirmed the terms of engagement and the scope of services of the external auditor as endorsed by the Management of the Company

#### Audit, Risk Oversight, and Related Party Transactions Committee

The Audit, Risk Oversight, and Related Party Transactions Committee's approval policies and procedure for external auditors are:

1. Statutory audit of company's annual financial statements

- a. The Audit, Risk Oversight, and Related Party Committee ensures that the services of the external auditor conform with the provision of the company's manual of corporate governance specifically articles 2.3.4.1; 2.3.4.3 and 2.3.4.4
- b. The Audit, Risk Oversight, and Related Party Committee makes an assessment of the quality of prior year audit work services, scope, and deliverables and makes a determination of the reasonableness of the audit fee based on the proposed audit plan for the current year.
- 2. For services other than annual F/S audit:
  - a. The Audit, Risk Oversight, and Related Party Committee evaluates the necessity of the proposed services presented by Management taking into consideration the following:
    - i. The effectiveness of company's internal control and risk management arrangement, systems and procedures, and management degree of compliance.
    - ii. The effect and impact of new tax and accounting regulations and standards.
    - iii. Cost benefit of the proposed undertaking
  - b. The Audit, Risk Oversight, and Related Party Committee approves and ensures that other services provided by the external auditor shall not be in conflict with the functions of the external auditor for the annual audit of its financial statements.

#### Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

There was no event in the past fifteen (15) years where the previous and current external auditors had any disagreement with regard to any matter relating to accounting principles or practices, financial statement disclosures or auditing scope or procedure. There were no disagreements with the external auditor of the Company on any matter of accounting and financial disclosure.

#### PART III - CONTROL AND COMPENSATION INFORMATION

#### Item 9. DIRECTORS AND EXECUTIVE OFFICERS

The directors of the Company are elected at the annual meeting of the stockholders to hold office until the next succeeding annual meeting of the stockholders and until the respective successors have been elected and qualified.

Officers are elected by the newly elected Board of Directors at the organizational meeting held right after the annual meeting of the stockholders. The Board also elects during its organizational meeting the chairman and members of the Audit, Risk Oversight and Related Party Transactions as well as the chairman and members of the Nominations, Remuneration, and Corporate Governance Committees. There are two (2) independent directors, one of whom is the Chairman of the Audit, Risk Oversight and Related Party Transactions Committee and the other heads the Nominations, Remuneration, and Corporate Governance Committee. The officers shall be subject to removal at any time by the Board of Directors, but all officers, unless removed, shall hold office until their successors are appointed. If any vacancy shall occur among the officers of the Corporation, such vacncy shall be filled by the Board of Directors.

#### Jose Vicente C. Bengzon III, Filipino, 62 years old Director/Chairman of the Board

Mr. Bengzon is an Independent Director of Bermaz Auto Phil's Inc. since 2017 and Inception Technology Philippines Corp. since 2020, Director & Chairman of Audit Committee of Century Peak Mining Corp from 2016 to 2018; the Vice Chairman & Chairman of Executive Committee, Commtrend Construction Corp. since Oct 2014; President of UPCC Holdings Corp since 2006 & Director & Chairman of Risk Management Committee, Rizal Microbank since 2010. He was acting Chairman, Philippine National Construction Corp. 2012 - 2013; Director, Manila North Tollways Corp. 2012 - 2013; Director, Citra Metro Manila Tollways Corp. 2012 - 2013; Director, South Luzon Tollways Corp. 2011 - 2012; and Senior Adviser to the Board, Malayan Bank, since 2018. Prior to this, he was a Director of Pres. Jose P. Laurel Rural Bank Inc. since 2010 and Philippine National Construction Corporation since 2011. He is also the President of UPCC Holdings Corporation since 2006. Prior to this, he was the Chief Privatization Officer of the Department of Finance. He was the President of Abarti Artworks Corporation from 2001-2004. He was also an Entrepreneur of Westborough Food Corporation from 1993-2001. He is a Certified Public Accountant and a graduate of De La Salle University having obtained his Bachelor of Science in Commerce and Bachelor of Arts degrees major in Economics in 1980 therefrom. He took his Master of Business Administration at the Kellogg School of Management at Northwestern University in 1988.

#### Ricardo Manuel M. Sarmiento, Filipino, 43 years old Director/President & Chief Executive Officer

Mr. Ricardo Manuel Sarmiento is presently the President and Chief Executive Officer of Vitarich Corporation. He leads the over-all operations of Vitarich Corporation. He holds a degree in Bachelor of Science in Tourism from the University of the Philippines in Diliman, Quezon City. He is a member of the Upsilon Sigma Phi and Rotary Club of Manila. Mr. Sarmiento joined Vitarich in July 2005.

#### Stephanie Nicole M. Sarmiento-Garcia, Filipino, 40 years old

#### Director/Executive Vice-President, Corporate Service Management Director and Treasurer

Ms. Garcia is the EVP, Corporate Management Director and Treasurer of the Company. As such, she is in charge of the funds, assets, securities, receipts and disbursements of the Corporation. She oversees efficient operations, allocates funds and negotiates contracts and prices as well. Prior to Vitarich, Ms. Garcia worked as a Store Manager at *Le Pain Quotidien*, an international chain of café-style restaurants, specializing in bakery items. Early on, she held a front desk position at the *Ritz Carlton Hotel* in San Francisco. She holds a degree in International Hospitality Management from Glion Institute of Higher Education (formerly known as Glion Hotels School), a private, university-level Swiss hotel management school in Switzerland. Ms. Garcia joined Vitarich in October 2003. In February 2020, Ms. Garcia was elected President of Philippine Association of Feed Millers, Inc. (PAFMI).

#### Rogelio M. Sarmiento, Filipino, 71 years old Director

Mr. Sarmiento was the President of L. S. Sarmiento & Co., Inc., Sarmiento Industries, Inc., Fortuna Mariculture Corporation, and Sarphil Corporation from 1968 to 1981. He obtained his Bachelor of Science in Business Administration degree from the University of San Francisco and his Master of Business Administration degree from the University of Sta. Clara in the United States of America. He was President of the Philippine Association of Feed Millers Inc. from 1990-1992 and Vice-President of the Philippine Chamber of Commerce from 1988 to 1989. Formerly a member of the Interim Batasang Pambansa, he concurrently served as Minister of State for Transportation and Communications. He also served as Deputy Director General of the National Economic and Development Authority. He was a member of the House of Representatives representing the First District of the Province of Davao del Norte from 1992 to 2001.

#### Benjamin I. Sarmiento Jr., Filipino, 50 years old Director

Mr. Benjamin Sarmiento is a graduate of the University of San Francisco with a degree of Bachelor of Arts in Economics. He is the Chief Executive Officer of Pacific Equity, Inc. from 1989 up to the present. He is also a Director of the following companies: M3 Ventures, International Inc. from 1991 up to the present, and Ultra-Seer, Inc., Hillsdale Marketing Inc., Specialized Products & Services, Inc., Escotek, Inc. and Diversified Industrial Technology, Inc. from 2002 up to the present. He is the Chief Executive Officer of Sarmiento Pacific Agribusiness.

#### Lorenzo Vito M. Sarmiento III, Filipino, 45 years old Director

Mr. Sarmiento is President of Davito Holdings Corporation. He is Co-founder and Chief Operating Officer

of Advanced Environmental Soil Solutions, Inc. He was President of Medityre, President of Speed Space Systems, Chairman of Emphasys Process Corporation, Investor and co-founder at South Super Sports, Team Manager under contract with the Philippine Football Federation, Creative Director of Speed HKG. He graduated in 1999 from the University of San Francisco, San Francisco CA USA, with a degree in Bachelor of Science in Business Administration with emphasis in Marketing and International Business. He took up special courses in International Studies at the Richmond College in London, England and Network Engineering at Herald College, San Francisco CA USA. He was elected as director of the Corporation on June 29, 2012.

#### Manuel D. Escueta, Filipino, 69 years old **Independent Director**

Mr. Escueta was elected as an Independent Director of the Corporation on January 24, 2014. He worked as General Advertising Manager of P&G Asia (1973-2000), Vice President for Corporate Marketing & Communication of United Laboratories, Inc. (2001-2004), Head, President and CEO of Pascual Laboratories, Inc. - Consumer Health Division (2005-2012), and Chairman of Pascual Consumer HealthCare Corp (2012-2013). He is at present the Vice-Chairman of the Board of Trustees of Southridge PAREF School for Boys. He served as Presidentof the EduChild Foundation (November 2004 to August 2019) and was a Board of Director of the Advertising Board of the Philippines (1980-1985, 1992-1995). He is a graduate of University of the Philippines in Diliman, Quezon City with a degree on Business Administration Major in Marketing in 1972.

### Levi F. Diestro, Filipino, 62 years old

Director

Mr. Diestro is an International Human Resources Manager and currently the President and CEO of HRK Management Consultancy, and Board Member of HRK Consulting Corporation. He was the Founder and Vice President Human Resources and Administrative Department of Quick Reliable Courier Services Inc. a logistics company. At present, he is a member of the PMAP – Industrial Relations Committee , PMAP (People Management Association of the Philippines). He worked at Maynilad Water Services Inc., a subsidiary of MVP Group of Companies as Vice President Human Resources, Division from 2011 to 2016. He was a Consultant of the Bureau of Customs, Department of Finance in 2011. He also became the Corporate HR Director of Lina Group of Companies in 2008 to 2010. He served as a Country HR Manager (Philippine Site) of intel, Numonyx Philippines, Inc., HR Manager of DHL Exel Supply Chain, HR-Employee Relations and Services Manager of Analog Devices, Inc., HR-Senior Division Manager of Integrated Microelectonics, Inc., ( An Ayala Subsidiary) , and HR Department Manager of Philippine Auto Components, Inc. - Denso Corp. Japan. He is a graduate of Colegio de San Juan de Letran, with a degree on BS Psychology in 1980, MBA units. He was elected as director of the Corporation on July 04, 2014.

#### Atty. Juan Arturo Iluminado C. de Castro, Filipino, 39 years old Director

Dr. Juan Arturo Iluminado C. de Castro (or "Johnny") is a practicing lawyer with a Bachelor of Laws degree from the University of the Philippines (UP) College of Law, and is the first Filipino to obtain both a Doctorate in the Science of Law (J.S.D.) and a Master of Laws (LL.M.) degree at the University of California (UC) Berkeley School of Law (Boalt Hall) in the United States of America (USA) in 2011. He authored the book on Philippine Energy Law (2012), which provides guidance for investing in the country's electric power industry. Dr. De Castro has extensive experience in corporate rehabilitation or Chapter 11 Bankruptcy in the Philippines as managing partner of the De Castro & Cagampang-De Castro Law Firm, a boutique law firm in Makati. Their law practice includes civil and criminal litigation before various courts, appellate practice, real estate transactions, and cases before the Sandiganbayan, among others. He is currently also an Assistant Professorial Lecturer at the De La Salle University College of Law.

#### Vicente J.A Sarza, Filipino, 67 years old **Independent Director**

Vicente Sarza is a Director and Chief Operating Officer at Mabuhay Capital. Prior to joining Mabuhay Capital, Mr. Sarza was Senior Vice President, head of institutional banking at Asia United Bank (AUB), a publicly listed company, which operates as a universal bank. Before moving to AUB, Mr. Sarza was a Principal, Head of Advisory Services in KPMG Philippines. He was responsible for the significant expansion of market share and significant increase in recognition of KPMG Advisory as an advisory services firm in key industries such as financial institutions, energy, water, infrastructure, insurance and in government and the multilateral institutions. Over the years, Mr. Sarza's extensive experience includes successful engagements as Director to Chief Privatization Officer, rank of Undersecretary in the Privatization and Management Office (An Agency of the Department of Finance). Mr. Sarza was also a Director and Chairman of the Technical Committee Privatization Office and Special Concerns for Department of Finance (Republic of the Philippines). Mr. Sarza had various roles in the successful privatization of Maynilad, International School, Philippine Telecommunications Investment Corp., Energy Development Corp., and Iloilo Airport. Mr. Sarza spent more than 25 years in banking, his stints spanning corporate, middle market, and consumer banking with added responsibilities in his last 8 years through involvement in senior functions such as Mancom, Asset and Liabilities Management and Credit Committee duties, among others. Prior to Department of Finance, Mr. Sarza spent a total of 14 years in United Coconut Planters Bank (UCPB) and UCPB Savings Banks as Manager of First Vice President-Head of the Commercial Credit Division and President and COO, respectively. Mr. Sarza holds a A.B. Economics from the Ateneo De Manila University.

#### Jose M. Sarmiento, Filipino, 64 years old Director

Mr. Jose Sarmiento is a graduate of Araneta University with a degree of Bachelor of Science in Agriculture. He served as a Board of Director of the Sarmiento Management Corporation, Luz Farms, Inc., Metro Manila Retreaders Inc. and Vitarich Corporation. He was re-elected as director of the Corporation in November 2016 until present.

#### **Other Executive Officers**

#### Reynaldo D. Ortega, Filipino, 49 years old

#### Senior Vice President and General Manager, Poultry and Foods Division

Dr. Ortega is a Doctor of Veterinary Science and Medicine and obtained his degree from the Central Luzon State University, Munoz, Nueva Ecija in 1992. He started as Production Supervisor in Purefoods Corporation in Sto. Tomas, Batangas and was later assigned as Veterinary Supervisor at Purefood's JMT office in Ortigas, Pasig. He joined Vitarich Corporation in 1994 as Extension Veterinarian and, since then, handled various positions as Veterinary Services Group Head, Contract Growing Operations Head, Technical Head, Poultry and Livestock Division Head, until his appointment as Senior Vice President and General Manager-Poultry and Foods Division in March 2018. His training includes Poultry Tunnel Ventilation System, Poultry Management in Cage System, Immunology and Virology, and Artificial Insemination in Broiler Breeder. He attended various symposiums about Poultry production, processing and marketing in USA, Europe and Asia.

#### Eugenio B. Bayta Jr., Filipino, 56 years old

#### Vice President and National Poultry Processing Manager

Engr. Eugene Bayta joined Vitarich Corporation in November of 2018 as the Vice President, National Poultry Processing Manager. He earned his Bachelor's degree in Agricultural Engineering at the University of the Philippines at Los Banos in 1985 and passed the Board in 1987, placing 4<sup>th</sup> among the passers. He has 31 years of experience in the poultry industry having worked for RFM Corporation, Swift Foods, Inc. and Poultrymax Omnis, Inc. . He has extensive experience in the whole Broiler Integration Operation from Broiler Breeding all the way down to Poultry Processing Operations.

#### Alicia G. Danque, Filipino, 47 years old

#### Vice President & Supply Chain Director, Alternate Corporate Information Officer

Mrs. Alicia Gregorio - Danque was appointed as Vice President & Supply Chain Director effective January 1, 2020, to provide over-all directions in feed operations and supply chain. Hired in 1995, Ms. Danque was Corporate Planning Manager for 16 years. She was born in Bulacan, where she currently resides. She

is a graduate of BS Industrial Engineering at Mapua University and took up postgraduate courses in Philippine Women's University and University of Asia and the Pacific.

#### Emmanuel S. Manalang, Filipino, 56 years old

#### Vice President & Nutrition and Research & Development Manager

Dr. Emmanuel S. Manalang was appointed as Vice President & Nutrition and Research & Development Manager on August 1, 2019. He is a graduate of Veterinary Medicine from the University of the Philippines in 1985. He started his career in Animal Nutrition working for ER Squibb and Sons Philippines as a Vitamin Mineral Specialist. He has developed his skills by enriching his experience working with Ciba Geigy Philippines, Ajinomoto, Amino Acid Department as a Technical Manager. He has been an Animal Nutritionist/Nutrition consultant for many commercial feed mills and farm operations nationwide since 1989. Dr. Manalang has a vast experience in the field of Swine and Poultry Nutrition, Aqua Nutrition and Pet Nutrition. He is also engaged in exotic bird breeding and management.

#### Glenmark R. Seducon, Filipino, 29 years old Chief Audit Executive

Mr. Glenmark Seducon was appointed as Chief Audit Executive on August 23, 2019. Prior to joining the Company, he was a former Audit Associate Manager in Reyes Tacandong & Co. (a member firm of RSM International) with over 5 years of experience in handling audit of both private and publicly-listed companies in the field of manufacturing, hotel and restaurants, real estate, foundations, port operations, retails, not-for-profit corporations, service organizations and BPO. A Certified Public Accountant, Mr. Seducon graduated from Far Eastern University – Manila and received his Bachelor of Science in Accountancy as Magna Cum Laude.

#### Rhuel S. Diego, Filipino, 50 years old

#### Vice President, Commercial Feeds Business Manager

Mr. Rhuel S. Diego was appointed as Vice President, Commercial Feeds Business Manager last January 9, 2019 and serve as such until his resignation last April 3, 2020. He is a graduate of University of Santo Tomas with a degree of Bachelor of Science in Medical Technology. He worked in Wyeth Phils. Inc. as Distribution Development Manager from 1995-2004. He was the District Manager at Wrigley Philippines Incorporated from 2004-2007 and District Manager in 2008. He has extensive professional training in the areas of Sales, Marketing, and Distributor Management, Distribution Trends and Development, Key Accounts Management, Category Management, Public Speaking and Presentation, Systematic Selling Procedures, Business Analysis, Leadership and Coaching, and People Development.

#### Atty. Aison Benedict C. Velasco, Filipino, 42years old

#### **Corporate Secretary**

Atty. Velasco was appointed as Corporate Secretary of the Corporation last 26 April 2019. He is presently a Partner of the Angara Abello Concepcion Regala & Cruz Law Office (ACCRALAW), the firm he joined in 2003. He obtained his bachelor's degree from the Ateneo de Manila University in 1999 and his Juris Doctor law degree from the same university in 2003 graduating with Second Honors. Presently, he acts as corporate secretary of several companies, including AB Mauri Philippines, Inc., ELC Beauty, Inc., Smartmatic Philippines, Inc., UBS Securities Philippines, Inc., UBS Investments Philippines, Inc., Campaigns & Grey, Inc., Plastic Container Packaging Corporation and Consolidated Copolypack Corporation. He assisted clients in establishing mutual funds and exchange traded-funds, conducting public offerings of shares and bonds and undertaking backdoor-listings.

#### Atty. Mary Christine C. Dabu-Pepito, Filipino, 34 years old

#### Assistant Corporate Secretary/Compliance Officer/Corporate Information Officer

Atty. Dabu-Pepito was first appointed as the Corporation's Assistant Corporate Secretary/Compliance Officer/Corporate Information Officer on 21 March 2016. She obtained her Bachelor of Arts (Cum Laude) at the University of the Philippines – Diliman and her Bachelor of Laws degree at the San Beda College-Manila in 2011 and was admitted to the Bar on 28 March 2012. She joined Dulay, Pagunsan & Ty Law Offices as one of its Associate Lawyers until May 2013. From June 2013 up to March 2016, she was an

Associate Lawyer at Dabu & Associates Law Office and was appointed as a Partner of the said firm on April 2016. Her areas of practice include civil, family, criminal, commercial, administrative, employment and labor law litigation as well as corporate and commercial services.

#### **Family Relationships**

Director Rogelio M. Sarmiento is the father of Directors Ricardo Manuel M. Sarmiento and Stephanie Nicole S. Garcia.

Directors Benjamin I. Sarmiento Jr. and Lorenzo Vito M. Sarmiento III are the cousins of Directors Ricardo Manuel M. Sarmiento and Stephanie Nicole S. Garcia.

Director Jose M. Sarmiento is the brother of Director Rogelio M. Sarmiento and the uncle of Directors Ricardo Manuel M. Sarmiento, Stephanie Nicole S. Garcia, Benjamin I. Sarmiento Jr. and Lorenzo Vito M. Sarmiento III.

#### **Significant Employees**

No other persons aside from the Directors and Executive Officers are expected to make a significant contribution to the business of the Corporation.

#### **Involvement in Certain Legal Proceedings**

The Company has no knowledge of any event during the past five (5) years up to the latest filing date which any of its directors or executive officers had been or are currently involved in any criminal or bankruptcy proceedings or subject of any order or judgment of any court or quasi-judicial agency, whether local or foreign, effecting his/her involvement in business, securities, commodities or banking activities.

#### Item 10. EXECUTIVE COMPENSATION

#### **Standard Arrangement**

The members of the Board of Directors are entitled to a per diem of P10,000 for regular meetings whereas the members of the Audit, Risk Oversight, Related Party Transactions, Corporate Governance and Compensation & Nomination Committees are entitled to a per diem of P5,000 for every meeting participation.

#### **Arrangements with Directors & Officers**

The Company does not extend or grant warrants or options to its executive officers and directors. Thus, it has no obligation to disclose information pertaining to warrants and options.

The market value of the shares of stock, if any, received by the Company's executives and officers approximate the compensation that they should have received had the payment been made in other form of consideration at the grant date.

#### **Executive Compensation**

The compensation includes the following:

	2019	2018	2017
Short-term employee benefits	29,166,000	30,615,276	21,436,701
Retirement benefits	3,909,370	1,736,520	1,196,965
Compensation paid in share of stock/equivalent			
value in cash	0	0	_
Others	11,651,464	12,759,026	5,952,556
	44,726,834	45,110,822	28,586,222

	2019	2018	2017
Short-term employee benefits	29,166,000	30,615,276	21,436,701
Retirement benefits	3,909,370	1,736,520	1,196,965
Compensation paid in share of stock/equivalent			
value in cash	0	0	-
Others	11,651,464	12,759,026	5,952,556
	44,726,834	45,110,822	28,586,222
	2019	2018	2017
Short-term employee benefits	2019 29,166,000	2018 30,615,276	2017 21,436,701
Short-term employee benefits Retirement benefits			
	29,166,000	30,615,276	21,436,701
Retirement benefits	29,166,000	30,615,276	21,436,701
Retirement benefits Compensation paid in share of stock/equivalent	29,166,000 3,909,370	30,615,276 1,736,520	21,436,701

The aggregate compensation including other remunerations during the last two fiscal years, as well as those estimated to be paid in the ensuing fiscal year to the Corporation's Chief Executive Officer and Officers is as follows: (in millions of Pesos)

NAME & PRINCIPAL POSITION	YEAR	SALARY	Bonus & Others
1. RICARDO MANUEL M. SARMIENTO – CEO/President	2019		
2. STEPHANIE NICOLE S. GARCIA- EVP, Corporate Management Services Director/Treasurer	2019		
3. REYNALDO D. ORTEGA – SVP, Poultry and Livestock	2019		
4. EUGENE B. BAYTA JRVP, National Poultry Processing Head	2019		
5. EMMANUEL S. MANALANG – VP, Nutrition/R&D Head	2019		
TO T A L (Estimated)	2020	21.54	-
	2019	13.96	-
	2018	10.62	-
ALL OTHER OFFICERS & DIRECTORS AS A COMPANY UNNAMED (Estimated)	2020	2.31	-
	2019	1.65	-
	2018	2.23	-

The following are the five highest compensated officers of the Company:

- 1. Ricardo Manuel M. Sarmiento CEO/President
- 2. Stephanie Nicole S. Garcia EVP, Corporate Management Services Director/Treasurer
- 3. Reynaldo D. Ortega SVP, Poultry and Livestock
- 4. Eugene B. Bayta Jr. VP, National Poultry Processing Head
- 5. Emmanuel S. Manalang VP, Nutrition/R&D Head

#### Item 11. SECURITY OF OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

Owners of record of more than 5% of the Corporation's voting securities as of 31 December 2019 are as follows:

Title of Class	Name, Address of Record Owner & Relationship with Issuer	Name of Beneficial Owner & Relationship w/ Record Owner	Citizenship	No. of Shares	Percent of Class
Common Shares	PCD NOMINEE CORPORATION (FILIPINO) 37/F The Enterprise Center, Ayala Avenue Corner, Makati City Beneficial owner of more than 5% of the outstanding shares	Various Beneficial Owners	Filipino	2,902,935,407	95.04%
	KORMASINC, INC. 7th Floor, LTA Bldg., 118 Perea St. Legazpi Village, Makati City	Various Beneficial Owners	Filipino	2,178,799,604	71.33%

#### **Security of Ownership of Management**

The number of common shares beneficially owned by directors and executive officers as of 31 December 2019 is as follows:

TITLE OF CLASS	NAME OF BENEFICIAL OWNER	AMOUNT & NATURE OF BENEFICIAL OWNERSHIP	CITIZENSHIP	PERCENT OF CLASS
Common	Jose Vicente C. Bengzon III	10,000	Filipino	0.00%
Common	Rogelio M. Sarmiento	6,386,320	Filipino	0.21%
Common	Benjamin I. Sarmiento Jr.	199	Filipino	0.00%
Common	Ricardo Manuel M. Sarmiento	57,784,990	Filipino	1.89%
Common	Stephanie Nicole S. Garcia	104,359	Filipino	0.00%
Common	Lorenzo Vito M. Sarmiento III	500	Filipino	0.00%
Common	Jose M. Sarmiento	1,305,320	Filipino	0.04%
Common	Levi F. Diestro	300	Filipino	0.00%
Common	Vicente J.A. Sarza	1	Filipino	0.00%
Common	Manuel D. Escueta	1	Filipino	0.00%
Common	Juan Arturo Iluminado C. de Castro	8,476,034	Filipino	0.28%
Common	Eugenio B. Bayta Jr.	0	Filipino	0.00%
Common	Emmanuel S. Manalang	0	Filipino	0.00%
Common	Reynaldo D. Ortega	769,974	Filipino	0.03%
Common	Rhuel S. Diego*	0	Filipino	0.00%
Common	Mary Christine Dabu-Pepito	0	Filipino	0.00%
Common	Glenmark R. Seducon	0	Filipino	0.00%
Common	Alicia G. Danque	0	Filipino	0.00%

\* Mr. Rhuel S. Diego resigned as Vice President & Distributor Sales Director on April 3, 2020.

#### Item 12. Related Party Transactions

The Company engages, in the normal course of business, in various transactions with its related parties which include stockholders, entities under common control, key management and others, as described below.

#### Payable to a Stockholder

Settlement of Restructured Debt. The remaining balance of payable to a stockholder resulted mainly from the acquisition by Kormasinc of the Company's restructured debt from creditors. Of the

restructured debt of ₱3.2 billion acquired by Kormasinc (including interest of ₱200.0 million), ₱2.4 billion was converted to equity in 2013.

On December 22, 2017, the SEC approved the debt to equity conversion of the remaining payable of P407.1 million to Kormasinc at P1.52 a share. Consequently, Kormasinc's ownership interest increased from 69.20% to 71.90%. (see Notes 1 and 23)

#### Due to and from related parties

Advances to and from Related Parties. The Company also grants unsecured, noninterest-bearing advances to its related parties for working capital requirements. These are payable on demand, hence, are classified under current assets in the consolidated statements of financial position.

*Trade Payable.* The Company buys raw materials, hogs, and breeder flocks from related parties and sells animal feeds, raw materials, feed supplements and dressed chicken to related parties (see Note 12).

Summarized below are the outstanding accounts arising from these transactions (see Notes 7 and 12).

		2019		20	18
	Nature of	Amount of	Outstanding	Amount of	Outstanding
Related Parties	Transactions	Transactions	Balances	Transactions	Balances
Trade and other receivables Entities under					
common control	Sales	₽843,138,904		₽32,062,295	
	Collections	(640,264,819)	₽228,610,377	(6,326,003)	₽25,736,292
Trade and other payables Entities under					
common control	Purchases	₽1,591,869,921		₽9,626883	
	Payments	(1,501,864,550)	₽93,848,569	(5,783,685)	₽3,843,198

The Company also avails of interest-bearing advances from a shareholder which are payable within a year.

		2019		20	)18
		Amount of	Outstanding	Amount of	Outstanding
<b>Related Party</b>	Nature of Transactions	Transactions	Balances	Transactions	Balances
	Advances for working				
Stockholder	capital	(₽85,726,435)	₽-	₽5,000,000	₽85,726,435
	Interest	13,378,992	-	15,888,383	-
			₽-		₽85,726,435

#### Advances to Officers and Employees

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The Company grants unsecured, noninterest-bearing advances to its officers which are normally collected within one year through salary deduction (see Note 7). Certain officers also pay operating expenses on behalf of the Company which are payable upon demand (see Note 12). Shown below are the movements in the accounts.

	2019		20	2018	
Nature of	Amount of	Outstanding	Amount of	Outstanding	
Transactions	Transactions	Balances	Transactions	Balances	

		2019		2018	
	Nature of	Amount of	Outstanding	Amount of	Outstanding
	Transactions	Transactions	Balances	Transactions	Balances
	Net				
Advances to officers and employees	transactions	₽126,867	₽12,276,664	₽25,438,80	₽12,149,797

#### Compensation of Key Management Personnel

The compensation includes the following:

	2019	2018	2017
Short-term employee benefits	₽38,616,323	₽40,928,845	₽25,982,444
Retirement benefits	3,909,370	1,736,520	1,196,965
Others	2,201,141	2,445,458	1,406,813
	₽44,726,834	₽45,110,823	₽28,586,222

#### Voting Trust Holders of 5% or more

The Company is not aware of any person holding more than 5% of its common shares under a voting trust or similar agreement as there has been no voting trust agreement which has been filed with the Company and the Securities and Exchange Commission, as required under the Corporation Code.

#### Description of any arrangement which may result in a change in control of the Corporation

There are no arrangements that will affect or change the ownership.

#### PART IV – CORPORATE GOVERNANCE

#### Item 13. CORPORATE GOVERNANCE

The Company complies and adheres to its Amended Manual on Corporate Governance. The Board of Directors and the management, from time to time, makes the necessary amendments to its policies and strategies to ensure business continuity while employing the best practices in corporate governance. The members of the Board of Directors disclose any potential or actual conflict of interest they may have in a transaction presented for approval of the Board. They likewise inhibit from the discussions and voting of the said transaction. The Company continues to improve its corporate governance practices.

On 23 August 2019, the Company appointed Mr. Glenmark R. Seducon as its Chief Audit Executive. It likewise approved the Internal Audit Charter of the Company. In addition, the Company approved during the said meeting its Material Related Party Transactions Policy.

#### PART V – EXHIBITS AND SCHEDULES

#### Item 14. EXHIBITS AND REPORTS ON SEC FORM 17-C

(a) Exhibits

The exhibits, as indicated in the Index to Exhibits are neither applicable to the Company nor require an answer.

(b) Reports on SEC Form 17-C

The following are the items reported under SEC Form 17-C for the year 2019:

Date of Report	REMARKS
January 9, 2019	Appointment of Mr. Rhuel S. Diego and Mr. Eugenio B. Bayta Jr.
January 31, 2019	Clarification of News Reports
February 26, 2019	Resignation of Mr. Josefino A. Tapia Jr. as VP & Supply Chain Director
March 8, 2019	Resignation of Mr. Rufino S. Fermin II as VP & Chief Strategy Officer
April 8, 2019	Approval of 2018 Audited Financial Statement
April 26, 2019	Notice of Annual General Meeting 2019
April 26, 2019	Resignation of Atty. Hilado and Appointment of Atty. Velasco as Corporate Secretary
May 20, 2019	Advisement letter to send DIS thru CD
May 30, 2019	List of Stockholders entitled to vote 2019
June 11, 2019	Certificate of Finality
June 28, 2019	Results of Annual General Meeting and Organizational Meeting 2019
July 31, 2019	Appointment of Mr. Emmanuel S. Manalang as Vice President & Nutrition and R&D
August 23, 2019	Approval of Internal Audit Charter and Appointment of Mr. Glenmark R. Seducon
August 23, 2019	Approval of Material Related Party Transactions Policy
September 27, 2019	Charter Ping An Insurance
December 27, 2019	Related Party Transaction

#### SIGNATURES

By:

1 Ricardo Manuel M. Sarmiento CEO & President

CEO & President (Principal Executive Officer)

Stephanie Nic Garcia reasurer (Principal Operating Officer)

Marian A. Dionisio Comptroller (Principal Financial Officer)

Atty. Aison Benedict C. Velasco

Corporate Secretary

SUBSCRIBED AND SWORN to before me this \_\_\_\_\_ day of \_\_\_\_\_ 20\_\_ affiant(s) exhibiting to me his/their Valid Identification numbers, as follows:

NAMES Ricardo Manuel M. Sarmiento

Stephanie Nicole S. Garcia

Marian A. Dionisio Atty. Aison Benedict C. Velasco VALID ID NO. Driver's License No. N03-94-158946 Philippine Passport No. P3674375A

SSS No. 33-7232268-8 Driver's License No.

C10-95-114434

DATE OF EXPIRATION January 20, 2022

July 12, 2022

March 13, 2024

DDC. ND. 300 PAGE NO. 4 BOOK NO. 5 SERIES OF 5



NENITA DELA CRUZ TUAZAN NOTARY PUBLIC PNC-58-MB-2018 UNTIL DEC. 31.2020 SANDICO ST. POBLACIONI. MARILAD. BULACAN IBP LIFE ND. 5910427 BULACAN/5/19/2003 PTR ND. 0881893/MARILAD. BULACAN/17/72020 TIN 170-907-664-000

ATTORNEYS ROLL NO. 47174 MCLE COMPLIANCE NO. VI-001862 UNTIL APRIL 14, 2428



#### STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL STATEMENTS

The Management of Vitarich Corporation and Subsidiaries (the Company) is responsible for the preparation and fair presentation of the consolidated financial statements including the schedules attached therein as at and for the year ended **December 31, 2019 and 2018** in accordance with Philippine Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of the consolidated financial statement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is responsible in overseeing the Company's financial reporting process.

The Board of Directors reviews and approves the consolidated financial statements including the schedules attached therein, and submits the same to the stockholders.

Sycip Gorres Velayo and Co., the independent auditor appointed by the stockholders, has audited the consolidated financial statements of the Company in accordance with Philippine Standards on Auditing, and in its report to the stockholders, has expressed its opinion on the fairness of presentation upon completion of such audit.

Jose Vicente C. Bengzon III Chairman of the Board

Ricardo Manuel M. Sarmiento President/Chief Executive Officer

Stephanje Nicele S. Garcia

Executive Vice President & Corporate Management Services Director / Treasurer

Signed this 10 uny of 2020 2020

Main Office: Marilao- San Jose Road, Sta. Rosa I, Marilao, Bulacan 3019 Philippines Tel. Nos.: (632) 843-3033 / (6344) 711-2829 **PERSONALLY APPEARED BEFORE,** a Notary Public for in the Province of Marilao, Bulacan, today June 10, 2020 affiants who subscribe and sworn to the foregoing documents and who vows under the PENALTY OF LAW to the truth of the contents of the foregoing documents.

I hereby certify that the affiants have been identified by undersigned Notary Public through the competent of Evidence of Identity as follows:

JOSE VICENTE C. BENGSON III RICARDO MANUEL M. SARMIENTO STEPHANIE NICOLE S. GARCIA

OSCA ID No. 57016 DLR ID No. N03-94-158946 PASSPORT No. P3674375A

OF THE Doc. No. 293 Page No. 41/5 Book No. 5 NENITA DET JAZO ROLL NO. 47194 Series of 20204 NOTARY FUBLIC

NENITA DELA CRUZ TUAZON NOTARY PUBLIO PHC-58-M8-2016 UNTIL DEC/31,2020 SANDICO ST. POCLACINVI. MARILAO.BULACAN IBP LIFE NO. 57164 2/ BUL ACAN/5/19/2003 PTR NO. 0881125/MARILAO.BULACAN/1/2/20 TIN 170-907-664-000 ATTORNEYS ROLL NO. 47154 MCLE COMPLIANCE NO. VI-001862 UNTIL APRIL 14,2022

# COVER SHEET

### for AUDITED FINANCIAL STATEMENTS

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NOTE 1 In case of death, resignation or cessation of office of the officer designated as contact person, such incident shall be reported to the Commission within thirty (30) calendar days from the occurrence thereof with information and complete contact details of the new contact person designated. 2 All Boxes must be properly and completely filled-up. Failure to do so shall cause the delay in updating the corporation's records with the Commission and/or non-receipt of Notice of Deficiencies. Further, non-receipt of Notice of Deficiencies.





SyClp Gorres Velayo & Co. 6760 Ayala Avenue 1226 Makati City Philippines Tel: (632) 891 0307 Fax: (632) 819 0872 ey.com/ph BOA/PRC Reg. No. 0001, October 4, 2018, valid until August 24, 2021 SEC Accreditation No. 0012-FR-5 (Group A), November 5, 2018, valid until November 5, 2021

#### INDEPENDENT AUDITOR'S REPORT

The Stockholders and the Board of Directors Vitarich Corporation and Subsidiaries (A Subsidiary of Kormasinc, Inc.) Marilao–San Jose Road, Sta. Rosa I Marilao, Bulacan

#### Opinion

We have audited the accompanying consolidated financial statements of Vitarich Corporation (a subsidiary of Kormasine, Inc.) and Subsidiaries (the Company), which comprise the consolidated statements of financial position as at December 31, 2019 and 2018, and the consolidated statements of comprehensive income, consolidated statements of changes in equity and consolidated statements of cash flows for the years ended December 31, 2019 and 2018, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Company as at December 31, 2019 and 2018, and its consolidated financial performance and its consolidated cash flows for the years ended December 31, 2019 and 2018 in accordance with Philippine Financial Reporting Standards (PFRS).

#### Basis for Opinion

We conducted our audits in accordance with Philippine Standards on Auditing (PSA). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Company in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to the audit of the consolidated financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.





We have fulfilled the responsibilities described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the consolidated financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying consolidated financial statements.

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## Impairment Testing of Insurance Claims Receivable

As at December 31, 2019, the carrying value of the Company's insurance claims receivables amounted to P115.4 million which is assessed for impairment. The Company is currently involved in legal proceedings to pursue the collection of the remaining balance of insurance claims receivable. We considered this as a key audit matter because of the materiality of the amount involved, and the significant management judgment required in assessing whether the amount is impaired.

The disclosures on the insurance claims receivable are included in Note 7 to the consolidated financial statements.

#### Audit Response

We involved our internal specialist in the evaluation of management's assessment on the realizability of the insurance claims receivable, and the estimation of such amount. We discussed with management the status of the legal proceedings and obtained correspondences and opinions of the external legal counsel. We have reviewed management's legal bases in pursuing the insurance claim We have also reviewed management's estimate of the amount and timing of the future cash inflows from this receivable and the related effective interest rate used to discount the cashflows.

## Fair Value of Biological Assets

The valuation of biological assets is significant to our audit because the estimation process involves significant management estimate and is based on assumptions that can be affected by natural phenomena. The key assumptions for the fair value of the biological assets include future selling prices of the livestock, gross margin, estimated volume of production and future growing costs.

The disclosures on the fair value of biological assets are included in Notes 3, 8 and 15 to the consolidated financial statements.

#### Audit Response

We obtained an understanding of management's fair value measurement methodology and their process in valuing the biological assets. We involved our internal specialist in evaluating the valuation technique and assumptions used. We tested the key assumptions used in the valuation, which include future selling prices of the livestock, gross margin, estimated volume of production and future growing costs, by comparing them to external data such as selling prices in the principal market and historical information.

We also assessed the adequacy of the related disclosures on the assumptions underlying the measurement of these biological assets.





## Valuation of Investment Properties at Fair Value

The Company accounts for its investment properties using the fair value model. These properties represent 19% of the consolidated total assets as at December 31, 2019. The determination of the fair values of these properties involves significant management judgment and estimations. The valuation also requires the assistance of external appraisers whose calculations also depend on certain assumptions, such as sales and listing of comparable properties registered within the vicinity and adjustments to sales price based on internal and external factors. Other assumptions used in the valuation include the current replacement cost of an asset and the related deductions for physical deterioration and other relevant forms of obsolescence. Thus, we considered the valuation of investment properties as a key audit matter.

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The disclosures relating to investment properties are included in Note 11 of the consolidated financial statements.

#### Audit Response

We evaluated the competence, capabilities and objectivity of the external appraiser by considering their qualifications, experience and reporting responsibilities. We assessed the methodology adopted by referencing common valuation models and reviewed the relevant information supporting the sales and listings of comparable properties by checking the market prices of properties within the vicinity and the reproduction cost against current market prices on a sample basis. We also inquired from the external appraiser the basis of adjustments made to the sales price.

## Adoption of PFRS 16, Leases

Effective January 1, 2019, the Company adopted PFRS 16, *Leases*, under the modified retrospective approach which resulted in significant changes in the Company's accounting policy for leases. The Company's adoption of PFRS 16 is significant to our audit because the recorded amounts are material to the consolidated financial statements. This resulted in the recognition of right of use assets and lease liability amounting to P65.9 million and P68.8 million, respectively, as of January 1, 2019, and the recognition of depreciation expense and interest expense of P64.4 million and P7.8 million, respectively, for the year ended December 31, 2019.

The disclosures related to the adoption of PFRS 16 are included in Note 2 to the consolidated financial statements.

#### Audit Response

We obtained an understanding of the Company's process in implementing the new standard on leases, including the determination of the population of the lease contracts covered by PFRS 16, the application of the short-term and low value assets exemption, the selection of the transition approach and any election of available practical expedients.

On a test basis, we inspected lease agreements (i.e., lease agreements existing prior to the adoption of PFRS 16 and new lease agreements), identified their contractual terms and conditions, and traced these contractual terms and conditions to the lease calculation prepared by management, which covers the calculation of financial impact of PFRS 16, including the transition adjustments.





We tested the parameters used in the determination of the incremental borrowing rate by reference to market data. We test computed the lease calculation prepared by management on a sample basis, including the transition adjustments.

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We reviewed the disclosures related to the transition adjustments based on the requirements of PFRS 16 and PAS 8, Accounting Policies, Changes in Accounting Estimates and Errors.

### Other Matter

The consolidated financial statements of Vitarich Corporation and subsidiaries as at and for the year ended December 31, 2017 were audited by other auditors whose report dated April 6, 2018 expressed an unqualified opinion on those consolidated statements. As part of our audit of the 2019 consolidated financial statements, we also audited the adjustments described in Note 2 that were applied to amend the 2017 statement of comprehensive income. In our opinion, such adjustments are appropriate and have been properly applied. We were not engaged to audit, review or apply any procedures to the 2017 consolidated financial statements of the Company other than with respect to the adjustments and, accordingly, we do not express an opinion or any other form of assurance on the 2017 consolidated financial statements as a whole.

#### Other Information

Management is responsible for the other information. The other information comprises the SEC Form 17-A for the year ended December 31, 2019 but does not include the consolidated financial statements and our auditor's report thereon, which we obtained prior to the date of this auditor's report, and the SEC Form 20-IS (Definitive Information Statement) and Annual Report for the year ended December 31, 2019, which is expected to be made available to us after that date.

Our opinion on the consolidated financial statements does not cover the other information and we do not and will not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audits, or otherwise appears to be materially misstated.

# Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with PFRS, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.





Those charged with governance are responsible for overseeing the Company's financial reporting process.

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## Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSA will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with PSA, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
  that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
  effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the consolidated financial information of the
  entities or business activities within the Company to express an opinion on the consolidated financial
  statements. We are responsible for the direction, supervision and performance of the group audit.
  We remain solely responsible for our audit opinion.





We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

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We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law on regulation precludes public disclosure about the matters or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Roel E. Lucas.

SYCIP GORRES VELAYO & CO.

Rad E. Luca

Roel E. Lucas Partner CPA Certificate No. 98200 SEC Accreditation No. 1079-AR-3 (Group A), October 17, 2019, valid until October 16, 2022 Tax Identification No. 191-180-015 BIR Accreditation No. 08-001998-095-2019, November 7, 2019, valid until November 6, 2022 PTR No. 8121298, January 6, 2020, Makati City

June 8, 2020

## VITARICH CORPORATION AND SUBSIDIARIES (A Subsidiary of Kormasine, Inc.)

# CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

		December 31
ASSETS	2019	2018
Current Assets		
Cash (Note 6)	₽179,645,390	₽217,712,840
Trade and other receivables (Note 7)	1,451,787,414	
Inventories and livestock (Note 8)	566,738,049	
Other current assets (Note 9)	72,169,035	
Total Current Assets	2,270,339,888	2,732,988,222
Noncurrent Assets		
Property, plant and equipment (Note 10)	924,873,846	966,942,452
Investment properties (Note 11)	802,266,589	629,884,644
Right-of-use assets (Note 9)	187,664,899	029,004,044
Other noncurrent assets (Note 9)	18,100,256	13,266,414
Total Noncurrent Assets	1,932,905,590	1,610,093,510
	₽4,203,245,478	₽4,343,081,732
LIABILITIES AND EQUITY		
Current Liabilities		
Trade and other payables (Note 12)	₽1,600,955,492	B1 726 106 267
Loans payable (Note 13)		₽1,735,186,367
Current portion of lease liabilities (Note 25)	384,132,265	649,999,929
Current portion of finance lease liabilities (Note 25)	86,981,626	12.020.010
Total Current Liabilities	2,072,069,383	13,920,213 2,399,106,509
Noncurrent Liabilities	2,072,007,005	2,577,100,509
Cash bond deposits (Note 14)	10.054 707	10 2 12 11
Net retirement liability (Note 20)	40,954,787	40,343,557
Loans payable - net of current portion (Note 13)	91,516,839	101,580,458
Lease liabilities - net of current portion (Note 15)	148,202,912	172,480,055
Finance lease liabilities - net of current portion (Note 25)	106,953,936	-
Net deferred tax liabilities (Note 21)		42,813,390
Total Noncurrent Liabilities	81,075,807	72,329,574
Total Liabilities	468,704,281	429,547,034
Equity	2,540,773,664	2,828,653,543
Capital stock (Note 23)		
Additional paid-in capital (Note 1)	1,160,646,925	1,160,646,925
Retained earnings	1,470,859	1,470,859
Other comprehensive income (Note 23)	173,183,434	39,162,470
Total Equity	327,170,596	313,147,935
1 otal Equity	1,662,471,814	1,514,428,189
	₽4,203,245,478	₽4,343,081,732

See accompanying Notes to Consolidated Financial Statements.



## VITARICH CORPORATION AND SUBSIDIARIES (A Subsidiary of Kormasine, Inc.)

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

		rs Ended December 3	1
	2019	2018	2017
REVENUE			
Sale of goods, net of discount (Notes 5 and 15)	₽8,438,897,411	₽8,256,341,639	₽6,493,532,984
Fair value adjustment on biological assets	10,100,007,411	10,200,041,009	F0,495,552,984
(Notes 2 and 15)	479,569,099	202,726,256	167,505,187
	8,918,466,510	8,459,067,895	6,661,038,171
COST OF COOPS SOL P OL			
COST OF GOODS SOLD (Note 16)			
Cost of goods sold	(7,729,616,389)	(7,644,570,074)	(5,772,014,096)
Fair value adjustment on biological assets (Notes 2 and 15)			
13)	(471,362,481)	(202,726,256)	(167,505,187)
	(8,200,978,870)	(7,847,296,330)	(5,939,519,283)
GROSS PROFIT	717,487,640	611,771,565	721,518,888
Operating expenses (Note 17)	(500 305 140)	1004 000 000	
Other operating income (Note 18)	(588,305,146)	(584,950,961)	(550,684,190)
	29,398,993	30,718,718	35,757,918
	(558,906,153)	(554,232,243)	(514,926,272)
OPERATING PROFIT	158,581,487	57,539,322	206,592,616
OTHER INCOME (CHARGES) - Net (Note 19)	(15,894,366)	12,985,819	(55,174,330)
INCOME BEFORE INCOME TAX	142,687,121	70,525,141	151,418,286
PROVISION FOR (BENEFIT FROM) INCOME			
TAX (Note 21) Current			
Deferred	28,333,100	12,927,844	22,789,816
	(14,469,008) 13,864,092	(7,557,874)	6,274,302
	13,804,092	5,369,970	29,064,118
NET INCOME	128,823,029	65,155,171	122,354,168
OTHER COMPREHENSIVE INCOME			
Items not to be reclassified to profit or loss:			
Actuarial gain (loss) - net of deferred income tax			
(Note 20)	19,220,596	(12,970,939)	
Revaluation increase on property, plant and equipment		(12,970,939)	
- net of deferred income tax (Note 10)	-	63,521,507	
	19,220,596	50,550,568	_
TOTAL COMPREHENSIVE INCOME	₽148,043,625	₽115,705,739	₽122,354,168
FADNINGS DED SHADE DAGIG AND DE			
EARNINGS PER SHARE - BASIC AND DILUTED (Note 24)	<b>D</b> 0.04		
ALIZAN M. H.	P0.04	₽0.02	₽0.04

See accompanying Notes to Consolidated Financial Statements.



## VITARICH CORPORATION AND SUBSIDIARIES (A Subsidiary of Kormasinc, Inc.) CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

#### Years Ended December 31 2019 2018 2017 CAPITAL STOCK Balance at beginning of year ₽1,160,646,925 ₽3,054,334,014 ₽2,786,497,901 Quasi-reorganization (Note 1) (1,893,687,089) Issuances 267,836,113 Balance at end of year (Note 23) 1,160,646,925 1,160,646,925 3,054,334,014 ADDITIONAL PAID - IN CAPITAL Balance at beginning of year 1,470,859 363,821,288 224,546,510 Quasi-reorganization (Note 1) (2,256,037,518) Reduction in par value (Note 1) 1,893,687,089 Issuances 139,274,778 Balance at end of year 1,470,859 1,470,859 363,821,288 **RETAINED EARNINGS (DEFICIT)** Balance at beginning of year 39,162,470 (2,289,382,822) (2,417,045,094) PFRS 9 transition adjustment (754, 361)Balance at beginning of the year, restated 39,162,470 (2,290,137,183) (2,417,045,094)Net income 128,823,029 65,155,171 122,354,168 Transfer to retained earnings (deficit) of revaluation reserve realized through depreciation, net of deferred income tax (Note 10) 5,197,935 8,106,964 5,308,104 Quasi-reorganization (Note 1) 2,256,037,518 Balance at end of year 173,183,434 39,162,470 (2,289,382,822)OTHER COMPREHENSIVE INCOME Balance at beginning of year 313,147,935 270,704,331 276,012,435 Actuarial gain (loss), net of deferred income tax (Note 20) 19,220,596 (12, 970, 939)Transfer to retained earnings (deficit) of revaluation reserve realized through depreciation, net of deferred income tax (Note 10) (5,197,935) (8,106,964) (5,308,104)Revaluation increase on property, plant and equipment, net of deferred income tax (Note 10) 63,521,507 Balance at end of year 327,170,596 313,147,935 270,704,331 ₽1,662,471,814 ₽1,514,428,189 ₽1,399,476,811

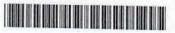
See accompanying Notes to Consolidated Financial Statements.

## VITARICH CORPORATION AND SUBSIDIARIES (A Subsidiary of Kormasine, Inc.)

# CONSOLIDATED STATEMENTS OF CASH FLOWS

	2019	s Ended December 2018	
CASH FLOWS FROM OPERATING ACTIVITIES	2019	2018	2017
Income before income tax	B143 (05 101	DE0 555 111	
Adjustments for:	₽142,687,121	₽70,525,141	₽151,418,286
Gain on fair value changes of investment properties			
(Note 11)	(159 346 757)	(02 2/0 22 4)	
Depreciation and amortization (Notes 9 and 10)	(158,346,757) 160,937,330	(83,369,324)	12 500 185
Interest expense	81,909,050	73,355,993	43,589,177
Retirement benefit expense (Note 20)	19,571,098	43,038,475 15,552,680	23,840,890
Gain on fair value of biological assets (Note 15)	(8,206,618)	15,552,080	-
Provision for doubtful accounts (Note 7)	23,124,961	22,975,638	-
Provision for (reversal of) allowance for inventory	25,124,901	22,913,038	-
obsolescence (Note 8)	(2,382,824)	2,386,863	
Interest income	(2,341,144)	(1,563,922)	(1 754 100
Gain on disposal of property, plant and equipment	(410,176)	(1,505,922)	(1,754,128)
Impairment loss (Note 1)	(110,170)	7,448,386	
Loss on disposal of investment properties	-	4,871,427	
Amortization of debt issue cost	_	33,180	-
Loss on deconsolidation of a subsidiary		55,100	(28,196,360)
Operating income before working capital changes	256,542,041	155,254,537	188,897,865
Decrease (increase) in:	ac oje rajo ra	100,204,007	100,097,005
Trade and other receivables	(5,099,672)	(362,768,199)	48,039,314
Inventories and livestock	380,379,215	(431,240,558)	(26,089,557)
Other current assets	38,879,053	(34,221,527)	(11,053,361)
Other noncurrent assets related to operations	(23,377,800)	2,052,018	(3,007,572)
Increase (decrease) in:	(,,,	2,002,010	(5,007,572)
Trade and other payables	(133,320,002)	344,344,369	(81,325,037)
Cash bond deposits	611,230	8,840,989	8,142,040
Retirement liability	-		2,376,780
Net cash generated from (used for) operations	514,614,065	(317,738,371)	125,980,472
Income tax paid	(13,355,257)	(12,927,844)	120,700,472
Retirement benefits paid (Note 20)	(2,176,724)	(17,033,671)	
Interest received	227,913	1,563,922	1,754,128
Net cash provided by (used in) operating activities	499,309,997	(346,135,964)	127,734,600
CASH FLOWS FROM INVESTING ACTIVITIES			121,101,000
Acquisitions of:			
Property, plant and equipment	(94,213,429)	(374,946,853)	167 262 170
Investment properties	(14,035,188)	(11,211,338)	(67,363,178)
Proceeds from sale of property, plant and equipment	4,942,934	3,692,058	(434,000)
Net cash used in investing activities	(103,305,683)	(382,466,133)	(67,797,178)
CASH FLOWS FROM FINANCING ACTIVITIES	(100,000,000)	(302,400,133)	(07,797,178)
Availment of loans	1 000 400 700	1 000 501 101	
Payments of loans	1,069,496,769 (1,359,641,576)	1,290,791,104	-
Interest paid	(74,965,307)	(627,679,859)	170,369,800
Payments of lease liabilities		(39,802,426)	(23,840,890)
Net cash provided by (used in) financing activities	(68,961,650)	(22 200 010	-
NET INCREASE (DECREASE) IN CASH	(434,071,764)	623,308,819	146,528,910
	(38,067,450)	(105,293,278)	206,466,332
CASH AT BEGINNING OF YEAR CASH AT END OF YEAR	217,712,840	323,006,118	116,539,786

See accompanying Notes to Consolidated Financial Statements.



## VITARICH CORPORATION AND SUBSIDIARIES (A Subsidiary of Kormasine, Inc.)

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## 1. Corporate Information

Vitarich Corporation (the Company) was incorporated in the Philippines and registered with the Securities and Exchange Commission (SEC) on July 31, 1962 to engage primarily in manufacturing and selling of feeds and livestock. On March 30, 2012, the SEC approved the extension of its corporate life for another 50 years. The Company's shares of stock were registered with the Philippine Stock Exchange on February 8, 1995.

The subsidiaries of the Company are as follows:

	Percentage	
Line of Business	2019	2018
Manufacturing	100%	100%
Distributor	-	-
	Manufacturing	Line of Business2019Manufacturing100%Distributor-

\*\*Ceased operations in 2005 and deconsolidated in 2017.

On October 16, 2013, the SEC approved the Company's increase in authorized capital stock to  $\mathbb{P}3.5$  billion and the conversion of Company debts amounting to  $\mathbb{P}2.4$  billion to Kormasinc, Inc. (Kormasinc) into equity at 1 share of common stock for every  $\mathbb{P}1.00$  debt. Of the converted debt,  $\mathbb{P}90.0$  million was applied as payment for 90,030,236 shares from unissued shares and  $\mathbb{P}2.3$  billion was applied as payment for additional shares from the increase in authorized capital.

With the debt to equity conversion and significant improvement in the Company's operations, the Regional Trial Court of Malolos, Bulacan (the Rehabilitation Court) approved the Company's exit from Corporate Rehabilitation on September 16, 2016.

On December 22, 2017, the SEC approved the debt to equity conversion of the remaining payable of P407.1 million to Kormasine at P1.52 a share increasing Kormasine's ownership interest from 69.20% to 71.90% (see Note 23).

On June 30, 2017, the Company's stockholders approved the Company's plan to undergo a Quasi-reorganization. The Company reduced the par value of the Company share and the existing additional paid-in capital and outstanding revaluation surplus was applied to eliminate the Company deficit of P2.2 billion as at December 31, 2017.

On July 11, 2018, the SEC approved the change in par value which resulted to a decrease in the capital stock of the Company from  $\mathbb{P}3.5$  billion divided into 3.5 billion shares with par value of  $\mathbb{P}1.00$  each to  $\mathbb{P}1.33$  billion divided into 3.5 billion shares with par value of  $\mathbb{P}0.38$  each. The reduction in par value resulted to recognition of additional paid in capital of  $\mathbb{P}1.9$  billion. On July 18, 2018, the Company received the Certificate of Approval of Equity Restructuring to wipe out the deficit as of December 31, 2017 in the amount of  $\mathbb{P}2.3$  billion against the additional paid in capital of  $\mathbb{P}2.3$  billion.

On July 26, 2017, the Board of Directors (BOD) and Stockholders of PFCI approved the shortening of the corporate life of PFCI until March 31, 2019. PFCI which ceased operations since 2005, was placed under the liquidation process. The Company deconsolidated PFCI and recognized a gain of ₱28.2 million on deconsolidation (see Note 4).



On May 31, 2018, the SEC approved the shortening of the corporate life of Gromax until November 10, 2019. Gromax ceased operations since 2015. In 2018, the Company recognized an impairment loss of P7.4 million which pertains to assets that are no longer recoverable.

The registered principal place of business of the Company is located at Marilao-San Jose Road, Sta. Rosa I, Marilao, Bulacan. The Company has operating offices in Luzon, Iloilo and Davao, and maintains satellite offices in Southern Philippines.

The accompanying consolidated financial statements were authorized for issue by the BOD on June 8, 2020.

## 2. Summary of Significant Accounting Policies

#### Statement of Compliance

The accompanying consolidated financial statements have been prepared in compliance with Philippine Financial Reporting Standards (PFRS) issued by the Philippine Financial Reporting Standards Council (FRSC) and adopted by the SEC. This financial reporting framework includes PFRS, Philippine Accounting Standards (PAS), Philippine Interpretations from International Financial Reporting Interpretations Committee (IFRIC) and SEC provisions.

#### Measurement Bases

The accompanying consolidated financial statements of the Company are presented in Philippine Peso, the Company's functional and presentational currency. All values represent absolute amounts except when otherwise stated.

The consolidated financial statements have been prepared on the historical cost basis of accounting, except for property, plant and equipment (excluding transportation equipment), investment properties and biological assets which are stated at fair value. Historical cost is generally based on fair value of the consideration given in exchange for an asset.

#### Basis of Consolidation

The consolidated financial statements comprise the financial statements of the Company and its subsidiaries. Control is achieved when the Company is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Specifically, the Company controls an investee if, and only if, it has:

- Power over the investee (i.e., existing rights that give it the current ability to direct the relevant activities of the investee)
- Exposure, or rights, to variable returns from its involvement with the investee
- The ability to use its power over the investee to affect its returns

Generally, there is a presumption that a majority of voting rights results in control. To support this presumption and when the Company has less than a majority of the voting or similar rights of an investee, it considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- The contractual arrangement(s) with the other vote holders of the investee
- Rights arising from other contractual arrangements
- The Company's voting rights and potential voting rights



The Company re-assesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation of a subsidiary begins when the Company obtains control over the subsidiary and ceases when the Parent company loses control of the subsidiary. Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated financial statements from the date the Parent company gains control until the date it ceases to control the subsidiary.

Profit or loss and each component of other comprehensive income (OCI) are attributed to the equity holders of the Parent company and to the non-controlling interests, even if this results in the non-controlling interests having a deficit balance. When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies in line with the Parent company's accounting policies. All intra-group assets and liabilities, equity, income, expenses and cash flows relating to transactions between Parent company and its subsidiaries are eliminated in full on consolidation.

A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction.

If the Company loses control over a subsidiary, it derecognizes the related assets (including goodwill), liabilities, non-controlling interest and other components of equity, while any resulting gain or loss is recognized in profit or loss. Any investment retained is recognized at fair value.

#### Summary of Significant Accounting Policies Business Combinations

Business combinations are accounted for using the acquisition method. The cost of an acquisition is measured as the aggregate of the consideration transferred, which is measured at acquisition date fair value, and the amount of any non-controlling interests in the acquiree. For each business combination, the Parent company elects whether to measure the non-controlling interests in the acquiree at fair value or at the proportionate share of the acquiree's identifiable net assets.

Acquisition-related costs are expensed as incurred and included in administrative expenses.

When the Parent company acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date. This includes the separation of embedded derivatives in host contracts by the acquiree.

Any contingent consideration to be transferred by the acquirer will be recognized at fair value at the acquisition date. Contingent consideration classified as equity is not remeasured and its subsequent settlement is accounted for within equity. Contingent consideration classified as an asset or liability that is a financial instrument and within the scope of PFRS 9, *Financial Instruments*, is measured at fair value with the changes in fair value recognized in the consolidated statements of comprehensive income in accordance with PFRS 9. Other contingent consideration that is not within the scope of PFRS 9 is measured at fair value at each reporting date with changes in fair value recognized in profit or loss.

Goodwill is initially measured at cost (being the excess of the aggregate of the consideration transferred and the amount recognized for non-controlling interests and any previous interest held over the net identifiable assets acquired and liabilities assumed). If the fair value of the net assets acquired is in excess of the aggregate consideration transferred, the Company re-assesses whether it has correctly identified all of the assets acquired and all of the liabilities assumed and reviews the procedures used to measure the amounts to be recognized at the acquisition date. If the reassessment still results in an excess of the fair value of net assets acquired over the aggregate consideration transferred, then the gain is recognized in profit or loss.



After initial recognition, goodwill is measured at cost less any accumulated impairment losses. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Company's cash-generating units that are expected to benefit from the combination, irrespective of whether other assets or liabilities of the acquiree are assigned to those units.

Where goodwill has been allocated to a cash-generating unit (CGU) and part of the operation within that unit is disposed of, the goodwill associated with the disposed operation is included in the carrying amount of the operation when determining the gain or loss on disposal. Goodwill disposed in these circumstances is measured based on the relative values of the disposed operation and the portion of the cash-generating unit retained.

#### Current versus Non-Current Classification

The Company presents assets and liabilities in the consolidated statements of financial position based on current/non-current classification. An asset is current when it is:

- Expected to be realized or intended to be sold or consumed in the normal operating cycle
- Held primarily for the purpose of trading
- Expected to be realized within twelve months after the reporting period Or
- Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period

All other assets are classified as non-current.

A liability is current when:

- It is expected to be settled in the normal operating cycle
- It is held primarily for the purpose of trading
- It is due to be settled within twelve months after the reporting period Or
- There is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period

The Company classifies all other liabilities as non-current.

Deferred tax assets and liabilities are classified as non-current assets and liabilities, respectively.

#### Fair Value Measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the transaction date. The Company uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the consolidated financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

Level 1 - Quoted (unadjusted) market prices in active markets for identical assets or liabilities.

Level 2 - Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable.



# Level 3 – Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

For assets and liabilities that are recognized in the consolidated financial statements on a recurring basis, the Company determines whether transfers have occurred between levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

The Company determines the policies and procedures for fair value measurements on financial instruments, biological assets, property, plant and equipment and investment properties.

External valuers are involved for valuation of significant assets, such as property, plant and equipment and investment properties. The involvement of external valuers is determined annually by management. Selection criteria include market knowledge, reputation, independence and whether professional standards are maintained. The Company decides, after discussions with the external valuers, which valuation techniques and inputs to use for each case.

At each reporting date, management analyzes the movements in the values of assets and liabilities which are required to be remeasured or re-assessed as per the Company's accounting policies. For this analysis, the Company verifies the major inputs applied in the latest valuation by agreeing the information in the valuation computation to contracts and other relevant documents.

The Company, in conjunction with the external valuers, also compares the change in the fair value of each asset and liability with relevant external sources to determine whether the change is reasonable.

For the purpose of fair value disclosures, the Company has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above.

Further information about the assumptions made in measuring fair value is included in the following notes:

- Note 3, Significant Judgment, Accounting Estimates and Assumptions
- Note 8, Inventories and Livestock
- Note 10, Property, Plant and Equipment
- Note 11, Investment Properties
- Note 28, Fair Value Information



#### Changes in Accounting Policies, Disclosures and Presentation

The Company applied PFRS 16 and IFRIC 23 for the first time. The nature and effect of the changes as a result of adoption of these new accounting standards are described below.

#### PFRS 16, Leases

PFRS 16 supersedes PAS 17, Leases, Philippine Interpretation IFRIC 4, Determining whether an Arrangement contains a Lease, Philippine Interpretation SIC-15, Operating Leases-Incentives and Philippine Interpretation SIC-27, Evaluating the Substance of Transactions Involving the Legal Form of a Lease. The standard sets out the principles for the recognition, measurement, presentation and disclosure of leases and requires lessees to recognize most leases on the consolidated statements of financial position.

Lessor accounting under PFRS 16 is substantially unchanged from today's accounting under PAS 17. Lessors will continue to classify all leases using the same classification principle as in PAS 17 and distinguish between two types of leases: operating and finance leases. Therefore, PFRS 16 did not have an impact for leases where the Company is the lessor.

The Company adopted PFRS 16 using the modified retrospective approach upon adoption of PFRS 16 in 2019 and elects to apply the standard to contracts that were previously identified as leases applying PAS 17 and Philippine Interpretation IFRIC 4. The Company will therefore not apply the standard to contracts that were not previously identified as containing a lease applying PAS 17 and Philippine Interpretation IFRIC 4.

The Company has lease contracts for transportation equipment, warehouses and office buildings. Before the adoption of PFRS 16, the Company classified each of its leases (as lessee) at the inception date as either a finance lease or an operating lease.

Upon adoption of PFRS 16, the Company applied a single recognition and measurement approach for all leases except for short-term leases and leases of low-value assets.

#### Leases previously accounted for as operating leases

The Company recognized right-of-use assets and lease liabilities for those leases previously classified as operating leases, except for short-term leases and leases of low-value assets. The right-of-use assets for most leases were recognized on an amount equal to the lease liability, adjusted by the amount of any prepaid or accrued lease payments relating to that lease recognized in the consolidated statements of financial position immediately before the date of initial application. Lease liabilities were recognized based on the present value of the remaining lease payments, discounted using the incremental borrowing rate at the date of initial application.

The Company also applied the available practical expedients wherein it:

- Applied the short-term leases exemptions to leases with lease term that ends within 12 months of the date of initial application
- Used hindsight in determining the lease term where the contract contained options to extend or terminate the lease

#### Leases previously classified as finance leases

The Company recognized right-of-use assets and lease liabilities for those leases previously classified as finance leases. The carrying amount of the right-of-use asset and the lease liability at the date of initial application shall be the carrying amount of the lease asset and lease liability immediately before that date measured applying IAS 17.



The effect of adoption PFRS 16 as at January 1, 2019 is as follows:

	Increase (decrease)
Assets	
Right-of-use asset - Transportation equipment, net	₽53,813,202
Right-of-use asset - Building	12,065,911
Property, plant and equipment, net	(53,813,202)
Liabilities	
Lease liabilities	68,799,514
Finance lease liabilities	(56,733,603)

The lease liability at as January 1, 2019 can be reconciled to the operating lease commitments as of December 31, 2018 follows:

Add: Reclassification of finance lease liabilities	12,065,911 56,733,603
Less: Commitments relating to short term leases	17,442,221
Discounted operating lease commitments at January 1, 2019	29,508,132
Weighted average incremental borrowing rate at January 1, 2019	7.10%
Operating lease commitments as at December 31, 2018	₽29,736,825

Due to adoption of PFRS 16, the Company's operating profit in 2019 has improved, while its interest expense has increased. This is due to the change in the accounting for rent expense related to leases that were classified as operating leases under PAS 17. The Company's cash flows from operating activities have increased and cash flows from financing cash flows decreased as repayment of the lease liabilities were classified as cash flows from financing activities. In addition, the Company's total assets and total liabilities have increased due to the recognition of right-of-use asset and lease liabilities.

Philippine Interpretation IFRIC 23, Uncertainty over Income Tax Treatments

The Interpretation addresses the accounting for income taxes when tax treatments involve uncertainty that affects the application of PAS 12, *Income Taxes*. It does not apply to taxes or levies outside the scope of PAS 12, *Income Taxes*, nor does it specifically include requirements relating to interest and penalties associated with uncertain tax treatments. The Interpretation specifically addresses the following:

- Whether an entity considers uncertain tax treatments separately
- The assumptions an entity makes about the examination of tax treatments by taxation authorities
- How an entity determines taxable profit (tax loss), tax bases, unused tax losses, unused tax credits and tax rates
- How an entity considers changes in facts and circumstances

The entity is required to determine whether to consider each uncertain tax treatment separately or together with one or more other uncertain tax treatments and use the approach that better predicts the resolution of the uncertainty. The entity shall assume that the taxation authority will examine amounts that it has a right to examine and have full knowledge of all related information when making those examinations. If an entity concludes that it is not probable that the taxation authority will accept an uncertain tax treatment, it shall reflect the effect of the uncertainty for each uncertain tax treatment using the method the entity expects to better predict the resolution of the uncertainty.



Upon adoption of the Interpretation, the Company has assessed whether it has any uncertain tax position. The Company applies significant judgement in identifying uncertainties over its income tax treatments. The Company determined, based on its assessment that it is probable that its income tax treatments will be accepted by the taxation authorities. Accordingly, the interpretation did not have an impact on the consolidated financial statements of the Company.

#### Cash

Cash includes cash on hand and in banks. Cash in banks earn interest at prevailing bank deposit rates.

#### **Financial Instrument**

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

#### Financial Assets

Financial assets are classified, at initial recognition, as subsequently measured at amortized cost, fair value through OCI, and fair value through profit or loss.

The classification of financial assets at initial recognition depends on the financial asset's contractual cash flow characteristics and the Company's business model for managing them. With the exception of trade receivables that do not contain a significant financing component or for which the Company has applied the practical expedient, the Company initially measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs. Trade receivables that do not contain a significant financing component or for which the company has applied the practical expedient are measured at the transaction price determined under PFRS 15, *Revenue from Contracts with Customers*.

Refer to the accounting policies related to "Revenue".

In order for a financial asset to be classified and measured at amortized cost or fair value through OCI, it needs to give rise to cash flows that are 'solely payments of principal and interest' (SPPI) on the principal amount outstanding. This assessment is referred to as the SPPI test and is performed at an instrument level.

The Company's business model for managing financial assets refers to how it manages its financial assets in order to generate cash flows. The business model determines whether cash flows will result from collecting contractual cash flows, selling the financial assets, or both.

Purchases or sales of financial assets that require delivery of assets within a time frame established by regulation or convention in the market place (regular way trades) are recognized on the trade date, i.e., the date that the Company commits to purchase or sell the asset.

#### Subsequent Measurement

For purposes of subsequent measurement, financial assets are classified in four categories:

- Financial assets at amortized cost (debt instruments)
- Financial assets at fair value through OCI with recycling of cumulative gains and losses (debt instruments)
- Financial assets designated at fair value through OCI with no recycling of cumulative gains and losses upon derecognition (equity instruments)
- Financial assets at fair value through profit or loss



#### Financial Assets at Amortized Cost (Debt Instruments)

This category is the most relevant to the Company. The Company measures financial assets at amortized cost if both of the following conditions are met:

- The financial asset is held within a business model with the objective to hold financial assets in order to collect contractual cash flows; and
- The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding

Financial assets at amortized cost are subsequently measured using the effective interest rate (EIR) method and are subject to impairment. Gains and losses are recognized in profit or loss when the asset is derecognized, modified or impaired.

The Company's cash in banks, trade and other receivables (excluding advances to suppliers and officers and employees) and security deposits are classified under this category.

The Company does not have financial assets at fair value through OCI with recycling of cumulative gains and losses (debt instruments), financial assets designated at fair value through OCI with no recycling of cumulative gains and losses upon derecognition (equity instruments) and financial assets at fair value through profit or loss as of December 31, 2019.

#### Impairment of Financial Assets

Further disclosures relating to impairment of financial assets are also provided in the following notes:

- Note 3, Significant Judgment, Accounting Estimates and Assumptions
- Note 7, Trade and Other Receivables

The Company recognizes an allowance for expected credit loss (ECL) for all debt instruments not held at fair value through profit or loss. ECL is based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Company expects to receive, discounted at an approximation of the original effective interest rate. The expected cash flows will include cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms.

## General Approach for Cash, Insurance Claims Receivable and Security Deposits

ECL is recognized in two stages. For credit exposures for which there has not been a significant increase in credit risk since initial recognition, ECL is provided for credit loss that result from default events that are possible within the next 12-months (a 12-month ECL). For those credit exposures for which there has been a significant increase in credit risk since initial recognition, a loss allowance is required for credit loss expected over the remaining life of the exposure, irrespective of the timing of the default (a lifetime ECL).

For cash in banks, the Company assessed that placements are with reputable counterparty banks that possess good credit ratings.

For security deposits, the Company used external benchmarking which compares the internal credit risk rating of certain debtor with the external rating agencies and use the latter's estimate of probability of default (PD) for similar credit risk rating.



#### Simplified Approach for Trade Receivables

The Company applies a simplified approach in calculating ECL. Therefore, the Company does not track changes in credit risk, but instead recognizes a loss allowance based on lifetime ECL at each reporting date. The Company has established a provision matrix that is based on its historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment.

The Company considers a financial asset in default when contractual payments are 120 days past due. However, in certain cases, the Company may also consider a financial asset to be in default when internal or external information indicates that the Company is unlikely to receive the outstanding contractual amounts in full before taking into account any credit enhancements held by the Company. A financial asset is written off when there is no reasonable expectation of recovering the contractual cash flows.

#### Impairment of Financial Assets (Prior to January 1, 2018)

The Company assesses at each financial reporting date whether there is any objective evidence that a financial asset or a group of financial assets is impaired. A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset (an incurred "loss event") and that loss event has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated. Evidence of impairment may include indications that the debtors or a group of debtors is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganization and where observable data indicate that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

For financial assets carried at amortized cost, the Company first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, or collectively for financial assets that are not individually significant. If the Company determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assess them for impairment. Assets that are individually assessed for impairment and for which an impairment loss is, or continues to be, recognized are not included in a collective assessment of impairment.

If there is objective evidence that an impairment loss has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future expected credit losses that have not yet been incurred). The present value of the estimated future cash flows is discounted at the financial asset's original effective interest rate. If a loan has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate. The carrying amount of the asset is reduced through the use of an allowance account and the amount of the loss is recognized in the consolidated statement of comprehensive income. Interest income continues to be accrued on the reduced carrying amount based on the original effective interest rate of the asset. The financial asset together with the associated allowance are written-off when there is no realistic prospect of future recovery and all collateral has been realized or has been transferred to the Company. If, in a subsequent year, the amount of the estimated impairment loss increases or decreases because of an event occurring after the impairment was recognized, the previously recognized impairment loss is increased or reduced by adjusting the allowance account. If a future write-off is later recovered, the recovery is recognized in the consolidated statement of comprehensive income, to the extent that the carrying value of the asset does not exceed its amortized cost at the reversal date.



#### Other Financial Liabilities

Financial liabilities are classified in this category if these are not held for trading or not designated as at FVPL upon the inception of the liability. These include liabilities arising from operations or borrowings.

Other financial liabilities are initially recognized at fair value of the consideration received, less directly attributable transaction costs. After initial recognition, other financial liabilities are subsequently measured at amortized cost using the effective interest method. Amortized cost is calculated by taking into account any related issue costs, discount or premium. Gains and losses are recognized in the consolidated statement of comprehensive income when the liabilities are derecognized, as well as through the amortization process.

### Offsetting of Financial Assets and Liabilities

Financial assets and financial liabilities are offset and the net amount reported in the consolidated statements of financial position if, and only if, there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the assets and settle the liabilities simultaneously. This is not generally the case with master netting agreements, and the related assets and liabilities are presented gross in the consolidated statements of financial position.

#### Derecognition of Financial Assets and Liabilities

Financial Assets. A financial asset (or, when applicable a part of a financial asset or part of a Company of similar financial assets) is derecognized when:

- a. the right to receive cash flows from the asset has expired;
- b. the Company retains the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a 'pass through' arrangement; or
- c. the Company has transferred its right to receive cash flows from the asset and either (a) has transferred substantially all the risks and rewards of the asset, or (b) has neither transferred nor retained substantially all the risks and rewards of the asset but has transferred control of the asset.

When the Company has transferred its right to receive cash flows from an asset and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognized to the extent of the Company's continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Company could be required to pay.

Financial Liabilities. A financial liability is derecognized when the obligation under the liability is discharged or cancelled or has expired.

When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in the consolidated statements of comprehensive income.



A modification is considered substantial if the present value of the cash flows under the new terms, including net fees paid or received and discounted using the original effective interest rate, is different by at least 10% from the discounted present value of remaining cash flows of the original liability.

The fair value of the modified financial liability is determined based on its expected cash flows, discounted using the interest rate at which the Company could raise debt with similar terms and conditions in the market. The difference between the carrying value of the original liability and fair value of the new liability is recognized in the consolidated statements of comprehensive income.

On the other hand, if the difference does not meet the 10% threshold, the original debt is not extinguished but merely modified. In such case, the carrying amount is adjusted by the costs or fees paid or received in the restructuring.

#### Inventories

The Company recognizes inventories when the risk and rewards are transferred to the Company usually upon receipt from local suppliers and upon delivery of the goods to the carrier from importation.

Inventories are valued at the lower of cost and net realizable value (NRV). The purchase price and costs incurred in bringing each product to its present location are accounted for as follows:

Raw Materials and Feeds Supplements, Supplies and Animal Health Products – Weighted Average Method. All costs directly attributable to acquisition such as the purchase price, import duties and other taxes that are not subsequently recoverable from taxing authorities are included as part of costs of these inventories.

Finished Goods and Factory Stocks and Supplies Inventories – Weighted Average Method. Include direct materials, labor and manufacturing overhead costs. All costs directly attributable to acquisition such as the purchase price, import duties and other taxes that are not subsequently recoverable from taxing authorities are included as part of costs of these inventories.

NRV of finished goods is the estimated selling price in the ordinary course of business, less the estimated costs necessary to make the sale. NRV of raw materials and supplies is the current replacement cost.

#### Livestock

Livestock include day-old chicks after undergoing hatching process and chicks which are grown as chicken broilers. They are accounted for as biological assets in accordance with PAS 41, Agriculture. Starting January 1, 2019, the Company recognized the amount of fair value adjustment on agricultural produce that are sold during the year. The valuation takes into consideration input based on hatchability rate of eggs, mortality of chicks being grown as chicken broilers and estimated future cash flows to be incurred in hatching the eggs and growing the chicks. The market prices are derived from unobservable market prices. The prices are reduced for costs incurred in dressing the chicken and freight costs to market, to arrive at a net fair value at farm gate.

The fair value adjustments of livestock that are sold during the year is presented as part of revenues and cost of sales. Accordingly, the Company restated its 2018 and 2017 statements of income to present the amount of fair value adjustments as part of revenue with corresponding adjustments on cost of sales amounting to 202.7 million and 2167.5 million in 2018 and 2017, respectively.

The adjustments did not have any impact on the net income, earnings per share, statement of financial position and statement of cash flows for the years ended December 31, 2018 and 2017.



#### Other Assets

Other current assets consist of creditable withholding tax (CWT), prepayments, and input value added tax (VAT).

*CWT*. CWT represents the amount withheld by the Company's customers in relation to its income. CWT can be utilized as payment for income taxes provided that these are properly supported by certificates of creditable tax withheld at source subject to the rules on Philippine income taxation.

*Prepayments.* Prepayments represent expenses not yet incurred but already paid in cash. Prepayments are initially recorded as assets and measured at the amount of cash paid. Subsequently, these are charged to expense as these are consumed in operations or expire with the passage of time.

Prepayments are classified as current asset when the cost of goods or services related to the prepayment are expected to be incurred within one year or the Company's normal operating cycle, whichever is longer. Otherwise, prepayments are classified as noncurrent assets.

VAT. Revenue, expenses and assets are recognized net of the amount of VAT except:

- where the tax incurred on a purchase of assets or services is not recoverable from the taxation authority, in which case the tax is recognized as part of the cost of acquisition of the asset or as part of the expense item as applicable; and
- receivables and payables that are stated with the amount of tax included.

The net amount of VAT recoverable from the tax authorities is recognized under "Other current assets" account in the consolidated statements of financial position.

Other noncurrent assets consist of right-of-use asset, project development costs, security deposits (disclosed under financial instruments), and computer software.

Project Development Costs. These costs represent capitalized development costs which are accounted for under the cost model. The cost of the asset is the amount of cash paid or the fair value of the other considerations given to acquire an asset at the time of its acquisition or production.

Costs associated with research activities are recognized as expense in the consolidated statements of comprehensive income as these are incurred. Costs that are directly attributable to the development phase of the Company's aqua feeds and aqua culture projects are recognized as project development cost provided, they meet the following recognition requirements:

- there is a demonstration of technical feasibility of the prospective product for internal use or sale;
- b. the intangible asset will generate probable economic benefits through internal use or sale;
- c. sufficient technical, financial and other resources are available for completion; and,
- d. the intangible asset can be reliably measured.

All other development costs are expensed as incurred.

Security Deposits. These represent rental deposits paid by the Company and will be returned at the end of the lease term. These qualify as financial assets and are also disclosed under financial instruments.



*Computer Software*. Computer software acquired is measured on initial recognition at cost. Subsequent to initial recognition, computer software is carried at cost less any accumulated amortization and any impairment losses. Internally generated computer software, excluding capitalized development costs, is not capitalized and expenditure is charged against profit or loss in the year in which the expenditure is incurred.

Computer software is amortized over the economic useful life of three years and assessed for impairment whenever there is an indication that the computer software may be impaired. The amortization period and method for computer software are reviewed at least at each reporting date. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset is accounted for by changing the amortization period or method, as appropriate, and treated as changes in accounting estimates.

Gains or losses arising from disposition of computer software measured as the difference between the disposal proceeds and the carrying amount of the asset, are recognized in profit or loss when the asset is derecognized.

#### Property, Plant and Equipment

Property, plant and equipment (except for transportation equipment which is stated at cost less accumulated depreciation and any impairment in value and land which is stated at appraised value less any impairment losses) are stated at appraised values as determined by an independent firm of appraisers less accumulated depreciation and amortization, and any impairment losses.

The cost of an asset comprises its purchase price and directly attributable costs of bringing the asset to working condition for its intended use. Expenditures for major additions, improvements and renewals are capitalized. Expenditures for repairs and maintenance are charged to expense as incurred.

Subsequent to initial recognition at cost, property, plant and equipment (except for transportation equipment) are carried at appraised values, as determined by independent appraisers, less any subsequent accumulated depreciation, amortization and any accumulated impairment losses. Fair market value is determined based on appraisals made by external professional valuers by reference to market-based evidence, which is the amount for which the assets could be exchanged between a knowledgeable willing buyer and a knowledgeable willing seller in an arm's length transaction as at the valuation date. Any revaluation reserve is credited to "Revaluation increase on property, plant and equipment" account presented under the equity section of the consolidated statements of financial position. Any decrease in the revaluation surplus of the same asset is charged to other comprehensive income to the extent of any credit balance existing in the revaluation surplus in respect of that asset and the remaining decline, if any, is recognized in the consolidated statements of comprehensive income.

Annually, an amount from the "Revaluation reserve" account is transferred to "Retained Earnings" under the equity section in the consolidated statements of financial position for the depreciation relating to the revaluation reserve, net of related taxes. Upon disposal, any revaluation reserve relating to the particular asset sold is transferred to "Retained Earnings." Revaluations are performed with sufficient regularity ensuring that the carrying amount does not differ materially from that which would be determined using fair value at the end of the reporting period.



Depreciation and amortization is computed on the straight-line basis over the estimated useful lives of the assets (except for land). The depreciation and amortization periods for property, plant and equipment, based on the above policies, are as follows:

Asset Type	Number of Years
Machinery and equipment	10 to 20
Buildings	20
Leasehold and land improvements	2 to 5 or lease term, whichever
	is shorter
Office furniture, fixtures and equipment	3 to 10
Transportation equipment	4 to 5

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

The estimated useful lives of property, plant and equipment are reviewed, and adjusted if appropriate, at the end of each reporting period.

Construction-in-progress (CIP) pertains to properties under construction and is stated at cost. Cost includes costs of construction, labor and other direct costs. CIP is not depreciated until such time that the relevant assets are completed and available for operational use.

Fully depreciated assets are retained in the accounts until these are no longer in use and no further charge for depreciation and amortization is made in respect of those assets.

An item of property, plant and equipment is derecognized upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the item) is included in the consolidated statements of comprehensive income in the year the item is derecognized.

#### Investment Properties

Investment properties, accounted for under the fair value model, are property held either to earn rental income or for capital appreciation or for both, but not for sale in the ordinary course of business, use in the production or supply of goods or services or for administrative purposes.

Investment properties are measured initially at acquisition cost, including transaction costs. Subsequently, investment properties are stated at fair valueas determined by independent appraisers on an annual basis. The carrying amounts recognized in the consolidated statements of financial position reflect the prevailing market conditions at the end of each reporting period.

Any gain or loss resulting from either a change in the fair value or the sale of an investment property is immediately recognized in the consolidated statements of comprehensive income.

No depreciation charges are recognized on investment properties accounted for under the fair value method.

Investment properties are derecognized upon disposal or when permanently withdrawn from use and no future economic benefit is expected from its disposal.



Rental income and operating expenses from investment properties are reported as part of "Other operating income" and "Operating expenses," respectively, in the consolidated statements of comprehensive income.

Transfers are made to investment properties when, and only when, there is a change in use, evidenced by ending of owner-occupation, commencement of an operating lease to another party or ending of construction or development. For a transfer from investment property to owner-occupied property, the deemed cost for subsequent accounting is the fair value at the date of change in use. If owneroccupied property becomes an investment property, the Company accounts for such property in accordance with the policy stated under property, plant and equipment up to the date of change in use.

### Impairment of Nonfinancial Assets

Nonfinancial assets consisting of property, plant and equipment, right-of-use asset, computer software, project development cost and other nonfinancial assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. If any such indication exists and where the carrying amount of an asset exceeds its recoverable amount, the asset or cash-generating unit is written down to its recoverable amount. The estimated recoverable amount is the higher of an asset's fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of time value of money and the risks specific to the asset.

For an asset that does not generate largely independent cash inflows, the recoverable amount is determined for the cash-generating unit to which the asset belongs. Impairment losses are recognized in the consolidated statements of comprehensive income.

An assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in the consolidated statements of comprehensive income unless the asset is carried at revalued amount, in which case, the reversal is treated as a revaluation increase.

After such a reversal, the depreciation charge is adjusted in future periods to allocate the asset's revised carrying amount, less any residual value, on a systematic basis over remaining useful life.

#### Equity

Capital Stock and Additional Paid-in Capital (APIC). Capital stock is measured at par value for all shares issued. Proceeds and/or fair value of considerations received in excess of par value, if any, are recognized as APIC. Incremental costs incurred directly attributable to the issuance of new shares are recognized in equity as deduction from proceeds, net of tax. Unpaid subscriptions are recognized as a reduction of subscribed capital shares.

*OCI*. OCI comprises of items of income and expense that are not recognized in profit or loss for the year in accordance with PFRS. OCI of the Company pertains to revaluation reserve on property, plant and equipment and remeasurement gains and losses on retirement liability.



Retained Earnings (Deficit). Retained earnings (deficit) represents the accumulated net income or losses, net of any dividend declaration.

Retained earnings may also include effect of changes in accounting policy as may be required by the standard's transitional provisions.

#### Earnings per Share

The Company presents basic and diluted earnings per share. Basic earnings per share is calculated by dividing the profit attributable to equity holders of the Company by the weighted average number of common shares outstanding during the year, excluding common shares purchased by the Company and held as treasury shares, if any. Diluted earnings per share is calculated in the same manner, adjusted for the effects of all the dilutive potential common shares.

#### **Revenue Recognition**

The Company is engaged in the growing, production and distribution of chicken broilers, either as live or dressed; manufacture and distribution of animal feeds, animal health and nutritional products, and feed supplements and production of day-old chicks and pullets.

Revenue from sale of live or dressed chicken, animal feeds, animal health and nutritional products, and feed supplements and day-old chicks is recognized at the point in time when control of the asset is transferred to the customer, generally on delivery. The normal credit term is 30 to 90 days upon delivery.

The Company considers whether there are other promises in the contract that are separate performance obligations to which a portion of the transaction price needs to be allocated. In determining the transaction price, the Company considers the effects of variable consideration, the existence of significant financing components, noncash consideration, and consideration payable to the customer (if any).

The variable consideration is estimated at contract inception and constrained until it is highly probable that a significant revenue reversal in the amount of cumulative revenue recognized will not occur when the associated uncertainty with the variable consideration is subsequently resolved.

#### Rights of Return

For sale of animal feeds, certain contracts provide a customer with a right to return the goods within a specified period. The Company uses the expected value method to estimate the goods that will not be returned because this method best predicts the amount of variable consideration to which the Company will be entitled. The requirements in PFRS 15 on constraining estimates of variable consideration are also applied in order to determine the amount of variable consideration that can be included in the transaction price. For goods that are expected to be returned, instead of revenue, the Company recognizes a refund liability. A right of return asset (and corresponding adjustment to cost of sales) is also recognized for the right to recover products from a customer.

#### Contract Balances

#### Contract Assets

A contract asset is the right to consideration in exchange for goods or services transferred to the customer. If the Company performs by transferring goods or services to a customer before the customer pays consideration or before payment is due, a contract asset is recognized for the earned consideration that is conditional.



## Trade receivables

A receivable represents the Company's right to an amount of consideration that is unconditional (i.e., only the passage of time is required before payment of the consideration is due). Refer to accounting policies of financial assets in financial instruments – initial recognition and subsequent measurement.

#### Contract Liabilities

A contract liability is the obligation to transfer goods or services to a customer for which the Company has received consideration (or an amount of consideration is due) from the customer. If a customer pays consideration before the Company transfers goods to the customer, a contract liability is recognized when the payment is made, or the payment is due (whichever is earlier). Contract liabilities are recognized as revenue when the Company performs under the contract.

As of December 31, 2019, the Company does not have contract assets and contract liabilities.

#### Right of Return Assets

Right of return asset represents the Company's right to recover the goods expected to be returned by customers. The asset is measured at the former carrying amount of the inventory, less any expected costs to recover the goods, including any potential decreases in the value of the returned goods. The Company updates the measurement of the asset recorded for any revisions to its expected level of returns, as well as any additional decreases in the value of the returned products.

#### **Refund Liabilities**

A refund liability is the obligation to refund some or all of the consideration received (or receivable) from the customer and is measured at the amount the Company ultimately expects it will have to return to the customer. The Company updates its estimates of refund liabilities (and the corresponding change in the transaction price) at the end of each reporting period. Refer to above accounting policy on variable consideration.

As of December 31, 2019, the Company's estimated right of return assets and refund liabilities is not material.

Rentals. Revenue from operating leases is recognized on a straight-line basis over the lease term.

Interest. Interest income is recognized as the interest accrues taking into account the effective yield on the assets.

Other Income. Other income is recognized when earned. Prior to January 1, 2018, revenue is recognized to the extent that the economic benefits will flow to the Company and the amount of the revenue can be reliably measured. Revenue is measured at the fair value of the consideration received, excluding discounts and rebates. The following specific recognition criteria must also be met before revenue is recognized.

Sale of Goods. Revenue is recognized when the risk and rewards of ownership of the goods have passed to the buyer.

Tolling. Revenue is recognized when the performance of contractually agreed tasks have been substantially rendered.





#### Cost and Expense Recognition

Costs and expenses are recognized in the consolidated statements of comprehensive income upon consumption of goods, utilization of the services or at the date these are incurred.

Interest expense is reported on an accrual basis and is recognized using the effective interest method.

#### Leases

Starting January 1, 2019, the Company adopted PFRS 16.

The Company assesses at contract inception whether a contract is, or contains, a lease. That is, if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

*Company as a Lessee.* The Company applies a single recognition and measurement approach for all leases, except for short-term leases. The Company recognizes lease liabilities to make lease payments and right-of-use assets representing the right to use the underlying assets.

*Right-of-use assets.* The Company recognizes right-of-use assets at the commencement date of the lease (i.e., the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated amortization and impairment losses, and adjusted for any remeasurement of lease liabilities. The cost of right-of-use assets includes the amount of lease liabilities recognized, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received. Right-of-use assets are amortized on a straight-line basis over the shorter of the lease term and the estimated useful lives of the assets.

If ownership of the leased asset transfers to the Company at the end of the lease term or the cost reflects the exercise of a purchase option, amortization is calculated using the estimated useful life of the assets.

The amortization periods for the right-of-use asset, based on the above policies, are as follows:

Asset Type	Number of Years
Right-of-use asset - transportation equipment	5
Right-of-use asset - buildings	2 to 5
Right-of-use asset - machineries	2 to 3

Lease liabilities. At the commencement date of the lease, the Company recognizes lease liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised by the Company and payments of penalties for terminating a lease, if the lease term reflects the Company exercising the option to terminate. The variable lease payments that do not depend on an index or a rate are recognized as expense in the period on which the event or condition that triggers the payment occurs.

In calculating the present value of lease payments, the Company uses the incremental borrowing rate at the lease commencement date if the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities



is remeasured if there is a modification, a change in the lease term, a change in the in-substance fixed lease payments or a change in the assessment to purchase the underlying asset.

Short-term leases and leases of low-value assets. The Company applies the short-term lease recognition exemption to its short-term leases of machinery and equipment (i.e., those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). It also applies the leases of low-value assets recognition exemption to leases of office equipment that are considered of low value. Lease payments on short-term leases and leases of low-value assets are recognized as expense on a straight-line basis over the lease term.

#### Leases (Prior to January 1, 2019)

Prior to adoption of PFRS 16, the determination whether an arrangement is, or contains, a lease is based on the substance of the arrangement at the inception date of whether the fulfillment of the arrangement is dependent on the use of a specific asset or the arrangement conveys a right to use the asset.

*Company as a Lessee.* Leases where the lessor retains substantially all the risks and rewards of ownership are classified as operating leases. Payments made under operating leases (net of any incentives from the lessor) are charged to profit or loss on a straight-line basis over the period of the lease.

When the Company enters into an arrangement, comprising a transaction or a series of related transactions, that does not take the legal form of a lease but conveys a right to use an asset and is dependent on the use of a specific asset or assets, the Company assesses whether the arrangement is, or contains, a lease. The Company does not have such arrangements.

*Company as a Lessor.* Leases where the Company retains substantially all the risks and benefits of ownership of the asset are classified as operating leases. Initial direct costs incurred in negotiating an operating lease are added to the carrying amount of the leased asset and recognized on a straight line basis over the lease term on the same basis as rental income. Contingent rents are recognized as revenue in the period in which these are earned.

### **Employee Benefits**

Short-term benefits. The Company provides short-term benefits to its employees in the form of basic pay, 13th month pay, bonuses, employer's share on government contribution, and other short-term benefits.

*Retirement Benefits.* The Company has a partially funded, noncontributory retirement plan, administered by trustees, covering their permanent local employees. Costs of retirement benefits are actuarially determined using the projected unit credit method. This method reflects service rendered by employees to the date of valuation and incorporates assumptions concerning employees' projected salaries.

The Company recognizes service costs, comprising of current service costs, past service costs, gains and losses on curtailments and non-routine settlements; and net interest expense or income in the consolidated statements of comprehensive income.

Past service costs are recognized in profit or loss on the earlier of the date of the plan amendment or curtailment; and the date that the Company recognizes restructuring-related costs.



Net interest on the net retirement liability or asset is the change during the period in the net retirement liability or asset that arises from the passage of time which is determined by applying the discount rate based on government bonds to the net retirement liability or asset. Net interest is calculated by applying the discount rate to the net defined benefit liability or asset.

Remeasurements comprising actuarial gains and losses, return on plan assets and any change in the effect of the asset ceiling (excluding net interest on defined benefit liability) are recognized immediately in OCI in the period in which they arise. Remeasurements are not reclassified to profit or loss in subsequent periods.

Plan assets are assets that are held in trust and managed by a trustee bank. Plan assets are not available to the creditors of the Company, nor can they be paid directly to the Company. The fair value of the plan assets is based on the market price information. When no market price is available, the fair value of plan assets is estimated by discounting expected future cash flows using a discount rate that reflects both the risk associated with the plan assets and the maturity or expected disposal date of those assets (or, if they have no maturity, the expected period until the settlement of the related obligations). If the fair value of the plan assets is higher than the present value of the defined benefit obligation, the measurement of the resulting defined benefit asset is limited to the present value of economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

The defined benefit asset or liability is the aggregate of the present value of the defined benefit obligation and the fair value of plan assets on which the liabilities are to be settled directly. The present value of the defined benefit liability is determined by discounting the estimated future cash outflows using interest rate on government bonds that have terms to maturity approximating the terms of the related retirement liability.

Actuarial valuations are made with sufficient regularity that the amounts recognized in the consolidated financial statements do not differ materially from the amounts that would be determined at the reporting date.

#### Income Taxes

Current tax. Current tax is the expected tax payable on the taxable income for the year, using tax rate enacted or substantively enacted at the reporting date.

Deferred tax. Deferred tax is provided on all temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognized for all taxable temporary differences. Deferred tax assets are recognized for all deductible temporary differences and carry forward benefits of the excess of minimum corporate income tax (MCIT) over the regular corporate income tax (RCIT) and net operating loss carryover (NOLCO), to the extent that it is probable that future taxable profit will be available against which the deductible temporary differences, excess MCIT and NOLCO can be utilized.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient future taxable profit will be available to allow all or part of the deferred income tax assets to be utilized.

Deferred tax assets and liabilities are measured at the tax rate that are expected to apply to the period when the asset is realized or the liability is settled, based on tax rate (and tax laws) in effect at the reporting date.



Deferred tax assets and liabilities are offset, if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

## Foreign Currency Transactions

The Company determines its own functional currency and items included in the consolidated financial statements are measured using that functional currency. Transactions in foreign currencies are initially recorded in the functional currency exchange rate ruling at the transaction date.

Monetary assets and liabilities denominated in foreign currencies are retranslated at the functional currency rate of exchange ruling at the reporting date. All differences are taken to the interim consolidated statements of comprehensive income. Nonmonetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions. Nonmonetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined.

## Related Party Transactions

Related party relationship exists when one party has the ability to control, directly, or indirectly through one or more intermediaries, or exercise significant influence over the other party in making financial and operating decisions. Such relationships also exist between and/or among entities which are under common control with the reporting entity, or between, and/or among the reporting entity and its key management personnel, directors or its stockholders. In considering each possible related party relationship, attention is directed to the substance of the relationship, and not merely to the legal form.

#### Provisions and Contingencies

Provisions for legal claims are recognized when the Company has a present legal or constructive obligation as a result of past events; it is more likely than not that an outflow of resources will be required to settle the obligation; and the amount can be reliably estimated. Restructuring provisions comprise lease termination penalties and employee termination payments. Provisions are not recognized for future operating losses.

Provisions are measured at the present value of the expenditures expected to be required to settle the obligation using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the obligation. The increase in the provision due to passage of time is recognized as interest expense.

Provisions are reviewed at the end of each reporting year and adjusted to reflect the current best estimate.

Contingent liabilities are not recognized in the consolidated financial statements. These are disclosed in the notes to consolidated financial statements unless the possibility of an outflow of resources embodying economic benefits is remote. A contingent asset is not recognized in the consolidated financial statements but disclosed in the notes to consolidated financial statements when an inflow of economic benefits is probable.

#### Events After the Reporting Date

Post year-end events that provide additional information about the Company's financial position at the end of reporting year (adjusting events) are reflected in the consolidated financial statements. Post year-end events that are non-adjusting events are disclosed in the notes to consolidated financial statements when material.



### Segment Reporting

Operating segments are components of the Company: (a) that engage in business activities from which they may earn revenue and incur expenses (including revenues and expenses relating to transactions with other components of the Company); (b) whose operating results are regularly reviewed by the Company's senior management, its chief operating decision maker, to make decisions about resources to be allocated to the segment and assess its performance; and (c) for which discrete financial information is available.

For purposes of management reporting, the Company's operating businesses are organized and managed separately based on the nature of the business segment, with each business representing a strategic business segment.

## 3. Significant Judgment, Accounting Estimates and Assumptions

The preparation of the Company's consolidated financial statements requires management to make judgment, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities and disclosure of contingent liabilities, at the end of the reporting period. However, uncertainty about these assumptions and estimates could result in outcome that could require a material adjustment to the carrying amount of the asset or liability affected in the future.

#### Judgment

In the process of applying the Company's accounting policies, management has made the following judgment, apart from those involving estimations, which has the most significant effect on the amounts recognized in the consolidated financial statements:

Determination of Operating Segments. Determination of operating segments is based on the information about components of the Company that management uses to make decisions about the operating matters. Operating segments use internal reports that are regularly reviewed by the Company's chief operating decision maker, which is defined to be the Company's BOD, in order to allocate resources to the segment and assess its performance. The Company reports separate information about an operating segment that meets any of the following quantitative thresholds: (a) its reported revenue, including both sales to external customers and intersegment sales or transfers, is 10% or more of the combined revenue, internal and external, of all operating segments; (b) the absolute amount of its reported profit or loss is 10% or more of the greater, in absolute amount, of (i) the combined reported profit of all operating segments that did not report a loss and (ii) the combined reported loss of all operating segments that reported a loss; and (c) the assets of the segment are 10% or more of the combined assets of all operating segments.

The Company has three reportable operating segments which are its foods, feeds and farms segments, and one geographical segment as the Company's operations are located in the Philippines. The Company operates and derives all its revenue from domestic operations. Thus, no further disclosures of geographical segments are necessary.

Assessment of Legal Contingencies. The estimate of the probable costs for the resolution of possible claims have been developed in consultation with outside counsel handling the Company's defense in these matters and is based upon an analysis of potential results.

There are on-going litigations filed against the Company and its subsidiaries that management believes would not have a material adverse impact on the Company's financial condition and results of operations.



Impairment testing of Insurance Claims Receivable. As discussed in Note 7, the Company has an outstanding claim for typhoon damages from an insurance company. The Company's claim is now subject of a court proceeding that is currently ongoing. The determination of whether the insurance claims receivable is realizable requires significant judgment by management. For purposes of ECL, the Company is also required to estimate the amount and timing of the future cash inflows from the resolution of this case as well the related effective interest rate used to discount the cashflows.

Management and its legal counsel believe that the ongoing litigation on the remaining claims will not result in any significant adverse impact on the Company's financial condition and results of operations.

*Capitalization of Development Costs.* Careful judgment by management is applied when deciding whether the recognition requirements for development costs relating to the Company's aqua feeds and aqua culture projects, in contrast with research, have been met. This is necessary as the economic success of any product development is uncertain and may be subject to future technical problems at the time of recognition. Judgments are based on the information available at the end of each reporting period. In addition, all internal activities related to the research and developments of new products are continuously monitored by the Company's management. The Company has stopped developing aqua feeds and aqua culture projects.

Project development costs as at December 31, 2019 and 2018 amounting to ₱31.4 million was fully provided with allowance for impairment losses (see Note 9).

*Classification of Property.* The Company classifies its property as owner-occupied based on its current intentions where the property will be used. When the property is held for capital appreciation or when management is still undecided as to its future use, land is classified as investment property. Property used in operations are classified as owner-occupied property and included as part of property, plant and equipment.

### Estimates and Assumptions

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are described below. The Company based its assumptions and estimates on parameters available when the interim consolidated financial statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising that are beyond the control of the Company. Such changes are reflected in the assumptions when they occur.

Determination of Impairment Losses on Trade and Other Receivables. Starting January 1, 2018, the Company uses a provision matrix to calculate ECLs for receivables. The provision rates are based on days past due.

The provision matrix is initially based on the Company's historical observed default rates. The Company will calibrate the matrix to adjust the historical credit loss experience with forward-looking information. To search the most relevant macroeconomic variable with a strong linear relationship on the past due behavior of the portfolio, regression analysis was applied to the following: inflation, unemployment, movement of Philippine peso against the US dollar, percentage change in gross domestic product and consumer price index. Among these factors, the forward-looking information on inflation was determined to have a strong and symmetrical relationship with the past due behavior of the Company's trade receivable portfolio. For instance, if forecast economic conditions (i.e., inflation) are expected to deteriorate over the next year which can lead to an increased number of



defaults, the historical default rates are adjusted. At every reporting date, the historical observed default rates are updated and changes in the forward-looking estimates are analyzed.

The assessment of the correlation between historical observed default rates, forecast economic conditions and ECL is a significant estimate. The amount of ECL is sensitive to changes in circumstances and of forecast economic conditions. The Company's historical credit loss experience and forecast of economic conditions may also not be representative of customer's actual default in the future. The information about the ECL on the Company's receivables is disclosed in Note 7.

Prior to January 1, 2018, allowance is made for specific accounts, where objective evidence of impairment exists. The Company evaluates these accounts based on available facts and circumstances, including, but not limited to, the length of the Company's relationship with the customers, the customers' current credit status, average age of accounts, collection experience, and historical loss experience. The Company reviews the age and status of receivables and identifies accounts that are to be provided with allowance on a continuous basis.

The Company recognized provision for impairment losses on trade and other receivables amounting to P23.1 million, P23.0 million and nil in 2019, 2018 and 2017, respectively, (see Note 7).

The carrying value of trade and other receivables amounted to P1,451.8 million and P1,467.7 million as at December 31, 2019 and 2018, respectively. Allowance for impairment losses on trade and other receivables as at December 31, 2019 and 2018 amounted to P310.9 million and P287.8 million, respectively (see Note 7).

Estimating Fair Value of Biological Assets. The fair values of the Company's livestock are based on the most reliable estimate of market prices at the point of harvest.

The following table provides a description of the various biological asset types, shows the valuation techniques used in measuring Level 3 fair values, as well as the significant unobservable inputs used. Refer to Note 2 for further detail on Level 3 fair value measurement.

Description	Valuation technique	Significant unobservable inputs	Inter-relationship between key unobservable inputs and fair value measurement		
Day-old chicks – these are hatched from eggs with hatching period of 21 days.	Income approach. The valuation model considers the net cash flows expected to be generated from the sale of day-old chicks. The cash flow projections include specific estimates for the hatching period. The valuation model also considers the hatchability rate. Due to the short hatching period, discounting is generally ignored.	<ul> <li>Inclusive of:</li> <li>Estimated future sale price of day-old chicks.</li> <li>Estimated gross margin based on forecasted sales.</li> <li>Estimated hatchability rate.</li> <li>Estimated costs to be incurred in the hatching process.</li> </ul>	<ul> <li>The estimated fair value would increase (decrease) if:</li> <li>the estimated sale price was higher (lower);</li> <li>the estimated cash inflows based on forecasted sales were higher (lower);</li> <li>the estimated hatchability rate was higher (lower); or</li> <li>the estimated costs to be incurred in the</li> </ul>		



Description	Valuation technique	Significant unobservable inputs	Inter-relationship between key unobservable inputs and fair value measurement
0			hatching process were lower (higher).
Growing broilers – these are grown from chicks for a period of 30 days	Income approach. The valuation model considers the net cash flows expected to be generated from the sale of fully-grown broilers as dressed chickens. The cash flow projections include specific estimates for the volume of harvest considering the mortality rates. Due to the short growing period of chicks into broilers, discounting is generally ignored.	<ul> <li>Inclusive of:</li> <li>Estimated future sale price of dressed chicken.</li> <li>Estimated gross margin based on forecasted sales.</li> <li>Estimated mortality rate.</li> <li>Estimated costs to be incurred in the growing process.</li> </ul>	<ul> <li>The estimated fair value would increase (decrease) if:</li> <li>the estimated sale price was higher (lower);</li> <li>the estimated cash inflows based on forecasted sales were higher (lower);</li> <li>the estimated mortality rate was lower (higher); or</li> <li>the estimated costs to be incurred in the growing process were lower (higher).</li> </ul>

Determination of NRV of Inventories. The Company, in determining the NRV of inventories, considers any adjustments for obsolescence which is generally 100% allowance on inventories that are damaged or expired or a certain percentage if their selling prices have declined. The amount and timing of recorded expenses for any period would differ if different judgments were made or different estimates were utilized. Inventories are affected by price changes in critical ingredients which are imported and in different market segments of agri-business relating to poultry breeding, feeds and animal health products. An increase in allowance for inventory obsolescence and market decline would increase recorded operating expense and decrease current assets.

Inventories carried at lower of costs or NRV as at December 31, 2019 and 2018 amounted to  $\mathbb{P}483.1$  million and  $\mathbb{P}671.8$  million, respectively. Allowance for inventory obsolescence as at December 31, 2019 and 2018 amounted  $\mathbb{P}4,039$  and  $\mathbb{P}2.4$  million, respectively, (see Note 8).

Revaluation of Property, Plant and Equipment (Excluding Transportation Equipment) and Investment Properties. The Company carries its investment properties at fair value, with changes in fair value being recognized in the consolidated statements of comprehensive income. In addition, the Company measures property, plant and equipment (excluding transportation equipment) at revalued amounts, with changes in fair value being recognized in OCI. For machinery and equipment, buildings, land improvements, office furniture, fixtures and equipment and leasehold improvements, a valuation methodology based on cost reproduction approach was used, as there is a lack of comparable market data because of the nature of the properties.

The Company's land, which are classified as part of property, plant and equipment and investment properties, are valued by reference to transactions involving properties of a similar nature, location and condition.

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In determining the appraised values of the property, plant and equipment and investment properties, the Company hired an independent firm of appraisers as at December 31, 2018 and 2019, respectively. In order to arrive at a reasonable valuation, the appraisers personally inspected the properties, requested information from reputable sources and considered the following: (a) utility and market value of the land; (b) cost of reproduction of the replaceable property; (c) current prices for similar used property in the second hand market; (d) age, condition, past maintenance, and present and prospective serviceability in comparison with new assets of like kind; (e) accumulated depreciation; and, (f) recent trend and development in the industry concerned.

The fair values of the property, plant and equipment (except for land) and the building under investment properties were arrived at using the Cost of Reproduction Approach. Under this approach, the most significant inputs are estimates of the current cost of reproduction of the replaceable property in accordance with the current market prices for materials, labor, manufactured equipment, contractor's overhead and profit and fees, but without prior provision for overtime or bonuses for labor and premiums for materials. Adjustments are then made to reflect depreciation resulting from physical deterioration and obsolescence to arrive at a reasonable valuation which is an unobservable input.

The fair values of the land classified as part of investment properties and under property, plant and equipment was derived using the Sale Comparison Approach. Under this approach, the value of the land is based on the sales and listings of comparable properties registered within the vicinity. This approach requires the establishment of comparable properties by reducing reasonable comparative sales and listings to a common denominator. This is done by adjusting the differences between the subject property to those actual sales and listings regarded as comparable. The properties used as bases of comparison are situated within the immediate vicinity of the subject property. The comparison was premised on factors such as location, size and shape of the land, and time element which are the most significant unobservable inputs on the valuation. Although this input is subjective, management considers that the overall valuation would not be materially affected by reasonable and possible alternative assumptions.

Fair market value is defined as the highest price in terms of money which a property will bring if exposed for sale in the open market, allowing reasonable time to find a purchaser who buys with knowledge of all the uses to which it is adapted and for which it is capable of being used.

The appraiser also considered the concept of value in use which is based on the highest and most profitable continuous use or that which may reasonably be expected to produce the greatest net return over a given period of time.

In 2018, the Company's property, plant and equipment (except transportation equipment) were reappraised by an independent firm of appraisers resulting to an additional revaluation reserve of  $\mathbb{P}90.7$  million before tax effect (see Note 10).

In December 2019 and 2018, the Company's investment properties were re-appraised by an independent firm of appraisers resulting to an additional fair value gain of P158.3 million and P33.4 million, respectively (see Note 11).

The carrying value of property, plant and equipment amounted to partial 924.9 million and partial 966.9 million as at December 31, 2019 and 2018, respectively (see Note 10). The carrying value of investment properties amounted to partial 802.3 million and partial 629.9 million as at December 31, 2019 and 2018 respectively (see Note 11).



Estimation of Useful Lives of Property, Plant and Equipment (Except Land and Construction in Progress), Right-of-Use Asset and Computer Software. The Company reviews annually the estimated useful lives of property, plant and equipment (except land), right-of-use asset and computer software based on expected asset's utilization, market demands and future technological development consistent with the Company's pursuit of constant modernization of the equipment fleet to ensure the availability, reliability and cost-efficiency of the equipment. It is possible that the factors mentioned may change in the future, which could cause a change in estimated useful lives. A reduction in estimated useful lives could cause a significant increase in depreciation and amortization of property, plant and equipment, right-of-use asset and computer software.

The carrying amount of property, plant and equipment, right-of-use asset and computer software as at December 31, follows:

and the second	December 2019	December 2018
Property, plant and equipment* (see Note 10)	₽523,318,623	₽507,608,431
Right-of-use asset	187,664,899	-
Computer software (see Note 9)	7,540,538	9,808,272
	₽718,524,060	₽517,416,703

\*Excluding the carrying amount of land amounting to P386.8 million and P385.3 million as at December 31, 2019 and 2018, respectively and construction in progress amounting to P14.8 million and P74.0 million as at December 31, 2019 and 2018

Leases - Estimating the incremental borrowing rate. The Company cannot readily determine the interest rate implicit in the lease, therefore, it uses its incremental borrowing rate (IBR) to measure lease liabilities. The IBR is the rate of interest that the Company would have to pay to borrow over a similar term, and with a similar security, the funds necessary to obtain an asset of a similar value to the right-of-use asset in a similar economic environment. The IBR therefore reflects what the Company 'would have to pay which requires estimation when no observable rates are available or when they need to be adjusted to reflect the terms and conditions of the lease. The Company estimates the IBR using observable inputs when available and is required to make certain entity-specific estimates.

The Company's lease liabilities amounted to ₱193.9 million as of December 31, 2019.

Assessment of Impairment of Nonfinancial Assets. The Company assesses at the end of each reporting period whether there is any indication that an asset may be impaired.

In assessing whether there is any indication that an asset may be impaired, the Company considers the external and internal sources of information. External sources of information include but are not limited to unexpected significant decline in market value and any other significant changes with an adverse effect on the Company, whether it had taken place during the period or will take place in the near future in the market, economic or legal environment in which the entity operates or in the market to which the asset is dedicated. Internal sources of information include evidence of obsolescence or physical damage on an asset, significant changes with an adverse effect on the Company whether it had taken place during the period, or are expected to take place in the near future, to the extent to which, or in a manner in which, an asset is used or is expected to be used, and any other evidence that indicates that the economic performance of an asset is, or will be, worse than expected.

The aggregate carrying value of property, plant and equipment, right-of-use asset and computer software as at December 31, 2019 and 2018 amounted to P1,120.1 million and P976.8 million (see Notes 9 and 10).



*Estimation of Retirement Benefits.* The cost of the defined benefit pension plan and the present value of the pension obligation are determined using actuarial valuations. An actuarial valuation involves making various assumptions that may differ from actual developments in the future. These include the determination of the discount rate, future salary increases, mortality rates and future pension increases. Due to the complexities involved in the valuation and its long-term nature, a defined benefit obligation is highly sensitive to changes in these assumptions. All assumptions are reviewed at each reporting date.

The parameter most subject to change is the discount rate. In determining the appropriate discount rate, management considers the interest rates of government bonds. The mortality rate is based on publicly available mortality tables for the Philippines. Those mortality tables tend to change only at intervals in response to demographic changes. Future salary increases and pension increases consider historical rate increases as well as expected future inflation rates.

Further details about pension obligations are provided in Note 20.

The estimated present value of defined benefit obligation amounted to P95.3 million and P105.1 million as at December 31, 2019 and 2018, respectively, while fair value of plan assets amounted to P3.8 million and P3.6 million as at December 31, 2019 and 2018, respectively (see Note 20).

*Realizability of Deferred Tax Assets.* The Company's assessment on the recognition of deferred tax assets on nondeductible temporary differences is based on the forecasted taxable income of the following reporting period. This forecast is based on the Company's past results and future expectations on revenues and expenses.

No deferred tax assets were recognized on certain deductible temporary differences and carryforward benefits of MCIT with income tax effect amounting to  $\mathbb{P}1.2$  million, and  $\mathbb{P}16.2$  million as at December 31, 2019 and 2018, respectively (see Note 21). Management has assessed that it may not be probable that future taxable profit will be available in the near future against which these deferred tax assets can be utilized.

Deferred tax assets recognized by the Company amounted to ₱126.2 million and ₱126.8 million as at December 31, 2019 and 2018, respectively (see Note 21).

### 4. Deconsolidation of a Subsidiary

On July 26, 2017, the BOD and stockholders of PFCI approved the shortening of the corporate life of PFCI until March 31, 2019. PFCI which has ceased operations since 2005, was placed under the liquidation process. The Company deconsolidated PFCI and recognized a gain of P28.2 million on deconsolidation.

### 5. Segment Reporting

#### **Business Segments**

For management purposes, the Company is organized and managed separately according to the nature of products and services provided, with each segment representing a strategic business unit that offers different products and serves different markets.



The industry segments where the Company operates are as follows:

- a. The Food segment is engaged in the growing, production and distribution of chicken broilers, either as live or dressed. Its products are distributed to wet markets and supermarkets.
- b. The Feeds segment caters to the feed requirement of the poultry growers' industry. It is engaged in the manufacture and distribution of animal feeds, animal health and nutritional products, and feed supplements.
- c. The Farms segment is involved in the production of day-old chicks and pullets.
- d. The Corporate and Others segment includes general and corporate income and expense items which are not specifically identifiable to a particular segment.

#### Segment Assets and Liabilities

Segment assets and liabilities include all operating assets used by a segment and consist principally of operating cash, receivables, inventories and property, plant and equipment. Segment liabilities include all operating liabilities and consist principally of accounts, wages, taxes currently payable and accrued liabilities. Segment assets and liabilities do not include deferred tax assets and liabilities.

#### Intersegment Transactions

Segment revenues, expenses and performance include sales and purchases between business segments and between geographical segments. Such sales and purchases are eliminated in consolidation. The Company generally accounts for intersegment sales and transfers at cost.

#### Segment Financial Information

The segment financial information is presented as follows (in thousands):

	December 31, 2019					
	Corporate					
	Foods	Feeds	Farms	& Others	Eliminations	Consolidated
REVENUES						Consondated
Sale of goods, net of discount	P4,031,723	P3,941,107				
Fair value adjustment on biological	14,031,143	£3,941,107	₽466,067	₽-	₽_	P8,438,897
Assets	266,646		212,923			100000
	P4,298,369	₽3,941,107	P678,990	P-	-	479,569
		TTP tiller	10/0,000	P-	P-	₽8,918,466
COST AND OTHER						
OPERATING						
EXPENSES						
Cost of goods sold						
excluding depreciation	3,605,643	3.538,406	933,972			0.070.024
Operating expenses					7	8,078,021
excluding depreciation	94,671	146,615		309.040		
Depreciation and		210-845-227		507,040	-	550,326
amortization	4,279	69,417	358	86,883		1/0.000
Other operating income	-	(18,162)		(11,237)		160,937
	3,704,593	3,736,276	934,330	384,686		(29,399) 8,759,885
SEGMENT OPERATING PROFIT						01/27,002
(LOSS)						
Other charges -net	₽593,776	P204,831	(₹255,340)	(\$384,686)	P-	P158,581
						(15,894)
Income before income tax					-	142,687
Tax expense						(13,864)
Net income						F128,823
					-	F140,043
ASSETS AND LIABILITIES						
Segment assets	marks and	100000000				
Segment liabilities	P864,001	P1,945,413	P243,007	P1,150,824	P.	P4,203,245
Segment haotities	P107,465	₽1,241,241	P41,052	₽1,151,016	P	₽2,540,774
OTHER INFORMATION						
Capital expenditures		an and raile to	AND A DECK			
Capital experiments	P16,373	P53,726	P1,930	₽36,220	P	P108,249
Non-cash expenses other than						
depreciation and						
impairment losses	P8.063	P9,756	P893	100.00		
	1 0,005	F3,/30	P893	P859	P-	P19,571



	5	1	-
-	2	1	-

	December 31, 2018					
	Foods	Feeds	Farms	Corporate & Others	Eliminations	CFLG1
REVENUES			1 41110	d. Orinota	Chininacions	Consolidated
Sale of goods, net of discount Fair value adjustment on biological	P3,827,839	P3,858,401	P570,102	<u>p</u>	<b>p</b> .	P8,256,342
assets	183,223 P4,011,062	P3,858,401	19,503 ₱589,605	-		202,726
	14,011,002	F3,030,401	F389,005	P-	<b>p</b>	₽8,459,068
COST AND OTHER OPERATING EXPENSES						
Cost of goods sold excluding depreciation Operating expenses	3,632,323	3,594,558	583,270	1.5	-	7,810,151
excluding depreciation Depreciation and	107,582	179,563	-	261,596	-	548,741
amortization Other operating income	5,350	45,957 (15,029)	326	21,723 (15,690)	1.1	73,356 (30,719
	3,745,255	3,805,049	583,596	267,629	-	8,401,529
SEGMENT OPERATING PROFIT (LOSS)	₽265,807	P53,352	₽6,009	(\$267,629)	_	P57,539
Other income -net Income before tax Tax expense Net income					_	12,986 70,525 (5,370) <b>P</b> 65,155
ASSETS AND LIABILITIES Segment assets			nakasaraket.			
Segment liabilities	₽547,761 ₽399,185	₽1,560,075 ₽151,242	P358,786 P951	P1,876,460	P	P4,343,082
OTHER INFORMATION Capital expenditures				₽2,277,276	P-	P2,828,654
Non-cash expenses other than depreciation and	₽7,389	₽310,756	P6,334	P61,679	P	P386,158
impairment losses	P8,682	P2,017	₱91	₽7,854	P	P18,644
			Decembe	r 31, 2017		
	Foods	F		Corporate	Constant of the local division of the local	
D PE IN LU ING	Toous	Feeds	Farms	& Others	Eliminations	Consolidated
REVENUES Sale of goods, net of discount Fair value adjustment on biological	P2,761,884	P3,319,155	P412,494	P-	P	₽6,493,533
assets	186,178		(18,673)		14	167,505
	P2,948,062	P3,319,155	₽393,821	P-	<u>P_</u>	₽6,661,038
COST AND OTHER OPERATING EXPENSES Cost of goods sold						
excluding depreciation Operating expenses	2,583,644	2,921,815	412,693		-	5,918,152
excluding depreciation Depreciation and amortization	73,818	155,132		299,513	-	528,463
Other operating income	3,008	34,286 (6,854)		6,295 (28,904)	-	43,589 (35,758)
	2,000,470	3,104,379	412,693	276,904	-	6,454,446
SEGMENT OPERATING PROFIT (LOSS)	₽287,592	P214,776	(18,872)	(P276,904)		P206,592
Other charges -net noome before tax Fax expense Net income						(55,174) 151,418 (29,064) ₱122,354
ASSETS AND LIABILITIES						
Segment assets Segment liabilities	P356,728 P359,285	P999,943	P343,898	P1,455,823	P	P3,156,392
OTHER INFORMATION Capital expenditures		P66,294	P	P1,331,336	P	₽1,756,915
Non-cash expenses other than depreciation and	P2,624	P12,913	P8,332	P43,928	P	P67,797
inpairment losses	P10,689	P21,955	P425	P	P.	P33,069

Currently, the Company's operation is only in the Philippines, hence it has no geographical segment. The Company, however, has manufacturing plants in different regions of the country.



#### 6. Cash

This account consists of:

	2019	2018
Cash on hand	₽2,861,645	₽1,814,535
Cash in banks	176,783,745	215,898,305
	₽179,645,390	₽217,712,840

Cash in banks earn interest at prevailing bank deposit interest rates of 0.1% to 0.5% in 2019, 2018 and 2017. Interest income on cash in banks amounted to  $\neq 0.2$  million,  $\neq 0.4$  million and  $\neq 0.3$  million in 2019, 2018 and 2017, respectively (see Note 19).

### 7. Trade and Other Receivables

This account consists of:

2019	2018
₽1,168,380,954	₽1,029,946,116
214,063,243	324,918,311
12,276,664	12,149,797
197,102,414	208,113,323
	155,171,065
15,693,972	25,176,797
1,762,688,312	1,755,475,409
(310,900,898)	(287,775,937)
₽1,451,787,414	₽1,467,699,472
	₱1,168,380,954 214,063,243 12,276,664 197,102,414 155,171,065 15,693,972 1,762,688,312 (310,900,898)

Trade receivables are usually due within 30 to 90 days and are noninterest bearing.

Advances to suppliers pertain to advance payments on purchases of goods and services to be purchased in the Company's normal course of business. These goods and services are expected to be delivered within a year.

Advances to officers and employees are unsecured, noninterest-bearing and subject to salary deduction or liquidation for a specified period of time of about one year (see Note 22).

Nontrade receivables comprise mainly of receivables arising from incidental income of the Company such as tolling, rentals, hatching, hauling and laboratory analysis charges. These are settled within 30-90 days and are noninterest bearing.

The Company has an outstanding claim for typhoon damages from Charter Ping An Insurance Corporation. Pursuant to the Insurance Code, the Company is entitled to interest on its claim at a rate twice the ceiling prescribed by the Monetary Board beginning March 12, 2010, 90 days from the date the Company has filed the claim. On August 17, 2016, the Company received ₱58.9 million as partial settlement. The Company continues to legally pursue the remaining outstanding balance of ₱157.5 million as at December 31, 2019. The court proceedings for the remaining claims were remanded to the Regional Trial Court of Malolos City in accordance with the resolution issued by the Court of Appeals on February 13, 2018. Management and its legal



counsel believe that the ongoing litigation on the remaining claims will not result in any significant adverse impact on the Company's financial condition and results of operations.

Other receivables comprise mainly of unsecured and noninterest-bearing short term deposits and claims from Philippine Social Security System.

Movements in the allowance for impairment losses account as at December 31 are shown below:

	Trade	Others	Total
Balance as at January 1, 2019	₽148,603,623	₽139,172,314	₽287,775,937
Provision (Note 19)	1,481,853	21,643,109	23,124,961
Balance as at December 31, 2019	₽150,085,476	₽160,815,423	₽310,900,898
	Trade	Others	Total
D 1			
Balance as at January 1, 2018	₽142,468,483	₽122,331,816	
Balance as at January 1, 2018 Provision (Note 19) Balance as at December 31, 2018	₽142,468,483 6,135,140	₱122,331,816 16,840,498	P264,800,299 22,975,638

#### 8. Inventories and Livestock

#### Inventories

This account consists of:

	2019	2018
Inventories:		2010
Finished goods at NRV	₽167,731,381	₽212,477,473
Raw materials and feeds supplement	267,896,005	375,087,029
Supplies and animal health products	47,470,598	84,244,316
	483,097,984	671,808,818
Livestock:		
Day-old chicks	48,994,621	66,559,169
Raw materials	25,469,649	32,997,382
Finished goods	6,869,835	161,757,394
Broilers	2,305,960	3,405,059
	83,640,065	264,719,004
	₽566,738,049	₽936,527,822

Inventories are valued at lower of cost and NRV as at December 31, 2019 and 2018. The cost of finished goods carried at NRV, amounted to P167.7 million and P214.9 million as of December 31, 2019 and 2018, respectively. Inventories charged to cost of goods sold amounted to P6,650.6 million, P6,645.7 million and P5,279.9 million in 2019, 2018 and 2017, respectively (see Note 16).

Included under livestock are finished goods and raw materials which pertain to dressed chickens and eggs for hatching which are out of scope of PAS 41. They are carried at cost since their respective NRV is higher than cost.



### Livestock

The Company's biological assets pertain to its livestock consisting of day-old chicks and broilers.

Day-old Chicks	2019	2019
Opening balance	₽66,559,169	2018 B40 527 820
Increase due to production	926,188,243	₽40,527,839
Fair value adjustment due to production	212,922,640	1,195,439,030
Decrease due to sales, harvest and mortality		19,503,538
Fair value adjustment due to sales.	(949,707,276)	(1,169,407,700)
harvest and mortality	(206,968,155)	(19,503,538)
	₽48,994,621	₽66,559,169
Broilers	2019	2018
Opening balance	₽3,405,059	₽481,002
Increase due to production	2,948,648,335	2,559,432,513
Fair value adjustment due to production	266,646,459	183,222,718
Decrease due to sales, harvest and mortality	(2,951,999,567)	(2,556,508,456)
Fair value adjustment due to sales,	., , , , , , , , , , , , , , , , , , ,	(=,000,000,100)
harvest and mortality	(264,394,326)	(183,222,718)
	₽2,305,960	₽3,405,059

Movements in the allowance for inventory obsolescence account as at December 31 are shown below:

2019	2018
₽2,386,863	P_
(2,382,824)	_
	2,386,863
₽4,039	₽2,386,863
	₽2,386,863 (2,382,824)

# 9. Right-of-use Assets and Other Assets

## Right-of-use Assets

As at December 31, 2019, movements of right-of-use asset are as follows:

Cost	Right-of-use asset Building	Right-of-use asset Transportation equipment	Right-of-use asset Machineries	Total
Balance at beginning of year Reclassification Additions Disposals	₽12,065,911 11,337,309	₽ 72,399,412 1,447,847	₽ 174,905,773	₽12,065,911 72,399,412 187,690,929
Balance at end of year	(1,948,000) 21,455,220	73,847,259	174,905,773	(1,948,000) 270,208,252
Accumulated Amortization Balance at beginning of year Depreciation Disposal	6,426,192	18,586,210 14,226,574 (422,066)	43,726,443	18,586,210 64,379,209 (422,066)
Balance at end of year	6,426,192	32,390,718	43,726,443	82,543,353
Net carrying amount	₽15,029,028	₽41,456,541	₽131,179,330	₽187,664,899



#### Other Current Assets

This account consists of:

the second s	2019	2018
CWT	₽59,694,733	₽61,023,050
Prepayments	12,237,781	49,694,474
Input VAT	3,328,053	3,422,096
	75,260,567	114,139,620
Allowance for impairment losses	(3,091,532)	(3,091,532)
	₽72,169,035	₽111,048,088

Prepayments mainly pertain to insurance and bond premiums, among others, which are amortized within a year.

#### Other Noncurrent Assets

This account consists of:

the second s	2019	2018
Project development costs	₽31,368,396	₽31,368,396
Security deposits	10,559,718	3,458,142
Computer software	7,540,538	9,808,272
	49,468,652	44,634,810
Allowance for impairment losses	(31,368,396)	(31,368,396)
	₽18,100,256	₽13,266,414

Project development costs represent expenses incurred on the Company's aqua feeds and aqua culture projects. Based on management's evaluation, these costs may no longer be recoverable. Accordingly, the project development cost amounting to P31.4 million was provided with full valuation allowance as at December 31, 2019 and 2018.

Security deposits represent rental and other deposits paid by the Company and will be returned at the end of the lease term.

Movements of computer software are as follows:

2019	2018
22,457,587	₽15,930,855
1,410,368	6,526,732
23,867,955	22,457,587
12,649,315	7,613,654
3,678,102	5,035,661
16,327,417	12,649,315
₽7,540,538	₽9,808,272
	3,678,102 16,327,417



## 10. Property, Plant and Equipment

The composition and movements of this account are presented below:

				December	31, 2019			
		Α	t Appraised Valu	105		At	Cost	
	Land	Machinery and Equipment	Buildings	Leasehold and Land Improvements	Office Furniture, Fixtures and Equipment	Transportation Equipment	Construction in Progress	Total
Cost			the second s					
Balance at beginning of year	P385,294,702	₽470,452,525	₽141,722,138	₽17,460,394	₽55,605,397	₽128,335,677	P74,039,319	P1,272,910,152
Additions	1,930,000	44,436,137	24,691,301	4,401,454	9,453,340	8,652,567	648,630	94,213,429
Reclassification	(456,808)	6,527,231	43,798,388	10,327,749	(572,559)	(72,426,329)	(59,900,620)	(72,702,948)
Disposals	-		and the second second	-		(6,667,888)	-	(6,667,888)
Balance at end of year	₽386,767,894	₽521,415,893	P210,211,827	P32,189,597	P64,486,178	P57,894,027	P14,787,329	P1,287,752,745
Accumulated Depreciation, and Amortization								
Balance at beginning of year	P	P157,083,556	P45,494,244	₽12,328,581	₽36,585,415	₽54,475,904	P-	₽305,967,700
Depreciation and amortization		(C-1)	- and the other and	a summer strength	TO THE ADJOINT AND DED	22/2012/2012	1.00	
(Notes 16 and 17)	-	45,237,337	12.024.117	1,395,759	11,699,810	22,522,996	-	92,880,019
Reclassification	-	5,243,412	(2,652,835)		(453,123)		-	(33,833,690)
Disposals		-	-		-	(2,135,130)		(2,135,130)
Balance at end of year		207,564,305	54,865,526	13,521,636	47,832,102	39,095,330	-	362,878,899
Net carrying amount	₽386,767,894	₽313,851,588	P155,346,301	P18,667,961	P16,654,076	P18,798,697	₽ 14,787,329	P924,873,846

			-	December	31, 2018			_
		A	t Appraised Value	15		At	Cost	
	Lond	Machinery and Equipment	Buildings	Leasehold and Land Improvements	Office Furniture, Fixtures and Equipment	Transportation Equipment	Construction in Progress	Total
Cost							10 C	
Balance at beginning of year Additions	P325,133,988 4,890,857	₱216,898,218 225,254,108	P104,678,129 31,901,683	₽15,367,972 319,316	P39,371,631 14,958,356	P200,317,385 41,659,725	P18,076,511 55,962,808	P919,843,834 374,946,853
Revaluation gain	56,770,858	27,321,180	5,567,749	272,107	813,116	anosanasi	ALC: NOT OFFICE	90,745,010
Reclassifications/disposals	(1,501,001)	979,019	(425,423)	1,500,999	462,294	(113,641,433)		(112,625,545)
Balance at end of year	385,294,702	470,452,525	141,722,138	17,460,394	55,605,397	128,335,677	74,039,319	1,272,910,152
Accumulated Depreciation, and Amortization					Conference and the second			
Balance at beginning		-			NUMBER ASPOSICEMENTS			
ofyear	P_	P134,454,479	P36,188,031	P11.046,775	₽26,364,890	P138,526,680	P	P346,580,855
Depreciation and amortization			15455-55					
(Notes 16 and 17)	-	22,613,422	9,306,213	1,281,805	10,181,705	24,937,188	-	68,320,333
Reclassifications		15,655	-	1	38,820	(108,987,964)		(108,933,488)
Balance at end of year	-	157,083,556	45,494,244	12,328,581	36,585,415	54,475,904	-	305,967,700
Net carrying amount	₽385,294,702	P313,368,969	₽96,227,894	P5,131,813	P19,019,982	P73,859,773	P74,039,319	P966,942,452

If all the property, plant and equipment were measured at cost model, the carrying amounts will be as follows:

	-			Decembe	r 31, 2019			
	Land	Machinery and Equipment	Buildings	Leasebold and Land Improvements	Office Furniture, Fixtures and Equipment	Transportation Equipment	Construction in Progress	Total
Cost as at year end Accumulated depreciation and	₽21,902,549	P450,917,464	₽180,318,786	₽28,032,757	₽59,127,265	P130,320,356	P14,787,329	₽885,406,506
impairment	2,200,059	196,381,685	44,077,444	10,435,847	43,093,348	39,095,330		335,283,713
Reclassification	-	-	-	-	-	72,426,329		72,426,329
Net carrying amount	P19,702,490	₱254,535,779	P136,241,342	₽17,596,910	P16,033,917	₽18,798,697	₽14,787,329	₽477,696,464
	December 31, 2018							
	Land	Machinery and Equipment	Buildings	Leasehold and Land Improvements	Office Furniture, Fixtures and Equipment	Transportation Equipment	Construction in Progress	Total
Cost as at year end Accumulated depreciation and	₽20,429,357	₽ 399,954,096	P111,829,097	P13,303,554	P50,246,484	₽128,335,677	P74,039,319	P798,137,584
impairment	2,200,059	152,501,867	35,477,203	9,321,562	31,821,541	54,475,904		285,798,136
Net carrying amount	P18,229,298	P247,452,229	P76,351,894	P3,981,992	P18,424,943	₽73,859,773	P74,039,319	P512,339,448



The reconciliation of revaluation reserve is as follows:

	Revaluation Reserve	Deferred Tax Liability (see Note 21)	Net (see Note 23)
Balance as at January 1, 2019 Transfer to retained earnings of revaluation reserve on property, plant and equipment	₽454,603,004	(₱136,380,901)	₽318,222,103
realized through depreciation	(7,425,621)	2,227,686	(5,197,935)
Balance as at December 31, 2019	₽447,177,383	(₽134,153,215)	₽313,024,168
Balance as at January 1, 2018 Revaluation increase on property, plant	₽375,439,371	(₽112,631,811)	₽262,807,560
and equipment	90,745,010	(27,223,503)	63,521,507
Transfer to retained earnings of revaluation reserve on property, plant and equipment		(,)	
realized through depreciation	(11,581,377)	3,474,413	(8,106,964)
Balance as at December 31, 2018	P454,603,004	(₱136,380,901)	₽318,222,103

In 2016, property, plant, and equipment with a net book value of  $\mathbb{P}37.5$  million that were subject to lease arrangements were reclassified to investment properties (see Note 11). The net carrying amount of  $\mathbb{P}37.5$  million becomes part of the cost of these investment properties. Related revaluation reserve of  $\mathbb{P}17.7$  million and deferred tax liabilities of  $\mathbb{P}5.3$  million of these reclassified properties as at December 31, 2016 will be reversed only after the properties are disposed off (see Note 21).

Depreciation and amortization expense follow:

	2019	2018	2017
Property, plant and equipment	₽92,880,019	₽68,320,333	₽39,782,350
Computer software (Note 9)	3,678,102	5,035,661	3,806,827
Right-of-use asset (Note 9)	64,379,209	- ,	
	₽160,937,330	₽73,355,994	₽43,589,177

#### Fair Value Measurement

The Company's property, plant and equipment (except for transportation equipment and construction in progress) were appraised by an independent firm of appraisers. The latest appraisal report is at December 31, 2018. The fair value measurement for property, plant and equipment has been categorized as level 3 (significant unobservable inputs).

Description of valuation techniques used and key inputs to valuation on property, plant and equipment follows:

			R	ange
	Valuation Technique	Significant Unobservable Inputs	2019	2018
Land	Sales Comparison Approach	Price per square meter Value adjustments	₽1,493-₽1,857 35%-48%	₽1,493-₽1,857 35%-48%

Significant increases (decreased) in estimated price per square meter in isolation would result in a significantly higher (lower) fair value on a linear basis.



	Valuation Technique	Significant Unobservable Inputs	Remaining useful life
Machinery and Equipment	Cost Reproduction Approach	Replacement cost less accrued depreciation	3 - 5 years remaining
Buildings	Cost Reproduction Approach	Replacement cost less accrued	useful life 5 - 10 years remaining
Land Improvements	Cost Reproduction Approach	depreciation Replacement cost less accrued	useful life 2 - 4 years remaining
Office Furniture, Fixtures and Equipment	Cost Reproduction Approach	depreciation Replacement cost less accrued depreciation	useful life 2 - 4 years remaining useful life
Leasehold Improvements	Cost Reproduction Approach	Replacement cost less accrued depreciation	2 - 4 years remaining useful life

The significant unobservable inputs to fair valuation are as follows:

Price per square meter: estimated value prevailing in the real estate market depending on the location, area, shape and time element.

Value adjustments: adjustments are made to bring the comparative values in approximation to the investment property taking into account the location, size, architectural features and etc.

#### Market approach

Sales comparison approach involves the comparison of the land to those that are more or less located within the vicinity of the appraised property and are subject of recent sales and offerings. Adjustments were made to arrive at the market value by considering the location, size, shape, utility, desirability and time element.

### Replacement cost less accumulated depreciation

Replacement cost approach is a method under the cost approach that indicates the value by calculating the current replacement cost of an asset less deductions for physical deterioration and all relevant forms of obsolescence. Depreciation is estimated as evidence by the observed condition and present and prospective serviceability in comparison with new units of like kind.

### 11. Investment Properties

Investment properties comprise of the Company's hatchery buildings, dressing and rendering plants that are held to earn rentals and parcels of land which are either for lease or foreclosed by the Company to settle customers' liabilities. These foreclosed parcels of land are being held for capital appreciation only.

Movements in this account are summarized below:

	r	December 31, 2019				
	Land	Building	Total			
Balance at beginning of year Gain on fair value changes (see	₽390,276,582	₽239,608,062	₽629,884,644			
Note 19) Additions	154,851,585	3,495,172 14,035,188	158,346,757 14,035,188			
Reclassification Disposals		-				
Balance at end of year	₽545,128,167	₽257,138,422	₽802,266,589			





	December 31, 2018				
	Land	Building	Total		
Balance at beginning of year	₽318,165,506	₽222,009,903	₽540,175,409		
Gain on fair value changes (see		1.1.1.1.1.1	1010,110,100		
Note 19)	71,982,503	11,386,821	83,369,324		
Additions	5,000,000	6,211,338	11,211,338		
Reclassification	-	0,211,550	11,211,330		
Disposals	(4,871,427)		(4,871,427)		
Balance at end of year	₽390,276,582	₽239,608,062	₽629,884,644		

In 2018, the Company acquired additional properties pertaining to VDP dressing plant and Davao hatchery.

The composition of investment properties as at December 31 are as follows:

	2019	2018
Cost	₽431,871,573	₽417,836,385
Cumulative gain on fair value changes	370,395,016	212,048,259
	₽802,266,589	₽629,884,644

### Fair Value Measurement

Investment properties are revalued periodically at fair values as determined by an independent firm of appraisers. The latest appraisal report is at December 31, 2019. The Company recognized fair value gain of P158.3 million and P83.4 million in 2019 and 2018, respectively. The fair value measurement for investment properties has been categorized as Level 3 (significant unobservable inputs).

Significant increases (decreases) in estimated price per square meter in isolation would result in a significantly higher (lower) fair value on a linear basis.

Description of valuation techniques used and key inputs to valuation on investment properties follows:

	Malastin T. I. I		and the second second			Range
	Valuation Technique	Signif	icant Unobservable Inputs		2019	2018
Land	Sales Comparison Approach		per square meter adjustments		₽6,800 -330%	₽135-₽9,000 5%-55%
	Valuation Te	chnique	Significant Unobservable	Inputs	Rema	uining useful life
Buildings	Cost Reprod Appro		Replacement cost less ac depreciation			years remaining useful life

The significant unobservable inputs to fair valuation are as follows:

Price per square meter: estimated value prevailing in the real estate market depending on the location, area, shape and time element.

Value adjustments: adjustments are made to bring the comparative values in approximation to the investment property taking into account the location, size, architectural features and etc.

#### Market approach

Sales comparison approach involves the comparison of the land to those that are more or less located within the vicinity of the appraised property and are subject of recent sales and offerings. Adjustments



were made to arrive at the market value by considering the location, size, shape, utility, desirability and time element.

### Replacement cost less accumulated depreciation

Replacement cost approach is a method under the cost approach that indicates the value by calculating the current replacement cost of an asset less deductions for physical deterioration and all relevant forms of obsolescence. Depreciation is estimated as evidence by the observed condition and present and prospective serviceability in comparison with new units of like kind.

### 12. Trade and Other Payables

This account consists of:

	2019	2018
Trade (see Note 22)	₽1,228,647,069	₽1,245,933,653
Accrued expenses	232,304,020	186,038,162
Nontrade	99,433,288	131,380,150
Customers' deposits	28,147,121	74,863,422
Others	12,423,994	96,970,980
	₽1,600,955,492	₽1,735,186,367

Trade payables primarily consist of liabilities arising from purchases of raw materials in the normal course of business. These are noninterest-bearing and are generally on a 90-day credit term.

Accrued expenses are normally settled within one year. Accrued expenses mainly pertain to salaries and wages, freight and handling, outside services, rebates, taxes and licenses, commission, plant and office supplies.

Nontrade payables are liabilities arising from purchases of goods, other than raw materials, and various services giving rise to expenses such as trucking fees, utilities, security services and inspection fees, among others. These are settled within one year.

Customers' deposits are amounts received from animal and aqua feeds' customers. These serve as collateral for any unpaid balances.

Other payables consist of advances from officers and employees, social security premiums payable and other statutory liabilities. These are normally settled within a year.

#### 13. Loans Payable

This account consists of the following:

	2019	2018
Current portion	₽384,132,265	₽649,999,929
Noncurrent portion	148,202,912	172,480,055
	₽532,335,177	₽822,479,984

In 2019 and 2018, the Company obtained unsecured Peso-denominated short-term and long-term loans from local banks to finance working capital requirements. Long-term loans of the Company



are payable within eight years. Short-term and long-term loans of the Company bear interest rate at 4.50% to 6.75% and 7.63% to 9.00%, respectively.

The Company's long-term and short-term loans are not subject to any debt covenants.

Interest expense amounted to P60.7 million, P16.9 million and P22.6 million in 2019, 2018 and 2017, respectively (see Note 19).

### 14. Cash Bond Deposits

Cash bond deposits amounting to  $\mathbb{P}41.0$  million and  $\mathbb{P}40.3$  million as at December 31, 2019 and 2018, respectively, substantially consist of surety bond deposits obtained from contract growers, contract breeders, customers and salesmen. These will be refunded upon termination of the contract. The carrying amounts of the cash bond deposits are at nominal values because the timing of the refund or settlement of the deposits could not be reasonably estimated.

#### 15. Revenue

and the second second	2019	2018	2017
Sales:		-010	2017
Feeds	₽4,027,789,349	₽3,945,835,293	₽3,393,154,210
Foods	4,046,782,155	3,835,041,190	2,766,508,577
Farms	477,343,897	576,934,840	413,753,374
Sales discount, returns and	and the second	- / 0,2 0 1,0 10	110,100,014
allowances	(113,017,990)	(101,469,684)	(79,883,177)
Changes in fair values of	8,438,897,411	8,256,341,639	6,493,532,984
biological assets	479,569,099	202,726,256	167,505,187
	₽8,918,466,510	₽8,459,067,895	₽6,661,038,171

The changes in fair values of biological assets are recognized under:

	2019	2018	2017
Cost of sales	₽471,362,481	₽202,726,256	₽167,505,187
Livestock (see Note 8)	8,206,618	-	
	₽479,569,099	₽202,726,256	₽167,505,187

#### 16. Cost of Goods Sold

This account consists of:

	2019	2018	2017
Inventories used (see Note 8)	₽6,650,598,455	₽6,645,656,715	₽5,279,916,421
Outside services Changes in fair values of	783,154,116	773,821,543	362,870,150
biological assets	471,362,481	202,726,256	167,505,187

(Forward)



2019	2018	2017
₽122,958,110	₽37,145,972	₽21,368,469
		1 = 1,5 00, 105
78,170,496	77,238,966	36,268,521
40,779,898		34,737,795
		22,587,543
		11,018,431
4,394,843	4,342,470	3,246,766
₽8,200,978,870	₽7,847,296,330	₽5,939,519,283
	₱122,958,110 78,170,496 40,779,898 39,894,661 9,665,810 4,394,843	₱122,958,110         ₱37,145,972           78,170,496         77,238,966           40,779,898         57,394,532           39,894,661         39,419,250           9,665,810         9,550,626           4,394,843         4,342,470

## 17. Operating Expenses

Operating expenses in the consolidated statements of comprehensive income are classified as follows:

and the second	2019	2018	2017
Administrative expenses	₽286,028,208	₽284,397,436	₽288,114,768
Selling and distribution expenses	302,276,938	300,553,525	262,569,422
	₽588,305,146	₽584,950,961	₽550,684,190

The details of operating expenses by nature are shown below:

	2019	2018	2017
Salaries and employee benefits	₽189,624,710	₽176,894,280	₽147,581,575
Transportation, travel and freight			
and handling	164,130,588	184,138,417	217,575,591
Depreciation and amortization	37,979,220	36,210,022	22,220,708
Taxes and licenses	30,794,775	20,840,144	10,637,066
Advertising and promotions	23,013,540	37,092,603	23,773,620
Rentals (see Note 25)	21,626,674	29,736,825	3,479,363
Professional fees	21,522,711	20,356,210	43,167,407
Contractual services	20,175,914	20,802,110	13,006,906
Representation and entertainment	16,688,758	8,299,229	23,344,380
Commissions	15,298,296	14,033,838	10,933,801
Communications, light and water	9,693,809	7,872,890	7,288,106
Insurance	4,483,422	4,228,760	3,857,942
Supplies	4,479,922	6,057,767	8,781,413
Repairs and maintenance	4,141,570	5,092,226	2,220,084
Provision for impairment losses		-,,	2,220,004
on receivables (see Note 7)	_		4,309,758
Others	24,651,237	13,295,640	8,506,470
	₽588,305,146	₽584,950,961	₽550,684,190

Other expenses include, among others, association dues, contributions, training and seminar costs and inspections fees.



Employee Benefits Breakdown of employee benefits is presented below:

	2019	2018	2017
Salaries and wages	₽233,914,570	₽224,876,122	₽164,498,784
Retirement benefits (see Note 20)	19,571,098	15,552,680	6,460,979
Other short-term benefits	14,309,538	13,704,444	12,890,333
	₽267,795,206	₽254,133,246	₽183,850,096

Salaries and employee benefits is allocated as follows:

	2019	2018	2017
goods sold (see Note 16)	₽78,170,496	₽77,238,966	₽36,268,521
ng expenses:		, ,	100,200,021
strative expenses	101,155,581	94,364,514	78,727,608
and distribution expenses	88,469,129	82,529,766	68,853,967
	189,624,710	176,894,280	147,581,575
	₽267,795,206	₽254,133,246	₽183,850,096
	189,624,710	176,894,280	_

# Depreciation and Amortization

Depreciation and amortization is allocated as follows (see Notes 9 and 10):

	2019	2018	2017
Cost of goods sold (see Note 16)	₽122,958,110	₽37,145,972	₽21,368,469
Operating expenses: Administrative expenses Selling and distribution	18,825,040	21,723,965	13,517,738
expenses	19,154,180	14,486,057	8,702,970
	37,979,220	36,210,022	22,220,708
	₽160,937,330	₽73,355,994	₽43,589,177

# 18. Other Operating Income

This account consists of:

	2019	2018	2017
Sale of scrap materials	₽18,161,672	₽4,854,820	₽6,487,882
Rentals (see Note 25)	11,237,321	19,591,201	29,270,036
Refund	_	6,000,000	27,270,050
Others	-	272,697	
	₽29,398,993	₽30,718,718	₽35,757,918



### 19. Other Income (Charges)

	(₽15,894,366)	₽12,985,819	(₽55,174,330)
Others	(768,984)	(7,448,386)	
Liquidated damages	- Concept	-	(22,000,000)
subsidiary	-		28,196,360
Loss on deconsolidation of a	-,- 1 0,001	5,701,755	
Foreign exchange gain	1,516,061	3,901,935	1,754,120
Interest income (see Note 6)	2,341,144	1,563,922	1,754,128
Gain on reversal of allowance for inventory losses	2,382,824		
Recovery of accounts written-off	5,295,695	-	_
Inventory	-	(2,386,863)	4
Receivables	(23,124,961)	(22,975,638)	_
Impairment losses on:			-
outstanding payables	34,264,507		_
Gain on reversal of long-	(50,517,505)	-	(39,283,928)
Tax settlement	(56,517,505)	_	(20.000.000)
Professional fees	(57,720,854)	(45,050,475)	(23,840,890)
Interest expense (see Notes 13, 22 and 25)	(81,909,050)	(43,038,475)	
Gain on fair value changes of investment properties (see Note 11)	₽158,346,757	₽83,369,324	P_
Gain on fair value shares of	2019	2018	2017
		2020	

Tax settlement pertains to the Company's payments to Bureau of Internal Revenue to settle tax assessments.

Professional expense pertains to one-time consultancy made during the year.

### 20. Retirement Benefits

The Company maintains a partially funded, noncontributory post-employment defined benefit plan covering all of its regular full-time employees. The defined benefit plan is being administered by a trustee bank which is responsible for the administration of the plan assets and for the definition of the investment strategy. The Company's retirement benefits are based on years of service and one and one-fourth month's salary for every year of continuous service.

The plan is exposed to interest rate risks and changes in the life expectancy of qualified employees. The plan is not exposed to significant concentrations of risk on the plan assets.

Actuarial valuations are made periodically to update the retirement liability and the amount of contributions. The latest actuarial valuation of the plan is as at December 31, 2019.



Breakdown of retirement expense recognized in the consolidated statements of comprehensive income is as follows:

	2019	2018	2017
Current service costs	₽11,749,402	₽10,647,028	₽2,262,871
Interest expense	8,096,322	4,506,028	4,375,509
Settlement loss	_	586,090	
Interest income	(274,626)	(186,466)	(177,401)
	₽19,571,098	₽15,552,680	₽6,460,979

The amounts of net retirement liability recognized in the consolidated statements of financial position are determined as follows:

2019	2018
5,342,964	₽105,147,035
3,826,125)	(3,566,577)
1,516,839	₽101,580,458
1	,510,839

Movements in the present value of retirement liability are as follows:

2019	2018
₽105,147,035	₽88,180,586
(27,473,071)	18,260,974
11,749,402	10,647,028
8,096,322	4,506,028
	(17,033,671)
-	586,090
₽95,342,964	₽105,147,035
	₱105,147,035 (27,473,071) 11,749,402 8,096,322 (2,176,724)

Movements in the fair value of plan assets are presented below:

	2019	2018
Balance at beginning of year	₽3,566,577	₽3,649,050
Interest income	274,626	186,466
Remeasurement loss	(15,078)	(268,939)
	₽3,826,125	₽3,566,577

Actual returns on plan assets amounted to ₱259,548 and ₱82,473 in 2019 and 2018, respectively.

The categories of plan assets as a percentage of the fair value to total plan assets are as follows:

	2019	2018
Cash and cash equivalents	33.24%	31.82%
Equity instruments	16.15%	23.33%
Debt instruments	51.28%	55.01%
Others	(0.67%)	(10.16%)

There are no expected future contributions in the plan in 2019.



The schedule below presents a projection of benefit payments expected to be paid out of the retirement fund.

	2019	2018
Less than one year	₽7,488,413	₽6,548,981
Between one and five years	30,426,386	27,093,391
Over five years	68,538,125	62,459,869
	₽106,452,924	₽96,102,241

For the determination of retirement liability, the following actuarial assumptions were used:

	2019	2018
Discount rate	5.47%	7.7%
Expected rate of salary increase Average remaining working life of an employee retiring at the age of 60:	5%	10%
Male	39	39
Female	35	35

The weighted average duration of the present value of defined benefit obligation is 9.5 and 10.8 years in 2019 and 2018, respectively.

A quantitative sensitivity analysis for changes in assumptions as at December 31, 2019 and December 31, 2018 are shown below (amounts in thousands):

	and the second second	Impact on Defined Be	nefit Obligation
	Change in Assumptions	2019	2018
Discount rate	+100 bps	(₽9,699)	(₽10,516)
	-100 bps	9,700	12,292
Salary rate	+100 bps	9,648	11,898
	-100 bps	(8,498)	(10,401)

### 21. Provision for (Benefit from) Income Tax

The components of provision for (benefit from) income tax as reported in the consolidated statements of comprehensive income are as follows:

	2019	2018	2017
Reported in the Consolidated Profit or Loss			
RCIT at 30% MCIT at 2%	₽28,333,100	₽ 12,927,844	₽22,789,816
Deferred income tax expense		12,927,844	-
(benefit)	(14,469,008)	(7,557,874)	6,274,302
	₽13,864,092	₽5,369,970	₽29,064,118



The reconciliation of tax on pretax income computed at the applicable statutory rates to tax expense (benefit) reported in the interim consolidated statements of comprehensive income is as follows:

	2019	2018	2017
Income tax expense at statutory tax			2017
rate	₽42,954,040	₽21,157,542	₽45,425,486
Change in unrecognized deferred			1 10,120,100
tax assets	(14,977,843)	(5,169,796)	(102,665,495)
Tax effects of:		(-,=,=,;,=,)	(102,005,4)5)
Nondeductible expenses	35,410,668	4,162,244	13,909,988
Other deductible expenses	-	-	(166,970)
Expiry of NOLCO and MCIT	-		1,660,908
Income already subjected to final			1,000,000
tax	(65,596)	(123,469)	(114,566)
Nontaxable income	(49,966,013)	(14,656,551)	(8,458,908)
Effect of deconsolidation	_	(,	78,248,415
Reversal of deferred tax asset	508,836	-	1,225,260
	₽13,864,092	₽5,369,970	₽29,064,118

The components of the recognized net deferred tax assets and liabilities as at December 31 are as follows:

and the second	2019	2018
Deferred tax assets:		2010
Allowance for impairment loss on:		
Trade and other receivables	₽83,218,323	₽81,957,537
Product development costs	9,410,519	9,410,519
Property, plant and equipment	5,392,850	5,392,850
Inventory	1,212	716,059
Retirement liability	26,257,391	29,276,477
Excess of lease liability over right-of-use asset	1,881,199	
	126,161,494	126,753,442
Deferred tax liabilities:		
Revaluation reserve on property, plant and equipment	(134,153,215)	(136,380,901)
Changes in fair value of investment properties	(70,622,101)	(62,702,115)
Changes in fair value of biological assets	(2,461,985)	( ,,
	(207,237,301)	(199,083,016)
Net deferred tax liabilities	(₽81,075,807)	(₽72,329,574)

Details of MCIT, which can be claimed as deduction from future RCIT due within three years from the year the MCIT was incurred, is shown below.

Year Incurred	Beginning Balance	Incurred	Applied/Expired	Ending Balance	Valid Until
2018	₽3,346,948	₽-	(₽3,346,948)	₽-	2021
2016	11,630,895		(11,630,895)	-	2019
	₽14,977,843	₽-	(₽14,977,843)	₽-	2017



The amount of MCIT and other deductible temporary differences as at December 31 which the related deferred tax assets have not been recognized are shown below.

	2019		2018	
	Amount	Tax Effect	Amount	Tax Effect
MCIT	₽_	₽_	14,977,843	14,977,843
Retirement liability	3,992,203	1,197,661	3,992,203	1,197,661
	₽3,992,203	₽1,197,661	₽18,970,046	₽16,175,504

As of December 31, 2019, the Company utilized its MCIT amounting to #15.0 million.

#### 22. Related Party Transactions

The Company engages, in the normal course of business, in various transactions with its related parties which include stockholders, entities under common control, key management and others, as described below. Unless otherwise indicated, settlement of related party transactions are made thru cash.

#### Payable to a Stockholder

Settlement of Restructured Debt. Payable to a stockholder resulted mainly from the acquisition by Kormasinc of the Company's restructured debt from creditors. Of the restructured debt of ₱3.2 billion acquired by Kormasinc (including interest of ₱200.0 million),₱2.4 billion was converted to equity in 2013.

On December 22, 2017, the SEC approved the debt to equity conversion of the remaining payable of P407.1 million to Kormasine at P1.52 a share. Consequently, Kormasine's ownership interest increased from 69.20% to 71.90% (see Notes 1 and 23).

#### Due to and from related parties

Advances to and from Related Parties. The Company also grants unsecured, noninterest-bearing advances to its related parties for working capital requirements. These are payable on demand, hence, are classified under current assets in the consolidated statements of financial position.

*Trade Payable.* The Company buys raw materials, hogs, and breeder flocks from related parties and sells animal feeds, raw materials, feed supplements and dressed chicken to related parties (see Note 12).

Summarized below are the outstanding accounts arising from these transactions (see Notes 7 and 12).

		2019		2018	
Related Parties	Nature of Transactions	Amount of Transactions	Outstanding Balances	Amount of Transactions	Outstanding Balances
Trade and other receivables Entities under common control	Sales Collections	₽843,138,904 (640,264,819)	₽228,610,377	₽32,062,295 (6,326,003)	₽25,736,292
Trade and other payables Entities under common control	Purchases Payments	₽1,591,869,921 (1,501,864,550)	₽93,848,569	₽9,626883 (5,783,685)	₽3,843,198



The Company also avails of interest-bearing advances from a shareholder which are payable within a year.

		2019		2018	
Related Party	Nature of Transactions	Amount of Transactions	Outstanding Balances	Amount of Transactions	Outstanding Balances
Stockholder	Advances for working capital	(₽85,726,435)	P	₽5.000.000	P85,726,435
	Interest	13,378,992	-	15,888,383	
			₽_	and a straight of the straight	₽85,726,435

### Advances to Officers and Employees

The Company grants unsecured, noninterest-bearing advances to its officers which are normally collected within one year through salary deduction (see Note 7). Certain officers also pay operating expenses on behalf of the Company which are payable upon demand (see Note 12). Shown below are the movements in the accounts.

		2019		2018	
	Nature of Transactions	Amount of Transactions	Outstanding Balances	Amount of Transactions	Outstanding Balances
Advances to officers and employees	Net transactions	₽126,867	₽12,276,664	₽25,438,80	₽12,149,797

<u>Compensation of Key Management Personnel</u> The compensation includes the following:

and the second	2019	2018	2017
Short-term employee benefits	₽38,616,323	₽40,928,845	₽25,982,444
Retirement benefits	3,909,370	1,736,520	1,196,965
Others	2,201,141	2,445,458	1,406,813
	₽44,726,834	₽45,110,823	₽28,586,222

### 23. Equity

#### Capital Stock

As of December 31, 2019, the Company has authorized capital stock of 3.5 billion shares at P0.38 par value equivalent to P3.1 billion. Details of authorized and issued and outstanding shares are as follows:

the second s	2019	2018
Authorized	3,500,000,000	3,500,000,000
Issued and outstanding	3,054,334,014	3,054,334,014

The following summarizes the information on the Company's registration of securities under the Securities Regulation Code:

Date of SEC Approval	Authorized Shares	No. of Shares Issued
December 22, 2017	3,000,000,000	267,836,113
October 16, 2013	3,000,000,000	2,286,497,901
February 9, 1989	200,000,000	200,000,000
August 11, 1986	200,000,000	200,000,000
December 5, 1982	33,000,000	33,000,000



Date of SEC Approval	Shares	No. of Shares Issued
December 5, 1977	45,000,000	45,000,000
October 31, 1974	7,000,000	7,000,000
May 2, 1973	10,000,000	10,000,000
October 2, 1972	5,000,000	5,000,000

On December 22, 2017, the SEC approved the debt to equity conversion of the remaining payable of P407.1 million to Kormasine at P1.52 a share. Consequently, Kormasine's ownership interest increased from 69.20% to 71.90% (see Note 1). Excess over par value of P139.3 million was recognized as APIC.

The following summarizes the information on the Company's issued and outstanding shares as at December 31, 2019:

	Number of shares issued and outstanding	Percentage of shares
Issued and outstanding	3,054,334,014	100.00%
Listed shares:		
Owned by related parties	2,178,799,604	71.33%
Owned by public	800,696,412	26.22%
Owned by directors and officers	74,837,998	2.45%
Total	3,054,334,014	

Of the total shares owned by the public, 131.9 million shares are foreign-owned.

The total number of shareholders of the Company is 4,132 and 4,155 as at December 31, 2019 and 2018, respectively.

### Other Comprehensive Income

The components and movements of other comprehensive income not to be reclassified to profit or loss are presented below:

	Revaluation Reserve (see Note 10)	Accumulated Actuarial Gains (Loss) (see Note 20)	Total
Balance as at January 1, 2019 Transfer to retained earnings of revaluation reserve realized through depreciation, net of	₽318,222,103	(₽5,074,168)	₽313,147,935
tax Actuarial gain, net of tax	(5,197,935)	19,220,596	(5,197,935)
Balance as at December 31, 2019	₽313,024,168	₽14,146,428	19,220,596 ₽327,170,596
Balance at January 1, 2018 Revaluation increase on property, plant and	₽262,807,560	₽7,896,771	₽270,704,331
equipment, net of tax Transfer to retained earnings of revaluation reserve realized through depreciation, net of	63,521,507	-	63,521,507
tax	(8,106,964)	-	(8,106,964)
Actuarial loss, net of tax	-	(12,970,939)	(12,970,939)
Balance as at December 31, 2018	₽318,222,103	(₽5,074,168)	₽313,147,935



As of December 31, 2019, there are no available amounts for dividend declaration based on Parent Company balances.

#### 24. Earnings Per Share

Basic and diluted earnings per share were computed as follows:

and the second second second	2019	2018	2017
Net income for the period Divided by the weighted average	₽128,823,029	₽65,155,171	₽122,354,168
number of outstanding shares	3,054,334,014	3,054,334,014	2,793,835,877
Earnings per share - basic and diluted	₽ 0.04	₽0.02	₽0.04

Diluted earnings per share is equal to the basic earnings per share because the Company does not have potential dilutive shares.

#### 25. Significant Agreements

Operating Lease Agreement - Company as Lessor

The Company is a party under cancellable leases covering certain hatcheries and plants (i.e., dressing and rendering), which have remaining lease terms of between five to ten years. All leases include a clause to enable upward revision of rental charges on an annual basis based on prevailing market conditions.

Total rent income from these operating leases amounted to  $\neq 11.2$  million,  $\neq 19.6$  million and  $\neq 29.3$  million in 2019, 2018 and 2017, respectively, and are shown as part of "Other operating income" account in the consolidated statements of comprehensive income (see Note 18).

Future minimum rentals receivable under non-cancellable operating leases as at December 31are as follows:

	2019	2018
Within one year	₽6,293,571	₽18,191,151
After one year but not more than five years	13,713,571	59,709,577
	₽20,007,142	₽77,900,728

Operating Lease Agreement - Company as Lessee

The Company leases its warehouses under operating lease agreements. The terms of the lease range from one to two years and renewable upon mutual agreement by the parties. Security deposits amounted to P10.6 million and P3.4 million as at December 31, 2019 and 2018, respectively. Rent expense amounted to P21.6 million, P29.7 million and P3.5 million in 2019, 2018 and 2017, respectively (see Note 17). Future minimum lease payments under the lease agreements follow:

	2019	2018
Within one year	P13,825,942	₽29.508.132
More than one year but not more than five years	8,646,597	5,906,352
	₽22,472,539	₽35,414,484



### Finance Lease Agreement - Company as Lessee

The Company entered into finance lease arrangements for the acquisition of Company vehicles. The arrangements bear annual interest rate ranging from 2% to 4% and are payable in 60 equal monthly installments.

As at December 31, 2018, the details of the finance lease liabilities follow:

Current	₽13,920,213
Noncurrent	42,813,390
	₽56,733,603

The carrying value of the transportation equipment as at December 31, 2019 acquired through finance lease agreements amounted to P36.9 million (see Note 10).

#### Lease Liabilities

The following are the amounts recognized in the 2019 consolidated statement of comprehensive income:

Depreciation expense of right-of-use assets included in other noncurrent	nt
assets	₽64,379,210
Interest expense on lease liabilities	7,854,616
Expenses relating to short-term leases (see Note 17)	21,626,674
Total amount recognized in the 2019 consolidated statement of comprehensive income	₽93,860,500
	F95,000,500

The rollforward analysis of lease liabilities follows:

As at January 1, 2019, as previously reported Effect of adoption of PFRS 16 (see Note 2)	₽
At January 1, 2019, as restated	68,799,514
	68,799,514
Additions	186,243,082
Interest expense	7,854,616
Payments	(68,961,650)
As at December 31, 2019	₽193,935,562

As at December 31, 2019, the details of the lease liabilities follow:

Current	₽86,981,626
Noncurrent	106,953,936
	₽193,935,562

#### **Tolling Agreements**

The Company have entered into various toll arrangements, mainly for the manufacture of feeds, hatching of eggs and dressing of poultry livestock. The Company's payment is fixed per unit of output.

Prior to January 1, 2019, in accordance with IFRIC 4, *Determining whether an Arrangement contains a Lease*, these agreements are evaluated whether they convey a right to use an asset in return for a payment or series of payments and will therefore be accounted for as a lease. The Company considered whether the agreements contained the following elements of a lease: (a) identification of a specific asset and (b) ability to control physically the use of the underlying asset, either through



operations or access, while obtaining or controlling more than an insignificant amount of the output of the asset.

In 2018, based on management's assessment, certain agreements were accounted under IFRIC-4 which were subsequently terminated in 2019.

Total payments for this type of arrangements amounted to ₱537.6 million and ₱548.6 million in 2019 and 2018, respectively, and is recorded as part of "Cost of goods sold" account under "Outside services" in the consolidated statements of comprehensive income

As a result of adoption of PFRS 16, the Company evaluated whether there are tolling agreements which qualify as lease agreements to be accounted for under the standard. Based on its evaluation, certain tolling agreements qualify as lease and resulted to the recognition of net right-of-use asset and lease liability amounting to P131.2 million and P131.9 million, respectively as of December 31, 2019.

Usufruct Agreement

In 2018, the Company entered into a usufruct agreement with Luzon Agri Venture, Inc. (LAVI) authorizing the latter to the right of usufruct over the Company's Davao and Marilao Dressing Plants for a period of five (5) years beginning January 2018 in consideration for the capital investment by LAVI for the additional dressing line and improvements amounting to approximately P68.0 million.

## 26. Note to Consolidated Statements of Cash Flows

Accrued interest payable         3,236,049         F1,009,490,709         (F1,359,041,576)         P-         P532,333           Lense liabilities*         3,236,049         -         (74,965,307)         74,054,434         2,332           Lense liabilities*         68,799,514         186,243,082         (68,961,650)         7,854,616         193,933           Total liabilities from financia activities         P894,515,547         P1,255,730,951         (1,503,560,500)         7,854,616         193,933	Loans payable	January 1, 2019	Proceeds/ Additions	Payments	Interest expense	December 31, 2019
Accrued interest payable         3,236,049         -         (74,965,307)         74,054,434         2,32           Lease liabilities*         68,799,514         186,243,082         (68,961,650)         7,854,616         193,93           Total liabilities from financing activities         #894,515,547         #1,255,730,951         (1,503,560,520)         7,854,616         193,93		₽822,479,984	₽1,069,496,769	(₽1,359,641,576)	P_	₽532,335,177
Total liabilities from financing activities         P894 515 547         P1 255 730 851         (1 503 561 562)         7,854,616         193,93			-	(74,965,307)		2.325.176
Total liabilities from financing activities <b>P894 515 547</b> P1 255 730 951 (1 503 560 522)		68,799,514	186,243,082	(68,961,650)	7,854,616	193,935,562
	Construction of the second s	₽894,515,547	₽1,255,739,851	(1,503,568,533)	<b>P81,909,050</b>	₽728,595,915

The changes in the Company's liabilities arising from financing activities are as follows:

\*Presented in the beginning balance is the transition adjustment upon the adoption of PFRS 16. The leases previously classified as finance lease and operating lease amounting to \$56.7 million and \$12.6 million, respectively.

and the second	January 1, 2018	Proceeds	Payments	Interest Expense	December 31, 2018
Loans payable Accrued interest payable	P170,369,800	₽1,266,055,504	(₽613,978,500)	₽33,180	₽822,479,984
Finance lease	45,699,362	24,735,600	(39,802,426) (13,701,359)	43,038,475	3,236,049
Total liabilities from financing activities	P216,069,162	₽1,290,791,104	(₽667,482,285)	₽43.071.655	56,733,603
		11,270,171,104	(1007,402,203)	#43,071,055	₽882,449,636

The Company's noncash transactions consist of the addition to lease liabilities and right-of use assets amounted to P198.3 million for the year ended December 31, 2019.

#### 27. Contingencies

There are outstanding warranty and legal claims against the Company. The Company has accrued liability on those items where the Court has definitely ruled against the Company and where the amount can be reliably estimated. The Company and its legal counsel believe that the other pending claims will be settled favorably and will not result to a material loss or impairment, if any.



#### 28. Fair Value Information

The carrying amounts and fair values of the categories of financial assets and liabilities presented in the consolidated statements of financial position are shown below:

	2019		2018	
	Carrying Values	Fair Values	Carrying Values	Fair Values
Financial Assets at Amortized				
Cost				
Cash in banks	₽176,783,745	₽176,783,745	₽215,898,305	₽215,898,305
Trade and other receivables*	1,120,380,494	1,120,380,494	1,033,958,076	
Security deposits	10,559,718	10,559,718	3,458,142	1,033,958,076 3,458,142
	₽1,307,723,957	P1,307,723,957	₽1,253,314,523	P1,253,314,523
Financial Liabilities at				
Amortized Cost				
Trade and other payables**	₽1,588,531,498	₽1,588,531,498	₽1,722,406,659	B1 700 404 470
Loans payable	532,335,177	532,335,177	822,479,984	₽1,722,406,659
Lease liabilities	193,935,562	197,598,911	022,479,904	824,920,709
Finance lease liabilities	-	17,570,711	56,733,603	(1.157.100
Cash bond deposits	40,954,787	40,954,787	40,343,557	61,157,132 40,343,557
	₽2,355,757,024	P2,359,420,373	₽2,641,963,803	₽2,648,828,057

\*Excluding advances to suppliers, advances to contract growers and breeders, and advances to officers and employees amounting to B214 million, P105.1 million and P12.3 million, respectively, as at December 31, 2019 and P324.9 million, P96.7 million and P12.1 million, respectively, as at December 31, 2018.

\*\*Excluding statutory liabilities amounting to P12.4 million and P12.8 million as at December 31,2019 and 2018, respectively.

The following methods and assumptions were used to estimate the fair value of each class of financial instruments for which it is practicable to estimate such value:

*Long-term Debt.* The estimated fair value is based on the discounted value of the future cash flows using the prevailing interest rate. As at December 31, 2019, the fair value of long-term debt approximates is carrying value.

Cash Bond Deposits. Cash bond deposits are presented at nominal values because the timing of the refund or settlement of the deposits could not be reasonably estimated.

The carrying values of the following financial assets and financial liabilities approximate their values as at December 31, 2019 and 2018.

Cash in banks, Trade and Other Receivables, Security deposits, and Trade and Other Payables. The carrying amounts of these financial instruments approximate their fair values due to the short-term nature of these accounts.

As at December 31, 2019 and 2018, the Company's financial assets, liabilities, biological assets, property, plant and equipment and investment properties are categorized under Level 3 in the fair value hierarchy. There has been no transfer from Level 3 to other levels in 2019 and 2018.

## 29. Financial Risk Management Objectives and Policies

The Company is exposed to a variety of financial risks which result from its operating, financing and investing activities. The Company's overall risk management program focuses on the unpredictability of the markets and seeks to minimize potential adverse effects on the Company's performance.



The Company does not engage in the trading of financial assets for speculative purposes nor does it write options. The financial risks, which the Company is exposed to, are described below and in the succeeding pages.

#### Foreign Currency Risk

To a certain extent, the Company has an exposure to foreign currency risks as some of its raw materials purchases are sourced outside the Philippines and are therefore denominated in foreign currencies. However, the Company has not yet experienced significant losses due to the effect of foreign currency fluctuations because purchases denominated in foreign currency are kept at a minimum.

#### Interest Rate Risk

As at December 31, 2019 and 2018, the Company has no significant floating rate financial assets or liabilities. The Company's operating cash flows are substantially independent of changes in market interest rates.

The Company has no borrowings that carry variable interest rates, which released the Company from any cash flow interest rate risk.

#### Credit Risk

Generally, the maximum credit risk exposure of the financial assets is the carrying amount of the financial assets as shown in the consolidated statements of financial position (or in the detailed analysis provided in the notes to the consolidated financial statements) as summarized below.

2019	2018
₽176,783,745	₽215,898,305
1,120,380,494	1,033,958,076
10,559,718	3,458,142
₽1,307,723,957	₽1,253,314,523
	₽176,783,745 1,120,380,494 10,559,718

\*Excluding advances to suppliers, advances to contract growers and breeders, and advances to officers and employees amounting to P214.1 million, P105.1 million and P12.3 million, respectively, as at December 31, 2019 and P324.9 million, P96.7 million and P12.1 million, respectively, as at December 31, 2018.

The Company continuously monitors defaults of counterparties, identified either individually or by group, and incorporates this information into its credit risk controls. When available at a reasonable cost, external credit ratings and/or reports on counterparties are obtained and used. The Company's policy is to deal only with creditworthy counterparties.

The Company's trade and other receivables are not exposed to a concentration of credit risk as the Company deals with a number of customers. The trade and other receivables are actively monitored and assessed, and when necessary an adequate level of provision is maintained. In addition, to minimize credit risk, the Company requires collateral, generally land and real estate, from its customers.

The Company's management considers that trade and other receivables that are not impaired nor past due for each reporting periods are of good credit quality.



# The tables below show the credit quality of the Company's financial assets:

	December 31, 2019					
	Neither Past Due nor Impaired					
	High Grade	Standard Grade		Past Due but not Impaired	Impaired	Total
Cash in banks	₽176,783,745	₽_	₽176,783,745	₽	P-	Total ₽176,783,745
Trade and other receivables*	631,335,181	-	631,335,181	489,045,313	310,900,898	1,431,281,392
Security deposits	10,559,718	-	10,559,718	-	-	10,559,718
	₽818,678,644	₽-	₽818,678,644	₽489,045,313	₽310,900,898	₽1,618,624,855

\*Excluding advances to suppliers, advances to contract growers and breeders, and advances to officers and employees amounting to P214.1 million, P105.1 million and P12.3 million, respectively, as at December 31, 2019.

	December 31, 2018						
	Neither Past Due nor Impaired						
	High Grade	Standard Grade		Past Due but not Impaired	Impaired	Total	
Cash in banks	P215,898,305	P_	₽215,898,305	P_	P	P215,898,305	
Trade and other receivables*	878,787,011	-	878,787,011	155,171,065	287,775,937	1,321,734,013	
Security deposits	3,458,142	-	3,458,142	-		3,458,142	
40 J. P	₽1,098,143,458	P_ 1	P1,098,143,458	₽155,171,065	P287,775,937	₽1,541,090,460	

\*Excluding advances to suppliers, advances to contract growers and breeders, and advances to officers and employees amounting to P324.9 million, P96.7 million and P12.1 million, respectively, as at December 31, 2018.

The Company's basis in grading its neither past due nor impaired financial assets is as follows:

High grade: ratings given to counterparties with strong to very strong capacity to meet its obligations.

Standard grade: ratings given to counterparties with average capacity to meet its obligations

An impairment analysis is performed at each reporting date using a provision matrix to measure expected credit losses. The provision rates are based on days past due. The calculation reflects the probability-weighted outcome, the time value of money and reasonable and supportable information that is available at the reporting date about past events, current conditions and forecasts of future economic conditions. Generally, receivables are written-off if past due for more than one year and are not subject to enforcement activity.

Set out below is the information about the credit risk exposure on the Company's trade receivables using a provision matrix:

As at December 31, 2019_				Trade Rec	eivables (in	millions)			
				Days past					
	Curren t	<30 days	30-60 days	61-90 days	91-120 days	More than 120 days	Total	Accounts with full provisio	Total
Expected credit loss rate	0.00%	0.00%	0.00%	0.00%	0.000/	2 0201		n	
Estimated total gross carrying amount		0.0070	0.0070	0.00 70	0.00%	2.93%			
at default Expected credit loss	P597.3	P188.0	₽29.4	P14.3	₽6.3	₽47.8	P883.1	₽285.3	P1,168.4
1	₽0.02	P0.02	P0.02	P0.01	P0.01	P1.40	₽1.48	P285.3	₽286.8



As at December 31, 2018			-	Trade Rece	ivables (in	millions)			
				Days past o	luc				
	Current	<30 days	30-60 days	61-90 days	91-120 days	More than 120 days	Total	Accounts with full provision	Total
Expected credit loss rate Estimated total gross carrying amount	0.10%	0.44%	1.93%	3.62%	5.13%	41.34%		provision	
at default Expected credit loss	₽534.0 ₽0.5	P178.6 P0.8	₽23.3 ₽0.4	₽8.0 ₽0.3	P5.5 P0.3	₽9.1 ₽3.8	P758.5 P6.1	P271.4 P271.4	₽1,029.9 ₽277.5

#### Cash Deposits

Credit risk from balances with banks and financial institutions is managed by the Company's treasury department in accordance with the Company's policy. Investments of surplus funds are made only with appoved counterparties and within credit limits assigned to each counterparty. Counterparty credit limits are reviewed by the Company's Board of Directors on an annual basis and may be updated throughout the year. The limits are set to minimize the concentration of risks and therefore mitigate financial loss through a counterparty's potential failure to make payments.

#### Liquidity Risk

The Company manages its liquidity profile to be able to service debt as this falls due by maintaining sufficient cash from operations. The Company maintains cash to meet its liquidity requirements for up to 30-day periods.

As at December 31, 2019 the Company's financial liabilities have contractual maturities which are presented below:

	Ci	irrent	Noncurrent		
	Within 6 Months	6 to 12 Months	1 to 5 Years	Later than 5 Years	
Trade and other payables*	₽1,588,531,498	P_	P_	P-	
Loans payable	371,848,523	12,283,742	148,202,912	-	
Lease liabilities	43,490,813	43,490,813	106,953,936		
Cash bond deposits	-	-	40,954,787		
Future interest on long term debt	5,699,276	5,286,964	24,731,796	- C. T. J.	
*Excluding statutory liabilities amounting to #12 4	₽2,009,570,110	₽61,061,519	₽320,843,431	P-	

\*Excluding statutory liabilities amounting to #12.4 million as at December 31, 2019.

As at December 31, 2018 the Company's financial liabilities have contractual maturities which are presented below:

	Within 6 Months	6 to 12 Months	1 to 5 Years	Later than 5 Years
Trade and other payables*	₽1,722,406,659	P_	P_	P-
Loans payable	649,999,929	-	172,480,055	-
Finance lease liabilities	6,777,639	7,473,834	42,813,390	_
Cash bond deposits	-	-	40,343,557	-
Future interest on long term debt	7,106,254	7,104,445	45,338,696	3,994,996
	₽2,386,290,481	₽14,578,279	300,975,698	₽3,994,996

\*Excluding statutory liabilities amounting to P12.8 million as at December 31, 2018.

#### Price Risk

The Company is exposed to commodity price risk as the raw materials of its main products are subject to price swings. The Company's management actively seeks means to minimize exposure to such risk.



# 30. Capital Management Objectives, Policies and Procedures

The Company's capital management objectives are to ensure the Company's ability to continue as a going concern and significantly improve its operations.

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On December 22, 2017, the SEC approved the Company's debt to equity conversion improving debt to equity ratio from 2.29 in 2016 to 1.26 in 2017. Moreover, the Company's stockholders approved a Quasi-reorganization plan to eliminate Company deficit and generate retained earnings to provide returns to its stockholders and maximize shareholder value.

Company liabilities and equity are shown below.

	2019	2018
Total liabilities	₽2,540,773,664	₽2,828,653,543
Total equity	1,662,471,814	1,514,428,189

# 31. New and Amended Standards and Interpretations

Other New Pronouncements Effective for December 31, 2019 year-end

Several other amendments and interpretations apply for the first time in 2019, but do not have an impact on the consolidated financial statements of the Company. The Company has not early adopted any standards, interpretations or amendments that have been issued but are not yet effective.

- Amendments to PFRS 9, Prepayment Features with Negative Compensation
- Amendments to PAS 19, Employee Benefits, Plan Amendment, Curtailment or Settlement
   Amendments to PAS 28, Long term lateral settlement
- Amendments to PAS 28, Long-term Interests in Associates and Joint Ventures
- Annual Improvements to PFRSs 2015-2017 Cycle
  - Amendments to PFRS 3, Business Combinations, and PFRS 11, Joint Arrangements, Previously Held Interest in a Joint Operation
  - Amendments to PAS 12, Income Tax Consequences of Payments on Financial
    Instruments Classified as Equity
  - Amendments to PAS 23, Borrowing Costs, Borrowing Costs Eligible for Capitalization

### Standards Issued but not yet Effective

Pronouncements issued but not yet effective are listed below. Unless otherwise indicated, the Company does not expect that the future adoption of the said pronouncements will have a significant impact on its consolidated financial statements. The Company intends to adopt the following pronouncements when they become effective.

### Effective beginning on or after January 1, 2020

Amendments to PFRS 3, Definition of a Business

The amendments to PFRS 3 clarify the minimum requirements to be a business, remove the assessment of a market participant's ability to replace missing elements, and narrow the definition of outputs. The amendments also add guidance to assess whether an acquired process is substantive and add illustrative examples. An optional fair value concentration test is introduced which permits a simplified assessment of whether an acquired set of activities and assets is not a business.





An entity applies those amendments prospectively for annual reporting periods beginning on or after January 1, 2020, with earlier application permitted.

These amendments will apply on future business combinations of the Company.

 Amendments to PAS 1, Presentation of Financial Statements, and PAS 8, Accounting Policies, Changes in Accounting Estimates and Errors, Definition of Material

The amendments refine the definition of material in PAS 1 and align the definitions used across PFRSs and other pronouncements. They are intended to improve the understanding of the existing requirements rather than to significantly impact an entity's materiality judgements.

An entity applies those amendments prospectively for annual reporting periods beginning on or after January 1, 2020, with earlier application permitted.

### Effective beginning on or after January 1, 2021

PFRS 17, Insurance Contracts

PFRS 17 is a comprehensive new accounting standard for insurance contracts covering recognition and measurement, presentation and disclosure. Once effective, PFRS 17 will replace PFRS 4, *Insurance Contracts*. This new standard on insurance contracts applies to all types of insurance contracts (i.e., life, non-life, direct insurance and re-insurance), regardless of the type of entities that issue them, as well as to certain guarantees and financial instruments with discretionary participation features. A few scope exceptions will apply.

The overall objective of PFRS 17 is to provide an accounting model for insurance contracts that is more useful and consistent for insurers. In contrast to the requirements in PFRS 4, which are largely based on grandfathering previous local accounting policies, PFRS 17 provides a comprehensive model for insurance contracts, covering all relevant accounting aspects. The core of PFRS 17 is the general model, supplemented by:

- i. A specific adaptation for contracts with direct participation features (the variable fee approach)
- ii. A simplified approach (the premium allocation approach) mainly for shortduration contracts

PFRS 17 is effective for reporting periods beginning on or after January 1, 2021, with comparative figures required. Early application is permitted.

The adoption of this accounting standard will not have an impact to the Company's financial statements.

#### Deferred effectivity

 Amendments to PFRS 10, Consolidated Financial Statements, and PAS 28, Sale or Contribution of Assets between an Investor and its Associate or Joint Venture

The amendments address the conflict between PFRS 10 and PAS 28 in dealing with the loss of control of a subsidiary that is sold or contributed to an associate or joint venture. The amendments clarify that a full gain or loss is recognized when a transfer to an associate or joint venture involves a business as defined in PFRS 3. Any gain or loss resulting from the sale or contribution of assets that does not constitute a business, however, is recognized only to the extent of unrelated investors' interests in the associate or joint venture.



On January 13, 2016, the Financial Reporting Standards Council deferred the original effective date of January 1, 2016 of the said amendments until the International Accounting Standards Board (IASB) completes its broader review of the research project on equity accounting that may result in the simplification of accounting for such transactions and of other aspects of accounting for associates and joint ventures.

### 32. Subsequent Event - COVID-19 Outbreak

In a move to contain the COVID-19 outbreak, on March 13, 2020, the Office of the President of the Philippines issued a Memorandum directive to impose stringent social distancing measures in the National Capital Region (NCR) effective March 15, 2020. On March 16, 2020, Presidential Proclamation No. 929 was issued, declaring a State of Calamity throughout the Philippines for a period of six (6) months and imposed an enhanced community quarantine throughout the island of Luzon until May 15, 2020. On May 12, 2020, NCR was included in the selected areas to be under modified enhanced community quarantine from May 16, 2020 until May 31, 2020. Subsequently, NCR was placed on general community quarantine starting June 1, 2020. These measures have caused disruptions to businesses and economic activities, and its impact on businesses continue to evolve.

The Company considers the events surrounding the outbreak as non-adjusting subsequent events, which do not impact its financial position and performance as of and for the year ended December 31, 2019. However, the outbreak could have a material impact on its 2020 financial results and even periods thereafter. Considering the evolving nature of this outbreak, the Company cannot determine at this time the impact to its financial position, performance and cash flows. The Company will continue to monitor the situation.



SyCip Gorres Velayo & Co. 6760 Ayala Avenue 1226 Makati City Philippines

Tel: (632) 891 0307 Fax: (632) 819 0872 ey.com/ph BOA/PRC Reg. No. 0001, October 4, 2018, valid until August 24, 2021 SEC Accreditation No. 0012-FR-5 (Group A), November 6, 2018, valid until November 5, 2021

### INDEPENDENT AUDITOR'S REPORT ON COMPONENTS OF FINANCIAL SOUNDNESS INDICATORS

The Stockholders and the Board of Directors Vitarich Corporation and Subsidiaries (A Subsidiary of Kormasinc, Inc.) Marilao–San Jose Road, Sta. Rosa I Marilao, Bulacan

We have audited in accordance with Philippine Standards on Auditing, the financial statements of Vitarich Corporation (a subsidiary of Kormasinc, Inc.) and Subsidiaries (the Company) as at December 31, 2019 and for each of the two years in the period ended December 31, 2019 and 2018 and have issued our report thereon dated June 8, 2020. Our audits were made for the purpose of forming an opinion on the consolidated financial statements taken as a whole. The Supplementary Schedule on Financial Soundness Indicators, including their definitions, formulas, calculation, and their appropriateness or usefulness to the intended users, are the responsibility of the Company's management. These financial soundness indicators are not measures of operating performance defined by Philippine Financial Reporting Standards (PFRS) and may not be comparable to similarly titled measures presented by other companies. This schedule is presented for the purpose of complying with the Revised Securities Regulation Code Rule 68 issued by the Securities and Exchange Commission, and is not a required part of the consolidated financial statements prepared in accordance with PFRS. The components of these financial soundness indicators have been traced to the Company's financial statements as at December 31, 2019 and for each of the two years in the period ended December 31, 2019 and 2018 and no material exceptions were noted.

SYCIP GORRES VELAYO & CO.

Red E. Luca

Roel E. Lucas Partner CPA Certificate No. 98200 SEC Accreditation No. 1079-AR-3 (Group A), October 17, 2019, valid until October 16, 2022 Tax Identification No. 191-180-015 BIR Accreditation No. 08-001998-95-2019, November 7, 2019, valid until November 6, 2022 PTR No. 8121298, January 6, 2020, Makati City

June 8, 2020

#### VITARICH CORPORATION AND SUBSIDIARIES (A Subsidiary of Kormasine, Inc.) SCHEDULE OF FINANCIAL SOUNDNESS INDICATORS AS AT DECEMBER 31, 2019

RATIO FORMULA 2019 2018 **Current Ratio** Current assets 2,270,339,888 2,732,988,222 Divided by current liabilities 2,072,069,383 2,399,106,509 Current ratio 1.10 1.14 Debt-to-equity Ratio Total liabilities 2,540,773,664 2,828,653,543 Divided by total equity 1,662,471,814 1,514,428,189 Debt-to-equity ratio 1.53 1.87 Asset-to-equity Ratio Total assets 4,203,245,478 4,343,081,732 Divided by total equity 1,662,471,814 1,514,428,189 Asset-to-equity ratio 2.53 2.87 Solvency Ratio Net income before depreciation and amortization 289,760,359 138,511,164 Divided by total liabilities 2,540,773,664 2,828,653,543 Solvency ratio 0.11 0.05 Interest rate coverage Ratio Pretax income before interest 224,596,171 113,563,616 Divided by interest expense 81,909,050 43,038,475 Interest rate coverage ratio 2.74 2.64 **Profitability Ratio** Net income 128,823,029 65,155,171 Divided by total equity 1,662,471,814 1,514,428,189 Profitability ratio 0.08 0.04

Below is a schedule showing financial soundness indicators for the period ended:



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#### INDEPENDENT AUDITOR'S REPORT ON SUPPLEMENTARY SCHEDULES

The Stockholders and the Board of Directors Vitarich Corporation and Subsidiaries (A Subsidiary of Kormasinc, Inc.) Marilao–San Jose Road, Sta. Rosa I Marilao, Bulacan

We have audited in accordance with Philippine Standards on Auditing, the financial statements of Vitarich Corporation (a subsidiary of Kormasinc, Inc.) and Subsidiaries (the Company) as at December 31, 2019 and for each of the two years in the period ended December 31, 2019 and 2018 included in this Form 17-A and have issued our report thereon dated June 8, 2020. Our audits were made for the purpose of forming an opinion on the consolidated financial statements taken as a whole. The accompanying schedules as at December 31, 2019 are the responsibility of the Company's management. These supplementary schedules include the following:

- Reconciliation of Retained Earnings Available for Dividend Declaration
- Map showing the relationships between and among the company and its ultimate parent company, middle
  parent, subsidiaries or co-subsidiaries, associates, wherever located or registered
- Supplementary schedules required by Annex 68-J:
  - Amounts receivable from directors, officers, employees, related parties, and principal stockholder (other than related parties)
  - Amounts of receivable from related parties which are eliminated during the consolidation of financial statements
  - Intangible Assets Other Assets
  - Long-term debt
  - Indebtedness to related parties
  - Capital stock

These schedules are presented for purposes of complying with the Revised Securities Regulation Code Rule 68, and are not part of the consolidated financial statements. These schedules have been subjected to the auditing procedures applied in the audit of the consolidated financial statements and, in our opinion, fairly state, in all material respects, the financial information required to be set forth therein in relation to the consolidated financial statements taken as a whole.

SYCIP GORRES VELAYO & CO.

Red E. Luca

Roel E. Lucas Partner CPA Certificate No. 98200 SEC Accreditation No. 1079-AR-3 (Group A), October 17, 2019, valid until October 16, 2022 Tax Identification No. 191-180-015 BIR Accreditation No. 08-001998-95-2019, November 7, 2019, valid until November 6, 2022 PTR No. 8121298, January 6, 2020, Makati City

June 8, 2020

## VITARICH CORPORATION AND SUBSIDIARIES

(A Subsidiary of Kormasinc, Inc.)

#### SUPPLEMENTARY SCHEDULE OF RETAINED EARNINGS AVAILABLE FOR DIVIDEND DECLARATION DECEMBER 31, 2019

Potning I and the second secon	Amount
Retained earnings as at beginning of year	₽39,162,470
Cumulative gain on fair value changes of investment properties	(212,048,259)
Deficit as adjusted to available for dividend declaration	(;- :-;=->)
at beginning of year	(172,885,789)
Net income closed to retained earnings	
Deficit as adjusted to available for dividend declaration at end of the year (P4	128,823,029
= and adjusted to available for dividend declaration at end of the year (P4	14,062,760)

#### VITARICH CORPORATION AND SUBSIDIARIES (A Subsidiary of Kormasine, Inc.) SEC SUPPLEMENTARY SCHEDULES AS REQUIRED BY PAR. 6 PART II OF SRC RULE 68 AS AMENDED Unaudited

December 31, 2019

#### **Table of Contents**

<u>Schedule</u>	Description	Page
A	Financial Assets	N/A
В	Amounts Receivable from Directors, Officers, Employees, Related Parties, and Principal Stockholders (Other than Related Parties)	1
С	Amounts Receivable from Related Parties which are Eliminated during the Consolidation of Financial Statements	2
D	Intangible Assets - Other Assets	3
E	Long-Term Debt	4
F	Indebtedness to Related Parties	5
G	Guarantees of Securities of Other Issuers	N/A
Н	Capital Stock	6

SCHEDULE B - AMOUNTS RECEIVABLE FROM DIRECTORS, OFFICERS, EMPLOYEES, RELATED PARTIES and PRINCIPAL STOCKHOLDERS (OTHER THAN RELATED PARTIES) VITARICH CORPORATION AND SUBSIDIARIES December 31, 2019

(In Thousands)

P356 245 207 179 429 172 10,688 ₽12,276 December 31, Balance as at 2019 Noncurrent d d Ending Balance 245 207 179 429 172 P356 10,688 P12.276 Current Written Off d d Deductions ₽500 21,552 64 10 36 31 10 ₽22,203 Collected 215 460 P22,330 21,256 182 d Additions 309 **P856** 10,984 Balance at beginning of P12,149 Year Rey D. Ortega, Senior Vice-President and General Manager Name and Designation of Debtor Advances to Officers and Employees: Peter Andrew Dompor, Sales Manager Adriano Barrameda, Sales Manager Mailyn Acero, Sales Manager Oliver Lupiba, Sales Manager Olivia Pungtilan, Manager Others\*

\*Represent advances to officers and employees with balances less than P100,000.

Note: All of the above receivables are current.

VITARICH CORPORATION AND SUBSIDIARIES HEDULE C - AMOUNTS RECEIVABLE FROM RELATED PARTIES WHICH ARE ELIMINATED DURING THE CONSOLIDATION	OF FINANCIAL STATEMENTS	December 31, 2019	(In Thousands)
--	-------------------------	-------------------	----------------

-			and the second second	Deductions		Ending	Ending Balance	
Related Party	Balance at beginning of year	Additions	Collections	Write Off	Amounts written off	Current	Noncurrent	Balance as at December 31, 2019
Amounts Due from Related Parties Gromax, Inc.	<b>P</b> 46,511	P287	P5,200	ď	đ	<b>P</b> 41,598	d	<b>P</b> 41.598

VITARICH CORPORATION AND SUBSIDIARIES SCHEDULE D - INTANGIBLE ASSETS – OTHER ASSETS December 31, 2019 (In Thousands)

.

Computer software

-

P9,808 P1,410 P3,678 P- P- P7,540

# VITARICH CORPORATION AND SUBSIDIARIES SCHEDULE E – LONG TERM DEBT December 31, 2019 (In Thousands)

Final
Interest Payment
Number of Periodic Installments
Interest Rate
Noncurrent Portion
Current Portion
Outstanding Balance
Agent/Lender
Title of the Issuer

x		1000	9707		2026	1
Final Maturity		00 0	Uctober 50, 2026		November 30, 2026	
Interest Payment		Manhler	MINIMUM	11.41	MONINY	
Periodic Installments	CATAVILLENGT	28 martarly navinante	entrough buy having	78 minutarly more and	40 quantity payments	
Rate		7880%	NJ DOC'S	70218	0/ 61/0	
Portion	The second se	P74.101		74.102		P148,203
		P12,774		12.773		P25,547
	DOV DOS	F80,8/3	and the second	86,875		P173,750
	Chinabank Savinge	CHINAGON CANADA	Chine had a contraction	CIIIIaoany Savings		
Issuer	Fived	novi i	Timed .	Lixed		

...

SCHEDULE F - RECEIVABLE FROM (PAYABLE TO) RELATED PARTIES VITARICH CORPORATION AND SUBSIDIARIES December 31, 2019 (In Thousands)

	-			Deductions		Ending Balance	Balance	
Related Parties	Balance at beginning of year	Additions	Collections (Payments)	Discounting	Write Off	Current	Noncurrent	Balance as at December 31, 2019
Trade and other receivables Entities under common control	P25,736	₽843,139	(P640,265)	ď	d.	d	d	019 8004
Trade and other payables Entities under common control	P3,843	P1,591,870	(P1,501.864)	d	4	a	. 4	010,020 A
Stockholders	P85,726	4	(P85.726)	4				(10°,001

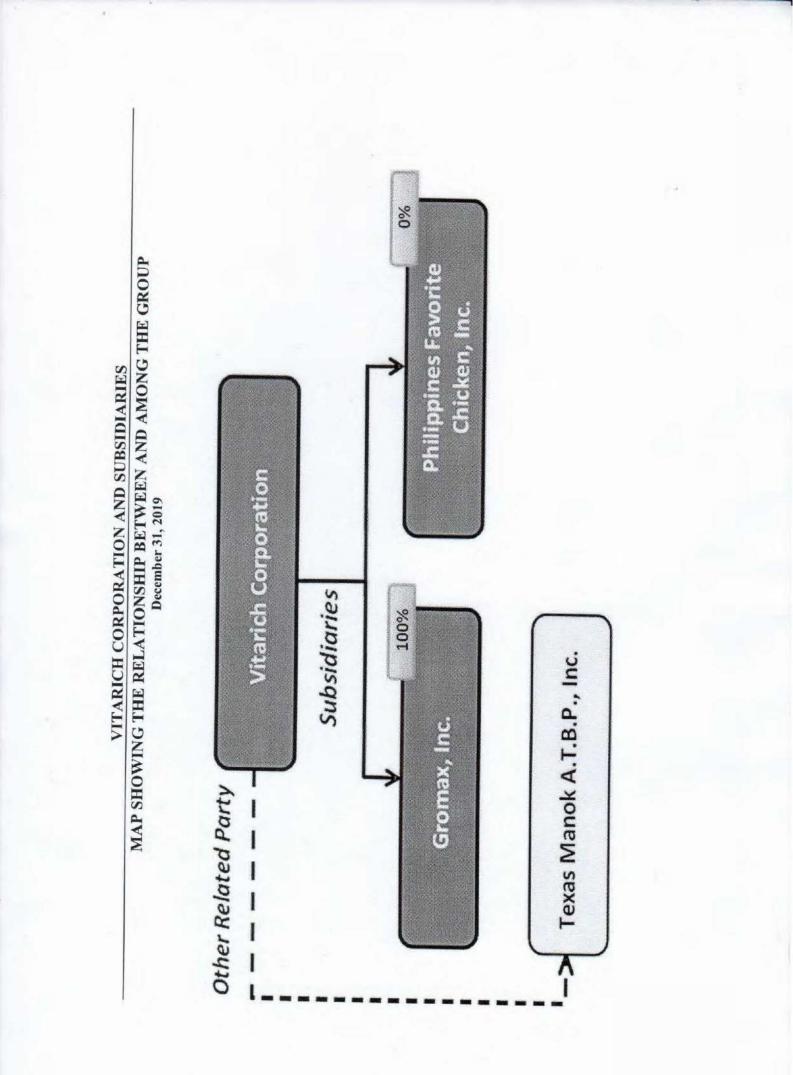
VITARICH CORPORATION AND SUBSIDIARIES SCHEDULE H - CAPITAL STOCKHOLDER December 31, 2019

. .

800,696 Public Number of shares held by 74,838 Directors, officers and employees 2,178,800 **Related parties** reserved for options, warrants, conversion & other rights 1 Number of shares 3,054,334 Number of shares issued and outstanding as shown under the statement of financial position caption 3,500,000 Number of shares authorized Common stock - P0.38 par value per share Authorized - 3,500,000,000 shares Title of Issue

-

(In Thousands)



# 2019 SUSTAINABILITY REPORT

# 2019 SUSTAINABILITY REPORT VITARICH CORPORATION

# SEC Reporting Template

## Contextual Information

<b>Company Details</b>	
Name of	Vitarich Corporation ("Vitarich")
Organization	
Location of	Principal Place of Business: Marilao- San Jose Road, Sta. Rosa I, Marilao, Bulacan
Headquarters	
Location of	Aside from Marilao, Bulacan, Vitarich also operates in the following areas:
Operations	
	a. Iloilo: Brgy. Mali-ao, Pavia, Iloilo
	b. Bacolod: Door M-4, Palanca Avenue, Reclamation Area, Bredco 1, Bacolod
	City
	c. Cebu: A.C.Cotez Avenue, Ibabao, Mandaue City, Cebu
	d. Cagayan de Oro: General Milling Corporation, Tablon, Cagayan De Oro City
	e. Davao: KM.14 Panacan, Davao City
Report Boundary:	This report involves only the business operations of Vitarich, including the
Legal entities	operations in the feedmill plants that it operates, which are located in Iloilo and
(e.g. subsidiaries)	Davao. It excludes, however, the dressing plants as these are not operated by
included in this	Vitarich.
report*	

Brand Purpose: FORGING LIVELIHOOD, NOURISHING LIVES.						
VITABICH will continue being the picnese, agritusiness partner, and innovator in the feeds industry and will be the backbone of every Filipino farmer's success by providing the best solutions through its products and services.						
To Continuously	New News		BUNNESS ACTIVITIES	Q	neus	CUTIONES
adopt new business development programs and technological advancement that will enhance assilty of products and services.	Financial Capital consists of money, tash generated from of stockholoers for their sides or from trading of shares in t	paiments scriptions the PSE, it to from its to from	hi anufactorină anti distribucion of various animal feeda	Viter chines seve poulity feeds wh inflerent cloes of		To years of feeps menufacturing and distribution
<ul> <li>To empower encloyees and customers by imparting</li> </ul>	Manufactured Capital Include supplies feedmill/drassing of equipment office building, v office equipment, phones en	lant and mi sinician	Rouitry, integration.	chicken and value	produced dressed a added chicken he brand "Cock"s"	Continued oprifribution to the government through the bases that the Corporation page
<ul> <li>Individual and individual and agribusiness</li> <li>To Provide comprehensive solutions through</li> </ul>	Interlactual Cepital Industra 1 Formulations dreamed offician Termulations bearing to the plans goodwill and reputato Ecoporation, tago product is brand names such as "Cock a	m : pes and : on di sha mes, and	Production and distribution of drauged Okcien	It is also a books supplier of drass rottisenes, rests and other small 5 enterprises	ed chicken to Literia, distributors	Long term business partnerships with its growers brokkers, and hog reserves well as with the farmers from whom the Contembion buye its may materials.
products and services in risking the standard of the Philippine Aprilusiness industry • To build partnershies with our suppliers and Customers to achieve long term profitability and sustainability and increase shareholders' value	Human Capital includes hard and efficient employees, con management herm, directors officers,	suitorits i sand i	Production and distribution of animal health products	by its glowers, by raisers in their to products are live	erations. These was available to the evalue not vitarish's	Business partnerships with its toilers.
	Social Cepital includes the Corporation's business pertin Sustament, and suppliers	-				Providing amployment in the sness where it operates
	Natural Capital includes Viter materials for to feads, day of and hetching sign for its you operations as well as water, a where to offices and plants a	lo chicle Rry and land				
UES LEADER	SHIP WITH INTEGRITY	1	EXCELLENC	E I	0	ARE FOR OTHERS
oort.		model,	, kindly se	e Annex	<b>"A"</b> of th	is Sustainability
uary to Dec	ember 2019					
• •		•		•		ary, Compliance
•	•	•	•		, , , ,	ary Christine Dabu-Pepito, Assistant Corporate Secret Corporate Information Officer, and Legal Counsel

\*If you are a holding company, you could have an option whether to report on the holding company only or include the subsidiaries. However, please consider the principle of materiality when defining your report boundary.

#### **Materiality Process**

# Explain how you applied the materiality principle (or the materiality process) in identifying your material topics.<sup>1</sup>

Since this is the first Sustainability Report of Vitarich, the Sustainability Report team collated all existing data and information needed. Based on these existing data, the team analyzed the material topics for the report using the Materiality Matrix. Per assessment, the following are the topics material to Vitarich:

- (a) Direct Economic Value Generated and Distributed
- (b) Climate-Related Risks and Opportunities
- (c) Proportion on Spending on Local Suppliers
- (d) Training on Anti-Corruption Policies and Procedures
- (e) Incidents of Corruption
- (f) Materials Used by the Organization
- (g) Air Emissions

<sup>&</sup>lt;sup>1</sup> See <u>GRI 102-46</u> (2016) for more guidance.

- (h) Air Pollutants
- (i) Solid Wastes
- (j) Hazardous Wastes
- (k) Effluents
- (I) Environmental Compliance
- (m) Employee Data
- (n) Employee Benefits
- (o) Employee Training and Development
- (p) Labor Management Relations
- (q) Diversity and Equal Opportunity
- (r) Occupational Health and Safety
- (s) Labor Laws and Human Rights
- (t) Supply Chain Management
- (u) Significant Impacts on Local Communities
- (v) Customer Satisfaction
- (w) Health and Safety
- (x) Marketing and Labelling
- (y) Customer Privacy

However, while the same were assessed to be material, there are still no available data on some topics.

The topics that were not relevant were left in blank/unanswered.

## ECONOMIC

#### Economic Performance

Direct Economic Value Generated and Distributed

Disclos	ure	Amount	Units
Direct e	economic value generated (revenue)	8,918,466,510.00	PhP
Direct e	economic value distributed:		
a.	Operating costs	588,305,146.00	PhP
b.	Employee wages and benefits	267,795,206.00	PhP
с.	Payments to suppliers, other operating costs	7,528,487,783.00	Php
d.	Dividends given to stockholders and interest payments	Interests -	PhP
	to loan providers	74,965,307.00	
		Dividends - none	
e.	Taxes given to government	44,150,032.00	PhP
		(inclusive of licenses,	
		income and other	
		taxes paid)	
f.	Investments to community (e.g. donations, CSR)	51,500.00	PhP

What is the impact and where does it occur? What is the organization's involvement in the impact?	affected?	Management Approach

generated a total revenue of Php8,918,466,510.00 as a result of its business operations and strategies. With this amount, it was	affected the following stakeholders: (a) government; (b) employees; (c) suppliers; (d) customers; (e) other business partners; and (f) loan providers.	Partnership (LPP) program, which has been proven to be a financially and socially efficient strategy. Thus, the company commits to continuously strengthen, update and innovate its LPP program.
What are the Risk/s Identified?	M/high stakeholders are	
	Which stakeholders are affected?	Management Approach
The following are the risks identified relative to this topic:	affected? These risks are seen to affect the either the government, the company's suppliers, loan providers, employees, directors, or customers.	Vitarich continuously evaluates and improves its operational efficiencies (including customer service and cost reduction measures) as well as its bio- security measures and policies. It also continuously researches and develops alternative raw materials, as well as source raw materials within the locations where it operates. The company commits to continue to improve its allocation of resources to weather drastic price fluctuation of chicken. It also commits to continue to pay its obligations on time to avoid the imposition of charges and penalties. In addition, Vitarich strives to do its best to coordinate with government policy

government policies and	relationship.
regulations as well as possible labor	
unrest.	To address urbanization in areas where
6. Unnecessary payment of	its plants are located, Vitarich commits to
penalties to loan providers and the	plan for transition to cope with
government for late payment of	urbanization as well as to continuously
loans and/or taxes, as the case may	upgrade and modernize infrastructure,
be.	plants and equipment in order to
7. Delay in operations due to	minimize, if not, avoid, the relocation of
relocation caused by urbanization	dressing plants due to urbanization.
of areas where dressing plants	
and/or feedmills operate.	It will continue to pay the right and
8. Legal prosecution and/or legal	correct amount of taxes on time and
liabilities (i.e. penalties) due to	should the company be subject of an
Bureau of Internal Revenue ("BIR")	assessment, it will cooperate with BIR or
and/or Local Assessor's Office	the local assessor in the reconciliation of
assessment for deficiency taxes.	records and, if found to have deficiency
9. Lay-off of employees due to	taxes, to pay the deficiency taxes at once
liquidity issues of the company.	in order to avoid not only additional
	penalties and surcharges but also to avoid
	legal prosecution.
What are the Opportunity/ies	Management Approach
Identified?	
The following are the opportunities	In addition to the foregoing approach,
identified relative to this topic:	Vitarich commits to maximize its profits
	by using the same to improve the
1. Increase in revenue due to high	company's business operations in order
retention of customers because of	to be able to give or contribute more to
the company's resiliency over	its stakeholders. The company also
wide-spread sickness of animals,	commits to continuously pay its suppliers
pest infestation and over-	and loan providers on time to maintain
importation of chicken.	good relationship with them.
2. Use of modern and cutting-edge	
technology for the chicken industry	
due to the company's good	
financial standing.	
3. Improvement in operations and	
innovations due to the company's	
good economic performance.	
4. Increase in net revenue due to	
lowering of corporate income tax	
should the second instalment of	
the TRAIN law is passed.	
5. Expansion of business operations	
due to increase in net revenue.	
6. Continuous contribution to the	
government due to the taxes paid	
government due to the taxes paid by the company. 7. Increase in credit rating and in	

credit line from loan providers due	
to on-time payment of obligations.	
8. Continuous job creation in the	
areas where the company	
operates.	

#### Climate-related risks and opportunities<sup>2</sup>

Governance	Strategy	Risk Management	Metrics and Targets
Disclose the organization's governance around climate-related risks and opportunities	Disclose the actual and potential impacts <sup>3</sup> of climate-related risks and opportunities on the organization's businesses, strategy, and financial planning where such information is material	Disclose how the organization identifies, assesses, and manages climate-related risks	Disclose the metrics and targets used to assess and manage relevant climate- related risks and opportunities where such information is material
	Recommende	d Disclosures	
a) Describe the board's oversight of climate-related risks and opportunities	a) Describe the climate-related risks and opportunities the organization has identified over the short, medium and long term	a) Describe the organization's processes for identifying and assessing climate- related risks	a) Disclose the metrics used by the organization to assess climate- related risks and opportunities in line with its strategy and risk management process
The climate-related risks and opportunities are discussed during the regular and/or special meeting of the Board of Directors, as the need arises. Heads of concerned departments report and update the Board on the effects of climate-related risks and opportunities on Vitarich's business operations, if any, and the measures undertaken to prevent and/or minimize	On the short term horizon, Vitarich is exposed to the following climate- related issues: (a) lack or scarcity of local raw materials; (b) flooding; (c) power shortages; and (d) water shortages. On the medium to long term horizon, the following are the climate-related issues relevant to the company: (a) weather disturbances; (b)	While climate-related risks have not yet been included in Vitarich's existing risk management policy, the company, in practice, is already assessing climate- related risks and opportunities through the following means: (a) continuous research and development on emerging trends, alternative raw materials, and latest technology and	Since climate-related risks and opportunities have not yet been incorporated on Vitarich's risk management policy, there is no available data yet on the metrics used to assess these climate-related risks and opportunities.

<sup>&</sup>lt;sup>2</sup> Adopted from the Recommendations of the Task Force on Climate-Related Financial Disclosures. The TCFD Recommendations apply to non-financial companies and financial-sector organizations, including banks, insurance companies, asset managers and asset owners. <sup>3</sup> For this disclosure, impact refers to the impact of climate-related issues on the company.

	1		
adverse effects.	erratic climate	infrastructure; (b)	
	conditions; (c)	review and audit of	
	increasing	effects of recurring	
	temperatures during	risks such as flooding	
		-	
	summer; (d)	and weather	
	continuous rise of sea	disturbances; (c)	
	water level; (e) ban on	innovation on	
	use of plastics in the	strategies to address	
	packaging of products;	recurring risks and	
		-	
	(f) shift to the use of	evaluation of such	
	biodegradable plastic	strategies versus	
	packaging; (g)	former strategies; and	
	customer preference	(d) continuous review	
	on "green"	and innovation of	
	companies/companies	strategies.	
		כוו מנכצובי.	
	who have been		
	certified as eco-	Moving forward,	
	friendly; (h) scarcity of	Vitarich commits to	
	non-renewable	include climate-related	
	resources; and (h)	risks and opportunities	
	urbanization.		
		in its existing risk	
		management policy.	
	Based on these risks,		
	Vitarich sees the		
	following		
	opportunities, which		
	has not only short term		
	but also long term		
	impacts on the		
	company's business		
	operations: (a) use of		
	alternative raw		
	materials; (b) use of		
	renewable sources; (c)		
	reduced consumption		
	of water; (d) use of		
	biodegradable plastics		
	in packaging; (e) use of		
	organic materials in		
	packaging; (f)		
	reduction of wastes; (g)		
	use of climate proof		
	infrastructures; and (h)		
	use of eco-friendly,		
	state-of-the-art		
	equipment.		
L	1	I	

b) Describe management's role in assessing and managing climate-related risks and opportunities	b) Describe the impact of climate- related risks and opportunities on the organization's businesses, strategy and financial planning.	b) Describe the organization's processes for managing climate- related risks	b) Describe the targets used by the organization to manage climate- related risks and opportunities and performance against targets
The management meets at least twice a month to discuss the results of the previous month's operations, the factors for achieving said results/non- attainment of targets, the financial and climate-related risks and opportunities as well as the possible spread of animal diseases/viruses. Any climate-related issue that affects or may potentially affect the company's business operations are likewise discussed to the Board of Directors, together with measures undertaken or to be undertaken to address the climate-related issues.	Lack or scarcity of raw materials, power and water shortages may either hamper business operations or increase costs to produce Vitarich's products. Continuous rise of sea water level, and weather disturbances may devastate infrastructure. Erratic climate conditions, flooding, and increasing temperatures during summer, on the other hand, may destroy or contaminate Vitarich's products or even limit product movement. These may also reduce demand for products. The ban on use of plastics in the packaging of products or at least the shift to the use of biodegradable plastic packaging, as well as customer preference on "green" companies/companies who have been certified as eco- friendly, and scarcity of non-renewable sources may have the following impacts: (a) increase cost to produce; (b) decrease in the	Vitarich manages its climate-related risks and opportunities in the same manner as how it assesses these risks and opportunities. These means are already provided for in disclosure (a) above.	Since climate-related risks and opportunities have not yet been incorporated on Vitarich's risk management policy, there is no available data yet on the targets used to assess these climate-related risks and opportunities other than meeting the targeted revenues for the months that weather disturbances, flooding and increase in temperature are experienced.

demand for goods; (c) reduced revenue; (d) increase in interest rates on future and even existing loans, if any; (e) increase expenditures on research and development; and (f) increase in capital expenditures in technology development. Urbanization may result in increase in capital expenditures for relocation. On the other hand, all of the above-identified opportunities have the following potential financial impacts on Vitarich: (a) increased efficiencies thereby reducing costs; (b) increase in demand; (c) increase in revenue; (d) decrease in costs to produce; (e) increase in production capacity; (f) increased employee retention; (g) increased customer retention; (h) decrease in capital expenditures; and (i) increased goodwill of the company.		
c) Describe the resilience of the organization's strategy, taking into consideration different climate-related scenarios including a 2°C or lower scenario	c) Describe how processes for identifying, assessing, and managing climate- related risks are integrated into the organization's overall risk management	

#### Procurement Practices

#### Proportion of spending on local suppliers

Disclosure	Quantity	Units
Percentage of procurement budget used for significant locations	78.73	%
of operations that is spent on local suppliers		

What is the impact and where does it occur? What is the organization's involvement in the impact?	affected?	Management Approach
practices generate a positive value for local suppliers as 78.73% of the procurement budget was spent on	suppliers, farmers, traders, customers, community and the	Vitarich's Procurement Department uses the Buying Plan method based on the Material Requirement Plan ("MRP") provided by the Production Planning and Inventory Control ("PPIC") to plan buying

		strategies and timing.
However, while Vitarich is		
committed to support local		Aside from this, Vitarich has an existing
farmers, it cannot help but import		procurement policy which is reviewed
some of its raw materials due to		periodically.
significant price differences		, ,
between local and imported		
materials, or because of weather		
disturbances, extreme weather		
conditions or lack/scarcity of		
materials.		
In addition, these practices and		
policies also have an impact on the		
supply and cost of acquisition of		
raw materials that translate to the		
cost of feeds and/or poultry		
products. Raw materials, security		
of supply, and cost are the main		
concerns of the overall operation		
of the company both for internal		
and commercial sales.		
What are the Risk/s Identified?	Which stakeholders are	Management Approach
	affected?	

disturbances, The Buying Plan mentioned above, (a) Weather The risks identified are: lack/scarcity of supply broughtclimate changes, increaseMaterials and Supplies Report and about weather disturbances or in prices of materials and Material Canvass Evaluation Form, are over-government policies mayused to capture price offers of different climate changes; (b) financial suppliers, including prices for term and importation; (c) government banaffect the on importation; (d) high/increase incondition of the suppliersCOD payments, and analysis of savings the cost of raw materials toas the company would between local sourcing and importation. produce finished feeds; (e) source the materials changing or cancelling orders due elsewhere. Over-In case of lack/scarcity of supply, Vitarich

to production limitations, importation will also augments its requirements through government policies, reduced affect suppliers' financial importation.

demand for the materials; and (f)condition as the prices

What are the Opportunity/ies Identified?	Which stakeholders are affected?	Management Approach
	products due to the increase in the prices of	reviewed from time to time. Necessary amendments on the policy are also done in order to improve the company's procurement policies and processes.
	potentially increase the	Further, as stated above, Vitarich's existing procurement policy is being
	also be affected most of	
the materials.		Vitarich engages a third party to do importation activities for the company.
exposure risk on importation due to direct importation of some or	U U	To reduce exposure risk on importation,

Vitarich can help spur the	Stakeholders include local	Vitarich is actively looking for local
development of local corn industry.	suppliers, farmers and	suppliers of raw materials and as a matter
It can be a ready taker of produce	traders.	of policy, patronizes these local suppliers.
that would stabilize the risk and		
increase viability of planting corn.	For importation, foreign	Importation comes only as a secondary
	suppliers, customers, and	option or done only to augment the
For the materials that Vitarich	employees under the	company's requirements.
import, vessel loading of the	procurement, finance,	
materials instead of placing them in	warehouse and logistics	The management plans to study the costs
the containers.	departments are affected	and benefits of vessel loading of one of
	because if these raw	the major raw materials versus the
	materials will be loaded in	existing practice/s as well as the
	a vessel, it is seen to make	measures that may be undertaken to
	the importation and	reduce importation risk and exposure of
	procurement process	Vitarich.
	faster and more efficient,	
	thereby may affect the	
	price of the product.	

#### Anti-corruption

#### Training on Anti-corruption Policies and Procedures

Disclosure	Quantity	Units
Percentage of employees to whom the organization's anti-	100	%
corruption policies and procedures have been communicated to		
Percentage of business partners to whom the organization's	0	%
anti-corruption policies and procedures have been		
communicated to		
Percentage of directors and management that have received	0	%
anti-corruption training		
Percentage of employees that have received anti-corruption	0	%
training		

What is the impact and where does it occur? What is the organization's involvement in the impact?	affected?	Management Approach

Training on anti-corruption policiesSince anti-Vitarich Vitarich's commits to establish а and procedures contribute to corruption policy at comprehensive anti-corruption policy and to procedure and communicate the same to having arms-length transactionspresent is limited with the suppliers. It also promotes prohibition on conflict of the employees, directors, officers, competition among the suppliers interest, the stakeholders business partners, suppliers, and the to help them improve their ownaffected so far are thepublic within the year 2020. Finally, it businesses, which would alsoemployees, suppliers and commits to conduct a series of antitranslate to more income and more customers. corruption trainings within 3 years tax payments from the suppliers starting from 2020 to 2022. and the company as well. Further,

•	Which stakeholders are affected?	Management Approach
material topic.		
here is no available data yet on he extent of the impact of this		
corruption policy yet. As such,		
comprehensive and separate anti-		
and Regulations. There is no		
as indicated in the Company Rules		
penalties for conflicts of interests		
imited to the prohibitions and		
anti-corruption policy at present is		
egal, moral and ethical manner, its		
conducts its business in an honest,		
of the company's core values and it		
opic for Vitarich as integrity is one		
However, while this is a material		
and Boommin		
and goodwill.		
pusiness operations, supply chain,		
has an impact on the company's		
aws and company policies. It also		
ousinesses in a legal, moral, and ethical manner. It also upholds		
company to conduct their		
and a second		

Since the only anti-corruption These identified risks will in addition to those mentioned above, policy in place is conflict of interest affect Vitarich's Vitarich commits to strengthen its control and there had been no regular employees, customers, procedures to ensure that business trainings regarding this policy, the suppliers, business operations are conducted and profits are following are the risks identified partners, directors, earned in a legal, moral, and ethical relative to this topic: officers, and even manner.

- 1. Employees, particularly those involved in procurement, sales, Erring employees, and collection may not be able officers, and directors to draw the line between a may not only lose their mere accommodation given to jobs in the company but a customer or a supplier or may also face criminal those given to Vitarich and an prosecution. If found act amounting to a conflict of guilty, they may even interest. suffer the penalty of 2. Failure to draw the line imprisonment. between mere а
- accommodation given to Should confidence in the Vitarich or those given to company decline as a suppliers and customers and an result of corrupt acts and act that is corrupt, dishonest, practices, shareholders' or unethical.

·····// ···// ···	affected?	
What are the Opportunity/ies	Which stakeholders are	Management Approach
conditions are not arms-length.		
or those where the terms and		
10. Abusive transactions/contracts		
market value.		
9. Decline in the company's		
tainted.		
8. Company's reputation may be		
7. Demoralization of employees.		
decrease in revenue.		
<ol><li>Lost income opportunities or</li></ol>		
or employees.		
company, its directors, officers,		
5. Possible legal suits against the		
the organization.		
corruptions within and outside		
and penalties involving		
<ol> <li>Lack of basis for issuing fines</li> </ol>	low.	
external business partners.	company becomes t	00
customers, suppliers and any	market value of t	he
<ol> <li>Decline of confidence of</li> </ol>	affected, especially if t	he

If anti-corruption policies and Shareholders would have Vitarich reiterates the management procedures are communicated topeace of mind about their approach disclosures made above and, in the stakeholders and trainings have investments the addition, it plans to study the possibility in been given to them, Vitarich'scompany. of partnerships with the government and business operations will be more its agencies and to analyze the extent of profitable as it need not spend for Business partners are the contributions it will make and fines and penalties on account of assured of a continuing benefits it may derive from such corrupt practices and acts. The business relations with partnerships. company also need not spend for Vitarich. legal actions against employees, officers, directors, and businessSuppliers are given the partners who are proven to commit opportunity to compete corrupt practices and act. for every requirement. Employees will be more motivated Employees more are to work and they will be more secured in their efficient. There will be a veryemployment and they are minimal employee turnover ratemore motivated to work. because fewer employees will resign and no employee will beCareer growth is a high dismissed due to corrupt practices possibility for the and act. employees. Thev also need not worry about Once anti-corruption policy is legal suits against them implemented for corrupt practices that promoted and strictly, it will provide positive amount to criminal acts business under our laws. image to external

partners, potential investors	
potential employees and others.	The government will earn
	the correct and right
A corrupt-free business operations	amount of taxes from
will also pave the way for tie-ups	Vitarich.
and partnerships with the	
government, its agencies and	The government's
adjunct departments.	partnership with Vitarich
	will also help the
Long term partnerships with	government enrich the
existing business partners is also	lives of more people.
seen. In addition to this, Vitarich	
may be able to gain new	,
customers.	
In terms of financing, there is a	
high possibility of getting low	,
interest rates as Vitarich's exposure	
to closure and legal suits are	
avoided or at least maintained at a	
very minimal level.	

#### Incidents of Corruption

Disclosure	Quantity	Units
Number of incidents in which directors were removed or	None	#
disciplined for corruption		
Number of incidents in which employees were dismissed or	3	#
disciplined for corruption		
Number of incidents when contracts with business partners	None	#
were terminated due to incidents of corruption		

What is the impact and where	Which stakeholders are	Management Approach
does it occur? What is the	affected?	
organization's involvement in the		
impact?		

In 2019, a number of corruption Erring employees were In addition to the management approach incidents involving food sales affected and weregiven under the heading of Antidepartment and supply chain group eventually terminated Corruption Policies and Procedures, were reported. There were bribery and/or did notVitarich has an existing policy and process incidents to give preference to intentionally report to the regarding kinds these of distributors when there werecompany for work infractions/dishonesty. lt has an These (considered as AWOL). shortage products. established procedure for investigating of incidents resulted in certain such matters, and what kind of amount of cash and companyCustomers involved in thepenalty/ies to be imposed on erring assets being utilized for personal transactions were also employees. advantage of these employees and affected. also officer. They were dismissed. Vitarich's management had providing established the guidelines for food sales Suppliers

services to Vitarich wereoperations as agreed with all the

		departments involved (dressing plant group, food sales group, accounting, credit and collection and audit group). The company has also strengthened its controls over the supply chain group transactions especially on capital expenditures.
What are the Risk/s Identified?	Which stakeholders are affected?	Management Approach
the following: (a) use of company assets and properties for personal advantage; (b) lost sales and	may be affected by the identified risks are the employees, customers, suppliers, stockholders, directors and officers.	In addition to those mentioned above, Vitarich shall strengthen internal controls over food sales operation and supply chain group. It also commits to strengthen its internal audit and to conduct more regular audits for each department nationwide.
What are the Opportunity/ies Identified?	Which stakeholders are affected?	Management Approach
company will make the following	affects the customers,	In addition to those already mentioned above, Vitarich shall consistently monitor

A corrupt-free workplace and corrupt-free workplace	celn addition to those already mentioned
company will make the following affects the customer	s, above, Vitarich shall consistently monitor
possible: (a) improvement of the suppliers, employee	s, the efficiency and effectiveness of all
process of not only the food sales stockholders, and oth	erdepartments covering it through the
operations and supply chain group investors.	internal audit department in
but also all processes within the	collaboration with the legal group and
company; (b) employee turn-over	Business Process Monitoring Unit
is maintained at a minimal level; (c)	("BPMU").
reduction in costs because the	
company is not exposed to risk of	
being penalized; (d) increase in	
revenue due to reduction in costs;	
(e) increase in confidence of	
investors; and (f) high	
reputation/goodwill of the	
company.	

## ENVIRONMENT

#### Resource Management

#### Energy consumption within the organization:

Disclosure	Quantity	Units
Energy consumption (renewable sources)		GJ
Energy consumption (SFO)		GJ
Energy consumption (gasoline)		GJ
Energy consumption (LPG)		GJ
Energy consumption (diesel)		GJ
Energy consumption (electricity)		kWh

#### Reduction of energy consumption

Disclosure	Quantity	Units
Energy reduction (gasoline)		GJ
Energy reduction (LPG)		GJ
Energy reduction (diesel)		GJ
Energy reduction (electricity)		kWh
Energy reduction (gasoline)		GJ

What is the impact and where	Which stakeholders are	Management Approach
does it occur? What is the	affected?	
organization's involvement in the		
impact?		
· · · · · · · · · · · · · · · · · · ·	Which stakeholders are affected?	Management Approach
What are the Opportunity/ies	Which stakeholders are	Management Approach
Identified?	affected?	

#### Water consumption within the organization

Disclosure	Quantity	Units
Water withdrawal		Cubic
		meters
Water consumption		Cubic
		meters
Water recycled and reused		Cubic
		meters

What is the impact and where	Which stakeholders are	Management Approach
does it occur? What is the	affected?	
organization's involvement in the		
impact?		
What are the Risk/s Identified?	Which stakeholders are	Management Approach
	affected?	
What are the Opportunity/ies	Which stakeholders are	Management Approach

Identified?	affected?	

Materials used by the organization

Disclosure	Quantity	Units
Materials used by weight or volume		
Renewable	Luzon – 3,700,000	Kilo
	Visayas – 1,950,000	
	Mindanao –	
	4,200,000	
	Total: 9,850,000	
Non-renewable	Luzon - 2,800,000	Kilo
	Visayas - 1,800,000	
	Mindanao –	
	4,250,000	
	Total: 8,850,000	
Percentage of recycled input materials used to manufacture the	0	%
organization's primary products and services		

What is the impact and where Which stakeholders are does it occur? What is the affected?	e Management Approach
organization's involvement in the	
impact?	

As a feed and poultry company, One of the stakeholders Being aware of the environmental Vitarich relies heavily on raw, affected are the problems of the world, Vitarich commits processed communities in which to conduct a study to shift to the use of manufactured and materials in order to manufacture, Vitarich businessmore renewable and/or recyclable has market and sell its products. operations as they bearmaterials in the manufacturing and the company's selling of its products in order to As can be seen, however, while itcontributions to pollution minimize, if not totally avoid, the use of uses more renewable materials and wastes. The suppliers non-renewable materials. than renewable materials, it does of non-renewable not use recycled materials in itsmaterials are affected as In order to minimize wastes, it plans to the they may, over a period of look into the possibility of trading the production. Moreover, difference between the use oftime, suffer shortage or excess non-renewable materials. renewable and non-renewablescarcity of materials to be materials is only 1,000,000 kilos, supplied to the company. thus, still contributing to wasteThe customers are also generation and pollution. affected because the prices of the products of the company depend also on the costs of production. What are the Risk/s Identified? Which stakeholders are affected? The company's continuous demand The suppliers of non-

for non-renewable materials may renewable resources will

result in the shortage or scarcity	ofbe affected by the	2
any of these materials. The scarcity shortage or scarcity of the		
or shortage of these materials will non-renewable materials.		
hamper or delay the company'sThe customers will also		
operations. affected because the		2
prices of the products also		
t also increases the company's depend on the prices and		
contribution to pollution and availability of the		
generation of waste.	materials. The	
5	communities where the	
	company operate will be	
	affected by the increase in	
	the contribution to	
	pollution and waste.	
	polition and waste.	
What are the Opportunity lies	Which stakeholders are	-
What are the Opportunity/ies	affected?	
Identified?	affected?	4
The use of renewable materials w	illThe communities where	ے ا
	infine communices where	
	'sVitarich has operations	
decrease the company	'sVitarich has operations	s
decrease the company contributions to pollution ar	dwill be affected because	s e
decrease the company contributions to pollution ar waste. It also conserves no	ndwill be affected because n-the decrease in pollution	s e
decrease the company contributions to pollution ar waste. It also conserves no renewable materials so that the	dwill be affected because n-the decrease in pollution seand waste would mean a	s e a
decrease the company contributions to pollution ar waste. It also conserves no	dwill be affected because n-the decrease in pollution seand waste would mean a healthier environment for	s e n a r
decrease the company contributions to pollution ar waste. It also conserves no renewable materials so that the may be used for a longer time.	dwill be affected because n-the decrease in pollution seand waste would mean a healthier environment for them. The suppliers of	s e n a r f
decrease the company contributions to pollution ar waste. It also conserves no renewable materials so that the may be used for a longer time. In addition, renewable materia	dwill be affected because n-the decrease in pollution seand waste would mean a healthier environment for them. The suppliers of Isnon-renewable materials	s e n a r f s
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decrease the company contributions to pollution ar waste. It also conserves no renewable materials so that the may be used for a longer time. In addition, renewable materia may be more cost efficient tha	dwill be affected because n-the decrease in pollution and waste would mean a healthier environment for them. The suppliers of Isnon-renewable materials in will be affected in the sense that Vitarich's orders will decrease. On the other hand, suppliers of renewable sources will benefit from the shift to	s e n a r f f s e s s n s l
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decrease the company contributions to pollution ar waste. It also conserves no renewable materials so that the may be used for a longer time. In addition, renewable materia may be more cost efficient tha	dwill be affected because n-the decrease in pollution and waste would mean a healthier environment for them. The suppliers of Isnon-renewable materials in will be affected in the sense that Vitarich's orders will decrease. On the other hand, suppliers of renewable sources will benefit from the shift to the use of renewable sources, albeit gradually. Customers will be	s e n a r f f s s e s n s s l l o e e
decrease the company contributions to pollution ar waste. It also conserves no renewable materials so that the may be used for a longer time. In addition, renewable materia may be more cost efficient tha	dwill be affected because n-the decrease in pollution and waste would mean a healthier environment for them. The suppliers of Isnon-renewable materials in will be affected in the sense that Vitarich's orders will decrease. On the other hand, suppliers of renewable sources will benefit from the shift to the use of renewable sources, albeit gradually. Customers will be affected as the use of	s e n a r f s s s n s s l b b e e e f
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decrease the company contributions to pollution ar waste. It also conserves no renewable materials so that the may be used for a longer time. In addition, renewable materia may be more cost efficient tha	d will be affected because in the decrease in pollution is and waste would mean a healthier environment for them. The suppliers of Is non-renewable materials in will be affected in the sense that Vitarich's orders will decrease. On the other hand, suppliers of renewable sources will benefit from the shift to the use of renewable sources, albeit gradually. Customers will be affected as the use of renewable materials may	s e h a r f s s s h s s l l o e e f
decrease the company contributions to pollution ar waste. It also conserves no renewable materials so that the may be used for a longer time. In addition, renewable materia may be more cost efficient tha	dwill be affected because n-the decrease in pollution and waste would mean a healthier environment for them. The suppliers of Isnon-renewable materials in will be affected in the sense that Vitarich's orders will decrease. On the other hand, suppliers of renewable sources will benefit from the shift to the use of renewable sources, albeit gradually. Customers will be affected as the use of renewable materials may be more cost efficient on	s e n a r f s s e s s n s s i i s f f
decrease the company contributions to pollution ar waste. It also conserves no renewable materials so that the may be used for a longer time. In addition, renewable materia may be more cost efficient tha	dwill be affected because n-the decrease in pollution and waste would mean a healthier environment for them. The suppliers of Isnon-renewable materials in will be affected in the sense that Vitarich's orders will decrease. On the other hand, suppliers of renewable sources will benefit from the shift to the use of renewable sources, albeit gradually. Customers will be affected as the use of renewable materials may be more cost efficient on the part of the company,	s e n a r f s s e s s n s s l b b e e f f
decrease the company contributions to pollution ar waste. It also conserves no renewable materials so that the may be used for a longer time. In addition, renewable materia may be more cost efficient tha	dwill be affected because the decrease in pollution and waste would mean a healthier environment for them. The suppliers of Isnon-renewable materials in will be affected in the sense that Vitarich's orders will decrease. On the other hand, suppliers of renewable sources will benefit from the shift to the use of renewable sources, albeit gradually. Customers will be affected as the use of renewable materials may be more cost efficient on the part of the company, thus, making the	

### Ecosystems and biodiversity (whether in upland/watershed or coastal/marine)

Disclosure	Quantity	Units
Operational sites owned, leased, managed in, or adjacent to,	(identify all sites)	
protected areas and areas of high biodiversity value outside		
protected areas		
Habitats protected or restored		На

IUCN <sup>4</sup> Red List species and national conservation list species with	(list)	
habitats in areas affected by operations		

Which stakeholders are affected?	Management Approach
Which stakeholders are affected?	Management Approach
Which stakeholders are affected?	Management Approach
	affected? Which stakeholders are affected? Which stakeholders are

### Environmental impact management

<u>Air Emissions</u> GHG

antity	Units
ilo Feedmill -	Tonnes
100/year	CO <sub>2</sub> e
wao Feedmill (CO	
nission only for	
oiler 1 and 2	
spectively) -	
tons/yr and	
Stons/yr,	
spectively	
ilo Feedmill – 0	Tonnes
vao Feedmill -	CO <sub>2</sub> e
0	Tonnes
	vao Feedmill -

What is the impact and where Which stak	eholders are Management Approach
does it occur? What is the affected?	
organization's involvement in the	
impact?	
While Vitarich does not emit ozone The commu	unities where Vitarich regularly maintains its feed mills
depleting substances, its feedmillthe lloilo an	d Davao feedand equipment and checks its emissions
operations in Iloilo and Davaomills are	located areat least once a month and ensures that
contribute to GHG emissions, albeitaffected	by these emissions are within the threshold
in a very minimal level compared to emissions. In	n addition, theallowed by law.
the thresholds allowed pergovernment	is also
Department of Environment and affected	because of
Natural Resources ("DENR") regulatory	measures in
standards. place.	
While the impact to the	

<sup>&</sup>lt;sup>4</sup> International Union for Conservation of Nature

	Which stakeholders are affected?	Management Approach
environment is very low, this topic is still material for the company as the company's air emissions are highly significant for the stakeholders.		

The possible increase in GHG The stakeholders who Aside from those mentioned above, emissions, health risks of the may be affected are the Vitarich does continuous research on community, and legal action and/or communities where the more eco-friendly machines and liability against the company feed mills are located, the equipment to maintain emissions within and/or its directors, officers, or government, the threshold allowed by law or better, to employees due to increase in GHG company's directors, even reduce the emissions. emissions are the risks associated officers or employees. with this topic.

Reduction in GHG emissions from feed mills, thereby reducing health risks of the community and reducing exposure to legal action and/or liability of the company, its directors, officers or employees.

#### <u>Air pollutants</u>

Disclosure	Quantity	Units
NO <sub>x</sub>	Iloilo Feedmill -349	
	Davao Feedmill -	ave.
	142.0 (Genset),	concentration
	109.4 (Boiler No. 1),	in mg/Nm <sup>3</sup>
	37.6 (Boiler No. 2)	
SO <sub>x</sub>	Iloilo Feedmill – 605	
	(as SO2)	
		ave.
	Davao Feedmill –	concentration
	74.8 (Boiler No. 1),	in mg/Nm <sup>3</sup>
	97.4 (Boiler No. 2)	
Persistent organic pollutants (POPs)	0	kg
Volatile organic compounds (VOCs)	0	kg
Hazardous air pollutants (HAPs)	0	kg
Particulate matter (PM)	Iloilo Feedmill -56.9	concentration
		in mg/Nm <sup>3</sup>
	Davao Feedmill –	
	13.1 (Boiler No. 1)	

		9.3 (Boiler No. 2)	
does it occur? What is the	Which stakeholders are affected?	e Management Approach	
organization's involvement in the impact?			
	are the communities where these feedmills operate, the employees in the feedmills and the government.	including dust collector in order to minimize, if contribution to air	s, in its feedmil not totally avoid pollution. Thes es and all othe usly and regular ed. To protect it third persons e in place and th les them wit uipment ("PPE" ducts an annua
•	Which stakeholders are affected?		
The risks identified with respect to the air pollutants being emitted by the company's feedmills in Iloilo and Davao are: (a) increase in contribution air pollution; (b) health risks on the part of the employees and the communities where the feedmills operate; and (c) legal action and/or liability on the company, directors, officers, or employees due to increase in air pollution contribution.	may be affected are the communities where the feed mills are located, the government, the company's directors, officers or employees.		
What are the Opportunity/ies Identified?		Management Approach	
Decrease in air pollution contribution, thereby reducing health risks of the community and reducing exposure to legal action and/or liability of the company, its directors, officers or employees.		In addition to the fore continuously researchi means to further reduc to air pollution, includi of converting to mechan the pouring line.	ng and findin e its contributio ng the possibilit

# Solid and Hazardous Wastes

<u>Solid Waste</u>		
Disclosure (include office)	Quantity	Units
Total solid waste generated	lloilo Feedmill - 2,500/month	kg
	Davao Feedmill - 2,500/month	
Reusable	lloilo Feedmill – 500/month	kg
	Davao Feedmill – 500/month	
Recyclable	lloilo Feedmill – 300/month	kg
	Davao Feedmill – 300/month	
Composted	Manure - 174,000	kg
	lloilo Feedmill – 700/month	
	Davao Feedmill – 700/month	
Incinerated	0	kg
Residuals/Landfilled	lloilo Feedmill – 1000/month	kg
	Davao Feedmill – 1000/month	

What is the impact and where does it occur? What is the organization's involvement in the impact?	affected?	Management Approach
solid waste of about 2,000 kg per month or about 24,000 kg per year from its Iloilo and Davao feedmill operations, even after its recycling, reusing and composting measures in place.	would be the employees involved in the feed mill operations, the communities where the feedmills operate as well	Vitarich collects sweepings (assorted wastes collected through the process of sweeping) to be reprocessed/included in formulation of feeds, reuses and recycles all that may be reused or recycled, as the case may be, and keeps its residual solid wastes within the allowed threshold.
-	residual wastes go and the government.	Management Approach

Collection of averaging could	
Collection of sweepings could	In addition to the foregoing, the comp
result in health risks to employees,	regularly evaluates the sweepings
such as infections.	make sure that it would not ca
	infections. It also provides the employ
Increase in residual wastes may	with PPEs and the biosecurity measu
harm the communities where the	in place are strictly implemented. Vita
feedmills operate and those near	also continuously looks for solutions
the landfills.	further reduce its solid wastes, if
	totally eliminate them.
Legal action and legal liability on	
the company's part as well as its	
directors, officers, or employees	
should the solid wastes go beyond	
the threshold allowed by law.	
What are the Opportunity/ies	
Identified?	
Increase in volume of sweepings to	
be reprocessed to reduce use of	
raw materials.	
Reduction in residual wastes as	
well as elimination of the same	
may reduce health risks to	
communities where the feedmills	
operate and those near the	
landfills. It may also reduce	
exposure of the company, its	
ence of the company, no	
directors officers and employees	
directors, officers and employees to legal action and legal liability.	

#### Hazardous Waste

Disclosure	Quantity	Units
Total weight of hazardous waste generated	Iloilo Feedmill:	
	Used oil – 160/year	liters
	Busted lamps – 32/year	kg
	Davao Feedmill:	
	Used oil – 20/year	liters
	Busted lamps - 20/year	kg
Total weight of hazardous waste transported	Iloilo Feedmill – 0	kg

		Davao Feedmill – 0	kg
What is the impact and where does it occur? What is the organization's involvement in the impact?	affected?	Management App	roach
As can be seen in the table above, the company's business operations in its Iloilo and Davao Feedmills generate hazardous wastes in the form of used oil and busted lamps, which, if not disposed properly, may result in harmful effects to the environment and even to human beings. The volume of these hazardous wastes is, however, very minimal. Thus, there is no need to transport the same yet and there is also no hazardous waste transporter that would cater the very minimal volume. The same are properly kept within the vicinity.	may be affected are the people living nearby, the employees of the organization, and the government.	Recovery Facility ("MRF"	) to proper lamps. It als proper wast r existing law
	Which stakeholders are affected?	Management Approach	
Improper disposal of these wastes may lead to: (a) health risks of employees and people living nearby; (b) fire; (c) air and/or water pollution; and (d) legal action and	The stakeholders who may be affected are the people living nearby, the government, and the company's directors, officers, and employees.	the company monitors co oils and lamps so that the within the threshold an hazardous wastes are se	onsumption of waste is kep d that thes gregated from It also strict ng" policy an orking in it hey are als

people

living

prevention of fire; (c) prevention of air and/or water pollution; and (d) prevention of legal action and liability on the company, its directors, officers, and employees.

nearby;

(b)

<u>Effluents</u>

Disclosure	Quantity	Units
Total volume of water discharges	lloilo Feedmill - 52/month Davao Feedmill - 52/month	Cubic meters
Percent of wastewater recycled	0	%

What is the impact and where does it occur? What is the organization's involvement in the impact?	affected?	Management Approach
As can be seen above, the company's feedmill operations in Iloilo and Davao contribute to the generation of waste water, albeit minimal in volume.	feedmills operate as well as the government are the stakeholders affected by the company's	Vitarich complies with MRF and waste water requirements as well as the proper waste water disposal prescribed under the law and regulations. It also makes sure that it operates within the thresholds allowed by law.
	Which stakeholders are affected?	Management Approach
scarcity of water resources in the areas where the feedmills operate as well as legal action and/or liability on the part of the company, its directors, officers, and	may be affected are the communities where feedmills operate, the government, as well as the company's directors, officers, and employees.	
What are the Opportunity/ies		
Identified? Decrease in effluents help in the conservation of the water resources in the areas where the feedmills operate and avoidance of legal action and/or liability on the part of the company, its directors,		

officers, and employees.	
Recycling of water, treatment of water, and implementation of rain	
water catcher system would not	
only reduce waste water but would also: (a) prevent or reduce health	
risks to the employees and the communities where the feedmills	
operaete; (b) prevent or reduce	
contribution to water pollution; (c) prevent legal action and/or liability	
on the company, its officers, directors, and employees; and (d)	
prevent closure by DENR and/or	
LGU.	

## Environmental compliance

Non-compliance with Environmental Laws and Regulations

Disclosure	Quantity	Units
Total amount of monetary fines for non-compliance with	15,000	PhP
environmental laws and/or regulations		
No. of non-monetary sanctions for non-compliance with	0	#
environmental laws and/or regulations		
No. of cases resolved through dispute resolution mechanism	0	#

What is the impact and whereWhich does it occur? What is theaffecte organization's involvement in the impact?	Management Approach

Since the fine was imposed for	The stakeholders affected	The company was able to correct the
commencing the operations of the	were the employees who	oversight by securing the required ECC. It
company's research and	were assigned at the	included the regulatory requirements for
development (R & D) farm despite	farm, as well as the	the continued operation of the farm in
the lack/absence of Environmental	business partners of the	the monitoring of its compliance team in
Compliance Certificate ("ECC"), the	company, and the	order to ensure that permits are renewed
impact was only on the company's	government.	and secured annually.
compliance with regulatory		
requirements. However, the same		
did not result in any harm to any		
person or even animal or even to		
the environment.		
What are the Risk/s Identified?	Which stakeholders are	Management Approach
What are the Risk/s Identified?	Which stakeholders are affected?	Management Approach
What are the Risk/s Identified?		Management Approach
	affected?	Management Approach Vitarich strictly monitors compliance with
The risks involved in non-	<b>affected?</b> The stakeholders who	
The risks involved in non- compliance with environmental	<b>affected?</b> The stakeholders who may be affected are the:	Vitarich strictly monitors compliance with

	<u>((;</u> )			
form of fine, cease and desist				
order, or closure of operation; (b)	• •			
civil, criminal, or administrative				
liability on the part of the erring				equipment. It also
employee; (c) high contribution to				
air, water, or land pollution; (d)				air emissions and air
shortage of resources; (e) health	-	especially pollu	utants.	
risks of employees, customers, and	the regulators.			
animals fed with the company's				
feeds; and (f) taint in the				
reputation/goodwill of the				
company.				
What are the Opportunity/ies				
Identified?				
Compliance with environmental				
laws and regulations not only				
avoids harm to the people in the				
communities where Vitarich has				
business operations, its customers				
and to the animals fed with its				
feeds, but also ensures business				
continuity and peaceful				
relationship with the communities				
where it operates and the				
government. Compliance with				
environmental laws and				
regulations also prevent liabilities				
on the part of the company, its				
directors, officers, or employees.				

# SOCIAL

## **Employee Management**

## **Employee Hiring and Benefits**

Employee data
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Disclosure	Quantity	Units
Total number of employees <sup>5</sup>		
a. Number of female employees	228 (national)	#
b. Number of male employees	382 (national)	#
Attrition rate <sup>6</sup>	7 %	rate
Ratio of lowest paid employee against minimum wage	none	ratio

#### Employee benefits

List of Benefits	Y/N	% of female employees	% of male employees

<sup>&</sup>lt;sup>5</sup> Employees are individuals who are in an employment relationship with the organization, according to national law or its application (<u>GRI</u>  $\frac{\text{Standards 2016 Glossary}}{\text{6} \text{Attrition are}} = (\text{no. of new hires - no. of turnover})/(\text{average of total no. of employees of previous year and total no. of employees of current})$ 

year)

		who availed for the	who availed for the
		year	year
SSS	Y	53	39
PhilHealth	Y	12	28
Pag-ibig	Y	42	57
Parental leaves	Y	2	5
Vacation leaves	Y	184	277
Sick leaves	Y	126	176
Medical benefits (aside from	Y	34	43
PhilHealth)			
Housing assistance (aside from Pag-	N	0	0
ibig)			
Retirement fund (aside from SSS)	Y	0	3
Further education support	Ν	0	0
Company stock options	N	0	0
Telecommuting	Ν	0	0
Flexible-working hours	N	0	0
(Others)	Y		

What is the impact and where does it occur? What	Management Approach
is the organization's involvement in the impact?	

With operations in Luzon, Visayas, and Mindanao, Vitarich not only abides by the country's labor Vitarich contributes to labor and employment not standards laws but also gives the employees only on a nationwide scope but also on a localized additional benefits such as medical allowance, scope. It helps promote local hiring in Bulacan, Iloilo, personal protective equipment, uniform, medical and Davao. Since it has 610 employees as of 2019, benefits, dental benefits, rice subsidy, seniority who mostly reside in the localities where the pay, personal accident assurance, transportation company operates, Vitarich aids in addressing and meal allowances (when applicable), leave congestion and overpopulation in Metro Manila. Incredits over and above the service incentive leave addition, the company also gives the employees compensation and benefits that are greater than funeral assistance. It also ensures the timely what the law provides.

regulations but also to ensure timely release of benefits.

Vitarich further commits to take care and empower its employees through its Employee Lifetime Profitable Partnership ("employee LPP") program to be launched in 2020.

What are the Risk/s Identified?	Management Approach

The following are the risks identified relative to this In addition to the foregoing, Vitarich ensures that topic: all employees take home at least 50% of their salary in order to avoid demotivating them. It also (a) Demotivation of employees due to reduction in makes sure that the benefits are timely released take home pay in order to repay SSS and Pag-Ibigto the employees, thereby preventing also loans. Unnecessary expenses. To manage the late

What are the Opportunity/ies Identified?	Management Approach
contributions. (c) High turnover rate may result from resignation or demoralized employees as a result of the above mentioned risks. (d) Higher turn-over rate due to relocation or operations caused by urbanization of the areas where the company operates. (e) Ageing workforce due to the unattractive-ness or the agriculture industry to young professionals. What are the Opportunity/ies Identified?	benefits. In order to attract and encourage young professionals to join Vitarich, the company partnered with schools, such as CLSU, UPLB fCollege of Engineering and Agro Industrial Technology, DLS – Araneta, Central Phil. University and NGOs. The company commits also to study the feasibility of providing scholarship programs to employees and to college students.
the late posting of SSS, Philhealth and Pag-Ibig	
(b) Demotivation/demoralization of employees due to	posting of government contributions. Vitarich

High retention rate is being experienced and will As mentioned above, the company partnered continue to be experienced if Vitarich continues to with schools and NGOs to make it more attractive comply with existing laws, rules, and regulations and to young professionals and it commits to study company practices/policies. Further, since the feasibility of providing scholarship programs company provides not only the compensation and to employees and to college students.

benefits provided under the law but also additional medical and retirement benefits, there is an opportunity to attract and encourage young professionals to join Vitarich.

Employee Training and Development		
Disclosure	Quantity	Units
Total training hours provided to employees		
a. Female employees	4,224	hours
b. Male employees	5,750	hours
Average training hours provided to employees		
a. Female employees	18.53	hours/employee
b. Male employees	15.33	hours/employee

What is the impact and where does it occur? What is the organization's involvement in the impact?	Management Approach
	skills/technical, behavioral, or compliance trainings. In-house trainings are
	Since the Employee Training & Development program is geared toward creating relevance, work efficiency, productivity, and growth, Vitarich measures the effectiveness of the training and development program as well as the types of the trainings and/or seminars being attended through

	regular employee performance evaluations. Should a specific training be proven ineffectual, an alternative training and/or approach will be given and/or implemented.
What are the Risk/s Identified?	Management Approach
Failure to give trainings and/or to send employees to relevant trainings may result in career stagnancy of employees, demoralization and demotivation of employees, inefficiency of employees, and non- growth of employees due to non-upgrading of skills. There will also be an increase in employee turnover. Less skilled and demotivated employees may also result in non-attainment of targets. Another risk identified is the failure of employees to return investment on trainings due to their eventual resignation.	manages the risks and opportunities associated with employee training and development by making sure that most, if not all, the trainings are industry-related. Vitarich also commits to study the feasibility of institutionalizing a continuous learning program for its employees and, as mentioned above, to launch the employee LPP program in 2020.
What are the Opportunity/ies Identified?	
Investing on employees' trainings and development will result in the professional and personal growth of the employees, which, in turn, may yield to higher employee retention and better productivity results.	

Labor-Management Relations
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Disclosure	Quantity	Units
% of employees covered with Collective Bargaining	72 (national)	%
Agreements		
Number of consultations conducted with employees	9 for major	#
concerning employee-related policies	employee related	
	policies	

What is the impact and where does it occur? What	Management Approach
is the organization's involvement in the impact?	

With 72% of its employees covered by Collective Vitarich regularly and constantly communicates Bargaining Agreements ("CBA"), Vitarich contributes with the employees and their union and upholds not only to the growth of the country's employment the terms and conditions in the CBA for as long rate but also to the empowerment of its employees. the organization can sustain. However, for the Through their union, employees are represented and obligations that Vitarich cannot meet or provide, their concerns are taken into consideration in thethe company explains the reasons and rationale preparation and implementation of policies, wages, for postponing/deferring compliance with the and benefits. obligations. Moreover, the company practices full transparency in informing its employees and their What are the Risk/s Identified? union of the company's financial performance.

Labor unrest may occur should there be a delayed

performance of company's obligations under the CBA.
Economic demands of union that the company may
not be able to provide due to its financial performance at the time of negotiations on the
economic provisions of the CBA.
Strike, whether legal or illegal, for failure of parties to
agree on CBA terms.
What are the Opportunity/ies Identified?
Cooperation of the union in disseminating relevant
information and the company's situation to the rest
of the employees may result from the company's full
transparency on the company's financial performance
and condition.

### **Diversity and Equal Opportunity**

Disclosure	Quantity	Units
% of female workers in the workforce	228	37%
% of male workers in the workforce	382	63%
Number of employees from indigenous communities and/or	None	#
vulnerable sector*		

\*Vulnerable sector includes, elderly, persons with disabilities, vulnerable women, refugees, migrants, internally displaced persons, people living with HIV and other diseases, solo parents, and the poor or the base of the pyramid (BOP; Class D and E).

What is the impact and where does it occur? What is the organization's involvement in the impact?	Management Approach
As mentioned above, the company contributes to the growth of employment rate in the country and in the areas where the company operates. It also contributes to the empowerment and employment of women. It provides equal opportunity for all persons, regardless of sex and gender.	than the female employees, it does not mean that there is gender preference in the selection and hiring of employees. In fact, Vitarich has
What are the Risk/s Identified?	Management Approach
Work interruptions due to availment of maternity	Vitarich determines if there is a need to hire a

What are the Opportunity/ies Identified?	Management Approach
	family planning and women's health seminars.
gynecological-related diseases for women.	related diseases for women, Vitarich has a regular
	maternity leave and due to gynaecological-
	possibility of increase in costs due to availment of
the benefits and hiring of relievers.	work of other employees. To address the
Expanded Maternity Leave Law for shoulder part of	prevent work interruptions and overloading the
Increase in costs due to the requirement in the	leave. Otherwise, it hires a reliever in order to
	meantime the workload of the employee on
solo parents.	employees. If there is none, it distributes in the
leave for women employees and solo parent leave for	reliever in order not to over-burden the other

Since Vitarich has no gender preference for everyAs mentioned above, Vitarich had always upheld position in the company, it may become more and commits to continue to uphold meritocracy attractive to the workforce and it creates a more in the selection, employment, and promotion of conducive working environment for women. its employees. It does not look at gender, age, or status as a qualification for hiring or promotion.

## Workplace Conditions, Labor Standards, and Human Rights

Occupational Health and Safety				
Disclosure	Quantity	Units		
Safe Man-Hours	493,664	Man-hours		
No. of work-related injuries	5	#		
No. of work-related fatalities	None	#		
No. of work related ill-health	40	#		
No. of safety drills	6	#		

1.1

What is the impact and where does it occur? What	Management Approach
is the organization's involvement in the impact?	
Vitarich's occupational health and safety plays a vital role not only in its business operations but also in its customer's business and the health, safety, well-being and continued employment of its workers. In addition, by maintaining a health and safe workplace, Vitarich contributes to the growth of employment rate in the country and in the areas where it operates.	has an existing Safety Policy and Safety Officer in all company-owned manufacturing sites. It also promotes health and safety awareness to employees through the Company's Safety Officer. It also maintains buffer of finished goods and raw
What are the Risk/s Identified?	in place. In addition, the company provides
Failure to maintain a health and safe workplace may hamper not only the company's business operations but also its customer's business operations due to delays in deliveries resulting from accidents and/or illnesses. Delays in deliveries may result in decrease in revenue. Accidents and illnesses may also increase the	Vitarich commits to evaluate and improve its risk management system and policies in order to prepare and better equip its employees during calamities and disasters.

company's costs and result in higher turn-over rate.
What are the Opportunity/ies Identified?
A safe and healthy workplace will increase the company's good will and will promote low turn-over rate. It will also keep operational costs within budget or may even lessen it. It may increase revenue due to
on-time delivery of products.

Labor Laws and Human Rights

Disclosure	Quantity	Units
No. of legal actions or employee grievances involving forced	none	#
or child labor		

Do you have policies that explicitly disallows violations of labor laws and human rights (e.g. harassment, bullying) in the workplace? **Yes but it is limited in scope.** 

Торіс	Y/N	If Yes, cite reference in the company policy
Forced labor	Ν	
Child labor	Y	This is one of the provisions in the Company Hiring Policy
Human Rights	Y	One human right being upheld in the Company Rules and Regulations is the right of employees against sexual harassment.

 What is the impact and where does it occur? What is the organization's involvement in the impact?
 Management Approach

Vitarich contributes to the government's policy At the outset, while there is no specific provision against forced and child labor and to the promotion on the Company Hiring Policy and Company Rules of human rights in the work place. Thus, by upholding and Regulations prohibiting forced labor, the the laws and public policies, Vitarich contributes to company, as a matter of practice, **does not** peace and order in society as well as to the growth of engage in forced labor. As mentioned above, all employment rate. Since it upholds human rights inits employees were hired based on their the workplace, it promotes a healthy and harmonious qualifications, skills, and credentials and their all working relationship among the employees.

### What are the Risk/s Identified?

All of them are receiving the compensation packages agreed upon with the company.

The absence of prohibition on forced labor may bein addition, Vitarich also strictly adheres to the misconstrued by the public and other employees that provisions of the labor laws and CBA. the company allows the same.

Furthermore, the company commits to revisit its Likewise, the lack of provisions regarding human Company Hiring Policy and Company Rules and rights in the company's rules and regulations may Regulations in order to fill in gaps in its policies result in impunity for acts or omissions constituting and rules and maintain a conducive working violations of human rights, which, in turn, will lead to higher turn-over rate of employees.

What are the Opportunity/ies Identified?

Higher retention rate of employees due to explicit
protection of human rights on the company's rules
and regulations.
Justice for victims of violations for labor laws and
human rights in the workplace due to established
policies and procedures.

## Supply Chain Management

Do you have a supplier accreditation policy? If yes, please attach the policy or link to the policy: **No**.

Do you consider the following sustainability topics when accrediting suppliers:					
Торіс	Y/N	If Yes, cite reference in the supplier policy			
Environmental performance	Y	Please see explanation in the Management			
Forced labor	Y	Approach Column			
Child labor	Y				
Human rights	Y	]			
Bribery and corruption	Y				

Do you consider the following sustainability topics when accrediting suppliers?

What is the impact and where does it occur? What	Management Approach
is the organization's involvement in the impact?	

Vitarich's supplier accreditation requirements While Vitarich has not yet institutionalized its contribute not only to ensuring that its business supplier accreditation policy, it has been operates within the bounds of law but also ensures following the standards in the ISO Manual and in that its suppliers conduct their businesses within the the list of requirements in its Supplier bounds of law. It contributes to the government in Accreditation Form. It requires suppliers to terms of compliance with laws and public policies. Itsubmit their Business Permit, Certification of helps the government save money on pursuing Registration, Income Tax Return, Audited administrative and/or criminal action/s against erring Financial Statement, among others.

Environmental performance is considered What are the Risk/s Identified? through the requirement of submission of applicable environmental permits together with Since Vitarich's procurement policy has not yet been their business permits. It ensures also that the suppliers are not engaged in forced labor and institutionalized, business interruptions may happen. child labor and that it upholds human rights Conducts amounting to unethical or illegal acts may through their certificates of registration and happen due to the absence of a separatesupporting documents thereof such as the number and profile of manpower are declared. procurement policy. Bribery and corruption are considered by also What are the Opportunity/ies Identified? looking at the suppliers' income tax returns, audited financial statements and sample

Having an established and separate procurement purchase orders. The company also makes sure policy will contribute to the growth of the suppliers as that it deals with an authorized person by the they will also be able to embed sustainability in their supplier by requiring a Board/Partnership

businesses. Helping or contributing to suppliers'	resolution/authorization letter from proprietor,
growth will, in turn, lead the company to a stronger	as the case may be, authorizing its representative.
relationship with all suppliers.	Further, realizing the risks and opportunities on
	having an established and separate supplier
	accreditation policy, the company commits to
	institutionalize its supplier accreditation policy.

## Relationship with Community

Significant Impacts on Local Communities

Operations with significant (positive or negative) impacts on local communities (exclude CSR projects; this has to be business operations)	Location	Vulnerable groups (if applicable)*	Does the particular operation have impacts on indigenous people (Y/N)?	Collective or individual rights that have been identified that or particular concern for the community	Mitigating measures (if negative) or enhancement measures (if positive)
Vitarich condu Veterinary Ma nationwide – i areas where it program contri awareness, job creation, shar resource to th	n and near the operates. This butes to raising and livelihood ing of water ne community, ating business		Ν	Aside from its contributions, there is no collective or individual right that has been identified as a concern in the community.	To increase its contributions to employees, business partners, and the community, Vitarich commits to maintain and improve its communications with the community.
conducts pock Animal Raising nationwide – i areas where it seminars contr to raising awa to properly rai poultry and liv in job and live	e company also et seminars on & Management n and near the operates. These ribute not only reness on how se and manage estock but also lihood creation owth of poultry		N		community.
The	It conducts	Farmers	N	Apart from its	To mitigate the

company's	these	from the		nositivo	concerns and at
company's poultry	these operations	country side		positive impacts like job	concerns and at the same ensure
operations -	nationwide,	country side		and livelihood	the continued
Broiler	particularly in			creation,	positive
Contract	Central Luzon,			empowerment	contributions to
				of farmers and	
Growing, Broiler	Bicol,				the community,
	Iloilo/Western			increase in local	Vitarich practices
Breeder	Visayas,			business taxes	a Comprehensive
Contract to	Cagayan De			in the	& Holistic Pest Control &
Buy (Hatching	Oro / Iligan, Davao Del			community, these business	Pollution
Eggs & Day Old Chicks),	Sur/ Del Norte				
and	/ City /			operations unfortunately	Management, employs Farm
Broiler	Compostella			raise concerns	Best Practices /
Contract To	Valley, Caraga			on pest / fly	
Buy (Live	/ Surigao Del			infestation and	Management, as well as Chemical
Chicken)	Sur, General			foul odor / air	and Biological
contribute	Santos /South			pollution within	Approaches in the
positively and	Cotabato			the community.	conduct of these
negatively to	Colabato			the community.	operations.
the					operations.
communities					
where they					
operate.					
Vitarich's	Iloilo		Ν	The company's	Vitarich ensures
feedmill	Davao			feedmill	that all its
operations				operations	equipment are
both have				contribute to	regularly
positive and				job creation	maintained and
negative				and	that all laws,
impacts on				employment.	regulations, and
the				However, as	company policies
environment.				disclosed under	
				the various	
				topics on	within the
				impacts on	allowable
				Environment	threshold. All
				above, these	wastes are
				operations also	properly
				contribute to	segregated, those
				pollution and	that may be
				production of	•
				wastes,	used are either
				although in a	
				very minimal	used. Those that
				level.	may not be
					recycled or re-
					used are disposed
					of properly. As
					disclosed above,

		Vitarich
		continuously looks
		for solutions to
		further reduce its
		air emissions, air
		pollutants, and
		wastes.

\*Vulnerable sector includes children and youth, elderly, persons with disabilities, vulnerable women, refugees, migrants, internally displaced persons, people living with HIV and other diseases, solo parents, and the poor or the base of the pyramid (BOP; Class D and E)

For operations that are affecting IPs, indicate the total number of Free and Prior Informed Consent (FPIC) undergoing consultations and Certification Preconditions (CPs) secured and still operational and provide a copy or link to the certificates if available: \_\_\_\_\_\_

Certificates	Quantity	Units
FPIC process is still undergoing		#
CP secured		#

What are the Risk/s Identified?	Management Approach
What are the Opportunity/ies Identified?	Management Approach

## Customer Management

Customer Satisfaction

Disclosure	Score	Did a third party conduct the customer satisfaction study (Y/N)?
Customer satisfaction	No data available yet	Ν

What is the impact and where does it occur? What	Management Approach
is the organization's involvement in the impact?	

Customer satisfaction contributes not only to building For 2019, while it has in place a LPP program for a lifetime partnership with the customer but also to its customers, customer satisfaction was based on the morale and productivity of the employees and to personal relationship and attention of the Vitarich's relationship with its suppliers as well. In account manager. At that time, its customer addition to that, customer satisfaction also satisfaction assessment has not yet been contributes to the financial growth of Vitarich's institutionalized. Moving forward, Vitarich is in business partners.

What are the Risk/s Identified?	Management Approach

Poor customer satisfaction may result in customer Vitarich commits to strengthen and improve the shift to competitors and bad public perception implementation of its LPP program for its towards the company. This, in turn, may result in customers and business partners. It also plans to decrease in revenue for the company. It may also institutionalize best practices in addressing decrease revenue of customers for failure to attend customer needs and satisfaction.

#### <u>Health and Safety</u>

Disclosure	Quantity	Units
No. of substantiated complaints on product or service	0	#
health and safety*		
No. of complaints addressed	0	#

\*Substantiated complaints include complaints from customers that went through the organization's formal communication channels and grievance mechanisms as well as complaints that were lodged to and acted upon by government agencies.

What is the impact and where does it occur? What is the organization's involvement in the impact?	Management Approach
For the year 2019, there was no substantiated complaint against the health and safety of Vitarich's	continuously evaluates, researches ways to improve, and actually improves its products and services to ensure their health and safety. Likewise, as a matter of policy and practice, the company verifies a product complaint immediately upon receipt of such complaint.
Failure to timely address a customer complaint may lead to the shift of customers to the competitors and bad public perception on the company's products. This, in turn, may result in decrease in revenue. Failure to keep the products safe may result in a legal	measure/s to address the complaint.
liability on the part of the corporation, its officers, employees or even business partners.	
Death or sickness on the animals may occur if the feeds are not kept healthy and safe. Likewise, death or sickness may occur should the chickens sold by the company are not kept healthy and safe.	
What are the Opportunity/ies Identified?	
Maintaining the health and safety of the company's products and immediate actions on customer complaints may increase customer retention and generate more income. In addition, the company avoids exposure to legal liability. It also does not	

expose its business partners to any legal liability.	

#### Marketing and labelling

Disclosure	Quantity	Units
No. of substantiated complaints on marketing and	8	#
labelling*		
No. of complaints addressed	8	#

\*Substantiated complaints include complaints from customers that went through the organization's formal communication channels and grievance mechanisms as well as complaints that were lodged to and acted upon by government agencies.

What is the impact and where does it occur? What	Management Approach
is the organization's involvement in the impact?	
	and once proven to be valid, appropriate actior
What are the Risk/s Identified?	It applies its LPP program and further commits to
Poor labelling, marketing and packaging may cause confusion, misinformation, and even contamination of products. It may also lead to a legal liability on the company's part when expired products are mistakenly sold and consumed. It may also cause loss of customers/business opportunities when customer concerns/complaints are not attended to within reasonable time. The use of plastics in the labels and packages of the products not only contributes to plastic pollution but also may lead to loss of customers due to the latter's preference for companies who are more eco-friendly.	company makes sure that the packaging makes it easy for the customers to access shelf-life information of products.
What are the Opportunity/ies Identified?	
Proper labelling and packaging of the product may be used as a marketing tool by the company. Customers might shift to patronizing the customer's products due to its proper labelling and packaging.	

### Customer privacy

Disclosure	Quantity	Units	
No. of substantiated complaints on customer privacy*	None reported	#	
No. of complaints addressed	None reported	#	
No. of customers, users and account holders whose	0	#	
information is used for secondary purposes			

\*Substantiated complaints include complaints from customers that went through the organization's formal communication channels and grievance mechanisms as well as complaints that were lodged to and acted upon by government agencies.

What is the impact and where does it occur? What	Management Approach
is the organization's involvement in the impact?	
For the year 2019, there was neither a substantiated complaint nor a reported violation of customer's privacy. Thus, the customer's full trust and confidence on Vitarich was maintained, thereby creating stronger partnership with the customers.	Privacy Law and honors all non-disclosure agreements entered into with customers.
What are the Risk/s Identified?	Management Approach
The company, its officers, and erring employees may face civil, criminal or administrative procedures or civil, criminal, or administrative liabilities may be imposed on them due to a breach of a customer's data privacy rights. Shift of customers to competitors due to loss of trust	the customer. For customers applying for a credit line with the company, the customers are fully made aware of the necessity of gathering information proving their financial capacity. It also conducts trainings regarding its customer privacy policy and regularly monitors data privacy updates in compliance with laws. All employees whose functions would necessarily have access to customers' data are reminded regularly about the
What are the Opportunity/ies Identified?	data are well protected. The company has an IT
Protection of customers' right to the privacy of their data has been a proven way to have stronger ties with the customers, thereby, making them more loyal to the company. In addition, the company continues to grow due to these loyal customers.	as the maintenance and security of all computers used by the employees. The company also has

## Data Security

Disclosure	Quantity	Units
No. of data breaches, including leaks, thefts and losses	0	#
of data		

What is the impact and where does it occur? What	Management Approach
is the organization's involvement in the impact?	

For 2019, the company did not experience data As mentioned above, the company has an IT breach, leak, theft or even loss. All data regarding the department in charge of maintaining the integrity company's business operations, trade secrets, and security of data stored electronically as well employees, suppliers, and customers are intact and as the maintenance and security of all computers secured. Since it was able to keep its data secured, used by the employees. The company also has the company's business operations and supply chain developed a safe-keeping system of all its remained undisturbed and the company's business contracts, records, and important documents to operations and supply chain were not exposed to protect the data in the said contracts, records or risks attached to breach of data security.

The company was able to maintain its relationshipto the said records, contracts, or documents and with its business partners and customers.

#### What are the Risk/s Identified?

A breach in the company's data security may result indata privacy law. Employees are regularly any of the following:

- 1. Identity of employees may be stolen and used company, in the commission of crimes.
- 2. The company's computer system may bugare not public or have not been made public. As down should a virus be able to penetrate it.
- 3. The company's name and data may be used suppliers, consultants and other to commit crimes or propagate false liabilities are imposed for breach of data privacy information about the company.
- 4. The company's trade secrets and strategies may be used by competitors.
- 5. Suppliers' and customers' sensitive information may be used in a wrongful, illegal or immoral activity.
- 6. Loss of trust of suppliers and customers may cause them to terminate or no longer renew their contracts with the company.
- 7. Legal actions and/or liabilities against the company, its officers and/or erring employees due to violation of non-disclosure and data security provisions of contracts.
- 8. Theft of company's data and money.

#### What are the Opportunity/ies Identified?

The protection of data of the company, its operations, strategies, employees, suppliers and customers may result in:

- 1. Protection of employees against identity theft.
- 2. Security from viruses of the computers, thereby avoiding any unnecessary expenses.
- 3. Protection of the company against crimes or false information.
- 4. Protection of the company's trade secrets and strategies.
- 5. Protection of suppliers' and customers' sensitive information against any wrongful, illegal or immoral activity.
- 6. Trust of suppliers and customers will strengthen causing them to renew their contracts with the company.
- 7. Protection against legal actions and/or liabilities against the company, its officers

access these documents may be allowed access

the information contained in those records, contracts or documents must be used only for a legitimate purpose. The company also regularly reminds the employees about compliance with the data privacy policy of the company and the

reminded not to disclose information about the business operations, strategy,

suppliers, customers and other information that part of its contracts with employees, customers, persons,

and/or non-disclosure provisions in contracts.

# **UN SUSTAINABLE DEVELOPMENT GOALS**

## Product or Service Contribution to UN SDGs

Key products and services and its contribution to sustainable development.

Key Products	Societal Value /	Potential Negative	Management Approach to
and Services	Contribution to UN SDGs	Impact of Contribution	Negative Impact
Animal Feeds	Vitarich's products contribute to the UN	The potential negative impacts of the	As disclosed in the previous topics, Vitarich shall
Animal Health Care	Sustainable Development Goals ("SDGs") through:	contributions to the SDGs are: 1. Shortage of natural	continue to operate within the parameters of law, regulations, its ECC and it shall continue to look for
Live and Dressed Chicken	<ol> <li>Job creation and equal opportunity for all persons not only in terms of hiring but also with respect to promotions (SDGs 1, 2, 5, 8 and 10).</li> <li>Compensation and benefits package higher than what the law provides (SDGs 1, 2, 5, 8 and 10).</li> <li>Harmonious working relationship environment and promotion of labor and human rights in the</li> </ol>	<ol> <li>Shortage of hatural resources.</li> <li>Pollution.</li> <li>Increase in water waste, solid and hazardous wastes.</li> </ol>	solutions to further reduce its contributions to pollution as well as to further reduce the wastes it generates/produces from its operations. It shall continue to regularly maintain its equipment. It shall also look into the possibility of using renewable materials in order to conserve natural resources.
	<ul> <li>workplace (SDGs 3 and 8).</li> <li>4. Continuous provision of food for animals and people, thereby increasing sales volume of its feeds and dressed chicken (SDGs 2 and 8).</li> </ul>		

 · · · · · · · · · · · · · · · · · · ·		
5. Strict compliance and		
implementation of		
biosecurity and		
sanitation measures		
(SDGs 3 and 12)		
,		
6. Regular seminars on		
family planning,		
sanitation, and health		
promote the over-all		
•		
well-being of the		
employees (SDGs 3 and		
8).		
7 1		
7. Implementation of		
employee LPP in 2020		
(SDGs 1, 3 and 8).		
8. Operations are within		
the parameters and		
thresholds of the		
company's ECC (SDGs 12		
and 13).		
9. Lifetime profitable		
partnerships with the		
company's business		
partners, suppliers, and		
customers (SDGs 1 and		
8).		
5).		
10. Taxes paid to the		
•		
government.	he answer For helding companies the convices ar	

\* None/Not Applicable is not an acceptable answer. For holding companies, the services and products of its subsidiaries may be disclosed.

# **ANNEX A: BUSINESS MODEL**

	)	Brand Purpose:	FORGING L	IVELIHOOD, NOUR	ISHING LIVES.	
VISI		VITARICH will	continue being the pioneer, agribusiness farmer's success by pro		or in the feeds industry and will be the ons through its products and services.	
	3	To Continuously adopt new business	INPUTS	BUSINESS ACTIVITIES / PROCESSES	ounpurs	OUTCOMES
		development programs and technological advancement that will enhance quality of products and services.	Financial Capital consists of money/cash generated from payments of stockholders for their subscriptions or from trading of shares in the PSE. It also includes money generated from its business operations and loans from banks and other financial institutions.	Manufacturing and distribution of various animal feeds.	Vitarich has several lines of hogs and poultry feeds, which cater to different types of customers.	70 years of feeds manufacturing and distribution
	•	To empower employees and customers by imparting	Manufactured Capital includes office supplies, feedmill/dressing plant and its equipment, office building, vehicles, office equipment, phones and laptops	Poultry integration.	Vitarich has also produced dressed chicken and value added chicken products under the brand "Cook's"	Continued contribution to the government through the taxes that the Corporation pays.
NDISSIM		knowledge and innovations in agribusiness To Provide comprehensive solutions through	Intellectual Capital includes feeds formulations, dressed chicken formulation, business strategies and plans, goodwill and reputation of the Corporation, logo, product lines, and brand names such as "Cook's" brand.	Production and distribution of dressed chicken	It is also a business partner and supplier of dressed chicken to rotisseries, restaurants, distributors and other small to medium scale enterprises.	Long term business partnerships with its growers, broilers, and hog raisers as well as with the farmers from whom the Corporation buys its raw materials.
		products and services in raising the standard of the Philippine Agribusiness Industry	Human Capital includes hard working and efficient employees, consultants, management team, directors and officers.	Production and distribution of animal health products.	Its animal health products are used by its growers, broilers, and hog raisers in their operations. These products are likewise available to the public, even if they are not Vitarich's growers, broilers, or hog raisers.	Business partnerships with its tollers.
	•	To build partnerships with our suppliers and customers to	Social Capital includes the Corporation's business partners, customers, and suppliers.			Providing employment in the areas where it operates.
		achieve long term profitability and sustainability and increase shareholders' value	Natural Capital includes Vitarich's raw materials for its feeds, day old chicks and hatching eggs for its poultry operations as well as water, and land where its offices and plants are located.			
ALL	JES	LEADERS	HP WITH INTEGRITY	EXCELLENC	E C	ARE FOR OTHERS